Data Envelopment Analysis

Outline

- 1. Introduction
- 2. An example
- 3. Efficiency measure
- 4. Efficiency frontier
- The CCR model
- 6. DEA model for measuring the competitiveness of nations
- 7. DEA model for bankruptcy prediction

1. Introduction

- Data Envelopment Analysis (DEA) is used to compare operating
 performance of a set of units such as companies, university departments,
 hospitals, bank branch offices, production plans or transportation systems.
- These units must be homogeneous for meaningful comparison.
- The performance measure is based on the results obtained by each unit (outputs) and on the resources utilized to achieve these results (inputs).
- For example, for bank branches, the outputs may consist of active bank accounts, checks cashed or loan raised. The inputs may be the number of cashiers, managers or rooms used at each branch.

- Consider a group of 3 hospitals.
- Assume each hospital has only the following two inputs:
 - Input 1 = capital (measured by the number of hospital beds)
 - Input 2 = labor (measured in thousands of labor hours used during one month)
- The outputs produced by each hospital are:
 - Output 1 = hundreds of patient-days during month for patients under age 14
 - Output 2 = hundreds of patient-days during month for patients between 14 and 65
 - Output 3 = hundreds of patient-days during month for patients over 65
- Inputs and outputs:

| | Inputs | | Outputs | | |
|----------|--------|----|---------|---|----|
| Hospital | 1 | 2 | 1 | 2 | 3 |
| 1 | 5 | 14 | 9 | 4 | 16 |
| II | 8 | 15 | 5 | 7 | 10 |
| III | 7 | 12 | 4 | 9 | 13 |

• The efficiency of hospital i is defined to be

Value of hospital i's outputs/cost of hospital i's inputs

- Let
 - t_r = price or value of one unit of output r
 - $w_s = cost of one unit of input s$

| 1 | | 1 | | | | |
|----------|--------|----|---|---------|----|--|
| | Inputs | | | Outputs | | |
| Hospital | 1 | 2 | 1 | 2 | 3 | |
| 1 | 5 | 14 | 9 | 4 | 16 | |
| п | 8 | 15 | 5 | 7 | 10 | |
| Ш | 7 | 12 | 4 | 9 | 13 | |

- Efficiency of the three hospitals are then
 - Hospital 1 efficiency = $(9t_1 + 4t_2 + 16t_3)/(5w_1 + 14w_2)$
 - Hospital 2 efficiency = $(5t_1 + 7t_2 + 10t_3)/(8w_1 + 15w_2)$
 - Hospital 3 efficiency = $(4t_1 + 9t_2 + 13t_3)/(7w_1 + 12w_2)$

Four ideas are used in DEA to determine if a hospital is efficient:

1. No hospital can be more than 100% efficient:

For hospital 1:

$$(9t_1 + 4t_2 + 16t_3)/(5w_1 + 14w_2) \le 1$$
, or
 $9t_1 + 4t_2 + 16t_3 \le 5w_1 + 14w_2$, or
 $5w_1 + 14w_2 - 9t_1 - 4t_2 - 16t_3 \ge 0$

2. Suppose we are interested in evaluating the efficiency of hospital i. We choose output prices $(t_1, t_2,$ and $t_3)$ and input cost $(w_1 \text{ and } w_2)$ that maximize efficiency.

If the efficiency of a hospital is 1, then it is efficient.

If the efficiency is less than 1, than it is not efficient.

- 3. To simplify computation, input prices are scaled so that cost of hospital i's inputs equals to 1. For hospital 2, the additional constraint is $8w_1 + 15w_2 = 1$.
- 4. Ensure that each input cost and output price is strictly positive. Otherwise, DEA cannot detect inefficiency of an input with $w_i = 0$; or an output with $t_i = 0$.

Three linear programs:

Hospital 1 LP: max
$$z = 9t_1 + 4t_2 + 16t_3$$

Subject to: $-9t_1 - 4t_2 - 16t_3 + 5w_1 + 14w_2 \ge 0$
 $-5t_1 - 7t_2 - 10t_3 + 8w_1 + 15w_2 \ge 0$
 $-4t_1 - 9t_2 - 13t_3 + 7w_1 + 12w_2 \ge 0$
 $5w_1 + 14w_2 = 1$
 $t_1, t_2, t_3, w_1, w_2 \ge 0.0001$

Solution:

Hospital 1 efficiency = 1 Hospital 2 efficiency = 0.773 Hospital 3 efficiency = 1

Hospital 2 LP: max
$$z = 5t_1 + 7t_2 + 10t_3$$

Subject to: $-9t_1 - 4t_2 - 16t_3 + 5w_1 + 14w_2 \ge 0$
 $-5t_1 - 7t_2 - 10t_3 + 8w_1 + 15w_2 \ge 0$
 $-4t_1 - 9t_2 - 13t_3 + 7w_1 + 12w_2 \ge 0$
 $8w_1 + 15w_2 = 1$
 $t_1, t_2, t_3, w_1, w_2 \ge 0.0001$

Hospital 3 LP: max
$$z = 4t_1 + 9t_2 + 13t_3$$

Subject to: $-9t_1 - 4t_2 - 16t_3 + 5w_1 + 14w_2 \ge 0$
 $-5t_1 - 7t_2 - 10t_3 + 8w_1 + 15w_2 \ge 0$
 $-4t_1 - 9t_2 - 13t_3 + 7w_1 + 12w_2 \ge 0$
 $7w_1 + 12w_2 = 1$
 $t_1, t_2, t_3, w_1, w_2 \ge 0.0001$

SAS solution.

```
Hospital 2 LP: max z = 5t_1 + 7t_2 + 10t_3

Subject to: -9t_1 - 4t_2 - 16t_3 + 5w_1 + 14w_2 \ge 0

-5t_1 - 7t_2 - 10t_3 + 8w_1 + 15w_2 \ge 0

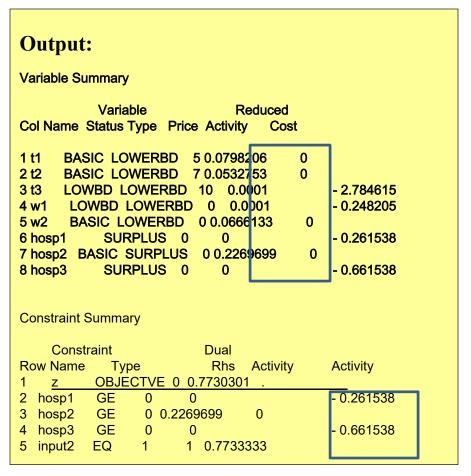
-4t_1 - 9t_2 - 13t_3 + 7w_1 + 12w_2 \ge 0

8w_1 + 15w_2 = 1

t_1, t_2, t_3, w_1, w_2 \ge 0.0001
```

Output: Variable Summary Variable Reduced Col Name Status Type Price Activity Cost BASIC LOWERBD 5 0.0798206 1 t1 0 0 2 t2 BASIC LOWERBD 7 0.0532753 LOWBD LOWERBD 10 0.0001 3 t3 - 2.784615 4 w1 LOWBD LOWERBD 0 0.0001 - 0.248205 5 w2 BASIC LOWERBD 0 0.0666133 SURPLUS 0 6 hosp1 - 0.261538 0 7 hosp2 BASIC SURPLUS 0 0.2269699 8 hosp3 SURPLUS 0 - 0.661538 0 **Constraint Summary** Constraint Dual Row Name Rhs Activity Activity Type OBJECTVE 0 0.7730301 2 hosp1 - 0.261538 GE 0 3 hosp2 GE 0 0.2269699 0 - 0.661538 4 hosp3 GE 0 5 input2 EQ 1 0.7733333

SAS solution.



Optimal solution:

$$\begin{aligned} \textbf{Z} &= 5\textbf{t}_1 + 7\textbf{t}_2 + 10\textbf{t}_3 = 0.7730301 \\ \textbf{t}_1 &= 0.0798206 \\ \textbf{t}_2 &= 0.0532753 \\ \textbf{t}_3 &= 0.0001 \\ \textbf{w}_1 &= 0.0001 \\ \textbf{w}_2 &= 0.666133 \end{aligned}$$

Dual variables:

$$\lambda_1 = 0.261538$$
 hospital 1
$$\lambda_2 = 0$$

$$\lambda_3 = 0.661538$$
 hospital 3
$$u_4 = 0.773333 = \varepsilon$$

(note the first 3 constraints are \geq constraints)

R solution.

```
> library("lpSolve")
> library("linprog")
> c < -c(5,7,10,0,0)
> b <- c(0,0,0,1,0.0001,0.0001,0.0001,0.0001)
> A <- rbind( c(-9,-4,-16,5,14),
         c(-5,-7,-10,8,15),
+
         c(-4,-9,-13,7,12),
+
         c(0,0,0,8,15),
+
         c(1,0,0,0,0), c(0,1,0,0,0), c(0,0,1,0,0), c(0,0,0,1,0), c(0,0,0,0,1)
+
> LP2 <- lp(direction="max",objective.in=c,const.mat=A,const.dir = const_dir,const.rhs=b)
> LP2
```

Success: the objective function is 0.7730301

R solution.

> LP2\$solution

 $[1]\ 0.07982062\ 0.05327528\ 0.00010000\ 0.00010000\ 0.06661333$

> LP2\$objval

[1] 0.7730301

> lp(direction="max",objective.in=c,const.mat=A, const.dir

=const_dir,const.rhs=b,compute.sens=TRUE)\$duals

 $[1] -0.2615385 \quad 0.00000000 -0.6615385 \quad 0.77333333$

0.0000000 0.0000000 -2.7846154 -0.2482051

 $0.0000000 \ 0.0000000$

 $[11] \quad 0.0000000 \quad 0.0000000 \quad 0.0000000 \quad 0.0000000$

Note there are 14 dual variables:

- 1. There are 9 constraints \Rightarrow 3 hospitals, input of hospital 2 = 1, 5 input and output variables at least 0.0001
- Solver automatically assumes all variables to be non-negative
 ⇒ additional 5 dual variables.

Optimal solution:

$$\begin{aligned} \textbf{Z} &= 5\textbf{t}_1 + 7\textbf{t}_2 + 10\textbf{t}_3 = 0.7730301 \\ \textbf{t}_1 &= 0.07982062 \\ \textbf{t}_2 &= 0.05327528 \\ \textbf{t}_3 &= 0.0001 \\ \textbf{w}_1 &= 0.0001 \\ \textbf{w}_2 &= 0.06661333 \end{aligned}$$

Dual variables:

$$\lambda_1 = 0.261538$$
 hospital1
$$\lambda_2 = 0$$

$$\lambda_3 = 0.661538$$
 hospital3
$$u_4 = 0.773333 = \epsilon$$
(note the first 3 constraints are

 \geq constraints)

Why is Hospital 2 not efficient?

Hospital 2 LP: max
$$z = 5t_1 + 7t_2 + 10t_3$$

Subject to: $-9t_1 - 4t_2 - 16t_3 + 5w_1 + 14w_2 \ge 0$
 $-5t_1 - 7t_2 - 10t_3 + 8w_1 + 15w_2 \ge 0$
 $-4t_1 - 9t_2 - 13t_3 + 7w_1 + 12w_2 \ge 0$
 $8w_1 + 15w_2 = 1$
 $t_1, t_2, t_3, w_1, w_2 \ge 0.00001$

- Create a composite hospital by combining 0.261538 of hospital 1 with 0.661538 of hospital 3.
- This composite hospital produces the same amount of output as hospital 2, but produces 12.785-10 = 2.785 more output 3 (patient days for over 65 patients).
- From the input vector, we see that the composite hospital uses less of each input than does hospital 2.

- Consider all the hospitals with nonzero dual prices.
- Hospital 1 dual price: 0.261538
- Hospital 3 dual price: 0.661538
- Average output vector with dual prices as weights:

Average input vector:

$$\begin{bmatrix} 5 \\ 7 \\ 12.785 \end{bmatrix} > \begin{bmatrix} 5 \\ 7 \\ 10 \end{bmatrix}$$
 and $\begin{bmatrix} 5.938 \\ 11.6 \end{bmatrix} < \begin{bmatrix} 8 \\ 15 \end{bmatrix}$

Why is Hospital 2 not efficient?

- The objective function value of z = 0.7730 for Hospital 2 LP implies that the more efficient composite hospital produces superior outputs by using at most 77.30% as much of each input:
 - Input 1 used by the composite hospital $< 0.7730 \times$ (input 1 used by hospital 2) = $0.7730 \times 8 = 6.2$.
 - Input 2 used by the composite hospital = $0.7730 \times$ (input 2 used by hospital 2) = $0.77300 \times 15 = 11.6$.
 - More explanation on pages 24 28.

3. Efficiency measure

- The units being compared are called decision making units (DMUs)
- If the units produce a single output using a single input only, the efficiency of the i-th DMU is defined as

$$\theta_i = y_i/x_i$$

where y_i is the output value produced by DMU_i and x_i the input value used.

• If the units produce multiple outputs using various inputs, the efficiency is defined as the ratio between the weighted sum of the outputs and a weighted sum of the inputs.

For example, Hospital 2 efficiency = $(5t_1 + 7t_2 + 10t_3)/(8w_1 + 15w_2)$, where the weights t_1 , t_2 , t_3 are associated with the outputs and w_1 and w_2 assigned to the inputs. = [5(0.0798206) + 7(0.0532753) + 10(0.0001)]/1 = 0.7730301

Efficiency measure

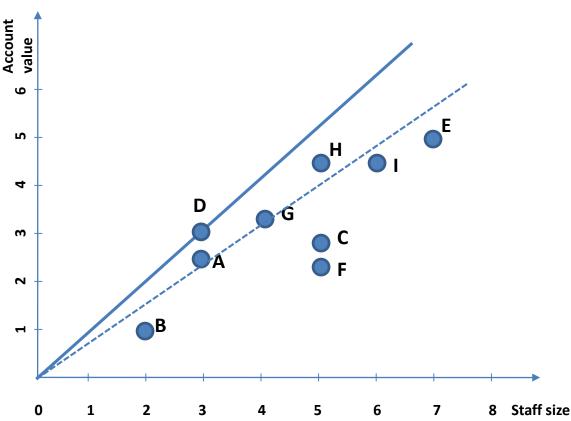
- Example:
 - Hospital 1 efficiency = $(9t_1 + 4t_2 + 16t_3)/(5w_1 + 14w_2)$
 - Hospital 2 efficiency = $(5t_1 + 7t_2 + 10t_3)/(8w_1 + 15w_2)$
 - Hospital 3 efficiency = $(4t_1 + 9t_2 + 13t_3)/(7w_1 + 12w_2)$
- It is difficult to fix a single structure of weights that might be shared and accepted by all the 3 units/hospitals.
- In order to avoid possible objections raised by the units to a preset system of weights, DEA evaluates the efficiency of each unit through the weight system that is the <u>best</u> for the DMU itself, i.e.
 - the weight system that allows the efficiency value to be maximized for each DMU
 - one linear programming problem for each DMU to obtain its optimal weights.

The efficient frontier:

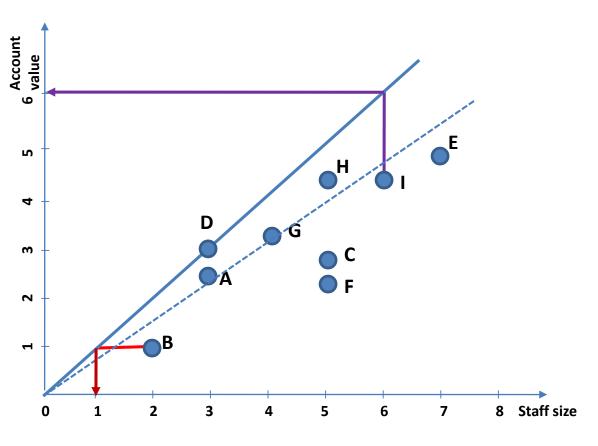
- expresses the relationship between the inputs utilized and the outputs produced.
- also known as production function.
- indicates the maximum quantity of outputs that can be obtained from a given combination of inputs.
- expresses the minimum quantity of inputs that must be used to achieve a given output level.
- corresponds to technically efficient operating models.
- may be empirically obtained based on a set of observations that express the output level obtained by applying a specific combination of input production factors.

Example: Input and output values for nine bank branches.

| Branch | Staff size | Account value | Efficiency |
|--------|---------------|------------------|------------|
| Α | 3 | 2.5 | 0.833 |
| В | 2 | 1.0 | 0.500 |
| С | 5 | 2.7 | 0.540 |
| D | 3 | 3.0 | 1.000 |
| Е | 7 | 5.0 | 0.714 |
| F | 5 | 2.3 | 0.460 |
| G | 4 | 3.2 | 0.700 |
| Н | 5 | 4.5 | 0.900 |
| 1 | 6 | 4.5 | 0.633 |



- Solid line: Line with maximum slope (= 1) is the efficient frontier
- Dotted line is a regression line, units that fall above the regression line may be deemed excellent and the degree of excellence of each unit could be expressed by its distance from the line.



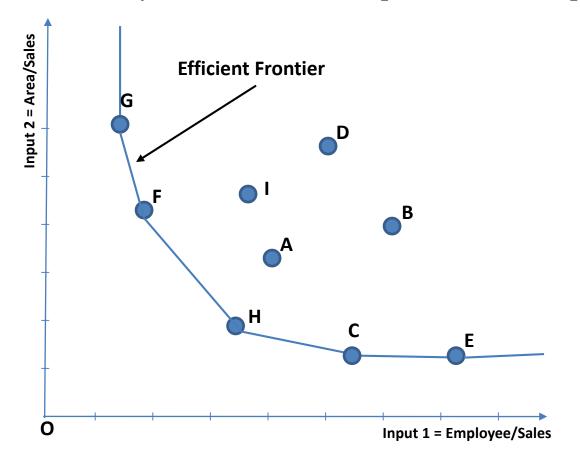
• Input oriented efficiency is the ratio between ideal input quantity x^* that should be used by the unit if it were efficient unit and the actually used quantity x_i :

$$\theta^{Inp}_{i} = x^*/x_{i}$$

• Output oriented efficiency is the ratio between output quantity y_i actually produced by the unit and the ideal quantity y* that it should produce in conditions of efficiency:

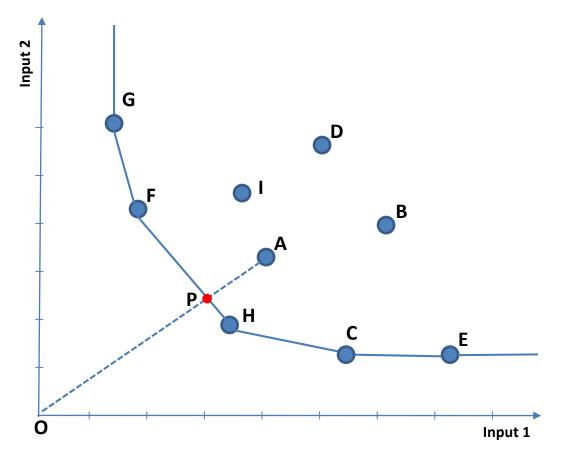
$$\theta^{Out}_{i} = y_{i}/y*$$

Efficiency frontier with two inputs and one output



- Assume that there are 9 supermarkets each with two inputs and one output.
- Input x₁ is the number of employees (unit: 10)
- Input x₂ is the floor area (1000 m2)
- Output y is the sales (100,000 \$)
- Unitized sales to 1: normalize input values to values for getting 1 unit of sales.

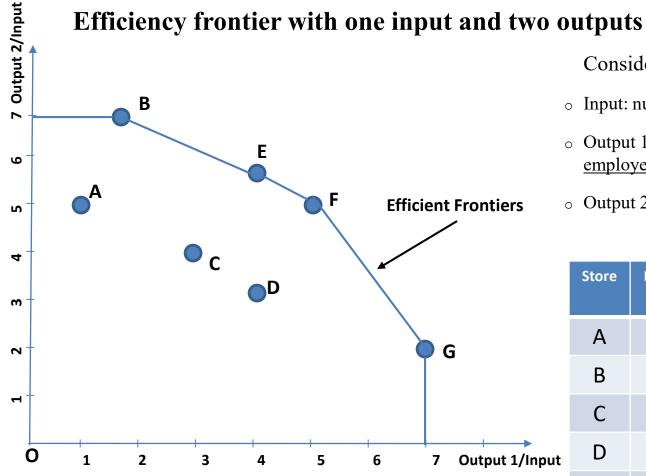
Efficiency frontier with two inputs and one output



• The efficiency value of DMU_A is given by

$$\theta_A = OP/OA$$

• The inefficient unit may be made efficient by a displacement along segment OA that moves it onto the efficient frontier: decrease the quantity of both inputs while keeping the quantity of the output unchanged.

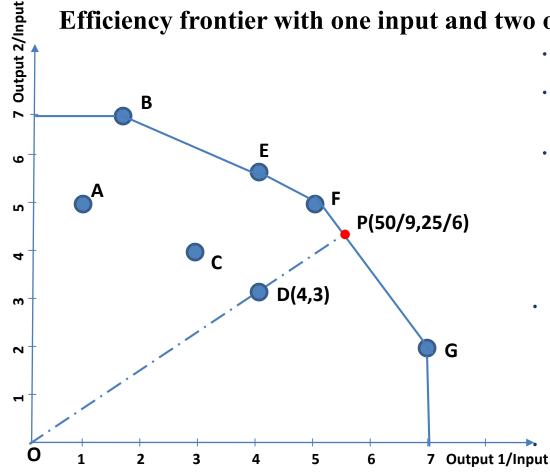


Consider the following data:

- o Input: number of employees
- Output 1: the number of customers <u>per</u> <u>employee</u>
- o Output 2: the amount of sales per employee

| Store | Employees (x) | Customers (y ₁) | Sales (y ₂) |
|-------|------------------|--------------------------------|----------------------------|
| Α | 1 | 1 | 5 |
| В | 1 | 2 | 7 |
| С | 1 | 3 | 4 |
| D | 1 | 4 | 3 |
| E | 1 | 4 | 6 |
| F | 1 | 5 | 5 |
| G | 1 | 7 | 2 |

Efficiency frontier with one input and two outputs



$$0.72 = 4/(50/9) = 3/(25/6)$$

- Branches A, C and D are inefficient.
- Their efficiency can be evaluated by referring to the frontier lines.
- The efficiency of D is evaluated as

where d(O,D) is the distance from O to D:

$$d(O,D) = sqrt(4^2 + 3^2) = 5$$

• P is on the line connecting F(5,5) and G(7,2), i.e.

$$y = -1.5x + 12.5$$

The slope of OP is equal to the slope of OD = 0.75

We find that coordinates of P is (50/9, 25/6)

and
$$d(O,P) = sqrt [(50/9)^2 + (25/6)^2] = 6.9444$$

$$d(O,D)/d(O,P) = 5/6.9444 = 0.72$$

To be efficient, D would have to increase both of its outputs by 38.89% (1.3889 = 1/0.72) to P.

- What is the optimal system of weights for a DMU?
- The best known formulation is the Charnes-Cooper-Rhodes (CCR) model.
- For Hospital 2:

Hospital 2 LP:
$$\max \vartheta = (5t_1 + 7t_2 + 10t_3)/(8w_1 + 15w_2)$$

Subject to: $(9t_1 + 4t_2 + 16t_3)/(5w_1 + 14w_2) \le 1$
 $(5t_1 + 7t_2 + 10t_3)/(8w_1 + 15w_2) \le 1$
 $(4t_1 + 9t_2 + 13t_3)/(7w_1 + 12w_2) \le 1$
 $t_1, t_2, t_3, w_1, w_2 \ge 0$

• Input oriented CCR model: linearized the problem by requiring the weighted sum of

the inputs equal to 1.

Hospital 2 LP: max
$$z = 5t_1 + 7t_2 + 10t_3$$

Subject to: $9t_1 + 4t_2 + 16t_3 - 5w_1 - 14w_2 \le 0$
 $5t_1 + 7t_2 + 10t_3 - 8w_1 - 15w_2 \le 0$
 $4t_1 + 9t_2 + 13t_3 - 7w_1 - 12w_2 \le 0$
 $8w_1 + 15w_2 = 1$
 $t_1, t_2, t_3, w_1, w_2 \ge 0$

• Let z* be the maximum objective function value of the LP

Hospital 2 LP: max
$$z = 5t_1 + 7t_2 + 10t_3$$

Subject to: $9t_1 + 4t_2 + 16t_3 - 5w_1 - 14w_2 \le 0$
 $5t_1 + 7t_2 + 10t_3 - 8w_1 - 15w_2 \le 0$
 $4t_1 + 9t_2 + 13t_3 - 7w_1 - 12w_2 \le 0$
 $8w_1 + 15w_2 = 1$
 $t_1, t_2, t_3, w_1, w_2 \ge 0$

and (t*,w*) be the corresponding optimal solution.

- The DMU is said to be **efficient** if $z^* = 1$ and if there exists at least one solution such that $t^* > 0$ and $w^* > 0$.
- Note: We have seen earlier that this DMU is <u>not</u> efficient.

• Primal LP:

Hospital 2 LP: max
$$z = 5t_1 + 7t_2 + 10t_3$$

Subject to:
$$9t_1 + 4t_2 + 16t_3 - 5w_1 - 14w_2 \le 0$$

$$5t_1 + 7t_2 + 10t_3 - 8w_1 - 15w_2 \le 0$$

$$4t_1 + 9t_2 + 13t_3 - 7w_1 - 12w_2 \le 0$$

$$8w_1 + 15w_2 = 1$$

$$t_1, t_2, t_3, w_1, w_2 \ge 0$$

Multipliers:

 λ_1

 λ_2

 λ_3

3

• Dual LP:

Hospital 2 DLP: min ε

Subject to:
$$5\lambda_1 + 8\lambda_2 + 7\lambda_3 - 8\varepsilon \le 0$$

$$14\lambda_1 + 15\lambda_2 + 12\lambda_3 - 15\epsilon \le 0$$

$$9\lambda_1 + 5\lambda_2 + 4\lambda_3 - 5 \ge 0$$

$$4\lambda_1 + 7\lambda_2 + 9\lambda_3 - 7 \ge 0$$

$$16\lambda_1 + 10\lambda_2 + 13\lambda_3 - 10 \ge 0$$

$$\lambda_1, \ \lambda_2, \ \lambda_3 \ge 0$$

Note: take the derivative with respect to w_1 , w_2 , t_1 , t_2 , t_3 in this order to get DLP.

• Dual LP:

Hospital 2 DLP: min ε

Subject to:
$$5\lambda_1 + 8\lambda_2 + 7\lambda_3 - 8\epsilon \le 0$$

 $14\lambda_1 + 15\lambda_2 + 12\lambda_3 - 15\epsilon \le 0$
 $9\lambda_1 + 5\lambda_2 + 4\lambda_3 - 5 \ge 0$
 $4\lambda_1 + 7\lambda_2 + 9\lambda_3 - 7 \ge 0$
 $16\lambda_1 + 10\lambda_2 + 13\lambda_3 - 10 \ge 0$
 $\lambda_1, \ \lambda_2, \ \lambda_3 \ge 0$

The first two (input) constraints:

$$\begin{bmatrix} 5 \\ 14 \end{bmatrix} \lambda_1 + \begin{bmatrix} 8 \\ 15 \end{bmatrix} \lambda_2 + \begin{bmatrix} 7 \\ 12 \end{bmatrix} \lambda_3 \le \begin{bmatrix} 8 \\ 15 \end{bmatrix} \varepsilon$$

The next three (output) constraints:

$$\begin{bmatrix} 9 \\ 4 \\ 16 \end{bmatrix} \lambda_1 + \begin{bmatrix} 5 \\ 7 \\ 10 \end{bmatrix} \lambda_2 + \begin{bmatrix} 4 \\ 9 \\ 13 \end{bmatrix} \lambda_3 \ge \begin{bmatrix} 5 \\ 7 \\ 10 \end{bmatrix}$$

- If $\varepsilon^* < 1$, then this DMU lies below the efficient frontier. Recall $\varepsilon^* = 0.7730$
- In this case, it would be possible to use a quantity of inputs equal to a fraction of the quantity used by Hospital 2 and produce an output at least equal to the output it produces.
- This is achieved by creating a "composite hospital".

• What is the efficiency of the composite hospital?

Composite hospital LP: $\max z = 5t_1 + 7t_2 + 12.785t_3$ Subject to: $9t_1 + 4t_2 + 16t_3 - 5w_1 - 14w_2 \le 0$ $5t_1 + 7t_2 + 12.785t_3 - 5.938w_1 - 11.6w_2 \le 0$ $4t_1 + 9t_2 + 13t_3 - 7w_1 - 12w_2 \le 0$ $5.938w_1 + 11.6w_2 = 1$ $t_1, t_2, t_3, w_1, w_2 \ge 0$

Recall the composite hospital is built by combining 0.261538 of hospital 1 with 0.661538 of hospital 3. (Page 12) Eg. 12.785 = (0.261538)(16) + 0(10) + (0.661538)(13)5.938 = (0.261538)(5) + (0.661538)(7)11.6 = (0.261538)(14) + (0.661538)(12)

Composite Hospital DLP: min ε

Subject to:
$$5\lambda_1 + 5.938\lambda_2 + 7\lambda_3 - 5.938\epsilon \le 0$$

 $14\lambda_1 + 11.6\lambda_2 + 12\lambda_3 - 11.6\epsilon \le 0$
 $9\lambda_1 + 5\lambda_2 + 4\lambda_3 - 5 \ge 0$
 $4\lambda_1 + 7\lambda_2 + 9\lambda_3 - 7 \ge 0$
 $16\lambda_1 + 12.785\lambda_2 + 13\lambda_3 - 12.785 \ge 0$
 $\lambda_1, \ \lambda_2, \ \lambda_3 \ge 0$

- Hospital 1 dual price: 0.261538
- Hospital 3 dual price: 0.661538
- Average output vector with dual prices as weights:

$$\begin{array}{c|c}
0.261538 & 9 \\
4 \\
16
\end{array} + 0.661538 & 9 \\
13
\end{array} = \begin{bmatrix}
5 \\
7 \\
12.785
\end{bmatrix}$$

Average input vector:

$$0.261538 \begin{bmatrix} 5 \\ 14 \end{bmatrix} + 0.661538 \begin{bmatrix} 7 \\ 12 \end{bmatrix} = \begin{bmatrix} \mathbf{5.938} \\ \mathbf{11.6} \end{bmatrix}$$

• What is the efficiency of the composite hospital?

Composite Hospital DLP: min ε Subject to: $5\lambda_1 + 5.938\lambda_2 + 7\lambda_3 - 5.938\varepsilon \le 0$ $14\lambda_1 + 11.6\lambda_2 + 12\lambda_3 - 11.6\varepsilon \le 0$ $9\lambda_1 + 5\lambda_2 + 4\lambda_3 - 5 \ge 0$ $4\lambda_1 + 7\lambda_2 + 9\lambda_3 - 7 \ge 0$ $16\lambda_1 + 12.785\lambda_2 + 13\lambda_3 - 12.785 \ge 0$ $\lambda_1, \ \lambda_2, \ \lambda_3 \ge 0$

The first two (input) constraints:

$$\begin{bmatrix} 5 \\ 14 \end{bmatrix} \lambda_1 + \begin{bmatrix} 5.938 \\ 11.6 \end{bmatrix} \lambda_2 + \begin{bmatrix} 7 \\ 12 \end{bmatrix} \lambda_3 \leq \begin{bmatrix} 5.938 \\ 11.6 \end{bmatrix} \varepsilon$$

The next three (output) constraints:

$$\begin{bmatrix} 9 \\ 4 \\ 16 \end{bmatrix} \lambda_{1} + \begin{bmatrix} 5 \\ 7 \\ 12.785 \end{bmatrix} \lambda_{2} + \begin{bmatrix} 4 \\ 9 \\ 13 \end{bmatrix} \lambda_{3} \geq \begin{bmatrix} 5 \\ 7 \\ 12.785 \end{bmatrix}$$

- $\varepsilon = 1$, $\lambda_1 = 0.261538$, $\lambda_2 = 0$, $\lambda_3 = 0.661538$ is feasible for the dual problem.
- $\lambda_1 = \lambda_3 = 0$, $\lambda_2 = 1$ is also feasible for the dual problem with $\epsilon = 1$.
- $\varepsilon = 1$ is the minimum value of DLP
- Hence, the composite hospital is efficient.

The CCR model: Another example

Consider the following data:

- o Input: number of employees
- o Output 1: the number of customers per employee
- Output 2: the amount of sales per employee

| Store D LP: max $9 = (4t_1 + 3t_2)/w$ |
|--|
| Subject to: $(1t_1 + 5t_2)/w_1 \le 1$ |
| $(2t_1 + 7t_2)/w_1 \le 1$ |
| $(3t_1 + 4t_2)/w_1 \le 1$ |
| $(4t_1 + 3t_2)/w_1 \le 1$ |
| $(4t_1 + 6t_2)/w_1 \le 1$ |
| $(5t_1 + 5t_2)/w_1 \le 1$ |
| $(7t_1 + 2t_2)/w_1 \le 1$ |
| $t_1,t_2, \ w_1 \ge 0$ |

| Store | Employees (x) | Customers (y ₁) | Sales (y ₂) |
|-------|------------------|--------------------------------|----------------------------|
| Α | 1 | 1 | 5 |
| В | 1 | 2 | 7 |
| С | 1 | 3 | 4 |
| D | 1 | 4 | 3 |
| Ε | 1 | 4 | 6 |
| F | 1 | 5 | 5 |
| G | 1 | 7 | 2 |

The CCR model: Another example

Store D LP: max
$$\vartheta = (4t_1 + 3t_2)/w_1$$

Subject to:
$$(1t_1 + 5t_2)/w_1 \le 1$$

$$(2t_1 + 7t_2)/w_1 \le 1$$

$$(3t_1 + 4t_2)/w_1 \le 1$$

$$(4t_1 + 3t_2)/w_1 \le 1$$

$$(4t_1 + 6t_2)/w_1 \le 1$$

$$(5t_1 + 5t_2)/w_1 \le 1$$

$$(7t_1 + 2t_2)/w_1 \le 1$$

$$t_1, t_2, w_1 \ge 0$$



Store D LP: max
$$z = 4t_1 + 3t_2$$

Subject to:
$$1t_1 + 5t_2 \le 1$$
 A

$$2t_1 + 7t_2 \le 1$$

$$3t_1 + 4t_2 \le 1$$
 C

B

D

 \mathbf{E}

 \mathbf{G}

$$4t_1 + 3t_2 \le 1$$

$$4t_1 + 6t_2 \le 1$$

$$5t_1 + 5t_2 \le 1$$

$$7t_1 + 2t_2 \le 1$$

$$t_1,t_2\geq 0$$

Solution of LP is:

$$z = 0.72$$
,

$$t_1 = 0.12$$
, $t_2 = 0.08$

$$\lambda_A=\lambda_B=\lambda_C=\lambda_D=\lambda_E=0$$

$$\lambda_{\rm F} = 0.52 \ \lambda_{\rm G} = 0.20$$

The CCR model: Another example

• Solution of LP is:

$$z = 0.72,$$

$$t_1 = 0.12, t_2 = 0.08$$

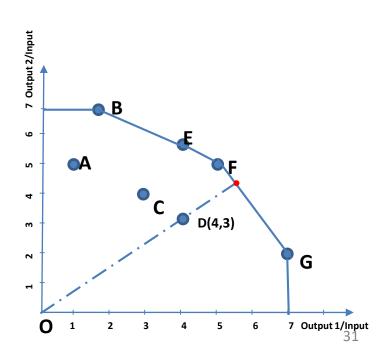
$$\lambda_A = \lambda_B = \lambda_C = \lambda_D = \lambda_E = 0$$

$$\lambda_F = 0.52 \ \lambda_G = 0.20$$

• A new store that is a 'combination' of stores F and G is more efficient that store D. Its input is $\lambda_F(1) + \lambda_G(1) = 0.52 + 0.20 = 0.72$ and its output is

$$\lambda_{F} \begin{bmatrix} 5 \\ 5 \end{bmatrix} + \lambda_{G} \begin{bmatrix} 7 \\ 2 \end{bmatrix} = \begin{bmatrix} 4 \\ 3 \end{bmatrix}$$

• This new store has the same output as store D, but its input is only 0.72.



- Reference: "The sustainable competitiveness of nations" by Sten Thore and Ruzanna Tarverdyan, Technological Forecasting & Social Change 106 (2016), 108-114.
- The competitiveness of a nation is measured as the ratio between the index of all policy goals achieved and a corresponding index of all policy instruments employed.
- <u>Output</u>: Y_r , r = 1,2, ... s is a list of policy indicators.

Goal index:
$$\mu_1 Y_1 + \mu_2 Y_2 + \mu_3 Y_3 + \dots + \mu_s Y_s$$

• <u>Input</u>: X_i , i = 1,2, ... m is a list of competitiveness policy instruments.

Policy instruments index:
$$v_1 X_1 + v_2 X_2 + v_3 X_3 + \dots + v_m X_m$$

- If there are n countries, the information can be summarized as (Y_{rj}, X_{ij}) , j = 1, 2, n
- The effectiveness ratio for country j = 0 is then output/input:

$$(\mu_1 Y_{10} + \mu_2 Y_{20} + \mu_3 Y_{30} + \dots + \mu_s Y_{s0}) / (\nu_1 X_{10} + \nu_2 X_{20} + \nu_3 X_{30} + \dots + \nu_m X_{m0})$$

• We would like to find μ_1 , μ_2 , μ_3 , ... μ_s and ν_1 , ν_2 , ν_3 , ν_m to <u>maximize</u>

$$(\mu_1 \, Y_{10} + \mu_2 \, Y_{20} + \mu_3 \, Y_{30} \, + \ldots \ldots + \mu_s \, Y_{s0}) / (\nu_1 \, X_{10} + \nu_2 \, X_{20} + \nu_3 \, X_{30} \, + \ldots \ldots + \nu_m \, X_{m0})$$
 subject to:

$$(\mu_1 \, Y_{1j} + \mu_2 \, Y_{2j} + \mu_3 \, Y_{3j} \, + \ldots + \mu_s \, Y_{sj}) / (\nu_1 \, X_{1j} + \nu_2 \, X_{2j} + \nu_3 \, X_{3j} \, + \ldots + \nu_m \, X_{mj}) \leq 1$$
 for all j

$$\mu_1 Y_{10} + \mu_2 Y_{20} + \mu_3 Y_{30} + \dots + \mu_s Y_{s0} = 1$$
 (weighted index of all goals equal to 1)

• Linear program:

- Eight goals:
- \circ Y₁: GDP per person employed, 1990 USD equivalent
- \circ Y₂: Equality of the income distribution
- \circ Y₃: Youth employment
- \circ Y₄: Access to sanitation
- \circ Y₅: Access to improved drinking water
- o Y₆: Agricultural water conservation
- \circ Y₇: CO2 release limitation
- \circ Y₈: Forest cover conservation

s = 8

- Twelve pillars of input, $X_1, X_2 ... X_{12}$ are factors that promote the competitiveness of nations: health and primary education, higher education and training, financial market development, technology and innovation. m = 12
- Number of countries in the study: 82

- 54 countries out of 82 are efficient having maximal effectiveness rating of 1.
- Ten frontier countries serving as peers to the largest number of sub-frontier countries:

| Country | Y1 | Y2 | Y3 | Y4 | Y5 | Y6 | Y7 | Y8 | Number of refs |
|------------|---------|--------|---------------|----------------------|-----------------|------------------|---------------------|-------------------|----------------|
| | GDP, \$ | 1-Gini | Youth empl. % | Access sanitation, % | Access water, % | Water conserv, % | CO ₂ , % | Forest conserv. % | |
| Venezuela | 36,900 | 76.3 | 79.4 | 100 | 100 | 5.0 | 2.9 | 98.3 | 25 |
| Pakistan | 8,500 | 70.0 | 92.3 | 48 | 91 | 0.7 | 3.1 | 98.9 | 17 |
| Slovak Rep | 33,500 | 74.7 | 66.0 | 100 | 100 | 4.8 | 3.0 | 97 | 14 |
| Moldova | 15,200 | 67.0 | 86.9 | 87 | 97 | 3.5 | 3.6 | 101 | 14 |
| Armenia | 29,300 | 68.7 | 64.6 | 91 | 100 | 1.3 | 3.3 | 100 | 9 |
| US | 68,400 | 61.1 | 84.5 | 100 | 99 | 2.1 | 2.5 | 95.9 | 9 |
| Slovenia | 36,900 | 76.3 | 79.4 | 100 | 100 | 5.0 | 2.9 | 99 | 8 |
| Kazakhstan | 25,400 | 71.0 | 96.1 | 97 | 93 | 1.0 | 1.7 | 99.8 | 8 |
| Algeria | 11,300 | 64.7 | 75.2 | 95 | 84 | 1.6 | 1.9 | 97.6 | 7 |
| Uruguay | 24,500 | 54.7 | 81.6 | 96 | 99 | 4.1 | 3.4 | 122 | 7 |

• Ten sub-frontier countries:

| Country | Eff. score | Country | Peers (with their λj weights) |
|------------|------------|-------------|---|
| | 0.1.0 | Country | reers (with their A) weights) |
| Romania | 94.8 | Romania | Slovak Rep. (0.29), Moldova (0.25), Cameroon (0.21) |
| Germany | 94.4 | Germany | Venezuela (0.31), Austria (0.25), US (0.23) |
| ussia | 94.2 | Russia | Venezuela (0.54), Bolivia (0.46) |
| zech Rep. | 94.1 | Czech Rep. | Slovak Rep. (0.59), Venezuela (0.22), Kazakhstan (0.16) |
| alaysia | 91.6 | Malaysia | Venezuela (0.33), Guatemala (0.30), Kazakhstan (0.18) |
| | | Lithuania | Slovenia (0.28), Moldova(0.24), Armenia (0.23) |
| thuania | 91.3 | New Zealand | Norway (0.32), Moldova (0.28), Armenia (0.22) |
| ew Zealand | 90.5 | Poland | Slovak Rep. (0.49), Venezuela (0.47), Moldova (0.08) |
| oland | 89.3 | Philippines | Pakistan (0.36), Moldova (0.29), Venezuela (0.18) |
| nilippines | 89.1 | Indonesia | Pakistan (0.56), Venezuela (0.39), Sri Lanka (0.10) |
| donesia | 79.8 | | |

7. DEA model for bankruptcy prediction

- The article "DEA as a tool for bankruptcy assessment: A comparative study with logistic regression technique" by Premachandra et al. European Journal of Operational Research, Vol. 193 (2009) 412–424 describes how DEA can be used for classification.
- Linear Program:

Max
$$\mathbf{e}^{T}\mathbf{s}^{-} + \mathbf{e}^{T}\mathbf{s}^{+}$$

subject to : $\mathbf{X} \lambda + \mathbf{s}^{-} = \mathbf{x}_{o}$
 $\mathbf{Y} \lambda - \mathbf{s}^{+} = \mathbf{y}_{o}$
 $\mathbf{e}^{T}\lambda = 1$
 $\lambda, \mathbf{s}^{-}, \mathbf{s}^{+} \ge 0$

Where

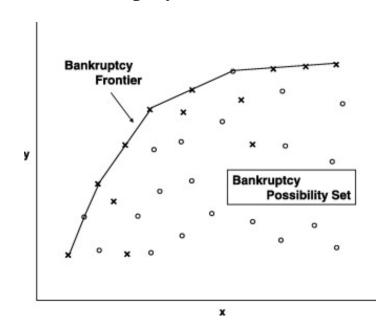
- n is the number of DMUs, k is the number of inputs, m is the number of outputs
- \mathbf{e} is a vector of all ones, $\mathbf{e} = (1,1, \dots, 1)^T$
- X is k by n matrix of inputs, Y is m by n matrix of outputs
- x_0 is the k-dimensional column vector of inputs of the o-th DMU
- y_o is the m-dimensional column vector of outputs of the o-th DMU
- s is the vector of input slacks
- s⁺ is the vector of output slacks

DEA model for bankruptcy prediction

- Seven input variables (k = 7):
 - CFTA = cash flow/total assets.
 - NITA = net income/total assets.
 - WCTA = working capital/total assets.
 - CATA = current assets/total assets.
 - EBTA = earnings before interest and taxes/total assets.
 - EBIE = earnings before interest and taxes/interest expense.
 - MVCE = market value of equity/book value of common equity.
- Two output variables (m = 2):
 - Total debt/total assets (TDTA)
 - Current liabilities/total assets (CLTA)
- Recall: $X \lambda + s^{2} = x_{o}$ $Y \lambda s^{+} = y_{o}$
 - Consider unit o with input x_0 and output y_0 , is it good to have positive slacks?

DEA model for bankruptcy prediction

Bankruptcy frontier:



Bankruptcy frontier and bankruptcy possibility set.

The symbol (o) indicates a non-default firm and the symbol (x) indicates a default firm.

If all slacks in the LP solution are zero,

then the firm is on the bankruptcy frontier.

Otherwise (at lease one slack is positive),

then the firm is not on the bankruptcy frontier.

Results:

| | Appeared in Frontier | Did not appear in Frontier | Total |
|-------------------------|----------------------|----------------------------|-------|
| # Bankrupt (BR) | 43 | 7 | 50 |
| # Non-bankrupt (NBR) | 294 | 616 | 910 |
| Total | 337 | 623 | 960 |

DEA model for bankruptcy prediction

Logistic regression model:

$$P_{j} = \frac{1}{1 + e^{-Z_{i}}} = E\left(Y_{i} \middle| \frac{\text{TDTA}_{i}, \text{CLTA}_{i}, \text{CFTA}_{i}, \text{NITA}_{i}, \text{WCTA}_{i},}{\text{CATA}_{i}, \text{EBTA}_{i}, \text{EBIE}_{i} \& \text{MVCE}_{i}}\right).$$
(2)

Here, Y_i is 1 if the firm is bankrupt and 0 otherwise,

$$Z_{i} = \beta_{1} + \beta_{2}TDTA + \beta_{3}CLTA + \beta_{4}CFTA + \beta_{5}NITA$$
$$+ \beta_{6}WCTA + \beta_{7}CATA + \beta_{8}EBTA + \beta_{9}EBIE$$
$$+ \beta_{10}MVCE$$

Result comparison:

On test data set, the DEA model significantly outperforms the LR model.

DEA accuracy: 74-86%

LR accuracy: 67%

References.

- W.L. Winston, Operations Research Applications and Algorithms, 4th Edition, Section 6.12
- C. Vercellis, Business Intelligence, Data Mining and Optimization for Decision Making, Chapter 15, Wiley.