Report Record Report for Linear Model Regressão_linear_variables_ Basic Summary Call: Im(formula = Avg.Sale.Amount ~ Customer.Segment + Store.Number + Responded.to.Last.Catalog + Avg.Num.Products.Purchased + X..Years.as.Customer, data = the.data)Residuals: Min 1Q 3Q Max Median -67.82 975.25 -665.19 -2.17 70.42 Coeficientes: 7 **Estimate** Std. Error t value Pr(>|t|)(Intercept) 435.318 104.854 4.152 3e-05 *** < 2.2e-16 *** Customer.SegmentLoyalty Club Only -150,224 8.971 -16.746282,455 23.743 < 2.2e-16 *** Customer.SegmentLoyalty Club and Credit Card 11.897 -243.279 < 2.2e-16 *** Customer.SegmentStore Mailing List 9.816 -24.784 Store.Number -1.146 0.994 -1.153 0.2489 Responded.to.Last.CatalogYes -28.085 11.253 -2.496 0.01264 * Avg.Num.Products.Purchased 66,787 1.515 44.082 < 2.2e-16 *** X..Years.as.Customer -2.3261.222 -1.9040.05707. Significance codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1 Erro padrão residual: 137.25 em 2367 graus de liberdade R quadrada múltipla: 0.8376, R quadrada ajustada: 0.8372 F estatístico: 1745 em 7 e 2367 graus de liberdade (DF), valor p < 2.2e-16 Type II ANOVA Analysis 10 Response: Avg.Sale.Amount

	Sum Sq	DF	F value	Pr(>F)
Customer.Segment	28425698.84	3	503.02	< 2.2e-16 ***
Store.Number	25054.95	1	1.33	0.2489
Responded.to.Last.Catalog	117319.82	1	6.23	0.01264 *
Avg.Num.Products.Purchased	36603783.15	1	1943.23	< 2.2e-16 ***
XYears.as.Customer	68263.47	1	3.62	0.05707 .
Residuals	44586209.93	2367		

Significance codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1