

Karpathy called it. We built it.

December 2024: The tweet that changed everything



Andrej Karpathy

@karpathy

There's a new kind of coding I call "**vibe coding**", where you **fully give in to the vibes**, embrace exponentials, and **forget that the code even exists**. It's possible because the LLMs (e.g. Cursor Composer w Sonnet) are getting too good. Also I just talk to Composer with SuperWhisper so I **barely even touch the keyboard**. I ask for the dumbest things like "decrease the padding on the sidebar by half" because I'm too lazy to find it. I "Accept All" always, I don't read the diffs anymore. When I get error messages I just copy paste them in with no comment, usually that fixes it. The code grows beyond my usual comprehension, I'd have to really read through it for a while. Sometimes the LLMs can't fix a bug so I just work around it or ask for random changes until it goes away. It's not too bad for throwaway weekend projects, but still quite amusing. I'm building a project or webapp, but it's not really coding - **I just see stuff, say stuff, run stuff**, and copy paste stuff, and it mostly works.

We read this. Then built exactly that.

Multiplayer AI Development

Where teams and AI agents code together, from anywhere, on your infrastructure.

Tromsø, September 2025

What Changed

Remember switching from Word to Google Docs? That's happening to code. Right now.

Today: AI-Assisted



Human-Driven

Developer must be at their desk.



AI Assists

AI assists one person at a time.



Sequential & Slow

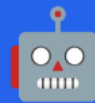
Work is bottlenecked by one person's availability.

With Covibes: AI Workforce



Human-Directed

Fix production from the beach.



AI Acts

5 agents working on 5 different tasks.



Parallel & Fast

Everything happens at once.

Watch it work

This isn't a concept. We already have a functional version. Watch our AI agents coordinate in shared workspaces with real-time team collaboration.

Watch Demo: Multi-User Collaboration

Two developers working together in real-time with AI agents

 [Play Video](#)

Watch Demo: Mobile Live Preview

Desktop agent development with real-time mobile preview tracking

 [Play Video](#)

What makes this different

The **only** platform that combines all four capabilities



Code From Anywhere

Turn dead time into dev time. Fix critical bugs from the metro. Ship features while waiting at the airport. Be as productive hiking in the mountains as sitting at your workstation. Because deadlines don't wait for you to get back to your desk.



Multiplayer AI Coding

A shared workspace where multiple developers and AI agents work simultaneously. Everyone sees the same code, the same terminals, the same output. No merge conflicts because everyone's working in the same environment. No coordination meetings because everyone can see what's happening.



Host it yourself or let us handle it

Self-Hosted

Your infrastructure, your control. AWS, Azure, on-premise - you choose.

Fully Managed

We handle everything. Zero DevOps, instant setup, just code.



Bring your AI or use ours

Bring Your Own

Use your AI keys. Zero markup. Direct provider pricing.

We Provide

AI included. Simple pricing. No API key management.

TLDR: We're Google Docs for code. Multiple people. Multiple AI agents. One

codebase.

Under the Hood



The Shared Dashboard Experience

A shared workspace where all team members see the same view. Everyone sees the same screen. Like screen-sharing, but better.



Agent Terminals

Live output from all active agents. Monitor their work, send commands, intervene when needed.



IDE Editor

Monaco editor with IntelliSense and visible teammate cursors.



Live Preview

Hot-reload preview visible to the entire team instantly.



Team Chat

Shared channel for humans **and** supervisor agents. Agents can read and respond to team discussions.

All panels synchronize across team members instantly.

Deployment Options

Self-Hosted Mode

1. Deploy on your infrastructure (AWS, Azure, on-prem)
2. Use your AI API keys directly
3. Your data stays on your servers
4. Integrate with existing tools

Fully Managed Mode

1. We handle all infrastructure
2. AI credits included in pricing
3. Instant setup, zero DevOps
4. Automatic scaling & updates

Supported AI Agents

Claude Code

Gemini CLI

GPT-4/Cursor

Any Future AI

Key Innovation: Shared Reality

- ✓ **Git-backed** - every change creates a commit checkpoint
- ✓ **Live synchronization** - all team members see the same code, terminals, and output
- ✓ **No merge conflicts** - everyone works in the same workspace

Preview anything with a screen

- Web applications
- Mobile apps
- Desktop software
- Any GUI interface

Preview any GUI application with instant visual feedback

Why this actually works in practice

No vendor lock-in: Your code, your servers, your AI keys

True isolation: Each agent in secure Docker container

Privacy: We never see your code or keys

Scalable: Add VMs as you grow

AI-Specific Innovations



Cross-Agent Context Injection

Agents
broadcast
their actions
to prevent
conflicts
and
duplicate
work.

```
Agent-A:  
"Refactoring  
auth.js  
to JWT"  
Agent-B:  
"I see  
JWT  
change.  
Updating  
user-  
service"  
→ Zero  
conflicts,  
zero  
duplicated  
work
```



Hierarchical Agent Architecture

Supervisor
agents
monitor
team chat
and spawn
workers
based on
discussions.

Workers:

Execute
specific
tasks
(available
now)

Supervisors:

Monitor chat,
spawn
workers (6
months)

**Not individual AI assistants, but coordinated
teams of agents**

Why Now

\$26.3B

Developer Tools Market ¹ Gartner 2024

Growing at 25.7% year-over-year.

103M

Developers Worldwide ² GitHub Octoverse

2024

70% of whom work in a remote or hybrid model.

92%

Of Developers Use AI ³ Stack Overflow Survey

2024

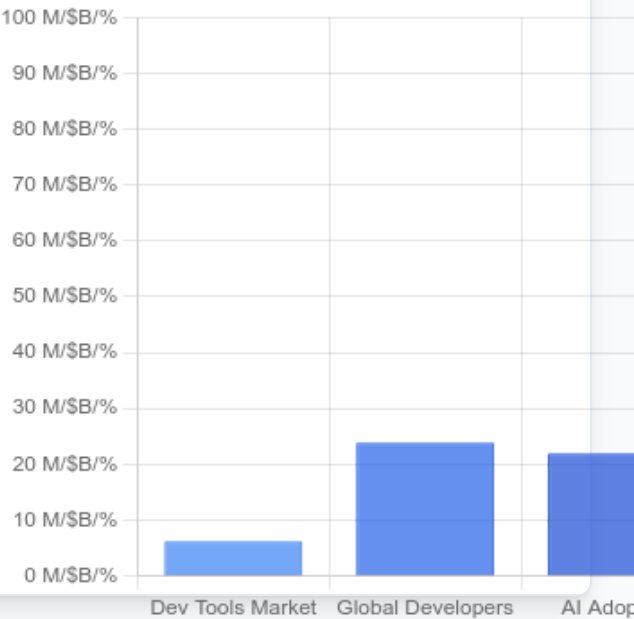
But they can't see each other's screens.

3x Growth

In AI Startup Formation ⁴ PitchBook 2024

\$25.2B invested in AI-first companies in 2024 alone.

Why the timing is perfect



What's really happening:

When a senior developer gets laid off because AI can do 70% of their job, they don't go looking for another job. They realize they can now build an entire SaaS

product in a weekend. They grab their designer friend who also got laid off, and maybe a sales person who's tired of selling someone else's dream.

A 3-person team with AI can ship what used to take a 20-person team six months. But here's the catch: these micro-teams need to move at light speed. They're racing against thousands of other micro-teams with the same AI access.

The winners are whoever can prototype, test with users, and iterate the fastest. Every laid-off developer with ChatGPT is now a potential founder. Every downsized team of 3 can now compete with companies of 30. The barrier to starting something has gone from \$100k and 6 months to \$20 and a weekend.

These micro-startups all need the same thing: the ability to build and iterate faster than their competition, as a team. Covibes is the multiplayer development environment for the thousands of new 2-3 person teams emerging from the AI disruption.

How we compare

We're the only multiplayer option

Feature	Covibes	Cursor	Windsurf	Bolt.new	Lovable	v0	Replit
Code From Anywhere	✔ Full App	⚠ Web Pro+	✗ Desktop	⚠ Browser	⚠ Browser	⚠ Browser	✔ Full App
Multiplayer AI Workspace	✔ Multi-User	✗ Single	⚠ Share	⚠ View Only	⚠ Handoff	✗ Fork	⚠ Code Only
Deployment Flexibility	✔ Full flexibility	✗ Local Only	⚠ Limited	✗ Managed Only	✗ Managed Only	✗ Vercel Only	✗ Replit Only
Own Infrastructure	✔ Optional	✗ Local Only	✔ Flexible	⚠ bolt.diy	✔ Export	✗ Vercel Only	✗ Replit Only
Live Preview	✔ Integrated	✗ External	✔ Click-Edit	✔ Built-in	✔ Real-time	✔ Built-in	✔ Built-in
Parallel AI Tasks	✔ Multi-Agent	⚠ Workarounds	✔ Cascade	✗ Single	✗ Single	✗ Single	✗ Sequential
AI Pricing Flexibility	✔ Both Options	✗ Built-in	✗ Built-in	✗ Marked up	✗ Marked up	✗ Marked up	✗ Built-in
Free Tier Available	✔ Generous	✔ Limited	✔ 50/mo	✔ 1M tokens	✔ 5/day	✔ Credits	✔ Starter

Why Flexibility Matters



Who Chooses Self-Hosted

- ▶ **Security-First Enterprises**
Your code never touches our servers. Ever.
- ▶ **Regulated Industries**
Healthcare, finance, government - meet compliance requirements.
- ▶ **Cost-Conscious Teams**
Already have infrastructure? Use it.
Already have AI subscriptions? Keep them.
- ▶ **Custom Workflows**
Integrate with your existing CI/CD, monitoring, and security tools.



Who Chooses Fully Managed

- ▶ **Fast-Moving Startups**
Sign up. Start coding. 30 seconds.
- ▶ **Small Teams**
Focus on building, not managing infrastructure.
- ▶ **Proof-of-Concepts**
Test ideas quickly without infrastructure commitment.
- ▶ **Agencies & Consultants**
Spin up environments for clients instantly.

Pricing

Choose self-hosted for control, or fully managed for convenience.



Self-Hosted Plans (Your Infrastructure, Your AI Keys)

FREE FOREVER

Founders

Perfect for side projects

\$0

forever

- ✓ Your infrastructure
- ✓ Your AI keys
- ✓ 2 team members
- ✓ Community support

Startup

Teams of 3-10

\$31

per seat/month

- ✓ Your infrastructure
- ✓ Your AI keys
- ✓ 10 team members
- ✓ Priority support
- ✓ Advanced features

POPULAR

POPULAR

Scale

Established companies

\$99

per seat/month

- ✓ Your infrastructure
- ✓ Your AI keys
- ✓ Unlimited members
- ✓ 24/7 support
- ✓ SSO & compliance

Enterprise

Custom needs

Custom

Let's talk

- ✓ On-premise deploy
- ✓ Air-gapped option
- ✓ Custom integrations
- ✓ SLA guarantees
- ✓ We'll set it up for you



Fully Managed Plans (We Provide Infrastructure & AI)

NO SETUP

Starter

Individual developers

\$49

per month

- ✓ Managed infrastructure
- ✓ 1M AI tokens/month
- ✓ 1 concurrent agent
- ✓ Instant setup
- ✓ Email support

Team

Small teams

\$199

per month

- ✓ Managed infrastructure
- ✓ 10M AI tokens/month
- ✓ 5 concurrent agents
- ✓ 5 team members
- ✓ Priority support

BEST VALUE

BEST VALUE

Business

Growing companies

\$599

per month

- ✓ Managed infrastructure
- ✓ 50M AI tokens/month
- ✓ Unlimited agents
- ✓ 20 team members
- ✓ 24/7 support

Enterprise

Large organizations

Custom

Volume pricing

- ✓ Dedicated infrastructure
- ✓ Unlimited AI tokens
- ✓ Unlimited everything
- ✓ SLA guarantees
- ✓ Account manager

Business Model Reality

AI coding is expensive today. Here's how we make it work.

Development Timeline

- Today** Working demo, needs productization
- +2 months** Alpha with 20 beta testers
- +3 months** MVP ready for paying customers
- +6 months** 50 paying customers
- +12 months** 200 paying customers
- +24 months** 1,000 paying customers

Actual Cost Structure

Per Team Workspace

- VM/Container: \$80-120/month
- Storage: \$20/month
- Networking: \$10/month

Total: ~\$100-150/month

Per Active User

- AI API costs: \$40-80/month
- Power users: Some burn \$200+/month

Revenue Model

Hobby	\$0 (BYO keys)
Pro	\$49/month
Team	\$79/seat/month
Unlimited	\$199/month

The Math Problem

Today's Reality

- Average revenue: ~\$60/month
- Average cost: ~\$80/month
- **Margin: -33%**

Path to Profitability

- Year 1: Lose money (growth)
- Year 2: Break even on light users
- **Year 3: 20-30% margins**

Growth Projections

Conservative scenario with realistic assumptions

2026

Total Users	3,000
Paying	50
MRR	\$3K
Burn	-\$12K/mo

Finding product-market fit

2027

Total Users	15,000
Paying	300
MRR	\$18K
Burn	-\$2K/mo

Approaching break-even

2028

Total Users	50,000
Paying	1,500
MRR	\$60K
Profit	+\$20K/mo

Profitable

Total Users

2026: 3K

2027: 15K

2028: 50K

\$60K MRR by 2028

2026: \$3K

2027: \$18K

2028: \$60K

Investment Ask

Runway to find sustainable pricing model

5M NOK
~\$450K USD

Use of Funds



Engineering

2-3 developers

40%



Infrastructure & AI

Servers, AI costs

40%



Marketing

User acquisition

15%



Other

Legal, accounting

5%

Key Milestones

- **Oct 2025**
Production-ready platform
- **Dec 2025**
Public beta launch
- **Mar 2026**
50 paying customers
- **Jun 2026**
\$5K MRR milestone
- **Sep 2026**
Series A ready or profitable path

Why We Can Win

- ✓ Multiplayer coding is inevitable
- ✓ Capital efficient approach
- ✓ Platform already built and working
- ✓ Clear monetization path

Who's building this



Eivind Meyer

Technical Founder

Tromsø, Norway



Michael Eichelbeck

Strategic Partner, Investor

Munich, Germany



Who we're hiring

- 2-3 Senior Backend Developers
- Growth Marketing Lead

If we raise