

# Returns to Education in the Russian Federation: Towards Evidence Based Decision Making with Fiscal and Private Returns to Education

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**Data and Code**

Thanks are due to the Ministry of Education for the graduate.ru website that provides data on graduates earnings available to the public. Thanks are due to the Ministry of Finance for the bus.gov.ru website that provides the data on revenues received by all public institutions including colleges and universities. The code used for this paper is made freely available for all researchers at <https://bitbucket.org/zagamog/edraru/src/master/>

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This paper uses institution level information about graduate earnings and estimates of fiscal and private costs to obtain fiscal and private returns to education using an internal rate of return calculation. As data has been collected so far only on earnings trajectories for three years following graduation, these are not lifetime returns, but they are adequate to provide relative estimates. Samara Energy College <https://sam-ek.ru/> with private returns of 35% and fiscal returns of 13% leads the list of colleges. V. R. Filippova Buryat State Agricultural Academy in Ulan Ude <http://www.bgsha.ru/> leads the universities list with a private returns of 9% and fiscal return of 7%. Even though only preliminary results are presented here, the data length and model sophistication can only grow in the future. The resulting information on returns to investment will serve government stakeholders as well as individual students.

**KEY WORDS**

Returns to Education, Russian Federation, Universities, Colleges

*JEL Codes:* I23, I26

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## 1 | DATA SOURCES

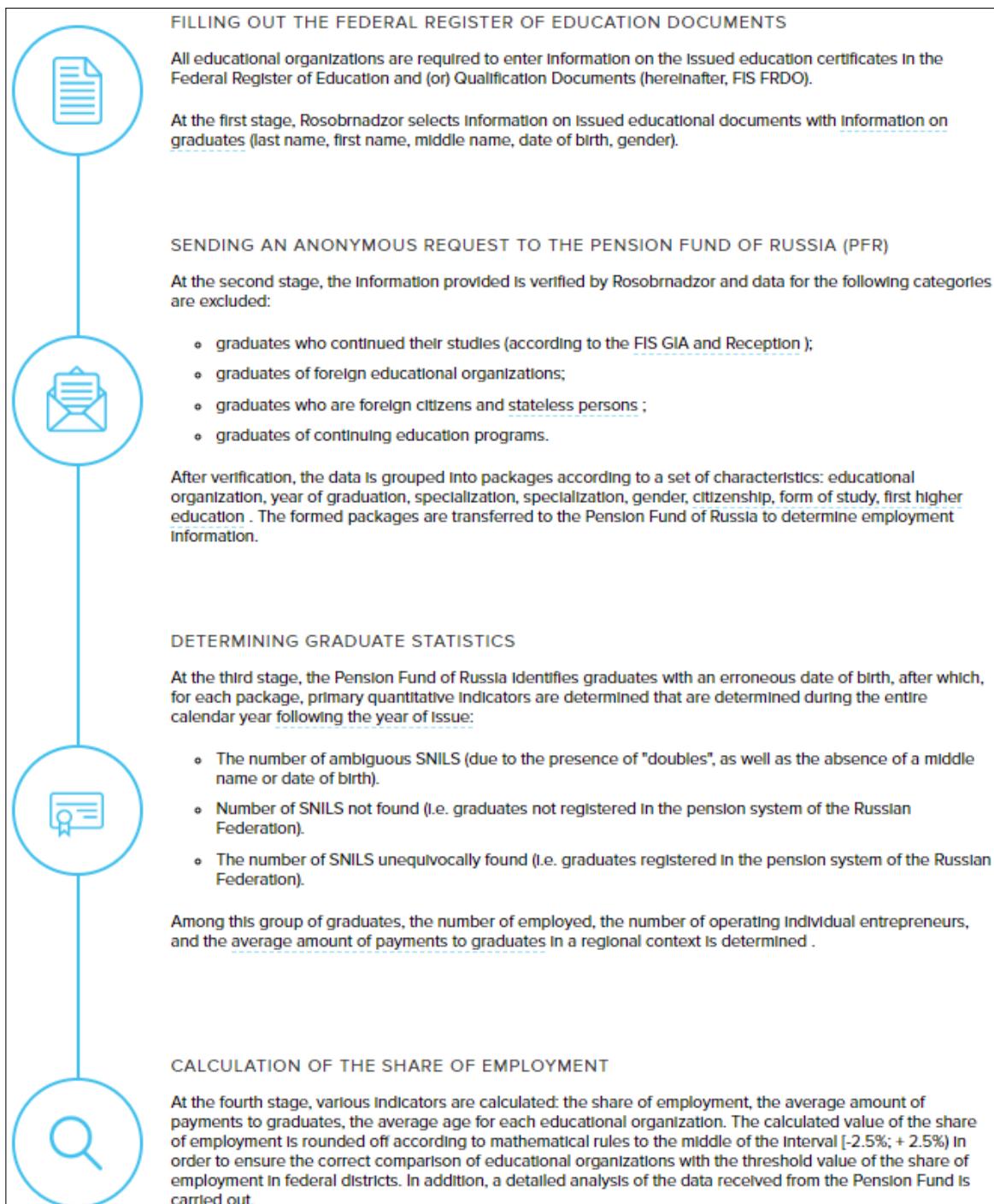
This paper provides a practical demonstration of the efficacy of open data and the possibility of combining open data from different sources to provide valuable information. The data pertain to the return to investment in a college or university education, one of the most important decisions made by an individual, and collectively of critical importance to Russia's future growth and social prosperity. Two different open data sources are used for this paper. The data are not officially linked and one of the technically challenging but tedious tasks performed by the authors of this paper was the merging of two data sets - one from the Ministry of Education, and the other from the Ministry of Finance. This paper provides a brief overview of the datasets in this section, followed by two sections of substantive results. The next section combines earnings data from Rosstat's Survey of Income and Social Programs with cost data from the Ministry of Finance to provide regional estimates of fiscal and private returns to education. To the best of our knowledge, fiscal returns have not been published before for the Russian Federation. The third section presents data at an institutional level, with returns to education that could guide students making decisions to enroll in a college or university. The information could also serve public officials to benchmark returns as a means to improve systemic efficiency.

### 1.1 | Graduate.edu.ru from the Ministry of Education

Graduate.edu.ru is the official graduate employment monitoring portal created and maintained by the Ministry of Education of the Russian Federation. The website was launched in 2015 to provide information targeted mainly to prospective graduates about the employment record of graduates from tertiary education institutions - including universities and vocational education colleges. The official record is contained in Minutes No. DL-57, dated December 22, 2014 of the Interdepartmental Commission for Monitoring the Efficiency of Higher Education Educational Organizations. It is a complex organizational feat to carry out accurate and valid data collection of this nature. Figure 1.1 is a translation of an infographic that explains the process of data collection.

Rosobrnadzor (Federal Service for Supervision in Education and Science) registers graduation certificates from issuing institutions. After verification, a request for salary information for the graduates is sent to the PFRF (Pension Fund for the Russian Federation). There is a high degree of compliance from educational institutions and the high fidelity in terms of obtaining information from graduates. For example, for the year 2014, information was provided by 2,841 colleges and 834 universities, which tracks quite well with the 2,909 colleges and 950 universities that existed in 2014 according to Rosstat, including both public and private institutions. The number of graduates in 2014 from Rosstat (just over 1 million from universities; around half a million graduates for vocational education) conforms to the number of Rosobrnadzor records of graduates. Interestingly only a minuscule portion of individuals were not able to be tracked by the PFRF because of filing errors - 0.78 % for colleges and 0.15 % for universities. Further, in relation to the scale and complexity of the task, only a small number of domestic working graduates were not able to be matched with income information from PFRF - 8% for colleges and 5% for universities. In other words, 92% of college graduates and 95% of university graduates had their salary information recorded in graduate.edu.

To get the maximum possible span from the available data, we use the information of graduates in 2013 in each university and college and their corresponding salaries in 2014, 2015 and 2016. Our final set of data consists of 1,909 colleges, 423 universities, and 2,975 pairs of university-study areas with information about the graduates earning in them. We filtered out universities and colleges with less than 100 and 50 graduates in 2013, respectively. Salaries in 2014 and 2015 were adjusted to the prices of 2016.



**FIGURE 1.1** Four step process of data collection - Infographic from graduate.edu.ru

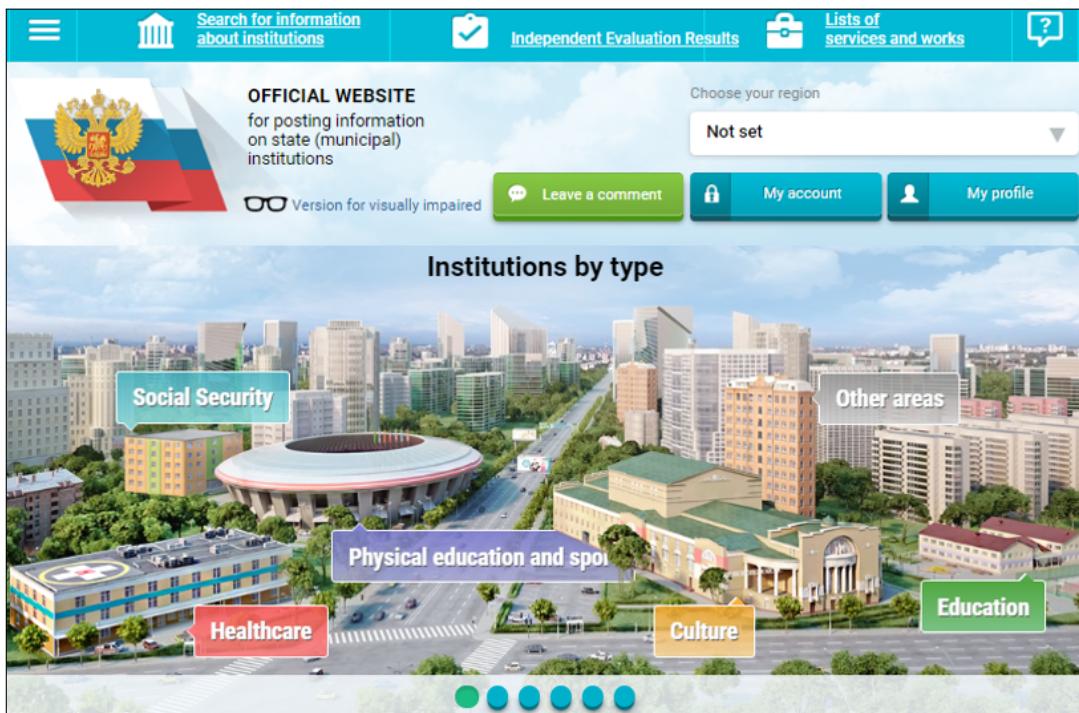
Table 1.1 provides mean earnings in 2016 rubles, for college and university graduates. These numbers are consistent with the wage earnings information reported in Rosstat's Statistical Survey of Income and Participation in Social Programs. An interesting fact to note from the table is that university graduates just 3 years from graduation earn about 1/3rd more than vocational school graduates; over the lifecycle this difference tends to grow to 50% or 60% more. The purpose of this paper is to compare between private and fiscal costs across regions and institutions. The lower differentials reported in Table 1.1 point to the fact that the returns presented in this paper should not be considered as life-time returns.

**TABLE 1.1** Average Earnings reported by graduate.ru

	Mean	Std	Quantile.25.	Quantile.50.	Quantile.75.
College Graduates Avg. Earnings 2014	301,255	81,712	247,093	279,156	328,995
College Graduates Avg. Earnings 2015	281,567	76,821	229,697	261,667	311,208
College Graduates Avg. Earnings 2016	287,918	80,574	233,763	267,480	320,583
University Graduates Avg. Earnings 2014	411,050	152,936	300,829	365,771	481,628
University Graduates Avg. Earnings 2015	419,488	158,256	304,798	368,518	496,961
University Graduates Avg. Earnings 2016	433,387	175,586	305,856	380,304	508,152

## 1.2 | Bus.gov.ru from the Ministry of Finance

The next data source used in this paper is from [bus.gov.ru](http://bus.gov.ru), the transparency promoting website managed by the Ministry of Finance, with more than 160,000 institutions from many sectors including health and education.



**FIGURE 1.2** Website for bus.gov.ru

The bus.gov.ru website is indicated to be the official website of the Russian Federation for provision of information by public institutions, based on Order No. 86n of the Ministry of Finance of the Russian Federation, dated July 21, 2011. The objective as stated on the website is "to increase the openness and accessibility of information about state (municipal) institutions, as well as about their activities and property". As with the elaborate process between Rosobrnadzor and PFRF, the bus.gov.ru website appears to be created with great attention to detail. One of the features that makes the site function effectively is the automation of procedures for posting information. Information with significant level of detail is collected at the website, including service quality ratings, financial information and information about the financial capital where relevant.<sup>1</sup>

This paper is based on use of the information pertaining to the annual revenues of colleges and universities. Information is available for the total annual revenue from different sources including government transfers and grants, as well as revenue from service payments made by private individuals. For education institutions (colleges and universities) we assume that the revenues from service payments are tuition fee payments.<sup>2</sup> Revenue information is used to estimate costs rather than expenditure information because we need to separate between overall costs of an institution, and the portion of costs that are subsidized by the State. Table 1.2 provides a summary of the information from bus.gov.ru used for this paper.

**TABLE 1.2** Derivation of College and University costs from bus.gov.ru data

<b>Colleges</b>			
	Mean	Quantile.25.	Quantile.75.
Total Cash Receipts - mean for 2012-2017	106,233,973	47,882,033	109,940,985
Cash Receipts from Paid Services	13,423,225	4,220,980	17,147,603
Cash Receipts from Targeted Subsidies	13,644,089	2,973,843	13,122,018
Cash Receipts from the Budget Investments	380,156	-	-
Cash Receipts from the State (Municipal) Tasks	71,886,730	34,835,450	77,701,603
Fiscal Cost per student for Colleges	206,856	110,175	248,683
Private Cost per student (excludes govt. revenue sources)	24,287	10,204	32,854
<b>Universities</b>			
Total Cash Receipts - mean for 2012-2017	1,557,966,861	488,137,618	1,555,625,338
Cash Receipts from Paid Services	553,941,067	133,154,544	663,924,931
Cash Receipts from Targeted Subsidies	219,389,727	75,000,342	220,372,051
Cash Receipts from the Budget Investments	35,201,477	-	3,125,759
Cash Receipts from the State (Municipal) Tasks	653,606,278	246,276,440	649,967,746
Fiscal Cost per student for Universities	264,869	107,278	308,393
Private Cost per student (excludes govt. revenue sources)	97,452	34,450	112,030

<sup>1</sup> Recently, the World Bank published a report looking at a portion of the data from the website - the independent evaluation ratings on 16 service quality dimensions - to compute efficiency measurements of extra-curricular activities, a big expenditure item for the education sector. See *Russian Federation: Doing Extra-Curricular Education: Blending Traditional and Digital Activities for Equitable Learning* <sup>2</sup> This is an approximation in some cases where educational institution charge fees for non-educational services.

## 2 | REGIONAL PRIVATE AND FISCAL RETURNS TO EDUCATION FOR THE RUSSIAN FEDERATION

### 2.1 | Background

Typically, returns to education that are calculated by the classical Mincerian equation are private returns that accrue to individuals (Mincer 1974). This paper presents the fiscal returns to education, also termed as the 'narrow social returns to education' as defined in Psacharopoulos and Teixeira 2019. The classical Mincerian computation implicitly includes only the indirect cost of education. This is the opportunity cost to an individual of being in school rather than working in the labor market and earning a wage. Most researchers using the Mincerian formulation do not include the direct costs of education to an individual - tuition fees, textbooks and other associated expenditures. The Mincerian formulation also does not include the public or fiscal costs incurred in the provision of education. The 'full-discounting method' of calculating returns is the name given to the internal rate of return used to discount the future stream of earnings to equal the costs of education (Psacharopoulos 1995). When the costs include only the costs incurred by individuals, these are private returns to education; when the costs also include the public subsidies usually provided for education, they are termed as the fiscal return to education. They are also termed as the 'narrow' social returns because they do not include the possible social benefits of education due to externalities such as reduced crime, better financial decisions and effects on the environment and the innovative capabilities of a society, to name a few of the external effects (Wolfe, Haveman, et al. 2002; McMahon 2004; Owens 2004). The utility of computing the fiscal returns of education is to measure the efficiency of public spending. Psacharopoulos and Patrinos 2018 present global estimates of both private and fiscal returns for a comparison between levels of education across countries. In this paper we extend the computation of private and fiscal returns within the Russian Federation.

### 2.2 | Limitations of the data

The computation of fiscal rates of return involve some simplifications that constitute a limitation of this paper. With a sample size in excess of 50,000 individuals, the Rosstat Statistical Survey of Income and Participation in Social Programs for 2018 (latest year available) provides regionally representative estimates of the age earnings profile for individuals. The cost side of the full discounting method comes from the regional weighted average costs of institutions within a region. This abstracts away from migration of individuals for the purpose of education and obtaining a job. Individuals might move away from a region only for the purpose of studying in another region and then return to the region for work. Typically, this education would take place in Moscow or St. Petersburg, where the costs would be higher than the 'sending' region. However, our method attributes the costs of the sending region as the default cost, thus tending to overestimate the returns to education for Moscow and St. Petersburg. Unobserved abilities or motivation that affects migration decisions would further complicate the scenario. There are a range of other migration effects. Individuals might migrate to study and then settle down in the same region where they study, example in Moscow. In this case, there would be no bias in the regional estimates of returns to education. Individuals might also study in one region and then migrate only for work, and the relative costs of education in the two regions would determine the sign of the bias in the estimation of returns. Future improvements of this paper should incorporate the effects of migration to estimate more accurate returns to education. Another simplification is entailed in the cost calculations used in this paper. There is no ready way to validate the cost figures for colleges and universities as a cost database does not yet exist for the Russian Federation. Instead, we are using revenues of the institutions divided by an approximate measure of the number of students to arrive at an estimate of unit costs.

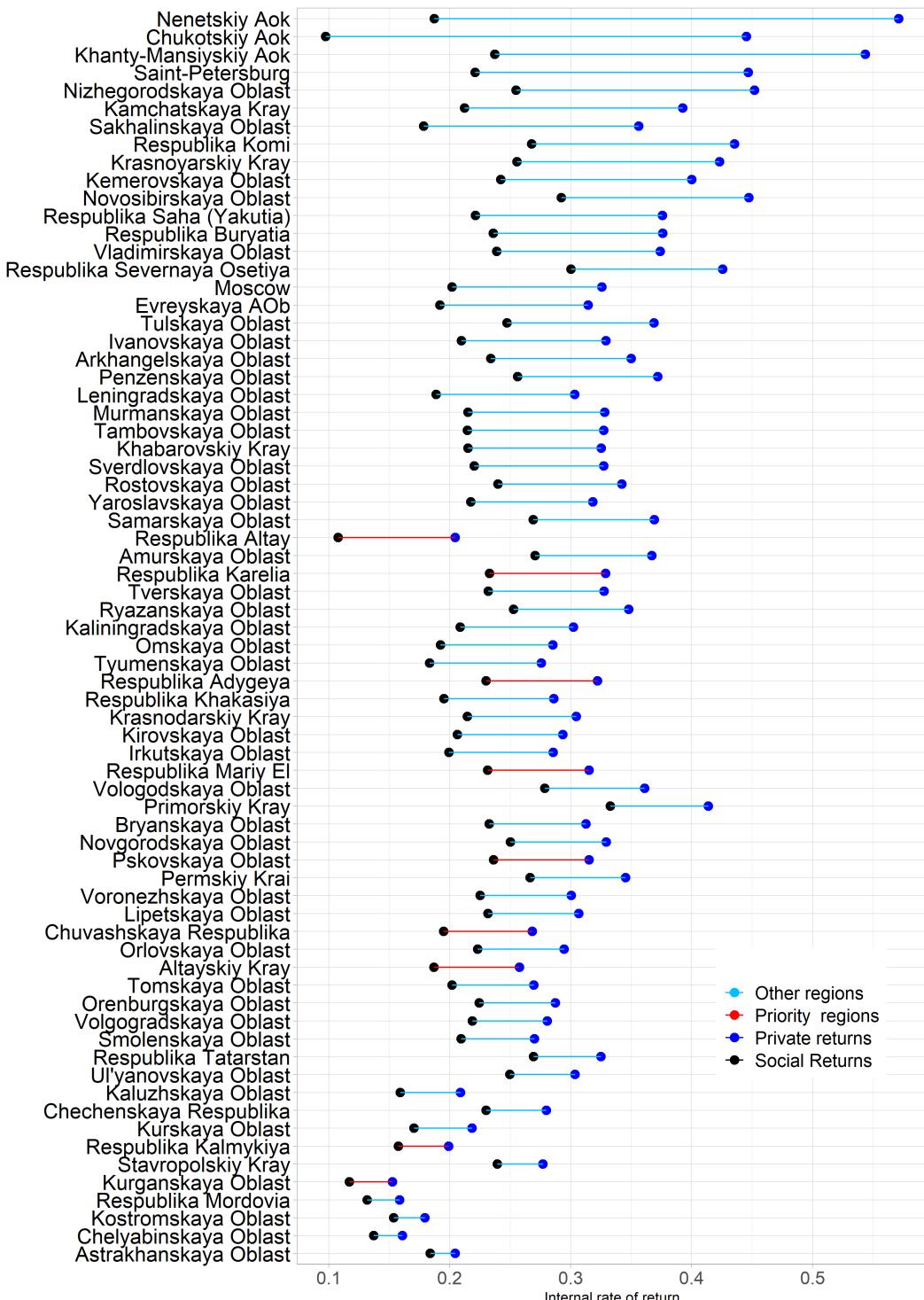


FIGURE 2.1 Fiscal and Private Returns to Education by Region - Vocational Education

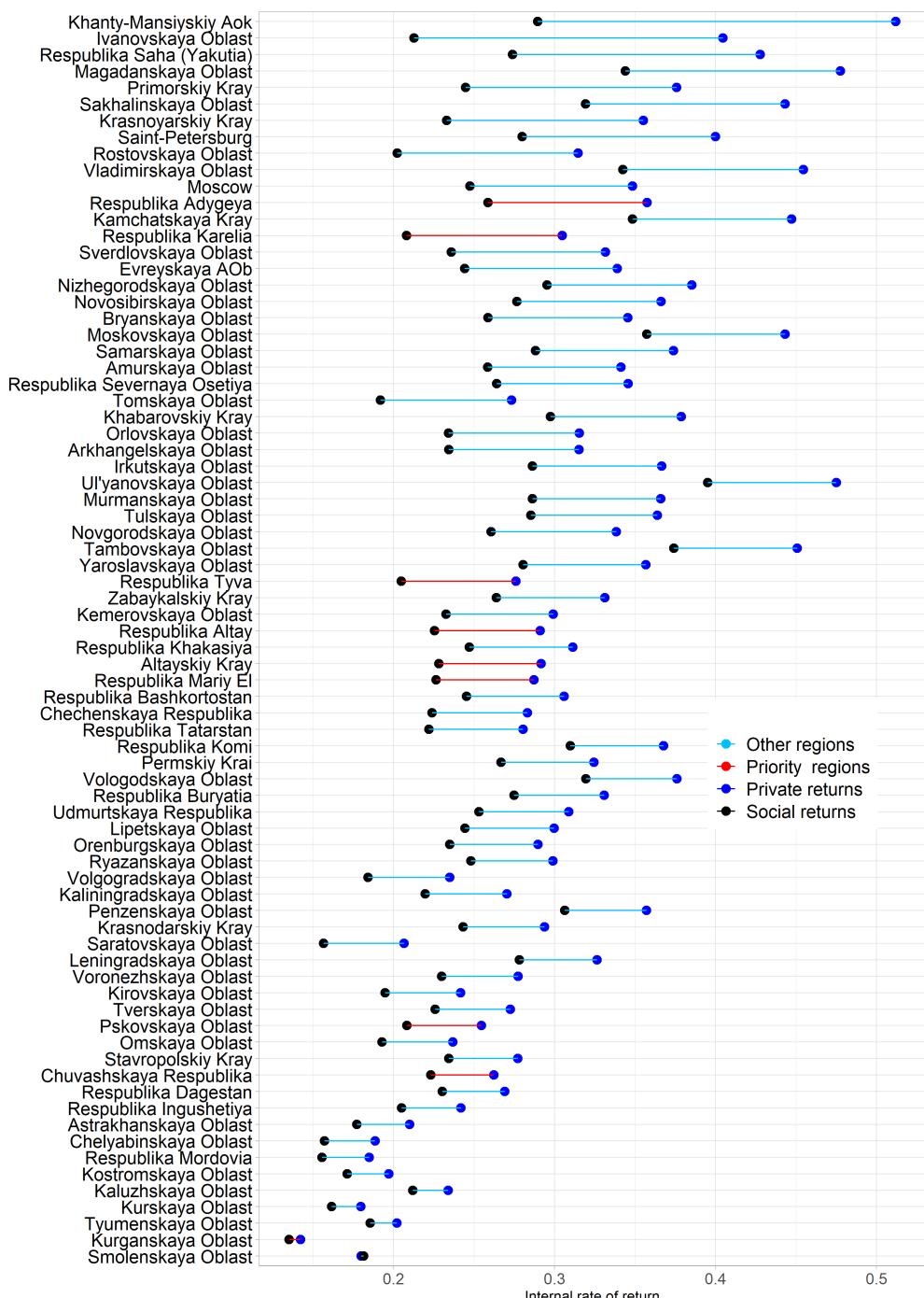
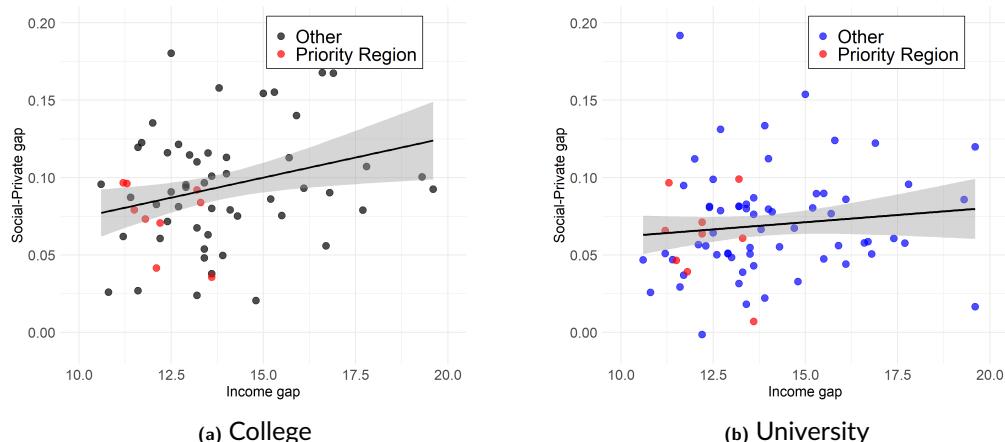


FIGURE 2.2 Fiscal and Private Returns to Education by Region - University Education

Yet another simplification is the merging of the International Standard Classification of Education (ISCED) levels 3, 4 and 5 as vocational education which entails combining different number of years after lower secondary education (Grade 9)<sup>3</sup>. In spite of these limitations, the returns estimates do present valid relative scenarios as the measurement problems are not specific or selective about regions and the databases are quite large, reducing sampling errors. Figure 2.1 shows the returns to Vocational Education and Figure 2.2 the returns to Higher Education.

### 2.3 | Estimation Results

Figures 2.1 and 2.2 show the gap between fiscal and private returns to education ranges from a very small gap of 3 or 4 % at the bottom of the graphs to 20 to 30% gap towards the top of the graph. Since the fiscal and private returns differ only on the cost side, the size of the gap is an indication of the extent of subsidization by the government. Subsidization of vocational education could be related to efforts of regional governments to make vocational education more attractive. The graphs also highlight the high priority regions that are slated to receive targeted support from the federal government. Working Paper No. 3 in this series provides more details about the priority regions. None of the priority regions appear amongst the top one-third of high subsidy regions for vocational education, but two of them do appear in Figure 2.2 for university education. It is useful to examine the subsidization of vocational and university education a bit more closely, which is done in Figure 2.3. The Mincerian returns of Working Paper No. 3 are not comparable with the estimates computed here - the costs used here are averages from the years 2013 to 2017. In the Mincerian method, the only costs incorporated are the foregone earnings; the household sampled individuals would have faced a different set of costs in the past. However, Appendix A1 provides the estimates together as the valid comparison within the method is between college and university education - with the full method, the difference narrows down considerably.



**FIGURE 2.3** Fiscal-Private Returns Gap and Regional Individual Income Gap

The magnitude of the gap between fiscal and private returns is lower for the university level (with mean gap of about 7%) compared to the vocational education or college level (with mean gap of about 11%). From a policy viewpoint, this is a correct tendency for at least two reasons - the government does want to encourage greater par-

<sup>3</sup> The ISCED classification as it is applied to the Russian Federation is graphically explained in the OECD online publication accessible at <https://gpseducation.oecd.org/CountryProfile?primaryCountry=RUS>

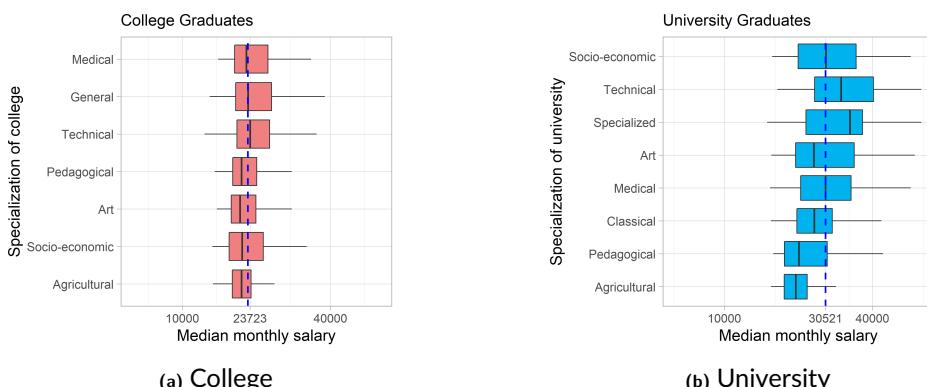
ticipation in vocational education and subsidies attract more people by lowering the price; it is also well known that there are more individuals from lower income backgrounds who attend vocational education and subsidizing such a good is progressive fiscally<sup>4</sup>. As discussed at length in Working Paper 3 of this series, the federal government is interested in promoting the development of the least developed regions in the country. Human capital is a crucial piece of the puzzle and spending public resources wisely would be better for growth as well as equity.

The International Center for the Study of Institutions and Development (ICSID) database provided by the Higher School of Economics includes data on income distribution within Russian regions <https://iims.hse.ru/en/csid/databases/>. We use a variable termed *reg\_minckfd* that measures the ratio of mean income of the top decile of earners to the mean income of the bottom decile of earners. For this variable, Moscow region is an outlier with a value of 26 times income of 10th decile as compared to the first decile and the graph shows regions only for the rest of the range, from 10 times to 20 times on the x-axis. The gap between fiscal and private returns is presented on the y-axis, the point representing each region is only a central tendency. Figure 2.3 indicates a slightly more positive slope for vocational education (in the left panel) as compared to university education. It can also be seen that the red points representing priority regions in both of the panels lie mostly below the black least squares regression line which is shown with a shaded 90% confidence interval.

### 3 | RETURNS AT INSTITUTIONAL LEVEL FOR VOCATIONAL EDUCATION AND UNIVERSITIES

#### 3.1 | Descriptives

We turn now to the data from graduate.edu.ru on salaries of graduates from colleges and universities. Whether to study in a vocational college or a university, what course of specialization to choose, and which is the optimal institute for an individual are complex decisions. However, it is straightforward to conceptualize the choice as an investment decision. In the present case, even though we only have three years of data regarding graduates, we show that the information can be productively utilized.



**FIGURE 3.1** Monthly Salary in year 2014 of Graduates by Study Specialization

Figure 3.1 provides a summary of the graduate salary information for 2014 (in 2016 rubles) by broad area of

<sup>4</sup> An example of literature examining the choice of vocational education is the recent World Bank report: Education Equity in Russian Federation. The report found that lower income of families of students in Grade 9 more strongly predicts vocational education choice than it does academic performance.

specialization, separately for those who attended vocational college or university. These are the categories of colleges or universities only as we do not have information by department or faculty within a college or university. Overall medians are also presented that show a median graduate monthly salary of 23,723 rubles for vocational education and 30,521 rubles for universities. The boxplots ends are the 25th percentile and 75th percentile. It is immediately apparent from Figure 3.1 that the dispersion of salaries is lower for vocational education graduates, both across and within specializations. For university graduates on the other hand, even the 75th percentile wage for some specializations, such as agrarian or pedagogical, barely make it to the overall median. Data from graduate.edu is available for 2014 graduates for two more years. Interestingly, patterns of variation can be seen even in this short interval, which generates confidence in using the data to compare across institutions. Appendix Figure A1 shows a plot of real salary increases from 2014 to 2016 for university graduates who graduated in 2014. As might be expected, specialized scientific and technical disciplines garnered the biggest increases. In some cases there were zero increases or even declines, with 'education and pedagogical sciences' one of the notable cases registering a decline. Low starting salaries for pedagogical specializations may persist over an early probation period of two to three years, possibly be made up later in the career. If a longer time period of data had been available from graduate.edu, there might have been some movement in the relative placement of the specializations. However, it seems unlikely that there would have been large scale movements. The information presented in Appendix Figure A1 makes intuitive sense and provides some reassurance that the availability of only three years of earnings data does not make it totally dominated by noise. This also makes sense given the fact that the raw data on which the information is based is almost a census data, with graduate.edu.ru publishing institutional level means based on salaries from over 1 million individual records.

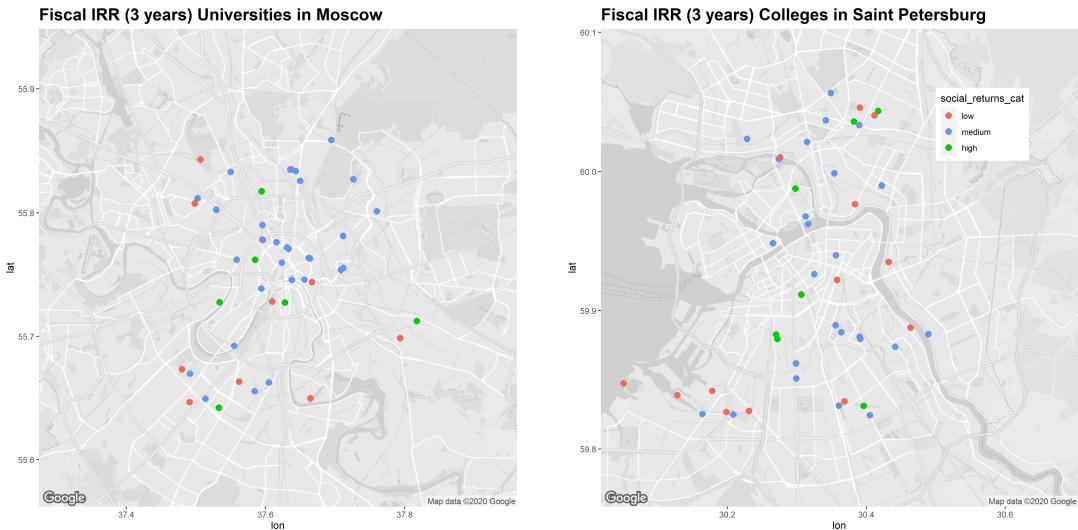
### 3.2 | Fiscal and Private Returns by Institution

Productive investments, such as education in a college or university, can be evaluated or ranked in terms of optimality by examining the cash flows that result from alternative investment choices. There is a negative cash flow during the period of study - made up of direct costs such as tuition fees, transportation and textbooks, as well as the indirect costs of foregone income. In considering fiscal costs these include the subsidies provided by government so that students pay low or sometimes no tuition. In the Russian Federation, some students are completely subsidized while other students pay partial or full fees. In the computations presented in this paper, we only use institution level means for both private and fiscal costs. Some of the data points appear to be outliers and we 'trim' the bottom and top 1% of observations. We also exclude colleges with less than 50 students and universities with less than 100 students. As stated before, there are a number of simplifications used to compute unit costs per student from the aggregate financial information of a college or university. For foregone earnings we utilize the regional level mean earnings for those who did not go beyond Secondary education.

The negative stream of cash flows at the beginning are evaluated against the positive stream of cash flows when graduates begin to earn in the labor market. Employment is a probabilistic outcome but we do not have information about the specific employment rate for each institute. The classical internal rate of return would be the discount rate applied to the future stream of lifetime earnings to equal the value of the negative stream during the schooling period. The same method can be applied to calculate an internal rate of return with only three years of positive earnings. Even though most rates are negative, the method still yields a relative ranking of colleges and separately, of universities. The main purpose of this analysis is to provide the processed information to the public. The graduate.edu.ru website provides useful information in varied forms about the salaries of graduates. This information would become even more valuable when combined with the cost information to provide an internal rate of return. If updates can be made to the graduate.edu with more recent salary data since 2016, the internal rate of return can be updated. For dedicated evidence based decision making, it is also possible in the future to get more accurate information ion the cost side.

For instance, it would be very useful to build on the bus.gov.ru data used here with a primary data collection effort.

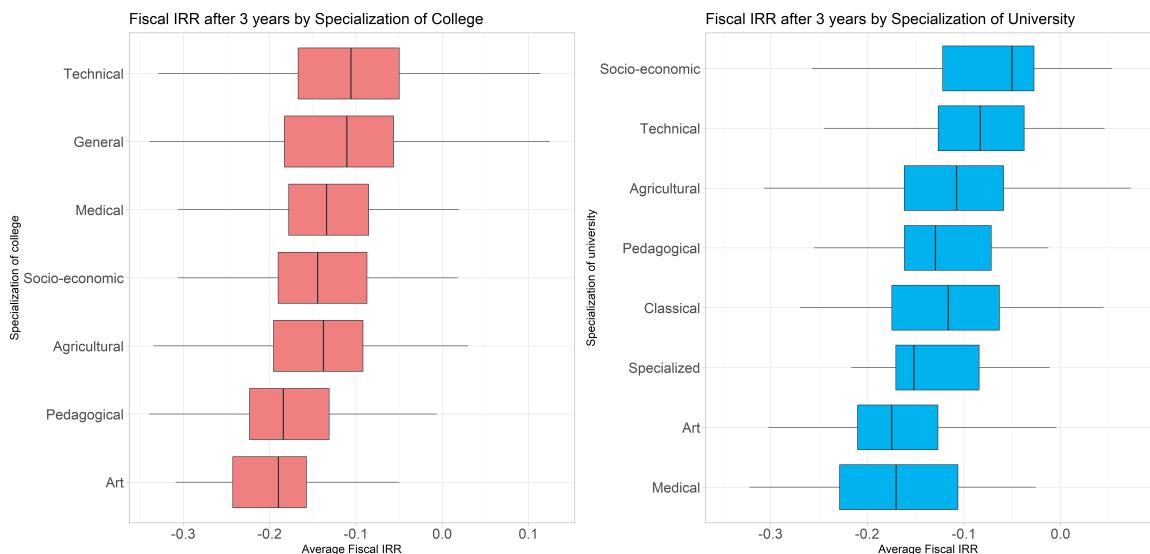
At the present time, we are providing the list of colleges and universities with the private and fiscal rates of return and the underlying data about cost and graduate salaries. Table 3.1 provides a summary list of top and bottom ten. Figure 3.2 provides depiction on a map as a demonstration of a possible user interface of the data, since the data incorporates GPS coordinates. Figure 3.3 indicates fiscal rates of return by type of college and university. Pedagogical and agricultural universities do better on this measure as compared to their performance on salary levels.



**FIGURE 3.2** Fiscal IRR of Universities in Moscow and St. Petersburg

**TABLE 3.1** Fiscal and Private Returns by Institution: Top and Bottom 10

Top 10 Colleges				
fiscal	private	Name	Region	Number graduates
0.13	0.35	Samara Power Engineering College	Samarskaya Oblast	140
0.13	0.22	Tomsk Polytechnic Technical School	Tomskaya Oblast	306
0.12	0.24	Novocherkassk Geological Exploration College	Rostovskaya Oblast	244
0.12	0.28	Vilyui Technical School	Resp. Sakha (Yakutia)	156
0.11	0.21	Kiselevsky Mining College	Kemerovskaya Oblast	280
0.11	0.25	Higher Banking School	Saint-Petersburg	229
0.11	0.24	Industrial and Technological College	Saint-Petersburg	305
0.10	0.18	Perm Oil College	Permskiy Krai	171
0.10	0.30	Yakut Road Technical School	Resp. Sakha (Yakutia)	220
0.10	0.19	Sakhalin Indus. & Economic College	Sakhalinskaya Oblast	489
-0.01	0.01	Tomsk Industrial University	Tomsk	6655
Bottom 10 Colleges				
fiscal	private	Name	Region	Number graduates
-0.32	-0.04	Abakan Construction College	Respublika Khakasiya	70
-0.32	-0.24	Ichalkovsky Pedagogical College	Respublika Mordovia	62
-0.32	-0.19	Ozersk Technical College	Chelyabinskaya Oblast	154
-0.32	0.04	Metrostroy College	Saint-Petersburg	55
-0.32	-0.16	Kaluga Technical College	Kaluzhskaya Oblast	154
-0.33	-0.02	Yemelyanov Road Construction Technical School	Krasnoyarskiy Kray	73
-0.33	-0.14	Technology College No. 21	Moscow	216
-0.33	0.12	Sakhalin Technical School of Agricultural Mechanization	Sakhalinskaya Oblast	82
-0.34	0.15	Krasnoselsky College	Saint-Petersburg	74
-0.34	-0.02	Krasnodar Pedagogical College	Krasnodarskiy Kray	148
Top 10 Universities				
fiscal	private	Name	Region	Number graduates
0.07	0.09	Buryat State Agricultural Academy	Respublika Buryatia	415
0.05	0.09	Russian State Univ. of Tourism and Service	Moskovskaya Oblast	3019
0.05	0.07	Tyumen Industrial University	Tyumenskaya Oblast	6655
0.04	0.07	Samara State Univ. of Economics	Samarskaya Oblast	1826
0.04	0.20	North-Eastern State University	Magadanskaya Oblast	573
0.04	0.10	Siberian State Industrial University	Kemerovskaya Oblast	1727
0.04	0.13	Samara State Technical University	Samarskaya Oblast	2879
0.03	0.09	Siberian State Univ. of Geosystems & Technologies	Novosibirskaya Oblast	1768
0.03	0.10	Kamchatka State Technical University	Kamchatskaya Kray	826
0.02	0.15	Arctic State Inst. of Culture and Arts	Resp. Sakha (Yakutia)	366
Bottom 10 Universities				
fiscal	private	Name	Region	Number graduates
-0.29	-0.18	Samara State Medical University	Samarskaya Oblast	1169
-0.30	-0.13	Pirogov Russian National Research Medical University	Moscow	1165
-0.30	-0.22	Astrakhan State Univ. of Arch. & Civil Eng.	Astrakhanskaya Oblast	282
-0.30	-0.10	Stroganov Moscow State Acad. of Art & Industry	Moscow	196
-0.30	-0.17	Siberian State Medical University	Tomskaya Oblast	630
-0.31	-0.16	Bryansk State Agrarian University	Bryanskaya Oblast	408
-0.31	-0.14	National Research Technological University	Moscow	1394
-0.32	-0.18	North-Western State Medical University	Saint-Petersburg	949
-0.34	-0.16	Saratov State Conservatory	Saratovskaya Oblast	116
-0.35	-0.15	Ural State Agrarian University	Sverdlovskaya Oblast	260



**FIGURE 3.3** Fiscal IRR by Specialization for Graduates 2014 to 2016

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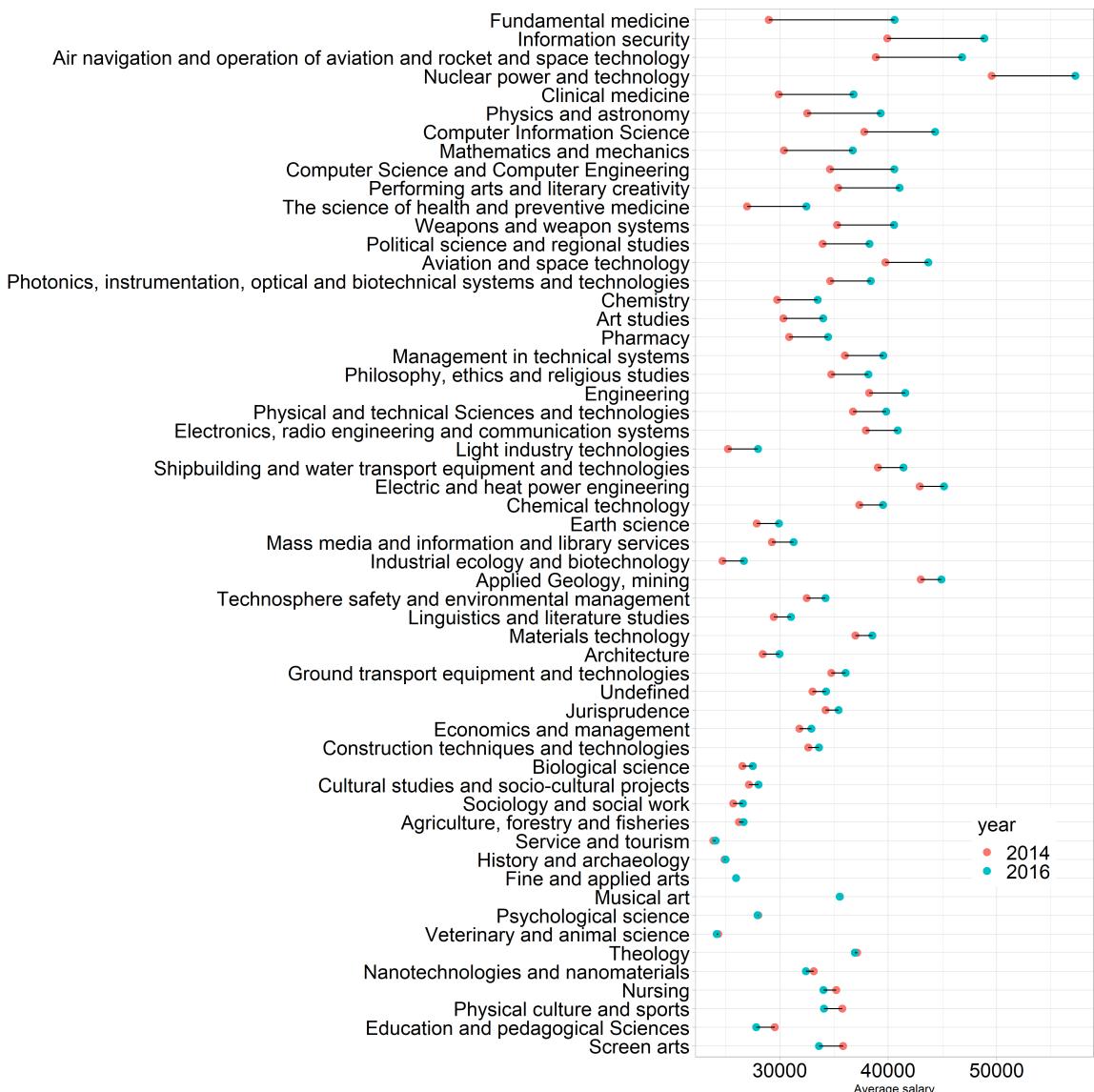
## Appendix

**TABLE A1** Mincerian, Private and Fiscal Returns by Region

Regions	Mincerian		Private		Fiscal	
	Vocational	University	Vocational	University	Vocational	University
Altayskiy Kray	35.6117	104.28	25.77	29.18	18.713	22.82
Amurskaya Oblast	54.6300	135.14	36.72	34.14	27.068	25.86
Arkhangelskaya Oblast	86.6825	186.32	35.00	31.52	23.407	23.45
Astrakhanskaya Oblast	123.0480	228.68	20.45	21.01	18.403	17.72
Bryanskaya Oblast	31.4061	76.75	31.26	34.57	23.259	25.88
Chechenskaya Respublika	8.5306	15.07	27.98	28.32	23.022	22.41
Chelyabinskaya Oblast	25.8489	82.98	16.11	18.86	13.719	15.72
Chukotskiy Aok	22.4758	55.16	44.52	NA	9.742	NA
Chuvashskaya Respublika	31.5513	102.20	26.83	26.24	19.515	22.32
Evreyskaya AOb	36.1407	109.63	31.46	33.91	19.195	24.42
Irkutskaya Oblast	39.1235	129.45	28.55	36.67	19.941	28.63
Ivanovskaya Oblast	16.0425	56.23	32.93	40.47	20.984	21.28
Kaliningradskaya Oblast	20.3191	57.20	30.24	27.05	20.869	21.97
Kaluzhskaya Oblast	19.2983	62.37	20.89	23.41	15.925	21.20
Kamchatskaya Kray	35.8895	106.29	39.26	44.74	21.232	34.86
Kemerovskaya Oblast	28.0464	76.21	40.00	29.93	24.212	23.27
Khabarovskiy Kray	59.8920	153.14	32.52	37.88	21.508	29.75
Khanty-Mansiyskiy Aok	50.1452	118.32	54.37	51.20	23.741	28.96
Kirovskaya Oblast	9.2090	81.50	29.35	24.18	20.630	19.49
Kostromskaya Oblast	42.6683	107.65	17.96	19.72	15.363	17.14
Krasnodarskiy Kray	9.2547	94.33	30.48	29.40	21.451	24.33
Krasnoyarskiy Kray	28.2208	63.64	42.31	35.53	25.562	23.30
Kurganskaya Oblast	23.6786	119.31	15.28	14.24	11.714	13.53
Kurskaya Oblast	43.1486	93.43	21.86	17.99	17.055	16.17
Leningradskaya Oblast	58.2302	100.19	30.34	32.65	18.887	27.82
Lipetskaya Oblast	41.6088	107.96	30.69	29.98	23.169	24.46
Moscow	9.5503	55.65	32.59	34.86	20.193	24.76
Murmanskaya Oblast	30.5068	107.80	32.83	36.61	21.522	28.64
Nenetskiy Aok	88.3374	175.64	57.12	NA	18.737	NA
Nizhegorodskaya Oblast	18.1549	85.31	45.19	38.53	25.478	29.55
Novgorodskaya Oblast	20.5742	66.75	32.94	33.85	25.034	26.07
Novosibirskaya Oblast	75.2078	137.75	44.75	36.63	29.225	27.67
Omskaya Oblast	36.7901	64.86	28.54	23.70	19.238	19.29
Orenburgskaya Oblast	47.3624	97.24	28.75	28.99	22.446	23.51
Orlovskaya Oblast	16.9054	70.80	29.46	31.55	22.305	23.43
Penzenskaya Oblast	5.4499	19.22	37.20	35.71	25.621	30.65
Permskiy Krai	47.4043	104.89	34.55	32.45	26.654	26.69
Primorskiy Kray	26.8830	104.89	41.39	37.60	33.279	24.48
Pskovskaya Oblast	19.1578	72.85	31.53	25.48	23.623	20.84
Respublika Adygeya	21.1613	40.15	32.22	35.76	23.017	25.87
Respublika Altay	47.3321	202.43	20.45	29.13	10.785	22.56
Respublika Buryatia	32.7424	55.87	37.60	33.10	23.601	27.50
Respublika Kalmykia	53.7437	127.49	19.91	NA	15.754	NA
Respublika Karelia	17.7606	42.27	32.91	30.49	23.299	20.83
Respublika Khakasiya	47.3759	125.62	28.60	31.15	19.527	24.72

**TABLE A1** Mincerian, Private and Fiscal Returns by Region

Regions	Mincerian		Private		Fiscal	
	Vocational	University	Vocational	University	Vocational	University
Respublika Komi	42.3682	115.35	43.55	36.78	26.769	31.00
Respublika Mariy El	20.6738	73.38	31.53	28.72	23.151	22.65
Respublika Mordovia	18.6844	51.72	15.87	18.50	13.186	15.58
Respublika Saha (Yakutia)	31.0007	95.71	37.58	42.78	22.142	27.40
Respublika Severnaya Osetiya	-4.6462	38.53	42.56	34.57	30.019	26.41
Respublika Tatarstan	42.6535	100.88	32.50	28.06	26.922	22.20
Rostovskaya Oblast	54.8784	131.19	34.24	31.47	23.995	20.25
Ryazanskaya Oblast	18.9791	90.79	34.81	29.92	25.270	24.81
Saint-Petersburg	0.8399	38.48	44.68	40.00	22.098	28.01
Sakhalinskaya Oblast	33.2860	176.91	35.62	44.33	17.853	31.94
Samarskaya Oblast	40.4262	115.60	36.93	37.40	26.895	28.82
Smolenskaya Oblast	18.5241	85.55	27.01	18.00	20.954	18.15
Stavropol'skiy Kray	16.4360	90.99	27.72	27.73	23.933	23.44
Sverdlovskaya Oblast	47.3084	137.55	32.74	33.17	22.039	23.60
Tambovskaya Oblast	2.5801	42.60	32.74	45.09	21.456	37.41
Tomskaya Oblast	63.9402	175.02	26.96	27.34	20.205	19.20
Tulskaya Oblast	34.3715	80.53	36.90	36.40	24.753	28.54
Tverskaya Oblast	5.0335	46.01	32.76	27.27	23.193	22.60
Tyumenskaya Oblast	142.9216	244.89	27.58	20.22	18.337	18.56
Ul'yanovskaya Oblast	50.6008	97.46	30.36	47.52	24.978	39.53
Vladimirskaya Oblast	8.4301	58.59	37.42	45.47	23.893	34.26
Volgogradskaya Oblast	58.1734	115.78	28.06	23.50	21.873	18.42
Vologodskaya Oblast	42.0563	148.48	36.11	37.62	27.850	31.95
Voronezhskaya Oblast	14.9261	72.07	30.06	27.75	22.511	23.00
Yaroslavskaya Oblast	32.1941	142.41	31.83	35.69	21.751	28.06

**FIGURE A1** Salary of Univ Graduates 2014 to 2016