AmazingMart DASHBOARD REPORT



Submitted By:

Name: Ekam

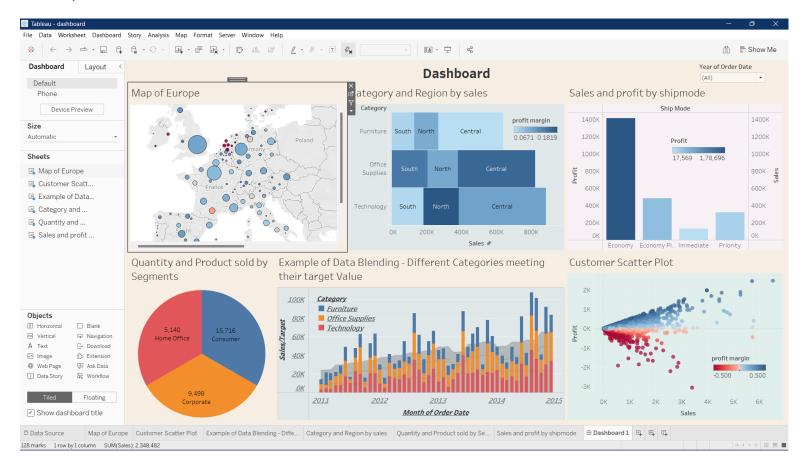
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Submitted To:

Kashish Goyal

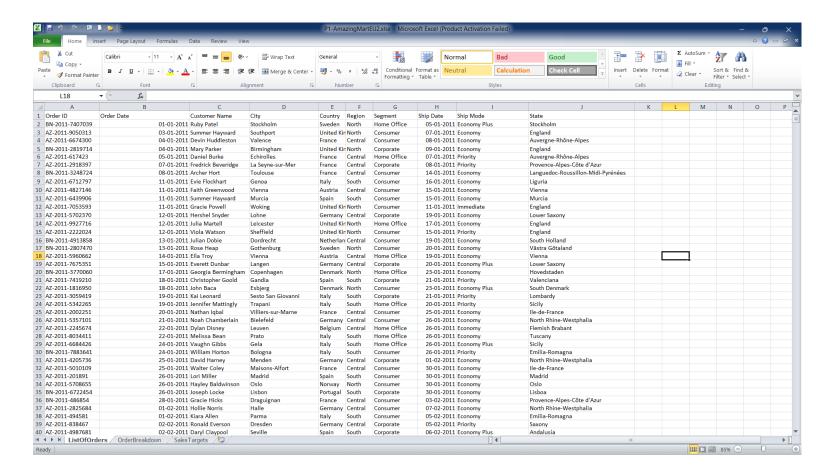
July 2022 – December 2022

1) Dashboard:



2) Dataset used:

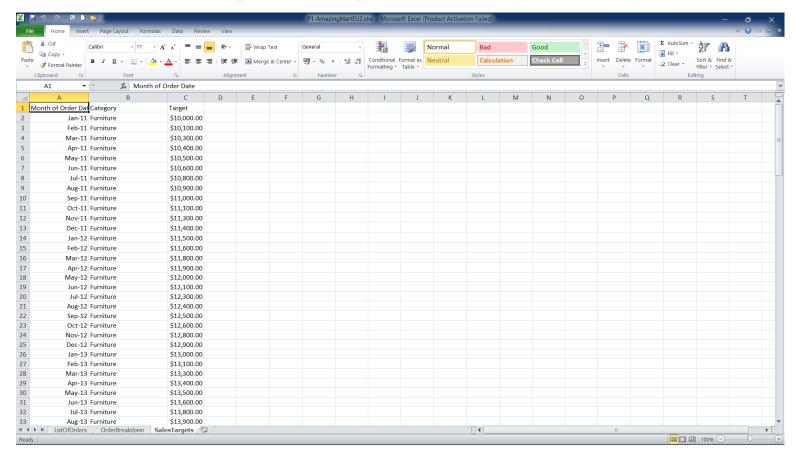
The table one of Data Set is related to how a certain store AmazingMart was performing across different States across the Europe



This table one of Data Set is related to PROFIT, SALES, QUANTITY, DISCOUNT on various products over the Europe by different sort of consumers. In this table there is a duplicacy of Order ID of a particular Customer.

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	Jac Order ID B	C.	D.		F		<i>C</i>				I/			NI.
A A		_	D	E			G	Н	1	J	K	L	M	N
1 Order ID	Product Name	Discount		Profit	Quantity			Sub-Catego	ry					
2 BN-2011-7407039	Enermax Note Cards, Premium	0.5				Office Supp	olies	Paper						
3 AZ-2011-9050313	Dania Corner Shelving, Traditional	0				Furniture		Bookcases						
4 AZ-2011-6674300	Binney & Smith Sketch Pad, Easy-Erase	0	\$140.00			Office Supp		Art						
5 BN-2011-2819714	Boston Markers, Easy-Erase	0.5			2	Office Supp	olies	Art						
6 BN-2011-2819714	Eldon Folders, Single Width	0.5	\$17.00	-\$1.00	2	Office Supp	olies	Storage						
7 AZ-2011-617423	Binney & Smith Pencil Sharpener, Water Co	0	\$90.00	\$21.00	3	Office Supp	olies	Art						
8 AZ-2011-617423	Sanford Canvas, Fluorescent	0	\$207.00	\$77.00	4	Office Supp	olies	Art						
9 AZ-2011-2918397	Bush Floating Shelf Set, Pine	0.1	\$155.00	\$36.00	1	Furniture		Bookcases						
10 AZ-2011-2918397	Accos Thumb Tacks, Assorted Sizes	0	\$33.00	\$2.00	3	Office Supp	olies	Fasteners						
11 AZ-2011-2918397	Smead Lockers, Industrial	0.1	\$716.00	\$143.00	4	Office Supp	olies	Storage						
12 BN-2011-3248724	Ikea Classic Bookcase, Metal	0.6	\$987.00	-\$1,012.00	6	Furniture		Bookcases						
13 BN-2011-3248724	Binney & Smith Sketch Pad, Blue	0.5	\$116.00	-\$56.00	5	Office Supp	olies	Art						
14 AZ-2011-7053593	SAFCO Executive Leather Armchair, Red	0	\$1,384.00	\$14.00	3	Furniture		Chairs						
15 AZ-2011-7053593	Binney & Smith Canvas, Blue	0				Office Supp	olies	Art						
16 AZ-2011-6439906	Bevis Training Table, with Bottom Storage	0.6				Furniture		Tables						
17 AZ-2011-4827146	Boston Canvas, Fluorescent	0		-		Office Supp	nlies	Art						
18 AZ-2011-4827146	Smead Trays, Single Width	0				Office Supp		Storage						
19 AZ-2011-6439906	Novimex File Folder Labels, Alphabetical	0				Office Supp		Labels						
20 AZ-2011-6712797	Ibico Hole Reinforcements, Recycled	0				Office Supp		Binders						
21 AZ-2011-2222024	Green Bar Note Cards, Multicolor	0.5				Office Supp		Paper						
22 AZ-2011-9927716	Hon Chairmat, Adjustable	0.0	-			Furniture		Chairs						
23 AZ-2011-5702370	Ikea Stackable Bookrack, Traditional	0.1	-			Furniture		Bookcases						
24 AZ-2011-5702370	Binney & Smith Canvas, Blue	0.1				Office Supp	olies	Art						
25 AZ-2011-5702370	Ibico Index Tab, Clear	0	-			Office Supp		Binders						
26 AZ-2011-5702370	Epson Printer, White	0				Technology		Machines						
27 BN-2011-4913858	Wilson Jones Hole Reinforcements, Durable					Office Supp		Binders						
28 BN-2011-4913858	Harbour Creations Legal Exhibit Labels, Lase					Office Supp		Labels						
	reakdown / SalesTargets / 12	0.5	Ç22.00	Ç12.00			1	200010		-				

This table one of Data Set is related to targets of three different departments. It gives us the targets for the different months.will compare how the departments are meeting or not their target value.



2.1) Reading the excel files

```
#reading data from excel files
install.packages('readxl',repos="http://cran.rstudio.com/")
install.packages("writex1")
library('readxl')
library('writexl')
#dISPLAY ALL THE SHEET NAMES
#there are 4 sheets within excel sheet
excel_sheets("D:\\users 1\\documents\\R_data_science\\tableau\\P1-AmazingMartEU2.xlsx")
#read data from the sheets using read_excel
df <- read_excel("D:\\users 1\\documents\\R_data_science\\tableau\\P1-AmazingMartEU2.xlsx", sheet ='ListOfOrders')</pre>
head(df)
View(df)
df1 <- read_excel("D:\\users 1\\documents\\R_data_science\\tableau\\P1-AmazingMartEU2.xlsx", sheet ='OrderBreakdown')
head(df1)
View(df1)
df2 <- read_excel("D:\\users 1\\documents\\R_data_science\\tableau\\P1-AmazingMartEU2.xlsx", sheet ='SalesTargets')
head(df2)
View(df2)
```

```
RStudio
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                                                                                                                                                         Project: (None) •
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  R 4.2.1 · ~/R_data_science/tableau/
 > df <- \ read_excel("D:\symbol{"D:\symbol{"Local Community}} - \ data_science \ tableau \ P1-Amazing Mart EU2.xlsx", \ sheet = 'List of Orders')
 > head(df)
                    `Order Date`
                                                                               Country
    `Order ID`
                                          `Customer Name
                                                                                                                                          `Ship Mode
                                                                                <chr>
                                                                                               North
  1 BN-2011-7407039 2011-01-01 00:00:00 Ruby Patel
                                                              Stockholm
                                                                                                        Home Office 2011-01-05 00:00:00 Economy Plus Stockh.
                                                                                Sweden
   AZ-2011-9050313 2011-01-03 00:00:00 Summer Hayward
                                                              Southport
                                                                                United Kingdom North
                                                                                                                     2011-01-07 00:00:00 Economy
                                                                                                                                                       England
  3 AZ-2011-6674300 2011-01-04 00:00:00 Devin Huddleston
                                                                                               Central Consumer
                                                                                                                     2011-01-08 00:00:00 Economy
                                                             Valence
                                                                                France
                                                                                                                                                        Auverg..
  4 BN-2011-2819714 2011-01-04 00:00:00 Mary Parker
                                                             Birmingham
                                                                               United Kingdom North Corporate
                                                                                                                    2011-01-09 00:00:00 Economy
                                                                                                                                                       England
  5 AZ-2011-617423 2011-01-05 00:00:00 Daniel Burke
                                                             Echirolles
                                                                                               Central Home Office 2011-01-07 00:00:00 Priority
                                                                                France
                                                                                                                                                        Auvera...
  6 AZ-2011-2918397 2011-01-07 00:00:00 Fredrick Beveridge La Seyne-sur-Mer France
                                                                                               Central Corporate 2011-01-08 00:00:00 Priority
                                                                                                                                                       Proven...
 > df1 <- read_excel("D:\\users 1\\documents\\R_data_science\\tableau\\P1-AmazingMartEU2.xlsx", sheet ='OrderBreakdown')
  # A tibble: 6 \times 8
                    `Product Name
    `Order ID`
                                                                    Discount Sales Profit Quantity Category
                                                                                                                      `Sub-Category
                                                                       <db1> <db1>
                                                                                    <db1>
                                                                                              <db7;
                                                                                45
   BN-2011-7407039 Enermax Note Cards, Premium
                                                                                                  3 Office Supplies Paper
  2 AZ-2011-9050313 Dania Corner Shelving, Traditional
                                                                               854
                                                                                       290
                                                                                                  7 Furniture
                                                                                                                     Bookcases
                                                                                                  3 Office Supplies Art
  3 AZ-2011-6674300 Binnev & Smith Sketch Pad. Easy-Erase
                                                                         0
                                                                               140
                                                                                       21
  4 BN-2011-2819714 Boston Markers, Easy-Erase
                                                                         0.5
                                                                                                  2 Office Supplies Art
   BN-2011-2819714 Eldon Folders, Single Width
                                                                                                  2 Office Supplies Storage
 6 AZ-2011-617423 Binney & Smith Pencil Sharpener, Water Color
                                                                         0
                                                                                90
                                                                                       21
                                                                                                  3 Office Supplies Art
 > View(df1)
> df2 <- read_excel("D:\\users 1\\documents\\R_data_science\\tableau\\P1-AmazingMartEU2.xlsx", sheet ='SalesTargets')</pre>
 > head(df2)
# A tibble: 6 x 3
    Month of Order Date Category Target
   2011-01-01 00:00:00
                           Furniture
  2 2011-02-01 00:00:00
                           Furniture
                                      10100
   2011-03-01 00:00:00
                                      <u>10</u>300
                          Furniture
   2011-04-01 00:00:00
   2011-05-01 00:00:00
                                      <u>10</u>500
                           Furniture
 6 2011-06-01 00:00:00
                          Furniture
                                      10600
```

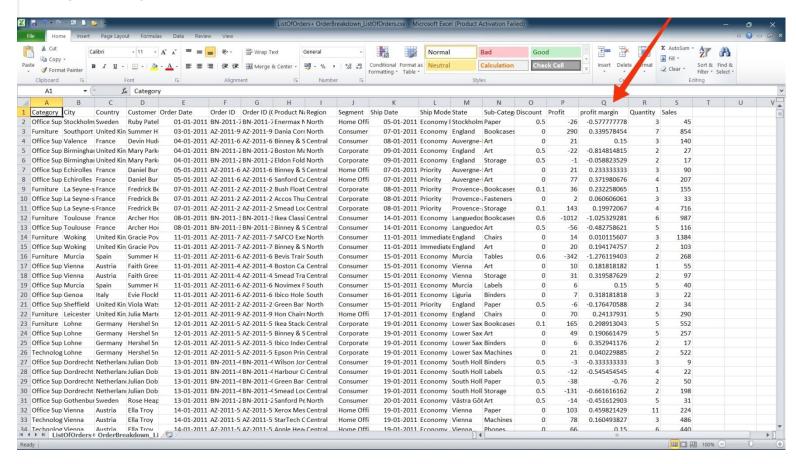
3) joining of tables

```
# joining/combination of two tables of my dataset
library(dplyr)
#inner join
d.inner <- dplyr::inner_join(df,df1,by="Order ID")</pre>
View(d.inner)
dim(d.inner)
#left join
d.left <- dplyr::left_join(df,df1,by="Order ID")</pre>
View(d.left)
dim(d.left)
#right join
d.right <- dplyr::right_join(df,df1,by="Order ID")</pre>
View(d.right)
dim(d.right)
#full outer join -> union of two
d.full <- dplyr::full_join(df,df1,by="Order ID")</pre>
View(d.full)
dim(d.full)
```

5) Calculated field in in my Table

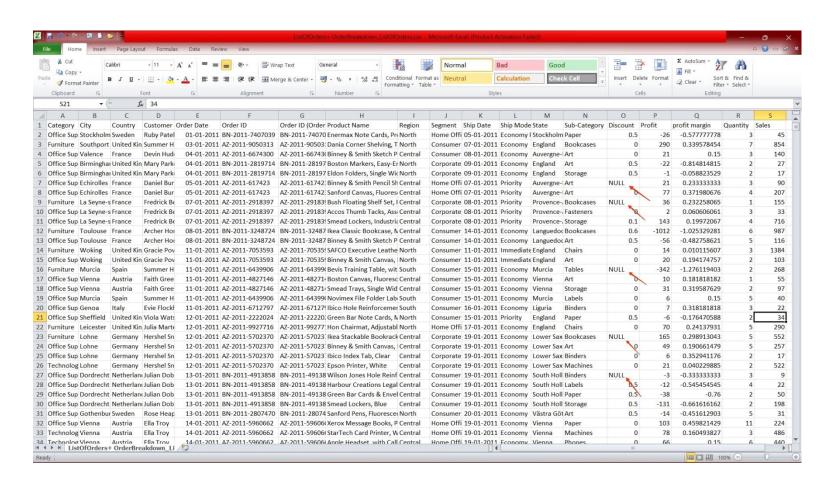
#calculated field in R

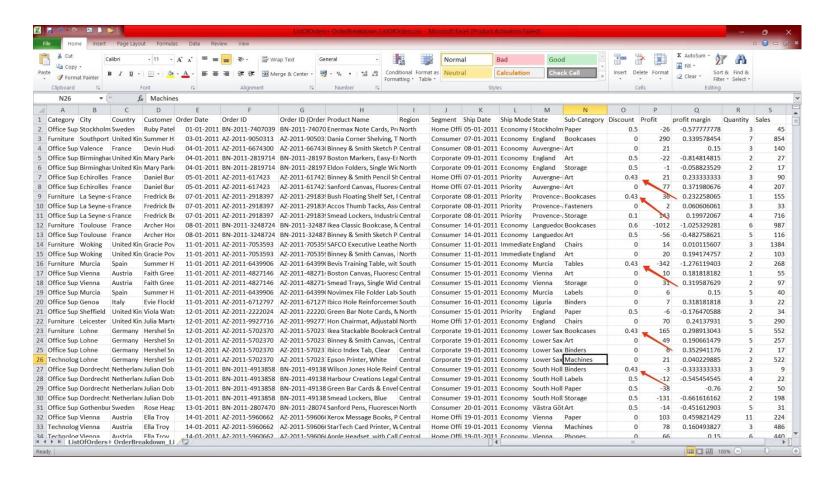
d.inner\$profit_margin <- d.inner[,14]/d.inner[,13]
View(d.inner)</pre>



6) Data Cleaning using R:

```
#Data cleaning
for(i in 2:ncol(d.inner)) {
   d.inner[,i][is.na(d.inner[ ,i])]<- mean(d.inner[ ,i],na.rm=TRUE)
}</pre>
```





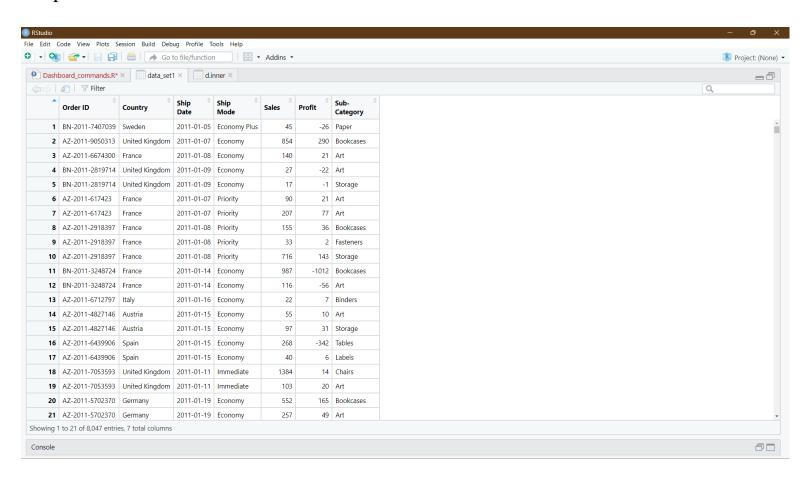
7) Splitting The Dataset:

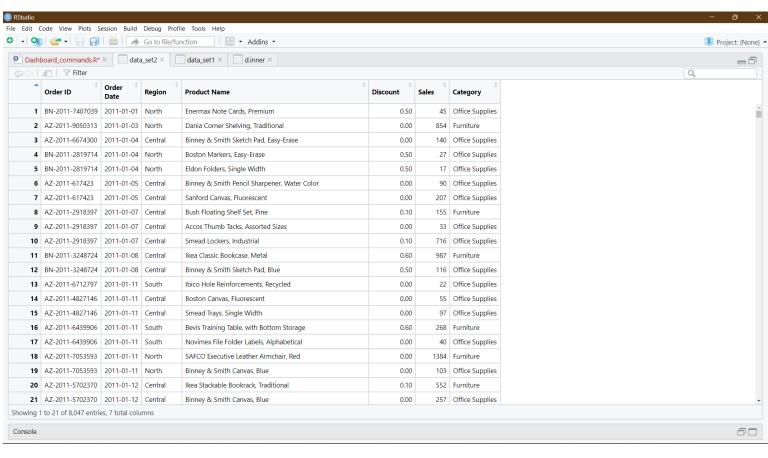
The dataset was splitted into three dataframes using dplyr Library.

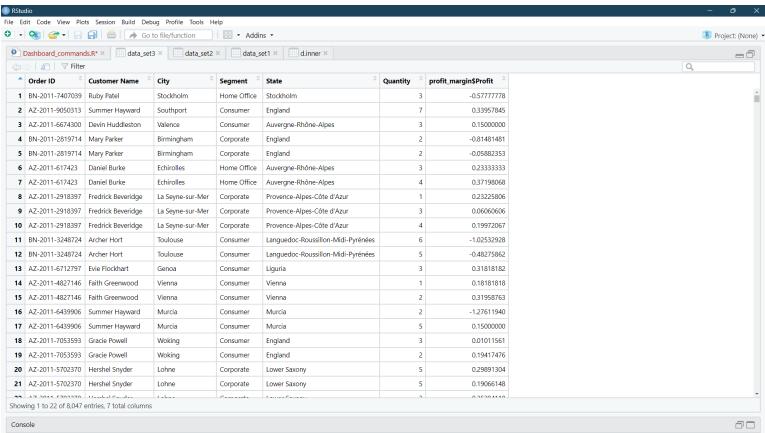
```
#splitting
data_set1= select(d.inner,"Order ID","Country","Ship Date","Ship Mode","Sales","Profit","Sub-Category")
View(data_set1)

data_set2= select(d.inner,"Order ID","Order Date","Region","Product Name","Discount","Sales","Category")
View(data_set2)

data_set3= select(d.inner,"Order ID","Customer Name","City","Segment","State","Quantity","profit_margin")
View(data_set3)
```





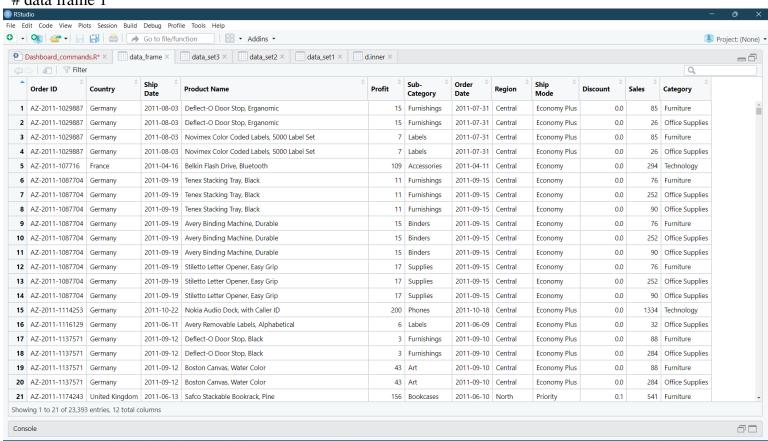


8) Merging Data Sets

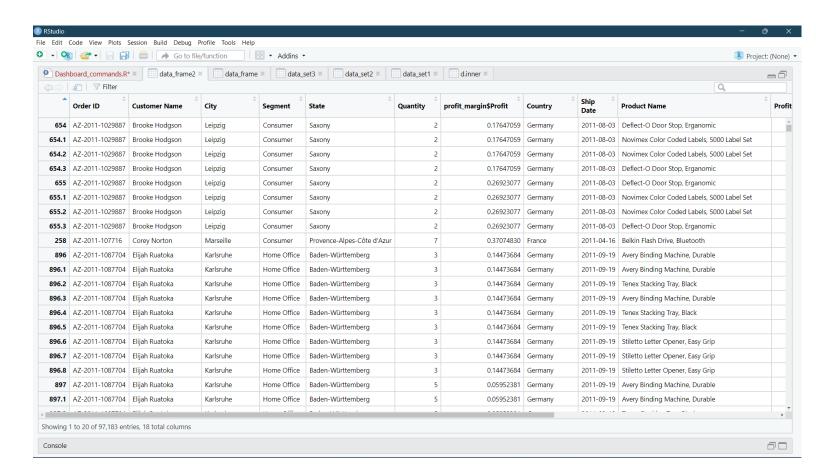
```
#data merging

data_frame=merge(data_set1,data_set2,by=c("Order ID"))
View(data_frame)
data_frame2=merge(data_set3,data_frame,by=c("Order ID"))
View(data_frame2)
```

data frame 1



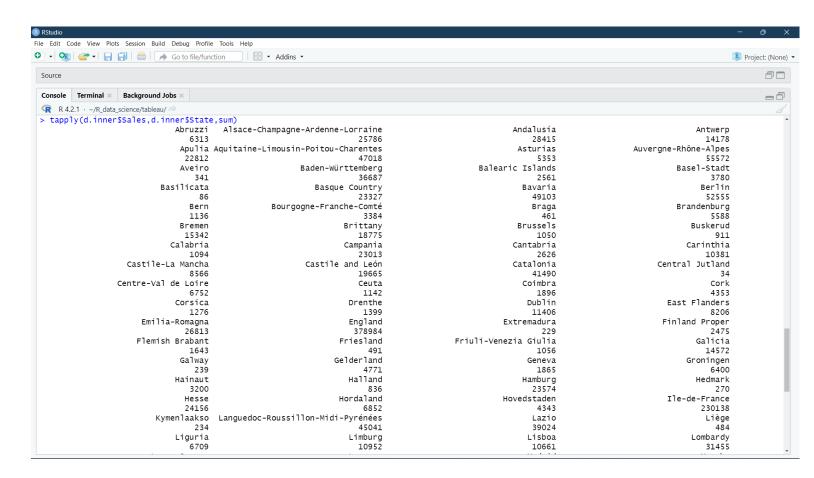
#data frame 2

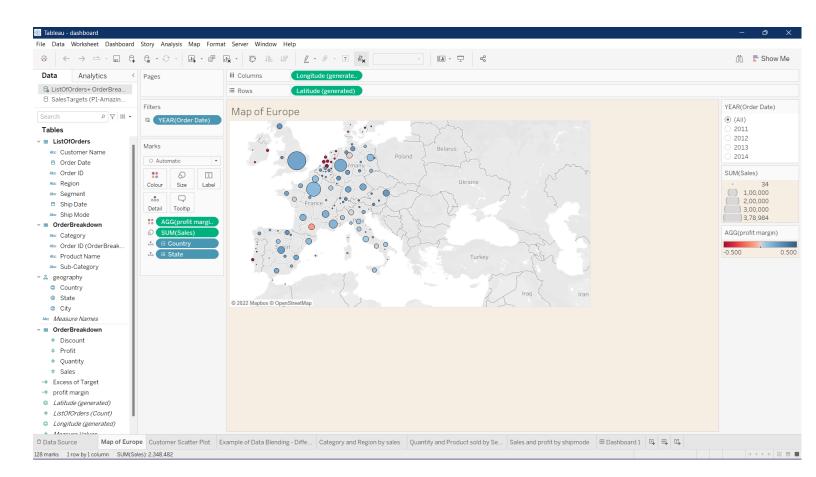


9) Queries and outputs:

1.map of Europe - How a certain store had performed across different states across the US

#1
#how a certain Shore had performed across different States across the US
tapply(d.inner\$Sales,d.inner\$State,sum)

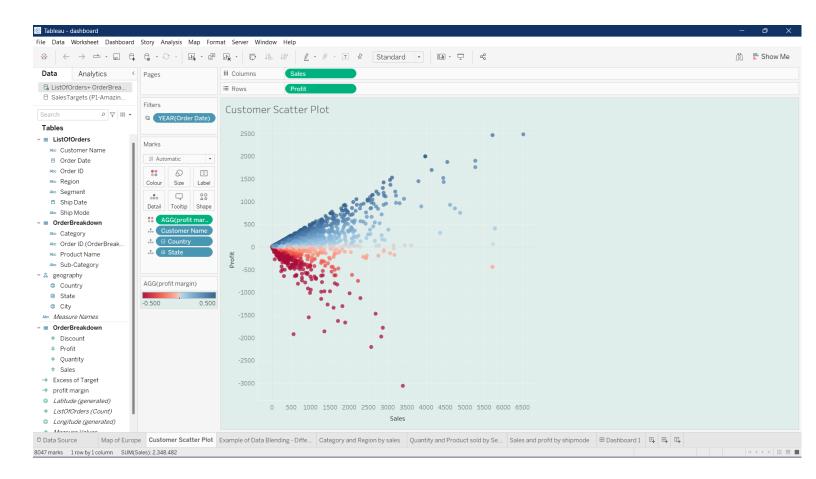




2. Customer scatterplot

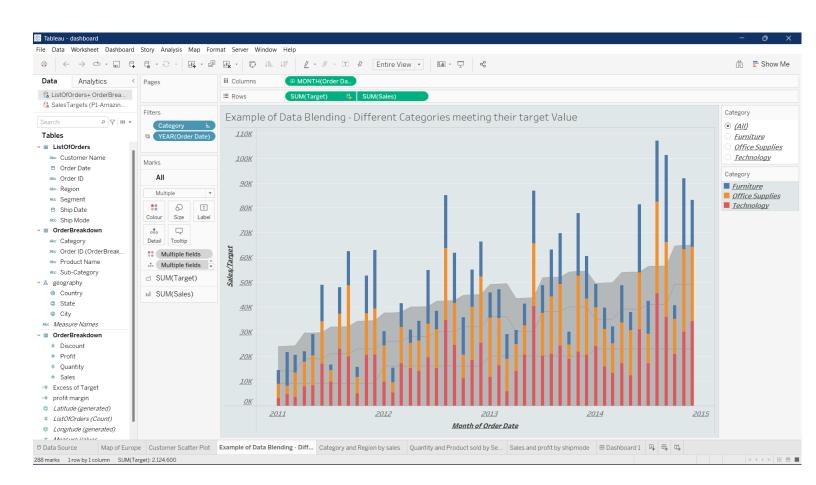
```
#2
summarise(
  select(
    group_by(d.inner,State),State,Profit,Sales),Profit=sum(Profit),Sales=sum(Sales)
)
```

```
> #2
> summarise(
    select(
       group_by(d.inner,State),State,Profit,Sales),Profit=sum(Profit),Sales=sum(Sales)
# A tibble: 127 \times 3
                                               Profit Sales
   State
   <chr>>
                                                <db1> <db1>
 1 Abruzzi
                                                   873 <u>6</u>313
 2 Alsace-Champagne-Ardenne-Lorraine
                                                 <u>1</u>521 <u>25</u>786
 3 Andalusía
                                                 <u>5</u>166 <u>28</u>415
 4 Antwerp
                                                 <u>3</u>160 <u>14</u>178
                                                 1389 22812
 5 Apulia
 6 Aquitaine-Limousin-Poitou-Charentes
                                                 7165 47018
 7 Asturias
                                                 <u>1</u>047 <u>5</u>353
 8 Auvergne-Rhône-Alpes
                                                 <u>9</u>283 <u>55</u>572
 9 Aveiro
                                                 -341 341
10 Baden-Württemberg
                                                 <u>7</u>762 <u>36</u>687
# ... with 117 more rows
# i Use `print(n = ...)` to see more rows
```



3.differnt categories meeting their target values

```
#3
subdata<- group_by(df2,Category)
summarise(subdata,sum(Target))</pre>
```



4. Category and region by sale

#4

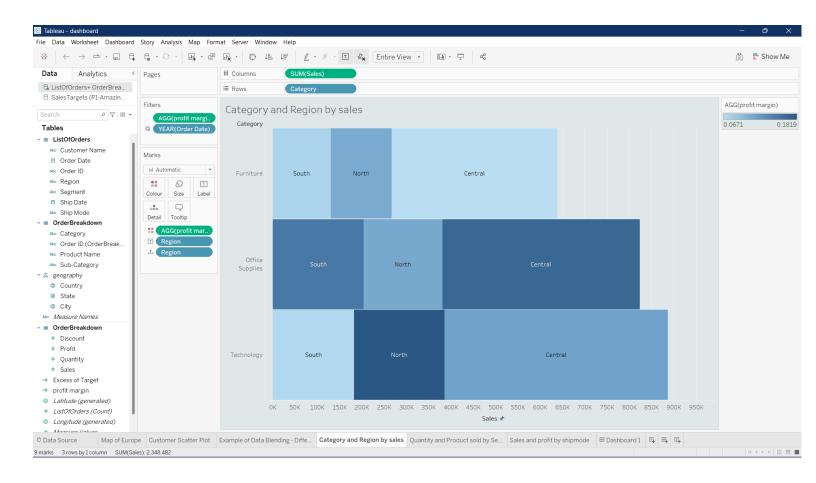
tapply(data_set2\$Sales,data_set2\$Category,sum)

Output:

> #4

> tapply(data_set2\$Sales,data_set2\$Category,sum)

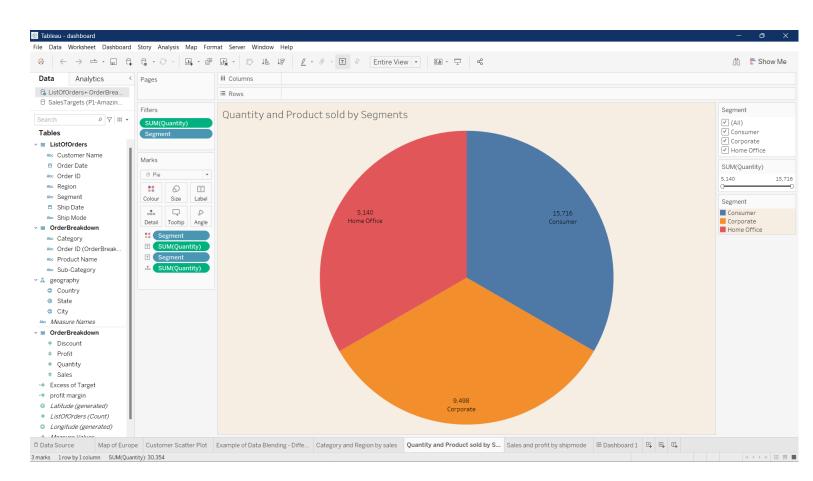
Furniture Office Supplies Technology 638809 823658 886015



5. Quantity and Product sold by Segments

```
#5
quantity_sum=sum(data_set3$Quantity)
quantity_sum
summarise(
   select(
     group_by(data_set3,Segment),Segment,Quantity),
   Quantity=(sum(Quantity)/quantity_sum)*100)
```

```
> summarise(
    select(
+
      group_by(data_set3,Segment),Segment,Quantity),
    Quantity=(sum(Quantity)/quantity_sum)*100)
# A tibble: 3 \times 2
  Segment
                Quantity
  <chr>>
                   \langle db 1 \rangle
                    51.8
1 Consumer
2 Corporate
                    31.3
3 Home Office
                    16.9
```



6. Sales and Profit by shipmode

```
#6
summarise(
   select(
     group_by(data_set1, "Ship Mode"), Profit, "Ship Mode", Sales),
   Profit=sum(Profit), Sales=sum(Sales))
```

