

Furniture

Office Supplies

Technology

Consumer

Corporate

Home Office

Sales Latest Year

75,018.94

Sales Last Year

40,516.72

Sales Growth vs PY

85%

Profit Latest Year

14,995

Profit Last Year

5,870

Profit Growth vs PY

155%

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Sub Category	2017	2016	vs PY
Phones	78,962.03	105,340.52	33.4%▲
Copiers	49,599.41	62,899.39	26.8%▲
Accessories	41,895.85	59,946.23	43.1%▲
Machines	55,906.89	43,544.68	22.1%▼
Total	226,364.18	271,730.81	20.0%▲

Sub Category	2017	2016	vs PY
New York City	13,725.88	41,467.34	202.1%▲
Los Angeles	23,554.87	19,732.15	16.2%▼
Seattle	4,607.12	27,221.64	490.9%▲
Philadelphia	17,926.43	13,399.86	25.3%▼
San Francisco	7,033.03	13,866.37	97.2%▲
Lafayette	17,499.95	509.13	97.1%▼
Newark	1,519.34	11,299.37	643.7%▲
San Diego	10,851.45	1,266.77	88.3%▼
Columbus	3,173.36	8,702.96	174.3%▲
Chicago	6,332.98	4,717.35	25.5%▼
Total	106,224.40	142,182.94	33.9%▲

Consumer

Corporate

Home Office

Sub Category	2017	2016	vs PY
Phones	22,678.62	27,113.10	19.6%▲
Storage	13,123.95	17,112.08	30.4%▲
Copiers	6,899.86	23,079.77	234.5%▲
Chairs	9,314.97	16,568.93	77.9%▲
Binders	14,251.80	9,993.98	29.9%▼
Tables	5,812.22	17,450.89	200.2%▲
Accessories	5,765.92	12,878.40	123.4%▲
Machines	5,172.32	11,947.67	131.0%▲
Paper	6,180.50	7,025.71	13.7%▲
Furnishings	4,313.93	7,285.63	68.9%▲
Total	93,514.10	150,456.14	60.9%▲

Sub Category	2017	2016	vs PY
New York City	9,541.12	27,751.08	190.9%▲
Los Angeles	11,948.95	15,548.80	30.1%▲
Seattle	893.00	13,504.16	1412.2%▲
Philadelphia	7,049.57	5,933.60	15.8%▼
Providence	10,876.30		#VALUE!
Chicago	3,283.29	6,813.96	107.5%▲
Jackson	2,145.40	5,405.57	152.0%▲
San Francisco	1,211.96	4,126.42	240.5%▲
Richmond		5,094.46	#VALUE!
Columbus	3,123.57	1,938.17	38.0%▼
Total	50,073.16	86,116.22	72.0%▲

First Class

Same Day

Second Class

Standard Class

Furniture

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