ELIJAH DEANGULO

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EDUCATION

University of Florida, Hough College of Business   **Graduation:** *Dec 2025*
Master of Science in Business Analytics   **GPA:** *4.0 (Deans List)*

- **Relevant Coursework**: AI/ML Applications for fintech, Artificial Intelligence Methods, Web Crawling/Text Analysis, Corporate Finance, Data Mining, Data Visualization, Natural Language Processing, Data Structures

University of Florida, Warrington College of Business   **Graduation:** *May 2024*
Bachelor of Science in Business Administration-Information Systems Operations Management   **GPA:** *3.81/* ISM: *3.97*
Minor: Economics, Artificial Intelligence Fundamentals and Applications – Certificate

- **Relevant Coursework**: Business Analytics & AI, Business Systems Design/Application, Business Finance, Managerial Operations Analysis, Advanced Business Systems, Ethics in Data and Tech
- **Clubs**: Product Space – (PM Fellowship for product strategy & innovation)

WORK EXPERIENCE

Palantir | *Deployment Strategist Intern*   ***Jan 2025 – May 2025***

- Engineered an end-to-end AR automation platform using PySpark and webhook-based ingestion to consolidate fragmented data; embedded multi-agent LLM orchestration with prompt chaining and RAG techniques to parse, verify, and structure payment metadata. Automated real-time outreach via API triggers, enabling fulfillment of millions in overdue receivables.
- Built an agent-driven pricing platform with asynchronous I/O pipelines and Bayesian optimization models to simulate demand curves, estimate elasticity, and generate price recommendations with embedded reasoning. Deployed model-backed writebacks and anomaly alerts via real-time dashboards, driving $10M+ in projected revenue impact.
- Led client-facing scoping sessions and translated business needs into production-grade data pipelines and applications, authoring 25K+ lines of PySpark, Foundry, and TypeScript code to deploy automated workflows and unlock scalable data processing capabilities.

Inselligence (Revenue Intelligence) | *Product Manager and Software Engineer Intern*   ***May 2024 – Aug 2024***

- Reverse-engineered core algorithms to identify revenue forecasting gaps and surfaced LLM-driven opportunities for sales consultation; proposed and scoped AI-integrated solutions to improve pipeline hygiene and customer engagement.
- Partnered with the CRO to develop ML-informed financial and competitor models for pricing strategy, ARR growth, and burn rate optimization aligned with the product roadmap.
- Improved CRM ingestion pipelines and API efficiency by implementing validation protocols, increasing system reliability by 34%.

Elion Partners | *Data Science and Acquisitions Intern*   ***Jun 2023 – Aug 2023***

- Developed ML models in Python and SQL to enhance investment strategies; integrated financial market signals to optimize risk-adjusted returns.
- Built scalable ETL pipelines using Apache Spark and AWS to feed acquisition models; leveraged scikit-learn for model testing and evaluation.
- Delivered client-ready Tableau dashboards visualizing capital market exposure, enabling senior stakeholders to evaluate investment strategies and portfolio allocations more effectively.

Elite Endoscopy Services | *Revenue Operations Consultant Intern* ***Nov 2020 – Mar 2021***

- Launched an e-commerce platform with integrated third-party BI tools, increasing customer retention and sales by 22%.
- Deployed CRM analytics with BI dashboards to optimize funnel conversion, improve forecasting, and reduce churn.
- Designed data-driven marketing campaigns using SEO, A/B testing, and K-Means clustering to segment hospitals by scope usage and location, boosting targeted engagement and lead generation.

ADDITIONAL INFORMATION

- **Expertise:** Python (Pandas, NumPy, PySpark, scikit-learn, Keras, TensorFlow), SQL, TypeScript, Java, R, Apache Spark, AWS, Foundry, Tableau, Power BI, React.js, Prompt Engineering, API Integration, GitHub, Flask, Docker
- **Interests:** Blockchain, Applications Design, Poker Theory, Fitness, Financial Markets, ML Agents, AI Infrastructure
- **Leadership**: Founder, *A Special Miracle* (non-profit) - aspecialmiracle.org