DATABASE ORGANISATION CS – 425 DELIVERABLE – 3

INVENTORY MANAGEMENT SYSTEM GROUP – 5

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Top 5 Best-Selling Products

This query identifies the top 5 products with the highest total sales quantity.

SELECT Clause:

- p.PID: Selects the Product ID from the Product table
- p.Pname: Selects the Product Name from the Product table
- SUM(sd.SDquantity) AS TotalSold: Calculates the total quantity sold for each product

FROM and JOIN Clauses:

- FROM Product p: Specifies the main table as Product, aliased as 'p'
- JOIN Sale_Details sd ON p.PID = sd.PID: Joins the Sale_Details table with Product table using PID as the joining key

GROUP BY Clause:

• Groups the results by p.PID and p.Pname to aggregate sales for each unique product

ORDER BY Clause:

 Sorts the results by TotalSold in descending order (DESC) to rank products from highest to lowest sales

LIMIT Clause:

• Restricts the output to only the top 5 results

SQL Statement:

SELECT p.PID, p.Pname, SUM(sd.SDquantity) AS TotalSold

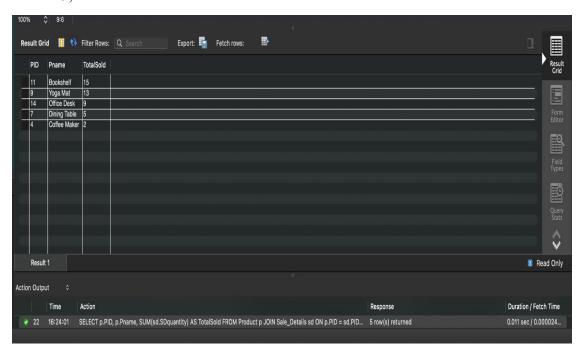
FROM Product p

JOIN Sale Details sd ON p.PID = sd.PID

GROUP BY p.PID, p.Pname

ORDER BY TotalSold DESC

LIMIT 5:



Monthly Sales Trend

This query shows the total sales amount for each month, using a window function to calculate the running total.

SELECT Clause:

- DATE_FORMAT(sale_date, '%Y-%m') AS Month: Converts the sale date to a yearmonth format (e.g., '2024-10'), allowing for monthly aggregation.
- SUM(Stotal_amount) AS MonthlyTotal: Calculates the total sales amount for each month.
- SUM(SUM(Stotal_amount)) OVER (ORDER BY DATE_FORMAT(sale_date, '%Y-%m')) AS RunningTotal: Computes a running total of sales across months using a window function.

FROM, GROUP BY, and ORDER BY Clauses:

• The query uses the Sale table, groups results by the formatted month, and orders them chronologically.

SQL Statement:

SELECT

DATE FORMAT(sale date, '%Y-%m') AS Month,

SUM(Stotal amount) AS MonthlyTotal,

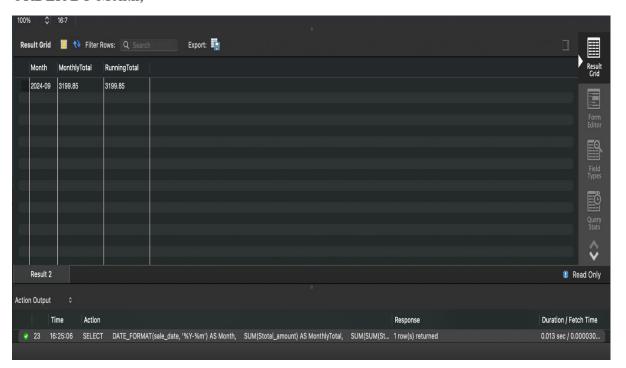
SUM(SUM(Stotal amount)) OVER (ORDER BY DATE FORMAT(sale date, '%Y-%m'))

AS RunningTotal

FROM Sale

GROUP BY Month

ORDER BY Month;



Product Reorder Alert

This query identifies products that need reordering based on their current stock quantity.

SELECT Clause:

- p.PID: Selects the Product ID
- p.Pname: Selects the Product Name
- p.Pstock quantity: Selects the current stock quantity of the product
- CASE statement: Creates a new column ReorderStatus based on stock quantity

CASE Statement:

- Assigns 'Urgent Reorder' if stock is less than 10
- Assigns 'Reorder Soon' if stock is between 10 and 49
- Assigns 'Stock Sufficient' if stock is 50 or more

FROM Clause:

• Uses the Product table, aliased as 'p'

ORDER BY Clause:

Sorts the results by p.Pstock quantity in ascending order

SQL Statement:

SELECT p.PID, p.Pname, p.Pstock_quantity,

CASE

WHEN p.Pstock_quantity < 10 THEN 'Urgent Reorder'

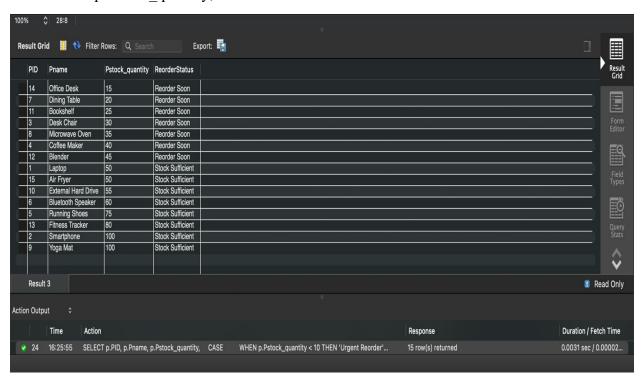
WHEN p.Pstock_quantity < 50 THEN 'Reorder Soon'

ELSE 'Stock Sufficient'

END AS ReorderStatus

FROM Product p

ORDER BY p.Pstock quantity;



Customer Ranking by Total Purchases

This query ranks customers based on their total purchase amount using a window function.

SELECT Clause:

- c.CID: Selects the Customer ID
- c.Cname: Selects the Customer Name
- SUM(s.Stotal_amount) AS TotalPurchases: Calculates the total purchase amount for each customer
- RANK() OVER (ORDER BY SUM(s.Stotal_amount) DESC) AS CustomerRank: Assigns a rank to each customer based on their total purchases

FROM and JOIN Clauses:

- FROM Customer c: Specifies the main table as Customer, aliased as 'c'
- JOIN Sale s ON c.CID = s.CID: Joins the Sale table with Customer table using CID as the joining key

GROUP BY Clause:

• Groups the results by c.CID and c.Cname to aggregate sales for each unique customer

SQL Statement:

SELECT

c.CID,

c.Cname,

SUM(s.Stotal amount) AS TotalPurchases,

RANK() OVER (ORDER BY SUM(s.Stotal amount) DESC) AS CustomerRank

FROM Customer c

JOIN Sale s ON c.CID = s.CID

GROUP BY c.CID, c.Cname;



Supplier Performance Analysis

This query analyzes supplier performance based on order fulfillment time.

SELECT Clause:

- s.SUPID: Selects the Supplier ID
- s.Sname: Selects the Supplier Name
- AVG(DATEDIFF(o.order_date, o.delivery_date)) AS AvgDeliveryDays: Calculates the average number of days between order and delivery dates
- COUNT(o.OID) AS TotalOrders: Counts the total number of orders for each supplier

FROM and JOIN Clauses:

- FROM Supplier s: Specifies the main table as Supplier, aliased as 's'
- JOIN Order o ON s.SUPID = o.SUPID: Joins the Order table with Supplier table using SUPID as the joining key

GROUP BY Clause:

• Groups the results by s.SUPID and s.Sname to aggregate data for each unique supplier

ORDER BY Clause:

• Sorts the results by AvgDeliveryDays in ascending order, prioritizing suppliers with shorter delivery times

SQL Statement:

SELECT

s.SUPID,

s.Sname,

AVG(DATEDIFF(o.order_date, o.delivery_date)) AS AvgDeliveryDays,

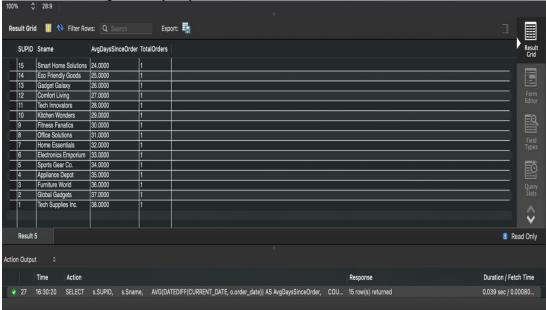
COUNT(o.OID) AS TotalOrders

FROM Supplier s

JOIN 'Order' o ON s.SUPID = o.SUPID

GROUP BY s.SUPID, s.Sname

ORDER BY AvgDeliveryDays;



Top Customers by Total Purchase Amount

This query will show the top 5 customers based on their total purchase amount. It joins the Customer and Sale tables, sums up the total amount for each customer, and orders the results in descending order.

SELECT Clause:

- c.CID: Selects the Customer ID
- c.Cname: Selects the Customer Name
- SUM(s.Stotal_amount) AS TotalPurchaseAmount: Calculates the total purchase amount for each customer

FROM and JOIN Clauses:

- FROM Customer c: Specifies the main table as Customer, aliased as 'c'
- JOIN Sale s ON c.CID = s.CID: Joins the Sale table with Customer table using CID as the joining key

GROUP BY Clause:

• Groups the results by c.CID and c.Cname to aggregate sales for each unique customer

ORDER BY Clause:

• Sorts the results by TotalPurchaseAmount in descending order (DESC) to rank customers from highest to lowest total purchases

LIMIT Clause:

• Restricts the output to only the top 5 results

SQL Statement:

SELECT

c.CID,

c.Cname,

SUM(s.Stotal amount) AS TotalPurchaseAmount

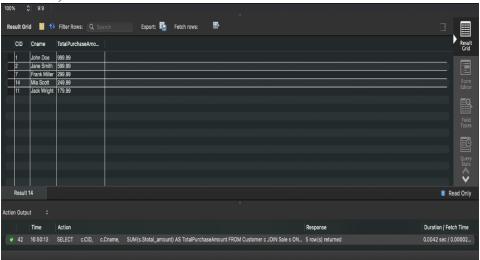
FROM Customer c

JOIN Sale s ON c.CID = s.CID

GROUP BY c.CID, c.Cname

ORDER BY TotalPurchaseAmount DESC

LIMIT 5:



Q7.

Query Description:

Product Category Sales Analysis

This query uses OLAP features to analyze sales by product category and quarter.

SELECT Clause:

- p.Pcategory: Selects the Product Category
- QUARTER(s.sale date) AS Quarter: Extracts the quarter from the sale date
- SUM(sd.SDquantity * p.Punit price) AS TotalSales: Calculates the total sales amount

FROM and JOIN Clauses:

- FROM Product p: Starts with the Product table
- JOIN Sale Details sd ON p.PID = sd.PID: Links Product to Sale Details
- JOIN Sale s ON sd.SID = s.SID: Further joins with the Sale table

GROUP BY Clause:

• GROUP BY p.Pcategory, Quarter WITH ROLLUP: Groups results by category and quarter, with additional summary rows

SQL Statement:

SELECT

p.Pcategory,

QUARTER(s.sale date) AS Quarter,

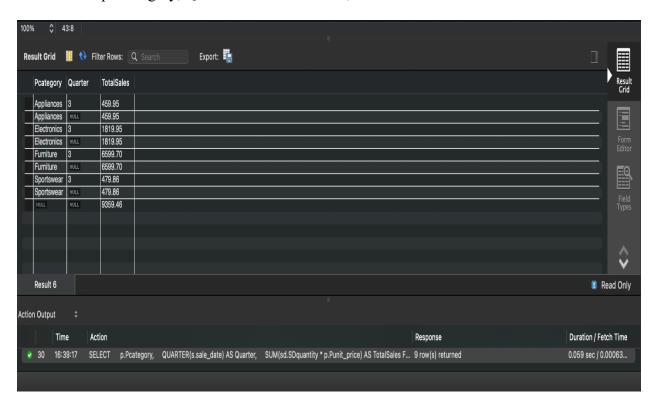
SUM(sd.SDquantity * p.Punit price) AS TotalSales

FROM Product p

JOIN Sale Details sd ON p.PID = sd.PID

JOIN Sale s ON sd.SID = s.SID

GROUP BY p.Pcategory, Quarter WITH ROLLUP;



Customer Segmentation

This query segments customers based on their purchase frequency and total spend.

SELECT Clause:

- c.CID and c.Cname: Selects the Customer ID and Name
- COUNT(s.SID) AS PurchaseFrequency: Counts the number of sales for each customer
- SUM(s.Stotal_amount) AS TotalSpend: Calculates the total amount spent by each customer
- CASE statement: Categorizes customers into segments based on their purchase behavior

FROM and JOIN Clauses:

- FROM Customer c: Specifies the main table as Customer
- LEFT JOIN Sale s ON c.CID = s.CID: Ensures all customers are included, even those without sales

GROUP BY Clause:

• Groups the results by c.CID and c.Cname to aggregate data for each unique customer

SQL Statement:

SELECT

c.CID,

c.Cname,

COUNT(s.SID) AS PurchaseFrequency,

SUM(s.Stotal amount) AS TotalSpend,

CASE

WHEN COUNT(s.SID) > 10 AND SUM(s.Stotal_amount) > 10000 THEN 'VIP'

WHEN COUNT(s.SID) > 5 OR SUM(s.Stotal_amount) > 5000 THEN 'Regular'

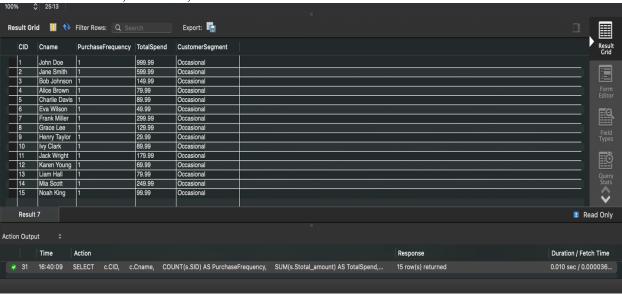
ELSE 'Occasional'

END AS CustomerSegment

FROM Customer c

LEFT JOIN Sale s ON c.CID = s.CID

GROUP BY c.CID, c.Cname;



O9.

Query Description:

Product Reorder Alert - This query identifies products that need reordering based on their current stock quantity. It categorizes products into 'Urgent Reorder', 'Reorder Soon', and 'Stock Sufficient' based on their stock levels.

SELECT Clause:

- p.PID: Selects the Product ID
- p.Pname: Selects the Product Name
- p.Pstock quantity: Selects the current stock quantity of the product
- CASE statement: Creates a new column ReorderStatus based on stock quantity

CASE Statement:

- Assigns 'Urgent Reorder' if stock is less than 10
- Assigns 'Reorder Soon' if stock is between 10 and 49
- Assigns 'Stock Sufficient' for all other cases (though this won't appear due to the WHERE clause)

FROM Clause:

• Uses the Product table, aliased as 'p'

WHERE Clause:

• Filters products to include only those with stock quantity less than 50

ORDER BY Clause:

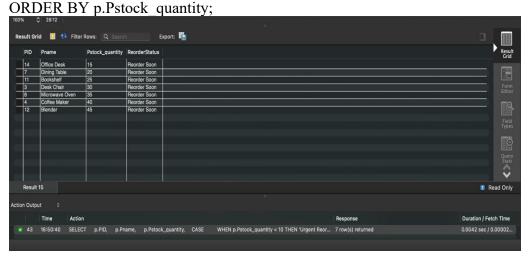
• Sorts the results by p.Pstock quantity in ascending order

SQL Statement:

```
SELECT
p.PID,
p.Pname,
p.Pstock_quantity,
CASE
WHEN p.Pstock_quantity < 10 THEN 'Urgent Reorder'
WHEN p.Pstock_quantity < 50 THEN 'Reorder Soon'
ELSE 'Stock Sufficient'
END AS ReorderStatus
```

FROM Product p

WHERE p.Pstock_quantity < 50



O10.

Query Description:

Order Fulfillment Time Trend

This query analyzes the trend in order fulfillment time over months.

SELECT Clause:

- DATE_FORMAT(order_date, '%Y-%m') AS Month: Converts the order date to a year-month format (e.g., '2024-10').
- AVG(DATEDIFF(delivery_date, order_date)) AS AvgFulfillmentDays: Calculates the average number of days between order and delivery dates for each month.
- LAG(AVG(DATEDIFF(delivery_date, order_date))) OVER (ORDER BY DATE_FORMAT(order_date, '%Y-%m')) AS PrevMonthAvg: Uses the LAG window function to retrieve the previous month's average fulfillment time.

FROM Clause:

• Specifies the Order table as the data source.

GROUP BY Clause:

• Groups the results by the formatted month.

ORDER BY Clause:

• Sorts the results chronologically by month.

SQL Statement:

SELECT

DATE FORMAT(order date, '%Y-%m') AS Month,

AVG(DATEDIFF(delivery date, order date)) AS AvgFulfillmentDays,

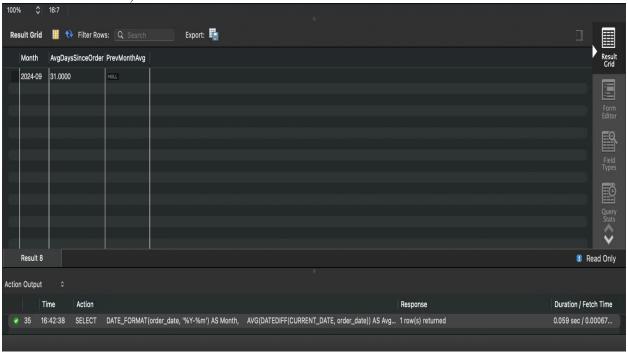
LAG(AVG(DATEDIFF(delivery date, order date))) OVER (ORDER BY

DATE_FORMAT(order_date, '%Y-%m')) AS PrevMonthAvg

FROM 'Order'

GROUP BY Month

ORDER BY Month;



O11.

Query Description:

Product Profit Margin Analysis

This query calculates the profit margin for each product.

SELECT Clause:

- p.PID: Selects the Product ID
- p.Pname: Selects the Product Name
- p.Punit_price AS SellingPrice: Retrieves the unit price from the Product table as the selling price
- AVG(od.ODunit_price) AS AvgCostPrice: Calculates the average cost price from Order Details
- (p.Punit_price AVG(od.ODunit_price)) / p.Punit_price * 100 AS ProfitMarginPercentage: Computes the profit margin percentage

FROM and JOIN Clauses:

- FROM Product p: Specifies the main table as Product
- JOIN Order_Details od ON p.PID = od.PID: Joins with Order_Details table using Product ID

GROUP BY Clause:

• Groups results by p.PID, p.Pname, and p.Punit_price to aggregate data for each unique product

ORDER BY Clause:

• Sorts the results by ProfitMarginPercentage in descending order, showing highest profit margins first

SQL Statement:

SELECT

p.PID,

p.Pname,

p.Punit price AS SellingPrice,

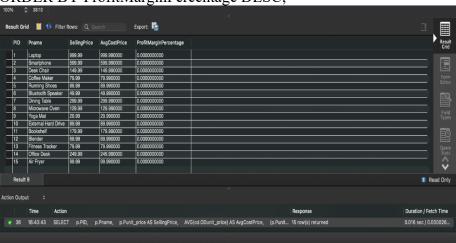
AVG(od.ODunit price) AS AvgCostPrice,

(p.Punit_price - AVG(od.ODunit_price)) / p.Punit_price * 100 AS ProfitMarginPercentage FROM Product p

JOIN Order Details od ON p.PID = od.PID

GROUP BY p.PID, p.Pname, p.Punit price

ORDER BY ProfitMarginPercentage DESC;



```
O12.
```

Customer Retention Analysis

This query analyzes customer retention by comparing purchases in consecutive years.

Common Table Expression (CTE)

```
WITH CustomerYearlyPurchases AS (
SELECT
CID,
YEAR(sale_date) AS Year,
SUM(Stotal_amount) AS YearlyPurchase
FROM Sale
GROUP BY CID, YEAR(sale_date)
```

This CTE calculates the total purchase amount for each customer per year. It:

- Extracts the year from the sale date
- Sums up the total amount spent by each customer in each year
- Groups the results by customer ID and year

Main SELECT Statement

SELECT

```
c1.Year,
```

COUNT(DISTINCT c1.CID) AS TotalCustomers,

COUNT(DISTINCT c2.CID) AS RetainedCustomers,

COUNT(DISTINCT c2.CID) / COUNT(DISTINCT c1.CID) * 100 AS RetentionRate

FROM CustomerYearlyPurchases c1

LEFT JOIN CustomerYearlyPurchases c2 **ON** c1.CID = c2.CID AND c1.**Year** = c2.**Year** - 1

GROUP BY c1. Year

ORDER BY c1. Year;

This part of the query calculates the retention rate:

- It joins the CTE with itself (c1 and c2) to compare consecutive years
- Counts total customers for each year
- Counts retained customers (those who made purchases in consecutive years)
- Calculates the retention rate as a percentage

SQL Statement:

```
WITH CustomerYearlyPurchases AS (
SELECT
CID,
YEAR(sale_date) AS Year,
SUM(Stotal_amount) AS YearlyPurchase
FROM Sale
GROUP BY CID, YEAR(sale_date)
)
SELECT
c1.Year,
COUNT(DISTINCT c1.CID) AS TotalCustomers,
COUNT(DISTINCT c2.CID) AS RetainedCustomers,
```

COUNT(DISTINCT c2.CID) / COUNT(DISTINCT c1.CID) * 100 AS RetentionRate FROM CustomerYearlyPurchases c1

LEFT JOIN CustomerYearlyPurchases c2 ON c1.CID = c2.CID AND c1.Year = c2.Year - 1 GROUP BY c1.Year

ORDER BY c1. Year;



Q13.

Query Description:

Supplier Order Value Distribution

This query uses window functions to analyze the distribution of order values for each supplier.

SELECT Clause:

- s.SUPID: Selects the Supplier ID
- s.Sname: Selects the Supplier Name
- o.Ototal amount: Selects the total amount of each order
- PERCENT_RANK(): Calculates the percent rank of each order amount within a supplier's orders
- NTILE(4): Divides the orders into quartiles for each supplier

FROM and JOIN Clauses:

- FROM Supplier s: Specifies the main table as Supplier
- JOIN Order o ON s.SUPID = o.SUPID: Joins with the Order table using Supplier ID Window Functions

1. PERCENT_RANK():

PERCENT_RANK() **OVER** (**PARTITION BY** s.SUPID **ORDER BY** o.Ototal_amount) **AS** PercentRank

- Calculates the relative rank of each order amount within a supplier's set of orders
- Values range from 0 to 1, indicating the percentage of values below the current value

2. **NTILE(4)**:

NTILE(4) OVER (PARTITION BY s.SUPID ORDER BY o.Ototal amount) AS Quartile

- Divides the orders for each supplier into 4 equal groups (quartiles)
- Assigns a value from 1 to 4 to each order, representing which quartile it falls into

SQL Statement:

SELECT

s.SUPID,

s.Sname,

o.Ototal amount,

PERCENT_RANK() OVER (PARTITION BY s.SUPID ORDER BY o.Ototal_amount) AS PercentRank,

NTILE(4) OVER (PARTITION BY s.SUPID ORDER BY o.Ototal_amount) AS Quartile FROM Supplier s

JOIN 'Order' o ON s.SUPID = o.SUPID;



Monthly Sales Trend

This query shows the sales trend over the last 12 months. It provides the number of sales, total sales amount, and average sale amount for each month.

SELECT Clause:

- DATE_FORMAT(s.sale_date, '%Y-%m') AS Month: Formats the sale date into a year-month string
- COUNT(DISTINCT s.SID) AS NumberOfSales: Counts unique sale IDs per month
- SUM(s.Stotal_amount) AS TotalSalesAmount: Calculates total sales amount per month
- AVG(s.Stotal_amount) AS AverageSaleAmount: Computes average sale amount per month

FROM Clause:

• Uses the Sale table, aliased as 's'

GROUP BY Clause:

• Groups results by the formatted month

ORDER BY Clause:

• Sorts results by month in descending order (most recent first)

LIMIT Clause:

• Restricts the output to the last 12 months

SQL Statement:

SELECT

DATE_FORMAT(s.sale_date, '%Y-%m') AS Month,

COUNT(DISTINCT s.SID) AS NumberOfSales,

SUM(s.Stotal amount) AS TotalSalesAmount,

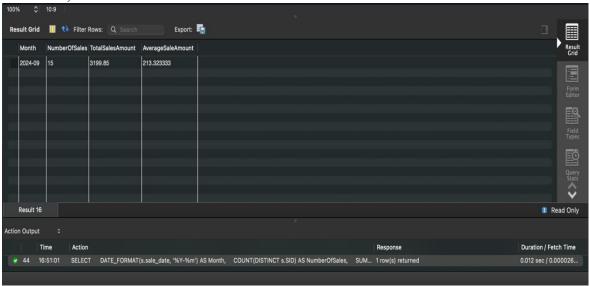
AVG(s.Stotal_amount) AS AverageSaleAmount

FROM Sale s

GROUP BY Month

ORDER BY Month DESC

LIMIT 12;



O15.

Query Description:

Seasonal Sales Pattern

This query analyzes seasonal sales patterns using OLAP features.

SELECT Clause:

- YEAR(sale date) AS Year: Extracts the year from the sale date
- QUARTER(sale date) AS Quarter: Extracts the quarter from the sale date
- SUM(Stotal amount) AS TotalSales: Calculates total sales for each group
- AVG(SUM(Stotal_amount)) OVER (PARTITION BY QUARTER(sale_date)) AS AvgQuarterlySales: Computes the average quarterly sales across years

FROM Clause:

• Uses the Sale table

GROUP BY Clause:

- Groups results by Year and Quarter
- WITH ROLLUP: Generates subtotals and grand totals

SQL Statement:

SELECT

YEAR(sale date) AS Year,

QUARTER(sale date) AS Quarter,

SUM(Stotal amount) AS TotalSales,

AVG(SUM(Stotal amount)) OVER (PARTITION BY QUARTER(sale date)) AS

AvgQuarterlySales

FROM Sale

GROUP BY Year, Quarter WITH ROLLUP;

