

Problem Statement:

Danny is deciding whether he should expand the existing customer loyalty program. We are going to create functional SQL queries to aid his decision making.

Entity Relationship Diagram & Dataset:

Source: <https://8weeksqlchallenge.com/case-study-1/>

Inspiration: <https://www.datawithdanny.com/>

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Case Study Questions

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-- 1. What is the total amount each customer spent at the restaurant?

-- left join sales with menu. We use left join to reserve the left row of sales and keep customer_id who has been making purchases

-- use sum() to compute the total amount each customer spent

```
select s.customer_id, sum(price) as amount_spent
from dannys_diner.sales s
left join dannys_diner.menu m on s.product_id = m.product_id
group by s.customer_id
order by amount_spent desc;
```

Output:

Results

Query #1 Execution time: 2ms

customer_id	amount_spent
A	76
B	74
C	36

Looks like customer A, and customer B spent the most.

-- 2. How many days has each customer visited the restaurant?

```
select s.customer_id, count(distinct order_date) total_visit
from dannys_diner.sales s
left join dannys_diner.members m on s.customer_id = m.customer_id
left join dannys_diner.menu mu on mu.product_id = s.product_id
group by s.customer_id
order by total_visit desc;
```

Output:

Results

Query #1 Execution time: 2ms

customer_id	total_visit
B	6
A	4
C	2

Customer B and A visited the restaurant more frequently than others.

-- 3. What was the first item from the menu purchased by each customer?

////
modifying

-- 4. What is the most purchased item on the menu and how many times was it purchased by all customers?

/// modifying

with sales_date

as

```
(select customer_id, min(date(order_date)) as dt
from dannys_diner.sales
group by 1)

select s.customer_id, s.order_date
from dannys_diner.sales s
inner join sales_date sd
on s.customer_id = sd.customer_id
and s.order_date = sd.dt
inner join dannys_diner.menu m
on m.product_id = s.product_id;
```

-- 5. Which item was the most popular for each customer?
/// modifying

with

purchase as

```
(select s.customer_id, m.product_name, count(s.product_id) as total
from dannys_diner.sales s
inner join dannys_diner.menu m
on m.product_id = s.product_id
group by 1, 2
order by 1),
```

pur as

(select customer_id, max(total) as pop

from purchase

group by customer_id),

final as

(select p.customer_id, p.product_name, pi.pop

from purchase p

inner join pur pi

on p.customer_id = pi.customer_id

and p.total = pi.pop)

select * from final;

-- 6. Which item was purchased first by the customer after they became a member?

with

cte as

(select s.customer_id, s.order_date, s.product_id, m.join_date,

min(order_date) over(partition by s.customer_id) as first_date

from dannys_diner.sales s

```
inner join dannys_diner.members m
on s.customer_id = m.customer_id
where m.join_date <= s.order_date)
```

```
select c.customer_id, order_date, first_date, product_name
from cte c
left join dannys_diner.menu m
on c.product_id = m.product_id
where order_date = first_date
order by c.customer_id;
```

-- 7. Which item was purchased just before the customer became a member?

-- find the product bought before customer become member

with cte

as

(**select** s.customer_id, s.order_date, s.product_id,

min(order_date) **over**(**partition by** s.customer_id) **as** first_order_date

from dannys_diner.sales s

inner join dannys_diner.members m **on** s.customer_id = m.customer_id

where order_date < join_date)

select customer_id, product_name

from cte c

left join dannys_diner.menu m **on** c.product_id = m.product_id

where order_date = first_order_date

order by c.customer_id;

Output:

Results

Query #1 Execution time: 3ms

customer_id	product_name
A	sushi
A	curry
B	curry

Customer 1 ordered sushi and curry, whereas customer 2 ordered curry before he/she became the member.

Ah ha! Sushi and curry are the favorite items in the restaurant

-- 8. What is the total items and amount spent for each member before they became a member?

with

sales_members **as**

(**select** m.customer_id, s.product_id

from dannys_diner.members m

inner join dannys_diner.sales s **on** m.customer_id = s.customer_id

where order_date < join_date)

select c.customer_id, **count**(m.product_id), **sum**(price)

from sales_members c

left join dannys_diner.menu m **on** c.product_id = m.product_id

group by c.customer_id

order by c.customer_id;

output:

Query #1 **Execution time: 13ms**

customer_id	count	sum
A	2	25
B	3	40

Customer B bought 3 items and spent 40. customer A spent less at 25 with 2 items.

Ah ha! Customer B could be a very potential customer

-- 9. If each \$1 spent equates to 10 points and sushi has a 2x points multiplier - how many points would each customer have?

-- create a case statement to compute the point

select s.customer_id,

sum(case

when m.product_name = 'sushi' **then** m.price * 10 * 2

else m.price *10

end) as point

from dannys_diner.sales s

inner join dannys_diner.menu m **on** s.product_id = m.product_id

group by s.customer_id

order by customer_id;

Output:

We got the total point for client A is 860, client B is 940, client C is 360

Query #1 Execution time: 3ms

customer_id	point
A	860
B	940
C	360

-- 10. In the first week after a customer joins the program (including their join date) they earn 2x points on all items, not just sushi - how many points do customer A and B have at the end of January?

-- Query:

-- create a timeline table that contains join_date, and first_week(after become member)

-- left join timeline table with sales and menu

-- create a case statement to compute the point

with

timeline **as**

(**select**

customer_id,

join_date,

join_date + 6 **as** first_week,

extract(month from join_date) **as** month

from dannys_diner.members)

select t.customer_id,

sum(**case**

when product_name = 'sushi' **then** (price * 2 * 10)

when order_date **between** join_date

and first_week **then** (price * 10 * 2)

else price * 10

end) **as** january_points

from timeline t

left join dannys_diner.sales s **on** s.customer_id = t.customer_id

left join dannys_diner.menu m **on** m.product_id = s.product_id

where month = 1

group by t.customer_id

order by t.customer_id;

output:

Query #1 Execution time: 2ms

customer_id	january_points
A	1370
B	940