



PSO CARDS STATISTICAL REPORT

(JUL - JUN) TY VS LY

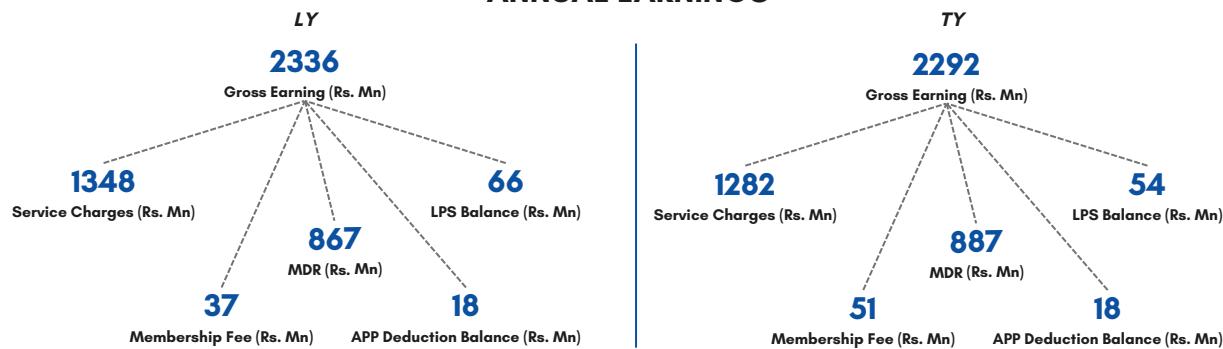
ANNUAL SALES

LY	TY	VAR (+/- %)
623 Sales (Liters, Mn)	680 Sales (Liters, Mn)	9% Sales (Liters, Mn)
179,291 Sales Rs. (Mn)	178,291 Sales Rs. (Mn)	-0.6% Sales Rs. (Mn)
66,056 Bank Card Sales Rs. (Mn)	70,764 Bank Card Sales Rs. (Mn)	7.1% Bank Card Sales Rs. (Mn)
17 Transactions (Mn)	20 Transactions (Mn)	17.6% Transactions (Mn)

%OF RETAIL SALE

	FY23	FY24	FY25
ALTRON	5	5	7
HOBC 95	18	12	7
HSD	12	11	13

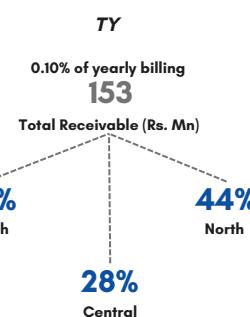
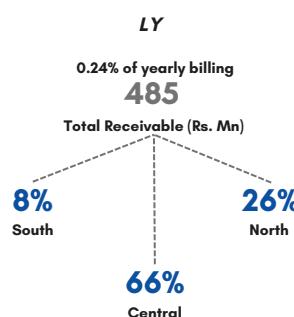
ANNUAL EARNINGS



CUSTOMER BASE

LY	TY
7,836 Total Customer	9,017 Total Customer
6,390 F&CC Customer	7,214 F&CC Customer
1446 B2B Customer	1,803 B2B Customer
430 NGOP New Customers	749 NGOP New Customers
7,078 Fuelink Portal Users	10,612 Fuelink Portal Users

RECEIVABLE



NETWORKS

TY	TY
1697 No. of Retail Outlet	197 Pending Request
2261 POS Deployed	59 Additional Request
24 Available Inventory	138 New Request

