

Appendix A

Kelli Gerke

From: Tim Rosendaul <trosendaul@threedmetals.com>
Sent: Wednesday, March 21, 2018 2:45 PM
To: Kelli Gerke
Subject: RE: Steel Specs for quote

Kelli,

Afternoon!

Pleasure talking with you. Unfortunately, these RFQ's are not in our wheelhouse. Most of them are too hard for us to slit in house. That being said, I'll have to no quote all these items. Thanks for the quote opportunities.

Our bread and butter is high carbon 1050, 1055, 1060, 1070, 1074, 1075 steel alloys. Mostly annealed temper.

Regards,
Tim

From: Kelli Gerke [<mailto:kgerke@crescentblades.com>]
Sent: Wednesday, March 21, 2018 1:40 PM
To: Tim Rosendaul <trosendaul@threedmetals.com>
Subject: Steel Specs for quote

Tim

Thank you for speaking with me today. Attached are the specs for the highest running items we are looking to have quoted. If you have any questions please feel free to call me at the number below.

Thank you,

Kelli Gerke
Corporate Buyer
Crescent Manufacturing Company
Email: kgerke@crescentblades.com
PH: 419-332-6484, Ext. 105
FAX: 419-332-6564

Three D Metals, Inc.
5462 Innovation Drive
Valley City, OH 44280

1-800-362-9905

Appendix B

Kelli Gerke

From: Marsh, Jack <Jack.Marsh@worthingtonindustries.com>
Sent: Sunday, April 08, 2018 10:02 PM
To: Kelli Gerke
Subject: RE: Quote [External]

Ms. Gerke, Sorry for the extensive time to reply on your RFQ. We have examined the specifications of the items you sent. We regretfully are unable the quote the items to meet your requirements.

From: Kelli Gerke [mailto:kgerke@crescentblades.com]
Sent: Wednesday, March 21, 2018 2:45 PM
To: Marsh, Jack <Jack.Marsh@worthingtonindustries.com>
Subject: Quote [External]

Security Notice: External email. Think before you click!

Jack

Here are the spec sheets we were speaking about. If they can be made domestically please quote and if not please send a no quote to me.

Thank you for your help.

Kelli Gerke
Corporate Buyer
Crescent Manufacturing Company
Email: kgerke@crescentblades.com
PH: 419-332-6484, Ext. 105
FAX: 419-332-6564

JACK MARSH
TERRITORY MANAGER
STEEL PROCESSING



WORTHINGTON
INDUSTRIES

100 Old Wilson Bridge Rd. | Columbus, Ohio 43085
c 734.476.3934
jack.marsh@WorthingtonIndustries.com

From: Marsh, Jack [mailto:Jack.Marsh@worthingtonindustries.com]
Sent: Wednesday, March 21, 2018 11:57 AM
To: Kelli Gerke
Subject: Re: Thank You [External]

Your number still 419-332-6484?

Sent from my Verizon, Samsung Galaxy smartphone

----- Original message -----

From: Kelli Gerke <kgerke@crescentblades.com>
Date: 3/21/18 11:52 AM (GMT-05:00)
To: "Marsh, Jack" <Jack.Marsh@worthingtonindustries.com>
Subject: RE: Thank You [External]

Email: kgerke@crescentblades.com
PH: 419-332-6484, Ext. 105
FAX: 419-332-6564

From: Marsh, Jack [<mailto:Jack.Marsh@worthingtonindustries.com>]
Sent: Wednesday, March 22, 2017 9:16 AM
To: Kelli Gerke; Nathan Waleryszak; Steve Dudley
Cc: Priest, Tyler D
Subject: Thank You
Importance: High

Thank You for your time yesterday, especially since I arrived early.

I am sending your RFQ through our quote system and hope to have a response to you tomorrow if that is ok. Do you have a Forecasted volume for the RFQ or any other steel requirements you procure? This would help us to better understand how we may fit with Crescent. Also, if possible, are there samples available that we may test and examine fully the requirements for the edge condition and surface measurements required?

We look forward to working with you and assisting in any way we can.

Appendix C

Kelli Gerke

From: Ryan O'Connell <ROConnell@amstekmetal.com>
Sent: Thursday, March 22, 2018 9:15 AM
To: Kelli Gerke
Subject: RE: Steel for quote

Morning Kelli,

If you are looking for a better price, no one will really have a chance to compete with mill direct sourcing.

Are you looking for a service center to house and distribute the material for you and supply as needed in the states? If that is the case we would certainly be able to look into this further.

Let me know

Thanks!

Ryan O'Connell
Inside Sales Representative
Amstek Metal
Stainless Steel & High Carbon – Strip & Wire
Phone: (815)531-3018
www.amstekmetal.com

Amstek Metal
2408 W. McDonough
Joliet, IL 60436

1-800-551-9473

110 Dolphin Rd
Bristol, CT 06010

1-800-359-2930

Please note that all items quoted are "subject to prior sale" and that Amstek Metal does not guarantee ship dates on items quoted based on incoming material from the mill.

All prices on quotations and orders are subject to any Section 232 Tariffs that may be implemented

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From: Kelli Gerke [<mailto:kgerke@crescentblades.com>]
Sent: Thursday, March 22, 2018 7:21 AM
To: Ryan O'Connell <ROConnell@amstekmetal.com>
Subject: RE: Steel for quote

Good Morning Ryan,
We are not aware of another name for the 1.25 High Carbon.

Yes, we are looking specifically for the materials that Sandvik has in the 11R51 and the AEBL. Materials similar will not work.

Thank you,

Kelli Gerke

Corporate Buyer
Crescent Manufacturing Company
Email: kgerke@crescentblades.com
PH: 419-332-6484, Ext. 105
FAX: 419-332-6564

From: Ryan O'Connell [<mailto:ROConnell@amstekmetal.com>]
Sent: Wednesday, March 21, 2018 5:14 PM
To: Kelli Gerke
Subject: RE: Steel for quote

Hello Kelli,

Can you help me out here. I'm not super privy on Blade material. Can you either give me another name or material type for:

1.25 HC
20C Special Temper

Also are you looking for specifically the Sandvik materials for 11R51 and AEBL? Or materials similar?

Thank you!

Ryan O'Connell
Inside Sales Representative
Amstek Metal
Stainless Steel & High Carbon – Strip & Wire
Phone: (815)531-3018
www.amstekmetal.com

Please note that all items quoted are "subject to prior sale" and that Amstek Metal does not guarantee ship dates on items quoted based on incoming material from the mill.

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From: Kelli Gerke [<mailto:kgerke@crescentblades.com>]
Sent: Wednesday, March 21, 2018 12:49 PM
To: Ryan O'Connell <ROConnell@amstekmetal.com>
Subject: Steel for quote

Ryan,
Thank you for speaking with me this afternoon. Attached are the spec sheets for our highest volume steels. If you have any questions please feel free to call me at the number below.

Thank you in advance for your time,

Kelli Gerke

Corporate Buyer

Crescent Manufacturing Company

Email: kgerke@crescentblades.com

PH: 419-332-6484, Ext. 105

FAX: 419-332-6564

Appendix D

Kelli Gerke

From: Charlene Eames <ceames@greersteel.com>
Sent: Wednesday, March 21, 2018 3:54 PM
To: Kelli Gerke
Cc: Pablo Arce
Subject: RE: Steel Spec sheets

Thank you Kelli. We will review and get back to you as soon as possible.

From: Kelli Gerke [<mailto:kgerke@crescentblades.com>]
Sent: Wednesday, March 21, 2018 1:55 PM
To: Charlene Eames <ceames@greersteel.com>
Subject: Steel Spec sheets

Good afternoon Charlene,

I left you a voicemail about quoting the steel we use to manufacture our specialty blades. I have attached the spec sheets for our highest volume steel. If you could quote us on the steel I would greatly appreciate it.

If you have any questions please feel free to contact me at the number listed below.

Thank you,

Kelli Gerke
Corporate Buyer
Crescent Manufacturing Company
Email: kgerke@crescentblades.com
PH: 419-332-6484, Ext. 105
FAX: 419-332-6564

Greer Steel Company
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