



University of Minho
School of Engineering
Electronics Engineering department
Embedded systems

Project: Report

Marketing Digital Outdoor with gesture interaction — Problem statement

Group 8

José Pires A50178

Hugo Freitas A88258

Supervised by:

Professor Tiago Gomes

Professor Ricardo Roriz

Professor Sérgio Pereira

November 15, 2021

Contents

Contents	i
List of Figures	iii
List of Abbreviations	v
1 Introduction	1
1.1 Context and motivation	1
1.2 Problem statement	2
1.3 Market research	2
1.4 Project goals	3
1.5 Project planning	4
1.6 Report Outline	5
2 Analysis	7
2.1 Requirements and Constraints	7
2.1.1 Functional requirements	7
2.1.2 Non-functional requirements	8
2.1.3 Technical constraints	8
2.1.4 Non-technical constraints	8
2.2 System overview	8
2.2.1 MDO Remote Client	9
2.2.2 MDO Remote Server	10
2.2.3 MDO Local system	10
2.3 System architecture	11
2.3.1 Hardware architecture	11
2.3.2 Software architecture	12
2.4 Subsystem decomposition	15

Contents

2.4.1	Remote Client	16
2.4.2	Remote server	23
2.4.3	Local system	26
Bibliography		41
Appendices		42
A Project Planning — Gantt diagram		43

List of Figures

1.1	Example of a Digital Outdoor, withdrawn from [4]	3
1.2	Attractive Opportunities in the Digital Scent Technology Market, withdrawn from [8]	4
2.1	Marketing Digital Outdoor (MDO) system overview	9
2.2	Hardware (HW) architecture diagram	11
2.3	Software (SW) architecture diagram: remote client	13
2.4	SW architecture diagram: remote server	14
2.5	SW architecture diagram: local system	16
2.6	User mockups: remote client	19
2.7	Use cases: remote client	20
2.8	State Machine Diagram: remote client	22
2.9	State Machine Diagram: remote client - Communication Manager	23
2.10	State Machine Diagram: remote client - App Manager	24
2.11	Sequence Diagram: remote client - Login	25
2.12	Sequence Diagram: remote client - admin statistics	26
2.13	Sequence Diagram: remote client - admin users	27
2.14	Sequence Diagram: remote client - admin ads to activate	28
2.15	Sequence Diagram: remote client - admin logout	29
2.16	User mock-ups: Remote Server	30
2.17	User mock-ups: local system	31
2.18	Use cases diagram: local system	33
2.19	State machine diagram: local system	34
2.20	State machine diagram: local system – Comm Manager	35
2.21	State machine diagram: local system – Database (DB) Manager	36
2.22	State machine diagram: local system – Supervisor	37
2.23	Sequence diagram: local system – Normal mode	38
2.24	Sequence diagram: local system – Interaction mode	39

A.1	Project planning – Gantt diagram	44
-----	----------------------------------	----

List of Abbreviations

Notation	Description	Page List
API	Application Programming Interface	4, 13, 15
BN	Billions	2, 3
BSP	Board Support Package	13–15
CAGR	Compound Annual Growth Rate	3
CLI	Command Line Interface	13
COTS	Commercial off-the-shelf	5
CPS	Cyber—Physical Systems	1, 3
CV	Computer Vision	15
DB	Database	12–15
DOOH	Digital Out-Of-Home	2
GIF	Graphics Interchange Format	2, 7, 10, 15
HW	Hardware	5, 8, 11, 12
IP	Internet Protocol	14
MCU	Micro Controller Unit	11
MDO	Marketing Digital Outdoor	2, 8–11
MDO-L	MDO Local System	9–11
MDO-RC	MDO Remote Client	9, 11
MDO-RS	MDO Remote Server	9–11
OS	Operating System	13–15
OSI	Open Systems Interconnection	12

List of Abbreviations

Notation	Description	Page List
PCB	Printed Circuit Board	5
R&D	Research and Development	3
RDBMS	Relational Database Management System	13, 14
SW	Software	5, 11–16
TCP/IP	Transmission Control Protocol/Internet Protocol	9, 10, 12
UI	User Interface	9, 10, 12, 13, 15

1. Introduction

The present work, within the scope of the Embedded Systems course, consists in the project of a Cyber–Physical Systems (CPS), i.e., a system that provides seamless integration between the cyber and physical worlds [1]. The Waterfall methodology is used for the project development, providing a systematic approach to problem solving and paving the way for project's success.

In this chapter are presented the project's context and motivation, the problem statement — clearly defining the problem, the market research — defining the product's market share and opportunities, the project goals, the project planning and the document outline.

1.1. Context and motivation

COVID pandemics presented a landmark on human interaction, greatly reducing the contact between people and surfaces. Thus, it is an imperative to provide people with contactless interfaces for everyday tasks. People redefined their purchasing behaviors, leading to a massive growth of the online shopping. However, some business sectors, like clothing or perfumes, cannot provide the same user experience when moving online. Therefore, one proposes to close that gap by providing a marketing digital outdoor for brands to advertise and gather customers with contactless interaction.

Scenting marketing is a great approach to draw people into stores. Olfactory sense is the fastest way to the brain, thus, providing an exceptional opportunity for marketing [2] — “75% of the emotions we generate on a daily basis are affected by smell. Next to sight, it is the most important sense we have” [3].

Combining that with additional stimuli, like sight and sound, can significantly boost the marketing outcome. Brands can buy advertisement space and time, selecting the videoclips to be displayed and the fragrance to be used at specific times, drawing the customers into their stores.

Marketing also leverages from better user experience, thus, user interaction is a must-have, providing the opportunity to interact with the customer. In this sense, when users approach the outdoor a gesture-based interface will be provided for a brand immersive experience, where the user can take pictures or create GIFs with brand specific image filters and share them through their social media, with the opportunity to gain

several benefits.

1.2. Problem statement

The first step of the project is to clearly define the problem, taking into consideration the problem's context and motivation and exploiting the market opportunities.

The project consists of a Marketing Digital Outdoor (MDO) with sound and video display, and fragrance emission selected by the brands, providing a gesture-based interface for user interaction to create pictures and Graphics Interchange Format (GIF)s, brand-specific, and share them on social media. It is comprised of several modes:

- normal mode (advertisement mode): the MDO will provide sound, video and fragrance outputs.
- interaction mode: When a user approaches the device, the MDO will go into interaction mode, turning on and displaying the camera feed and waiting for recognizable gestures to provide additional functionalities, such as brand-specific image filters.
- multimedia mode: in this mode the facial recognition is applied, enabling the user to select and apply different brand-specific image filters and take pictures or create a GIF.
- sharing mode: after a user take a picture or create a GIF, it can share it across social media.

Brands can buy advertisement space and time, selecting the videoclips to be displayed and the fragrance to be used at specific times, drawing the customers into their stores. Customers can be captivated by the combination of sensorial stimuli, the gesture-based interaction, the immersive user experience provided by the brands — feeling they belong in a TV advertisement, and the opportunity to gain several benefits, e.g., discount coupons.

1.3. Market research

A Digital Outdoor is essentially a traditional outdoor advertising powered up by technology. The pros of a digital outdoor compared to a traditional one is mostly the way that it captivates the attention of consumers in a more dynamic way. It can also change its advertisement according to certain conditions, such as weather and/or time. Some researches tells that the British public sees over 1.1 Billions (BN) digital outdoor advertisements over a week [4], which can tell how much digital marketing is valued nowadays.

When talking about numbers, "At the end of 2020, despite the Covid wipeout, the Digital Out-Of-Home (DOOH) market was estimated to be worth \$41.06 BN, but by 2026, nearly two out of three (65%) advertising executives predict this will rise to between \$50 BN and \$55 BN. A further 16% expect it to be worth between

1.4. Project goals

\$55 BN and \$60 BN, and 14% estimate it will be even bigger” [5].



Figure 1.1.: Example of a Digital Outdoor, withdrawn from [4]

Scent market is the art of taking a company’s brand identity, marketing messages, target audience and creating a scent that amplifies these values. That’s because “a scent has the ability to influence behavior and trigger memories almost instantaneously. When smell is combined with other marketing cues, it can amplify a brand experience and establish a long lasting connection with consumers” [6].

Ambient scent uses fragrance to enhance the experience of consumers with different purposes, whereas scents in scent branding are unique to each company’s identity. According to a Samsung study: “when consumers were exposed to a company scent, shopping time was increased by 26% and they visited three times more product categories” [7]. Also, “the digital scent technology market is expected to grow from \$1.0 BN in 2021 to \$1.5 BN by 2026, at a Compound Annual Growth Rate (CAGR) of 9.2%.” [8].

The market growth can be attributed to several factors, such as expanding application and advancements in e-nose technologies, increasing use of e-nose devices for disease diagnostic applications, emerging Research and Development (R&D) activities to invent e-nose to sniff out COVID-19, and rising use of e-nose in food industry for quality assurance in production, storage, and display.

1.4. Project goals

The project aims to develop a CPS for multi-sensory marketing with contactless user interaction. The key goals identified and the respective path to attain them are:

1. devise a device with audio and video outputs, as well as fragrance diffusion: understand audio and video streaming and study fragrance nebulizer technologies.

1.5. Project planning



Figure 1.2.: Attractive Opportunities in the Digital Scent Technology Market, withdrawn from [8]

2. create a contactless user interface based on gestures through computer vision: identify user gestures through computer vision and match them to interface callbacks; a virtual keyboard may be required for user input.
3. devise a distributed architecture to convey brand advertisement information to the local device: understand distributed architectures and apply them for optimal data flow; create a remote client-server model to convey information from the brands to the device through remote cloud database services; devise adequate data frames to convey information to the local device; create a local server to respond to the remote server requests.
4. apply facial recognition to the camera feed and subsequently apply image filters specific to each brand: understand facial recognition algorithms and apply them to the camera feed; apply image filters on top of the identified faces through a specialized Application Programming Interface (API).
5. enable image and GIFs sharing to social media for increased brand awareness: understand how to use social media APIs for media sharing.

1.5. Project planning

In Appendix A is illustrated the Gantt chart for the project (Fig. A.1), containing the tasks' descriptions. It should be noted that the project follows the Waterfall project methodology, which is meant to be iterative.

The tasks are described as follows:

- Project planning: in the project planning, a brainstorming about conceivable devices takes place, whose viability is then assessed, resulting in the problem statement (Milestone 0). A market research is performed to assess the product's market space and opportunities. Finally, an initial version of the project planning is conceived to define a feasible timeline for the suggested tasks.
- Analysis: in this phase an overview of the system is conceived, presenting a global picture of the problem and a viable solution. The requirements and constraints are elicited, defining the required features and environmental restrictions on the solution. The system architecture is then derived and subsequently decomposed into subsystems to ease the development, consisting of the events, use cases, dynamic operation of the system and the flow of events throughout the system. Finally, the theoretical foundations for the project development are presented.
- Design: at this stage the analysis specification is reviewed, and the HW and SW and the respective interfaces are fully specified. The HW specification yields the respective document, enabling the component selection, preferably Commercial off-the-shelf (COTS), and shipping. The SW specification is separately performed in the subsystems identified, yielding the SW specifications documentation (milestone).
- Implementation: product implementation which is done by modular integration. The HW is tested and the SW is implemented in the target platforms, yielding the SW source code as a deliverable (milestone). The designed HW circuits are then tested in breadboards for verification and the corresponding Printed Circuit Board (PCB) is designed, manufactured and assembled. After designing the PCB, the enclosure is designed to accommodate all HW components, manufactured and assembled. Lastly, the system configuration is performed, yielding prototype alpha of the product.
- Tests: modular tests and integrated tests are performed regarding the HW and SW components and a functional testing is conducted.
- Functional Verification/Validation: System verification is conducted to validate overall function. Regarding validation, it is conducted by an external agent, where a user should try to interact with the designed prototype.
- Documentation: throughout the project the several phases will be documented, comprising several milestones, namely: problem statement; analysis; design; implementation; and final.

1.6. Report Outline

This report is organized as follows:

- In Chapter 1 is presented the project's context and motivation, the problem statement, the market research, the project goals, and project planning.

- In Chapter [2](#), the product requirements are derived — defining the client expectations for the product — as well as the project constraints — what the environments limits about the product. Based on the set of requirements and constraints, a system overview is produced, capturing the main features and interactions with the system, as well as its key components. Then, the system architecture is devised, comprising both hardware and software domains. Next, the system is decomposed into subsystems, presenting a deeper analysis over it, comprising its user mockups, events, use cases diagram, dynamic operation and flow of events. Finally, the theoretical foundations are outlined, providing the basic technical knowledge to undertake the project.
- Lastly, the appendices (see Section [2.4.3](#)) contain detailed information about project planning and development.

2. Analysis

In the analysis phase, the product requirements are derived — defining the client expectations for the product — as well as the project constraints — what the environment limits about the product. Based on the set of requirements and constraints, a system overview is produced, capturing the main features and interactions with the system, as well as its key components.

Then, the system architecture is devised, comprising both hardware and software domains. Next, the system is decomposed into subsystems, presenting a deeper analysis over it, comprising its user mock-ups, events, use cases diagram, dynamic operation and flow of events.

Lastly, the theoretical foundations are outlined, providing the basic technical knowledge to undertake the project.

2.1. Requirements and Constraints

The development requirements are divided into functional and non-functional if they pertain to main functionality or secondary one, respectively. Additionally, the constraints of the project are classified as technical or non-technical.

2.1.1. Functional requirements

- Advertising through a screen and speakers;
- Have fragrance diffusion;
- Take pictures and GIFs;
- Detect a user in range of the device;
- Contactless user interaction through gesture recognition;
- Camera feed and facial recognition;
- Apply brand-specific image filters;
- Enable sharing multimedia across social media;

- Provide a remote user interface for brands to purchase and configure the advertisements;
- Provide a remote user interface for company staff to monitor and control the MDO local system.

2.1.2. Non-functional requirements

- Low power consumption;
- Provide user-friendly interfaces;
- Have low latency between local system and remote server;
- Use wireless communication between the local and remote systems.

2.1.3. Technical constraints

- Use device drivers;
- Use Makefiles;
- Use C/C++;
- Use Raspberry Pi as the development board;
- Use compatible HW with the development board;
- Use buildroot;
- Social media APIs for sharing multimedia
- Image filtering through specialized APIs.

2.1.4. Non-technical constraints

- Project duration: one semester (circa 20 weeks);
- Pair work flow;
- Limited budget;
- Scale model prototype.

2.2. System overview

The system overview presents a global view of the system, considering its main features, components and interactions. It is not intended to be complete, but rather provide a basis for the outline of the system architecture. Fig. 2.1 presents the MDO system overview.

Considering the system interactions, three main actors were identified:

2.2. System overview

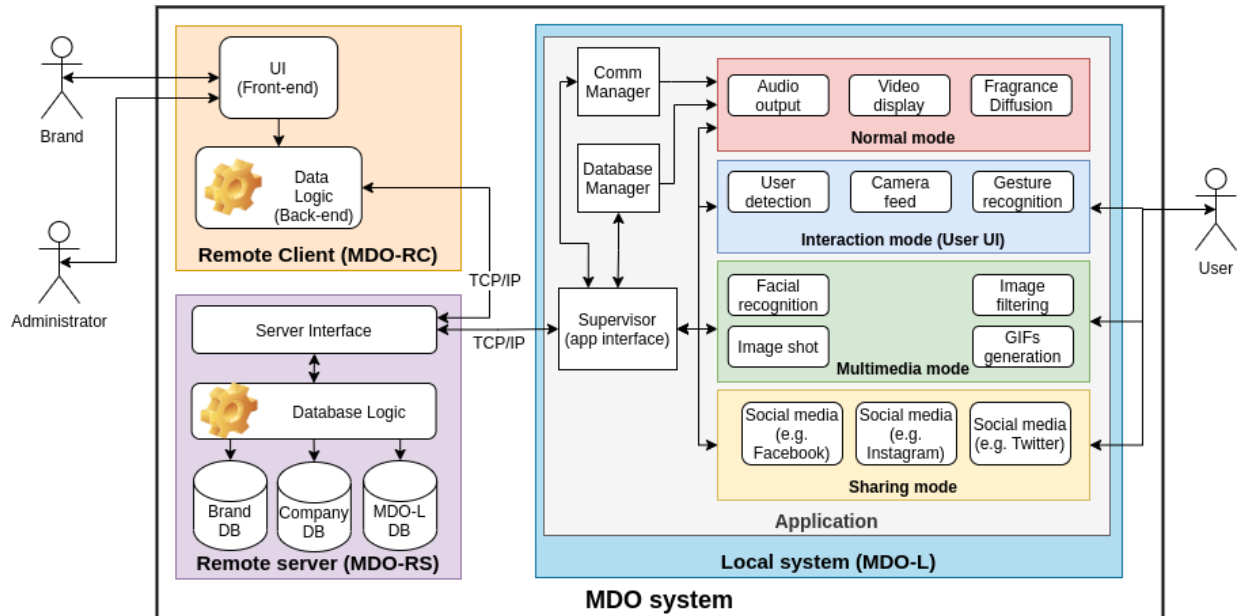


Figure 2.1.: MDO system overview

1. Brand: represents the brands contracting the advertisement services;
2. Administrator: the development company staff, which can monitor and control the outdoor (administrative privileges).
3. User: the user (the target audience of the advertisement) interacting with the system.

Considering the data flow across the **MDO system**, three main subsystems were identified: **MDO Remote Client (MDO-RC)**, **MDO Remote Server (MDO-RS)**, and **MDO Local System (MDO-L)**. The rationale behind this initial decomposition is explained next.

2.2.1. MDO Remote Client

The Brand and Administrator members require a remote User Interface (UI) (front-end) to interact with the system: the former to configure the advertisements being displayed at the MDO and purchase them; the latter to remotely monitor and control the operation of the MDO. Thus, it is clear that an authentication mechanism must be provided for the remote UI.

The data is then dispatched to the back-end, where it is processed and feed back to the UI user and/or sent to the remote server, via Transmission Control Protocol/Internet Protocol (TCP/IP) comprising the data logic component of the UI.

2.2.2. MDO Remote Server

Although the MDO-RC could communicate directly with the MDO-L, this is not desirable or a good architecture mainly due to: communications failure could result in data loss, compromising the system's integrity; the remote client and the local system become tightly coupled, meaning the remote client must be aware of all the available local systems; if the data storage in the local system fails, the remote client would have to provide the backup information.

Thus, a remote server component is included, providing the access and management of the system databases, pertaining to the Brand, Company, and MDO Local system. The first two provide the historical information of the **Brand** and **Administrator** entities, and the last one the information related to all of the **MDO-L** systems in operation.

The main functions of the **MDO-RS** are:

- UI requests responses: when a UI user requests/modifies some information from the database, the server must provide/update it.
- MDO-L monitoring and control: provide command dispatch and feedback to the **Administrator** staff for remote monitoring and control of the device.
- MDO-L update: periodically check for start times of each MDO-L device and transfer the relevant data to it.

The server interface is the responsible for managing the requests and respective responses from the remote client and for periodically send the update data to all MDO-L devices.

2.2.3. MDO Local system

The MDO local system (MDO-L) is the marketing device, interacting with the user to display multi-sensory advertisements. As aforementioned in Section 1.2, it is comprised of four modes:

- normal mode: the MDO provides sound, video and fragrance outputs. It is the default mode.
- interaction mode: When a user approaches the device, the MDO will go into interaction mode, turning on and displaying the camera feed and waiting for recognizable gestures to provide additional functionalities, such as brand-specific image filters. This is the **User UI**.
- multimedia mode: in this mode the facial recognition is applied, enabling the user to select and apply different brand-specific image filters and take pictures or create a GIF.
- sharing mode: after a user take a picture or create a GIF, it can share it across social media.

The user interaction is considered to be a higher priority activity than the advertisements, so when a **User** interacts with the system, the **normal mode** is overridden by the **Interaction mode**, thus, halting the advertisements.

The MDO-L application communicates with the remote server (MDO-RS) through the Supervisor via TCP/IP to handle requests from Administrator members to monitor and control the device through the Supervisor or to update the advertisements. Additionally, the Supervisor oversees the application mode and the communication (Comm Manager) and database (Database manager) managers to handle system events.

2.3. System architecture

In this section, the system architecture is devised in the HW and SW components, using the system overview as a starting point.

2.3.1. Hardware architecture

Fig. 2.2 illustrates an initial hardware big picture that fulfils the system's goals, meeting its requirements and constraints. As it can be seen, the diagram is divided in four distinct parts: External Environment, Local System, Remote Server and Remote Client.

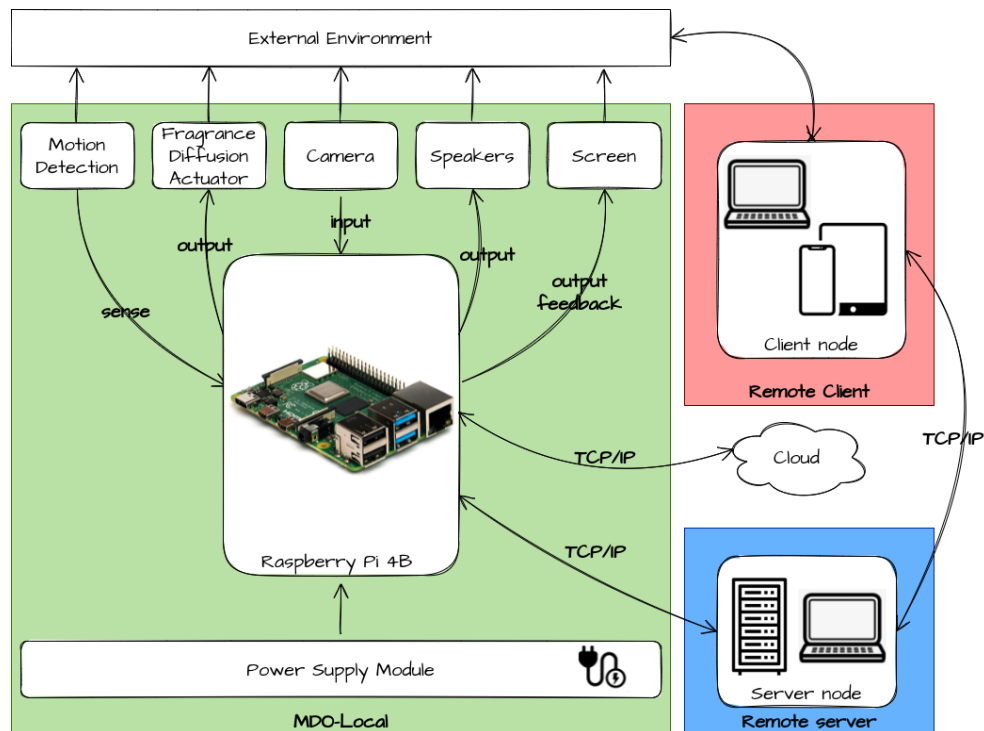


Figure 2.2.: HW architecture diagram

Firstly, the **External Environment** represents all the environment that interacts with the system. In this case, these are all its users — normal users, brands and company staff (Administrator role).

Secondly, the **Local System** is composed of the main controller, which is the Raspberry Pi 4B. This System-on-a-Chip (SoC) is responsible to control all the **Local System** and to establish a connection with the **Remote Server** through its included WiFi module. Additionally, the **Local system** also communicates with the Cloud to share contents on social media, and, potentially, to access image filtering APIs. The **Local System** is powered through a Alternating Current (AC)-Direct Current (DC) power converter, and, potentially, a step-down converter — **Power Supply Module**. The main board has several blocks connected to it:

- Motion Detection: used to detect the users and switch from normal mode to interaction mode;
- Fragrance Diffusion Actuator: used to diffuse the fragrance into the air;
- Camera: used to capture image that is then processed;
- Speakers: used to reproduce advertisements sounds;
- Screen: used to display video clips of advertisements.

In third place, the **Remote Server** has a server node running in another machine that can be one computer or a main frame. The remote server stores all databases which the **Remote Client** and **Local System** may need to access and serves as a proxy server to enable the **Admin** users to control and monitor the **Local System**.

Lastly, the **Remote Client** runs the MDO management application, which can be deploy to a computer (like the Raspberry Pi), a tablet or a smartphone.

2.3.2. Software architecture

In this section the SW architecture for MDO-RC, MDO-RS, and MDO-L subsystems is presented, defining its SW stack.

MDO remote client

Fig. 2.3 illustrates the SW architecture for the remote client, representing its SW stack. It is comprised of the following layers:

- Application: contains the remote client application. The **Brand** and **Admin** members interact with the UI, which is the visual part of the interface. The **UI engine** is notified and handles all UI events — internal or external — providing the **UI** with feedback for its users. The relevant commands are then parsed — **Parser** component — and responded. The commands are then translated to the appropriate DB queries and responded through the **DB Manager**. The **Comm Manager** is responsible

2.3. System architecture

for encapsulating the DB queries into the respective TCP/IP frames to be sent to the **Remote Server** as well as unwrap the incoming server responses.

- **Middleware**: contains the TCP/IP framework supporting these communication protocols as part of Open Systems Interconnection (OSI) model for internet applications. It manages the incoming/outgoing TCP/IP frames by providing the adequate protocol handshaking and queueing and timing aspects of the bytes to send/receive.
- **OS & BSP** – Operating System (OS) & Board Support Package (BSP): it contains the low-level and communication drivers required to handle input (keyboard/touch), output (screen) and communication to the **Remote Server**.

It should be noted that for desktop and mobile applications, the **Middleware** and **OS & BSP** layers are usually abstracted by the OS, thus, the relevant APIs should be used.

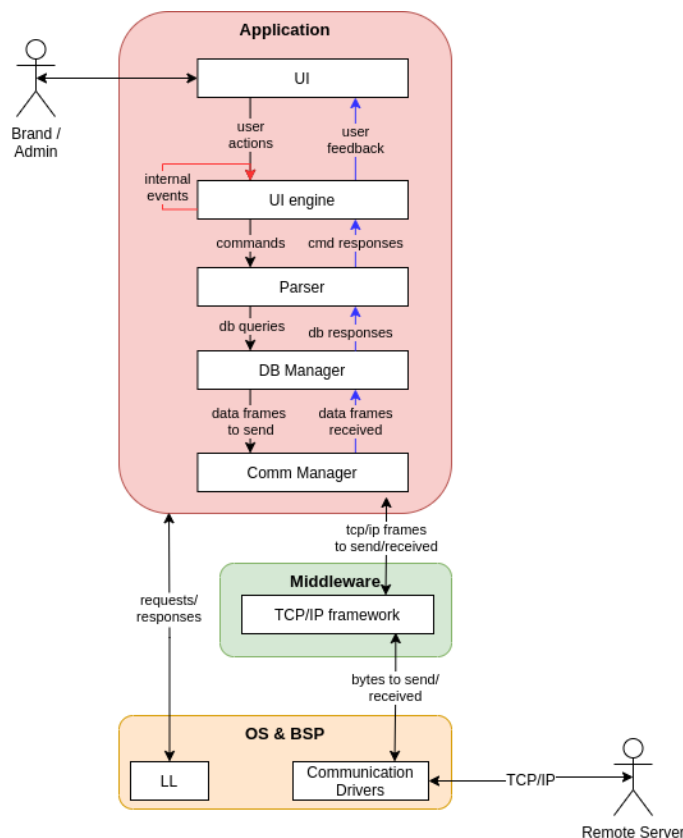


Figure 2.3.: SW architecture diagram: remote client

MDO remote server

Fig. 2.4 illustrates the SW stack for architecture for the remote server. It is comprised of the following layers:

2.3. System architecture

- Application: contains the remote server application. It provides a Command Line Interface (CLI) to handle **Remote client** requests. The CLI engine is notified and handles all UI events – internal or external – providing the appropriate feedback. The relevant commands are then parsed – **Parser** component – and responded: DB queries are handled by the **Relational Database Management System (RDBMS)** issuing DB transactions; other commands received from the **Remote Client** are handled internally and translated, being dispatched to the **Local System** by the **Comm Manager** (via **Communication drivers**). Internal events can also trigger the **RDBMS** to issue database transactions for the **Remote Client** or **Local System**. The **Comm Manager** is responsible for wrapping/unwrapping the data frames received by or sent to the **Remote Client** or **Local System**.
- Middleware: contains the RDBMS framework supporting the management of the relational databases using database transactions.
- OS & BSP – OS & BSP: it contains the **Communication drivers** to handle requests from the **Remote Client**, and the **File I/O drivers** to manipulate DB transactions from/to storage.

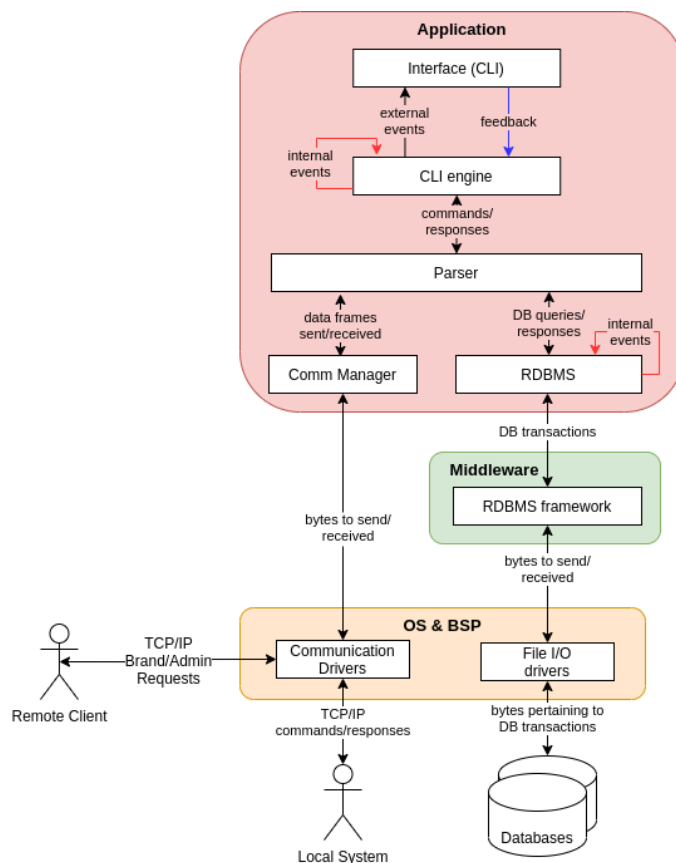


Figure 2.4.: SW architecture diagram: remote server

It should be noted that the **Remote Server** main functions are:

- provide relational databases for easier management of all entities and respective data in the system;
- decompose the relationship many-to-many, between the remote clients and local systems — many remote clients may want to connect to different local systems;
- decouple the architecture as the **Remote Client** should not know the Internet Protocol (IP) address of every local system it may potentially try to access, acting as a proxy server.

MDO local system

Fig. 2.5 illustrates the SW stack for architecture for the **Local System**. It is comprised of the following layers:

- Application: contains the local system application. It provides a UI to handle **User** interaction. The **Interface** engine is notified and handles all UI events — internal or external — through gesture recognition, providing the appropriate feedback. The relevant commands are then parsed — **Supervisor** component — and responded: DB queries are handled by the **Database manager** issuing DB transactions for internal databases; commands received from the **Remote Server** to monitor or control the system are handled internally and responded back by the **Comm Manager** (via **Communication drivers**); mode management is performed. Internal events can also trigger the **Database manager** to issue database transactions to update the **Local System**. The **Comm Manager** is responsible for wrapping/unwrapping the data frames received by or sent to the **Remote Server**.
- Middleware: contains: the DB framework supporting the management of the internal databases using database transactions; the Computer Vision (CV) framework that handles gesture and facial recognition; image filtering and GIF frameworks for multimedia; social media framework.
- OS & BSP — OS & BSP: contains: the **Communication** drivers to handle requests from the **Remote Server** and for social media sharing, and, potentially the API calls to cloud-based image filtering frameworks, depending on the application profiling; the **File I/O** drivers to manipulate internal DB transactions from/to storage; audio, video and fragrance diffuser actuator drivers for normal mode; the camera driver for camera feed; the detection sensor driver to signal a **User** is in range, triggering the switch from normal mode to interaction mode.

The **Local system** is a **soft real-time** system, as no mandatory deadlines must be met.

2.4. Subsystem decomposition

For each subsystem, do:

1. User mockups
2. Events

2.4. Subsystem decomposition

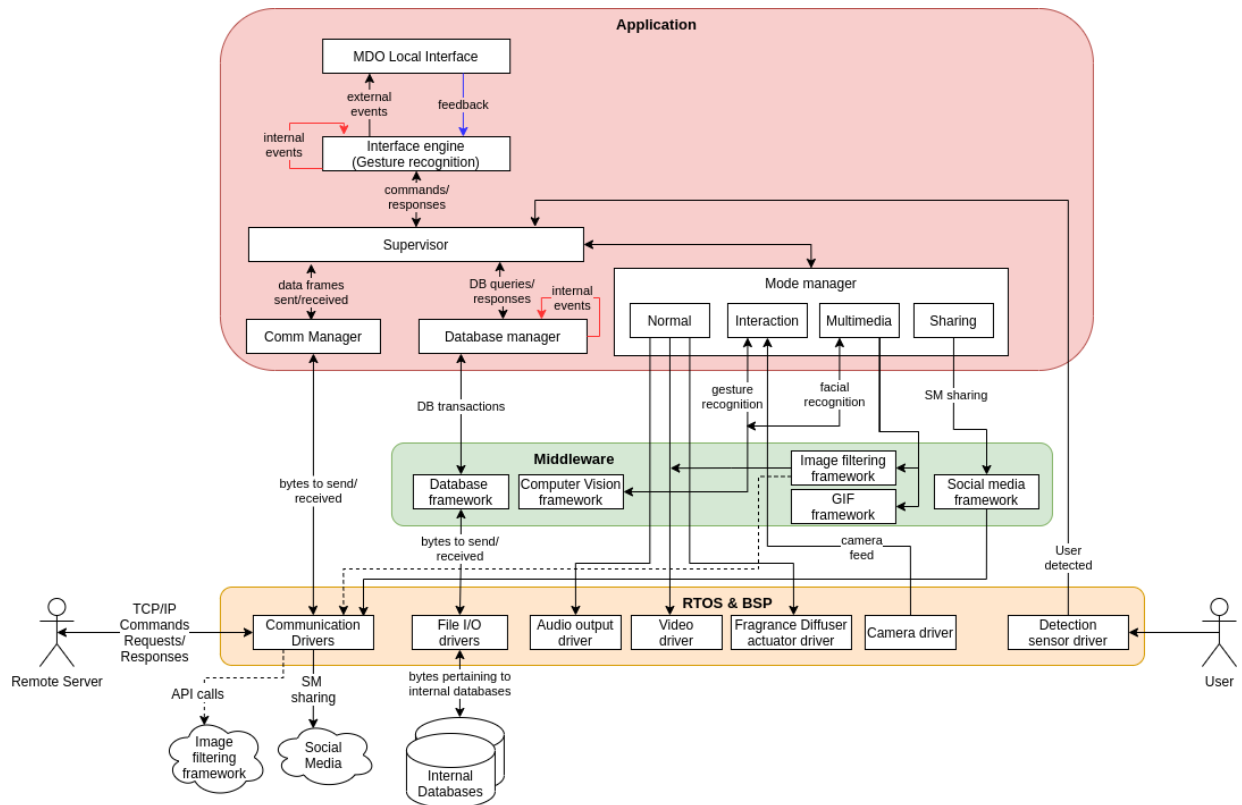


Figure 2.5.: SW architecture diagram: local system

3. Use cases
4. State machine diagram
5. Sequence diagram

2.4.1. Remote Client

In this section the remote client is analyzed, considering its events, use cases, dynamic operation and the flow of events.

User mockups

In Fig. 2.6 is illustrated the user mockups for the remote client. It intends to clarify how does the UI works for the two different sides: Brands and Company (staff).

The initial state of the MDO-RC's UI is depicted in thick border outline: the 'Sign In' window. If the User makes a mistake in its username and/or password, it will be shown an error message. Also, the 'Sign In' window has an option to recover the password, which sends an e-mail to switch password. If the User still

2.4. Subsystem decomposition

remembers its credentials, the app flows through one out of two possibilities: if the user is an admin, goes to the admin main menu, or else if the user is a brand, it will appear the brand main menu.

Firstly, the **Admin** workflow:

- The **Admin** main menu contains a drop down button with all the stations available. Choosing one of them, the **Admin** can turn it On/Off, see it's current mode and the current brand ad being displayed. Also, the **Admin** can log out and choose between two different paths:
 - Statistics: It is possible to see various statistics of all different brands that are currently playing on the station: the number of times that the ad was shown, the number of pictures/GIFs and shared posts, the fragrance slot and quantity (percentage) and the days remaining for the rent to end. It is also possible to deactivate the add if something wrong occurs and go back to the previous menu.
 - Users: In this window, the admin can manage all users and see their information. It is possible to the admin to change the type of user to brand or to admin, and it can also remove its type. Also, the admin can delete users from the database.
 - Ads to Activate: In this window, the **Admin** can handle all the ads that the brands are intending to rent. For that, the **Admin** needs to see if everything is in order, such as if all the videos that the brand wants to display are in order (in case there are some or decontextualized videos), if it has a filter, a fragrance and a slot. After that, the **Admin** can either accept or deny the ad. If it accepts the ad, it is shown a success message and the ad is added to the station with its preferences. If the ad is denied, the **Admin** needs to send a reason why it denied the ad, that is consequently send to the brand's email.

Secondly, the **Brand** workflow:

- The **Brand** main menu contains a welcome message, a notification bell to see if another ad was accepted or denied and three buttons - Rented, To Rent and Log Out. The 'Log Out' button logs the **Brand** out of its account, the other two buttons switch to different widgets:
 - Rented: The **Brand** can see all statistics of all its rented ads on different stations that it rented. That statistics are: status, number of times the ad was shown, the fragrance slot and quantity (percentage), the number of pictures/GIFs taken, the number of shared posts and the number of days remaining to end its rent. The 'Go Back' button goes back to the previous menu.
 - To Rent: The **Brand** can rent ads in the same station or in other stations. To that happens, it is only needed to choose the target hours and then a calendar will show what days are available to that hours, then after choosing the days, the **Brand** need to upload a filter and a .zip file

2.4. Subsystem decomposition

Table 2.1.: Events: remote client

Event	System response	Source	Type
Login	The system verifies if the user credentials are correct and what type of user is and asks for data from databases	User	Asynchronous
Verify internet connection	Periodically verify internet connection	Remote Client	Synchronous
Statistics	Request to the Remote Server all the information to show statistics from all stations and brands	User (Admin)	Asynchronous
Accept/Deny ad	Send information to the Remote Server if the ad is either accepted or denied and if so, why	User (Admin)	Asynchronous
Power On/Off Station	Send command to Remote Server to Power On/Off a certain station	User (Admin)	Asynchronous
Rented	Request to the Remote Server all the information to show statistics from all stations the brand rented	User (Brand)	Asynchronous
Rent	Send to the Remote Server all the information of rent from the brand, all the videos and the filter	User (Brand)	Asynchronous
Forgot Password	Send e-mail to the user that has forgotten his password	User	Asynchronous

with a maximum of ten videos. Finally, the **Brand** needs to select the fragrance that wants to spill to the air and select 'Rent'. After that, a success message will be shown and the ad will enter in wait list for an **Admin** check if everything is in order.

It is also possible to register a new user through the 'Register' button. This opens a window to type a username, a password, confirm the password and the e-mail. If everything is in order, the user is created with the default user type of **Brand**.

Finally, at any time, it can occur the loss of internet connection, which toggles an error message informing the automatic log out of the account.

Events

Table 2.1 presents the most relevant events for the Local system, categorizing them by their source and synchronism and linking it to the system's intended response.

2.4. Subsystem decomposition

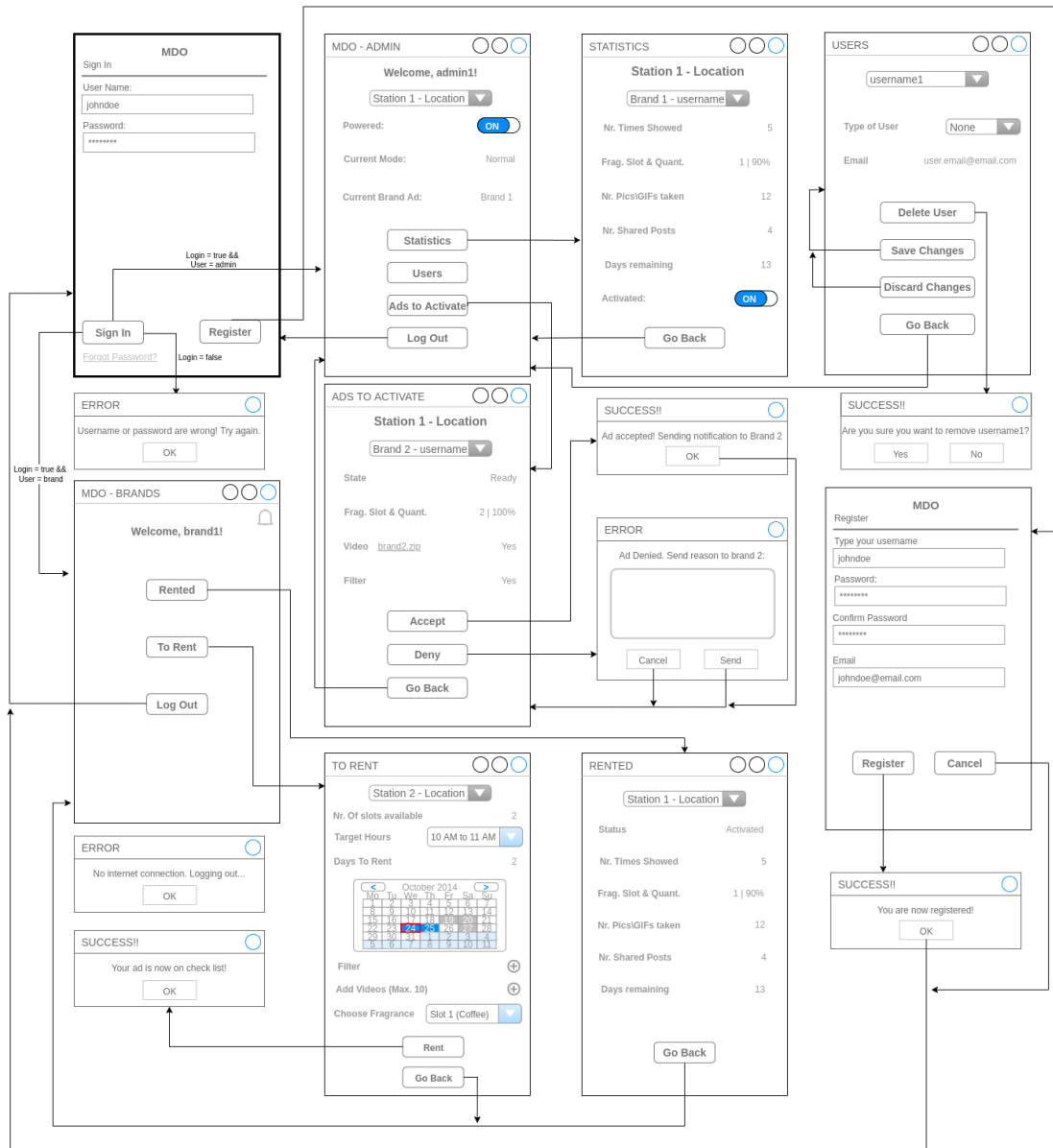


Figure 2.6.: User mockups: remote client

Use cases

Fig. 2.7 depicts the use cases diagram for the Remote Client, describing how the system should respond under various conditions to a request from one of the stakeholders to deliver a specific goal.

The Admin and the Brand interact with the Remote Client and this last interacts with the Remote Server to process commands, such as query databases or power on/off machines.

The Admin can Manage the Station, which includes Power On/Off Station, Manage Ads to Activate and

2.4. Subsystem decomposition

Enable/Disable an Ad. It can also manage users, removing or modifying them. All these use cases are processed from the **Remote Client** and are requested to the **Remote Server**.

The **Brand** can see Rented Ads, Rent Ads, See notifications and register. All these cases are also processed from the **Remote Client** and are requested to the **Remote Server**.

There are some use cases that are common to the **Admin** and to the **Brand**: Login and Logout.

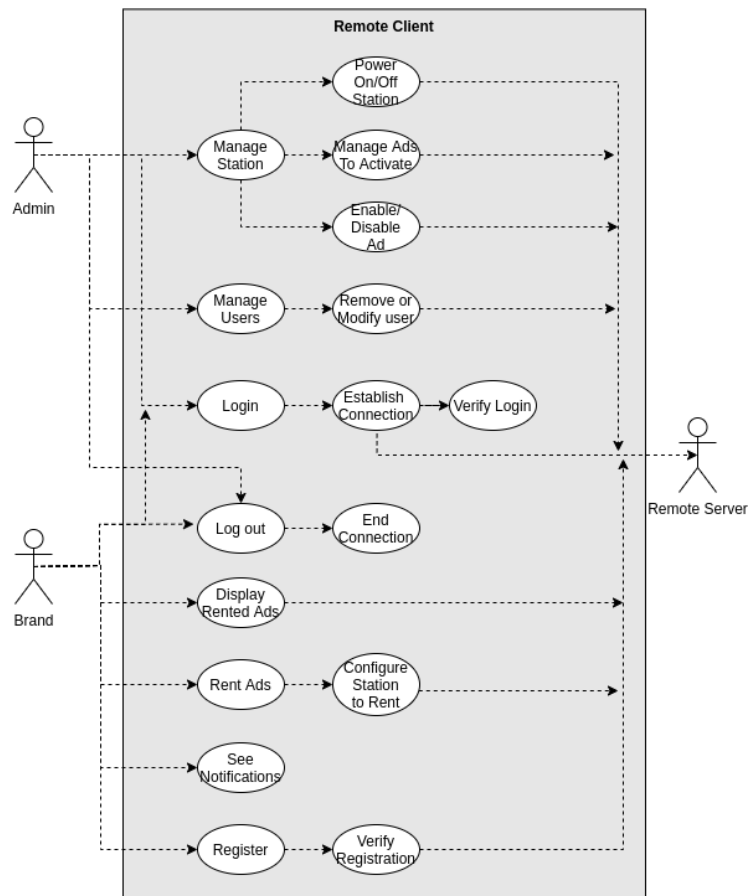


Figure 2.7.: Use cases: remote client

Dynamic operation

Fig. 2.8 depicts the state machine diagram for the **Remote Client**, illustrating its dynamic behavior. There are two main states:

- **Initialization**: the app is initialized. The settings are loaded and if invalid they are restored. The WiFi communication is setup, signaling the communication status and if valid, an IP address is returned.
- **Execution**: after the initialization is successful, the system goes into the **Execution** macro composite state with several concurrent activities, modeled as composite states too. However, it should be noted

that there is only one actual state for the device, although at the perceivable time scale they appear to happen simultaneously. These activities are communication management (**Comm Manager**), interface management (**UI Engine**) and application manager (**App Manager**), and are executed forever until system's power off. They are detailed next.

Communication Manager

Fig. 2.20 depicts the state machine diagram for the **Comm Manager** component. Upon successful initialization the **Comm Manager** goes to **Idle**, listening for incoming connections. When a remote node tries to connect, it makes a connection request which can be accepted or denied. If the connection is accepted and the node authenticates successfully the **Comm Manager** is ready for bidirectional communication. When a message is received from the remote node, it is written to **TX msg queue** and the **Supervisor** is notified. When a message must be sent to the remote, it is read from the **TX msg queue** and sent to the recipient. If the connection goes down, it is restarted, going into **Idle** state again.

App Manager

Fig. 2.10 depicts the state machine diagram for the **App Manager** component. Upon successful initialization the **App Manager** goes to **Login**, waiting for some action.

A user can try to register pressing the 'Register' button which leads to **Register** state, if it registers well, it come back again to **Login** state. If the 'Login' button is pressed, the system goes to **Validation** state, where it validates whether the user is an admin or a brand.

If it's **Admin Mode** state, the user has several states where it can see statistics (**Statistics**), manage all users (**Users**) and manage all ads to activate (**Ads To Activate**). If it's **Brand Mode** state, the user has several states where it can see all his ads (**Rented**), see notifications and messages (**Main Menu**) and rent new ads (**To Rent**). Each two of the states end pressing the 'Log Out' button, which redirects to **Login** state.

In any state it can occur the unexpected quit of the application. If that happens, then all state machines come to an end.

Flow of events

The flow of events throughout the system is described using a sequence diagram, comprising the interactions between the most relevant system's entities. It is usually pictured as the visual representation of an use case. The main sequence diagrams are illustrated next.

As it can be seen, the user interacts with the **UI**, then this last interacts with the **UI Engine**, interacting with the **Remote Client Back-End** in order to process and execute all the information and commands needed.

2.4. Subsystem decomposition

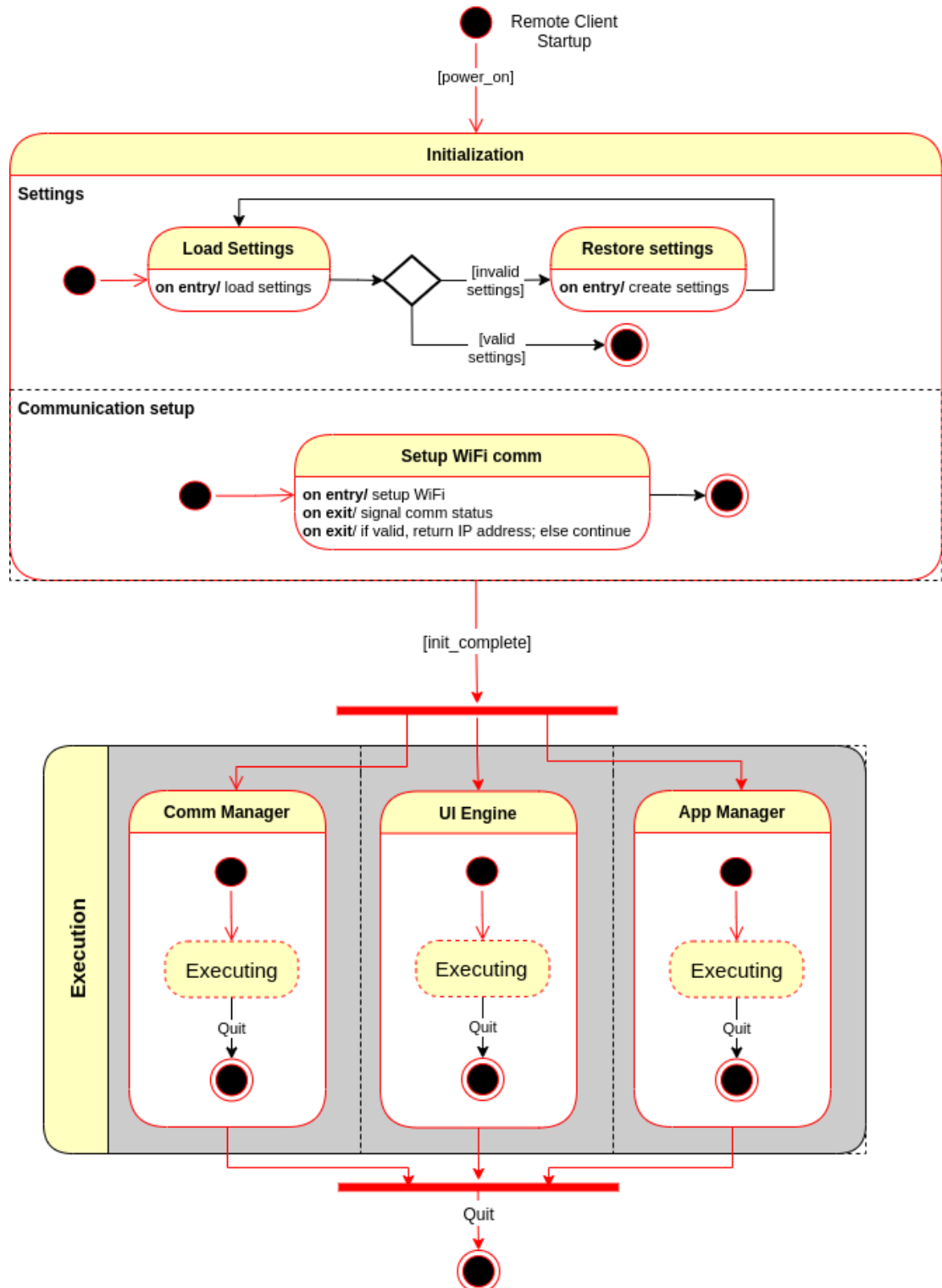


Figure 2.8.: State Machine Diagram: remote client

2.4. Subsystem decomposition

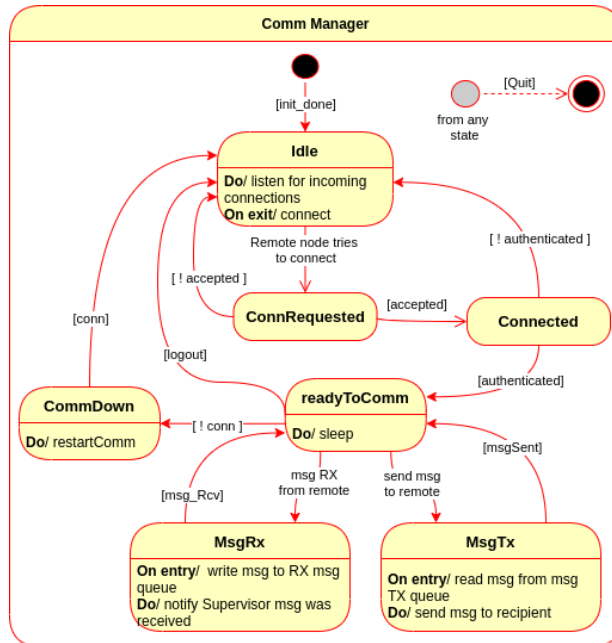


Figure 2.9.: State Machine Diagram: remote client - Communication Manager

There's an alternate way to go to the user, that's because on the authentication the **Remote Client Back-End** will discover if the user is an **Admin** or a **Brand**. On both cases, it shows its main menu and it can end the sequence through the 'Logout'. In each one of the cases there's alternative sequences to occur, depending in what the **User** decides to do. Also, in each alternative choice, the **Remote Client** can interact with different **Databases**, either to update them or to ask some info.

2.4.2. Remote server

In this section the remote server is analyzed, considering its events, use cases, dynamic operation and the flow of events.

User mock-ups

Fig. 2.16 illustrates the user mock-ups for the **Remote Server**. It intends to mimic the user interaction with the **Remote server** interface, clarifying the user actions and the respective responses, as well as the workflow, defining the **Remote Server** interface.

It consists of a CLI providing basic commands to authenticate an user, perform operations over a DB and test the operation of a designated **Local System** (only available to administrator users).

To test the operation of a **Local System**, an **Admin** can:

2.4. Subsystem decomposition

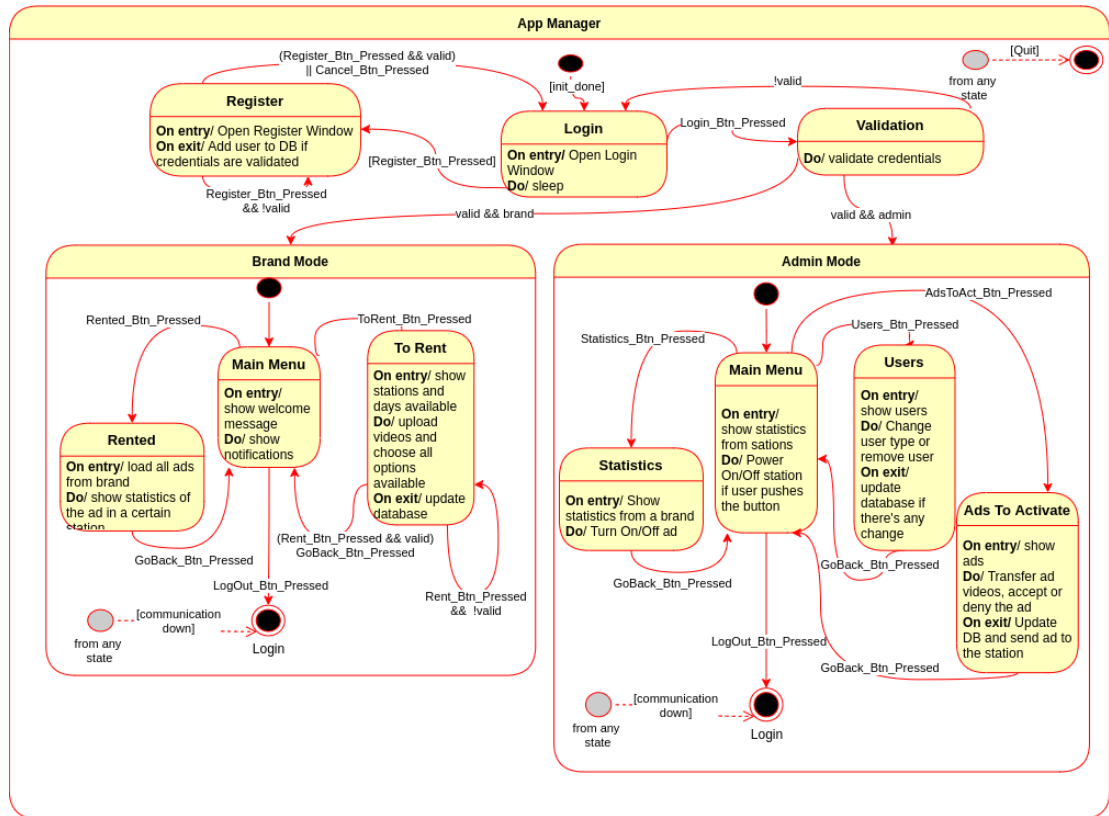


Figure 2.10.: State Machine Diagram: remote client - App Manager

- Normal mode: add, delete, play or stop video, audio and fragrance;
- Interactive& Multimedia modes – camera: turn on/off the camera, apply facial recognition, use an image filter, take a picture or create a GIF;
- Sharing mode: share to a designated social media network a post, containing a message and attachment (picture or GIF).

Events

Table 2.2 presents the most relevant events for the Remote Server, categorizing them by their source and synchrony and linking it to the system's intended response.

Use cases

Dynamic operation

State machine diagram

2.4. Subsystem decomposition

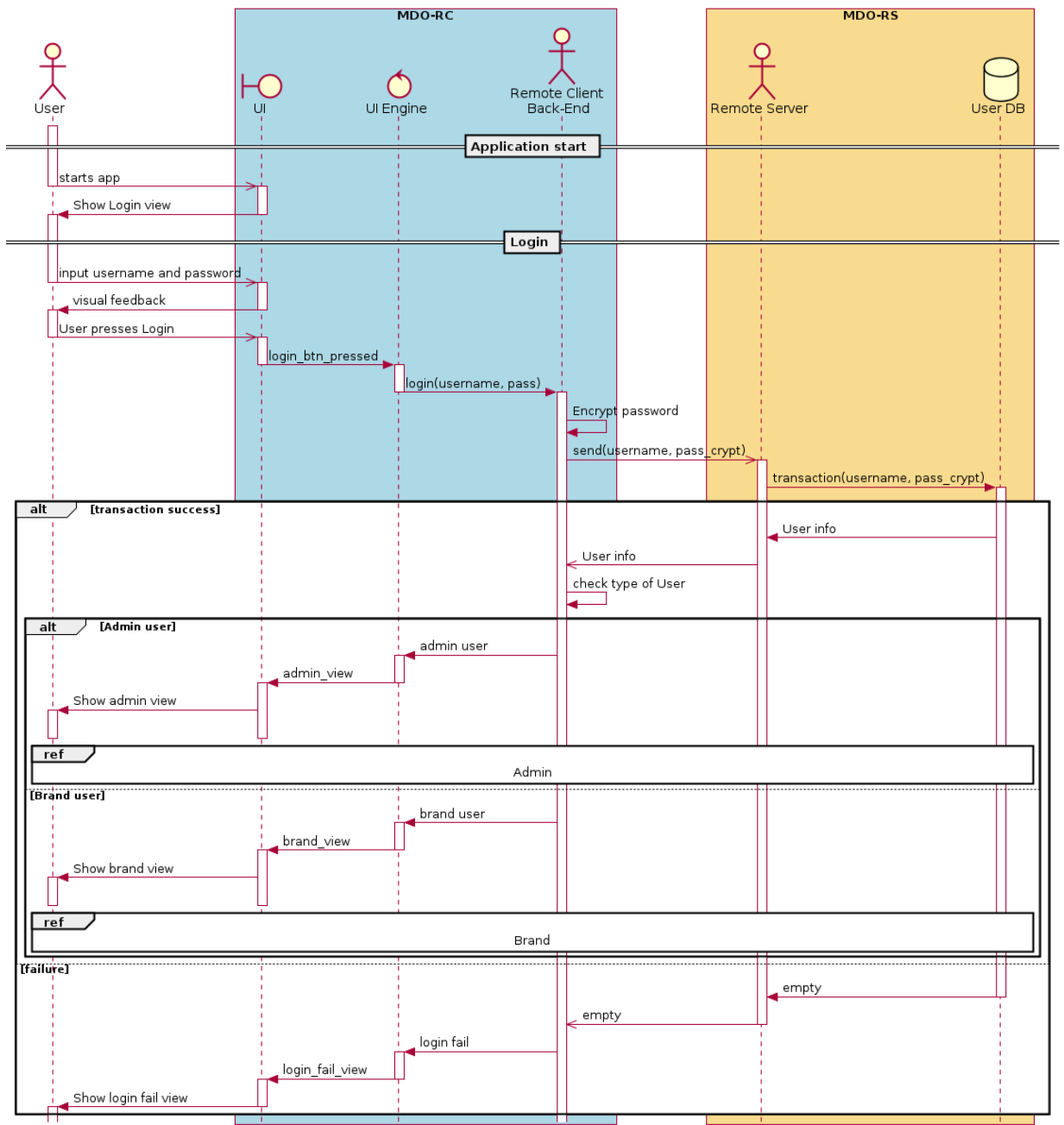


Figure 2.11.: Sequence Diagram: remote client - Login

Flow of events

Sequence diagram

2.4. Subsystem decomposition

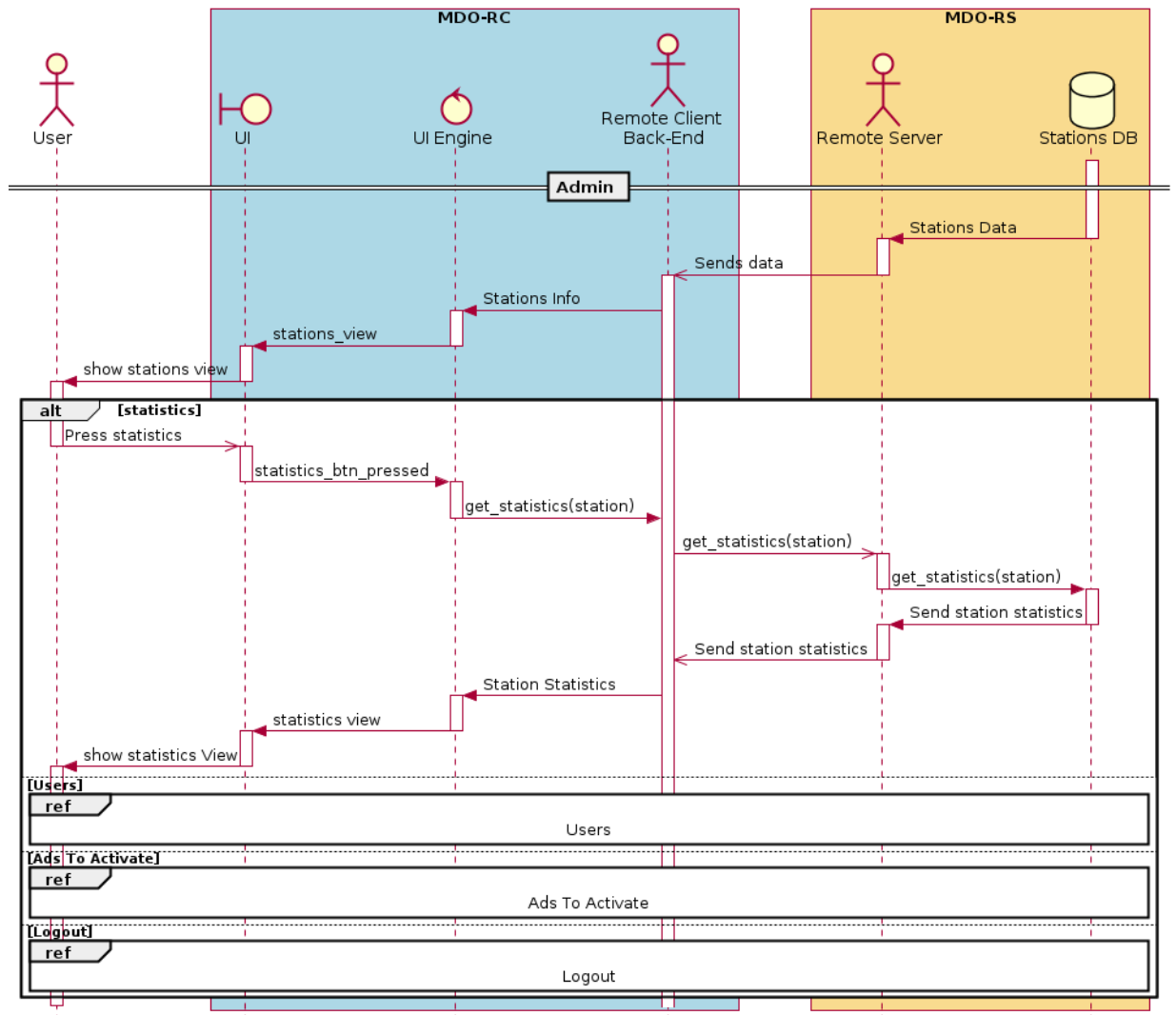


Figure 2.12.: Sequence Diagram: remote client - admin statistics

2.4.3. Local system

In this section the local system is analyzed, considering its events, use cases, dynamic operation and the flow of events.

User mock-ups

Fig. 2.17 illustrates the user mock-ups for the local system. It intends to mimic the user interaction with the local system, clarifying the user actions (gestures) and the respective responses, as well as the workflow, comprising its four modes.

2.4. Subsystem decomposition

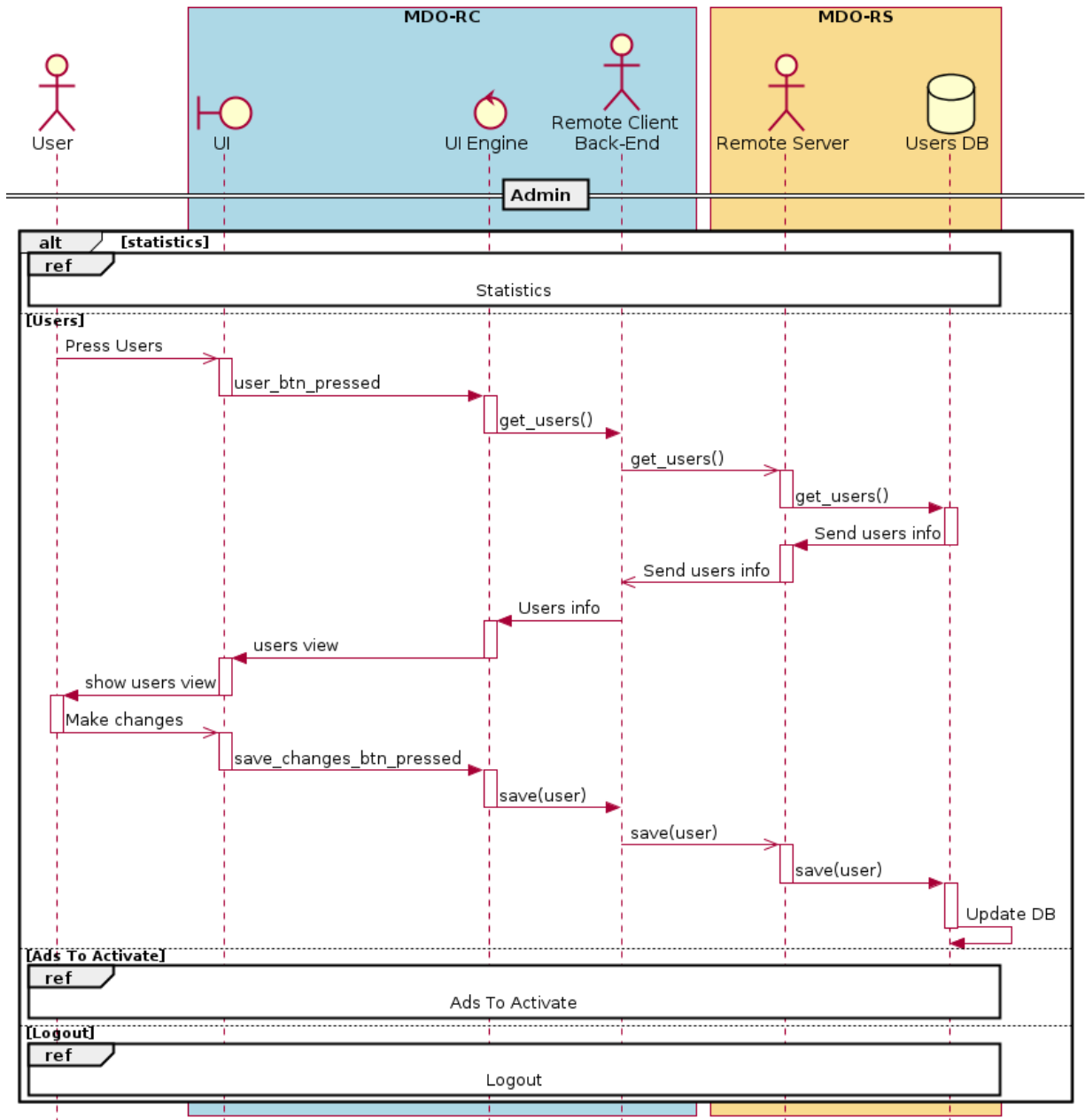


Figure 2.13.: Sequence Diagram: remote client - admin users

The initial state of the MDO-L's UI is depicted in thick border outline, after a **User** has been detected – **Interaction mode**. On the left it is the camera feed and on the right the commands ribbon, containing the hints to use the system and the available options. As it can be, the **User** can choose an option by hovering with pointing finger over the desired option for a designated amount of time (e.g., 3 seconds).

The workflow can be as follows:

2.4. Subsystem decomposition

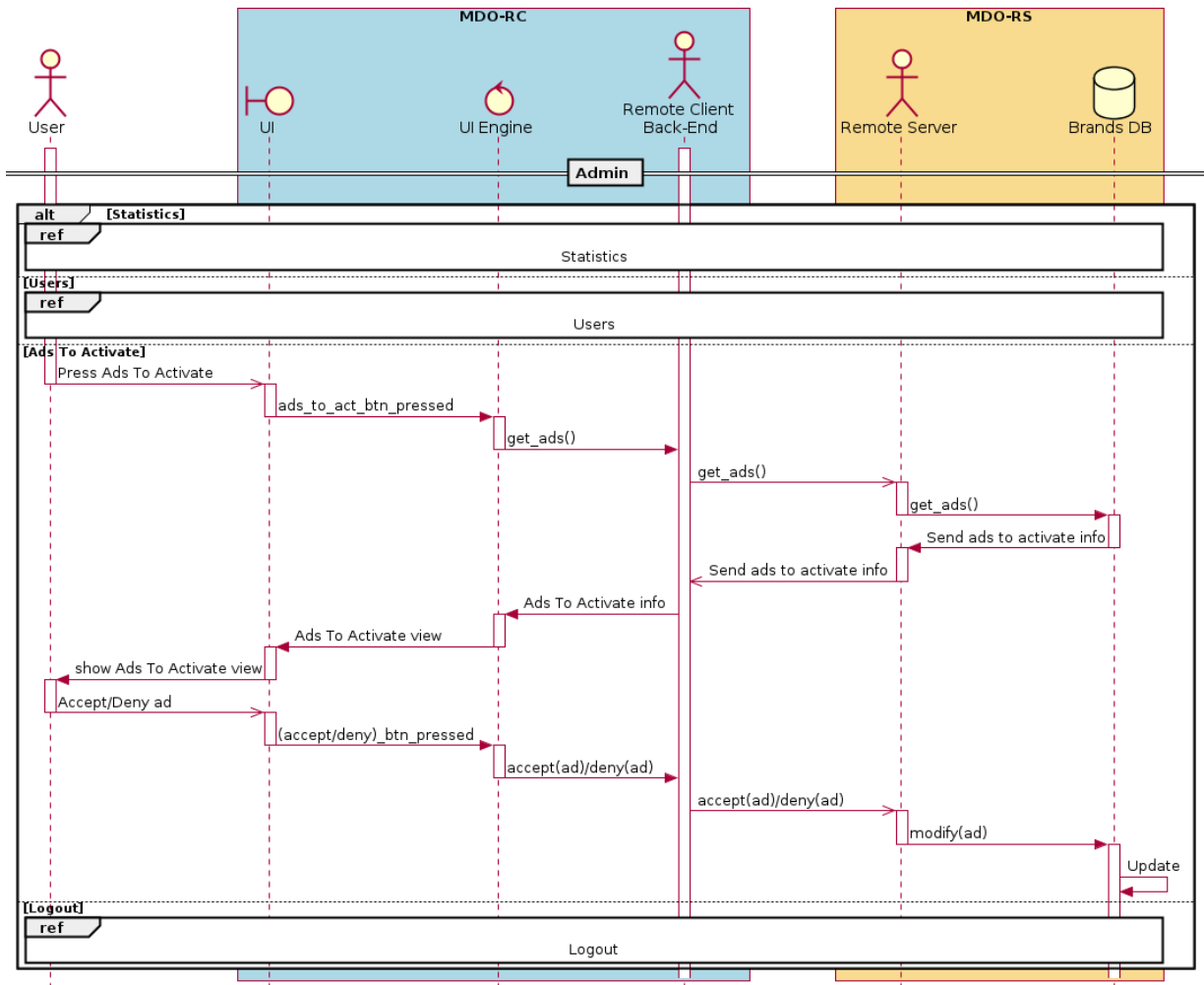


Figure 2.14.: Sequence Diagram: remote client - admin ads to activate

- If the **User** selects the **Image filter** option, the **Image filtering** view is shown, presenting the options to select filters (which can be scrolled through palm raising/lowering), to cancel or accept the image filter. If a filter is selected **filter1_pressed**, it is applied, and if accepted it will return to **Interaction mode**, keeping the filter on.
- If the **User** selects the **Take Pic** option, **Picture mode** is started with a timer to allow the **User** to get ready before actually taking the picture. The **User** can **Cancel** – returning to main menu – or **Share** – starting **Sharing mode**.
- If the **User** selects the **Create GIF** option, **GIF mode (setup)** is started with a timer to allow the **User** to get ready before actually creating the GIF. After the **setup_timer** is elapsed, the **GIF mode (operation)** starts, displaying a dial with the GIF duration until being complete. When the **gif_timer** elapses, the GIF is created, enabling the **User** to **Cancel** – returning to main menu – or to **Share** – starting

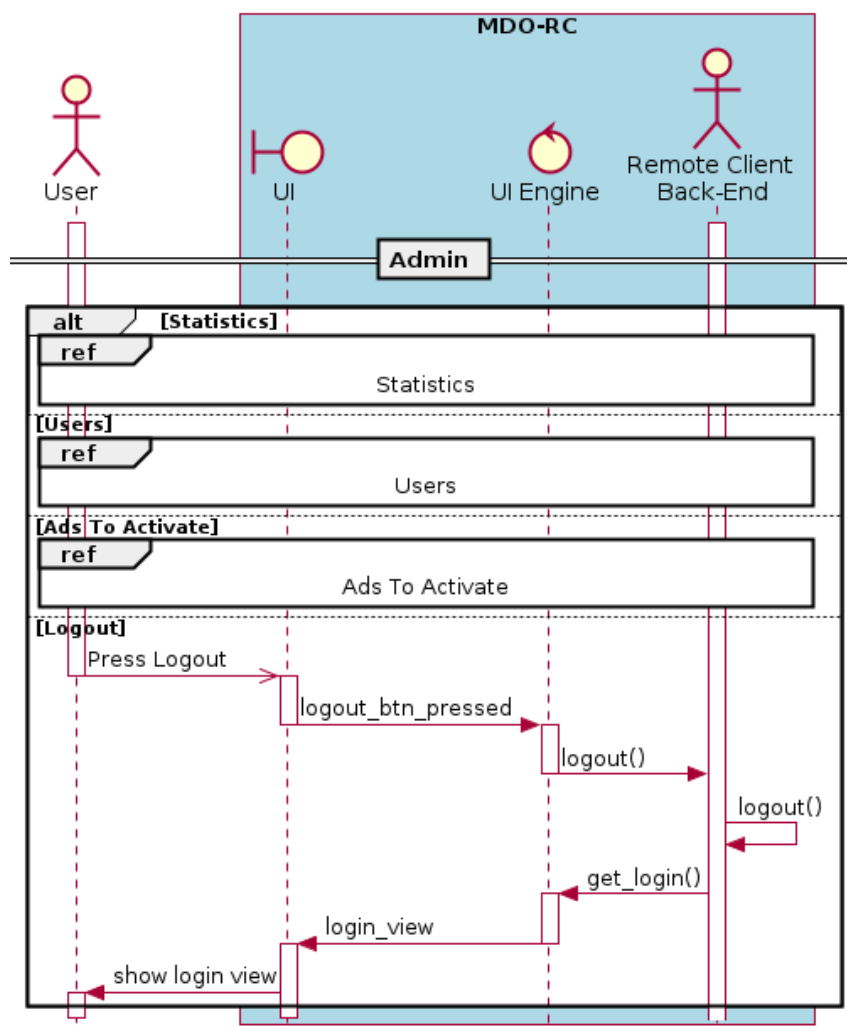


Figure 2.15.: Sequence Diagram: remote client - admin logout

Sharing mode.

- Lastly, in the **Sharing mode**, the **User** can **Cancel** – returning to main menu – or select the social media network. After selecting the social media, the **User** can edit the post by entering its customized message and, if **Share** is pressed, a message box will appear displaying the status of the post sharing – **Success** or **Error**.

Events

Table 2.3 presents the most relevant events for the **Local system**, categorizing them by their source and synchrony and linking it to the system's intended response. A further division is done separating UI events from the remaining ones.

2.4. Subsystem decomposition

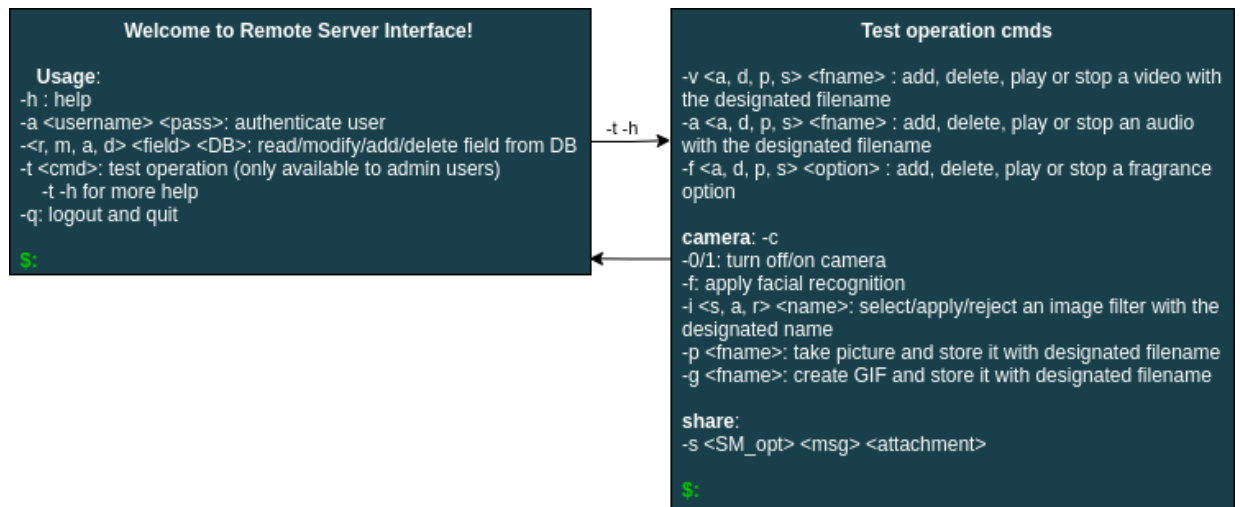


Figure 2.16.: User mock-ups: Remote Server

Table 2.2.: Events: Remote Server

Event	System response	Source	Type
Power on	Initialize RDBMS and go to Idle mode	System maintainer	Asynchronous
Connection Requested	Accept/refuse connection	Remote Client	Asynchronous
Connection Accepted	Start listening for commands	Remote Client	Asynchronous
Authenticate	Query User DB to validate user credentials. If valid, login user.	Remote Client	Asynchronous
Help	Send help information	Remote Client	Asynchronous
Logout	Logout user, close connection and go to Idle mode	Remote Client	Asynchronous
Check WiFi connection	Periodically check WiFi connection	Remote Client	Synchronous
Connection timeout	Logout user, close connection and go to Idle mode	Remote Server	Synchronous
DB management	Read/modify/add/delete data from DB	Remote Client	Asynchronous
Update stations	Update all ready-to-run stations with ads data	Remote Server	Synchronous
Command invalid	Inform RC that command is invalid	Remote Server	Synchronous
Station notification	Store station notification into DB	Local System	Asynchronous
Test Operation RC	Parse command originated from RC and, if valid, dispatch it to designated station	Remote Client (Admin)	Asynchronous
Test Operation Callback	Provide command dispatch to original RC	Local System	Asynchronous

Use cases

Fig. 2.18 depicts the use cases diagram for the **Local System**, describing how the system should respond under various conditions to a request from one of the stakeholders to deliver a specific goal.

2.4. Subsystem decomposition

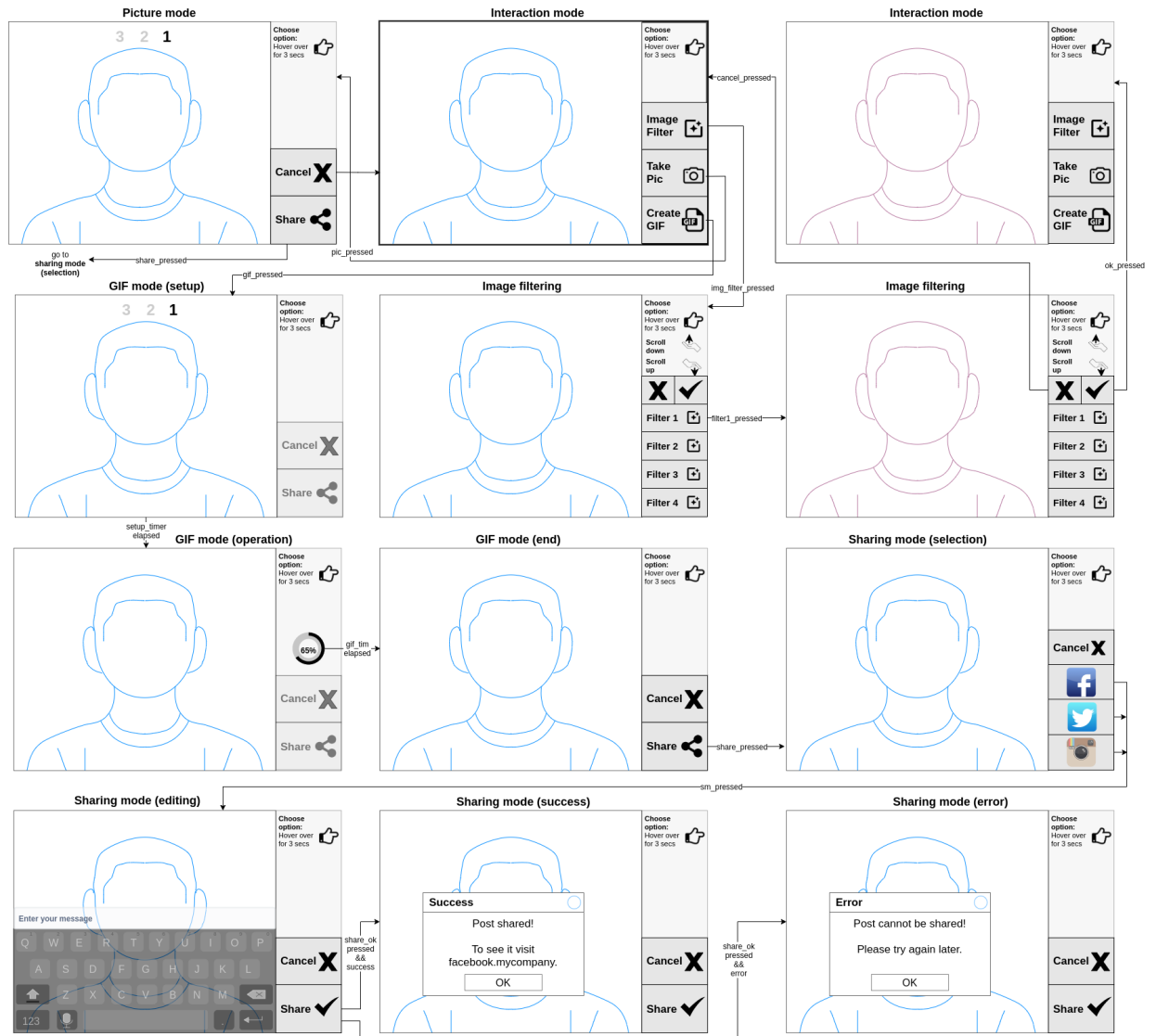


Figure 2.17.: User mock-ups: local system

The Admin interacts with the Remote Client (through its UI) requesting the Remote Server to process commands, getting the state of the device, adding a video or selecting the fragrance. Additionally, the Admin may test the operation of the device: play video, test audio, nebulize fragrance or test the camera. This last one tests the main functionalities the User also utilizes, namely: select image filter, apply/reject image filter, take picture, create GIF or share multimedia on the social media.

A precondition for the interaction of the Admin with the Local System is the establishment of a remote connection between the Remote Server and the Local system, verifying its credentials. However, there is another important use case for this remote connection: the update of the Local System's internal databases

2.4. Subsystem decomposition

Table 2.3.: Events: local system

Event	System response	Source	Type
Power on	Initialize sensors and go to Normal mode	System maintainer	Asynchronous
User detected	Turn on camera feed and go to Interaction mode	User	Asynchronous
Command received	Parse it and respond	Remote Server	Asynchronous
Database update	Request update of internal databases to Remote Server	Database manager	Asynchronous
Enable fragrance diffuser	Enable fragrance diffusion for a predefined period of time	Local System	Synchronous
Video ended	Playback the next video on the queue	Local System	Synchronous
Check WiFi connection	Periodically check WiFi connection	Local System	Synchronous
UI events			
Option selected	Track the option selected and inform the UI engine	User	Asynchronous
Image filter pressed	Go to Image filter view	User	Asynchronous
Filter selected	Detect User's face and apply filter	User	Asynchronous
Pic pressed	Go to Picture mode	User	Asynchronous
Pic setup elapsed	Take picture	Local System	Synchronous
GIF pressed	Go to GIF mode	User	Asynchronous
GIF setup elapsed	Go to GIF operation	Local System	Synchronous
GIF operation elapsed	Finish GIF	Local System	Synchronous
Share mode pressed	Go to Sharing mode (selection)	User	Asynchronous
Keyboard pressed	Give feedback to user	User	Asynchronous
Share post pressed	Upload post to designated social media	User	Asynchronous
Share post status	Inform user about shared post status	Cloud	Asynchronous

from the Remote server which will sent appropriate commands for this purpose.

Dynamic operation

Fig. 2.19 depicts the state machine diagram for the Local System, illustrating its dynamic behavior. There are two main states:

- **Initialization:** the device is initialized. The settings are and DBs are loaded and if invalid they are restored. The WiFi communication is setup, signaling the communication status and if valid, an IP address is returned. Lastly, the HW is initialized, checking its presence, configuring it and testing the

2.4. Subsystem decomposition

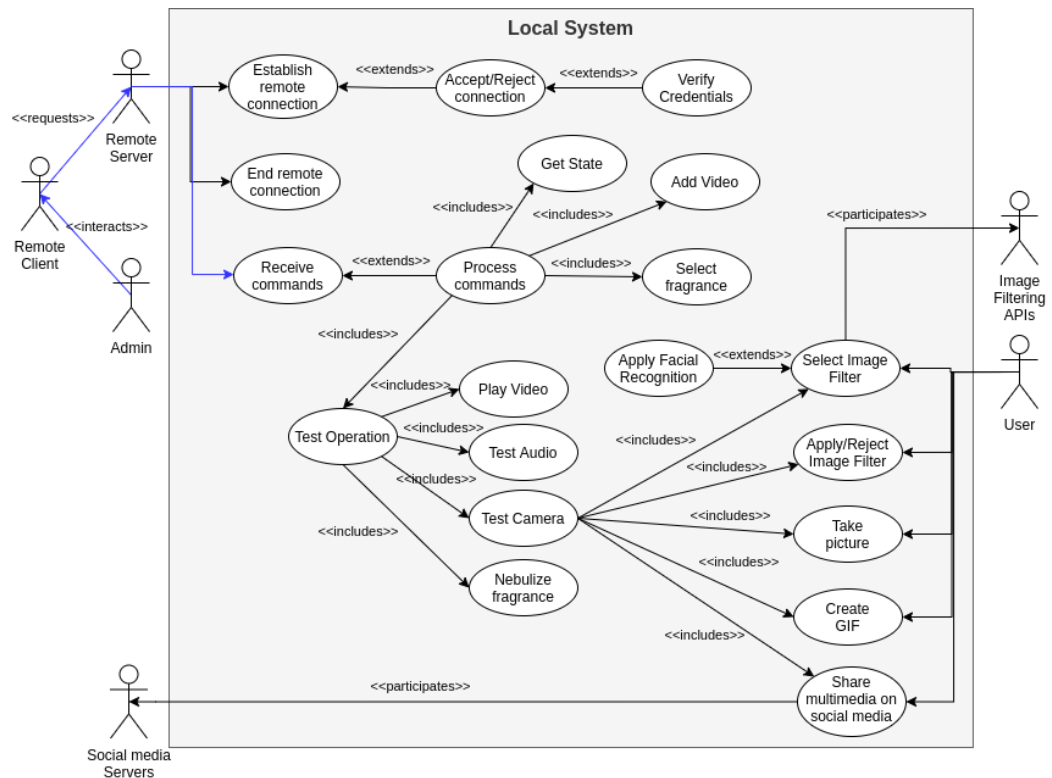


Figure 2.18.: Use cases diagram: local system

configuration: if any error occurs the device goes into the **Critical Error** state, dumping the error to a log file and waiting for reset; otherwise, the initialization is complete.

- **Execution:** after the initialization is successful, the system goes into the **Execution** macro composite state with several concurrent activities, modeled as composite states too. However, it should be noted that there is only one actual state for the device, although at the perceivable time scale they appear to happen simultaneously. These activities are communication management (**Comm Manager**), DB management (**DB manager**), and application supervision (**Supervisor**), and are executed forever until system's power off. They are detailed next.

Communication Manager

Fig. 2.20 depicts the state machine diagram for the **Comm Manager** component. Upon successful initialization the **Comm Manager** goes to **Idle**, listening for incoming connections. When a remote node tries to connect, it makes a connection request which can be accepted or denied. If the connection is accepted and the node authenticates successfully the **Comm Manager** is ready for bidirectional communication. When a message is received from the remote node, it is written to **TX msg queue** and the **Supervisor** is notified. When a message must be sent to the remote, it is read from the **TX msg queue** and sent to the

2.4. Subsystem decomposition

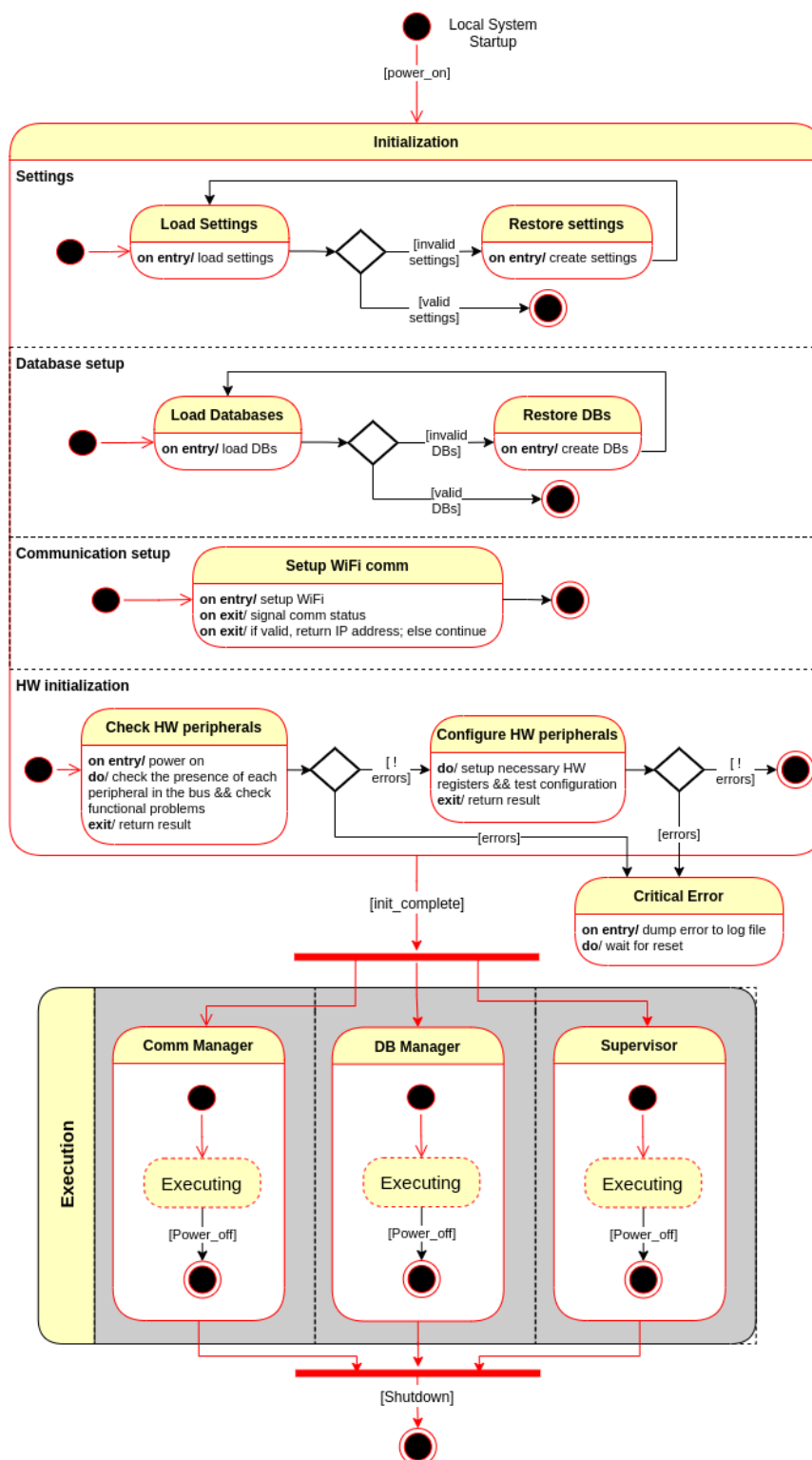


Figure 2.19.: State machine diagram: local system

2.4. Subsystem decomposition

recipient. If the connection goes down, it is restarted, going into **Idle** state again.

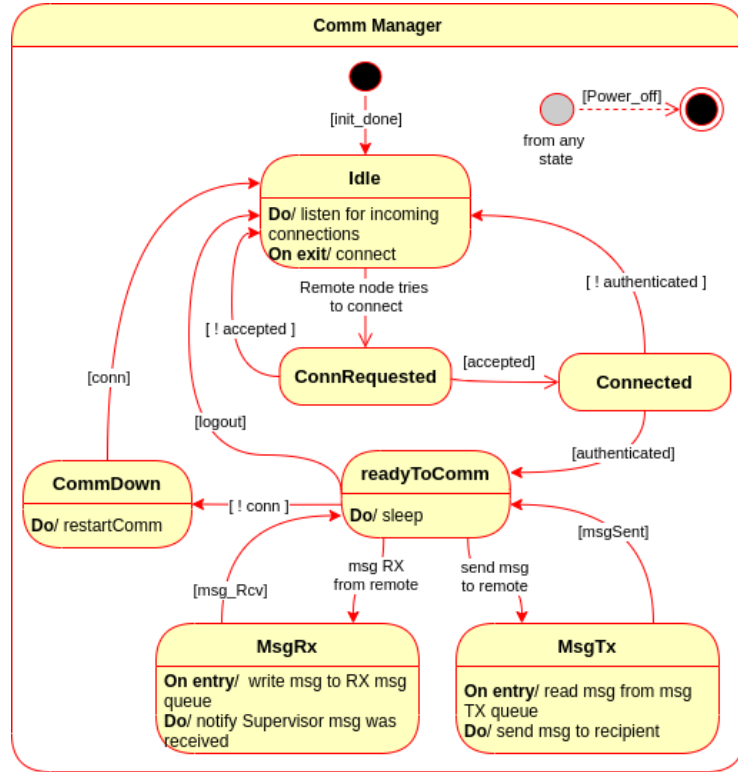


Figure 2.20.: State machine diagram: local system — Comm Manager

Database Manager

Fig. 2.21 depicts the state machine diagram for the **DB Manager** component. Upon successful initialization the **DB Manager** goes to **Idle**, waiting for incoming DB requests. When a request arrives, it is parsed, checking its validity. If the request is a DB query, a transaction is read from the respective DB to the **RX** transaction queue and the **Supervisor** is notified that there is a transaction to read. Otherwise, if the request is a DB update the transaction is written from the **TX** transaction queue to the DB and the **Supervisor** is notified that the DB was updated.

Supervisor

Fig. 2.22 depicts the state machine diagram for the **Supervisor** component, comprising two tasks running in 'parallel' (Fig. 2.22a):

- **Request Handler** (Fig. 2.22b): handles incoming requests from the **Remote** server. When a request arrives, it is parsed, and, if valid, the appropriate callback is triggered, processing the request and

2.4. Subsystem decomposition

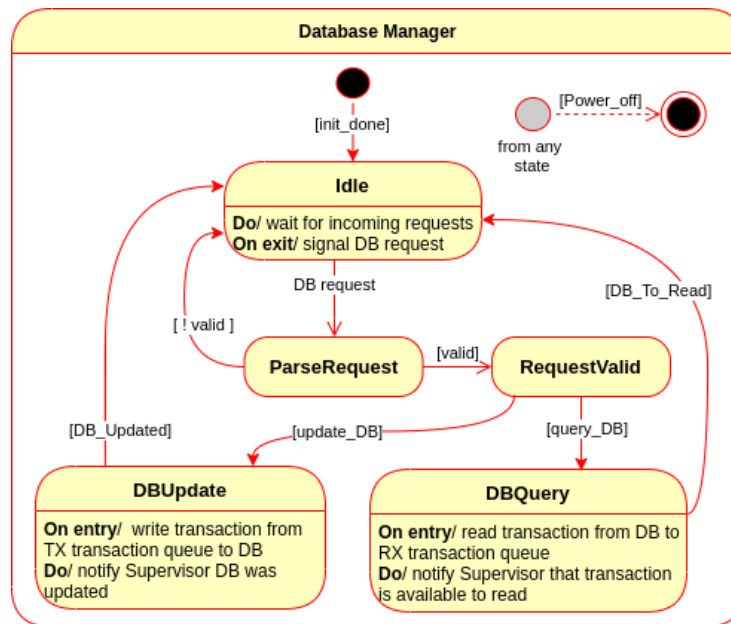


Figure 2.21.: State machine diagram: local system – DB Manager

returning its output.

- **Mode manager** (Fig. 2.22c): Upon successful initialization the **Mode Manager** goes to **Idle**, and it is 'awake' if it is time to play the advertisements or if a user is detected. If the former is verified—**Normal mode**—the device retrieves video and fragrance data from the DB and plays video and nebulizes fragrance. If the latter is verified—**Interaction mode** the device turns on the camera and mirrors the feed on the display, waiting for a recognizable gesture. If the **User** choose to select an image filter, take a picture or create a GIF, the device goes into **Multimedia mode**, returning back to **Interaction mode** after its exit condition or after a timeout. Lastly, if the **User** chooses to share the image or GIF created, it must select the social media network, edit the post to enter some message and confirm the sharing, returning to **Interaction mode**. If no user interaction happens for a while, the device returns back to **Idle** mode.

Flow of events

The flow of events throughout the system is described using a sequence diagram, comprising the interactions between the most relevant system's entities. It is usually pictured as the visual representation of an use case. The main sequence diagrams are illustrated next.

2.4. Subsystem decomposition

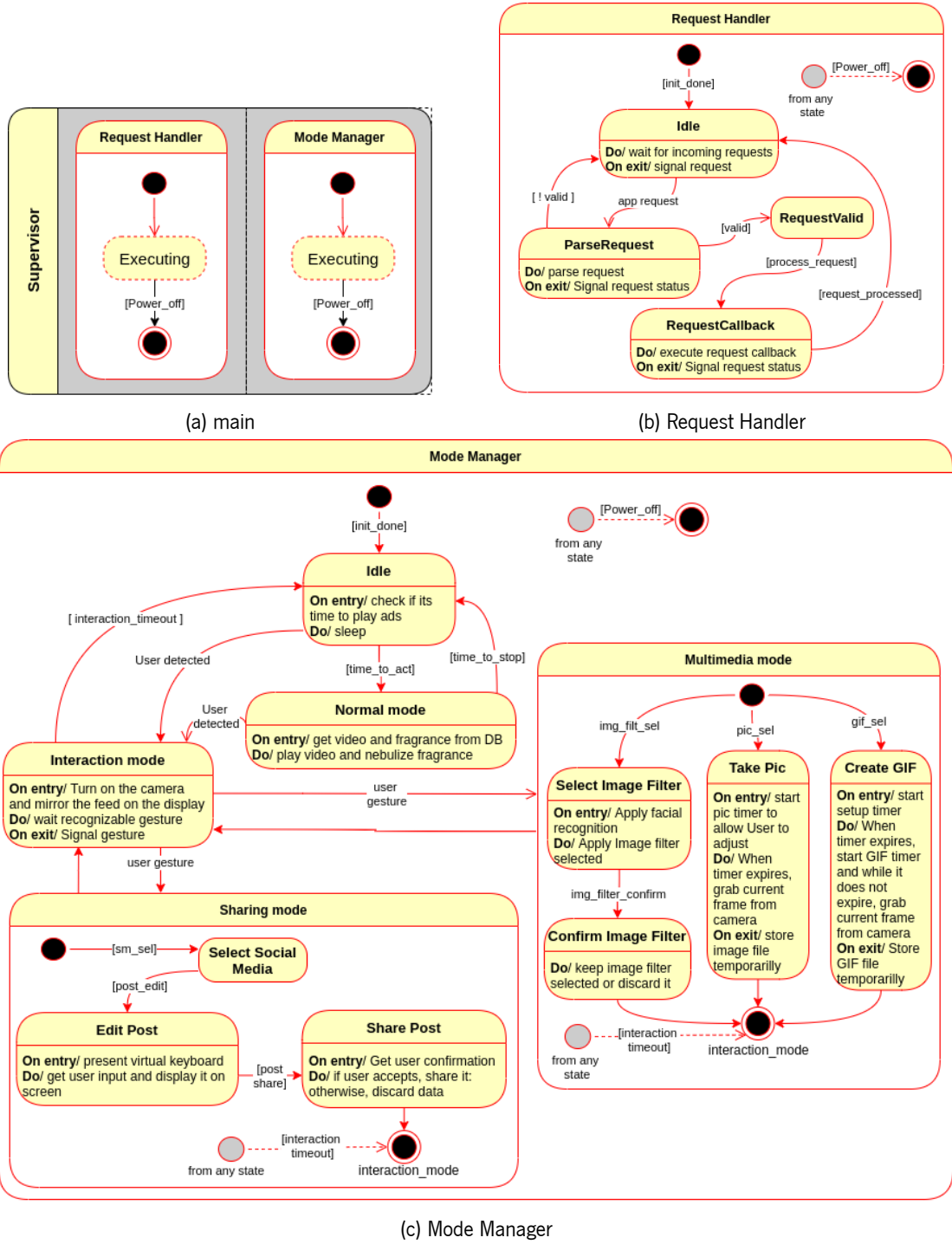


Figure 2.22.: State machine diagram: local system — Supervisor

Normal mode

Fig. 2.23 depicts the Normal mode's sequence diagram. The blue area delimits the MDO-L system, comprising the Local System Back-End.

2.4. Subsystem decomposition

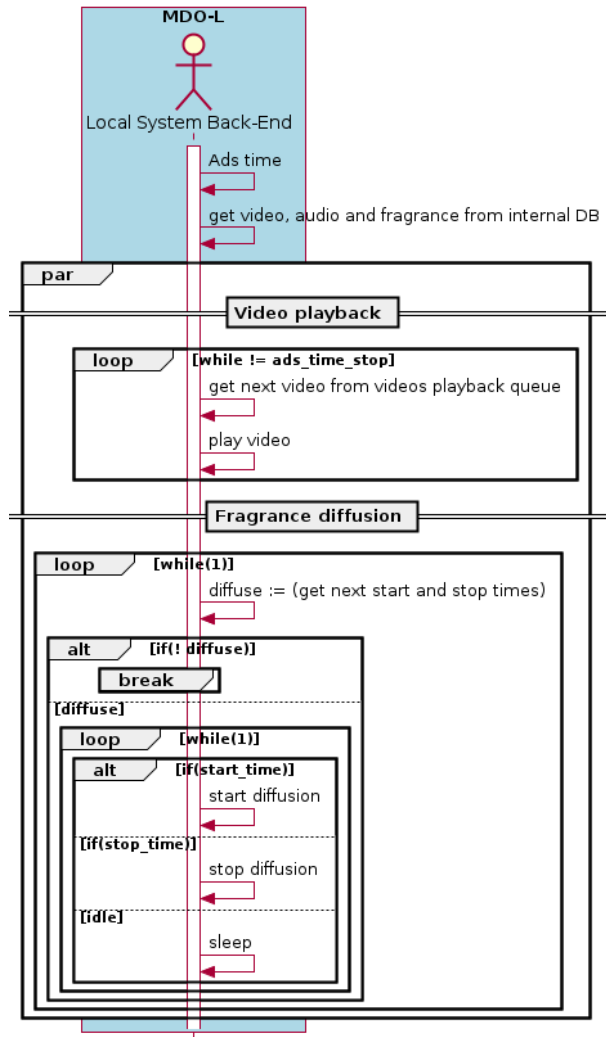


Figure 2.23.: Sequence diagram: local system — Normal mode

When its time to play the advertisements, the **Normal** mode is activated, retrieving video, audio and fragrance from the internal DB. Then two parallel activities are executed:

- Video playback: while its time to play the advertisements, a video is played from the video list. When it finishes, it moves the next video in the playback queue.
- Fragrance diffusion: while there are timestamps for fragrance diffusion, diffuse fragrance between start and stop times and sleep on the other occasions.

Interaction mode

Fig. 2.24 depicts the Interaction mode's sequence diagram. The blue area delimits the MDO-L system, comprising the **Gesture Recognition Engine**, the **UI engine** and the **Local System Back-End**.

2.4. Subsystem decomposition

When the **User** is in range (asynchronous event), the camera is activated, and two parallel activities are executed:

- mirror camera feed: while the **User** is in range and active, the **UI engine** will grab frame from the camera and display it on the window providing visual feedback to the **User**.
- gesture recognition and processing: if a gesture is recognized by the **Gesture Recognition Engine** it is dispatched to the **Local System Back-End** which will process it according to the following cases: **Select Image filter**, **Take Pic**, and **Create GIF**, showing the respective view in the UI and triggering the associate sequence diagram (indicated by the ref keyword).

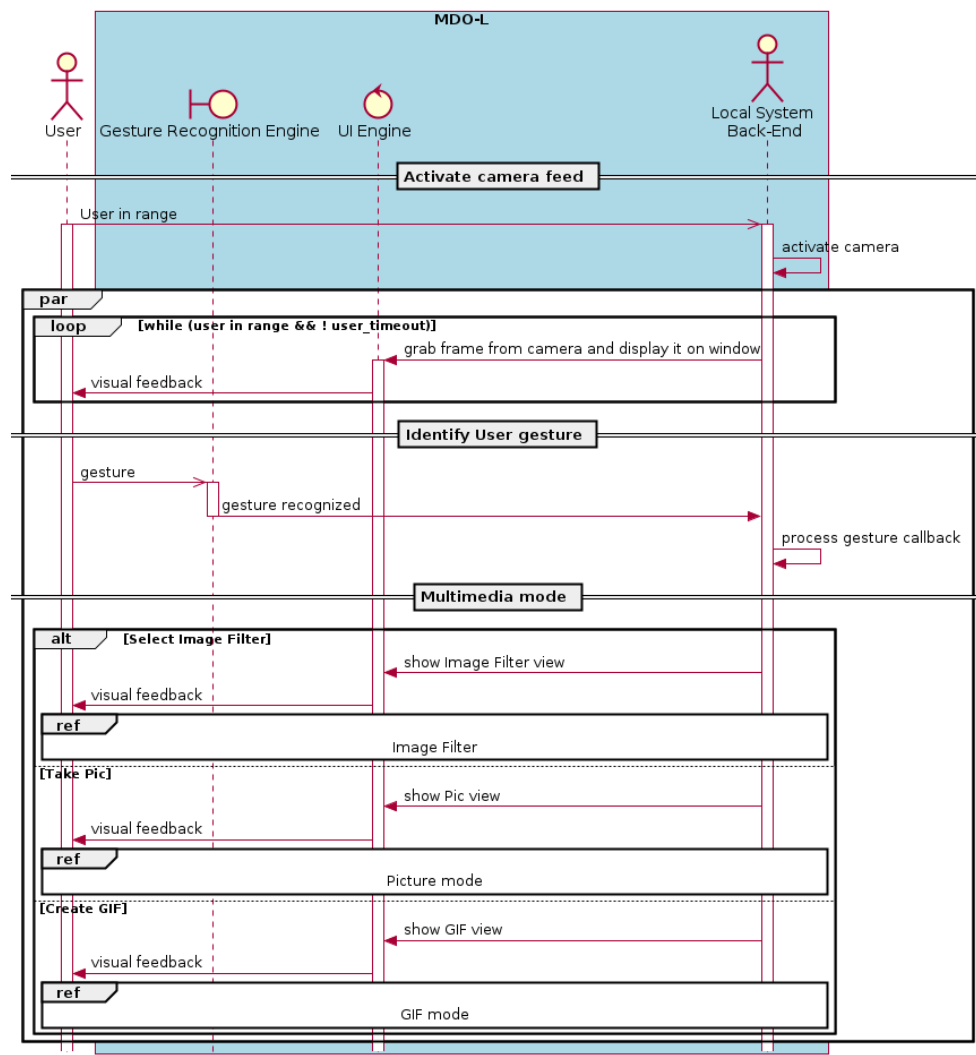


Figure 2.24.: Sequence diagram: local system – Interaction mode

Multimedia mode

Sharing mode

Bibliography

- [1] Fei Tao, Meng Zhang, and A.Y.C. Nee. Chapter 12 - digital twin, cyber-physical system, and internet of things. In Fei Tao, Meng Zhang, and A.Y.C. Nee, editors, Digital Twin Driven Smart Manufacturing, pages 243–256. Academic Press, 2019. ISBN 978-0-12-817630-6. doi: <https://doi.org/10.1016/B978-0-12-817630-6.00012-6>. URL <https://www.sciencedirect.com/science/article/pii/B9780128176306000126>.
- [2] What the nose knows. URL <https://news.harvard.edu/gazette/story/2020/02/how-scent-emotion-and-memory-are-intertwined-and-exploited/>. accessed: 2021-10-23.
- [3] Martin Lindstrom. Brand sense: How to build powerful brands through touch, taste, smell, sight and sound. Strategic Direction, 2006.
- [4] Digital outdoor advertising: The what, the why, the how. URL <https://bubbleoutdoor.com/digital-outdoor-advertising-what-why-how/>. accessed: 2021-10-24.
- [5] Digital outdoor market to be worth \$55 BN in 5 years. URL <https://www.decisionmarketing.co.uk/news/digital-outdoor-market-to-be-worth-55bn-in-5-years>. accessed: 2021-10-24.
- [6] Scent marketing; type of sensory marketing targeted at the olfactory sense, . URL <https://www.air-aroma.com/scent-marketing/>. accessed: 2021-10-24.
- [7] Scent basics: What is scent marketing, scent branding and ambient scent, . URL <https://reedpacificmedia.com/scent-basics-what-is-scent-marketing-scent-branding-and-ambient-scent/>. accessed: 2021-10-24.
- [8] Digital scent technology market with covid-19 impact analysis, . URL <https://www.marketsandmarkets.com/Market-Reports/digital-scent-technology-market-118670062.html>. accessed: 2021-10-24.

Appendices

A. Project Planning – Gantt diagram

In Fig. [A.1](#) is illustrated the Gantt chart for the project, containing the tasks' descriptions.

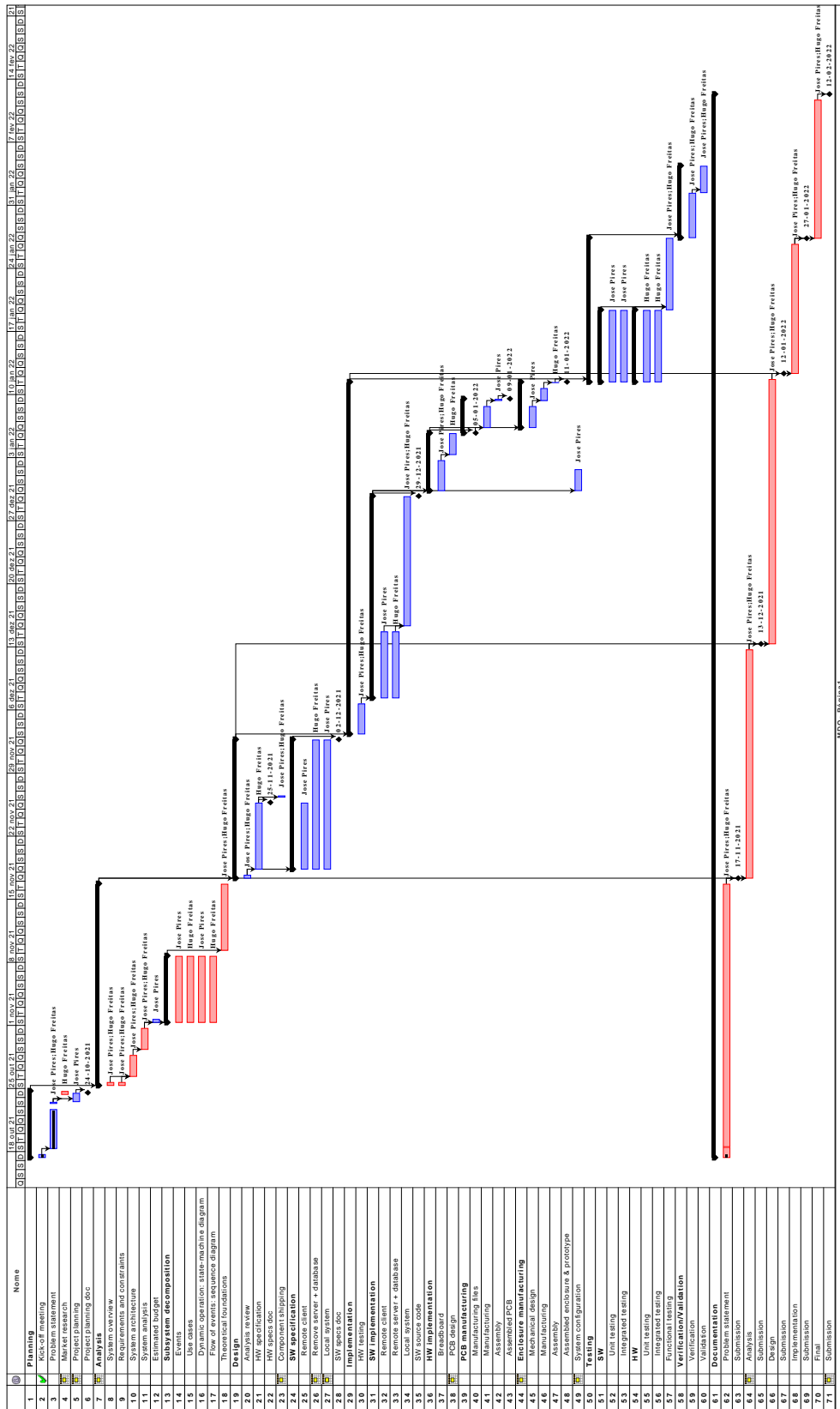


Figure A.1.: Project planning — Gantt diagram