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1 SELECT TOP (1000) [customer_id]
2      ,[age]
3      ,[gender]
4      ,[item_purchased]
5      ,[category]
6      ,[purchase_amount]
7      ,[location]
8      ,[size]
9      ,[color]
10     ,[season]
11     ,[review_rating]
12     ,[subscription_status]
13     ,[shipping_type]
14     ,[discount_applied]
15     ,[previous_purchases]
16     ,[payment_method]
17     ,[frequency_of_purchases]
18     ,[age_group]
19     ,[purchase_frequency_days]
20 FROM [customer_behavior].[dbo].[customer_behavior_preprocessed]
21
22
23 --1. What is the total revenue generated by male vs female customers?
24
25 ALTER TABLE customer_behavior_preprocessed
26 ALTER COLUMN purchase_amount DECIMAL(18,2);
27
28 SELECT gender,SUM(purchase_amount) AS revenue
29 FROM customer_behavior_preprocessed
30 GROUP BY gender;
31
32
33 --2. Which customers used a discount but still spent more than the average purchase amount? ↵
34
35 SELECT customer_id, purchase_amount
36 FROM customer_behavior_preprocessed
37 WHERE discount_applied = 'Yes'
38 AND purchase_amount > (SELECT AVG(purchase_amount) FROM customer_behavior_preprocessed); ↵
39
40 --3. What are the top 5 products with the highest average review rating?
41 ALTER TABLE customer_behavior_preprocessed
42 ALTER COLUMN review_rating DECIMAL(3,2);
43
44 SELECT TOP 5 item_purchased, CAST(AVG(review_rating) AS DECIMAL(4,2)) AS "Average Product Rating" ↵
45 FROM customer_behavior_preprocessed
46 GROUP BY item_purchased
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47 ORDER BY AVG(review_rating) DESC;
48
49 --4. Comapre the average purchase amounts between Standard and Express shipping
50 SELECT shipping_type,
51 ROUND(AVG(purchase_amount),2) AS "Average Purchase Amount by Shipping"
52 FROM customer_behavior_preprocessed
53 WHERE shipping_type IN ('Standard', 'Express')
54 GROUP BY shipping_type
55
56 --5. Do subscribed customers spend more? Compare average spend and total revenue ↵
      between subscribers and non-subscribers
57 SELECT subscription_status,
58 COUNT(customer_id) AS total_customers,
59 ROUND(AVG(purchase_amount),2) AS avg_spend,
60 ROUND(SUM(purchase_amount),2) AS total_revenue
61 FROM customer_behavior_preprocessed
62 GROUP BY subscription_status
63 ORDER BY total_revenue, avg_spend DESC;
64
65 --6. Which 5 products have the highest percentage of purchases with discounts ↵
      applied?
66 SELECT TOP 5 item_purchased,
67 CAST(100*SUM(CASE WHEN discount_applied = 'Yes' THEN 1 ELSE 0 END)/ COUNT(*) AS ↵
      DECIMAL(5,2)) AS discount_rate
68 FROM customer_behavior_preprocessed
69 GROUP BY item_purchased
70 ORDER BY discount_rate DESC;
71
72 --7. Segement customers into New, Returning and Loyal based on their total ↵
      number of previous purchases, and show the count of each segment
73 WITH customer_type AS (
74 SELECT customer_id, previous_purchases,
75 CASE
76     WHEN previous_purchases = 1 THEN 'New'
77     WHEN previous_purchases BETWEEN 2 and 13 THEN 'Returning'
78     ELSE 'Loyal'
79     END AS customer_segment
80 FROM customer_behavior_preprocessed)
81
82 SELECT customer_segment, COUNT(*) AS 'Number of Customers'
83 FROM customer_type
84 GROUP BY customer_segment;
85
86
87 --8. Are customers who are repeat buyers (more than 5 previous purchases) more ↵
      likely to subscibe?
88 SELECT subscription_status,
89 COUNT(customer_id) AS repeat_buyers
90 FROM customer_behavior_preprocessed
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91 WHERE previous_purchases > 5
92 GROUP BY subscription_status;
93
94 --9. What is the total revenue contribution to each age group?
95 SELECT age_group,
96 SUM(purchase_amount) AS total_revenue
97 FROM customer_behavior_preprocessed
98 GROUP BY age_group
99 ORDER BY total_revenue DESC;
```