

A4 Strategic Planning Template

Next time you or someone on your team leads a project, fill out an A4 (named after a single sheet of paper, reminding you to keep it short!).

| NICKNAME: What will make your project / initiative | e easy to talk about? Example: The Onboarding Makeover | | | | |
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| Measurable Objective: What do you want to achieve? | Increase average new hire onboarding quiz score from 60% to 90% by the end of this year. Tip: Ask, "how will I know I've succeeded?" (This is your lag indicator.) | | | | |
| 2. Link Up: Which company goal does it link up to? | #1 Increase employee retention (when people feel more clear/confident they stay longer) #2 Grow revenue by 20% (when team members have the information they need, they are more productive) | | | | |
| 3. Lead Indicator (Optional): What will tell you you're on the right track? | An average new hire confidence score of 80% after each training session. | | | | |
| 4. Deliverables + Definition of Done: What will we have by the end of the initiative that we don't have now? | 2 onboarding follow up quizzes, FAQs for mentors, process for reacting to low or exceptional scores DONE = quizzes, FAQs, answers, and process added to onboarding playbook + mentors all trained | | | | |
| 5. DACI: Driver, Approver, Consultants, Informed | Driver = Sam [Responsible for getting it done]; Approver = Jen [Final decision-maker]; Consultants = All mentors, recent cohort [Offer feedback]; Informed = N/A [Needs to know about the project] | | | | |
| 6. Time & Resource Max: How much time and money are needed? | No more than 20 hours throughout Q3. Tip: Consider what is the max you'll spend before there is too little ROI. | | | | |
| 7. Learning Goal What skills or knowledge will you collect? | I'd like to hone my project management skills. | | | | |

| TIMELINE Milestone: | Have kick off meeting | Interview mentors + last cohort | Create quizzes + FAQ + process | Add all to playbook | Automate check ins | Train all mentors | Pilot with new hires | Report quiz score changes to team |
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| Do it by: | July 15 | July 30 | EOM Aug | EOM Aug | EOM Aug | Sep 1 | Sep 15 | EOM Sep |



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