Workshop 4

Lungile Magubane mgblun004

Takura Nyamupachitu nymtak006

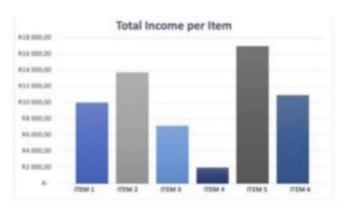
Rahul Kataria ktrrah001

Jabulani Mavodze mvdjab004

Danaut turna 8 ID	Trunce Commencer Domest
Report type & ID	Type: Summary Report
	Name: Poppel Sales Summary Report
	ID: AA001
Report Objectives	-Provide an overview of the state of the sales
	activities at Poppel.
	-Shows the different trends happening in the
	sales volume.
	-Share current stock analysis.
	-Allow for prediction to happen for future sales.
	-Track departmental performance.
Audience	-Managers
	-Marketing Clerks
	-Sales directors
	-Market analysists
	-Creditors
Layout	Column, row , block, landscape
Report Content	-Sales volume
	-Revenue
	-Costs
	-Stock
	-Quantity
Selection	The selection will be made on region to provide
	a summary per region
Sequence	Ascending order.
Grouping /	The report will record the sales activity over a
Summarisation	particular period of time. It will detail what reps
	have been up to, reveal whether the team is on
	track to meet its quota, and alert management
	to any potential issues. Group by sales volume.
Media to be used	Google drive
Frequency, Timing,	Weekly, Monday mornings, Email
Delivery	
Distribution	The report will be distributed across every
	department in organisation as well as creditors.
Privacy, Security, &	-All email transmissions will be encrypted
Integrity Constraints	-Access control will be enabled
	-Emails should have signatures

Poppel Sales Summary Report

Date: 01/09/2021



Income Sales August 2021							
Item	Cost Per Item	Price	Total Units Sold	Total Revenue	Profit per Item	Total Income	
Item 1	R10,00	R20,00	1000	R20 000,00	R10,00	R10 000,00	
Item 2	R11,00	R22,00	1250	R27 500,00	R11,00	R13 750,00	
Item 3	R9,50	R19,00	750	R14 250,00	R9,50	R7 125,00	
Item 4	R7,90	R15,80	250	R3 950,00	R7,90	R1 975,00	
Item 5	R10,00	R20,00	1700	R34 000,00	R10,00	R17 000,00	
Item 6	R11,50	R23,00	950	R21 850,00	R11,50	R10 925,00	

Region Sales August 2021		
Region	Sales per Region	
Area 1	R4 051,67	
Area 2	R10 129,17	
Area 3	R20 000,00	
Area 4	R3 376,39	
Area 5	R10 129,17	
Area 6	R13 088,61	

