**What would you say is your greatest talent or skill? How have you developed and demonstrated that talent over time? (350 words)**

One of the talents that I’m proud of is being able to stay calm in stressful situations to ensure that I can make a wise decision for the problem. I do this by identifying the problem first, and then start doing what needs to be done. But sometimes, things just get out of hand and I still panicked especially when I know, I couldn’t do anything to fix the problem I cause or I have. Then, I will look for help from other people who might know what I need to do and most of the time, I regulate the stress by hearing some music or just walking back and forth in my own room, convince myself that everything’s going to be okay.

One time, it was still on lockdown when we need to make an online batch so we can get some fund for our school event that invited over than 400 students to compete in the competition, “Excelsior”. The problem is, when it was due to send the food to the customers, the food hasn’t come yet and there’s no one from my member who could deliver it. I take a deep breath, and turn some music on trying my best to keep my composure while solving the problem one by one. By remaining calm, I was able to think of my next steps clearly. First, I asked my members to call both the online shop and the delivery service to inquire about our food status. Second, I tried to ask various friends who might be able to help us deliver the food. Thirdly, I told my members to apologize and notify each customer when the food will be delivered. The problem was successfully sorted out because I managed to remain calm and think clearly.

The next one is when one of the sponsors of our event (Excelsior) suddenly cancel their contract with us just 2 weeks before the event is held. I was assigned by my teacher to negotiate with them so they can still be our sponsor again. Knowing well, that this is actually my fault because I didn’t confirm the agreement we have, of course I went panicked. First, I chat them try to negotiate with them by bringing the clause written in our contract. But unfortunately, they stand in their stance and still didn’t want to be our sponsor anymore. This is the point where I feel like I couldn’t do anything to fix the problem. Trying to stay calm, I take a moment to just breath, so I can think clearly in figuring how to persuade them. Then, when I’m sure I already calm, I start the chat again with sponsor and try my best to offer, negotiate, talk and just do my best in persuading them. Finally, the sponsor agrees with the benefit and stayed, and that time I felt like I just finish marathon running for 4 hours.

With the skills I develop throughout the year, I could successfully run our school event, even with all the problem I encounter.