

Motor Insurance Portfolio

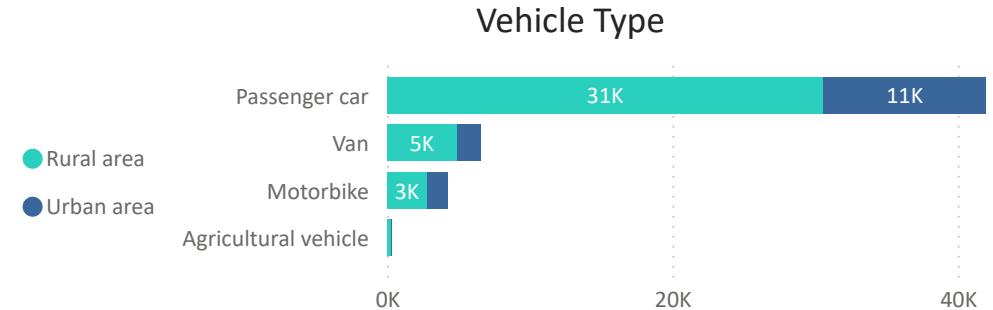
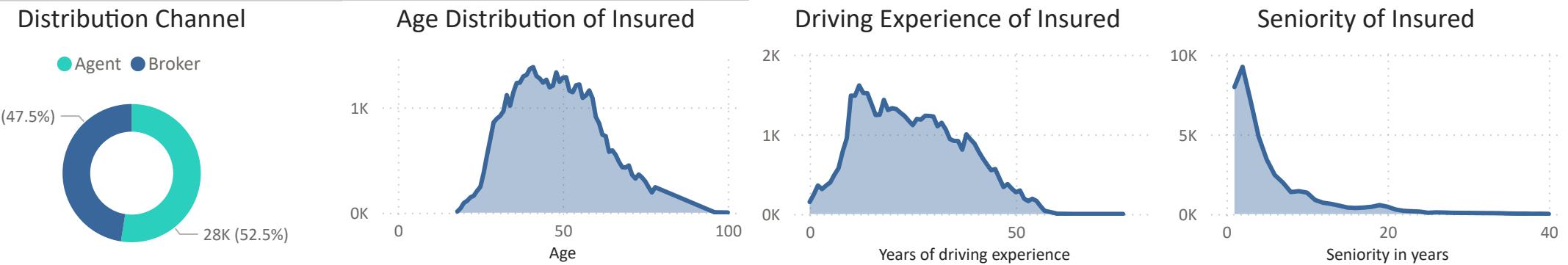
Premium **27,147,745** Cost Of Claims **15,156,063** Costs of Claims : Premium **0.56**
 Goal: <= 0.60 No. of Policies **53,502** No. of Insured **48,266** No. of Vehicles **53,140**

Nov 2015
-
Dec 2018

Overview

Premium & Claims
(by year)

Client Segmentation



Type	Value	Age	Power
Agricultural vehicle	34,533.16	24.00	64.47
Van	19,899.70	13.63	93.33
Passenger car	19,667.69	12.76	100.82
Motorbike	4,250.41	16.32	21.78

Motor Insurance Portfolio

Premium
7,877,010

Cost Of Claims
7,144,952

Costs of Claims : Premium
0.91
Goal: <= 0.60

No. of Policies
53,502

No. of Insured
48,266

No. of Vehicles
53,140

Select Year

- 2015
- 2016
- 2017
- 2018

Overview

Premium & Claims (by year)

Client Segmentation

Parameter for Average Premium

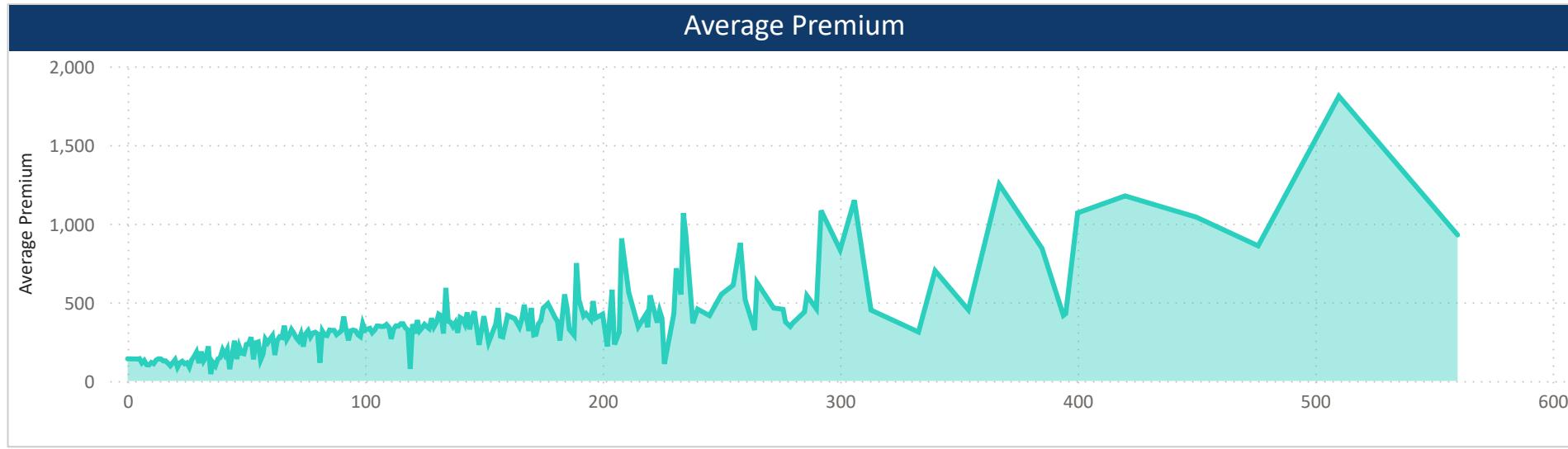
Vehicle Value

Vehicle Age

Vehicle Power

Driver Age

Years of Driving Experience



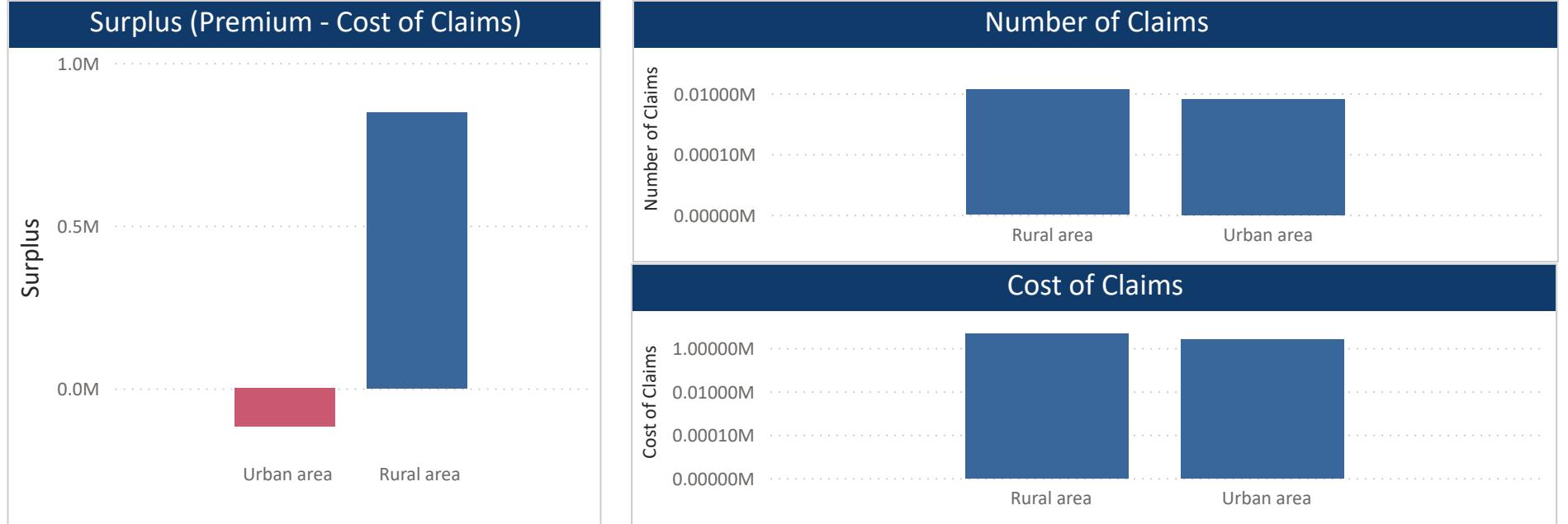
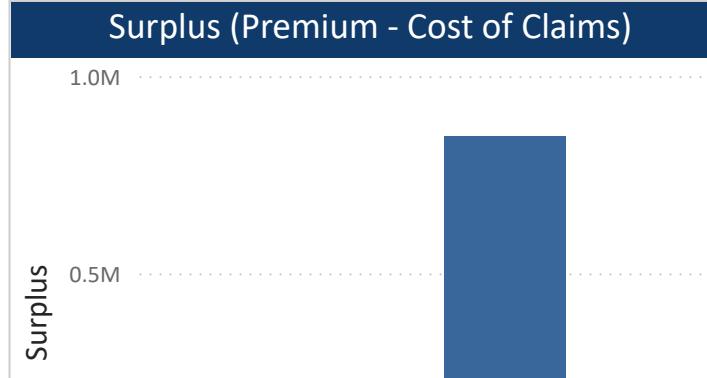
Parameter for Cost of Claims

Vehicle Type

Years Of Driving Experience

Seniority

Area



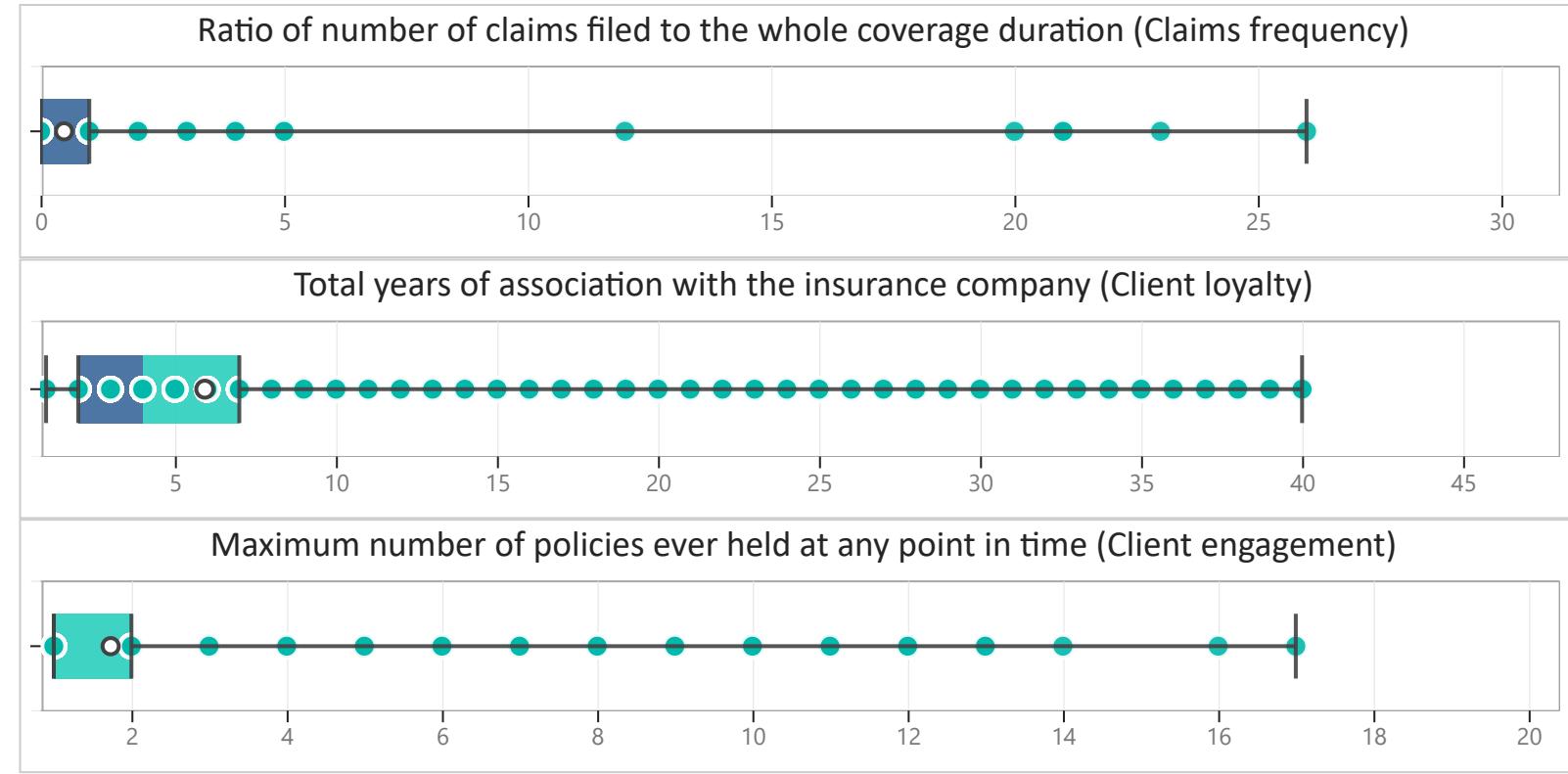
Motor Insurance Portfolio

Client Scoring & Grading System

Overview

Premium & Claims (by year)

Client Segmentation



Criteria	Score	Grade
Q1	0.00	A
Median	0	B
Q3	1.00	C

Criteria	Score	Grade
Q3	7.00	A
Median	3	B
Q1	2.00	C

Criteria	Score	Grade
Q3	2.00	A
Median	1	B
Q1	1.00	C

