DOMESTIC AVIATION SUB-SECTOR CODE



REPUBLIC OF SOUTH AFRICA REPUBLIEK VAN SUID AFRIKA

DEPARTMENT OF TRANSPORT

DOMESTIC AVIATION SUB-SECTOR CODE FOR BBBEE

TABLE OF CONTENTS

| ABE | BREVIATIONS | 3 |
|------------|--|----|
| 1. | SCOPE | 4 |
| 2. | VISION | 4 |
| 2.1 | Overarching Vision | 4 |
| 2.2 | Government undertakings (to achieve the vision) | 5 |
| 2.3 | Labour Undertakings (to achieve this vision) | 6 |
| 3. | INDICATORS OF EMPOWERMENT | 7 |
| 3.1 | Duration of this Sub_Sector Code | 7 |
| 3.2 | Equity Ownership | 7 |
| 3.3 | Management Control | 9 |
| 3.4 | Employment Equity | 10 |
| 3.5 | Skills Development | 12 |
| 3.6 | Preferential Procurement | 15 |
| 3.7 | Enterprise Development | 16 |
| 3.8 | Socio-economic Development | 16 |
| 4. TIMI | DOMESTIC AVIATION BEE SCORECARD - TARGETS AND EFRAMES | 18 |
| 5. DON | QUALIFYING SMALL ENTERPRISES B-BBEE SCORECARD - MESTIC AVIATION | 21 |
| ANN | IEXURE A: PROCUREMENT LIST: INCLUSIONS & EXCLUSIONS | 23 |

ABBREVIATIONS

| ABBREVIATIONS | |
|---------------|---|
| | DEFINITION |
| ACSA | Airports Company of South Africa |
| ABET | Adult Basic Education and Training |
| B-BBEE | Broad-Based Black Economic Empowerment |
| BCEA | Basic Conditions of Employment Act |
| BEE | Black Economic Empowerment |
| CAA | Civil Aviation Authority |
| CIPRO | Company Intellectual Property and Registration Organisation |
| DBSA | Development Bank of Southern Africa |
| DOL | Department of Labour |
| DOT | Department of Transport |
| DPE | Department of Public Enterprises |
| DTI | Department of Trade and Industry |
| EE | Employment Equity |
| EMEs | Exempted Micro Enterprises |
| GDP | Gross Domestic Product |
| GDS | Growth and Development Summit |
| HDSA | Historically Disadvantaged South Africans |
| IDC | Industrial Development Corporation |
| JSE | Johannesburg Securities Exchange |
| KPI | Key Performance Indicators |
| MSA | Moving South Africa |
| NEF | National Empowerment Fund |
| NEPAD | New Partnership for Africa's Development |
| NPAT | Net Profit After Tax |
| NSF | National Skills Fund |
| PIC | Public Investment Corporation |
| PIPO | Public Industry Port Operations |
| PLWDs | People Living with Disabilities |
| PPPFA | Preferential Procurement Policy Framework Act |
| PSA | Proudly South African |
| QSEs | Qualifying Small Enterprises |
| RDP | Reconstruction and Development Programmes |
| SANAS | South African National Accreditation System |
| SATAWU | South African Transport and Allied Workers Union |
| SC | Steering Committee |
| SETAs | Sector Education and Training Authorities |
| SMMEs | Small Micro Medium Enterprises |
| SOE's | State Owned Enterprises |
| TEO | The Enterprise Organisation |
| TETA | Transport Education and Training Authority |
| THETA | Tourism, Hospitality, Sport Education & Training Authority |
| WSP | Workplace Skills Plan |

| 1. | SCOPE | |
|----|-------|--|

- 1.1 The scope of this Broad-Based Black Economic Empowerment (B-BBEE) code (the "Sub-Sector Code") is limited to the Aviation Industry inter alia: -
- 1.1.1 Civil Aviation:
- 1.1.2 Scheduled and non-scheduled airline operations, including passenger, freight, Sub-Sector Code and general aviation;
- 1.1.3 Aircraft maintenance, including engine and component overhauls and spare parts;
- 1.1.4 Airline Service Providers (as defined in Annexure B);
- 1.1.5 Ramp handlers;
- 1.1.6 Airside operators;
- 1.1.7 Airport facilities and services such as Airports Company of South Africa (ACSA), Handling Agents, etc; and
- 1.1.8 Navigation and technical service providers.
- 1.2 This Sub-Sector Code will have an impact on other sectors of the economy that are not aviation specific, for example, general services such as catering, retail and other services. The empowerment requirements for non South African domiciled airlines differ to those for Aviation in general and are captured in the Foreign Owned Airlines B-BBEE Scorecard.

2. <u>VISION</u>

2.1 Overarching Vision

- 2.1.1 The overarching vision of this sub-sector is to continually develop and maintain a world-class industry that adheres to international safety standards and delivers quality and affordable services to all our customers. Stakeholders seek to develop an industry that grows in size, contributes towards the economic and social growth of our country and facilitates the economic viability of the region, and substantially increases black participation in business entities throughout the industry value chain. This is directed at pursuing a growth strategy that prioritises the retention and creation of quality jobs.
- 2.1.2 To make this vision a reality will require a strategy to increase access to skills development, training, investment in capacity development, capital and economic opportunities. This will require that all stakeholders develop existing black employees and recruit as Stakeholders as improve the skills of new black people into the industry. This includes an increase of skills (for new and existing employees) to best-practice international levels, while creating a supportive culture for their talents to thrive. It will also require that all stakeholders facilitate the creation of new black entrepreneurs who can participate in economic opportunities throughout the aviation industry value chain and other sectors of the economy.

- 2.1.3 The signatories to this document believe that each company in South Africa should embrace B-BBEE, recognising that it is a constitutional and economic imperative to secure a prosperous future for all our country's citizens and therefore act as a catalyst for economic growth. Accordingly, Stakeholders commit to communicating the contents of this Sub-Sector Code to every business entity within the industry to facilitate maximum participation by all stakeholders.
- Accordingly, all Private Sector Stakeholders committing themselves to this Sub-Sector Code agree to have their B-BBEE achievements measured against the indicators in the scorecard and verified by an independent B-BBEE verification agency/company that is accredited by the South African National Accreditation System (SANAS) on behalf of the Department of Trade and Industry (DTI). The B-BBEE achievements of Public Sector Organisations is measured, monitored and rated in a separate process. Independent B-BBEE rating companies will rate the suppliers of public sector organisations that do not have such capacity, using the same criteria. The independent B-BBEE verification will go a long way towards eliminating fronting in the industry.

2.2 Government undertakings (to achieve the vision)

- 2.2.1 Government is an important participant in the industry as it owns a major share of aviation assets and employs large numbers of workers. As such, government policies will be one of the most important factors that contribute towards growth in the industry. Accordingly, government will commit to:
- 2.2.1.1 Pursuing policies that will contribute to economic growth, especially foreign trade and tourism, which impact on the growth of the industry.
- 2.2.1.2 Develop structures that will ensure inter-governmental coordination between government departments to align their programmes with the Transport and Aviation Sector B-BBEE Sub-Sector Code processes. Examples of cross-cutting issues that require interventions across government departments and agencies include:
- 2.2.1.2.1 The current shortage of black matriculants with maths and science at higher grade;
- 2.2.1.2.2 The current shortage of engineers and artisans across all disciplines;
- 2.2.1.2.3 The industrial strategy to develop the country's aerospace components manufacturing industry;
- 2.2.1.2.4 Increasing awareness over the transport sector about available government investment incentives; and
- 2.2.1.2.5 Monitoring of stakeholder achievements against the indicators in the Scorecard, together with other stakeholders in the proposed Transport Sector B-BBEE Charter Council.
- 2.2.1.3 Encouraging and monitoring compliance with existing legislation that may impact on B-BBEE such as the Employment Equity, Skills Development and Competition Acts.

| 2.2.1.4 | Working together with other stakeholders, to achieve the Transport White Paper's objective of providing affordable transport services. These policies will be informed by an indepth review of the legislation that impacts on the cost base and/or competitiveness of the aviation industry. |
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| 2.2.1.5 | Reviewing the current policy of limiting foreign ownership in SA Domiciled Airlines (in line with current policy) in order to facilitate increased investment and job creation in the industry. |
| 2.2.1.6 | Designing an overall framework that will provide that State Owned Enterprises (SOEs) bind foreign suppliers of technology-intensive products and services to a set of B-BBEE obligations, including ownership, skills development and enterprise development. This will require an extension of the offset principle currently used in defence and commercial contracts. |
| 2.2.1.7 | Ensuring that the restructuring of aviation assets to effect new institutional arrangements proceeds in a manner that results in an increase in black participation at all levels – including shareholding, employment and the procurement of services and goods. |
| 2.2.1.8 | Ensure that all SOEs submit an annual B-BBEE report (over and above their annual reports) that covers achievements in meeting B-BBEE targets. The report should also include information on jobs created/lost. |
| 2.2.1.9 | Consolidating reports and information from all stakeholders and publish an annual report on B-BBEE achievements and job creation across the aviation industry. Stakeholders will be encouraged to use this report to review progress at an annual Transport Industry B-BBEE Forum. |
| 2.3 | Labour Undertakings (to achieve this vision) |
| 2.3.1 | Labour is an important participant in the Industry as it represents a large percentage of the work force employed in the Industry. As such, Labour's support and participation is vital to growth and stability and transformation within the Industry. Accordingly, Labour commits to: |
| 2.3.1.1 | Encouraging trade union-controlled pension and provident schemes and investment companies to make investments in the industry to help achieve the ownership targets. |
| 2.3.1.2 | Investigating opportunities to establish collective investment vehicles that will invest in the industry. |
| 2.3.1.3 | Mobilising members to monitor compliance with existing legislation relevant to B-BBEE participation within the industry, e.g. the Employment Equity and Skills Development Acts. Non-compliant business entities to be reported to the Transport Sector B-BBEE Charter Council and the Department of Labour or other relevant authority. |
| 2.3.1.4 | Mobilising members to monitor the performance of their employers in implementing the Growth and Development Summit (GDS) agreement on promoting local content and/or |

campaign.

procurement and supporting the Proudly South African (PSA)

2.3.1.5 Monitor the impact of procurement/outsourcing on job creation and if appropriate report findings to the Transport Sector B-BBEE Charter Council.

The signatories of this Sub-Sector Code believe that the industry should endeavour to facilitate the realisation of these commitments through monitoring of contributions to B-BBEE.

3. INDICATORS OF EMPOWERMENT

3.1 Duration of this Sub Sector Code

This Sub-Sector Code seeks to encourage all stakeholders to commit and pursue a firm and progressive transformation agenda in line with the broad guidelines set out in the National Strategy and the scorecard. It is necessary to set different targets and timeframes for the Public Sector Organisations and Private Sector Stakeholders as the two are at different stages of the transformation process.

This Sub-Sector Code shall remain in effect until amended, substituted and repealed under Section 9 of the BBBEE Act.

The Transport Charter Council that will be established pursuant to the gazette of this Sub-Sector Code will review this Sub-Sector Code following the end of the 5th year after its gazetting and despite the aforementioned, it shall be reviewed on an annual basis for monitoring purpose.

3.2 <u>Equity Ownership</u>

3.2.1 Our vision is to achieve significant black ownership, management control and operational involvement throughout the industry value chain. Stakeholders recognise the unique nature of the industry, the high levels of risk and the capital-intensive nature of the business. However, Stakeholders will collectively strive to overcome these obstacles by developing unique funding and equity participation initiatives. Our challenge is to identify opportunities across the public and private sectors to accelerate black ownership.

3.2.2 Stakeholders Commit to:

- 3.2.2.1 The principal and long-term strategy is to grow the number of SA Domiciled Airlines and the number of international airlines operating in South Africa, while ensuring that B-BBEE does not become a zero- sum game. The black ownership target set is specifically aimed at the SA domiciled airlines and Airline Service Providers.
- 3.2.2.2 Stakeholders commit to increase black participation across the entire spectrum of the domestic aviation value chain in ownership, management control and operational involvement

and design economically appropriate funding mechanisms to facilitate the process.

3.2.3 Foreign Owned Entities (Please note that the Foreign Owned Entities is still gazetted under Section 12 and is for Information purpose only)

- 3.2.4 Government as a driver of B-BBEE, shareholder of SOEs and regulator of the national economy undertakes to:
- 3.2.4.1 Use the process of restructuring of SOEs to promote creative employee and B-BBEE consortia share ownership schemes. Also, it will investigate the awarding of economically viable concession opportunities for provincial and local airports to B-BBEE companies and local communities in the context of a coherent airport master development plan that identifies opportunities to grow the Industry.
- 3.2.4.2 Engage public and private sector funding agencies to develop innovative funding mechanisms for B-BBEE business entities seeking to invest in the sector. This will require high-level discussions and workshops with these agencies to inform them about opportunities available in the industry.
- 3.2.4.3 Increase awareness among B-BBEE business entities wishing to participate in the industry about available investments, grants and tax allowances, and link these grants/allowances to other incentives that are provided by the DTI's Enterprise Organisation.
- 3.2.4.4 Ensure that the industry remains internationally competitive and to undertake that SOEs meaningfully participate in the development and training of skilled personnel required transforming the skills base across the industry.
- 3.2.5 Private Sector Stakeholders as important participants in the industry undertake to:
- 3.2.5.1 Pro-actively seek opportunities to broaden the ownership base of their business entities.
- 3.2.5.2 Ensure that least **25%+1** of the voting rights is held by black people over the next 5 years.
- 3.2.5.3 Ensure that **10%** of the voting rights are held by black women over the next 5 years.
- 3.2.5.4 Ensure that **25**% of the economic interest in the measured entities is enjoyed by black people over the next 5 years.
- 3.2.5.5 Ensure that **10**% of the economic interest is enjoyed by black women over the next 5 years.
- 3.2.5.6 Ensure that 2.5% of the equity shareholding is in the hands of Black Designated Groups, Employees Share Ownership Schemes, or Broad Based Schemes over 5 years.
- 3.2.5.7 Ensure that at least 60% of the equity in black hands is fully paid over the next 5 years.

| 3.2.5.8 | Develop creative financing mechanisms to facilitate funding for BEE companies. |
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| 3.2.5.9 | Foreign owned business entities and airlines are not required to sell equity to locals and in this instance, they will formulate and participate in Equity Equivalent Programmes approved by the Department of Transport as articulated in the Code 103 of the DTI's Codes of Good Practice using 1.5% target of payroll of SA based staff. |
| 3.2.6 | Measurement Principles and Application of the Sub-Sector Code unless otherwise indicated on the relevant scorecard |
| 3.2.6.1 | Measurement principles associated with the ownership element are contained in Statement 100 of Code 100 of the Generic Codes of Good Practice. |
| 3.2.6.2 | The formulae required in the determination of the ownership score are contained in Annexure 100 (c) of Statement 100 of Code 100 of the Generic Codes of Good Practice. |
| 3.2.6.3 | The recognition of the sale of assets under the ownership element has the same meaning as that contained in Statement 102 of Code 100 of the Generic Codes of Good Practice. The target contained in the ownership element of this Sub-Sector Code will apply. |
| 3.2.6.4 | The recognition of the equity equivalent programmes for multinationals has the same meaning and interpretation as that contained in Statement 103 of Code 100 of the Generic Codes of Good Practice. |
| 3.2.6.5 | The formulae required in the determination of the ownership score based on equity equivalent contributions are contained in Annexure 103 (A) of Statement 103 of Code 100 of the Generic Codes of Good Practice. |
| 3.2.6.6 | Measurement principles relating to the ownership element for Qualifying Small Enterprises (QSEs) are contained in Statement 801 of Code 800 of the Generic Codes of Good Practice. |
| 3.3 | Management Control |
| 3.3.1 | Private Sector commits to: |
| 3.3.1.1 | Increasing the total number of black board members such that at least 33% of all such board members are blacks over the |
| 3.3.1.2 | next 5 years. Increasing the total number of black women board members such that 16.5% of all such board members are black women over the part 5 years. |
| 3.3.1.3. | over the next 5 years. Increasing the total number of black executive directors such that 33% of all such directors are blacks over the next 5 years. |

| 3.3.1.4 | Increasing the number of black women executive directors such that 16.5% of all executive board members are women over the next 5 years. |
|----------|--|
| 3.3.1.5. | Increasing the number of black senior top managers such that 26% of all such managers are blacks over the next 5 years. |
| 3.3.1.6 | Increasing the number of black women senior top managers such that 13% of all such managers are blacks over the next 5 years. |
| 3.3.1.7 | Increasing the number of black other top managers such that 26% of all such managers are black over the next 5 years. |
| 3.3.1.8 | Increasing the number of black women other top managers such that 13% of all such managers are blacks over the next 5 years. |
| 3.3.1.9 | Ensure that the number of black people living with disabilities under management increases to 3% over the next 5 years. |
| 3.3.10 | For QSEs as defined in this Sub-Sector Code is to reach a target of 33% of total Black top management representation over the next 5 years. |
| 3.3.1.11 | Foreign owned airlines are excluded from complying with the management control element of the scorecard as the nature of their business precludes them from having local boards and top management structures. |
| 3.3.2 | Measurement Principles and Application of the Sub-Sector Code unless otherwise indicated on the relevant scorecard |
| 3.3.2.1 | Measurement principles associated with the management control element are contained in Statement 200 of Code 200 of the Generic Codes of Good Practice. |
| 3.3.2.3 | The formulae required in the determination of the management control score are contained in Annexure 200 (A)-B of Statement 200 of Code 200 of the Generic Codes of Good Practice. The Adjustment Recognition for Gender found in Annexure 200 (A)-A will not apply. |
| 3.3.2.4 | Measurement principles needed for the application of the Sub- Sector Code with regards to the management control element for QSEs are contained in statement 802, of Code 100, of the |

3.4 Employment Equity

Our vision is to increase the participation of black people in top management, senior management and professional and technical occupations in the aviation industry to create a workforce that truly represents the racial, ethnic and gender diversity of our country. This will require that all stakeholders create a supportive culture within their organizations to attract new talent, facilitate the development of existing employees, and accelerate their progress into key positions in the industry.

Generic Codes of Good Practice.

| 3.4.2 | Government commits to: |
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| 3.4.2.1 | Ensuring that the Civil Aviation Authority (CAA), in conjunction with the Transport Sector BEE Council, collects and publishes statistics on licensed personnel according to race and gender. |
| 3.4.2.2 | Engaging Transport Education and Training Authority (TETA and the Tourism, Hospitality and Sport Education and Training Authority (THETA) in the case of foreign owned airlines to ensure that they play a significant role in monitoring stakeholde progress in implementing Skills Development initiatives that contribute towards Employment Equity (EE) targets. |
| 3.4.3 | Private Sector commits to: |
| 3.4.3.1 | Increasing the representation of blacks in senior management of at least 43% of all such employees over the next 5 years. Foreign owned airlines will be measured against the othe occupational categories excluding top and senior management. |
| 3.4.3.2 | Increasing black women representation in senior managemen to at least 21.5% of all such employees over the next 5 years. |
| 3.4.3.3 | Increasing the number of Black people who occupy middle management positions to at least 63% and 50% of all such employees over the next 5 years for domestic aviation and foreign owned airlines respectively. |
| 3.4.3.4 | Increasing the number of Black women who occupy middle management to 31.5% and 25% of all such employees over the next 5 years for domestic aviation and foreign owned airlines respectively. |
| 3.4.3.5 | Increasing the number of black people who occupy junior management to 68% and 50% of all such employees over the next 5 years for domestic aviation and foreign owned airlines respectively. |
| 3.4.3.6 | Increasing the number of black women who occupy junior management positions to 34% and 25% of all such employees over the next 5 years for domestic aviation and foreign owned airlines, respectively. |
| 3.4.3.7 | Ensure that 2% of black people living with disabilities and 1% for black women living with disabilities is achieved in 5 years for domestic aviation and foreign owned airlines respectively. |
| 3.4.3.8 | Furthermore, the SA Domestic airlines commit to: |
| 3.4.3.8.1 | Increasing the number of black people employed as pilots such that black people make up 8% of all such employees over the next 5 years. |
| 3.4.3.8.2 | Increasing the number of black women employed as pilots such that black people make up 3% of all such employees over the next 5 years. |
| 3.4.3.8.3 | Increasing the number of black people employed as technicians such that black people make up 25% of all such employees over the next 5 years. |
| 3.4.3.8.4 | Increasing the number of black women employed as technicians such that black people make up 3% of all such employees over the next 5 years. |

| 3.4.3.8.5 | Ensuring that Black disabled people comprise 2% of the total work force. This target is subject to the ability to place people in suitable posts in the operating environment without compromising safety or the travelling public. |
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| 3.4.3.9 | For QSEs as defined in this Sub-Sector Code, the following criteria and targets shall apply: |
| 3.4.3.9.1 | Total Black management representation, for which the target will be 40% of all management positions; |
| 3.4.3.9.2 | Total Black women management representation, for which the target will be 20% of all management positions; |
| 3.4.3.9.3 | Total Black representation, for which the target will be 60% of all |
| 3.4.3.9.4 | employees; and Total Black women representation, for which the target will be 30% of all employees. |
| 3.4.4 | TETA/THETA commits to: |
| 3.4.4.1 | Participate meaningfully in monitoring and supporting stakeholders in meeting their targets. |
| 3.4.5 | Measurement Principles and Application of the Sub-Sector Code unless otherwise indicated in the relevant scorecard |
| 3.4.5.1 | Measurement principles on the employment equity element are contained in Statement 300 of Code 300 of the Generic Codes of Good Practice. |
| 3.4.5.2 | The formulae required in the determination of the employment equity score are contained in Annexure 300 (A)-B of Statement 300 of Code 300 of the Generic Codes of Good Practice. The formula for the determination of the Adjusted Recognition for |
| 3.4.5.3 | Gender found in Annexure 300 (A)-A, will not apply. Measurement principles for the determination of the Employment Equity score for QSEs are contained in Statement 803 of Code 800 of the Generic Codes of Good Practice |
| 3.5 | Skills Development |
| 3.5.1 | Our vision is to substantially increase the economic value added of every employee in the aviation industry through the application of best-practice Human Resource and Skills Development policies and an increase in the scale of initiatives aimed at developing black professionals and technical experts. |
| 3.5.2 | Government Commits to: |
| 3.5.2.1 | Designing and funding a co-ordinated framework and programme for career awareness and training that leverages off and adds value to existing initiatives. The awareness programme will publicise and co-ordinate information regarding |
| 3.5.2.2 | scholarships, training resources and careers in the industry. Engaging the National Students Financial Aid Scheme with the aim of securing its commitment to provide loans to students |

interested in pursuing high cost training programmes, for example pilots and aviation engineers.

3.5.3 All stakeholders commit to: 3.5.3.1 Investing at least 3% of the leviable amount on learning programmes as identified in the Learning Programme Matrix in statement 400 of the Codes of Good Practice, the beneficiaries of which will all be black people. Foreign owned airlines commit to investing at least 3.5% of the leviable amount on learning programmes listed in statement 400 of the Good of Practice of which the beneficiaries are black people. 3.5.3.2 Investing at least 1.5% of the leviable amount on learning programmes and 1.75% from foreign owned airlines as identified in the Learning Programme Matrix in statement 400 of the Codes of Good Practice, the beneficiaries of which will all be Black women. 3.5.3.3 For QSEs as defined in this Sub-Sector Code, the following criteria and targets shall apply: 3.5.3.3.1 Black skills development expenditure on learning programmes as a percentage of the leviable amount (whichever is applicable), for which the target will be 2%; and 3.5.3.3.2 Black women skills development expenditure on learning programmes as a percentage of the leviable amount (whichever is applicable), for which the target will be 1%. 3.5.3.4 Ensuring that a minimum of 5% and 2% of all employees as a percentage of total employees enrolled in Leanerships for domestic aviation and foreign owned airlines, respectively or Category B, C, or D learning programmes as identified in the Learning Programme Matrix contained in Code 400 of the Codes of Good Practice are black people. For foreign owned airlines, SA accreditation for Category B, C and D learning programmes is not required subject to the provisions highlighted in the relevant scorecard. 3.5.3.5 Ensuring that a minimum of 2.5% of all employees as a percentage of the total employees enrolled in Learnerships and 1% by foreign owned airlines, Category B, C or D learning programmes as identified in the Learning Programme Matrix contained in Code 400 of the Codes of Good Practice are black women. For foreign owned airlines, SA accreditation for Category B, C and D learning programmes is not required subject to the provisions highlighted in the relevant scorecard. 3.5.3.6 Working together with stakeholders in the BEE Sub-Sector Code Council, especially the SETA's (TETA and THETA), to develop over one year a funding proposal and strategy with related targets to address the current low representation of black people with technical skills in the industry, including pilots and engineers. 3.5.3.7

established in the scorecard.

Identifying appropriate institutions that can increase the scale of their activities and help the industry meet their targets

| 3.5.4 | The Private Sector Commits to: |
|------------------------|---|
| 3.5.4.1 | Identifying over and outside their entities, talent pools of black people for accelerated development through: |
| 3.5.4.1.1 | International and domestic assignments that provide high- quality operational and managerial workplace exposure; |
| 3.5.4.1.2 | Mentorship programmes; |
| 3.5.4.1.3 3.5.4.1.4 | Learnership programmes; Intra-industry exchange and internship programmes; and |
| 3.5.4.1.5 | Higher Education and Training. |
| 3.5.5 | TETA, in consultation with THETA Commits to: |
| 3.5.5.1 | Complete a detailed skills audit to identify the management, professional and technical skills that the industry will require over the next decade and map out future demand/supply scenarios that will guide and inform stakeholders in implementing their EE targets. |
| 3.5.5.2 | Introducing, after consulting stakeholders and completing the skills audit, new categories of learnerships - in management, technical and professional occupational categories - to help public and private sector organisations to achieve their employment equity targets. |
| 3.5.5.3 | In consultation with the Transport Sector B-BBEE Sub-Sector Code Council and other stakeholders, set targets over one year to substantially increase the number of relevant and sustainable learnerships at all levels in the industry. |
| 3.5.5.4 | Collect and publish detailed and aggregated statistics on the EE profile of the industry according to occupational level and occupational category. Also, using the information gleaned from Workplace Skills Plans (WSPs), monitor the industry's progress in meeting its targets and publish an annual report on the EE Profile of the industry according to occupational level and category. |
| 3.5.6 | Measurement Principles and the Application of the Sub- Sector Code unless otherwise indicated in the relevant scorecard |
| 3.5.6.1 | Measurement principles associated with the skills development element are contained in Statement 400 of Code 400 of the Generic Codes of Good Practice. |
| 3.5.6.2 | The formulae required in the determination of the skills development score are contained in Annexure 400 (A)-B of Statement 400 of Code 400 of the Generic Code of Good Practice. The formula for the determination of the Adjusted Recognition for Gender found in Annexure 400 (A)-A, will not apply. |
| 3.5.6.3 | The measurement principles required in the determination of the skills developments score for QSEs are contained in Statement 804 of Code 800 of the Generic Code of Good Practice. |

| 3.6 | Preferential Procurement |
|---------|--|
| 3.6.1 | Our vision is to grow South Africa's aviation industry in order to stimulate and facilitate economic growth. Stakeholders commit to increase procurement from black-owned and empowered enterprises and implement best-practice supplier development policies. |
| 3.6.2 | Private Sector Commits to: |
| 3.6.2.1 | Commissioning, together with other stakeholders, a study to establish current levels of procurement from B-BBEE companies and identify areas where they can achieve "quick wins" to accelerate B-BBEE. |
| 3.6.2.2 | Increasing procurement ¹ from B-BBEE complaint entities to at least 50% of total measurable procurement for both domestic and foreign owned airlines and general aviation businesses. |
| 3.6.2.3 | Increasing procurement from QSEs and Exempted Micro Enterprises (EMEs) to 10%, over the next 5 years for both domestic aviation and foreign owned airlines. |
| 3.6.2.4 | Increasing procurement from 50% Black Owned and 30% Black Women Owned enterprises such that 15% of procurement is sourced from these enterprises, with foreign owned airlines and suppliers sourcing 8% and 6% from black owned and black women owned enterprises, respectively. |
| 3.6.2.5 | Procurement decisions for foreign owned airlines are limited and are often subject to global practices and concluded at Head Office level in the country of origin. Procurement spend is therefore limited to decisions regarding procurement spend that can be made locally by the manager based in South Africa. |
| 3.6.2.6 | QSEs within this sub-sector commit to procuring a minimum of 40% of total procurement from B-BBEE compliant suppliers. |
| 3.6.3 | Measurement Principles and Application of the Sub-Sector Code unless otherwise indicated in the relevant scorecard and subject to exclusions listed in Annexure A |
| 3.6.3.1 | Measurement principles associated with the preferential procurement element are contained in Statement 500 of Code 500 of the Generic Codes of Good Practice. |
| 3.6.3.2 | The formulae required in the determination of the preferential procurement score are contained in Annexure 500 (A) of Statement 500 of Code 500 of the Generic Codes of Good Practice. |
| 3.6.3.3 | The measurement principles required in the determination of the skills development score for QSEs are contained in Statement 805 of Code 800 of the Generic Code of Good Practice |

¹ Annexure A provides a list of inclusions and exclusions when determining total measurable procurement

| 3.7 | Enterprise Development |
|--------------|--|
| 3.7.1 | Our vision is to create and nurture new B-BBEE enterprises across the industry. This will require all stakeholders to devise strategies to develop and/or support new B-BBEE enterprises. |
| 3.7.2 | Government Commits to: |
| 3.7.2.1 | Ensuring that SOEs use their procurement policies to stimulate the development and support of new B-BBEE enterprises in the sector. |
| 3.7.3 | The Private Industry Commits to: |
| 3.7.3.1 | Pro-actively seek opportunities to enter into joint ventures (and other forms of alliances) or to make direct investments in BEE companies. |
| 3.7.3.2 | Commit at least 3% of Net Profit After Tax (NPAT) on Enterprise Development initiatives (general aviation businesses). QSEs within this sub-sector aspire to make contributions to enterprise development, which will amount to 2% of NPAT evaluated annually over the next 5 years. |
| 3.7.3.3 | Foreign owned airlines undertake to capacitate and develop QSEs and EMEs by providing, for example, training in basic business and life skills determined at 1% of total payroll of SA based staff. |
| 3.7.4 | Measurement Principles and Application of the Sub-Sector Code unless otherwise indicated in the relevant scorecard |
| 3.7.4.1 | Measurement principles associated with the enterprise development element are contained in Statement 600 of Code 600 of the Generic Codes of Good Practice. |
| 3.7.4.2 | Qualifying contributions for the enterprise development element are contained in Annexure 600 (A) – Benefit Factor Matrix of the Statement 600 of Code 600 of the Generic Codes of Good Practice. |
| 3.7.4.3 | The formulae required in the determination of the enterprise development score are contained in Annexure 600 (A) of Statement 600 of Code 600 of the Generic Codes of Good Practice. |
| 3.7.4.4 | Measurement principles required in evaluating the enterprise development contributions made by QSEs over this sector are contained in Statement 806 of Code 800 of the Generic Codes |
| | of Good Practice |
| 3.8 | of Good Practice Socio-economic Development |
| 3.8 3.8.1 | |

| 3.8.1.2 | development initiatives over the next 5 years will achieve maximum points. The rand value of socio-economic development contributions in |
|-------------------------------------|--|
| 3.8.1.2.1 3.8.1.2.2 3.8.1.2.3 | following areas will be enhanced by a factor 1.25: HIV/AIDS Programmes; Education; and Community Development and poverty alleviation |
| 3.8.1.3 | Foreign owned airlines should invest at least 0.5% of payroll or the equivalent % of management time to socio-economic development projects, which can include HIV/AIDS treatment and prevention, education, community development, Aviation/Tourism General Awareness Campaign. The enhancement factor referred to in 3.8.1.2 above for the application of programmes listed will also apply. |
| 3.8.2 | Measurement Principles and Application of the Sub-Sector Code unless otherwise indicated in the relevant scorecard |
| 3.8.2.1 | Measurement principles associated with the socio-economic |
| | development element are contained in Statement 700 of Code 700 of the Generic Code of Good Practice |
| 3.8.2.2 | 700 of the Generic Code of Good Practice. Qualifying contributions for the socio-economic development element are contained in Annexure 700 (A) – Benefit Factor Matrix of the Statement 700 of Code 700 of the Generic Codes of Good Practice. |
| 3.8.2.2 3.8.2.3 | 700 of the Generic Code of Good Practice. Qualifying contributions for the socio-economic development element are contained in Annexure 700 (A) – Benefit Factor Matrix of the Statement 700 of Code 700 of the Generic Codes |
| | 700 of the Generic Code of Good Practice. Qualifying contributions for the socio-economic development element are contained in Annexure 700 (A) – Benefit Factor Matrix of the Statement 700 of Code 700 of the Generic Codes of Good Practice. The formulae required in the determination of the socio-economic development score are contained in Annexure 700 (A) of Statement 700 of Code 700 of the Generic Code of Good |

DOMESTIC AVIATION SUB-SECTOR CODE

4. DOMESTIC AVIATION BEE SCORECARD - TARGETS AND TIMEFRAMES²

| Element | Criteria | Weightings | Sector target- 5 years | Adjusted Weightings for SOE's |
|------------|---|------------|--|-------------------------------------|
| Ownership | Exercisable voting rights in the hands of Black people | 3 | 25.1% | N/A |
| | Exercisable voting rights in the hands of Black women | 2 | 10% | N/A |
| | Economic interest of Black people | 4 | 25% | N/A |
| | Economic interest of Black women | 2 | 10% | N/A |
| | Economic interest of Black natural people in the enterprise: -black designated groups; -black participants in Employee Ownership Schemes; -black beneficiaries of broad based Ownership schemes or -black participants in co-operatives | 2 | 2.5% | N/A |
| | Net value | 7 | Same as net value targets in "the Codes". | N/A |
| | Bonus points: Involvement in the ownership of the Enterprise of Black new entrants. | 2 | 10% | N/A |
| | Bonus points: Involvement in the ownership of the Enterprise of Black participants in: | 1 | 10% | N/A |
| | Employee Ownership Schemes Broad-Based Ownership Schemes Co-operatives | | | |
| Management | Exercisable voting rights of Black Board members. | 1.5 | 33% | 2.5 |
| | Exercisable voting rights of Black women Board members. | 1.5 | 16.5% | 2.5 |
| | Black Executive Directors | 1 | 33% | 2 |

² These proposed timeframes and weightings will be reviewed at every 2 and half years and subject to change by the Transport B-BEE Charter Council.

18