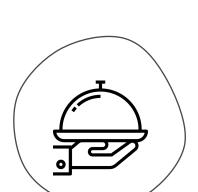
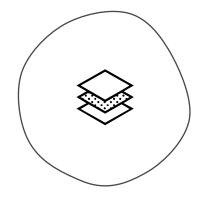
LA establishment market research

### **GENERAL CONCLUSIONS**



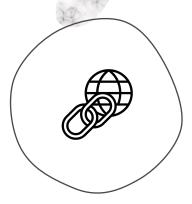
**75%** 

Establishments are restaurants



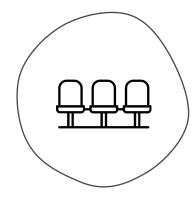
9651

Establishments are located in LA



38%

of establishments are chain

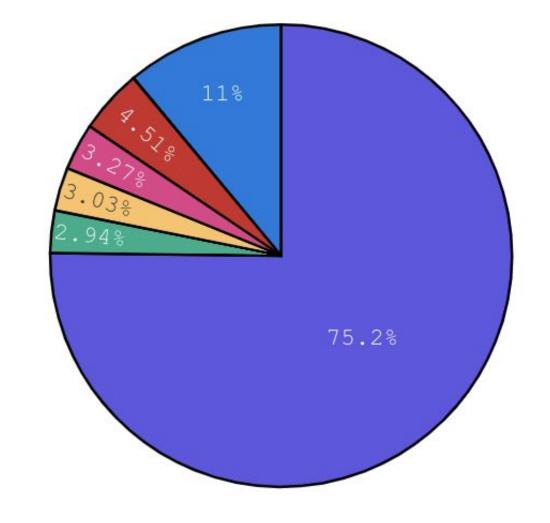


43

The average number of seats in the establishment

# www.yoursite.com

## Restaurant is the most common type of establishment in Los Angeles



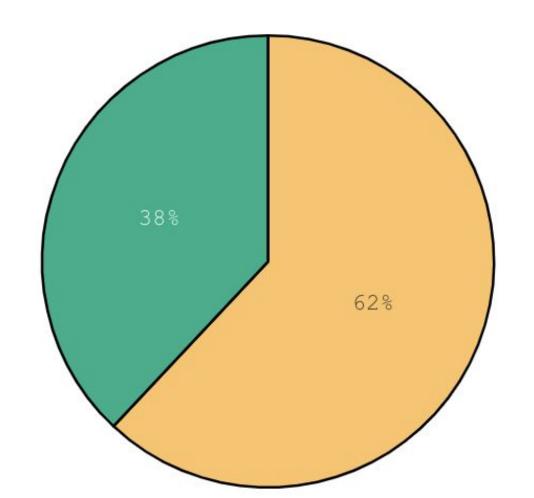
- Restaurant
- Fast Food
- Cafe
- Pizza
- Bar
- Bakery





**5%**Establishments are cafe

## Most establishments in Los Angeles are non-chain.



■ Nonchain

■ Chain



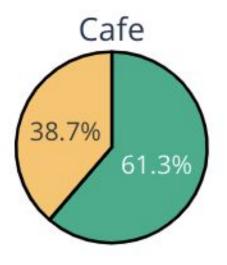
62% of establishments are non-chain

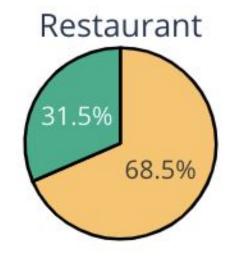


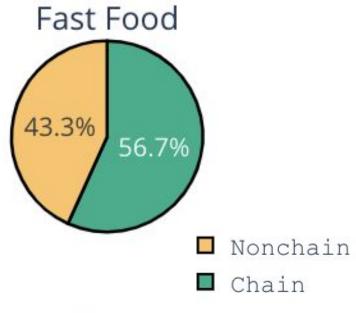
38% of establishments are chain

### The proportions of chain and nonchain establishments

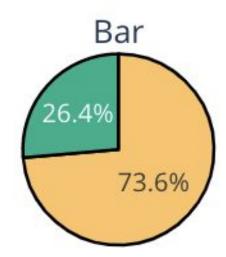


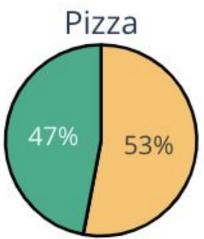












#### Distribution of the number of seats in chain establishments

Number of Establishments

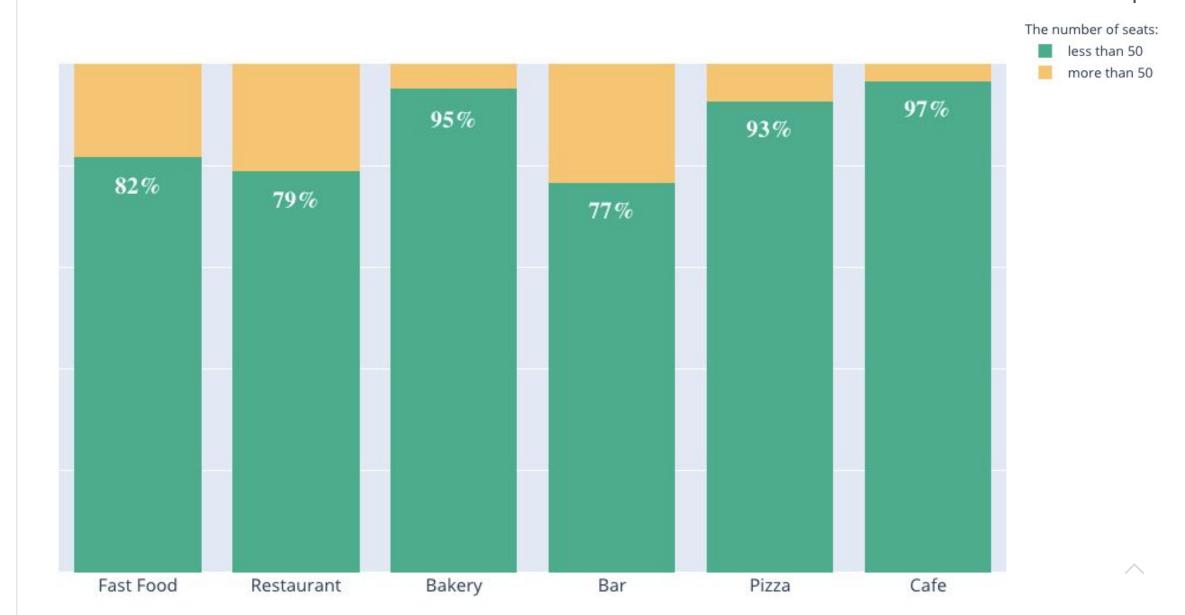
The average number The average number of seats in the chain

of seats in the establishment

establishment

Type: 450 Mean: 40 Fast Food Restaurant 400 Bakery Bar 350 Pizza 300 Cafe 250 200 150 100 50 0 50 100 150 200 Number of Seats

#### Share of establishments with less than 50 seats



## Restaurant is the most common type of establishment in LA

50 48 45 40 32 29 30 25 22 10 0 Bakery Bar Cafe Fast Food Pizza Restaurant



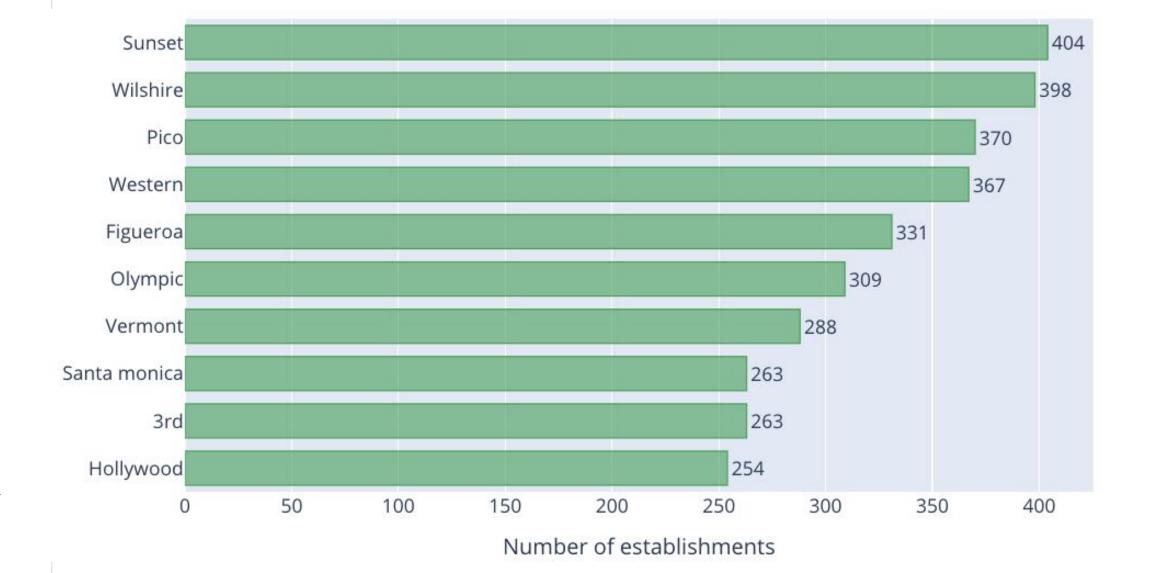
The average numbe of seats in the restaurant

Number of Seats

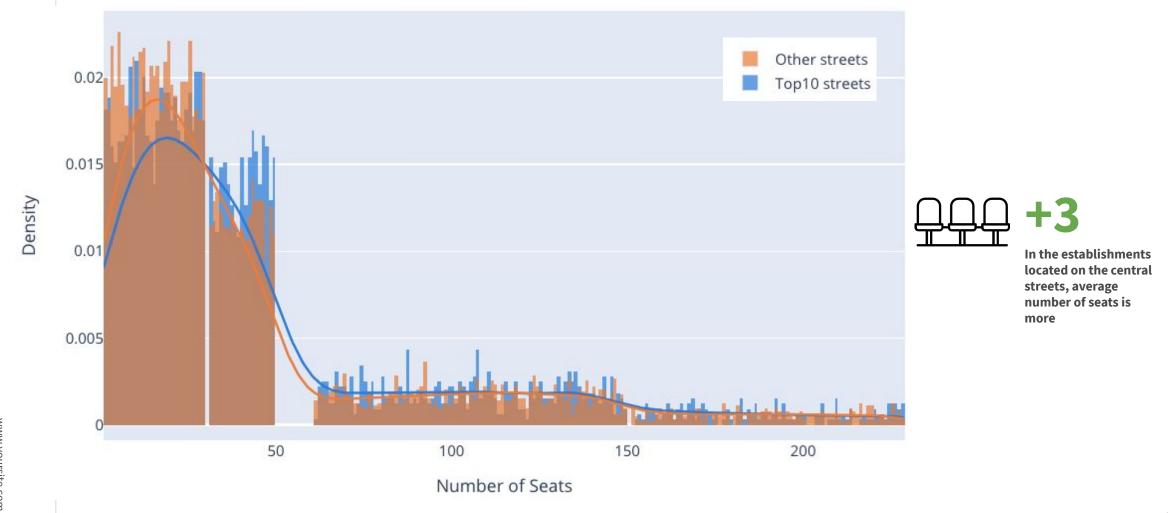


The average number of seats in the cafe

### Top 10 streets for the number of establishments



## Distribution of the number of seats in restaurants on the streets of Top10 and others



#### Recommendations

01

#### **Location on the central street**

We have a great concept for our establishment. This will attract customers to us, including tourists, since the use of robots in a restaurant is quite rare. We invest heavily in investments, so I would advise us to rent a place for a cafe on a street with high traffic.

02

#### Make a choice in favor of a restaurant

I would advise us to consider changing the type of establishment from a cafe to a restaurant. Since, on average, restaurants are more in demand among customers (75% versus 4.5%), restaurants have more seats (48 versus 26).

03

#### **Restaurant chain**

If we successfully launch our establishment and the business model will consistently bring money, then the next stage in the development of this business, I propose to consider the creation of a chain of establishments, possibly the sale of a franchise.

# Thankyou