

Contact

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(LinkedIn)

Top Skills

New Business Development
Account Management
Business Development

Languages

English (Professional Working)

Certifications

Prepare for the CompTIA A+ Core 1 (220-1101) Certification Exam
Introduction to Programming Using Python
Prepare for the Cisco Certified Network Associate (CCNA) (200-301) Certification Exam
Cyber Security Diploma
Career Essentials in Cybersecurity by Microsoft and LinkedIn

Moataz Zaky

Senior Operations@INSTANT SOFTWARE SOLUTIONS |
Cybersecurity Student | CCNA |
Cairo, Egypt

Summary

"Turning a big dream into a big reality."

Experience

Instant Software Solutions
Senior Operations Specialist
December 2025 - Present (2 months)
Dokki

QUALIFIERS

Project Manager
September 2025 - November 2025 (3 months)
Cairo, Egypt

Barah co-working space

1 year 4 months

Sales Manager

November 2024 - October 2025 (1 year)
Giza, Al Jizah, Egypt

As a Sales Manager at Barah, I am responsible for leading the sales team and driving the company's growth objectives. My role involves developing sales strategies, building long-term client relationships, and analyzing market performance to enhance processes and boost revenue.

Key responsibilities include:

Training and motivating the sales team to achieve peak performance.

Engaging with new and existing clients to ensure their satisfaction with our services.

Managing the sales process from initial contact to closing deals.

Analyzing the market and competitors to develop innovative solutions that meet client needs.

With a focus on dynamic environments and tailored solutions, I strive to achieve mutual success for the company and our clients. If you're looking for effective partnerships or growth opportunities with Barah, I'd be happy to be part of your journey.

Booking Coordinator

September 2024 - November 2024 (3 months)

Giza, Al Jizah, Egypt

Sales Specialist

July 2024 - November 2024 (5 months)

Al Jizah, Egypt

Optical Soft

Sales Specialist

January 2025 - May 2025 (5 months)

Teleperformance

Customer Service Representative

January 2024 - March 2024 (3 months)

New Cairo, Cairo, Egypt

Customer Service Representative | Orange Egypt

- Consistently ranked among top performers for two months
- Efficiently handled customer inquiries and issues
- Maintained professionalism and empathy
- Collaborated with teams for issue resolution

Amricana Group

Customer Service Representative

June 2023 - October 2023 (5 months)

Egypt

Education

Higher Institute for Cooperative Studies and Business Administration (HCM)

Bachelor's degree, Business Administration · (September 2022 - September 2026)