## tothe JUNKUAIC





## Opportunity



B Junk crowds our cities & pollutes our air

Second-hand & vintage are the new norm

## Value Proposition



Report curb-side junk



Find second-hand pieces



Help the planet



Cover your tracks



## Business Model



#### Dumpers

Junkies



Who are they?
Indifferent
No incentive to sell
mature & families

Who are they?
Looking to save a buck
Chronically online
younger

What is their value?
Feeling better about doing the same

What is their value?

A free alternative

Community & sustainabillity



Financial Logic

Free track for all basic functions will feature banner ads

Premium track with monthly subscription with advanced features



## US & Them

- Facebook Marketplace is a hassle
- Ebay, Etsy, Chairish are not communal

Throwing away good stuff is wasteful



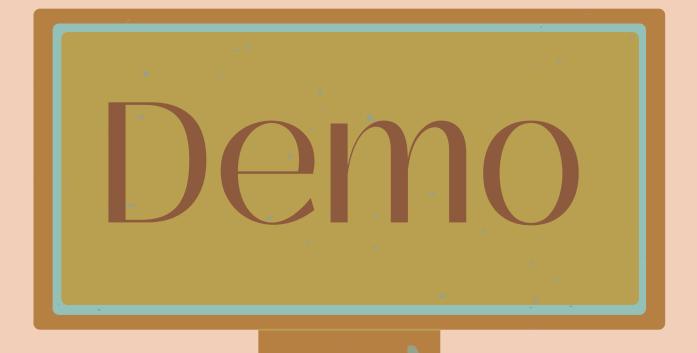




Frontend Backend Database TLV municipality



















## Social Imapct

Smart city

Community Sustainability



### Meet the team



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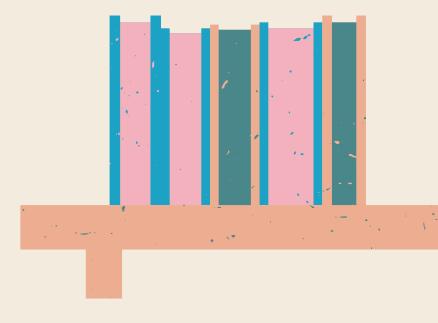
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# Qustions?

