# **Prabhu Money - Agent Manual**

Eko's Indo Nepal remittance service

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# **ABSTRACT**

The document highlights the processes to be followed by the agent to do Indo-Nepal money remittance.



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# PRABHU MONEY - AGENT MANUAL

#### **ABOUT PRABHU MONEY**

Prabhu Money Transfer P. Ltd (Prabhu) is a leading remittance company registered in Nepal and having many international branches/agents in different parts of the Asia and North America. Prabhu is reputable and well-known brand name (synonym) of remittance for Nepal among Nepalese Labors and residents in Foreign Countries.

With the increase in the number of Nepalese national going abroad for employment, the scope of remittance business in the country has grown in recent years. To serve this market, Prabhu Money Transfer Pvt. Ltd. was established in the year 2002. In a short span of time the Prabhu has been able to capture a good market share and is now one of the leading money transfers from Gulf, Malaysia and North America.

The services offered by Prabhu are mentioned below.

#### **INSTANT CASH TRANSFER**

This facility enables transferring money to the beneficiary even without a bank account. Beneficiary can pick cash from more then 2500+ location in Nepal of Prabhu money transfer within a minute.

#### ACCOUNT DEPOSIT TO ANY BANK

With their national Reach in Nepal, money can be transferred directly to the beneficiary's bank account in any part of Nepal. Prabhu has strong correspondent banking relationship with more than 100 national banks.

### **DEPOSIT TO CARD**

This unique facility allows the sender to load Prabhu issued cards. The sender can load money to their own card as well as the beneficiary's card. The sender or the beneficiary can then use the card to make payments, purchases or withdraw cash from an ATM, just like they would do with a normal debit or a credit card.

#### **USING THE PORTAL**

The above services will be offered using Prabhu's online portal. The following section explains how to use Prabhu's online portal to do transactions and manage senders.

#### URL OF THE PORTAL

www.prabhuindia.com

#### LOGGING IN

- 1. Open the URL of the Prabhu portal.
- 2. You will be taken to the login screen.





- 3. Enter your username and password and click "Log in".
- 4. You will be taken to the main screen as shown below.



#### SEND MONEY

This section explains transaction flow for:

- A. New customer
- B. Existing customer

# **NEW CUSTOMER**

Sending money for a new customer has three parts:

- A. Registering the customer and sending money
- B. Uploading KYC document of the customer (for every transaction)
- C. Uploading KYC form of the customer (only for transactions above Rs. 10,000)
- D. Approving the transaction

These are explained below.

#### PART 1: REGISTERING THE CUSTOMER AND SENDING MONEY

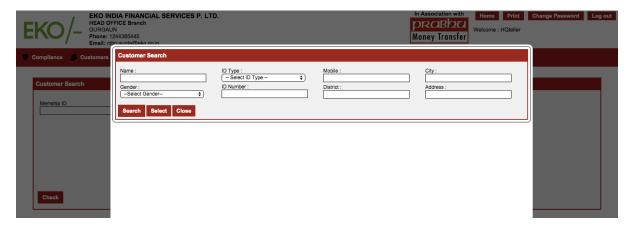
1. Click on "Transaction" menu at the top and then click on "Send Transaction".

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- 2. Search for the customer, enter the right details and click "Search". You can search using:
  - a. Mobile number
  - b. Id number
    - i. For this select the type of id first from the "ID Type" field.
  - c. Additionally, you can filter the results by entering more details such as:
    - i. Gender
    - ii. City



- 3. If the matching records are found you will be shown the results to select. If you feel the searched results are not correct, then you can provide additional details to filter the results, such as:
  - a. Name
  - b. Gender
  - c. Id Number
    - i. For this select the type of id first from them "ID Type" field.
  - d. City





4. If no results are found then you will get the option of registering a new customer, click on the "New Customer" button to start the registration.



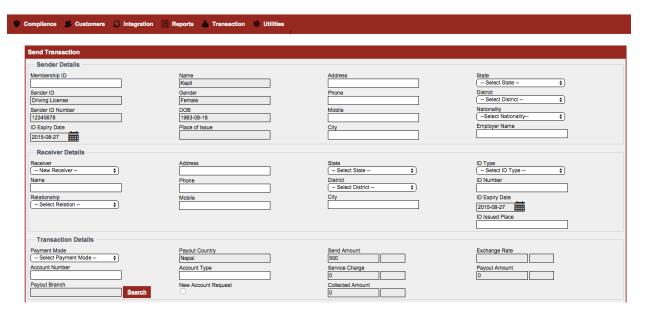
- 5. Enter the required details on the next screen and click on "Check". The required details are:
  - a. Customer name
  - b. Gender
  - c. Date of birth
  - d. ID type
  - e. ID number
  - f. ID issued place (optional)
  - g. Payout country (will always be Nepal)
  - h. Amount
- 6. Click on "Proceed".





For new customers, uploading of their KYC document is mandatory. Without the document the transaction will be put on hold. You can add the documents from a different screen immediately after the transaction is done. This is explained in the "Upload KYC" section of this manual.

- 7. Enter the details in the "Sender Details" section. The required details are:
  - a. Membership id (put the mobile number of the customer as the membership id)
  - b. Address
  - c. Phone (optional)
  - d. Mobile (make sure this is correctly entered, will help searching for the customer)
  - e. City (optional)
  - f. State
  - g. District
  - h. Nationality
  - i. Employer name (optional)



8. Enter the details in the "Receiver Details" section. The required details are:

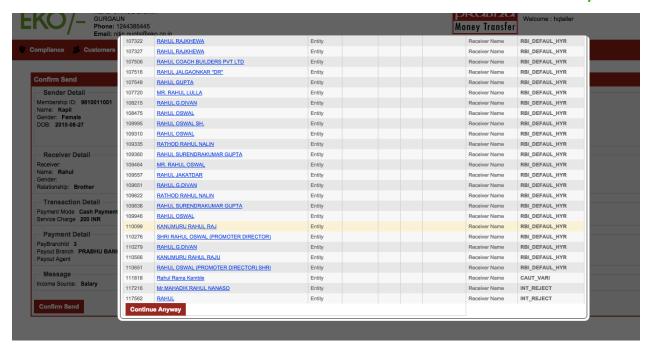


- a. Receiver (In the drop down keep the option "New Receiver" selected)
- b. Receiver name (make sure this matches name present on the receiver id, else transaction will be put on hold)
- c. Relationship (receiver's relationship with the sender)
- d. Address
- e. Phone (optional)
- f. Mobile
- g. State
- h. District
- i. City (optional)
- j. ID type (optional)
- k. ID number (optional)
- I. ID expiry date (optional)
- m. ID issued place (optional)

Please make sure that the receiver name is exactly same as what is present on their ID. The receiver will need to present their ID proof for withdrawing money in Nepal. If the name on the ID and the name entered here does not match then the money will not be given to the receiver.

- 9. Enter the details in the "Transaction Details" section. The required details are:
  - a. Payment mode, select from:
    - i. Cash payment
    - ii. Account deposit
    - iii. Card deposit
  - b. In case of cash payment, select payout branch
  - c. In case of account deposit, enter account details
  - d. In case of card payment, enter card details
  - e. Enter optional reason for remittance, source of income and message
- 10. Click on "Send".
- 11. In case prompted with the below screen, which signifies money being sent to a blacklisted account. Click on "Continue Anyway" button if you are sure it's not blacklisted and does not show up in the list.





12. Click on "Confirm Send" button.



13. Click "Print" button at the top to print the receipt for the customer. The "PIN No" generated here needs to be given to the sender. The sender will give this PIN number to the receiver for withdrawing cash in Nepal.





Giving out the PIN id is most important, this will be used for the receiver to withdraw cash in Nepal. This will also be used to raise tickets in case of any problems with the transaction. This is very important.

# PART 2: UPLOADING KYC FORM OF THE CUSTOMER

This form will be uploaded only if the transaction amount is more than Rs. 10,000. This will be done only first time for a new customer.

1. Click on "Compliance" in the menu and then click on "KYC Form".

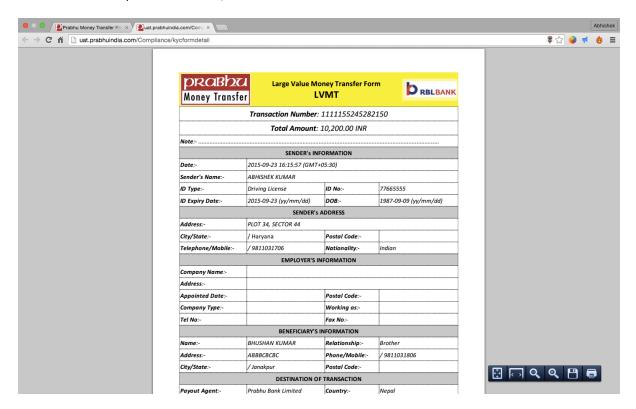


2. Enter "Pin Number" or the "Transaction ID" and click on "Generate".



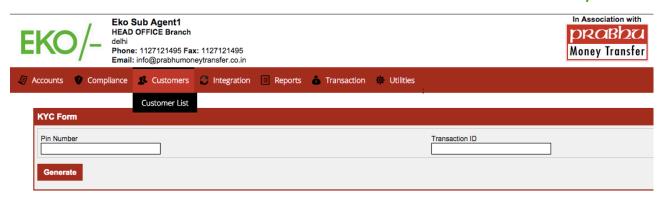


3. The form opens in a new tab/window. Save it.



4. Click on "Customers" in the menu and then click on "Customer List".





- 5. Select the search criteria which can be:
  - a. Membership Id
  - b. Name
  - c. Mobile
- 6. Enter the details and click on the search icon.

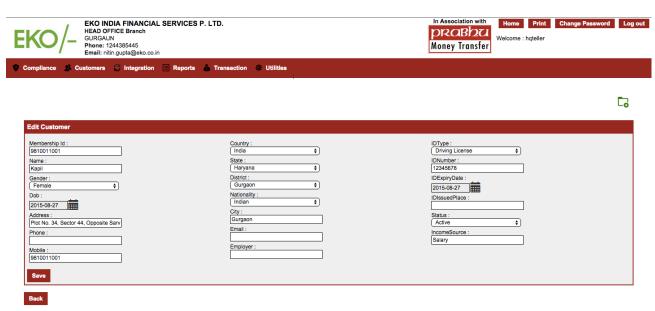


7. Click on edit details icon in the right side under the "Operations" heading.



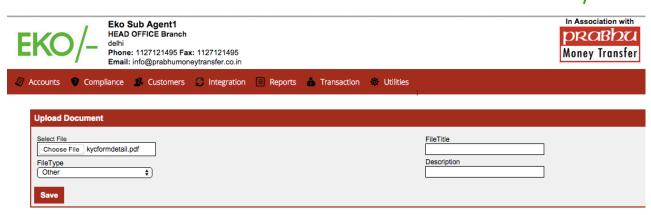


8. In the next screen click on the green color plus icon at the top right.



- 9. Select the KYC form file to upload.
- 10. Choose "Other" in the "File Type" field.
- 11. Click on "Save" button.





#### PART 3: UPLOADING KYC DOCUMENT OF THE CUSTOMER

1. After doing the transaction and printing the receipt, click on "Customers" in the menu and then click on "Customer List".

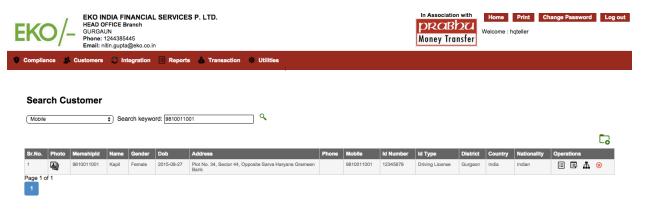


- 2. Select the search criteria which can be:
  - a. Membership Id
  - b. Name
  - c. Mobile
- 3. Enter the details and click on the search icon.

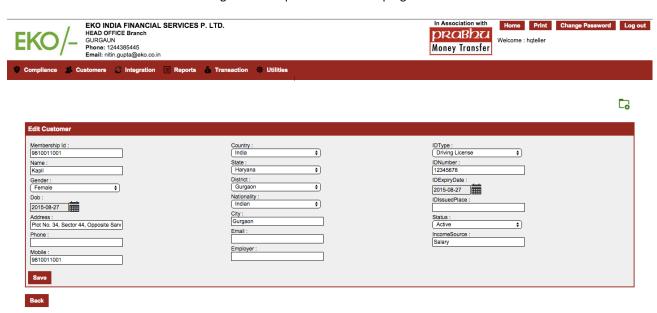




4. Click on the edit details icon in the right side under the "Operations" heading.

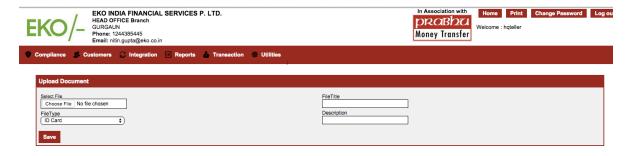


5. In the next screen click on the green color plus icon at the top right.





- 6. Select the file to upload.
- 7. Choose "ID Card" in the "File Type" field.
- 8. Click on "Save" button.

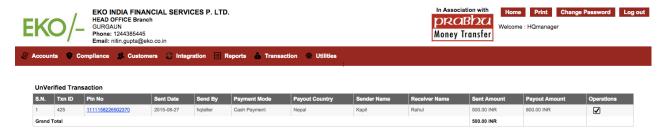


#### PART 4: APPROVING THE TRANSACTION

1. Click on the "Transaction" menu and click on "Unverified Transaction List".



2. In the search results click on the tick icon on the right side under the "Operations" heading.



3. The transaction gets approved.



#### **EXISTING CUSTOMER**

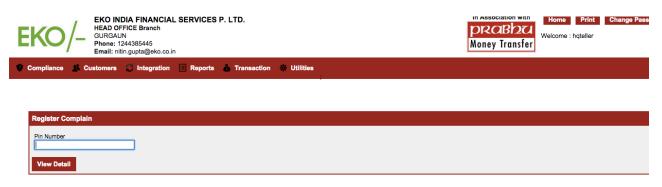
- 1. The process of searching the customer is exactly similar to searching in the new customer process.
- 2. When filling receiver details, you can either create a new receiver by the process explained for the new customer or select the receiver from the list.
- 3. The remaining process is exactly the same as the new customer process. However you don't need to upload the KYC documents for an existing customer.

#### REPORTING COMPLAINTS

1. Click on "Utilities" in the menu and click on "Register Complain".

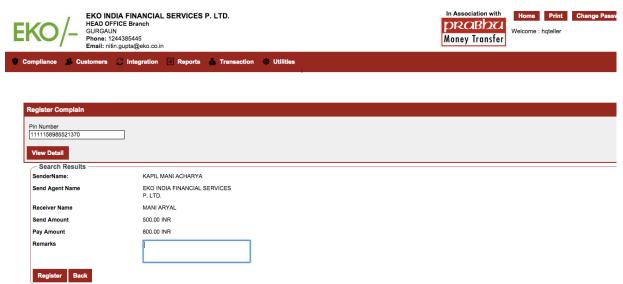


2. Enter "PIN Number" and click on "View Detail".



3. Enter remarks and click "Register".





- 4. Complain gets registered.
- 5. To search for a complain click on "Utilities" menu and click on "Search Transaction".
- 6. Enter the "PIN Number" and click on "View Detail" to get the detail.



# CUSTOMER KYC

For new customers you need to upload their KYC document as specified in the process above.

For transactions with value equal to or more than Rs. 10,000, you will need to fill up the KYC form separately. The KYC form is shown at the time of the transaction, you will need to do the following:

- 1. Take a print out of the form
- 2. Fill the details and take customer's signature
- 3. Upload the form using the same process as shown for KYC document upload of the customer

For KYC document the following are acceptable forms of id:

- A. Indian driving license
- B. AADHAAR Card
- C. Nepalese citizenship
- D. Indian/Nepalese passport
- E. Indian ration card



F. Indian voter id card

#### TRANSACTION LIMITS

The following limits are applicable for transactions:

A. Maximum amount per transaction: Rs. 50,000

B. Yearly transaction count: 12

# CUSTOMER FEE

The following fee is applicable to the customer:

Slab	Fee
Rs. 1 – Rs. 50,000	Rs. 200

# **COMMISSION AND CHARGES**

The details of commission to be paid to you and any charges to be paid by you are mentioned in this section.

#### COMMISSION

Eko will give you commission on transactions as shown below:

Slab	Commission (out of customer fee)
Rs. 1 – Rs. 50,000	21.05%

# EXAMPLE

The following table shows calculated commission that you will earn for various transactions.

Amount	Commission (out of customer fee)
Rs. 5,000	Rs. 42.11
Rs. 10,000	Rs. 42.11

#### **CHARGES**

Eko will charge you the following:

- A. One time activation fee of Rs. 1,000.
- B. Monthly rental of Rs. 100 for providing marketing standee.
  - a. During the pilot launch the standee will be displayed at your outlet to attract customers. Eko will take it back after a month.

# **E-VALUE**

The e-value process will remain same as it is currently for domestic money transfer.

Please make sure you have adequate e-value before the start of the day.



# SUPPORT MATRIX

#### LEVEL 1 SUPPORT - PRABHU MONEY REGIONAL MANAGER

- 1. Delhi NCR
  - a. Mr. Mitra Ghimire
  - b. +91 987 137 9775
- 2. Mumbai
  - a. Mr. Tara Prasad Sharma
  - b. +91 989 278 5735

#### LEVEL 2 SUPPORT – EKO SALES EXECUTIVE, AREA MANAGER AND SCSP

Contact your respective Eko sales executive, area manager or SCSP.

#### LEVEL 3 SUPPORT - EKO INDO-NEPAL PRODUCT TEAM

- 1. Mr. Abhishek Khanna, Abhishek.Khanna@eko.co.in
- 2. Mr. Avinash Agrawal, Avinash.Agrawal@eko.co.in

#### **FAQS**

A. What if I don't upload the KYC document of the customer after the transaction?

The money will not be sent to the receiver and the transaction will go on hold.

What if I enter incorrect details of the receiver such as the bank name or the account number?

In case of a mismatch the transaction will not be processed and will go on hold. You can raise a complain to get the receiver details corrected. On correction the money will be sent.

C. What will happen if I enter the receiver name incorrectly?

The receiver will not be able to collect cash, as they need to present a valid id. The name entered in the portal needs to match the name on their id exactly. The money will not be handed over to them. You will need to raise a complain and get the name rectified on sender's request.

D. What if I don't get the response to my raised complain in time or the solution is not satisfactory?

You will need to escalate the matter to Eko at Abhishek.Khanna@eko.co.in. Eko will then check with the Prabhu team for the correct resolution and update you.

Will I be informed once my complaint gets resolved?

No, Prabhu team does not inform when they resolve a ticket; you will either need to check the status proactively or on customer's request.

Will money remittance to Nepal also be available through Connect?

Not presently but definitely in the future. Currently we are doing a pilot launch with only selective agents. Once the service grows it will be available from within Connect. You will no longer need to use the Prabhu portal for doing transactions.