

Abdulaziz Karhani

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sales

High-energy Store Manager bringing extensive experience in retail settings. Set and enforced consistent standards to maintain staff satisfaction and meet performance targets. Dynamic relationship-builder with organized nature and sound judgment focused on maximizing team efficiency.

Work Experience

STORE MANAGER

2019 - 2022

Kiyoto, Tripoli Lebanon

- Responsible for store vendor direction and supervision.
- Actively opened and closed the shop on a daily basis.
- Administer and coordinate stock control and stock taking.

SALES PROMOTER

2016 - 2018

Al Rawabi dairy, Dubai United Arab Emirates

- Provide accurate information (e.g., features, pricing).
- Answer customers' questions about specific products.
- Inform customers about discounts and special offers.

SALES ASSISTANT

2014 - 2015

H&M, Beirut Lebanon

- Inform customers about discounts and special offers.
- Stay up-to-date with new products/services.

SALES EXECUTIVE

2012 - 2013

G.S, Beirut Lebanon

- Greet and direct customers.
- Answer customers' questions about specific products.

SALESMAN

2010 - 2011

LaCoste, Tripoli Lebanon

- Greet and direct customers.
- Ensure racks are fully stocked.
- Manage returns of merchandise.
- Inform customers about discounts and special offers.

Education

Accounting

2008 - 2009

American University College

Language

- Arabic: Fluent
- English: Intermediate

Skills

- Active listening
- Closing Deals
- Contract & Deal Negotiation
- Strategic Selling Skills
- Negotiation Skills
- Customer Prospecting & Retention
- Microsoft office (word, excel...)
- After Sales Support

Declaration

Available Immediately