

SUM of Total Revenue					
GICS Sub Industry	Year 1	Year 2	Year 3	Year 4	Grand Total
Asset Management & Custody Banks	\$14,309,400,000	\$15,874,600,000	\$17,443,100,000	\$17,322,900,000	\$64,950,000,000
Banks	\$334,924,064,000	\$334,557,639,000	\$322,202,404,000	\$320,145,546,000	\$1,311,829,653,000
Consumer Finance	\$80,136,114,000	\$83,211,295,000	\$85,180,658,000	\$86,139,153,000	\$334,667,220,000
Diversified Financial Services	\$110,405,200,000	\$68,379,700,000	\$83,311,200,000	\$87,020,900,000	\$349,117,000,000
Insurance Brokers	\$11,924,000,000	\$12,261,000,000	\$12,951,000,000	\$12,893,000,000	\$50,029,000,000
Investment Banking & Brokerage	\$1,365,000,000	\$1,466,000,000	\$1,665,000,000	\$1,403,000,000	\$5,899,000,000
Life & Health Insurance	\$97,103,516,000	\$95,632,253,000	\$99,664,095,000	\$94,589,065,000	\$386,988,929,000
Multi-line Insurance	\$9,047,657,000	\$10,381,653,000	\$10,325,494,000	\$7,531,780,000	\$37,286,584,000
Multi-Sector Holdings	\$7,810,610,000	\$9,531,778,000	\$10,681,897,000	\$10,116,502,000	\$38,140,787,000
Property & Casualty Insurance	\$199,169,297,000	\$200,732,134,000	\$195,183,667,000	\$194,273,726,000	\$789,358,824,000
Regional Banks	\$10,637,592,000	\$10,018,812,000	\$10,522,631,000	\$10,446,591,000	\$41,625,626,000
Thriffs & Mortgage Finance	\$1,355,300,000	\$1,346,100,000	\$1,381,400,000	\$1,421,300,000	\$5,504,100,000
<b>Grand Total</b>	<b>\$878,187,750,000</b>	<b>\$843,392,964,000</b>	<b>\$850,512,546,000</b>	<b>\$843,303,463,000</b>	<b>\$3,415,396,723,000</b>

GICS Sub Industry	Year 1	Year 2	Year 3	Year 4	Grand Total	Percent of Total
Banks	\$334,924,064,000	\$334,557,639,000	\$322,202,404,000	\$320,145,546,000	1311829653000	38.41%
Property & Casualty Insurance	\$199,169,297,000	\$200,732,134,000	\$195,183,667,000	\$194,273,726,000	789358824000	23.11%
Life & Health Insurance	\$97,103,516,000	\$95,632,253,000	\$99,664,095,000	\$94,589,065,000	386988929000	11.33%
Diversified Financial Services	\$110,405,200,000	\$68,379,700,000	\$83,311,200,000	\$87,020,900,000	349117000000	10.22%
Consumer Finance	\$80,136,114,000	\$83,211,295,000	\$85,180,658,000	\$86,139,153,000	334667220000	9.80%
Asset Management & Custody Banks	\$14,309,400,000	\$15,874,600,000	\$17,443,100,000	\$17,322,900,000	64950000000	1.90%
Insurance Brokers	\$11,924,000,000	\$12,261,000,000	\$12,951,000,000	\$12,893,000,000	50029000000	1.46%
Regional Banks	\$10,637,592,000	\$10,018,812,000	\$10,522,631,000	\$10,446,591,000	41625626000	1.22%
Multi-Sector Holdings	\$7,810,610,000	\$9,531,778,000	\$10,681,897,000	\$10,116,502,000	38140787000	1.12%
Multi-line Insurance	\$9,047,657,000	\$10,381,653,000	\$10,325,494,000	\$7,531,780,000	37286584000	1.09%
Investment Banking & Brokerage	\$1,365,000,000	\$1,466,000,000	\$1,665,000,000	\$1,403,000,000	5899000000	0.17%
Thriffs & Mortgage Finance	\$1,355,300,000	\$1,346,100,000	\$1,381,400,000	\$1,421,300,000	5504100000	0.16%

