

# EHSAN ASHRAFIPOUR

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## professional summary

An innovative and passionate Full-Stack Developer, recently graduated from the University of Toronto with a remarkable graduation score of 96.07 (A). I bring a rich and diverse background, combining over 10 years of experience in sales and marketing in the home and kitchen appliance sector, along with a recent but intensive journey into full-stack development. Known for an indescribable enthusiasm for coding, I am a self-proclaimed hard worker, fast learner, goal-oriented, and a collaborative team member. My career is punctuated by a childhood dream to become a programmer and application developer, a dream that I have pursued with relentless dedication. I thrive in environments that require creativity and problem-solving, always eager to develop innovative solutions that positively impact people's lives and the environment. My technical proficiency spans across various languages and frameworks, with a particular comfort in MERN stack technologies and a propensity for writing logical codes over styling and designing.

## skills

- HTML5
- JavaScript (ES6+)
- GraphQL
- Sequelize
- MVC Architecture
- Mongoose
- React.js
- MUI
- Webpack
- Vite PWA
- JQuery
- Git Version Control
- Object-Oriented Programming (OOP)
- Agile Software Development
- CSS3
- Node.js
- MySQL
- ORM Architecture
- MongoDB
- Jest
- Express.js
- Chakra UI
- Workbox
- React Router
- Apollo Client and Server
- RESTful APIs
- Progressive Web App (PWA) Architecture

## experience

Aug 2022 - Dec 2022

**AUTOMOTIVE SERVICE ADVISOR**  
Canadian Tire, Toronto

## education

Jan 2024

**FULL-STACK DEVELOPMENT  
BOOTCAMP IN HTML5, CSS3,**

- Provided expert advice on automotive services and repairs
- Ensured customer satisfaction through effective communication and service delivery
- Managed service appointments and workflow to optimize service department operations.

Apr 2019 - Apr 2022

#### REGIONAL SALES MANAGER

CAN Home & Kitchen Appliances, Shiraz

- Led a team in a high-pressure sales environment, achieving and surpassing sales targets
- Developed and implemented effective sales strategies that increased market share
- Recognized as the best-selling manager for two consecutive years.

Aug 2015 - Mar 2019

#### REGIONAL SALES MANAGER

Steel Alborz Home & Kitchen Appliances, Shiraz

- Managed regional sales operations, significantly boosting sales figures
- Strengthened client relationships and cultivated new business opportunities
- Instrumental in leading the most efficient sales team in the company.

#### JAVASCRIPT, NODE.JS, REACT.JS, AND MERN STACK

GPA **96.07**

University of Toronto, School of Continuing Studies

**Feb 2011**

#### BACHELOR OF SCIENCE (B.S.) IN AUTO MECHANICAL ENGINEERING IN ENGINEERING PRINCIPLES AND PRACTICES

GPA **4**

Azad University, Fars, Iran

**Feb 2007**

#### ASSOCIATE SCIENCE (A.S.) IN AUTOMOTIVE MAINTENANCE TECHNOLOGY IN AUTOMOTIVE MAINTENANCE AND REPAIR

GPA **4**

Shiraz University, Fars, Iran

#### certifications

- UdemY Certificate of Completion - The Web Developer Bootcamp 2023, 06/2023, 01/2024, <https://www.udemy.com/certificate/UC-56eb25de-5c1c-4b05-a989-ecf1259d938b/>
- W3 School Certificate of Completion - Python Fundamental Programming, 06/2023, 07/2023, <https://verify.w3schools.com/1NV18XBOWZ>

#### website, portfolio and profiles

GitHub: <https://github.com/EhsanAsh>

LinkedIn: <https://www.linkedin.com/in/ehsan-ashrafipour-922056245/>

Portfolio: <https://ehsanashportfolio.netlify.app/>

AdsTrees: <https://adstrees.onrender.com/>

Travis: <https://travis231017-9762a24c277b.herokuapp.com/>

Toronto Newcomers Guide: <https://uoftgroup3.github.io/toronto-newcomers-guide/>

## professional attributes

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- Problem Solving: Adept at creating innovative solutions to complex technical challenges.
- Team Collaboration: Experienced in working effectively in team environments, contributing positively to group projects and collaborative efforts.
- Continuous Learning: Committed to staying updated with the latest trends and technologies in full-stack development.
- Communication: Strong ability to articulate technical concepts to non-technical stakeholders.

## preferred areas of work

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- Comfortable with all aspects of the MERN stack.
- Specializes in writing logical code, focusing more on functionality than styling and design.
- Experienced in developing PWA and working with NoSQL databases and RESTful APIs.

## cover letter

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Dear Hiring Manager

I am writing to express my keen interest in the Full-Stack Developer position at that company, as advertised. As a recent graduate of the University of Toronto's Full-Stack Development Bootcamp and a seasoned professional with over a decade of experience in sales and marketing, I offer a unique blend of technical expertise and business acumen.

During my academic journey, I achieved a notable graduation score of 96.07 (A), reflecting my dedication and proficiency in the field. My technical skills span HTML5, CSS3, JavaScript, Node.js, React.js, and various database management systems. Beyond technical skills, my career in sales and marketing honed my ability to understand client needs, work collaboratively in teams, and deliver results under pressure. My past roles as a Regional Sales Manager have ingrained in me the importance of clear communication, strategic thinking, and a results-driven approach – skills that are invaluable in the tech industry.

My passion for full-stack development is not just career-driven but also a lifelong ambition. I have been involved in significant projects like AdsTrees, a web application promoting environmental sustainability through advertising; TravlS, a travel itinerary management tool; and the Toronto Newcomers Guide, aimed at assisting newcomers in the GTA. These projects have allowed me to apply my skills in real-world settings, developing robust, user-friendly applications while adhering to best practices in software development.

What excites me most about the opportunity is the chance to contribute to innovative projects that align with my passion for technology and problem-solving.

I am eager to bring my background in full-stack development and my proven track record in leadership and team collaboration to that company. I am confident that my unique perspective, combined with my relentless drive for excellence, would make a significant contribution to your team.

Thank you for considering my application. I look forward to the opportunity to discuss how my skills and experiences align with the needs of your team. I am available for an interview at your earliest convenience and can be reached at '(647)-448-1636' or via email at 'ehsan.ashrafipour@gmail.com'.

Sincerely,

Ehasn Ashrafipour

## additional information

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- Recognized as the Best-Selling Manager for two consecutive years at CAN Home & Kitchen Appliances.
- Awarded Best-Selling Office Manager at Steel Alborz Home & Kitchen Appliances.
- Acknowledged for leading the most efficient sales team within the regional sector.
- Actively engaged in continuous learning and professional development activities to stay abreast of the latest trends in full-stack development.
- All educational documents have been evaluated by ICAS, with original copies available

## references

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References available upon request