

## Project Manager

with 3+ years of experience delivering web and e-commerce platforms. Successfully launched 15+ projects across Europe, the CIS, and the UAE, managing cross-functional teams of up to 30 specialists. Experienced in accelerating delivery schedules and improving product quality through Agile practices and automation.

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## Experience

### Project Manager/Trusty One

Mar 2022 — Present

Boutique development company delivering B2B and e-commerce platforms for clients across Europe and the US.

“InspirItaly” | B2C e-commerce platform for custom Italy tours | [link](#)

- Shipped platform in 1.5 months vs 3 planned, enabling client to start sales 6 weeks earlier.
- Accelerated delivery by boosting team throughput ~25% via tighter backlog control.
- Increased qualified leads by 15% through custom tour builder feature.
- Raised Google ranking with 90+ PageSpeed, improving organic traffic.

“Deluxe Limo Italy” | Luxury car booking platform | [link](#)

- Boosted booking conversion by ~10% after full funnel redesign.
- Reduced QA workload 20% by introducing automated E2E regression tests.
- Cut mobile bounce rate by 18% through UX and performance optimizations.
- Enabled data-driven growth with GA funnel tracking and reporting.

“MG Hotels” | Multi-hotel aggregator | [link](#)

- Unified 5 separate hotel sites into one CMS, cutting content ops by ~60%.
  - Improved SEO visibility, raising group site impressions by ~25% in 3 months.
  - Reduced maintenance costs by eliminating redundant hosting and dev work.
  - Launched cross-hotel loyalty & promo system, driving upsell opportunities.
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## Skills

**Core:** Delivery management, scope and change control, backlog and roadmap ownership, release planning, risk and dependency management, stakeholder management, vendor management, budgeting and cost control, requirements and acceptance criteria, quality gates, reporting and KPIs.

**Technical:** Jira, Confluence, Notion, Miro, Slack, Figma, GitHub, WordPress, GA4 basics, CSV and spreadsheets, basic server ops, AI-assisted scripting, Telegram bot prototyping.

**Soft:** Design presentations, documentation, stakeholder management, client communication, analytical thinking, user pain point identification, creative solutions

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## **Education**

### **The Russian Presidential Academy of National Economy and Public Administration (RANEPA), Saint Petersburg, Russia**

- Master's degree in Public Administration — specialization in Strategic State Governance (in progress 2026)
- Bachelor's degree in Public Administration — specialization in Effective State Governance, 2024