

## Experts in Licensing for the success of your business

1620 - 1130 W Pender St., Vancouver, BC, V6E 4A4

December 17, 2018

Dear Sir/Madam,

**RE:** Recommendation of 152 Tech's Centreel Application as a Regulatory Compliant Cannabis Tech Solution

I am writing this letter as the President & CEO of Rising Tide Consultants, which I opened in 1988 to work in consulting in liquor licensing. I have been consulting on liquor licensing for 30 years. We commenced consulting in the cannabis licensing space this year, as the regulations are very similar to liquor and this was a natural fit. Prior to privately consulting, I was the General Manager of The Liquor Control and Licensing Branch (now the Liquor & Cannabis Regulation Branch) for the Province of British Columbia, working for years to regulate liquor provincially. Before that, I served as the Secretary of Cabinet under British Columbia Premier Bill Bennett.

We are thoroughly impressed with the work of 152 Tech, and are pleased to be working with them as they develop their Centreel application offering as a Cannabis Tech solution. We believe that this platform is a tremendous asset to the cannabis industry, and highly recommend it for use by our clients and others.

Centreel provides the unique ability for retail locations to be regulatory compliant by allowing several capabilities that other point-of-sales systems do not provide, such as tracking training certification for staff, licence and floorplan storage, recorded purchases, inventory tracking, product disposal, licence renewal reminders, consumer profiles, and more. These are capabilities that are unprecedented offerings in both liquor and cannabis point-of-sales systems.

In having reviewed the abilities of the application, we are pleased to endorse them as a preferred service provider in the highly-regulated industries of liquor and cannabis. We recommend them to our clients and those in the industry as providing a consistently compliant tech solution for liquor and cannabis retailers.

Yours truly,

Bert Hick

President & CEO of Rising Tide Consultants

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