SALES MANAGEMENT

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Sales Features

1. Quotation
2. Sales Order
3. Delivery Order (Outgoing Picking)
4. Customer Invoice
5. Product Return
6. Customer Refund
7. Sales Receipt
8. Sales Team

edaptec
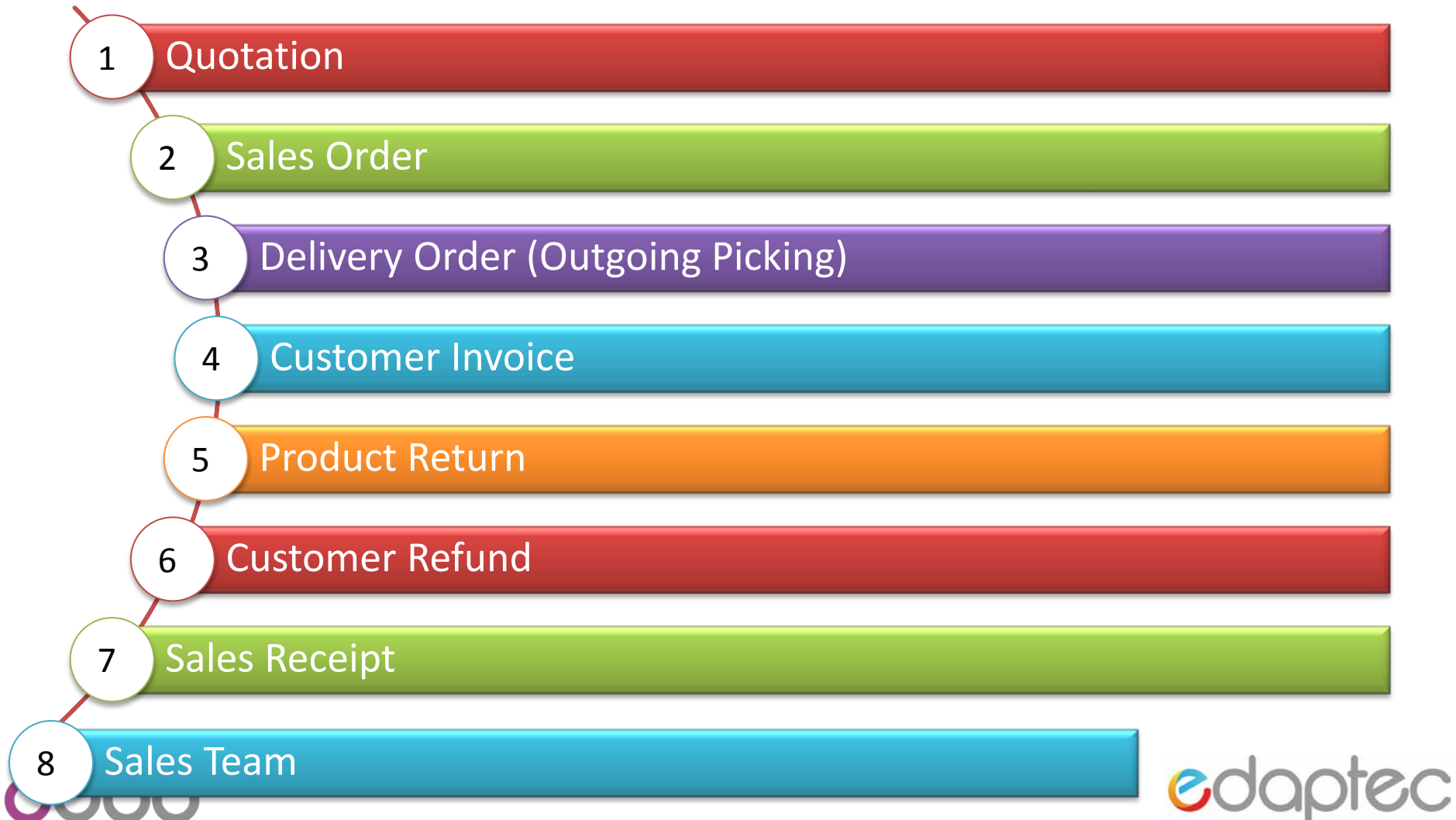
Sales Features

Sales Team
Quotations
    Approve Methods.
    Full Integrated with SO, DO and Invoice.
    Multi-Pricelist
Sales Orders
    Integrated with eCommerce(Online Shop) & CRM
    Integrated with Warehouse (Stock Availabilities, etc)
    Integrated with module : email, chetter, & live chat.
    Partial Invoicing & Delivery Order
Delivery (Warehouse)
    Full and/or Partial Delivery.
    Split Delivery by (Serial No, Part-No, Variant, etc)
    Integrated with Finance (Stock Valuation)
    Packing
Sales Invoice
    Integrated with Finance (AP)
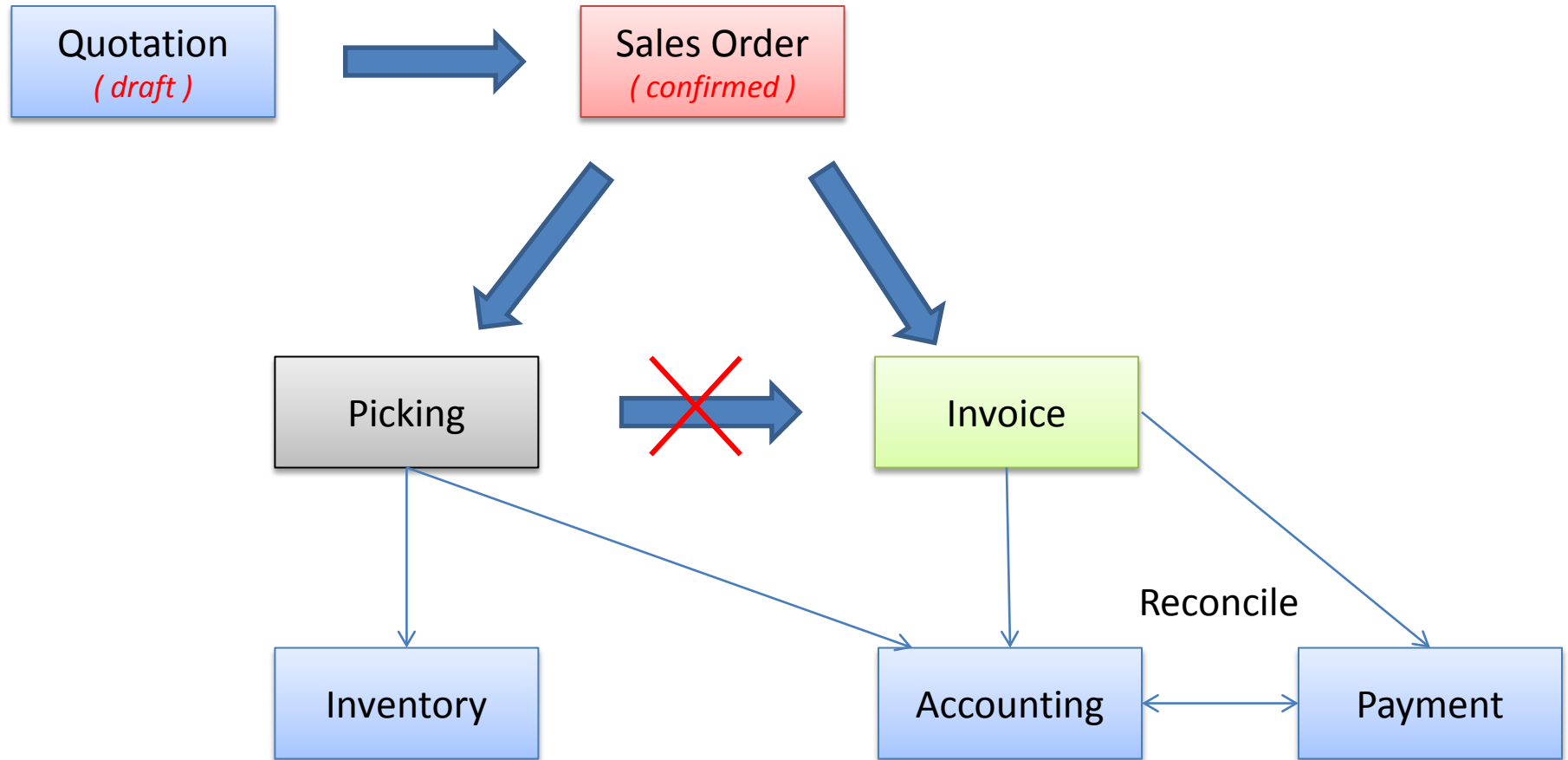Sales Return / Refund
Sales Analytic

Sales Integration

Sales Business Flow

Configuration

- Products
- Quotation & Sales
  - Margin (be careful has bugs)
- Shipping
- Warehouse *(see WMS)*
- *More Sales Modules... (see on Apps list)*

Sales Operational

- Create Quotation

- Create Sales Order

- Create Picking (DO)

- Create Invoice

- Create Payment

Reorder & Procurement Rule