



## FILTERS

region	All
market	All
division	All
customer	All
FY	2019

## P & L

### By Fiscal Months

All values in USD

	Quarters						
	Q1			Q2			Grand Total
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	49.3M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	28.9M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	20.4M
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.4%

## FILTERS

region	All
market	All
customer	All
division	All

## P & L

### By Fiscal Years

All values in USD

Note: 21 vs 20 is not part of pivot table

Metrics	Fiscal Years			
	2019	2020	2021	21 vs 20
Net Sales	87.5M	196.7M	598.9M	204.5%
COGS	51.2M	123.4M	380.7M	208.6%
Gross Margin	36.2M	73.3M	218.2M	197.6%
GM %	41.4%	37.3%	36.4%	-2.3%