



## AHAMED THARIK FAZEEL

SALES ASSOCIATE

### CAREER OBJECTIVE

To build up career in challenging and rewarding position at a winning organization where creativity, sincerity, skill, and performance are the criteria for one's approval and recognition.

### CONTACT

#### PHONE:

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#### EMAIL

tharikfazeel@gmail.com

#### ADDRESS

Gudaibiya  
Kingdom of Bahrain

### LANGUAGE SKILLS

- English
- Arabic
- Hindi
- Tamil
- Malayalam
- Sinhalese

### WORK EXPERIENCE

#### NO LIMIT TRADING (One of Biggest Chain Fashion Company)

Sri Lanka

January 2012 to 2014

SALES ASSOCIATE

#### DUTIES & RESPONSIBILITIES

- Serves customers by helping them select products.
- Drives sales through engagement of customers, suggestive selling, and sharing product knowledge.
- Greets and receives customers in a welcoming manner.
- Responds to customers' questions.
- Directs customers by escorting them to racks and counters.
- Provides outstanding customer service.
- Documents sales by creating or updating customer profile records.
- Manages financial transactions.
- Processes payments by totaling purchases, processing checks, cash, and store or other credit and debit cards.
- Alerts management of potential security issues.
- Assists with inventory, including receiving and stocking merchandise.
- Keeps clientele informed by notifying them of preferred customer sales and future merchandise of potential interest.

#### MAX RETAIL LLC

Bawadi Mall, Al Am, UAE

from 2014 to 2017

SALES ASSOCIATE CUM CASHIER

#### DUTIES & RESPONSIBILITIES

- Greeting customers, responding to questions, improving engagement with merchandise and providing outstanding customer service.
- Operating cash registers, managing financial transactions, and balancing drawers.
- Achieving established goals.
- Directing customers to merchandise within the store.
- Increasing in store sales.
- Superior product knowledge.
- Maintaining an orderly appearance throughout the sales floor.
- Introducing promotions and opportunities to customers.
- Cross-selling products to increase purchase amount

#### COOL PLANET LIFE IN STYLE

Battaramulla, Sri Lanka

Feb. 2017 Sept. 2017

SENIOR SALES ASSOCIATE

#### DUTIES & RESPONSIBILITIES

- Ensure high levels of customer satisfaction through excellent sales service
- Assess customers' needs and provide assistance and information on product features
- Welcome customers to the store and answer their queries
- Follow and achieve department's sales goals on a monthly, quarterly and yearly basis
- Go the extra mile" to drive sales
- Maintain in-stock and presentable condition assigned areas
- Actively seek out customers in store
- Remain knowledgeable on products offered and discuss available options
- Process POS (point of sale) purchases
- Cross sell products
- Handle returns of merchandise
- Team up with co-workers to ensure proper customer service

## SKILLS

- Ability to plan and prioritize work activities effectively
- Sincere and flexible to any work environment
- Highly disciplined
- Excellent team player and with resulted oriented
- Ability to enhance Marketing and Promotion
- Stock room procedures, Product selling, Cashiering and Visual Merchandising.

## APPAREL GROUP OF COMPANIES AEROPOSTALE/SKECHERS

Bahrain

2018 September to present

SALES REPRESENTATIVE

### DUTIES & RESPONSIBILITIES

- Overall performance of store through sales operations.
- Maintained customer satisfaction record for each visit.
- Maintaining an up to date sales environment for daily business.
- Ensuring the store-shop coordination in a balanced nature.
- Adequate stock and store maintenance for uninterrupted sales of various customer needs.
- Assisting in maintaining available stock balance using computer programs.
- Verifying good team relations with all staff members.

### EDUCATION

- Passed G.C.E.O/L in 2009
- Passed G.C.E. A /L in Commerce stream in 2012
- Passed the Muslim Dhaham School Final Examination of Sri Lanka
- Certificate in Secondary Education from Al- Manar Islamic Arabic College
- Certificate in English Language
- Trained to handle all Microsoft Programs
- Certificate in commerce

### PERSONAL INFORMATION

Date of Birth : 28<sup>th</sup> August 1993  
Nationality : Sri Lankan  
Religion : Muslim  
Sex : Male  
Marital Status : Married  
Passport No : N3557938

### DECLARATION

I hereby certify that the above information are true and correct to the best of my knowledge and belief.

Ahamed Faleel Ahamed Thank Fazeel