

## ABOUT US

Intelligent Solution to Your Package Holidays Hotel



## ARE YOU LOOKING FOR

Have you ever wanted your hotel system to be connected to Tour Operators so you don't have to keep track of bookings...

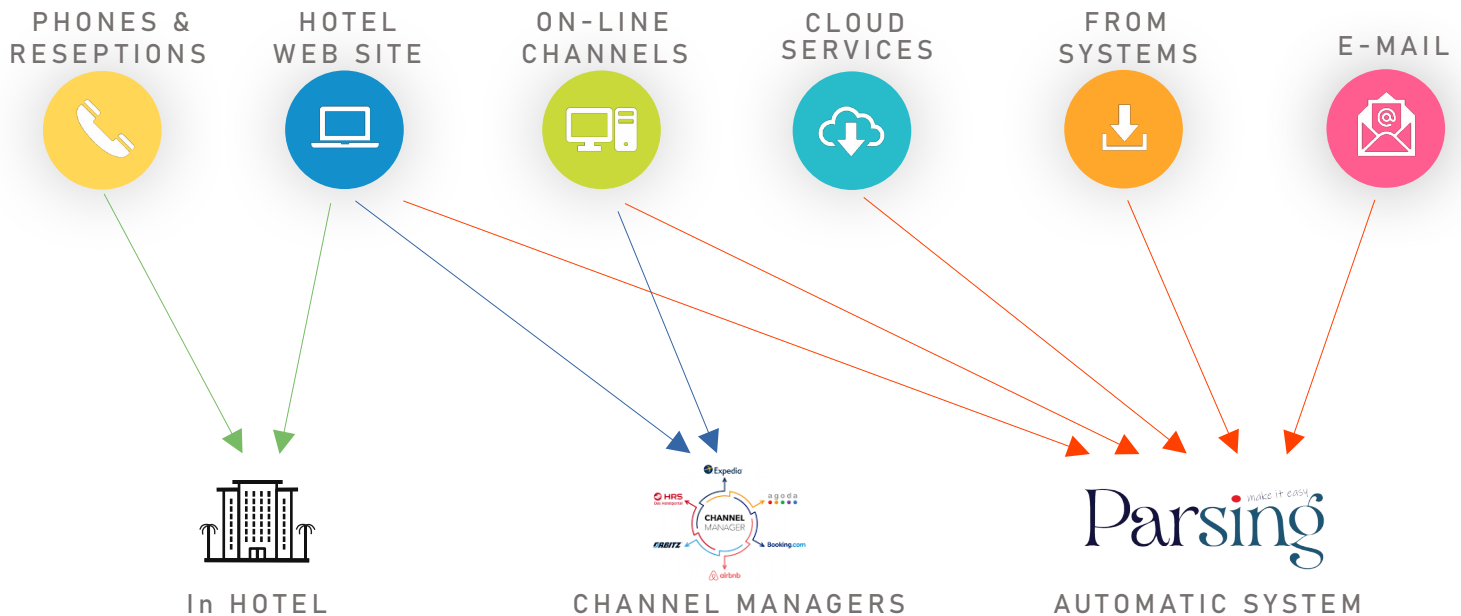
And ... not having to read e-mails, make phone calls, check contingents, enter reservations ...

... not to deal with overbooking, booking errors, billing difficulties and discrepancies ...

... to use your time in search of new customers, better service to existing ones, quality management of the hotel, improvement and optimization of work ...

Maybe you're looking for an automated process to do all of this for you...

## BOOKING CHANNELS



## CHANNELS & PERCENT

### ON - LINE



Booking.com, expedia.com, etc.

10 - 20 %

### CLOUDS



Tour Operators who send their bookings through the cloud

0 - 5 %

### SYSTEMS



TUI DESTIMO, Jil.travel, etc.

0 - 90 %

### E - MAIL



Tour operators who send their reservations by email

70 - 90 %

## ABOUT US

Maybe you're using Channel Manager, that's great. However, this covers about 20% of the bookings that come in, wouldn't you like to automate the remaining 80% as well? The main problem is - how to automate reservations sent by **email**, enter them into the Hotel system, modify them, cancel them, send confirmations, check availability, check at stops, etc. Our team has been working in the field of hotel reservations since 1996 years. We manage the reservation process of more than 70 hotels, constantly looking for options to facilitate and accordingly automate monotonous and repetitive operations, which often lead to making significant mistakes, as well as subsequent constant checks, for the implementation of which valuable time is wasted. The system minimizes human intervention by refining, synchronizing and verifying changes and additions to reservations on a daily basis.

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## WHAT WE DO

24\7

Automates and refines the booking flow process.

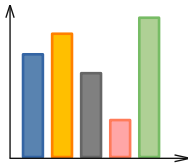
Handles over 95% of all bookings regardless of how they are received.

The time required for you or your team related to the booking process is reduced by around 90%.

Creates an opportunity to track the status of reservations for tour operators and partners through an online portal, without the need for constant phone calls or e-mails to specify the parameters of each one.

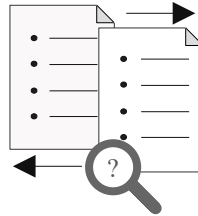
Facilitates your day-to-day work by supporting the booking process by managing and manipulating data, committed to the accuracy and timely entry of bookings, changes and cancellations.

### Statistics



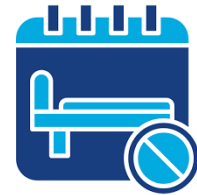
It provides analyzes and statistics related to Hotel occupancy by markets, tour operators, revenues, etc., especially for hotels using Opera Fidelio.

### Compare Rooming Lists



A tool to quickly compare a list of reservations from tour operators with those in the hotel system. It shows the differences as well as a one-click method to add or cancel them.

### Stop sales & Overbooking



Add and monitor for Stop sales and Overbooking by room types, allotments by tour operators, as well as the capacity of the entire hotel.

## WHAT WE OFFER

### TO CONVINCE YOURSELF

You are given the opportunity to test for free within a pre-arranged period in a test base until you are fully convinced of the benefits and functionality of the service. During this period, you will understand and learn the methods, processes and way of working with the online portal, as well as the additional functionalities it has, and you will be able to take advantage of the following advantages:

- 24/7
- Working with the automated reservation process.
- It increases the efficiency of the work of the hotel team, reduces the employment of those working with these activities and increases the quality of work.
- Accuracy when working with large volumes of data, such as in large hotels or hotel chains, where speed and accuracy are essential for good management and occupancy.
- Preparation of all types of analysis to support revenue management.
- Innovations and good practices (know-how).
- Assists and facilitates the invoicing process.
- Creates an opportunity to track the status of reservations for tour operators and partners through an online portal, without the need for constant phone calls or e-mails to specify the parameters of each one.
- Understand and learn how to use Stop Sales and Over Allotment

## LEARN MORE

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