

**AÑO BASE COMÚN 1**

| (Miles de pesos)              | 2015      | Variacion<br>Absoluta | Variacion<br>Relativa | 2016      | Variacion<br>Absoluta | Variacion<br>Relativa | 2017      |
|-------------------------------|-----------|-----------------------|-----------------------|-----------|-----------------------|-----------------------|-----------|
| <b>ACTIVOS</b>                |           |                       |                       |           |                       |                       |           |
| EFFECTIVO                     | 24790838  | 3184698               | 11.3838677            | 27975536  | 7620581               | 21.4084615            | 35596117  |
| CUENTAS POR COBRAR            | 9758720   | 59158                 | 0.60255383            | 9817878   | 1016582               | 9.38285803            | 10834460  |
| INVENTARIOS                   | 49748874  | 3916365               | 7.29776867            | 53665239  | 5798016               | 9.75058631            | 59463255  |
| PAGOS ANTICIPADOS             | 550253    | 374872                | 40.5212269            | 925125    | 57249                 | 5.82761759            | 982374    |
| ACTIVOS VENTA                 | -         |                       |                       | 11628894  | -11628894             |                       | 0         |
| SUMA CIRCULANTES              | 84848685  | 19173987              | 18.4325077            | 104022672 | 2853534               | 2.66994321            | 106876206 |
| INMUEBLES Y EQUIPO            | 130222356 | 6127247               | 4.49377693            | 136349603 | -14096851             | -11.5309069           | 122252752 |
| INTANGIBLES                   | 34456219  | 6883313               | 16.6506795            | 41339532  | -1971504              | -5.00788101           | 39368028  |
| IMPUESTOS DIFERIDOS           | 3461109   | 1238620               | 26.3551366            | 4699729   | 2182693               | 31.7140245            | 6882422   |
| OTROS                         | -         |                       |                       | -         |                       |                       | 12709974  |
| NO CIRCULANTES                | 661750    | 857016                | 56.4284426            | 1518766   | 528809                | 25.8261114            | 2047575   |
| TOTAL DE ACTIVOS              | 253650119 | 34280183              | 11.9057226            | 287930302 | 7325362               | 2.48102336            | 295255664 |
| <b>PASIVOS</b>                |           |                       |                       |           |                       |                       |           |
| PROVEEDORES                   | 56395523  | 9162166               | 13.9757306            | 65557689  | 14541374              | 18.1542373            | 80099063  |
| CUENTAS POR PAGAR             | 16682373  | 772792                | 4.42729702            | 17455165  | 6382721               | 26.7755329            | 23837886  |
| IMPUESTOS                     | 4231457   | 2760969               | 39.4851372            | 6992426   | -3101828              | -79.7262529           | 3890598   |
| PASIVOS RELACIONADOS          | -         |                       |                       | 3951642   |                       |                       | -         |
| SUMA CORTO PLAZO              | 77309353  | 16647469              | 17.7182121            | 93956822  | 13870725              | 12.8638046            | 107827547 |
| OTROS LP                      | 13104120  | 1674583               | 11.3310552            | 14778703  | 5036411               | 25.4170175            | 19815114  |
| DIFERIDOS                     | 9786893   | 696544                | 6.64423318            | 10483437  | -4396250              | -72.2213725           | 6087187   |
| BENEFICIOS DE EMPLEADOS       | 1629103   | 56221                 | 3.33591642            | 1685324   | 306539                | 15.3895624            | 1991863   |
| SUMA LARGO PLAZO              | 101829469 | 19074817              | 15.7767914            | 120904286 | 14817425              | 10.9175053            | 135721711 |
| <b>CAPITAL CONTABLE</b>       |           |                       |                       |           |                       |                       |           |
| CAPITAL SOCIAL                | 45468428  | 0                     | 0                     | 45468428  | 0                     | 0                     | 45468428  |
| RESERVA LEGAL                 | 9104745   | 0                     | 0                     | 9104745   | 0                     | 0                     | 9104745   |
| UTILIDADES ACUMULADAS         | 86188284  | 4357535               | 4.81251928            | 90545819  | 5867892               | 6.08615926            | 96413711  |
| UTILIDAD INTEGRAL             | 13827795  | 10546736              | 43.2694931            | 24374531  | -4363333              | -21.8044567           | 20011198  |
| VENTAS ACCIONES               | 2830646   | 277451                | 8.92671625            | 3108097   | 450961                | 12.6707966            | 3559058   |
| ACCIONES PERSONAL             | 5625092   | -49488                | -0.88758097           | 5575604   | 342838                | 5.79270693            | 5918442   |
| PARTICIPACIÓN CONTROLADORA    | 151794806 | 15231210              | 9.11906442            | 167026016 |                       |                       | -         |
| PARTICIPACIÓN NO CONTROLADORA | 25844     |                       |                       | -         |                       |                       | -         |
| SUMA CAPITAL                  | 151820650 | 15205366              | 9.10359138            | 167026016 | -7492063              | -4.69621849           | 159533953 |
| PASIVO + CAPITAL              | 253650119 | 34280183              | 11.9057226            | 287930302 | 7325362               | 2.48102336            | 295255664 |