

Summary Statistics

CreditScore	Geography	Gender	Age
Min. :350.0	Length:10000	Length:10000	Min. :18.00
1st Qu.:584.0	Class :character	Class :character	1st Qu.:32.00
Median :652.0	Mode :character	Mode :character	Median :37.00
Mean :650.5			Mean :38.92
3rd Qu.:718.0			3rd Qu.:44.00
Max. :850.0			Max. :92.00

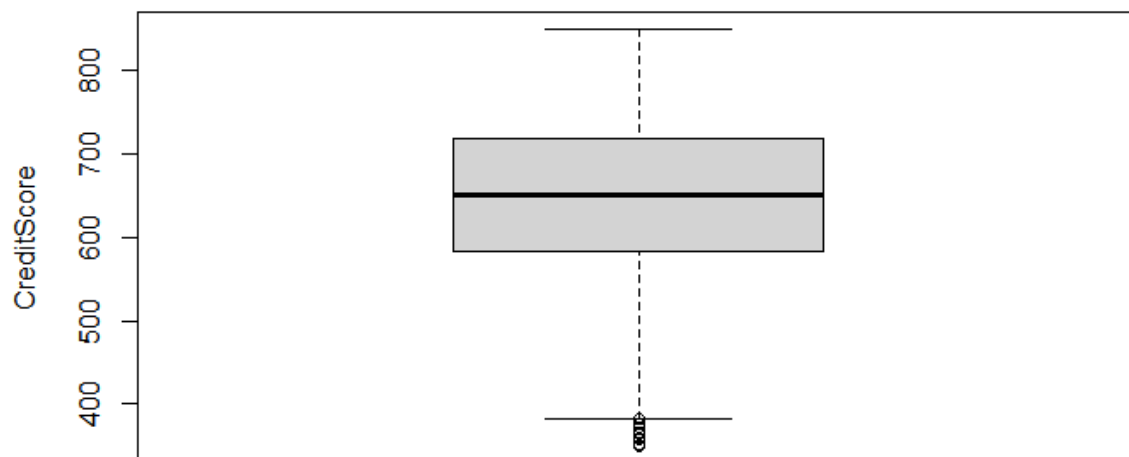
Tenure	Balance	NumOfProducts	HasCrCard	IsActiveMember
Min. : 0.000	Min. : 0	Min. :1.00	0:2945	0:4849
1st Qu.: 3.000	1st Qu.: 0	1st Qu.:1.00	1:7055	1:5151
Median : 5.000	Median : 97199	Median :1.00		
Mean : 5.013	Mean : 76486	Mean :1.53		
3rd Qu.: 7.000	3rd Qu.:127644	3rd Qu.:2.00		
Max. :10.000	Max. :250898	Max. :4.00		

EstimatedSalary	Exited
Min. : 11.58	Min. :0.0000
1st Qu.: 51002.11	1st Qu.:0.0000
Median :100193.91	Median :0.0000
Mean :100090.24	Mean :0.2037
3rd Qu.:149388.25	3rd Qu.:0.0000
Max. :199992.48	Max. :1.0000

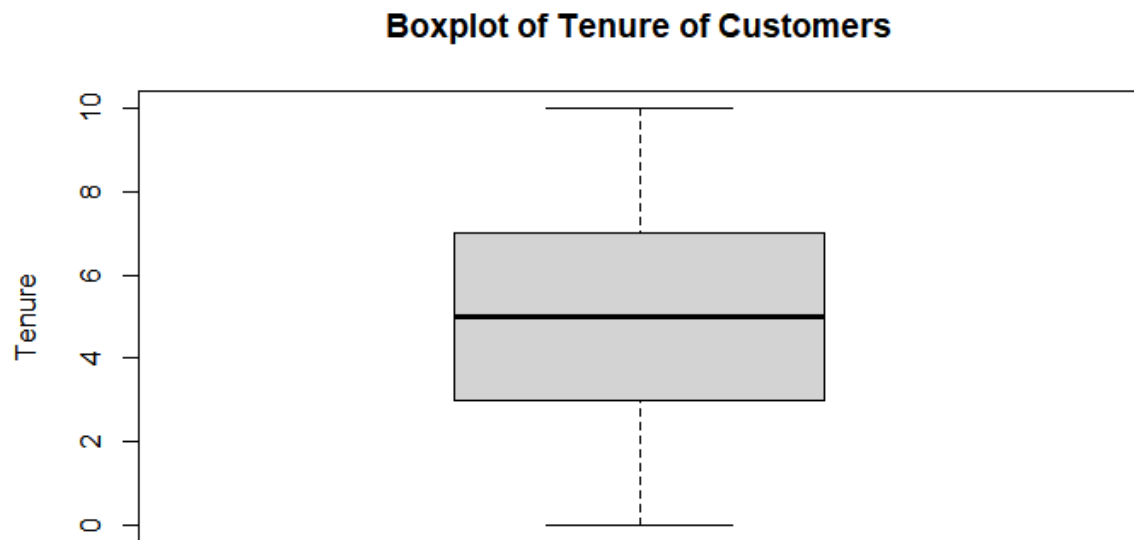
Boxplot of Age of Customers

Boxplot of Credit Score

Boxplot of Credit Score of Customers

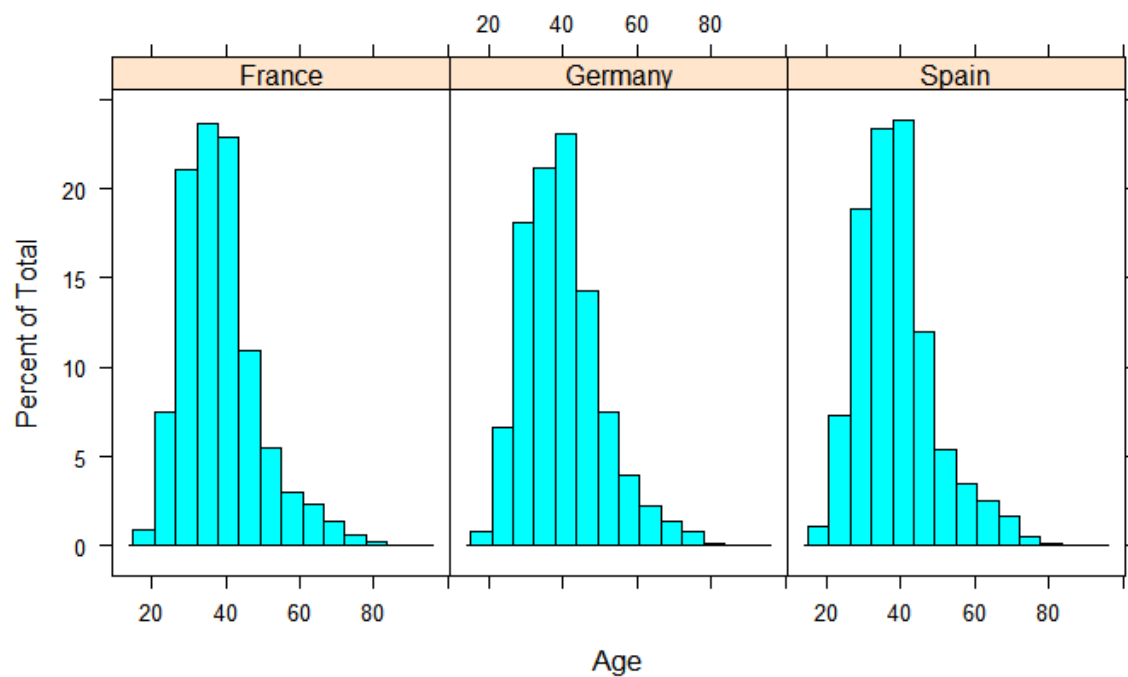


Boxplot of Tenure of Customers

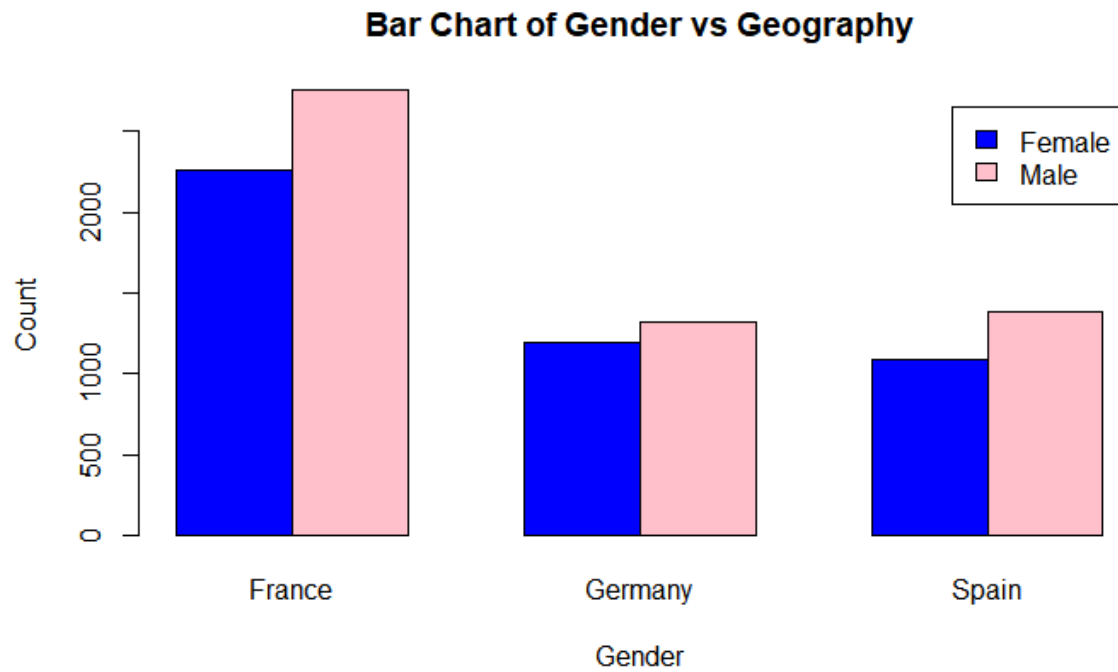


Visualizing Categorical Data

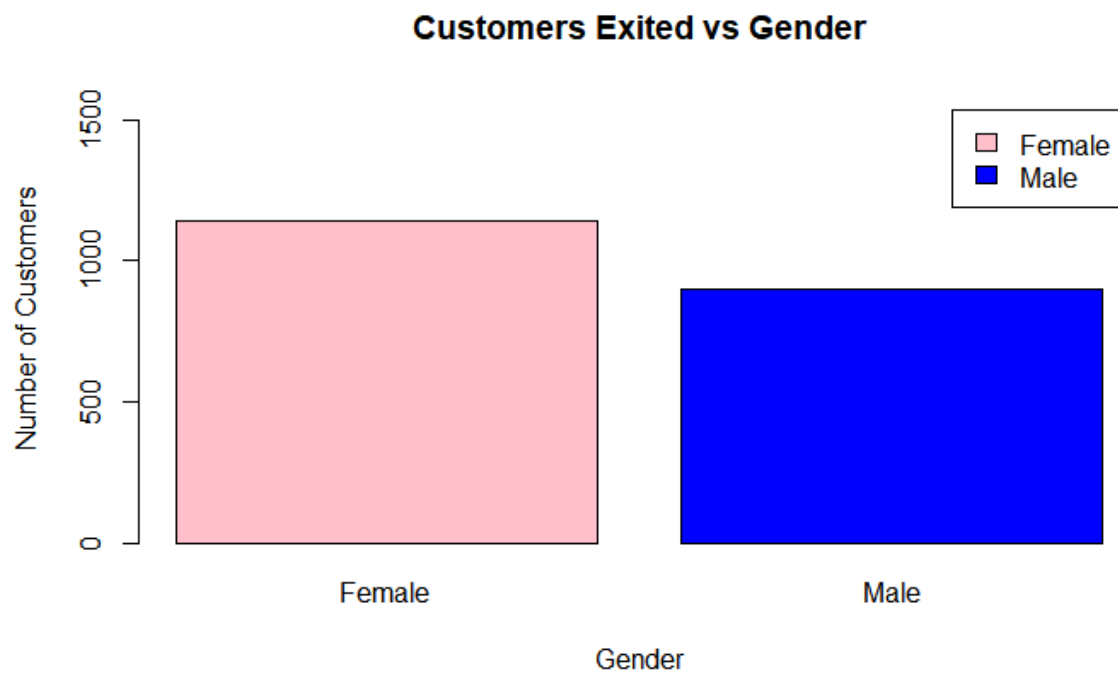
Histogram, Age versus Geography



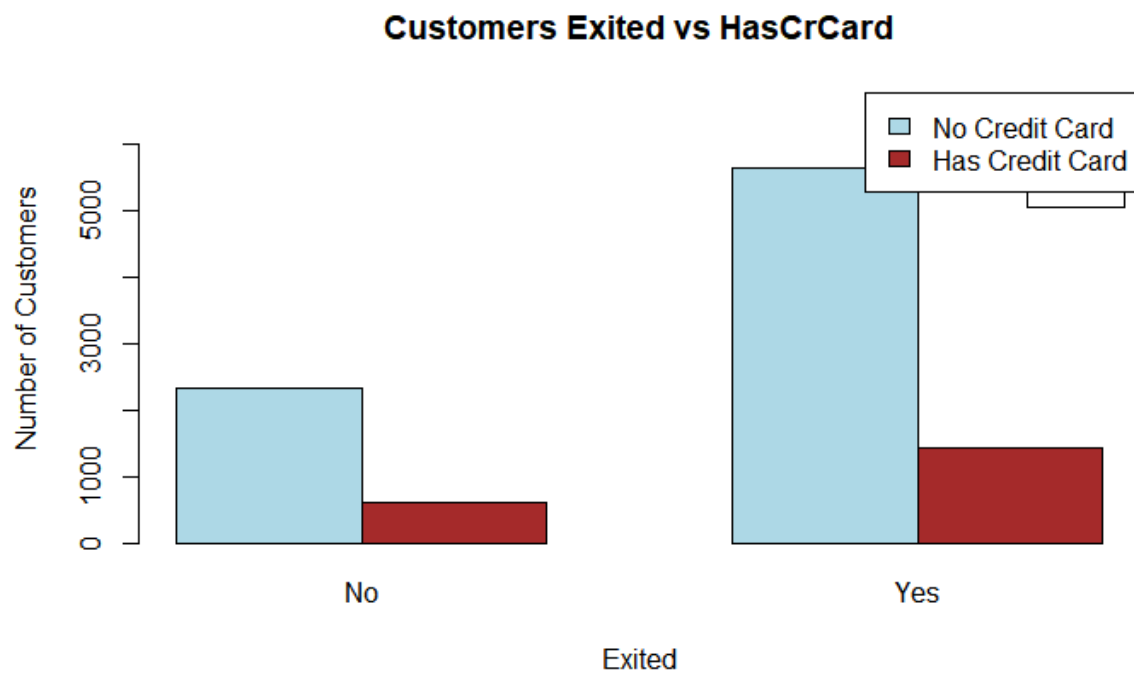
Visualizing Gender and Geography Exited



Visualizing Gender versus Exited

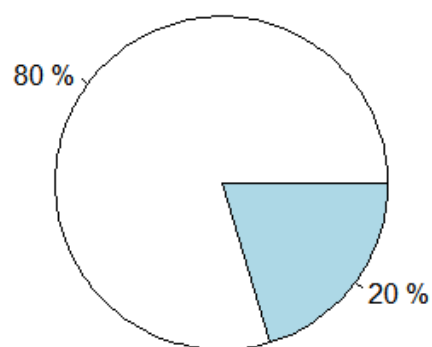


Visualizing HasCrCard Versus Exited



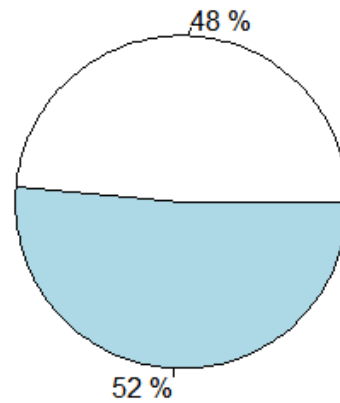
Visualizing Customers Exited using pie chart

**Percentage of Customers Exited and Retained
[0: Retained and 1: Customers Exited]**



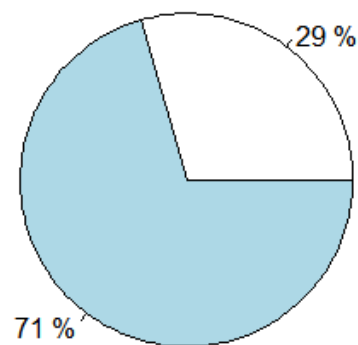
Visualizing IsActiveMember in a pie chart

Percentage of Active and Inactive Members
[0: Inactive and 1: Active]



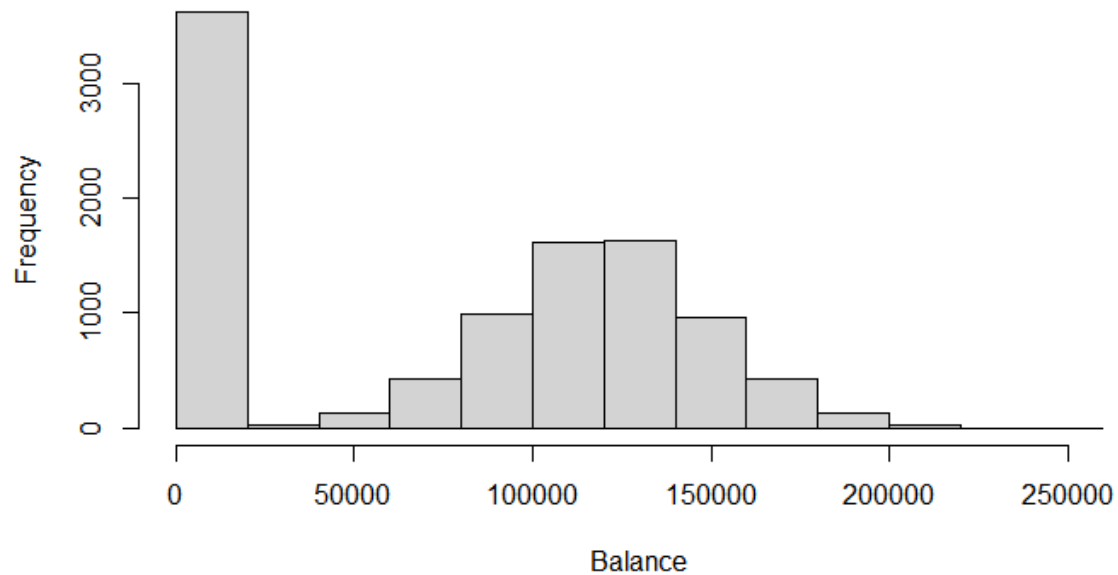
Visualizing HasCrCard in a pie chart

Percentage of Customers with and without Credit Card
[0: No, 1: Yes]

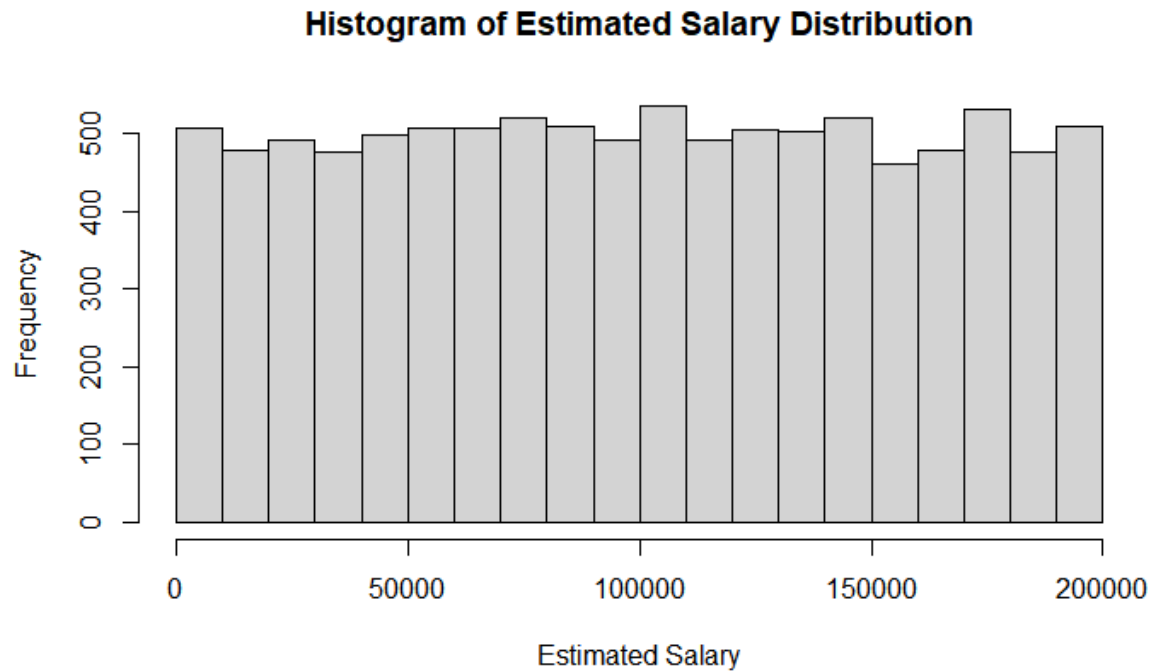


Visualizing Continuous Variables; Balance and EstimatedSalary

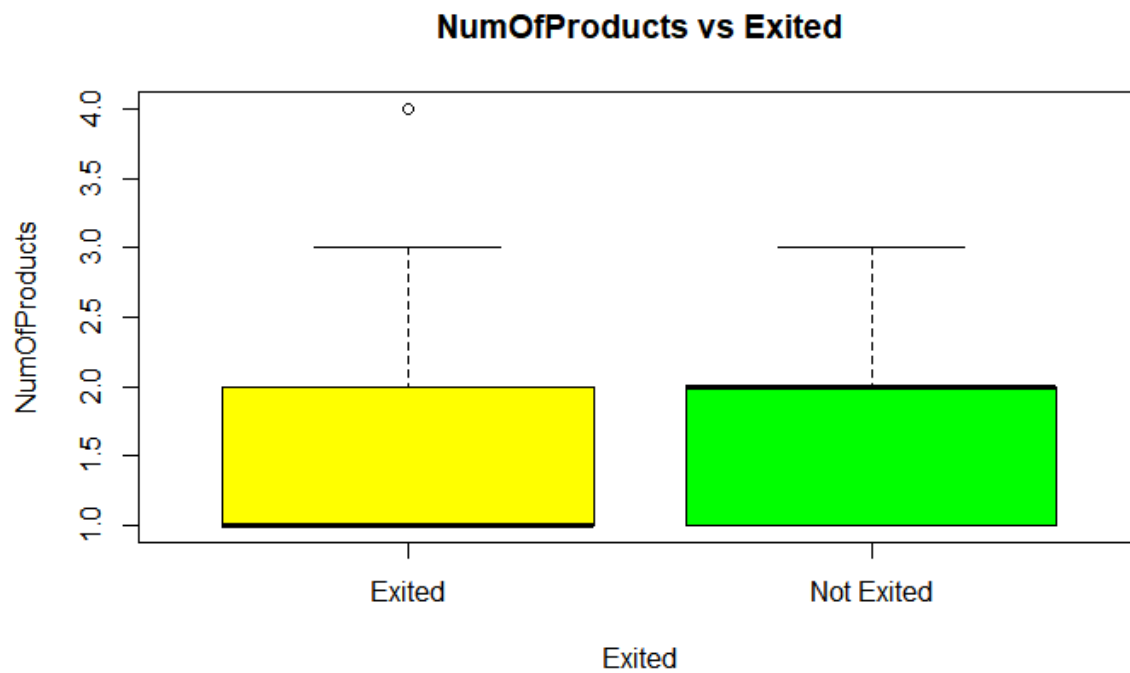
Histogram of Balance Distribution



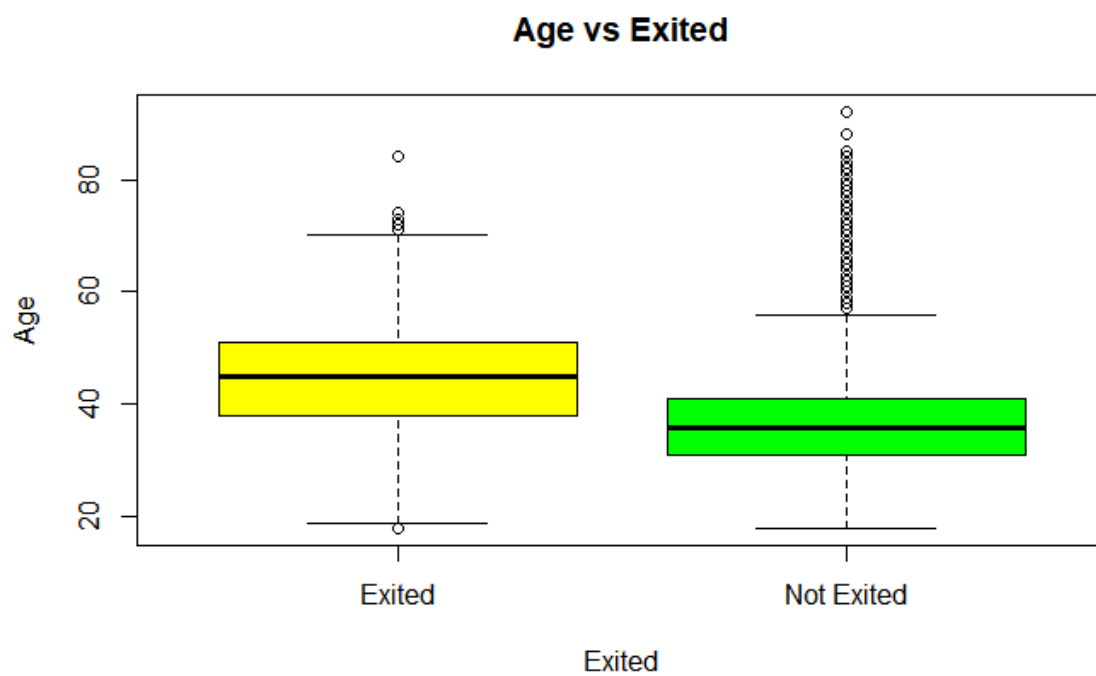
Histogram of Estimated Salary distribution



Visualizing NumofProducts versus Exited

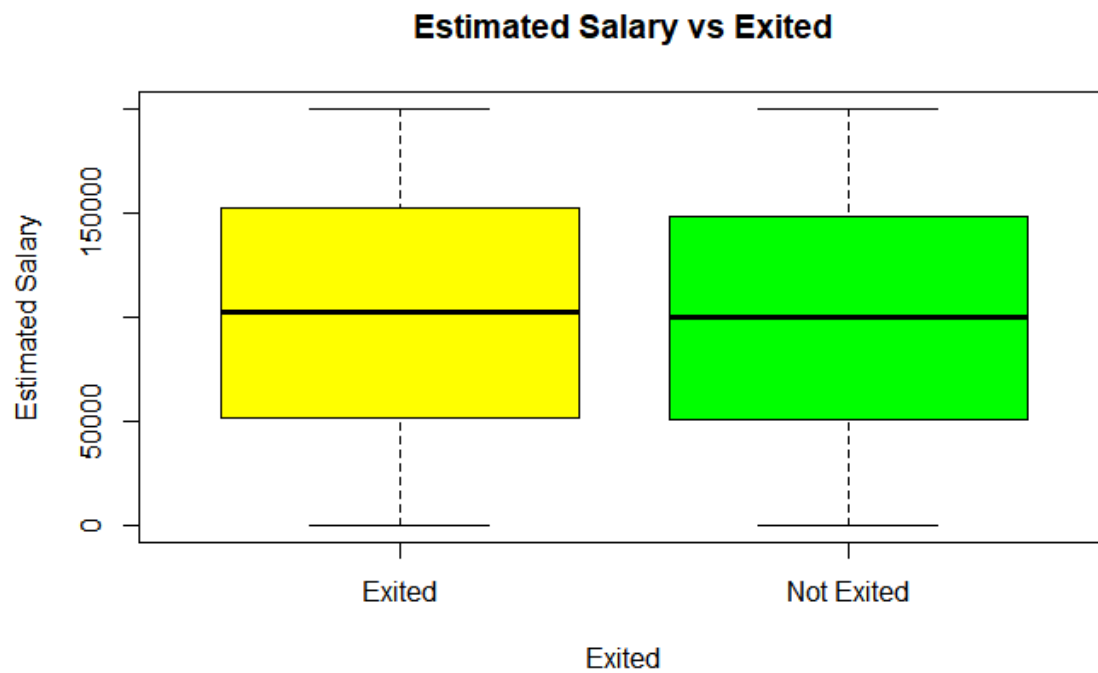


Visualizing Age versus Exited

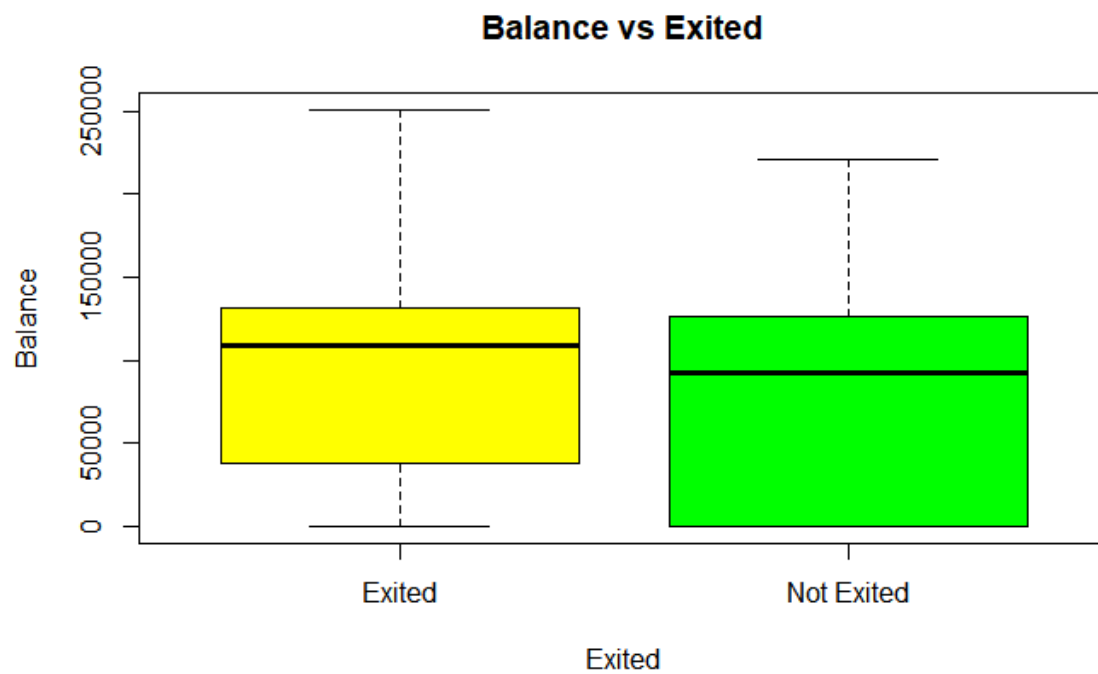


Visualizing Continuous Variables versus Categorical Variables

Visualizing EstimatedSalary versus Exited



Visualizing Balance versus Exited



Building Machine Language Model, Decision Tree

Check the proportion of class variable

```
> plot(churn_train_model)
> prop.table(summary(churn_train$Exited))
      0      1
0.7948889 0.2051111
> prop.table(summary(churn_test$Exited))
      Min. 1st Qu.  Median    Mean 3rd Qu.    Max.
0.0000  0.0000  0.0000  0.1756  0.0000  0.8244
> |
```

Summary of the Train Model

```
call:
C5.0.default(x = churn_train[-11], y = churn_train$Exited, control
 = C5.0Control(minCases = 400))
```

```
C5.0 [Release 2.07 GPL Edition]          Sun Jun 23 14:00:45 2024
-----
```

Class specified by attribute 'outcome'

Read 9000 cases (11 attributes) from undefined.data

Decision tree:

```
IsActiveMember = 1: 0 (4613/653)
IsActiveMember = 0:
:...Age <= 44: 0 (3482/584)
   Age > 44: 1 (905/296)
```

Evaluation on training data (9000 cases):

```
      Decision Tree
-----
Size      Errors

      3 1533(17.0%)  <<

      (a)  (b)  <-classified as
      ----  ----
      6858  296  (a): class 0
      1237  609  (b): class 1
```

Attribute usage:

```
100.00% IsActiveMember
 48.74% Age
```

Time: 0.1 secs

Display simple facts about the Tree

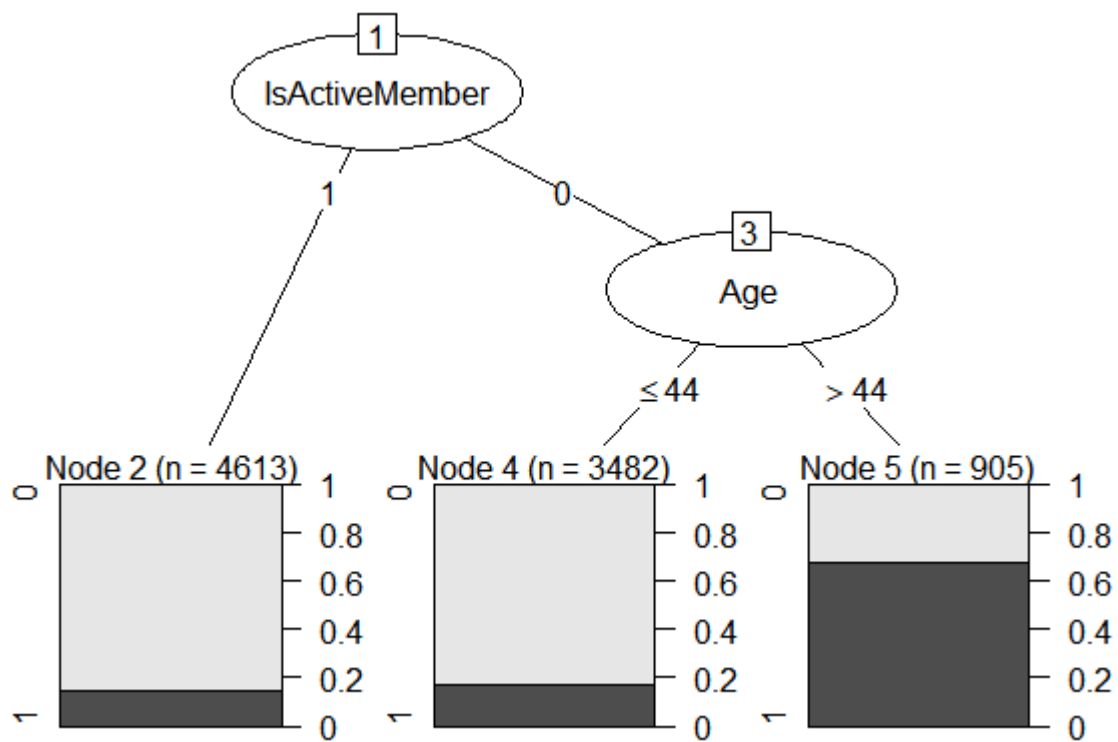
```
call:
C5.0.default(x = churn_train[-11], y = churn_train$Exited, control
 = C5.0Control(minCases = 400))

Classification Tree
Number of samples: 9000
Number of predictors: 10

Tree size: 3

Non-standard options: attempt to group attributes, minimum number of cases: 400
```

Plot the tree



Evaluating model performance

Cell Contents	
	N
N / Row Total	
N / Table Total	

Total observations in Table: 1000

actual Exited	predicted Exited		Row Total
	0	1	
0	776	33	809
	0.959	0.041	0.809
	0.776	0.033	
1	127	64	191
	0.665	0.335	0.191
	0.127	0.064	
Column Total	903	97	1000

> |