

Row Labels	Sum of Sales	Sum of Profit
2016	40,516.72	5,870
2017	75,018.94	14,995

Sales vs PY	Profit vs PY
85%	155%

Sum of Sales	Column Labels	
Row Labels	2016	2017
Accessories	41895.854	59946.232
Appliances	26050.315	42926.932
Art	5960.908	8863.068
Binders	49683.325	72788.045
Bookcases	26275.4665	30024.2797
Chairs	83918.645	95554.353
Copiers	49599.41	62899.388
Envelopes	4729.89	3378.574
Fasteners	960.134	857.594
Furnishings	27874.124	28915.094
Labels	2827.24	3861.216
Machines	55906.886	43544.675
Paper	20661.894	27694.718
Phones	78962.03	105340.516
Storage	58788.7	69677.618
Supplies	14277.576	16049.41
Tables	60833.2005	60893.5425

Sum of Sales	Column Labels
Row Labels	2016
New York City	13725.88
Los Angeles	23554.874
Seattle	4607.12
Philadelphia	17926.425
San Francisco	7033.034
Lafayette	17499.95
Newark	1519.339
San Diego	10851.45
Columbus	3173.357
Chicago	6332.975

Data for table 1

Sum of Sales	Column Labels	
Row Labels	2016	2017
Phones	22678.616	27113.102
Storage	13123.954	17112.08

Sum of Sales	Column Labels
Row Labels	2016
New York City	9541.124
Los Angeles	11948.951

Copiers	6899.86	23079.77
Chairs	9314.973	16568.931
Binders	14251.798	9993.975
Tables	5812.219	17450.8865
Accessories	5765.92	12878.398
Machines	5172.324	11947.669
Paper	6180.5	7025.706
Furnishings	4313.932	7285.626

Seattle	893.004
Philadelphia	7049.565
Providence	10876.3
Chicago	3283.291
Jackson	2145.4
San Francisco	1211.958
Richmond	
Columbus	3123.565

Years (Order Date)	Quarters (Ord	Sum of Sales	Sum of Quantity
<b>2014</b>	Qtr1	74447.796	1028
	Qtr2	86538.7596	1523
	Qtr3	143633.2123	2159
	Qtr4	179627.7302	2871
<b>2015</b>	Qtr1	68851.7386	990
	Qtr2	89124.187	1604
	Qtr3	130259.5752	2241
	Qtr4	182297.0082	3144
<b>2016</b>	Qtr1	93237.181	1243
	Qtr2	136082.301	2240
	Qtr3	143787.3622	2767
	Qtr4	236098.7538	3587
<b>2017</b>	Qtr1	123144.8602	1845
	Qtr2	133764.372	2551
	Qtr3	196251.956	3384
	Qtr4	280054.067	4696

2014

2015

2016

2017

State	Sum of Sales
California	457687.6315
New York	310876.271
Texas	170188.0458
Washington	138641.27
Pennsylvania	116511.914
Florida	89473.708
Illinois	80166.101
Ohio	78258.136
Michigan	76269.614
Virginia	70636.72
North Carolina	55603.164
Indiana	53555.36
Georgia	49095.84
Kentucky	36591.75
New Jersey	35764.312

State	Sales
#N/A	457687.6315
New York	310876.271
Texas	170188.0458
Washington	138641.27
Pennsylvania	116511.914
Florida	89473.708
Illinois	80166.101
Ohio	78258.136
Michigan	76269.614
Virginia	70636.72
North Carolina	55603.164
Indiana	53555.36
Georgia	49095.84

Arizona	35282.001
Wisconsin	32114.61
Colorado	32108.118
Tennessee	30661.873
Minnesota	29863.15
Massachusetts	28634.434
Delaware	27451.069
Maryland	23705.523
Rhode Island	22627.956
Missouri	22205.15
Oklahoma	19683.39
Alabama	19510.64
Oregon	17431.15
Nevada	16729.102
Connecticut	13384.357
Arkansas	11678.13
Utah	11220.056
Mississippi	10771.34
Louisiana	9217.03
Vermont	8929.37
South Carolina	8481.71
Nebraska	7464.93
New Hampshire	7292.524
Montana	5589.352
New Mexico	4783.522
Iowa	4579.76
Idaho	4382.486
Kansas	2914.31
District of Columbia	2865.02
Wyoming	1603.136
South Dakota	1315.56
Maine	1270.53
West Virginia	1209.824
North Dakota	919.91

2017

41467.338  
19732.146  
27221.642  
13399.863  
13866.374  
509.13  
11299.368  
1266.766  
8702.962  
4717.346

Sum of Sales	Column Labels	
	2016	2017
Row Labels		
Phones	78962.03	105340.516
Copiers	49599.41	62899.388
Accessories	41895.854	59946.232
Machines	55906.886	43544.675

2017

27751.081  
15548.799

13504.156  
5933.597

6813.957  
5405.573  
4126.422  
5094.46  
1938.172

	Sales	Price
Qtr1	\$74,447.80	\$72.42
Qtr2	\$86,538.76	\$56.82
Qtr3	\$143,633.21	\$66.53
Qtr4	\$179,627.73	\$62.57
Qtr1	\$68,851.74	\$69.55
Qtr2	\$89,124.19	\$55.56
Qtr3	\$130,259.58	\$58.13
Qtr4	\$182,297.01	\$57.98
Qtr1	\$93,237.18	\$75.01
Qtr2	\$136,082.30	\$60.75
Qtr3	\$143,787.36	\$51.97
Qtr4	\$236,098.75	\$65.82
Qtr1	\$123,144.86	\$66.75
Qtr2	\$133,764.37	\$52.44
Qtr3	\$196,251.96	\$57.99
Qtr4	\$280,054.07	\$59.64

