Online Cryptography Course Advertisement

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Defining the Question

Online identification of individuals who are most likely to click on her ads cryptography course advertisement.

Metrics of Success

- 1. Find and deal with outliers, anomalies, and missing data within the dataset.
- 2. Perform univariate and bivariate analysis.
- 3. Provide a conclusion and recommendation.

Understanding the Context

A Kenyan entrepreneur has created an online cryptography course and would want to advertise it on her blog. She currently targets audiences originating from various countries. In the past, she ran ads to advertise a related course on the same blog and collected data in the process. She would now like to employ your services as a Data Science Consultant to help her identify which individuals are most likely to click on her ads.

Recording the experimental design.

The following steps will be followed in conducting this study:

- 1. Define the question, the metric for success, the context, experimental design taken.
- 2. Read and explore the given dataset.
- 3. Define the appropriateness of the available data to answer the given question.
- 4. Find and deal with outliers, anomalies, and missing data within the dataset.
- 5. Perform univariate, bivariate and multivariate analysis recording our observations.
- 6. Draw recommendations and conclutions from the insights.

Data Relevance

Our data to be used in these research is http://bit.ly/IPAdvertisingData, there are 10 columns with the names:

- 1. Daily.Time.Spent.on.Site
- 2. Age
- 3. Area.Income
- 4. Daily.Internet.Usage
- 5. Ad. Topic. Line
- 6. City
- 7. Male
- 8. Country
- 9. Timestamp
- 10. Clicked.on.Ad

Loading the dataset and libraries.

```
advert_data <- read.csv("http://bit.ly/IPAdvertisingData")
head(advert_data)</pre>
```

```
Daily.Time.Spent.on.Site Age Area.Income Daily.Internet.Usage
## 1
                                       61833.90
                         68.95
                                35
                                                               256.09
## 2
                         80.23
                                       68441.85
                                                               193.77
                                31
## 3
                         69.47
                                26
                                       59785.94
                                                               236.50
## 4
                                       54806.18
                         74.15
                                29
                                                               245.89
## 5
                         68.37
                                35
                                       73889.99
                                                               225.58
## 6
                         59.99
                                23
                                       59761.56
                                                               226.74
##
                              Ad. Topic. Line
                                                       City Male
                                                                     Country
## 1
        Cloned 5thgeneration orchestration
                                                Wrightburgh
                                                                0
                                                                     Tunisia
## 2
        Monitored national standardization
                                                  West Jodi
                                                                1
                                                                       Nauru
## 3
          Organic bottom-line service-desk
                                                   Davidton
                                                                O San Marino
## 4 Triple-buffered reciprocal time-frame West Terrifurt
                                                                1
                                                                        Italy
## 5
             Robust logistical utilization
                                               South Manuel
                                                                     Iceland
                                                                0
## 6
           Sharable client-driven software
                                                  Jamieberg
                                                                1
                                                                      Norway
               Timestamp Clicked.on.Ad
##
## 1 2016-03-27 00:53:11
                                       0
## 2 2016-04-04 01:39:02
## 3 2016-03-13 20:35:42
                                       0
## 4 2016-01-10 02:31:19
                                       0
## 5 2016-06-03 03:36:18
                                       0
## 6 2016-05-19 14:30:17
                                       0
```

We see the first six entries for each column.

finding the summary of the data

```
# finding the data summary
summary(advert_data)
```

```
Daily.Internet.Usage
##
    Daily.Time.Spent.on.Site
                                                Area.Income
                                    Age
   Min.
           :32.60
                                      :19.00
                                                       :13996
                                                                Min.
                                                                        :104.8
##
   1st Qu.:51.36
                              1st Qu.:29.00
                                               1st Qu.:47032
                                                                1st Qu.:138.8
   Median :68.22
                              Median :35.00
                                               Median :57012
                                                                Median :183.1
##
  Mean
           :65.00
                              Mean
                                      :36.01
                                               Mean
                                                       :55000
                                                                Mean
                                                                        :180.0
   3rd Qu.:78.55
                              3rd Qu.:42.00
                                               3rd Qu.:65471
                                                                3rd Qu.:218.8
                                                       :79485
## Max.
           :91.43
                              Max.
                                      :61.00
                                               Max.
                                                                Max.
                                                                        :270.0
##
    Ad.Topic.Line
                            City
                                                 Male
                                                               Country
##
   Length: 1000
                        Length: 1000
                                                             Length: 1000
                                            Min.
                                                    :0.000
    Class : character
                        Class : character
                                            1st Qu.:0.000
                                                             Class : character
                                            Median : 0.000
##
   Mode :character
                                                             Mode :character
                        Mode :character
##
                                            Mean
                                                    :0.481
##
                                            3rd Qu.:1.000
##
                                            Max.
                                                    :1.000
##
     Timestamp
                        Clicked.on.Ad
    Length: 1000
                        Min.
                               :0.0
```

```
## Class :character 1st Qu.:0.0
## Mode :character Median :0.5
## Mean :0.5
3rd Qu.:1.0
## Max. :1.0
```

There are 10 columns, 6 are in numeric form while 4 are in character form. For numeric columns we can find the minimum, 1st quantile, median, mean, 3rd quantile and maximum value, these is because mathematical equations can only be formed on numeric data.

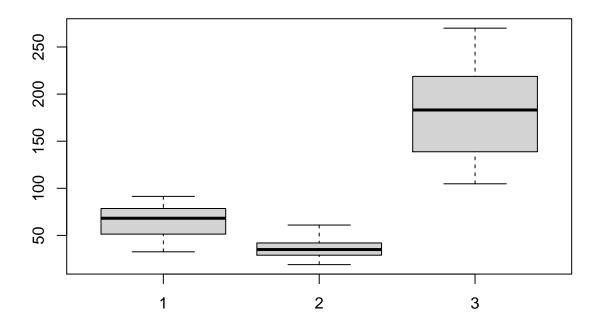
Finding the missing data

```
# Lets Identify missing data in your dataset
colSums(is.na(advert_data))
## Daily.Time.Spent.on.Site
                                                    Age
                                                                      Area.Income
##
                                                      0
                                                                                 0
##
       Daily.Internet.Usage
                                         Ad.Topic.Line
                                                                              City
##
                                                                                 0
                                                      0
##
                        Male
                                                Country
                                                                        Timestamp
##
                            0
                                                                                 0
                                                      0
##
               Clicked.on.Ad
##
```

There are no null values in the dataset, hence we can say all the data entries were covered.

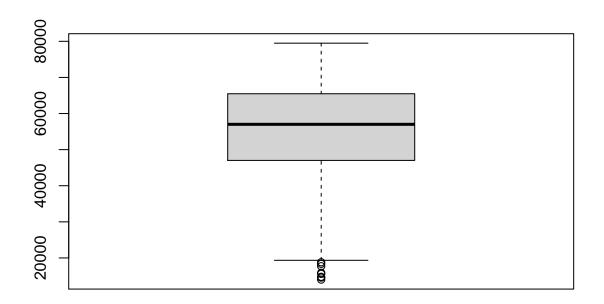
Checking for the outliers

```
# we shall check for the outliers in the dataset using the boxplot boxplot(advert_data$Daily.Time.Spent.on.Site, advert_data$Age, advert_data$Daily.Internet.Usage)
```



> There are no outliers in daily time spent on site and daily internet usage.

```
# checking for outliers in area income column.
boxplot(advert_data$Area.Income)
```



```
# listing the outliers in the vectors
# ---
#
boxplot.stats(advert_data$Area.Income)$out
```

[1] 17709.98 18819.34 15598.29 15879.10 14548.06 13996.50 14775.50 18368.57

There are seven outliers in the dataset, between 17000 and 18400 area income, we cannot drop the outliers since these is a true income, since their people earning below 17,000.

Checking for duplicates

There are no duplicated rows in the dataset.

Exploratory Data Analysis

Univariate Data Analysis

Checking for the mean of the dataset

```
# Checking for mean of time spent on site
advert_Daily.Time.Spent.on.Site.mean <- mean(advert_data$Daily.Time.Spent.on.Site)
# Printing out
# ---
advert.Daily.Time.Spent.on.Site.mean
## [1] 65.0002
# Checking for mean of age
advert.Age.mean <- mean(advert_data$Age)</pre>
# Printing out
# ---
advert.Age.mean
## [1] 36.009
# Checking for the mean of area income
advert.Area.Income.mean <- mean(advert_data$Area.Income)</pre>
# Printing out
# ---
advert.Area.Income.mean
## [1] 55000
# Checking for mean of age
advert.Daily.Internet.Usage.mean <- mean(advert_data$Daily.Internet.Usage)</pre>
# Printing out
# ---
advert.Daily.Internet.Usage.mean
## [1] 180.0001
```

The average time spent on site is 65, the average mean of age is 36 for person using the internet, mean income for the persons using the internet is 55000, while the mean daily internet usage is 180.

Checking for the median of the dataset

```
# Checking for median of time spent on site
advert.Daily.Time.Spent.on.Site.median <- median(advert_data$Daily.Time.Spent.on.Site)
# Printing out median of time spent on site
# ---
advert.Daily.Time.Spent.on.Site.median
## [1] 68.215
#----
# Checking for median of age
advert.Age.median <- median(advert_data$Age)</pre>
# Printing out the median of age
advert.Age.median
## [1] 35
# Checking for the median of area income
advert.Area.Income.median <- median(advert_data$Area.Income)</pre>
# Printing out median of area income
advert.Area.Income.median
## [1] 57012.3
# Checking for median of internet usage
advert.Daily.Internet.Usage.median <- median(advert_data$Daily.Internet.Usage)
# Printing out median of internet usage
advert.Daily.Internet.Usage.median
## [1] 183.13
```

The median time spent on site is 68 minutes, while the median age of people using the internet is 35 years, for the median income is 57012, while the daily data usage is 183mbs.

Checking for the mode of the dataset

```
# Using a function for finding mode
getmode <- function(v) {
  uniqv <- unique(v)
  uniqv[which.max(tabulate(match(v, uniqv)))]
}
# finding the mode
advert_data.Male.mode <- getmode(advert_data$Male)
# Then printing out advert_data.Male.mode
advert_data.Male.mode</pre>
```

```
## [1] 0
```

```
# finding the mode of clicks on the add.
advert_data.Clicked.on.Ad.mode <- getmode(advert_data$Clicked.on.Ad)</pre>
# printing the mode
advert_data.Clicked.on.Ad.mode
## [1] 0
    The most common value for male and clicked ad is 0.
Finding the minimum values in the dataset
# Checking for minimum of time spent on site
advert.Daily.Time.Spent.on.Site.min <- min(advert_data$Daily.Time.Spent.on.Site)
# Printing out minimum time spent on site
advert.Daily.Time.Spent.on.Site.min
## [1] 32.6
# Checking for minimum of age
advert.Age.min <- min(advert_data$Age)</pre>
# Printing out the minimum of age
# ---
advert.Age.min
## [1] 19
# Checking for the minimum of area income
advert.Area.Income.min <- min(advert_data$Area.Income)</pre>
# Printing out the minimum
# ---
advert.Area.Income.min
## [1] 13996.5
# Checking for minimum of age
advert.Daily.Internet.Usage.min <- min(advert_data$Daily.Internet.Usage)
# Printing out the minimum age
# ---
advert.Daily.Internet.Usage.min
```

[1] 104.78

```
#----
```

For the given columns with a range of values we have minimum values, the minimum time spent on site is 32 minutes, the youngest person using the internet is 19 years of age, the minimum income is 13996, while the minimum daily internet usage is 104 mbs for all internet users.

```
Finding the maximum values
# Checking for maximum of time spent on site
advert_Daily.Time.Spent.on.Site.max <- max(advert_data$Daily.Time.Spent.on.Site)
# Printing out maximum time spent on site
# ---
advert.Daily.Time.Spent.on.Site.max
## [1] 91.43
# Checking for maximum of age
advert.Age.max <- max(advert_data$Age)</pre>
# Printing out the maximum of age
advert.Age.max
## [1] 61
# Checking for the maximum of area income
advert.Area.Income.max <- max(advert_data$Area.Income)</pre>
# Printing out the maximum
advert.Area.Income.max
## [1] 79484.8
# Checking for maximum of internet usage
advert.Daily.Internet.Usage.max <- max(advert_data$Daily.Internet.Usage)</pre>
# Printing out the maximum internet usage
advert.Daily.Internet.Usage.max
## [1] 269.96
```

The maximum time ever spent on site was 91 seconds, the oldest person using the internet and visiting the site was 61 years, the highest income was 79484, being the highest salary, while the largest amount of internet used on site is 269.

Finding the range of the dataset

```
# Checking for range of time spent on site
advert.Daily.Time.Spent.on.Site.range <- range(advert_data$Daily.Time.Spent.on.Site)</pre>
# Printing out range time spent on site
# ---
advert.Daily.Time.Spent.on.Site.range
## [1] 32.60 91.43
#----
# Checking for range of age
advert.Age.range <- range(advert_data$Age)</pre>
# Printing out the range of age
advert.Age.range
## [1] 19 61
# Checking for the range of area income
advert.Area.Income.range <- range(advert_data$Area.Income)</pre>
# Printing out the range
# ---
advert.Area.Income.range
## [1] 13996.5 79484.8
# Checking for range of internet usage
advert.Daily.Internet.Usage.range <- range(advert_data$Daily.Internet.Usage)</pre>
# Printing out the range of internet usage
# ---
advert.Daily.Internet.Usage.range
## [1] 104.78 269.96
```

The range of the time spent on site is between 32.6 to 91.43, the range of age of persons who visited the site is 19 to 61 year of age, the range of income of the site users range between 13996 to 79484, while the internet usage of all the site users was between 104 to 269 mbs.

Finding the quantifies of the dataset

```
# Checking for quantile of time spent on site
advert.Daily.Time.Spent.on.Site.quantile <- quantile(advert_data$Daily.Time.Spent.on.Site)
# Printing out quantile time spent on site
# ---
advert.Daily.Time.Spent.on.Site.quantile

## 0% 25% 50% 75% 100%
## 32.6000 51.3600 68.2150 78.5475 91.4300</pre>
```

```
# Checking for quantile of age
advert.Age.quantile <- quantile(advert_data$Age)</pre>
# Printing out the quantile of age
advert.Age.quantile
     0% 25% 50% 75% 100%
##
     19
        29
                   42
              35
#----
# Checking for the quantile of area income
advert.Area.Income.quantile <- quantile(advert_data$Area.Income)</pre>
# Printing out the quantile
# ---
advert.Area.Income.quantile
         0%
                          50%
                                   75%
                                            100%
##
                 25%
## 13996.50 47031.80 57012.30 65470.64 79484.80
# Checking for quantile of internet usage
advert.Daily.Internet.Usage.quantile <- quantile(advert data$Daily.Internet.Usage)
# Printing out the quantile of internet usage
advert.Daily.Internet.Usage.quantile
                 25%
                          50%
                                            100%
                                   75%
## 104.7800 138.8300 183.1300 218.7925 269.9600
```

The quantile divides the data into 0% quantile which is the minimum value, the 25% quantile which is the first quater, the 50% is the medium value, the 75% is the third quantile, while the 100% is the maximum value of the data in the column.

Finding the variance of the dataset

```
# Checking for variance of time spent on site
advert.Daily.Time.Spent.on.Site.variance <- var(advert_data$Daily.Time.Spent.on.Site)
# Printing out variance time spent on site
# ---
advert.Daily.Time.Spent.on.Site.variance

## [1] 251.3371

#----
# Checking for variance of age
advert.Age.variance <- var(advert_data$Age)
# Printing out the variance of age
# ----
advert.Age.variance</pre>
```

```
## [1] 77.18611
```

```
#----
# Checking for the variance of area income
# ---
advert.Area.Income.variance <- var(advert_data$Area.Income)
# Printing out the variance
# ---
advert.Area.Income.variance
## [1] 179952406

## Checking for variance of internet usage
advert.Daily.Internet.Usage.variance <- var(advert_data$Daily.Internet.Usage)
# Printing out the quantile of internet usage
# ---
advert.Daily.Internet.Usage.variance
```

[1] 1927.415

```
#----
```

variance is how spread the data is, the income data has the highest data spread out by 179952406, while age has the lowest data spread apart by 77

Finding the standard deviation

```
# Checking for standard deviation of time spent on site
advert.Daily.Time.Spent.on.Site.sd <- sd(advert_data$Daily.Time.Spent.on.Site)
# Printing out standard deviation time spent on site
# ---
advert.Daily.Time.Spent.on.Site.sd</pre>
```

[1] 15.85361

```
#----
# Checking for standard deviation of age
advert.Age.sd <- sd(advert_data$Age)
# Printing out the standard deviation of age
# ---
advert.Age.sd</pre>
```

[1] 8.785562

```
#----
# Checking for the standard deviation of area income
# ---
advert.Area.Income.sd <- sd(advert_data$Area.Income)
# Printing out the standard deviation of area income
# ---
advert.Area.Income.sd</pre>
```

[1] 13414.63

```
# Checking for standard deviation of internet usage
advert.Daily.Internet.Usage.sd <- sd(advert_data$Daily.Internet.Usage)
# Printing out the standard deviation of internet usage
# ---
advert.Daily.Internet.Usage.sd</pre>
```

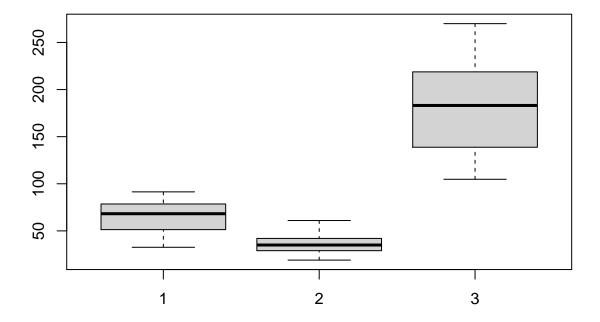
[1] 43.90234

#----

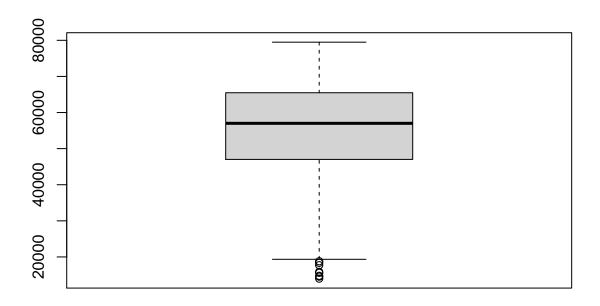
Standard deviation measures how far the data is spread away from the mean value. for the area income there is a great deviation from the mean at 13414, while age having the least measure of deviation from the mean at 8.

##Plotting different graphs **Boxplot**

```
# ploting box plot for time spent, age and internet usage
boxplot(advert_data$Daily.Time.Spent.on.Site, advert_data$Age, advert_data$Daily.Internet.Usage)
```



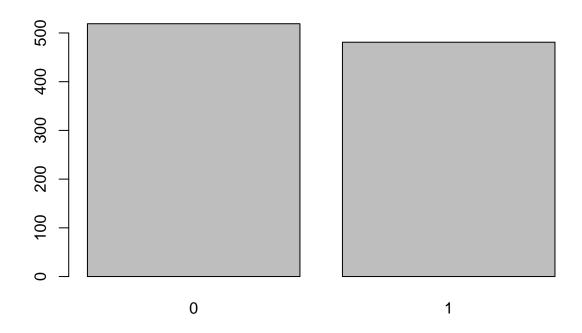
```
# plotting boxplot for area income
boxplot(advert_data$Area.Income)
```



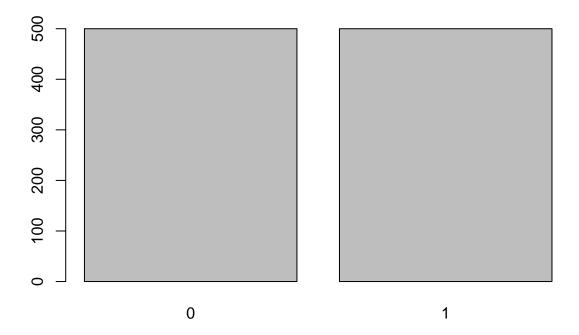
> For the box plot there are no outliers in age, time spent on time and daily data internet, while for area income there is outliers for those receiving lowest income.

Bar Graph

```
# plotting bar graph on Male
advert <- advert_data$Male
# ---
# Applying table
advert_frequency <- table(advert)
# Then applying the barplot function to produce its bar graph
# ---
# barplot(advert_frequency)</pre>
```



```
#----
# ploting bar on clicked on ad data
advert1 <- advert_data$Clicked.on.Ad
# Applying table
advert_frequency <- table(advert1)
# Then applying the barplot function to produce its bar graph
# ---
# barplot(advert_frequency)</pre>
```



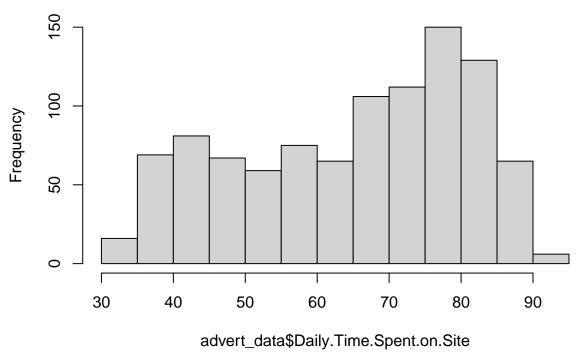
> For the bar graph, for those who visited the site, there is a slight difference between male persons who visited the site than the female who visited the site.

There is an equal representation of those who clicked on the ad and those who didn't click on the ad.

Plotting histogram

```
# histogram for time spent on site
#
hist(advert_data$Daily.Time.Spent.on.Site)
```

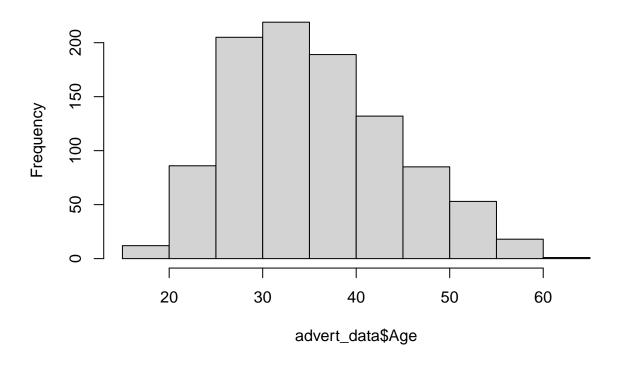
Histogram of advert_data\$Daily.Time.Spent.on.Site



histogram for age distribution

hist(advert_data\$Age)

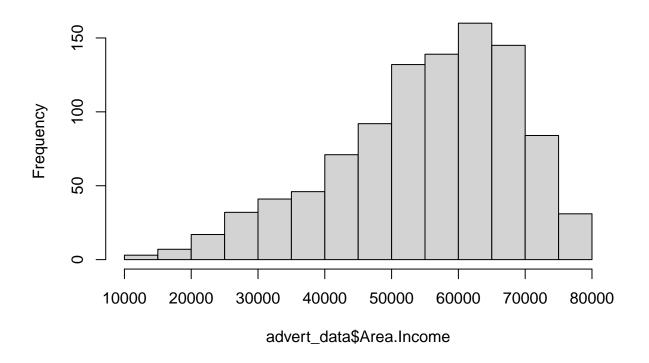
Histogram of advert_data\$Age



histogram for area income distribution

hist(advert_data\$Area.Income)

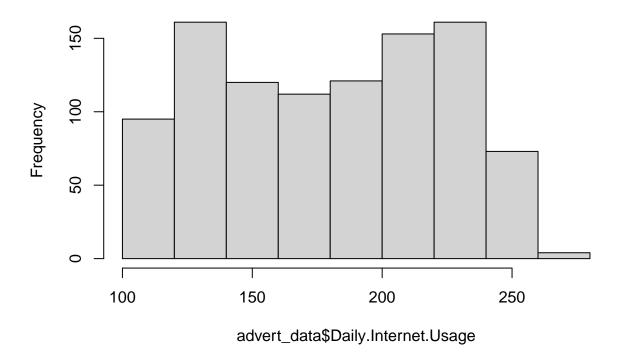
Histogram of advert_data\$Area.Income



histogram for internet usage distribution

hist(advert_data\$Daily.Internet.Usage)

Histogram of advert_data\$Daily.Internet.Usage



> Most of the time spent on the site was between 75 to 80 seconds with a frequency of around 150, while the smallest time spent on site is between 90 to 95 second with a less frequency of 25.

Most of the persons visiting the site was between 30 to 35 years of age with a frequency of over 200 while the least age visiting the site is above 60 years followed by age below 20 years with a frequency below 25.

For the area income, the dataset is right skewed with majority of the persons visiting the site receive and income if between 60000 to 65000 with a frequency of over 150, while the least persons visiting the site have an income of between 10000 to 15000 with a frequency below 25.

There is a quite average internet usage of data, with those with most data usage falling between, 125 and 140 and 200 and 240 with a frequency of about 150.

##Bivariate Analysis Covariance

```
# assigning the daily time spent column to variable time spent
time_spent <- advert_data$Daily.Time.Spent.on.Site
# assigning the age column to variable age
age <- advert_data$Age
# finding the covariance
cov(time_spent, age)</pre>
```

[1] -46.17415

```
# assigning the daily time spent column to variable time spent
time_spent <- advert_data$Daily.Time.Spent.on.Site</pre>
# assigning the area income column to variable income
income <- advert_data$Area.Income</pre>
# finding the covariance
cov(time_spent, income)
## [1] 66130.81
# assigning the daily time spent column to variable time spent
time_spent <- advert_data$Daily.Time.Spent.on.Site</pre>
# assigning the daily time spent on site column to variable internet
internet <- advert_data$Daily.Internet.Usage</pre>
# finding the covariance
cov(time_spent, internet)
## [1] 360.9919
# assigning the age column to variable age
age <- advert_data$Age</pre>
# assigning the area income column to variable income
income <- advert_data$Area.Income</pre>
# finding the covariance
cov(income, age)
## [1] -21520.93
# assigning the age column to variable age
age <- advert_data$Age</pre>
# assigning the daily time spent on site column to variable internet
internet <- advert data$Daily.Internet.Usage</pre>
# finding the covariance
cov(internet, age)
## [1] -141.6348
# assigning the daily time spent on site column to variable internet
internet <- advert_data$Daily.Internet.Usage</pre>
# assigning the area income column to variable income
income <- advert_data$Area.Income</pre>
# finding the covariance
cov(income, internet)
## [1] 198762.5
Finding the correlation of the dataset
# assigning the daily time spent column to variable time spent
time_spent <- advert_data$Daily.Time.Spent.on.Site</pre>
# assigning the age column to variable age
age <- advert_data$Age</pre>
# finding the correlation
cor(time_spent, age)
```

[1] -0.3315133

```
# assigning the daily time spent column to variable time spent
time_spent <- advert_data$Daily.Time.Spent.on.Site
# assigning the area income column to variable income
income <- advert_data$Area.Income
# finding the correlation
cor(time_spent, income)</pre>
```

[1] 0.3109544

```
# assigning the daily time spent column to variable time spent
time_spent <- advert_data$Daily.Time.Spent.on.Site
# assigning the daily time spent on site column to variable internet
internet <- advert_data$Daily.Internet.Usage
# finding the correlation
cor(time_spent, internet)</pre>
```

[1] 0.5186585

```
# assigning the age column to variable age
age <- advert_data$Age
# assigning the area income column to variable income
income <- advert_data$Area.Income
# finding the correlation
cor(income, age)</pre>
```

[1] -0.182605

```
# assigning the age column to variable age
age <- advert_data$Age
# assigning the daily time spent on site column to variable internet
internet <- advert_data$Daily.Internet.Usage
# finding the correlation
cor(internet, age)</pre>
```

[1] -0.3672086

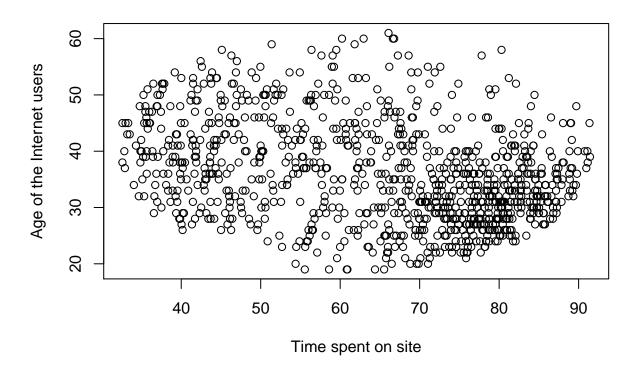
```
# assigning the daily time spent on site column to variable internet
internet <- advert_data$Daily.Internet.Usage
# assigning the area income column to variable income
income <- advert_data$Area.Income
# finding the correlation
cor(income, internet)</pre>
```

[1] 0.3374955

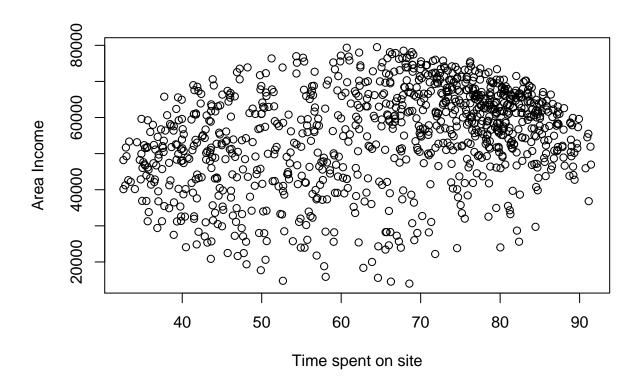
There is quite a slight positive and negative correlation between features time spent and age, time spent and income, income and age, internet and age, internet and income while a moderate positive correlation between time spent and internet of 0.51866.

Scatterplots

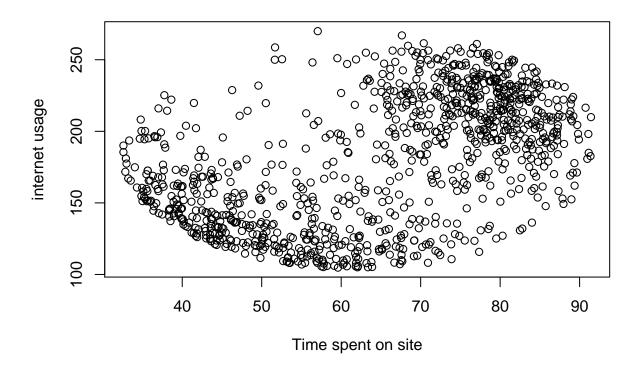
```
# assigning the daily time spent column to variable time spent
time_spent <- advert_data$Daily.Time.Spent.on.Site
# assigning the age column to variable age
age <- advert_data$Age
# plotting scatter plot
plot(time_spent, age, xlab = "Time spent on site", ylab = "Age of the Internet users")</pre>
```



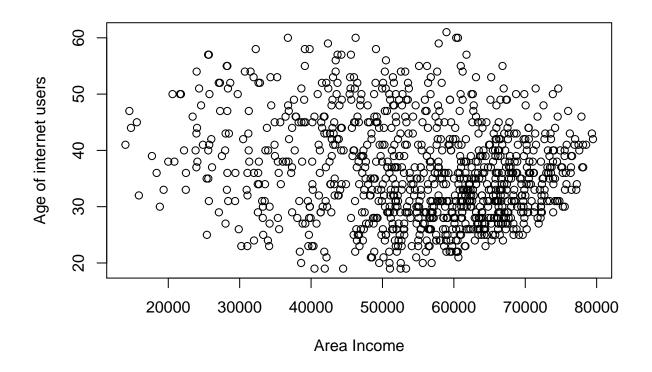
```
# assigning the daily time spent column to variable time spent
time_spent <- advert_data$Daily.Time.Spent.on.Site
# assigning the area income column to variable income
income <- advert_data$Area.Income
# plotting scatter plot
plot(time_spent, income, xlab = "Time spent on site", ylab = "Area Income")</pre>
```



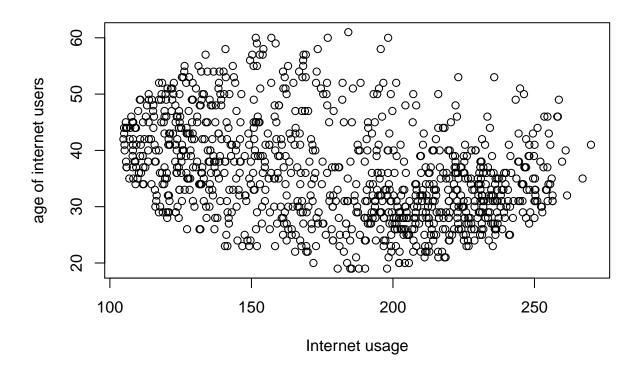
```
# assigning the daily time spent column to variable time spent
time_spent <- advert_data$Daily.Time.Spent.on.Site
# assigning the daily time spent on site column to variable internet
internet <- advert_data$Daily.Internet.Usage
# plotting scatter plot
plot(time_spent, internet, xlab = "Time spent on site", ylab = "internet usage")</pre>
```



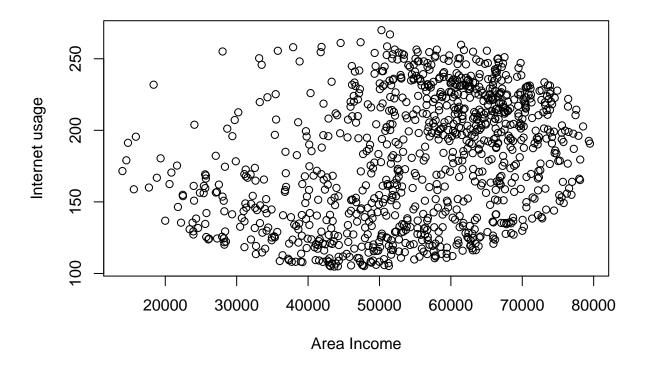
```
# assigning the age column to variable age
age <- advert_data$Age
# assigning the area income column to variable income
income <- advert_data$Area.Income
# plotting scatter plot
plot(income, age, xlab = "Area Income", ylab = "Age of internet users")</pre>
```



```
# assigning the age column to variable age
age <- advert_data$Age
# assigning the daily time spent on site column to variable internet
internet <- advert_data$Daily.Internet.Usage
# plotting scatter plot
plot(internet, age, xlab = "Internet usage", ylab = "age of internet users")</pre>
```



```
# assigning the daily time spent on site column to variable internet
internet <- advert_data$Daily.Internet.Usage
# assigning the area income column to variable income
income <- advert_data$Area.Income
# plotting scatter plot
plot(income, internet, xlab = "Area Income", ylab = "Internet usage")</pre>
```



> In a scatter plot between age of the internet users and time spent on site, the highest time spent on site of between 70 to 90 seconds is spent by those of the age between 25 and 40, these is probably because the target product is more interesting to the age bracket.

In the second plot we find that people who earn an income of between 60000 to 75000 spent more time on the site than those receiving lower income of between 10000 and 20000.

In the third plot, those with lower internet usage of 150 mbs, spent less time on the site below 60 seconds, while those spending over 200 mbs spend more time on the site with over 70 seconds to 90 seconds.

In the fourth plot, most of the people of age between 30 and 40 years of age, with an income between 50000 and 70000 spent more time on the site,

There is a fair distribution of age in terms of internet usage, majority of the persons of the age between 35 and 50 spent between 100 and 150, while most those who spent internet between 200 and 250 mbs are of age between 20 and 35.

Majority of the of the persons who use internet earn an income of above 50000, interms of data usage in relation to income there is a fair distribution.

Conclusion

Majority of the persons who visit the site are of the age between 25 years and 35 years, The higher the income the more internet the person use. Fore those who spent less internet spent less time on the site. The highest time spent on the site was between 70 and 85 seconds.

Recommendation

Most of the persons visiting the site are of the 25 to 35 years, therefore the course structure should be improved to target more persons of different age. Since most person receiving highest income tend to visit the site, it shows they may be interested in an online cryptography course. There the advert should most probably target these class of persons.