

# ETHEREUM'S ROLE IN THE MODERN PORTFOLIO

JANUARY 2021





### INTRODUCTION TO ETHEREUM

Bitcoin technology, built on the Bitcoin blockchain, allows users to send bitcoin (BTC) balances. The Bitcoin blockchain maintains each user's BTC balance, making Bitcoin an excellent non-sovereign store-of-value with unique monetary properties.

Ethereum takes blockchain technology further. On the Ethereum blockchain, all value is programmable as "smart contracts" implement if/then logic into money itself.

Imagine you have a \$1 bill into which you can implant computer code. For example: if spending the \$1 at a grocery store, then approve the transaction; if spending the \$1 at a candy store, then reject the transaction.

Ethereum introduces this into every asset, and in doing so, it significantly expands the world's choices for interacting with money.

Since 2015, the Ethereum blockchain has grown into the most actively used blockchain in the world. Ether (ETH), the cryptocurrency which powers the Ethereum blockchain, is now the second-largest cryptocurrency by market capitalization at \$130 billion. The Ethereum blockchain's open-source rails allow for the development of decentralized applications, which tap into smart contracts as their backend servers.

Upon inception, 72 million ETH were created and distributed in an initial crowdsale. To control the rate of new supply issuance, Ethereum's disinflationary mechanism caps supply at an additional 16 million ETH per year. This is to prevent the arbitrary creation of new supply that would potentially lead to inflation. Like bitcoin mining, ETH miners who successfully package transactions into blocks and upload them to the blockchain receive "block rewards" for their effort. Block rewards began at 5 ETH. The current reward (as of the publishing date of this piece) is 2 ETH.



# ETHEREUM IS A NEW INTERNET LAYER

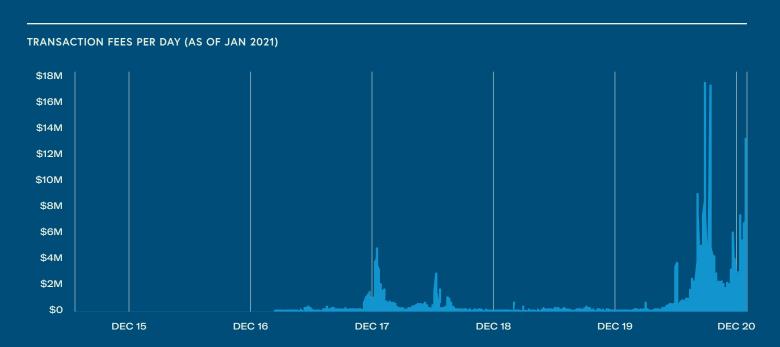
Programmer Vitalik Buterin and several others co-founded the Ethereum blockchain in 2015. They realized that Bitcoin's principles extend beyond one currency to entire computer programs where identical inputs and programs produce agreement on outputs. This is known as "general programmability."

Ethereum enables properties that were never before possible on the internet. In this sense, it is the next iteration of the internet.

First, the internet has no native concept of value. Before blockchains, money did not live on the internet; money was transfered online and settled offline. PayPal would have preferred to make an internet-native currency, for example.

Second, applications and data are bundled. This allows tech conglomerates to manage silos that mine, sell, monopolize, and potentially abuse user data and access. Bundling applications and data also lands Big Tech between a rock and a hard place, forcing tech conglomerates to be both moderators and curators for content on the internet. Consider, for example, Facebook's Cambridge Analytica scandal. Or Twitter's recent banning of President Trump. The next iteration of the internet offers an imperturbable content substrate that platforms can tap into.

Third, closed applications stifle innovation. They do not incentivize open-source development and they hinder natural market competition. The next iteration of the internet is a collection of open, public APIs. Open-source code allows users to compose modular programs to create a superset of functionality.



The amount spent on Ethereum transaction fees is a proxy for the demand for the network, which has gone parabolic in recent months. The network processes roughly 1.1 million transactions per day.



## THE RISE OF DECENTRALIZED FINANCE

We're seeing, in real-time, just how useful Ethereum technology really is as we watch the rise of Decentralized Finance (DeFi). DeFi is a global, open alternative to traditional financial services, including: savings, loans, trading, insurance, yield-generation, and more. Ethereum now hosts six DeFi applications valued at more than \$1 billion, including: Compound, Uniswap, and Aave. These protocols are quietly producing up to hundreds of millions in annualized revenue.

DeFi runs on smart contract blockchains such as Ethereum, automatically executing contracts when conditions are met. Ethereum's general programmability allows for this sophisticated functionality and enables developers to build financial services decentralized apps. DeFi has experienced exponential growth in 2020 that we anticipate will continue in 2021.

#### MARKET CAP OF PROTOCOLS VS. SELECT RECENTLY-PUBLIC TECH CO'S

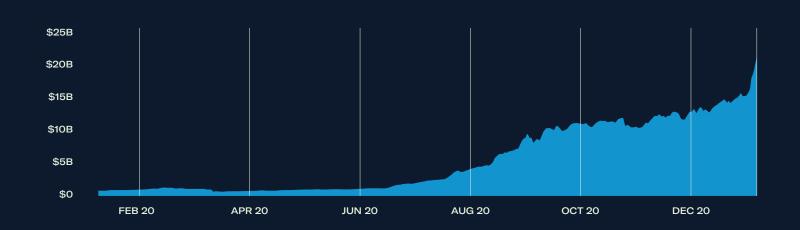


- RECENTLY-PUBLIC TECH COMPANY
- CRYPTO PROTOCOL

#### ANNUALIZED REVENUE OF PROTOCOLS VS. SELECT RECENTLY-PUBLIC TECH CO'S (30D VS. QUARTERLY ANNUALIZED)



TOTAL VALUE LOCKED (USD) IN DEFI (AS OF JAN 2021)



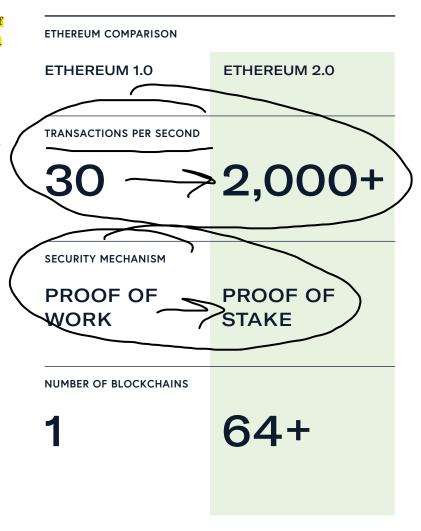


### ETHEREUM 2.0

Ethereum 2.0 is the initiative to increase the scalability of the Ethereum blockchain, which began in December 2020. The existing Ethereum implementation can only scale to 30 transactions per second. This caused "gas prices" (the amount of ETH required to fuel transactions) to rise throughout 2020. In late August and early September 2020, there was general consensus that something needed to be done to address rising "gas prices."

When complete, the redesigned Ethereum 2.0 blockchain will see throughput—transaction speed—rise to 2000+ transactions per second with additional gains coming from "off-chain" optimizations. Phase 0 is the initial phase in what will be a 2-year process to make the Ethereum 2.0 blockchain production-ready. Launching the Ethereum 2.0 initiative required 524,288 ETH of deposits in a smart contract to provide the initial economic security. At the end of November 2020, more than 1,190,000 ETH were deposited. Investors took it as a vote of confidence: ETH rose 58.0% that month.

Ethereum 2.0 will not cause any disruption to current ETH holders. Ethereum 1.0 will seamlessly become part of the 2.0 chain.





## ETHEREUM IN THE PORTFOLIO

ETH is a growth asset: it is a bet on the growing network effect of an exciting new information substrate. It is a bet that more billion-dollar applications will be built on the Ethereum blockchain.

It is closest to a basket of early-stage, high-growth technology stocks that provides investors exposure to the explosion of next-gen smart contracts and decentralized applications. In this sense, investing in ETH is like investing in the future of the internet. We expect the value of ETH to increase as the Ethereum blockchain solidifies its position as the preferred blockchain for the next iteration of the internet.

Like bitcoin, investing in nascent ETH is primarily about allocation sizing.

Allocation sizing depends on an investor's risk profile and time horizon. But, if you conceptualize ETH as analogous to an index of high-growth technology stocks, you might consider sizing it accordingly.

ETH's last bull run was mainly tied to bitcoin's concurrent run. Three years later, ETH now stands on its own with clear, real-life use cases. The Ethereum blockchain will continue to mature as the base layer technology for smart contracts and decentralized applications. And ETH will stand to benefit as the next iteration of the internet evolves.



### **CONTACT US**



STEVE KURZ
Head of Asset Management
Steve.kurz@galaxydigital.io



PAUL CAPPELLI
Portfolio Manager
Paul.cappelli@galaxydigital.io

### GENERAL INQUIRES (212) 390 9205 GFM@galaxydigital.io galaxyfundmanagement.com



#### DISCLAIMERS

The information (Information) contained herein may not be reproduced or redistributed in whole or in part, in any format, without the express written approval of Galaxy Digital Capital Management LP ("GALAXY"). By accepting this document, you acknowledge and agree that all of the Information contained in this document is proprietary to Galaxy. While not explicitly referenced within this piece, Galaxy manages the Galaxy Ethereum Fund LP, the Galaxy Institutional Ethereum Fund, Ltd. and the Galaxy Institutional Ethereum Fund LP (collectively the "Fund") which invests in Ethereum tokens ("ETH"). The Information is not an offer to buy or sell, nor is it a solicitation of an offer to buy or sell, interests in the Fund or any advisory services or any other security or to participate in any advisory services or trading strategy. If any offer and sale of securities is made, it will be pursuant to the confidential offering memorandum of the Fund (the Offering Memorandum). Any decision to make an investment in the Fund should be made after reviewing such Offering Memorandum, conducting such investigations as the investor deems necessary and consulting the investor's own investment, legal, accounting and  $\tan$  advisors in order to make an independent determination of the suitability and consequences of an investment. Securities transactions are effected through Galaxy Digital Partners LLC, a member of FINRA and SIPC. The Fund seeks to track the Bloomberg Ethereum Cryptocurrency Fixing Rate (the "XET" or the "Index"). The performance of the Fund will vary from the performance of the Index. The Information is being provided to you solely for discussion purposes and may not be used or relied on for any purpose (including, without limitation, as legal, tax or investment advice) without the express written approval of Galaxy. Certain statements reflect Galaxy's views, estimates, opinions or predictions (which may be based on proprietary models and assumptions, including, in particular, Galaxy's views on the current and future market for digital assets), and there is no guarantee that these views, estimates, opinions or predictions are currently accurate or that they will be ultimately realized. To the extent these assumptions or models are not correct or circumstances change, the actual performance of Galaxy and the Fund may vary substantially from, and be less than, the estimated performance. None of Galaxy, the Fund nor any of their respective affiliates, shareholders, partners, members, directors, officers, management, employees or representatives makes any representation or warranty, express or implied, as to the accuracy or completeness of any of the Information or any other information (whether communicated in written or oral form) transmitted or made available to you. Each of the aforementioned parties expressly disclaims any and all liability relating to or resulting from the use of the Information or such other information. Except where otherwise indicated, the Information is based on matters as they exist as of the date of preparation and not as of any future date and will not be updated or otherwise revised to reflect information that subsequently becomes available, or circumstances existing or changes occurring after the date hereof. Investing in financial markets, the Fund and digital assets, including Bitcoin and ETH, involves a substantial degree of risk. There can be no assurance that the investment objectives described herein will be achieved. Any investment in the Fund or ETH may result in a loss of the entire amount invested. Investment losses may occur, and investors could lose some or all of their investment. No guarantee or representation is made that Galaxy's investment strategy, including, without limitation, its business and investment objectives, diversification strategies or risk monitoring goals, will be successful, and investment results may vary substantially over time. Nothing herein is intended to imply that the Galaxy's investment methodology or that investing in ETH may be considered "conservative", "safe", "risk free", or "risk averse." Neither historical returns nor economic, market or other performance is an indication of future results. Certain information contained herein (including financial information) has been obtained from published and non-published sources. Such information has not been independently verified by Galaxy, and Galaxy does not assume responsibility for the accuracy of such information. Galaxy does not provide tax, accounting or legal advice. Notwithstanding anything to the contrary, each recipient of this Information, and each employee, representative or other agent of such recipient may disclose to any and all persons, without limitation of any kind, the U.S. income and franchise tax treatment and the U.S. income and franchise tax structure of the transactions contemplated hereby and all materials of any kind (including opinions or other tax analyses) that are provided to such recipient relating to such tax treatment and tax structure insofar as such treatment and/or structure relates to a U.S. income or franchise tax strategy provided to such recipient by Galaxy. Certain information contained herein constitutes forward-looking statements, which can be identified by the use of terms such as "may", "will", "should", "expect", "anticipate", "project", "estimate", "intend", "continue" or "believe" (or the negatives thereof) or other variations thereof. Due to various risks and uncertainties, including those discussed above, actual events or results, the ultimate business or activities of Galaxy or the Fund or the actual performance of Galaxy, the Fund, or bitcoin may differ materially from those reflected or contemplated in such forward-looking statements. As a result, investors should not rely on such forward-looking statements in making their investment decisions. None of the Information has been filed with the U.S. Securities and Exchange Commission, any securities administrator under any state securities laws or any other governmental or self-regulatory authority. No governmental authority has opined on the merits of the offering of any securities by the Fund or Galaxy, or the adequacy of the information contained herein. Any representation to the contrary is a criminal offense in the United States. Affiliates of Galaxy own investments in some of the digital assets and protocols discussed in this document, including bitcoin and ETH.

BLOOMBERG is a trademark or service mark of Bloomberg Finance L.P. GALAXY is a trademark of Galaxy Digital LP. Bloomberg Finance L.P. and its affiliates (collectively, Bloomberg) are not affiliated with Galaxy, the Fund and their respective affiliates (collectively, Galaxy). Bloomberg's association with Galaxy is to act as the administrator and calculation agent of the XET (the "Index"), which is the property of Bloomberg. Neither Bloomberg nor Galaxy guarantee the timeliness, accurateness, or completeness of any data or information relating to the Index or results to be obtained. Neither Bloomberg nor Galaxy make any warranty, express or implied, as to the Index, any data or values relating thereto or any financial product or instrument linked to, using as a component thereof or based on the Index (Products) or results to be obtained therefrom, and expressly disclaims all warranties of merchantability and fitness for a particular purpose with respect thereto. To the maximum extent allowed by law, Bloomberg, it licensees, Galaxy and its and their respective employees, contractors, agents, suppliers, and vendors shall have no liability or responsibility whatsoever for any injury or damages—whether direct, indirect, consequential, incidental, punitive, or otherwise—arising in connection with the Index, any data or values relating thereto or any Products-whether arising from their negligence or otherwise.