



SOUTH AFRICAN BUSINESS AND COMMUNITY DEVELOPMENT ASSOCIATION

118 High Street, Turffontein, Johannesburg, 2019

Tel: 011 681 0465 | Website: www.sabceda.co.za

REF: SERVICE PROVIDERS BUSINESS OPPORTUNITY

Date: [Insert Date]

Dear Service Provider,

The **South African Business and Community Development Association (SABCDAservice-Providers)** is proud to announce the establishment of two groundbreaking initiatives at No. 11 Trump Street, Selby, Johannesburg:

- **Zenzele Wholesale** – a community-driven wholesale hub.
- **Blue Crane Credit and Savings Association** – a community-based credit and savings institution.

Both initiatives are designed to transform spaza shops, empower emerging entrepreneurs, and strengthen community-based organizations across South Africa.

We believe that true economic growth begins in our townships, districts, and communities. To realize this vision, we are appointing South African service providers who share our passion for entrepreneurship, community development, and grassroots economic transformation.

The SABCDAservice-Providers Spaza Shop Development Model

Our model is designed to create sustainable business ecosystems:

- Every 13 spaza shops establish and support a spaza agent.
- Spaza agents develop, train, support, and mentor spaza shops, small businesses, cooperatives, schools, NPOs, churches, and stokvels.
- Spaza shops comply as registered SABCDAservice-Providers clients and participate in structured product distribution.

- Each shop member takes responsibility for specific product lines or services, creating accountability and growth.

Approved Product Categories Include:

Fast foods, bakery & confectionery, sweets & snacks, drinks, cereals, groceries, fruits & vegetables, meat, baby products, medical supplies, building materials, and agricultural inputs.

Scaling Up: From Ward to Wholesale

Each ward begins with spaza agents and facilitators. Service centers grow from ward structures, which expand into area and district agents. Districts feed into provincial agents, which combine into block-level agents:

- **Block A:** Eastern Cape, Mpumalanga, KwaZulu-Natal
- **Block B:** Northern Cape, Free State, Western Cape
- **Block C:** Limpopo, North West, Gauteng

Together, these structures lead into Zenzele Wholesale and Blue Crane Credit & Savings Association, ensuring a fully integrated community business and finance ecosystem.



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118 High Street, Turffontein, Johannesburg, 2019

Tel: 011 681 0465 | Website: www.sabcd a.co.za

South African Business and Community Development Association (SABCD A) | Page 2 | Tel: 011 681 0465

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Date: [Insert Date]

The **South African Business and Community Development Association (SABCD A)** is proud to announce the establishment of two groundbreaking initiatives at No. 11 Trump Street, Selby, Johannesburg:

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Role of Service Providers

As a service provider, you will:

- Partner with SABCD A-approved suppliers and development institutions.
- Deliver products, services, and mentorship to the spaza network.
- Support training, compliance, and quality service delivery.
- Participate in our corporate social responsibility (CSR) model, ensuring each ward contributes to community projects such as sport and social development.

Compliance & Requirements

Service providers must:

- Be South African citizens.
- Register as SABCD A clients.
- Operate within their designated district/metropolitan area.
- Pay a minimum service fee of R5,000.00.
- Commit to sales targets:
 - R10,000+ per week from product distribution.
 - R30,000+ per month from programs, products, or services.
 - R10,000+ per month from service delivery coordination.
- Comply with SABCD A compulsory deductions.

Why Partner with SABCD A?

- Be part of a nationwide movement uplifting entrepreneurs.
- Access a structured, scalable distribution model.
- Earn consistent revenue while building sustainable businesses.
- Gain recognition as a pioneer in community economic development.

Next Steps

Further information about our model is available on our website (sabcda.co.za) and our official Facebook page ([SABCDAservice-Providers](#)). Presentations and site viewings at our premises in Selby, Johannesburg can be arranged by appointment.

To register your interest as a Service Provider, please contact our offices directly at 011 681 0465 or via our website.

Together, let us build a stronger, self-sustaining South African economy – from the community up.

Sincerely,

Sozizwe Mjali

The SABCDAservice-Providers Leadership Team

www.sabcda.co.za

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Empowering Communities through Business Development