EUROPEAN DIGITAL HEALTH MARKET



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European digital health market



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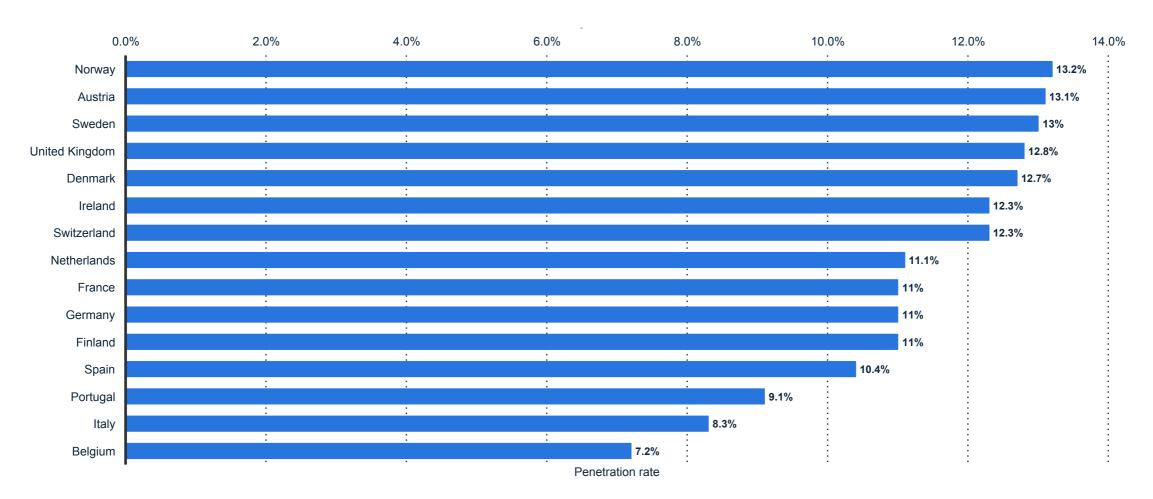
OVERVIEW

European digital health market



Usage penetration of eHealth products for fitness in European countries worldwide in 2018

DMO: eHealth fitness products usage penetration in European countries 2018

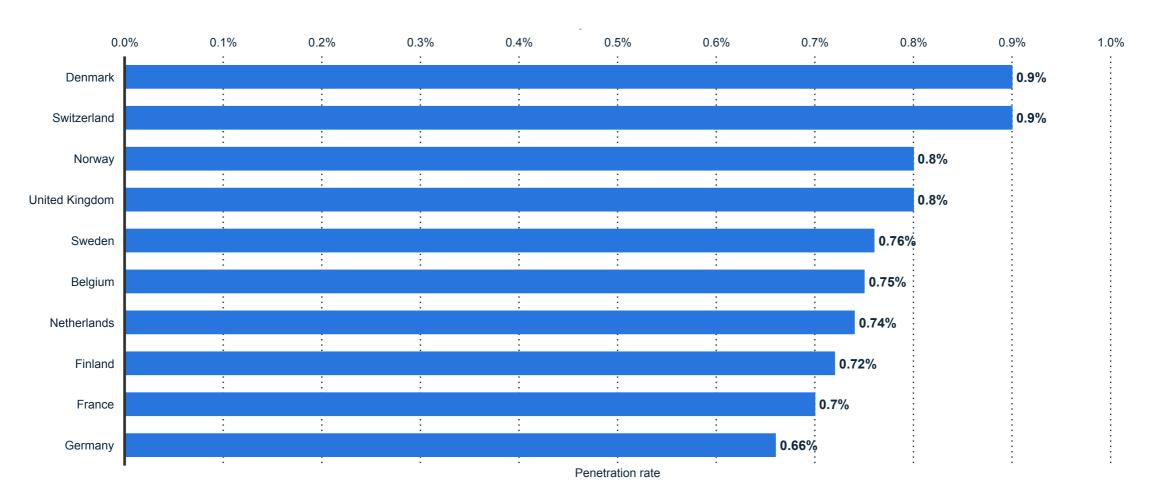


Note: Europe; 2017*

Further information regarding this statistic can be found on page 46.

Usage penetration of eHealth solutions for hypertension in selected European countries in 2016

DMO: Health hypertension solutions usage penetration in European countries 2016

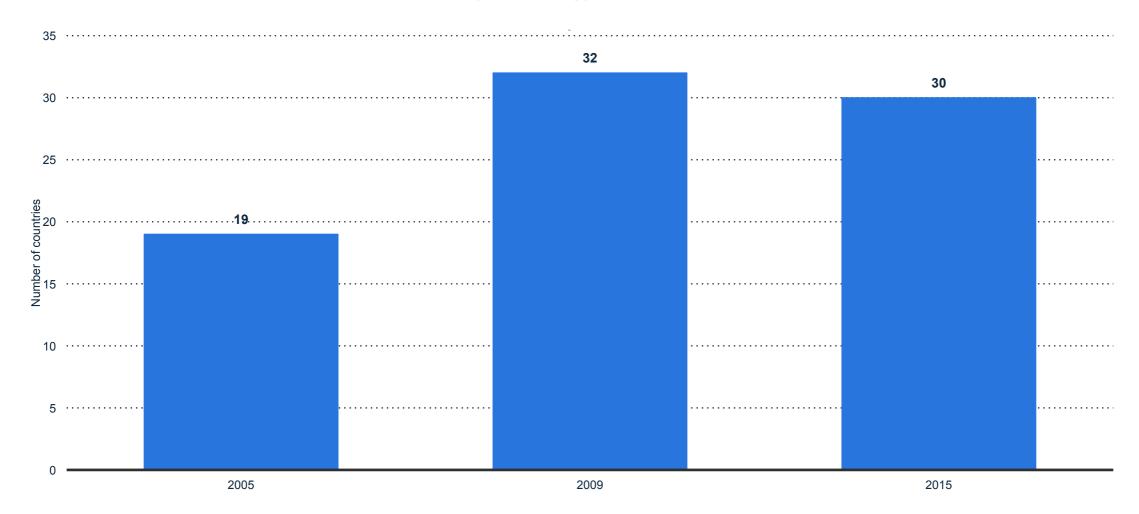


Note: Europe; 2016*

Further information regarding this statistic can be found on page 47.

Number of countries with a national eHealth policy or strategy in Europe in 2005, 2009 and 2015

European countries with a national eHealth policy or strategy in 2005, 2009 and 2015

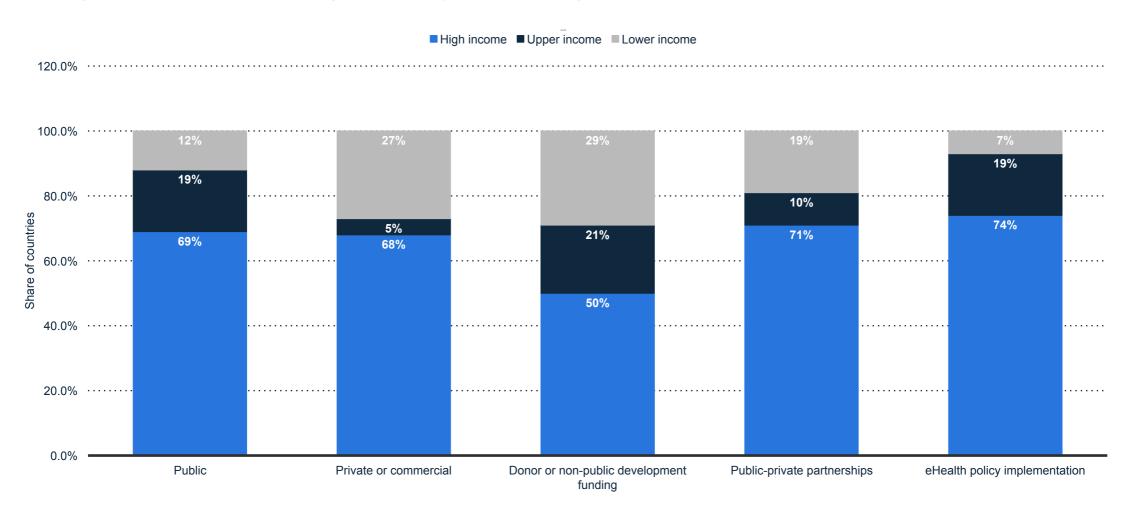


Note: Europe; 2015

Further information regarding this statistic can be found on page 48.

Share of funding available for eHealth programmes in Europe in 2015, by World Bank gross national income per capita groupings

Funding available for eHealth programmes, by World Bank gross national income in 2015

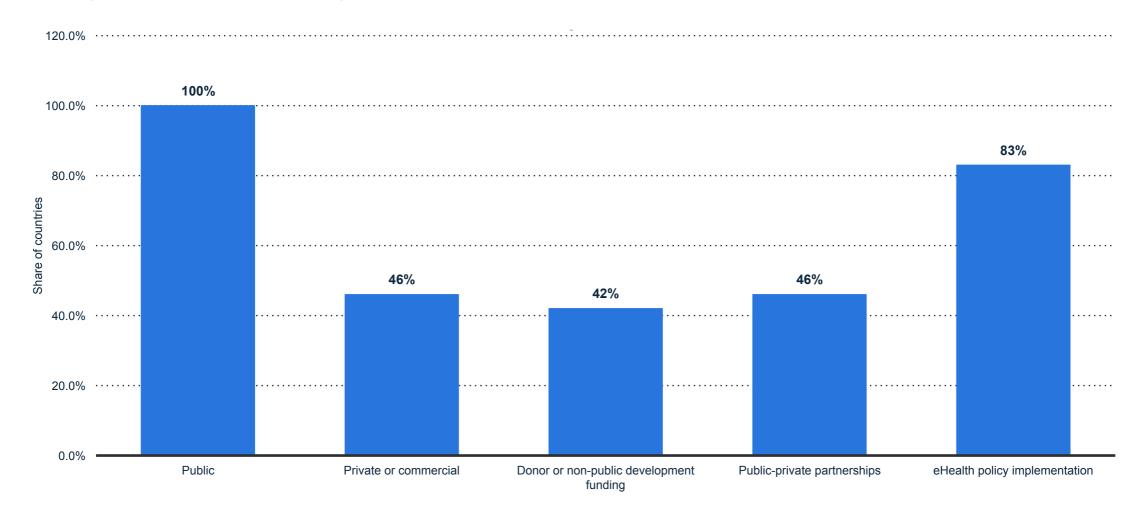


Note: Europe; 2015

Further information regarding this statistic can be found on page 49

Share of funding available for eHealth programmes in Europe Union 28 countries in 2015

Funding available for eHealth programmes in the European Union 28 countries in 2015

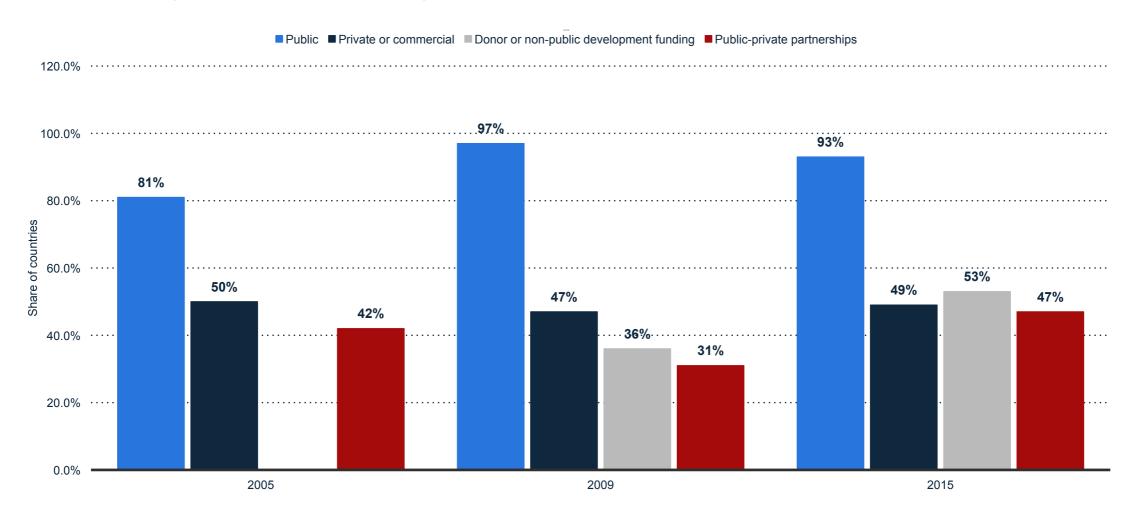


Note: Europe; 2015

Further information regarding this statistic can be found on page 50.

Share of trends in funding available for eHealth programmes in Europe in 2005, 2009 and 2015

Trends in funding available for eHealth programmes in Europe 2005, 2009 and 2015



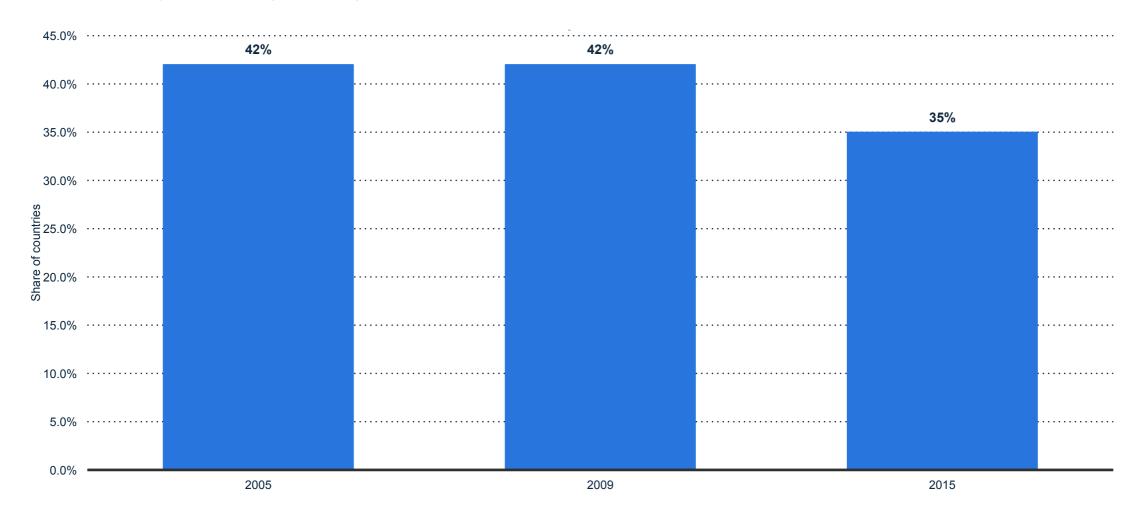
Note: Europe; 2005, 2009 and 2015

Further information regarding this statistic can be found on page 51.

Source(s): WHO; <u>ID 629658</u>

Share of member states addressing multilingualism in health in Europe in 2005, 2009 and 2015

Trends in policy addressing multilingualism in health in Europe 2005, 2009 and 2015



Note: Europe; 2005, 2009 and 2015

Further information regarding this statistic can be found on page 52.

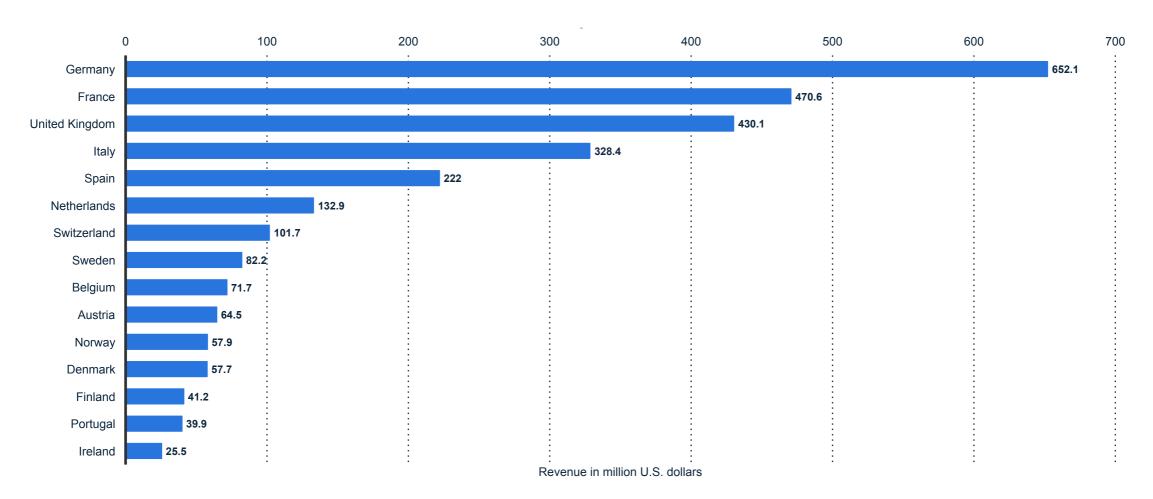
REVENUE

European digital health market



eHealth revenue in selected European countries in 2018 (in million U.S. dollars)

Digital Market Outlook: eHealth revenue in European countries 2018

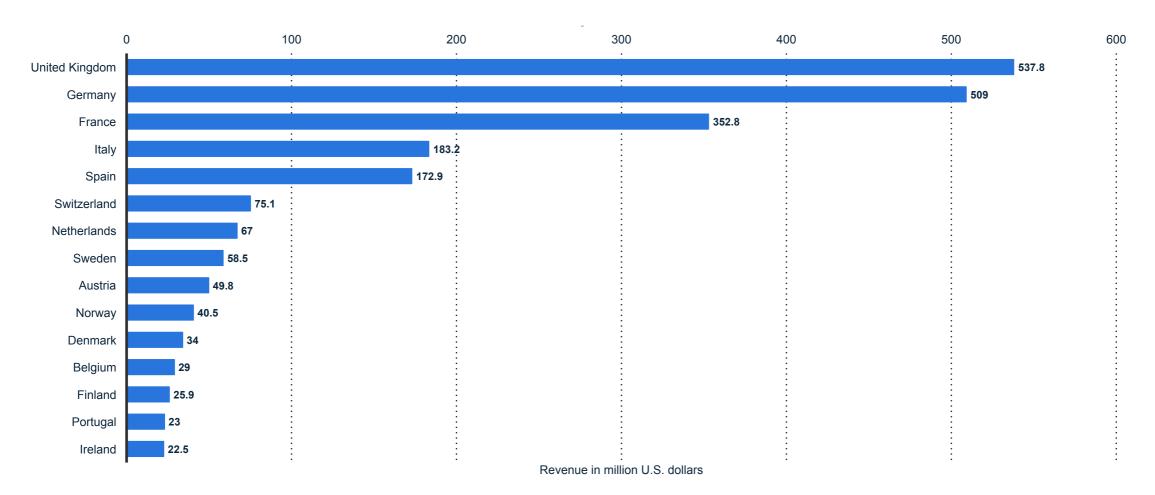


Note: Europe; 2018*

Further information regarding this statistic can be found on page 53.

Revenue of the eHealth fitness segment in European countries in 2018 (in million U.S. dollars)

Digital Market Outlook: eHealth fitness revenue in European countries 2018

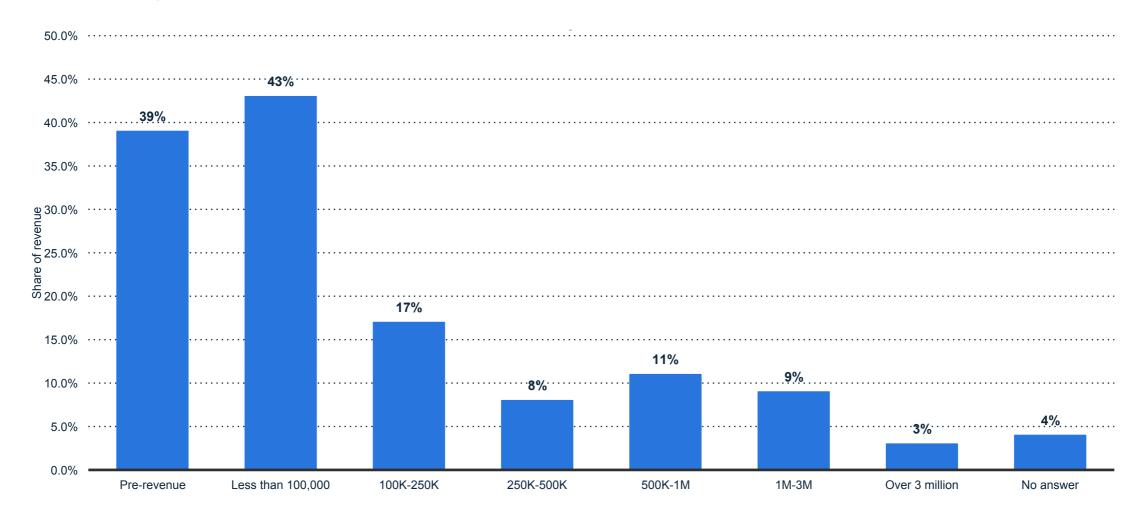


Note: Europe; 2018*

Further information regarding this statistic can be found on page 54.

Share of digital health startups revenues in the European Union in 2016

Revenue of digital health startups in the European Union in 2016



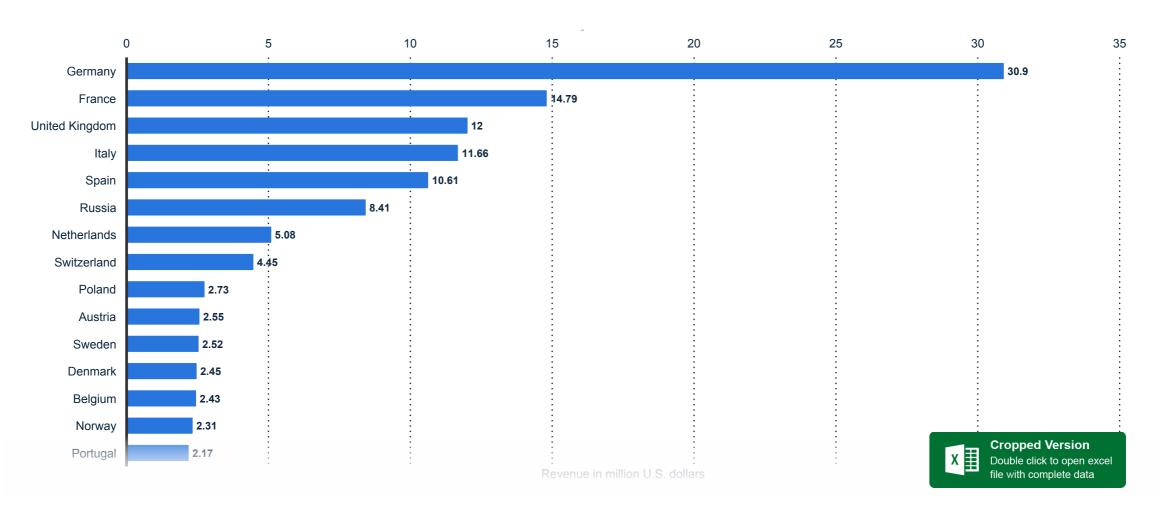
Note: Europe; 2016; 300 Respondents

Further information regarding this statistic can be found on page 55.

Source(s): eHealth Hub; ID 694877

Revenue of eHealth solutions for diabetes in selected European countries in 2016 (in million U.S. dollars)

DMO: eHealth solutions for diabetes revenue in European countries 2016

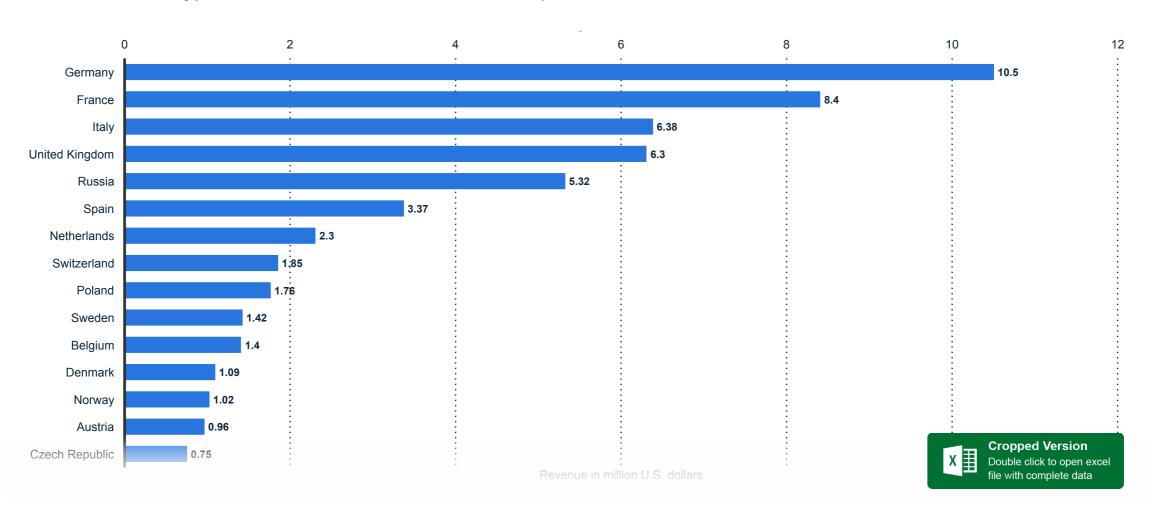


Note: Europe; 2016*

Further information regarding this statistic can be found on <u>page 56</u>. **Source(s)**: Statista (Digital Market Outlook); <u>ID 517212</u>

Revenue of eHealth solutions for hypertension in European countries in 2016 (in million U.S. dollars)

DMO: eHealth hypertension solutions revenue in European countries 2016

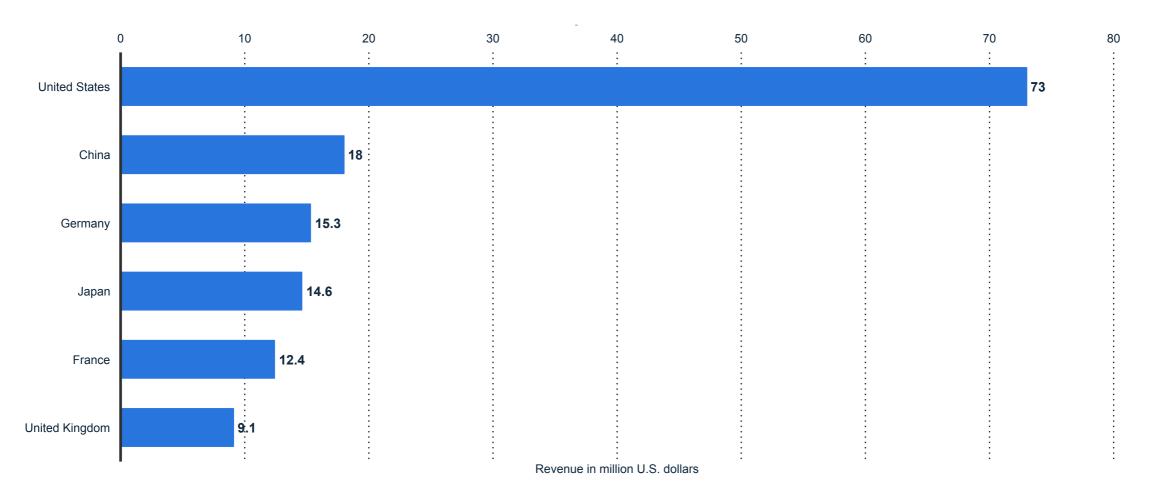


Note: Europe; 2016*

Further information regarding this statistic can be found on page 57.

Revenue of the eHealth hypertension solutions segment in selected countries worldwide in 2017 (in million U.S. dollars)

DMO: eHealth hypertension solutions revenue in selected countries 2017

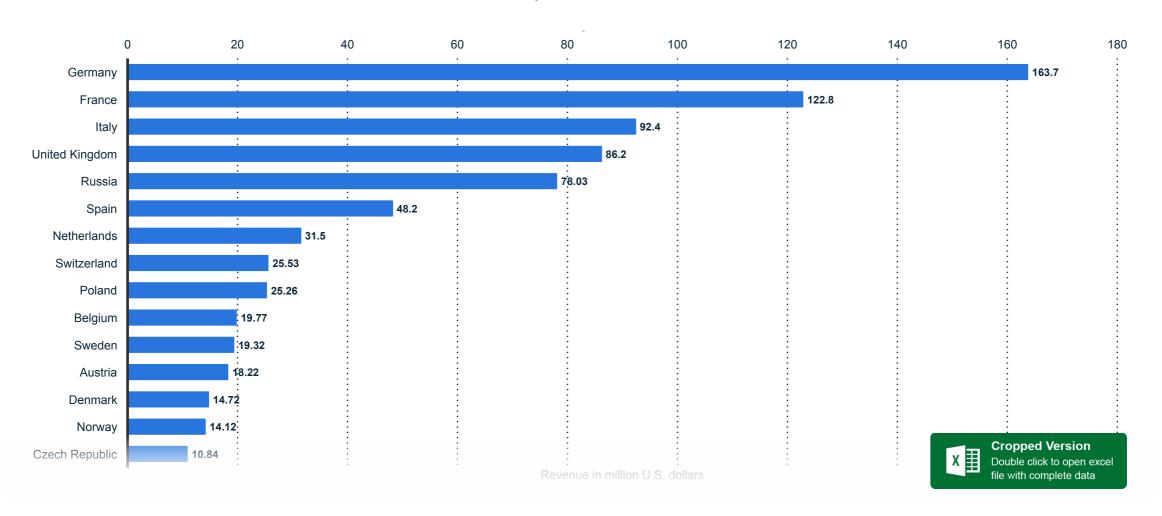


Note: Worldwide; 2016*

Further information regarding this statistic can be found on $\underline{\text{page }58}.$

Revenue of the eHealth heart failure solutions segment in European countries in 2016 (in million U.S. dollars)

DMO: eHealth heart failure solutions revenue in European countries 2016

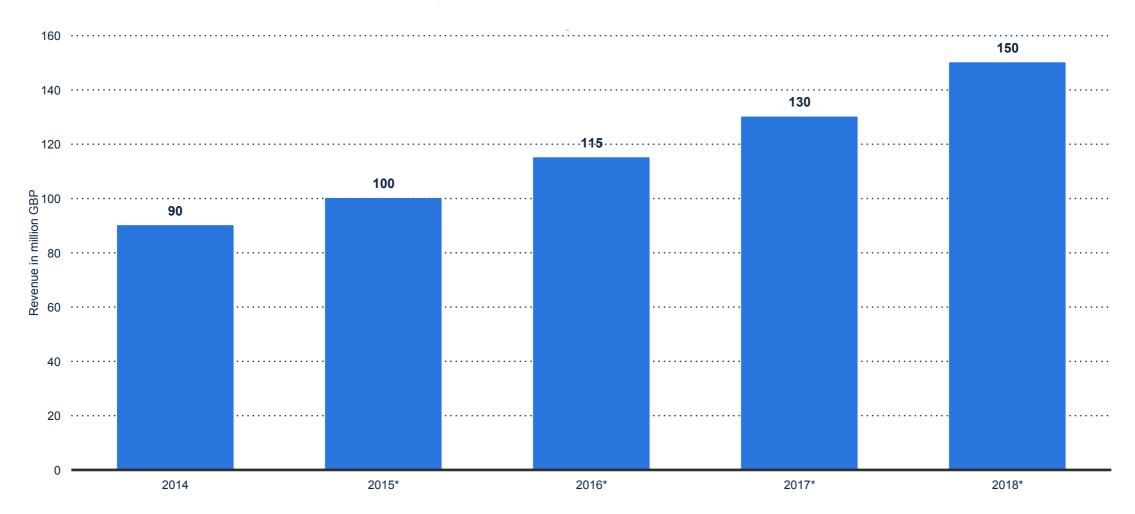


Note: Europe; 2016*

Further information regarding this statistic can be found on page 59.

Revenue of the telehealth market in the United Kingdom (UK) from 2014 to 2018* (in million GBP)

Telehealth market revenue in the United Kingdom (UK) 2014-2018

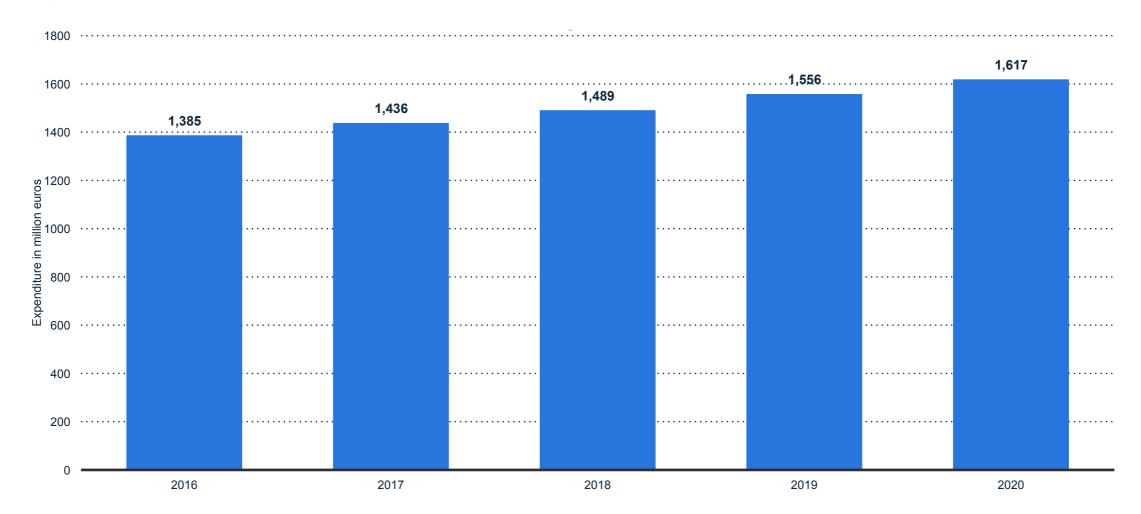


Note: United Kingdom; 2014 and 2018

Further information regarding this statistic can be found on <u>page 60</u>. **Source(s):** Deloitte; European Commission; Frost & Sullivan; <u>ID 465957</u>

Estimated public expenditure on eHealth in Italy from 2016 to 2020 (in million euros)

Italy: estimated public expenditure on eHealth 2016-2020



Note: Italy; 2016 to 2018

Further information regarding this statistic can be found on <u>page 61</u>. **Source(s):** Centro Studi Investimenti Sociali; ImpresaLavoro; <u>ID 813541</u>

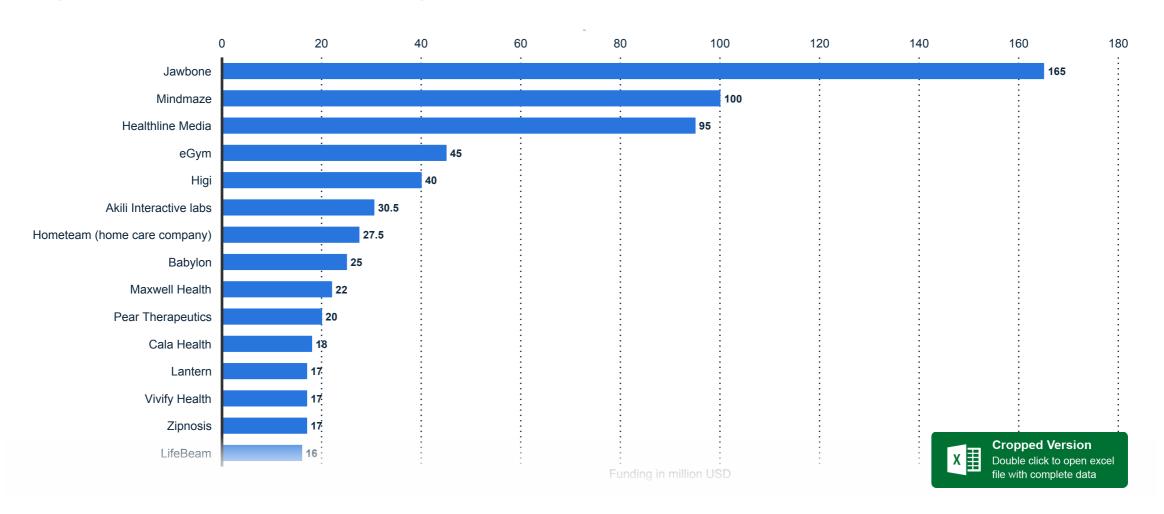
MARKET CONDITIONS

European digital health market



Funding raised by digital health start-ups worldwide in 1st quarter 2016 (in million U.S. dollars)

Digital health start-ups that raised funding worldwide in Q1 2016



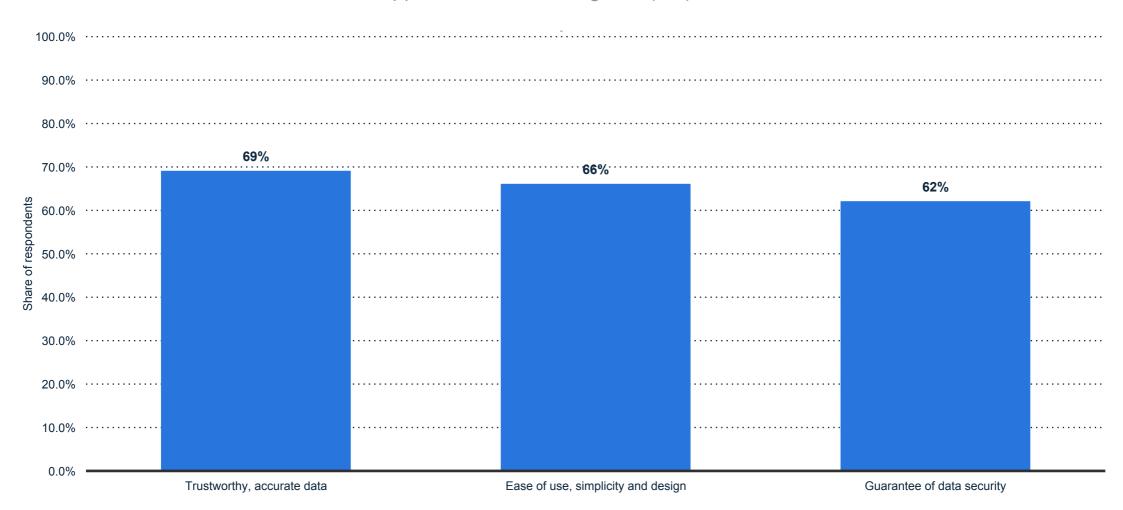
Note: Worldwide; 1st quarter 2016

Further information regarding this statistic can be found on page 62.

Source(s): MobiHealthNews; ID 426550

Distribution of factors influencing the use of health apps in the United Kingdom (UK) in 2015

Factors that increase the use of health apps in the United Kingdom (UK)



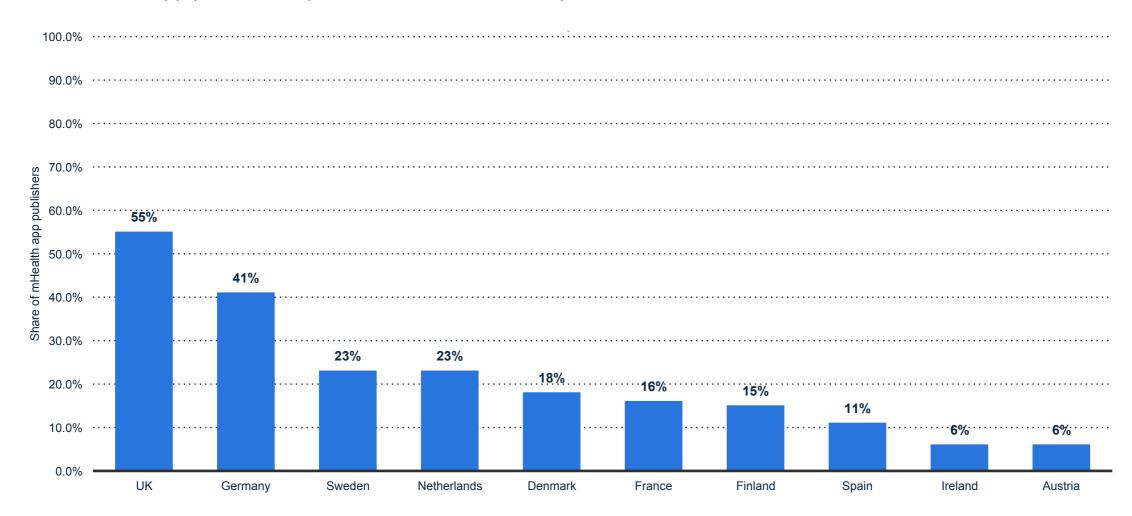
Note: United Kingdom; 2015

Further information regarding this statistic can be found on page 63.

Source(s): Deloitte; ID 449875

Leading countries for mHealth app publication* in Europe 2015

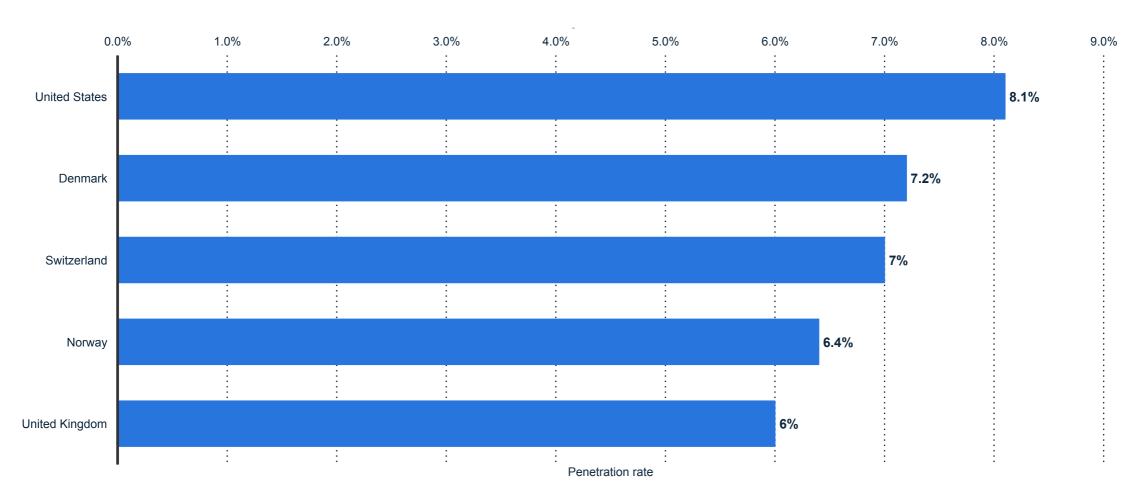
Mobile health app publication: preferred countries in Europe in 2015



Note: Europe; 2015; 4,471; mHealth app publishers and decision makers. Further information regarding this statistic can be found on <u>page 64</u>. **Source(s):** research2quidance; <u>ID 450187</u>

Usage penetration of eHealth solutions for heart failure in selected countries worldwide in 2017*

DMO: eHealth heart failure solutions usage penetration in selected countries 2017

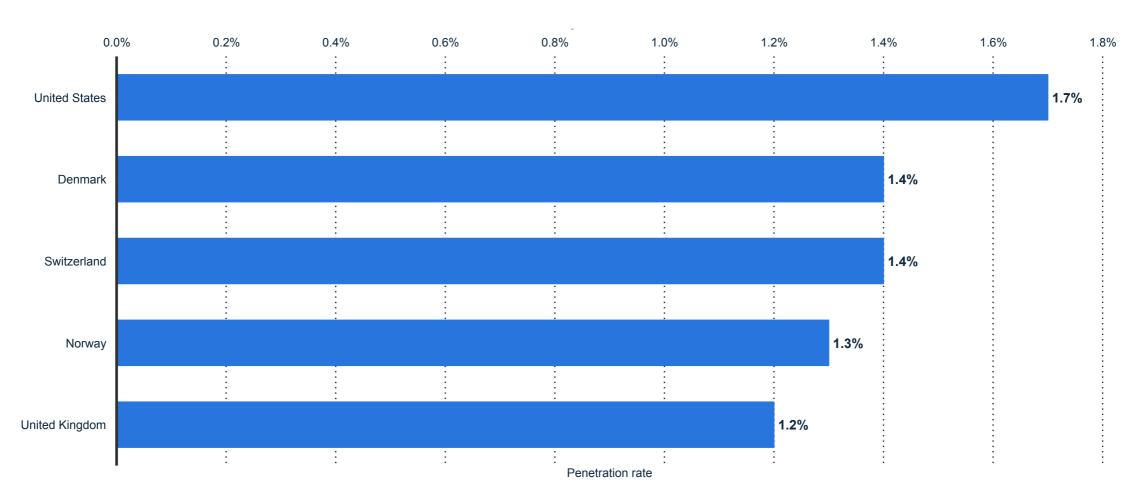


Note: Worldwide; 2016

Further information regarding this statistic can be found on page 65.

Usage penetration of eHealth solutions for hypertension in selected countries worldwide in 2017

DMO: Health hypertension solutions usage penetration in selected countries 2017



Note: Worldwide; 2015*

Further information regarding this statistic can be found on page 66.

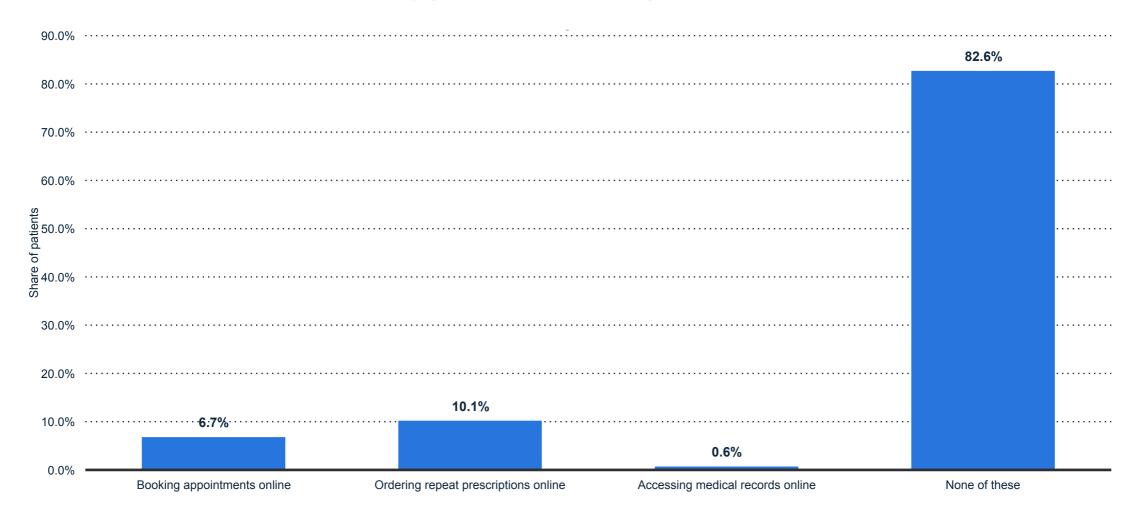
MARKET USE

European digital health market



Share of patients using online services provided by general practices in England in 2016

Patients use of online services provided by general practices in England 2016



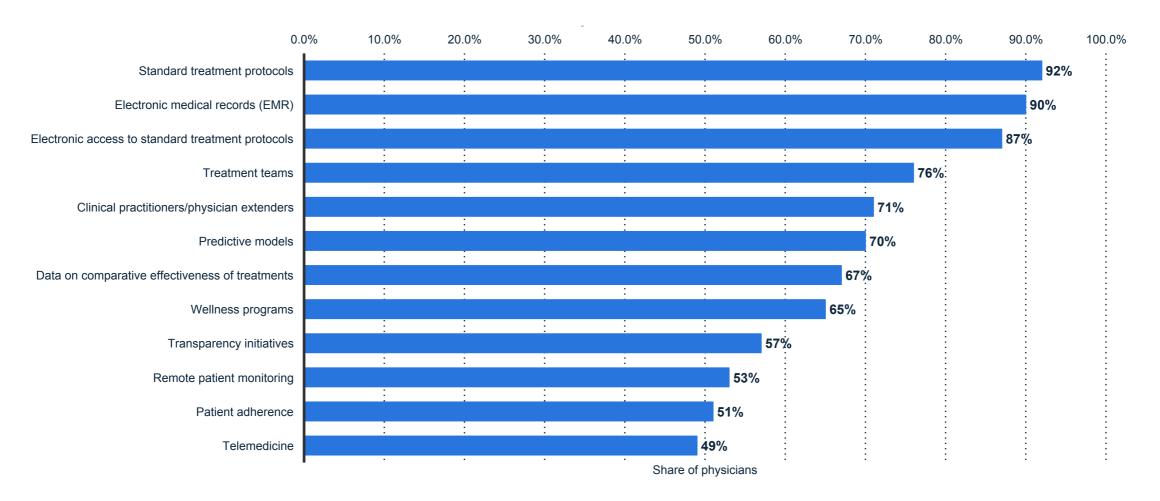
Note: United Kingdom (England); 2016

Further information regarding this statistic can be found on page 67.

Source(s): NHS; ID 679148

Share of physicians using clinical tools in Europe in 2016

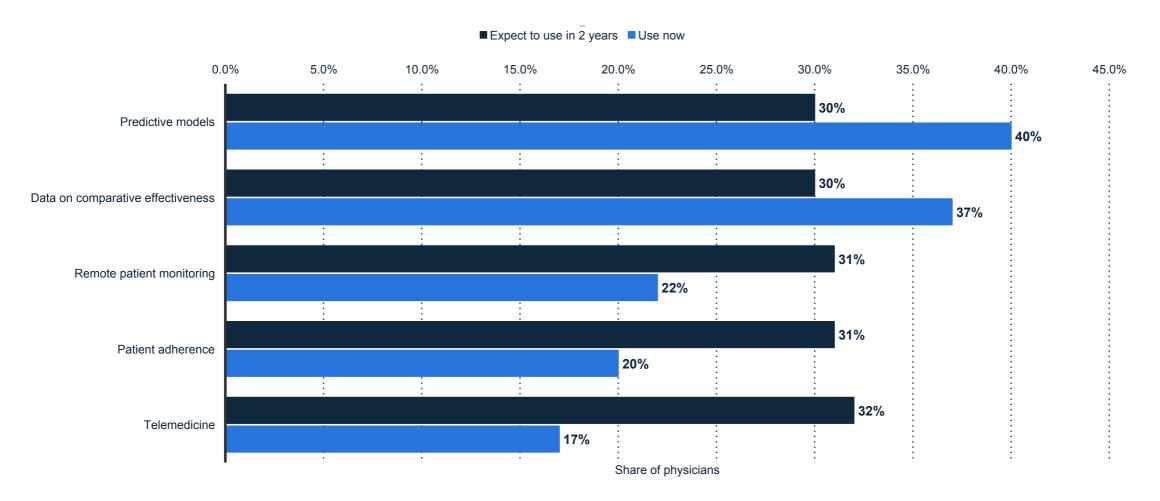
Physicians using clinical tools in Europe 2016



Note: Europe; 2016; 1,191; phsicians across nine specialities and 167 hospital procurement administrators in France, Germany, Italy and the UK. Further information regarding this statistic can be found on <u>page 68</u>.

Share of physicians currently using or expecting to use new clinical tools in the next two years in Europe in 2016

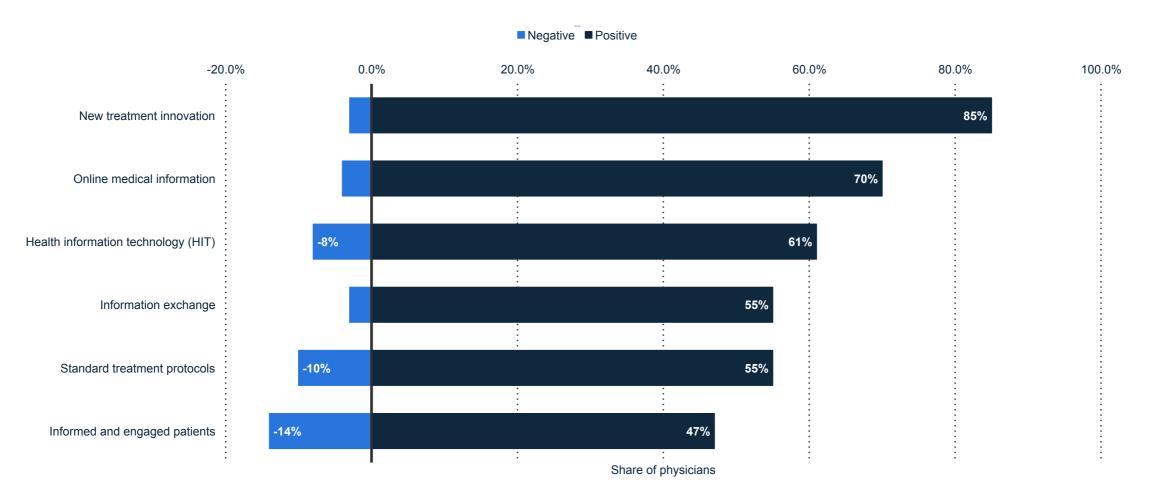
Physicians adopting use of new clinical tools in Europe 2016



Note: Europe; 2016; 1,191; physicians across nine specialities and 167 hospital procurement administrators in France, Germany, Italy and the UK. Further information regarding this statistic can be found on page 69.

Response of physicians to the effects of digital solutions on quality of care in Europe in 2016

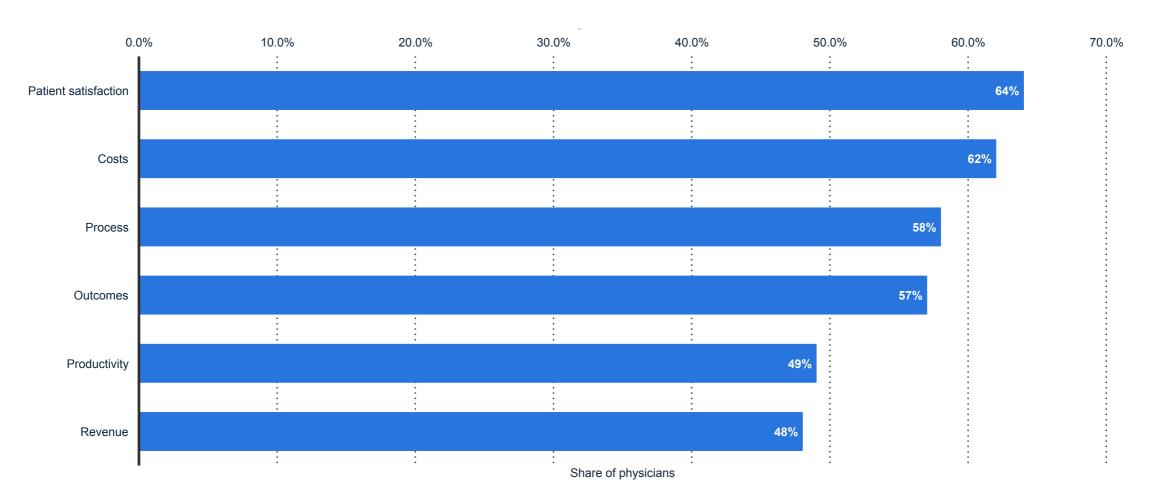
Response of physicians to digital solutions in quality of care in Europe 2016



Note: Europe; 2016; 1,191; physicians across nine specialities and 167 hospital procurement administrators in France, Germany, Italy and the UK. Further information regarding this statistic can be found on page 70.

Share of physicians collecting or using metrics to track performance in Europe in 2016

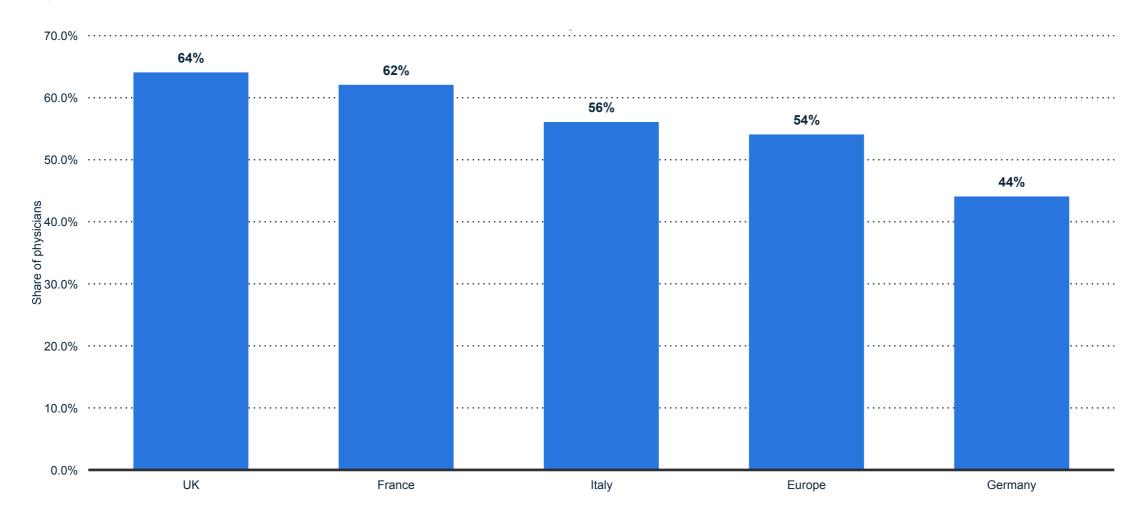
Physicians collecting or using metrics to track performance in Europe 2016



Note: Europe; 2016; 1,191; physicians across nine specialities and 167 hospital procurement administrators in France, Germany, Italy and the UK. Further information regarding this statistic can be found on page 71.

Share of physicians who feel responsible for controlling healthcare costs in Europe in 2016

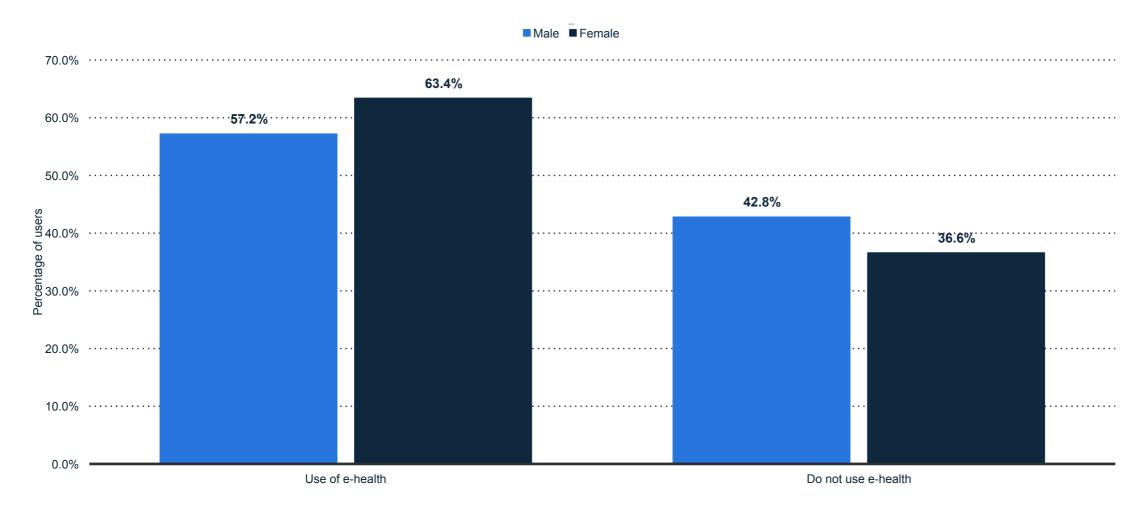
Physicians control of healthcare costs in Europe 2016



Note: Europe; 2016; 1,191; physicians across nine specialities and 167 hospital procurement administrators in France, Germany, Italy and the UK. Further information regarding this statistic can be found on page 72. **Source(s):** Bain & Company; ID 695441

Distribution share of Internet users that used or not any kind of e-health service in Spain in 2016, by gender

Distribution of users according to the use of e-Health in Spain in 2016, by gender



Note: Spain; April 2016; 16 years or older; 5,000 Further information regarding this statistic can be found on page 73. Source(s): Red.es; INE (Spain); ID 774250

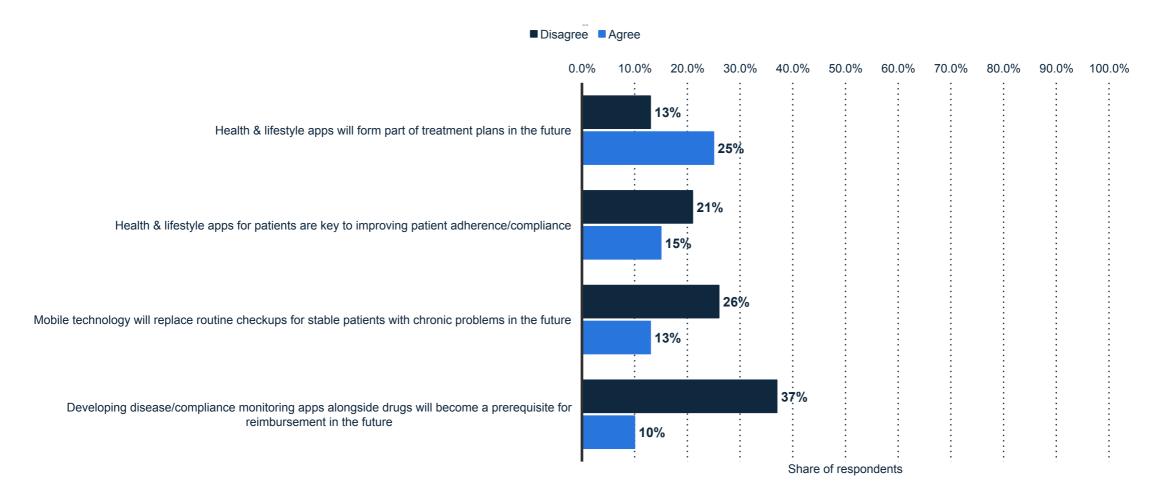
TRENDS

European digital health market



Attitudes toward mobile health technology among primary care physicians in France, Germany and the United Kingdom (UK) in 2nd quarter 2015

Digital healthcare attitudes among physicians in Europe 2015

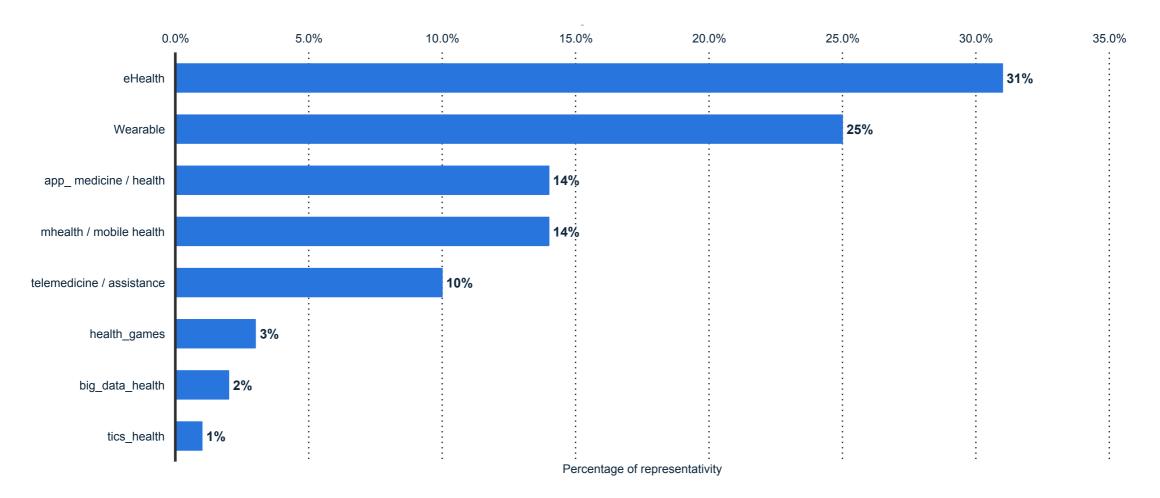


Note: France, Germany, United Kingdom; 2nd quarter 2015 Further information regarding this statistic can be found on page 74.

Source(s): Ipsos; ID 453171

Distribution share of the trending topics in conversations about eHealth in Twitter in Spain in 2015

Top eHealth topics in the social network Twitter in Spain 2015

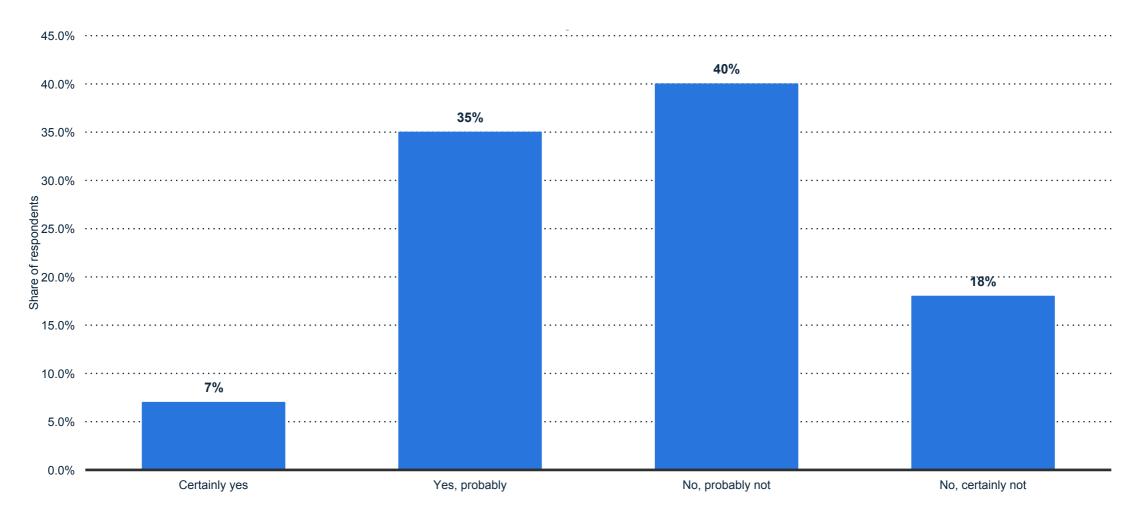


Note: Spain; February to April 2015; 67,202 tweets published by 25,067 accounts Further information regarding this statistic can be found on page 75.

Source(s): IIC; <u>ID 775618</u>

Would you be willing to have a consultation with a doctor on the Internet?

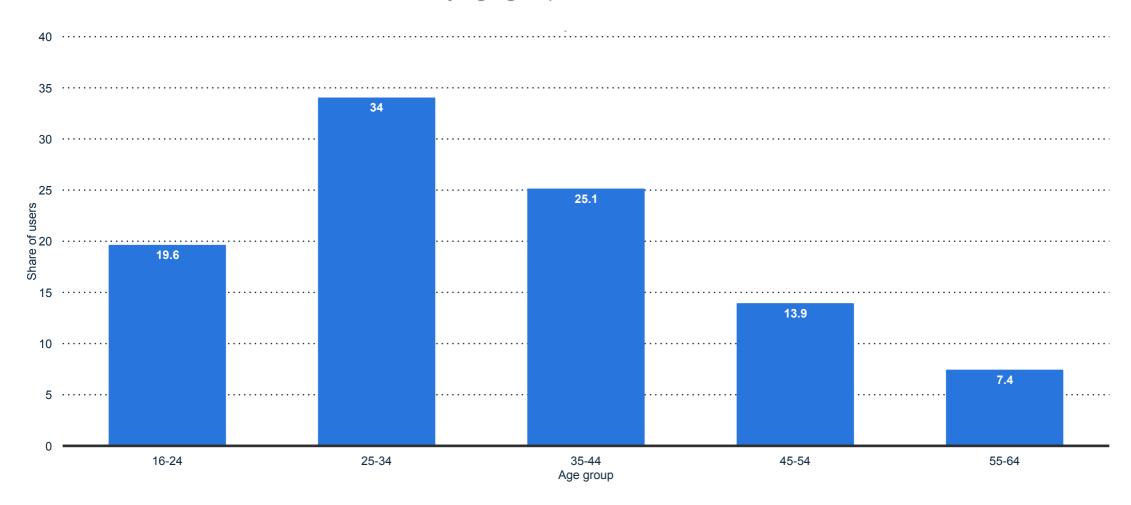
Teleconsultation: French disposition to consult a doctor via the Internet 2017



Note: France; April 20 - 24, 2017; 18 years old and over; 1,000 Further information regarding this statistic can be found on page 76 Source(s): BVA; Zava; ID 766179

Distribution of users in the eHealth fitness segment in the United Kingdom (UK) in 2017, by age*

DMO: eHealth fitness users in the UK 2017, by age group



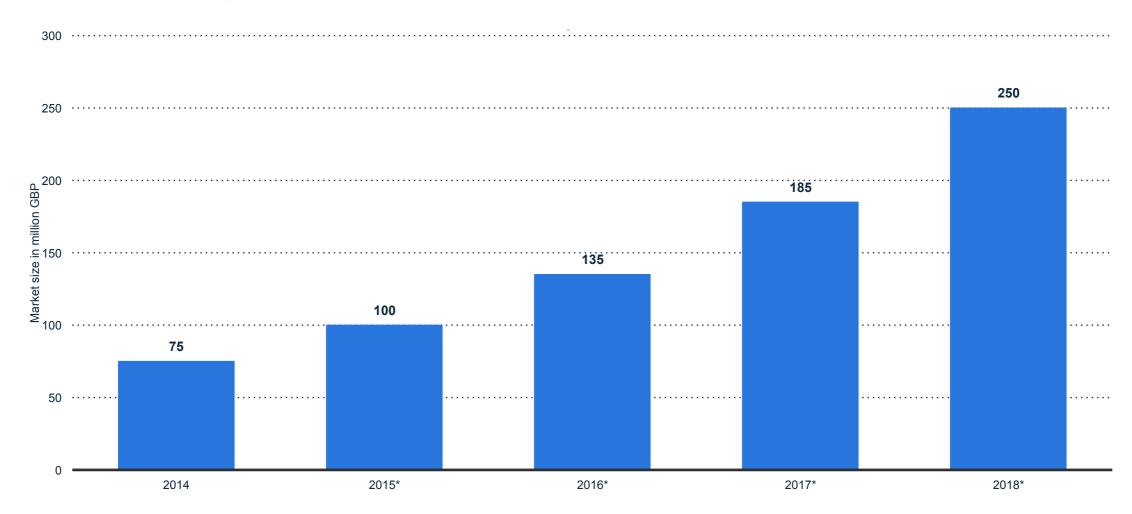
Note: United Kingdom; 2017; 16-64 years

Further information regarding this statistic can be found on page 77.

Source(s): Statista (Digital Market Outlook); ID 517132

Size of the United Kingdom's mHealth application market from 2014 to 2018 (in million GBP)

Size of the United Kingdom's mHealth application market from 2014 to 2018

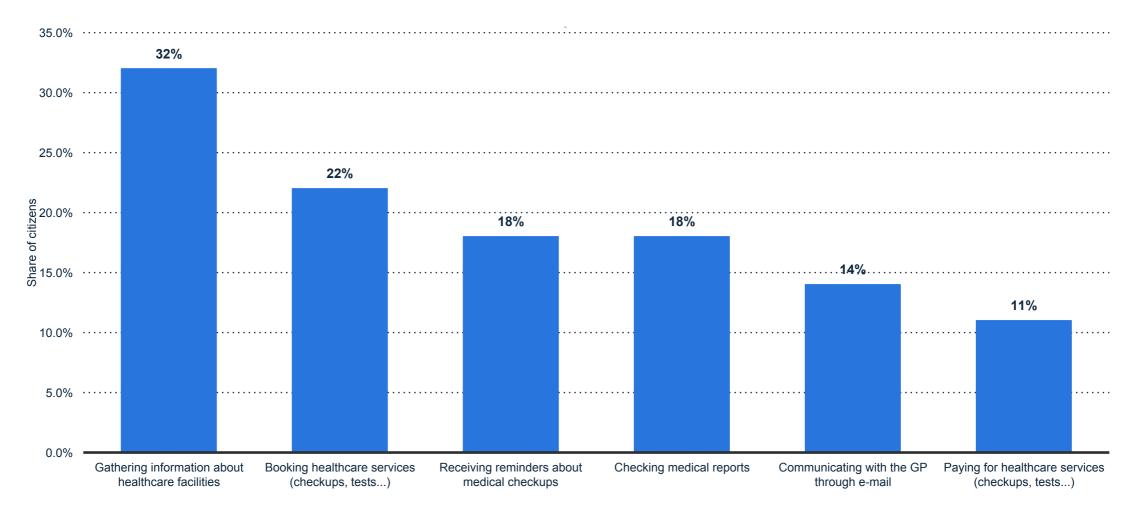


Note: United Kingdom; 2014

Further information regarding this statistic can be found on <u>page 78</u>. **Source(s):** Deloitte; BCC Research; GSMA; A.T. Kearney; <u>ID 469041</u>

Share of citizens using healthcare digital services in Italy as of May 2017, by type of service

Italy: share of citizens using healthcare digital services 2017, by type



Note: Italy; 2017

Further information regarding this statistic can be found on page 79.

Source(s): Osservatori Digital Innovation; ID 806123

REFERENCES

European digital health market



Usage penetration of eHealth products for fitness in European countries worldwide in 2018

DMO: eHealth fitness products usage penetration in European countries 2018

Source and methodology information

Source(s) Statista (Digital Market Outlook)

Conducted by Statista Survey period 2017*

Region(s) Europe

Number of respondents *n.a.*

Age group n.a.

Special characteristics *n.a.*

Published by Statista (Digital Market Outlook)

Publication date June 2018

Original source Digital Market Outlook

Website URL visit the website

Notes:

* Estimate. The Fitness segment contains the user and revenue development of two product categories: (1) portable, connected fitness devices ("Wearables") and (2) digital fitness and nutrition applications for use with a smartphone and/or tablet ("Apps"). The "Wearables" segment includes devices that are explicitly intended for fitness. In particular, fitness wristwear which is equipped with sensors and activity trackers that measure and analyze the physical activity and body functions of the wearer (e.g. number of steps taken, movement, pulse and temperature). Well-known examples of fitness wearables are the fitness bands from fitbit, Jawbone, the Chinese manufacturer Xiaomi, and the Nike Fuelband. Smartwatches are not considered here as dedicated fitness equipment; therefore they are excluded from the market segment. However, in the future it is expected that there will be an increasing convergence of smartwatches and fitness bands. Further information on methodology can be found here.

Usage penetration of eHealth solutions for hypertension in selected European countries in 2016

DMO: Health hypertension solutions usage penetration in European countries 2016

Source and methodology information

Source(s) Statista (Digital Market Outlook)

Conducted by Statista
Survey period 2016*

Region(s) Europe

Number of respondents *n.a.*

Age group n.a.

Special characteristics n.a.

Published by Statista (Digital Market Outlook)

Publication date February 2016

Original source Digital Market Outlook

Website URL visit the website

Notes:

* Estimate. The Hypertension segment covers the user and revenue development for three eHealth product categories for people with hypertension: (1) connected medical devices designed for hypertension patients to use at home ("Smart Devices"), (2) digital hypertension applications for smartphone and/or tablets ("Apps") and (3) telemedical services for hypertension patients ("Telemedical Services"). Hardware and software solutions for healthcare professionals, e.g. medical equipment for hospitals and doctors' surgeries are not included. The "Smart Devices" segment covers medical hypertension devices (hardware) which are equipped with dedicated interfaces or SIM cards that serve to transmit measurement data across a wireless connection (e.g. via mobile networks, WiFi, bluetooth, M2M technologies, NFC, BLE). For example, connected blood pressure monitors like the iHealth Wireless Blood Pressure Monitor or the Bluetooth Blood Pressure Monitor by Omron, which may send measurement data to a smartphone to be synchronized with an app. If there is an increased monitoring need, the data can also be sent to a telemedical service center. Depending on the measuring system, additional hardware revenues can fall under this market segment if additional reading or transmitting devices are implemented. Further information on methodology can be found here.

Number of countries with a national eHealth policy or strategy in Europe in 2005, 2009 and 2015

European countries with a national eHealth policy or strategy in 2005, 2009 and 2015

Source and methodology information

 Source(s)
 WHO

 Conducted by
 WHO

 Survey period
 2015

 Region(s)
 Europe

 Number of respondents
 n.a.

 Age group
 n.a.

 Special characteristics
 n.a.

 Published by
 WHO

Publication date March 2016

Original source From Innovation to implementation eHealth in the WHO European Region, page 8

Website URL visit the website

Notes:

Date of publication unknown. Number of countries included per year: 2005: 26 countries. 2009: 36 countries. 2015: 43 countries.

Share of funding available for eHealth programmes in Europe in 2015, by World Bank gross national income per capita groupings

Funding available for eHealth programmes, by World Bank gross national income in 2015

Source and methodology information

 Source(s)
 WHO

 Conducted by
 WHO

 Survey period
 2015

 Region(s)
 Europe

 Number of respondents
 n.a.

 Age group
 n.a.

 Special characteristics
 n.a.

 Published by
 WHO

Publication date March 2016

Original source From Innovation to implementation eHealth in the WHO European Region, page 12

Website URL <u>visit the website</u>

Notes:

Date of publication unknown.

Share of funding available for eHealth programmes in Europe Union 28 countries in 2015

Funding available for eHealth programmes in the European Union 28 countries in 2015

Source and methodology information

 Source(s)
 WHO

 Conducted by
 WHO

 Survey period
 2015

 Region(s)
 Europe

 Number of respondents
 n.a.

 Age group
 n.a.

 Special characteristics
 n.a.

 Published by
 WHO

Publication date March 2016

Original source From Innovation to implementation eHealth in the WHO European Region, page 12

Website URL visit the website

Notes:

Date of publication unknown.

Share of trends in funding available for eHealth programmes in Europe in 2005, 2009 and 2015

Trends in funding available for eHealth programmes in Europe 2005, 2009 and 2015

Source and methodology information

Source(s) WHO
Conducted by WHO

Survey period 2005, 2009 and 2015

Region(s) Europe

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by WHO

Publication date March 2016

Original source From Innovation to implementation eHealth in the WHO European Region, page 12

Website URL visit the website

Notes:

Date of publication unknown.

Share of member states addressing multilingualism in health in Europe in 2005, 2009 and 2015

Trends in policy addressing multilingualism in health in Europe 2005, 2009 and 2015

Source and methodology information

Source(s) WHO
Conducted by WHO

Survey period 2005, 2009 and 2015

Region(s) Europe

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by WHO

Publication date March 2016

Original source From Innovation to implementation eHealth in the WHO European Region, page 15

Website URL visit the website

Notes:

Date of publication unknown. Number of countries included: 2005: 42 countries. 2009: 42 countries 2015: 35 countries.

eHealth revenue in selected European countries in 2018 (in million U.S. dollars)

Digital Market Outlook: eHealth revenue in European countries 2018

Source and methodology information

Source(s) Statista (Digital Market Outlook)

Conducted by Statista Survey period 2018*

Region(s) Europe

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Statista (Digital Market Outlook)

Publication date June 2018

Original source Digital Market Outlook

Website URL visit the website

Notes:

* Estimate. The eHealth market contains user and revenue developments in four market segments: fitness, diabetes, hypertension and heart failure. These are selected, relevant health areas that do not represent the eHealth market in its entirety. An extension of the Digital Market Outlook with additional eHealth segments is planned. Included in the segments are the users of, and revenues generated from, pay-to-use apps (paid app downloads, premium versions and in-app purchases), for connected medical and fitness devices for use at home and, where applicable, for telemedical services relating to remote patient monitoring. Hardware and software solutions for healthcare professionals, e.g. medical equipment for hospitals and doctors' surgeries are not included. The term 'connected device' applies when equipment has dedicated interfaces or a SIM card that serve to transmit measurement data across a wireless connection (e.g. via mobile networks, WiFi, bluetooth, M2M technologies, NFC, BLE). Further information on methodology can be found here.

Revenue of the eHealth fitness segment in European countries in 2018 (in million U.S. dollars)

Digital Market Outlook: eHealth fitness revenue in European countries 2018

Source and methodology information

Source(s) Statista (Digital Market Outlook)

Conducted by Statista Survey period 2018*

Region(s) Europe

Number of respondents *n.a.*

Age group n.a.

Special characteristics n.a.

Published by Statista (Digital Market Outlook)

Publication date June 2018

Original source Digital Market Outlook

Website URL visit the website

Notes:

* Estimate. The Fitness segment contains the user and revenue development of two product categories: (1) portable, connected fitness devices ("Wearables") and (2) digital fitness and nutrition applications for use with a smartphone and/or tablet ("Apps"). The "Wearables" segment includes devices that are explicitly intended for fitness. In particular, fitness wristwear which is equipped with sensors and activity trackers that measure and analyze the physical activity and body functions of the wearer (e.g. number of steps taken, movement, pulse and temperature). Well-known examples of fitness wearables are the fitness bands from fitbit, Jawbone, the Chinese manufacturer Xiaomi, and the Nike Fuelband. Smartwatches are not considered here as dedicated fitness equipment; therefore they are excluded from the market segment. However, in the future it is expected that there will be an increasing convergence of smartwatches and fitness bands. Further information on methodology can be found here.

Share of digital health startups revenues in the European Union in 2016

Revenue of digital health startups in the European Union in 2016

Source and methodology information

Source(s) eHealth Hub

Conducted by eHealth Hub

Survey period 2016

Region(s) Europe

Number of respondents 300

Age group n.a.

Special characteristics European digital health SMEs

Published by eHealth Hub

Publication date March 2017

Original source eHealth Hub SME Survey

Website URL visit the website

Notes:

n.a.

Revenue of eHealth solutions for diabetes in selected European countries in 2016 (in million U.S. dollars)

DMO: eHealth solutions for diabetes revenue in European countries 2016

Source and methodology information

Source(s) Statista (Digital Market Outlook)

Conducted by Statista

Survey period 2016*

Region(s) Europe

Number of respondents n.a. Age group n.a.

Special characteristics n.a.

Published by Statista (Digital Market Outlook)

Publication date February 2016

Original source Digital Market Outlook

Website URL visit the website

Notes:

* Estimate. The Diabetes segment includes the user and revenue development for three eHealth product categories for people with diabetes: (1) connected medical devices designed for diabetes patients to use at home (Smart Devices), (2) digital diabetes applications for smartphone and/or tablets (Apps) and (3) telemedical services for diabetes patients (Telemedical Services). Hardware and software solutions for healthcare professionals, e.g. medical equipment for hospitals and doctors' surgeries are not included. The Smart Devices segment covers medical diabetes devices (hardware) which are equipped with dedicated interfaces or SIM cards that serve to transmit measurement data across a wireless connection (e.g. via mobile networks, WiFi, bluetooth, M2M technologies, NFC, BLE). For example, connected glucose meters, systems for continuous glucose monitoring (CGMs) or connected insulin injection devices (e.g. Telcare, Freestyle Libre from Abbott or the MiniMed Veo Insulin Pump from Medtronic). The measurement data can be sent to a smartphone and be synchronized with an app or, when there is an increased need for monitoring, the data can also be sent to a telemedical service center. Depending on the measuring system, additional hardware revenues can fall under this market segment if additional reading or transmitting devices are implemented. Further information on methodology can be found here.

Revenue of eHealth solutions for hypertension in European countries in 2016 (in million U.S. dollars)

DMO: eHealth hypertension solutions revenue in European countries 2016

Source and methodology information

Source(s) Statista (Digital Market Outlook)

Europe

Conducted by Statista
Survey period 2016*

Number of respondents n.a.

Region(s)

Age group n.a.

Special characteristics n.a.

Published by Statista (Digital Market Outlook)

Publication date February 2016

Original source Digital Market Outlook

Website URL visit the website

Notes:

* Estimate. The Hypertension segment covers the user and revenue development for three eHealth product categories for people with hypertension: (1) connected medical devices designed for hypertension patients to use at home ("Smart Devices"), (2) digital hypertension applications for smartphone and/or tablets ("Apps") and (3) telemedical services for hypertension patients ("Telemedical Services"). Hardware and software solutions for healthcare professionals, e.g. medical equipment for hospitals and doctors' surgeries are not included. The "Smart Devices" segment covers medical hypertension devices (hardware) which are equipped with dedicated interfaces or SIM cards that serve to transmit measurement data across a wireless connection (e.g. via mobile networks, WiFi, bluetooth, M2M technologies, NFC, BLE). For example, connected blood pressure monitors like the iHealth Wireless Blood Pressure Monitor or the Bluetooth Blood Pressure Monitor by Omron, which may send measurement data to a smartphone to be synchronized with an app. If there is an increased monitoring need, the data can also be sent to a telemedical service center. Depending on the measuring system, additional hardware revenues can fall under this market segment if additional reading or transmitting devices are implemented. Further information on methodology can be found here.

Revenue of the eHealth hypertension solutions segment in selected countries worldwide in 2017 (in million U.S. dollars)

DMO: eHealth hypertension solutions revenue in selected countries 2017

Source and methodology information

Source(s) Statista (Digital Market Outlook)

Conducted by Statista
Survey period 2016*

Region(s) Worldwide

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Statista (Digital Market Outlook)

Publication date December 2016

Original source Digital Market Outlook

Website URL visit the website

Notes:

* Estimate. The Hypertension segment covers the user and revenue development for three eHealth product categories for people with hypertension: (1) connected medical devices designed for hypertension patients to use at home ("Smart Devices"), (2) digital hypertension applications for smartphone and/or tablets ("Apps") and (3) telemedical services for hypertension patients ("Telemedical Services"). Hardware and software solutions for healthcare professionals, e.g. medical equipment for hospitals and doctors' surgeries are not included. The "Smart Devices" segment covers medical hypertension devices (hardware) which are equipped with dedicated interfaces or SIM cards that serve to transmit measurement data across a wireless connection (e.g. via mobile networks, WiFi, bluetooth, M2M technologies, NFC, BLE). For example, connected blood pressure monitors like the iHealth Wireless Blood Pressure Monitor or the Bluetooth Blood Pressure Monitor by Omron, which may send measurement data to a smartphone to be synchronized with an app. If there is an increased monitoring need, the data can also be sent to a telemedical service center. Depending on the measuring system, additional hardware revenues can fall under this market segment if additional reading or transmitting devices are implemented. Further information on methodology can be found here.

Revenue of the eHealth heart failure solutions segment in European countries in 2016 (in million U.S. dollars)

DMO: eHealth heart failure solutions revenue in European countries 2016

Source and methodology information

Source(s) Statista (Digital Market Outlook)

Conducted by Statista Survey period 2016*

Region(s) Europe

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Statista (Digital Market Outlook)

Publication date February 2016

Original source Digital Market Outlook

Website URL visit the website

Notes:

* Estimate. The Heart failure segment covers the user and revenue development for three eHealth product categories for people with chronic heart failure: (1) connected medical devices for heart failure patients ("Smart Devices"), (2) digital heart tracking applications for smartphone and/or tablets ("Apps") and (3) telemedical services for heart failure patients ("Telemedical Services"). Hardware and software solutions for healthcare professionals, e.g. medical equipment for hospitals and doctors' surgeries are not included. The "Smart Devices" segment covers medical devices (hardware) for people who suffer from chronic heart failure which are equipped with dedicated interfaces or SIM cards that serve to transmit measurement data across a wireless connection (e.g. via mobile networks, WiFi, bluetooth, M2M technologies, NFC, BLE). In the context of heart failure therapy there are various devices that can be used, for example, cardiac implants (ICD, CRT, CRT-D devices), connected weighing scales, Tele-ECG-cards, and (implantable) ECG recorders. The selection of suitable equipment is dependent on the individual health status of the patient, the severity of the heart failure and the presence of other conditions (e.g. the combination of both severe heart failure and cardiac arrhythmias). Depending on the measuring system, additional hardware revenues can fall under this market segment if additional reading or transmitting devices are implemented. Connected devices for heart patients are often used in combination with a telemedical monitoring service. Further information on methodology can be found here.

Revenue of the telehealth market in the United Kingdom (UK) from 2014 to 2018* (in million GBP)

Telehealth market revenue in the United Kingdom (UK) 2014-2018

Source and methodology information

Source(s) Deloitte; European Commission; Frost & Sullivan

Conducted by Deloitte; Frost & Sullivan; European Commission

Survey period 2014 and 2018

Region(s) United Kingdom

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by UK Department of Health

Publication date September 2015

Original source Digital Health in the UK, page 20

Website URL visit the website

Notes:

* Data for 2015 to 2018 is forecast

Estimated public expenditure on eHealth in Italy from 2016 to 2020 (in million euros)

Italy: estimated public expenditure on eHealth 2016-2020

Source and methodology information

Source(s) Centro Studi Investimenti Sociali; ImpresaLavoro

Conducted by Centro Studi Investimenti Sociali; ImpresaLavoro

Survey period 2016 to 2018

Region(s) Italy

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by II Sole 24 Ore
Publication date July 2017

Original source Le condizioni per lo sviluppo della Sanità Digitale: scenari Italia-UE a confronto, page

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Website URL visit the website

Notes:

n.a.

Funding raised by digital health start-ups worldwide in 1st quarter 2016 (in million U.S. dollars)

Digital health start-ups that raised funding worldwide in Q1 2016

Source and methodology information

Source(s) MobiHealthNews
Conducted by MobiHealthNews
Survey period 1st quarter 2016
Region(s) Worldwide

Number of respondents n.a.Age group n.a.Special characteristics n.a.

Published by MobiHealthNews

Publication date April 2016

Original source mobihealthnews.com

Website URL visit the website

Notes:

n.a.

Distribution of factors influencing the use of health apps in the United Kingdom (UK) in 2015

Factors that increase the use of health apps in the United Kingdom (UK)

Source and methodology information

Source(s) Deloitte

Conducted by Deloitte

Survey period 2015

Region(s) United Kingdom

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Deloitte

Publication date April 2015

Original source Connected Health: How digital technology is transforming health and social care,

page 3

Website URL <u>visit the website</u>

Notes:

n.a.

Leading countries for mHealth app publication* in Europe 2015

Mobile health app publication: preferred countries in Europe in 2015

Source and methodology information

Source(s) research2guidance

Conducted by research2guidance

Survey period 2015

Region(s) Europe

Number of respondents 4,471

Age group n.a.

Special characteristics mHealth app publishers and decision makers.

Published by research2guidance

Publication date April 2015

Original source EU Countries' mHealth App Market Ranking 2015, page 12

Website URL visit the website

Notes:

* mHealth app publishers and decision makers were asked to rank the top three countries in Europe in terms of favorable market conditions for mHealth business, mHealth is an abbreviation for mobile health.

Usage penetration of eHealth solutions for heart failure in selected countries worldwide in 2017*

DMO: eHealth heart failure solutions usage penetration in selected countries 2017

Source and methodology information

Source(s) Statista (Digital Market Outlook)

Conducted by Statista
Survey period 2016

Region(s) Worldwide

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Statista (Digital Market Outlook)

Publication date December 2016

Original source Digital Market Outlook

Website URL visit the website

Notes:

* Estimate. The Heart failure segment covers the user and revenue development for three eHealth product categories for people with chronic heart failure: (1) connected medical devices for heart failure patients ("Smart Devices"), (2) digital heart tracking applications for smartphone and/or tablets ("Apps") and (3) telemedical services for heart failure patients ("Telemedical Services"). Hardware and software solutions for healthcare professionals, e.g. medical equipment for hospitals and doctors' surgeries are not included. The "Smart Devices" segment covers medical devices (hardware) for people who suffer from chronic heart failure which are equipped with dedicated interfaces or SIM cards that serve to transmit measurement data across a wireless connection (e.g. via mobile networks, WiFi, bluetooth, M2M technologies, NFC, BLE). In the context of heart failure therapy there are various devices that can be used, for example, cardiac implants (ICD, CRT, CRT-D devices), connected weighing scales, Tele-ECG-cards, and (implantable) ECG recorders. The selection of suitable equipment is dependent on the individual health status of the patient, the severity of the heart failure and the presence of other conditions (e.g. the combination of both severe heart failure and cardiac arrhythmias). Depending on the measuring system, additional hardware revenues can fall under this market segment if additional reading or transmitting devices are implemented. Connected devices for heart patients are often used in combination with a telemedical monitoring service. Further information on methodology can be found here.

Usage penetration of eHealth solutions for hypertension in selected countries worldwide in 2017

DMO: Health hypertension solutions usage penetration in selected countries 2017

Source and methodology information

Source(s) Statista (Digital Market Outlook)

Conducted by Statista
Survey period 2015*

Region(s) Worldwide

Number of respondents n.a.

Age group n.a.

Special characteristics *n.a.*

Published by Statista (Digital Market Outlook)

Publication date December 2016

Original source Digital Market Outlook

Website URL visit the website

Notes:

* Estimate. The Hypertension segment covers the user and revenue development for three eHealth product categories for people with hypertension: (1) connected medical devices designed for hypertension patients to use at home ("Smart Devices"), (2) digital hypertension applications for smartphone and/or tablets ("Apps") and (3) telemedical services for hypertension patients ("Telemedical Services"). Hardware and software solutions for healthcare professionals, e.g. medical equipment for hospitals and doctors' surgeries are not included. The "Smart Devices" segment covers medical hypertension devices (hardware) which are equipped with dedicated interfaces or SIM cards that serve to transmit measurement data across a wireless connection (e.g. via mobile networks, WiFi, bluetooth, M2M technologies, NFC, BLE). For example, connected blood pressure monitors like the iHealth Wireless Blood Pressure Monitor or the Bluetooth Blood Pressure Monitor by Omron, which may send measurement data to a smartphone to be synchronized with an app. If there is an increased monitoring need, the data can also be sent to a telemedical service center. Depending on the measuring system, additional hardware revenues can fall under this market segment if additional reading or transmitting devices are implemented. Further information on methodology can be found here.

Share of patients using online services provided by general practices in England in 2016

Patients use of online services provided by general practices in England 2016

Source and methodology information

Source(s) NHS
Conducted by NHS
Survey period 2016

Region(s) United Kingdom (England)

 Number of respondents
 n.a.

 Age group
 n.a.

 Special characteristics
 n.a.

 Published by
 Reform

 Publication date
 April 2016

Original source Who Cares? The Future of General Practice, page 20

Website URL visit the website

Notes:

n.a.

Share of physicians using clinical tools in Europe in 2016

Physicians using clinical tools in Europe 2016

Source and methodology information

Source(s) Bain & Company

Conducted by Bain & Company

Survey period 2016

Region(s) Europe

Number of respondents 1,191

Age group

Special characteristics phsicians across nine specialities and 167 hospital procurement administrators in

France, Germany, Italy and the UK.

Published by Bain & Company

Publication date September 2016

Original source Front Line of Healthcare Report 2016

n.a.

Website URL visit the website

Notes:

n.a.

Share of physicians currently using or expecting to use new clinical tools in the next two years in Europe in 2016

Physicians adopting use of new clinical tools in Europe 2016

Source and methodology information

Source(s) Bain & Company

Conducted by Bain & Company

Survey period 2016

Region(s) Europe

Number of respondents 1,191

Age group n.a.

Special characteristics physicians across nine specialities and 167 hospital procurement administrators in

France, Germany, Italy and the UK.

Published by Bain & Company

Publication date September 2016

Original source Front Line of Healthcare Report 2016

Website URL visit the website

Notes:

n.a.

Response of physicians to the effects of digital solutions on quality of care in Europe in 2016

Response of physicians to digital solutions in quality of care in Europe 2016

Source and methodology information

Source(s) Bain & Company

Conducted by Bain & Company

Survey period 2016

Region(s) Europe

Number of respondents 1,191

Age group n.a.

Special characteristics physicians across nine specialities and 167 hospital procurement administrators in

France, Germany, Italy and the UK.

Published by Bain & Company

Publication date September 2016

Original source Front Line of Healthcare Report 2016

Website URL visit the website

Notes:

n.a.

Share of physicians collecting or using metrics to track performance in Europe in 2016

Physicians collecting or using metrics to track performance in Europe 2016

Source and methodology information

Source(s) Bain & Company

Conducted by Bain & Company

Survey period 2016

Region(s) Europe

Number of respondents 1,191

Age group n.a.

Special characteristics physicians across nine specialities and 167 hospital procurement administrators in

France, Germany, Italy and the UK.

Published by Bain & Company

Publication date September 2016

Original source Front Line of Healthcare Report 2016

Website URL visit the website

Notes:

n.a.

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References

Share of physicians who feel responsible for controlling healthcare costs in Europe in 2016

Physicians control of healthcare costs in Europe 2016

Source and methodology information

Source(s) Bain & Company

Conducted by Bain & Company

Survey period 2016

Region(s) Europe

Number of respondents 1,191

Age group n.a.

Special characteristics physicians across nine specialities and 167 hospital procurement administrators in

France, Germany, Italy and the UK.

Published by Bain & Company

Publication date September 2016

Original source Front Line of Healthcare Report 2016

Website URL visit the website

Notes:

n.a.

Distribution share of Internet users that used or not any kind of e-health service in Spain in 2016, by gender

Distribution of users according to the use of e-Health in Spain in 2016, by gender

Source and methodology information

Source(s) Red.es; INE (Spain)

Conducted by Red.es

Survey period April 2016

Region(s) Spain

Number of respondents 5,000

Age group 16 years or older

Special characteristics *n.a.*Published by Red.es

Publication date April 2016

Original source Los ciudadanos ante la e-Sanidad, page 46

Website URL visit the website

Notes:

n.a.

Attitudes toward mobile health technology among primary care physicians in France, Germany and the United Kingdom (UK) in 2nd quarter 2015

Digital healthcare attitudes among physicians in Europe 2015

Source and methodology information

Source(s) Ipsos
Conducted by Ipsos

Survey period 2nd quarter 2015

Region(s) France, Germany, United Kingdom

 Number of respondents
 n.a.

 Age group
 n.a.

 Special characteristics
 n.a.

 Published by
 Ipsos

 Publication date
 July 2015

Original source The Digital Doctor Report 2015

Website URL visit the website

Notes:

Survey conducted in partnership with Fieldwork International

Distribution share of the trending topics in conversations about eHealth in Twitter in Spain in 2015

Top eHealth topics in the social network Twitter in Spain 2015

Source and methodology information

Source(s)

Conducted by Asociación de Investigadores de eSalud; IIC

Survey period February to April 2015

Region(s) Spain

Number of respondents 67,202 tweets published by 25,067 accounts

Age group n.a. Special characteristics n.a. Published by

Publication date May 2015

Original source Breve panorama de la eSalud en Twitter, page 17

Website URL visit the website

Notes:

Hashtags translated from Spanish into English. Original hashtags can be found in the Spanish version of this stat.

Would you be willing to have a consultation with a doctor on the Internet?

Teleconsultation: French disposition to consult a doctor via the Internet 2017

Source and methodology information

Source(s) BVA; Zava

Conducted by BVA

Survey period April 20 - 24, 2017

Region(s) France

Number of respondents 1,000

Age group 18 years old and over

Special characteristics *n.a.*Published by Zava

Publication date June 2017

Original source E-Santé - Usages et attentes des Français, page 13

Website URL visit the website

Notes:

n.a.

Distribution of users in the eHealth fitness segment in the United Kingdom (UK) in 2017, by age*

DMO: eHealth fitness users in the UK 2017, by age group

Source and methodology information

Source(s) Statista (Digital Market Outlook)

Conducted by Statista
Survey period 2017

Region(s) United Kingdom

Number of respondents n.a.

Age group 16-64 years

Special characteristics n.a

Published by Statista (Digital Market Outlook)

Publication date January 2018

Original source Digital Market Outlook

Website URL visit the website

Notes:

* The source defines income as personal net income divided into three categories: low income defined as the country-specific bottom third of the personal income allocation; medium income defined as the country-specific average third of the personal income allocation; high income defined as the country-specific top third of the personal income allocation. The Fitness segment contains the user and revenue development of two product categories: (1) portable, connected fitness devices ("Wearables") and (2) digital fitness and nutrition applications for use with a smartphone and/or tablet ("Apps"). The "Wearables" segment includes devices that are explicitly intended for fitness. In particular, fitness wristwear which is equipped with sensors and activity trackers that measure and analyze the physical activity and body functions of the wearer (e.g. number of steps taken, movement, pulse and temperature). Well-known examples of fitness wearables are the fitness bands from fitbit, Jawbone, the Chinese manufacturer Xiaomi, and the Nike Fuelband. Smartwatches are not considered here as dedicated fitness equipment; therefore they are excluded from the market segment. However, in the future it is expected that there will be an increasing convergence of smartwatches and fitness bands. Further information on methodology can be found here.

Size of the United Kingdom's mHealth application market from 2014 to 2018 (in million GBP)

Size of the United Kingdom's mHealth application market from 2014 to 2018

Source and methodology information

Source(s) Deloitte; BCC Research; GSMA; A.T. Kearney

Conducted by Deloitte
Survey period 2014

Region(s) United Kingdom

 Number of respondents
 n.a.

 Age group
 n.a.

 Special characteristics
 n.a.

 Published by
 Deloitte

Publication date September 2015

Original source Digital Health in the UK, page 29.

Website URL visit the website

Notes:

* Forecast

Share of citizens using healthcare digital services in Italy as of May 2017, by type of service

Italy: share of citizens using healthcare digital services 2017, by type

Source and methodology information

Source(s) Osservatori Digital Innovation

Conducted by Osservatori Digital Innovation

Survey period 2017

Region(s) Italy

Number of respondents n.a.

Age group n.a.

Special characteristics n.a.

Published by Osservatori Digital Innovation

Publication date May 2017

Original source La sanità alla rincorsa del cittadino digitale, page 2

Website URL visit the website

Notes:

n.a.