

Question 1.

Refer to

https://nbviewer.org/github/EdwardKHKim/shopify_ds/blob/main/edwardkim_shopify.ipynb for the python script to run the data analysis and reasoning.

- (a) The problem with the calculation was that the total **order_amount** across all stores was divided by the total count of **total_items** which is equivalent to 5,000. However, some rows contain a value of > 1 for **total_items**. The AOV value after re-calculation with proper denominator is **357.92**. However, looking at std for **order_amount** in IQR, it appeared that there could be an outlier assuming that the **total_items** value for that **shop_id** and/or **order_id** is not high. After further analysis, it was found that **shop_id=78** has a large **order_amount** per single item. Therefore, all data corresponding to **shop_id=78** was removed. The output after such removal was **307.01**.
- (b) Although the previous calculation provides us with aN AOV metric for all shoes sold in the store, a more proper metric could be to determine the AOV of individual stores. This would remove the discrepancy dependent on the **total_items** sold by each **shop_id** and would peg the AOV value to individual shops. The metric will assume that each shop sells a single pair of shoes. Then I find the average value of shoes across shops.
- (c) The value based on the (b) metric is **152.48**.

Question 2.

- (a) Answer: 54

```
SELECT COUNT(*)
FROM Orders o JOIN Shippers s ON o.ShipperID = s.ShipperID
WHERE ShipperName = "Speedy Express"
```

- (b) Answer: Peacock

```
SELECT LastName
FROM Orders o JOIN Employees e ON o.EmployeeID = e.EmployeeID
GROUP BY o.EmployeeID
ORDER BY COUNT(*) DESC
```

- (c) Answer: Steeleye Stoute

```
SELECT ProductName
FROM Orders o JOIN Customers c ON o.CustomerID = c.CustomerID
JOIN OrderDetails od ON o.OrderID = od.OrderID
JOIN Products p ON p.ProductID = od.ProductID
WHERE Country='Germany'
ORDER BY Quantity DESC
```