

Problem Statement:

Danny is deciding whether he should expand the existing customer loyalty program. We are going to create functional SQL queries to aid his decision making.

Entity Relationship Diagram & Dataset:

Source: <https://8weeksqlchallenge.com/case-study-1/>

Inspiration: <https://www.datawithdanny.com/>

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Case Study Questions

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-- 1. What is the total amount each customer spent at the restaurant?

-- left join sales with menu. We use left join to reserve the left row of sales and keep customer_id who has been making purchases

-- use sum() to compute the total amount each customer spent

```
select s.customer_id, sum(price) as amount_spent
from dannys_diner.sales s
left join dannys_diner.menu m on s.product_id = m.product_id
group by s.customer_id
order by amount_spent desc;
```

Output:

Results

Query #1 **Execution time: 2ms**

customer_id	amount_spent
A	76
B	74
C	36

Looks like customer A, and customer B spent the most.

-- 2. How many days has each customer visited the restaurant?

```
select s.customer_id, count(distinct order_date) total_visit
```

```

from dannys_diner.sales s

left join dannys_diner.members m on s.customer_id = m.customer_id

left join dannys_diner.menu mu on mu.product_id = s.product_id

group by s.customer_id

order by total_visit desc;

```

Output:

Results

Query #1 Execution time: 2ms

customer_id	total_visit
B	6
A	4
C	2

Customer B and A visited the restaurant more frequently than others.

-- 3. What was the first item from the menu purchased by each customer?

```

////
modifying

```

-- 4. What is the most purchased item on the menu and how many times was it purchased by all customers?

```

/// modifying

```

```

with sales_date

```

```

as

```

```

(select customer_id, min(date(order_date)) as dt

```

```

from dannys_diner.sales

```

```

group by 1)

```

```

select s.customer_id, s.order_date

```

```
from dannys_diner.sales s
inner join sales_date sd
on s.customer_id = sd.customer_id
and s.order_date = sd.dt
inner join dannys_diner.menu m
on m.product_id = s.product_id;
```

-- 5. Which item was the most popular for each customer?
/// modifying

with

purchase as

(select s.customer_id, m.product_name, count(s.product_id) as total

from dannys_diner.sales s

inner join dannys_diner.menu m

on m.product_id = s.product_id

group by 1, 2

order by 1),

pur as

(select customer_id, max(total) as pop

from purchase

group by customer_id),

```
final as

(select p.customer_id, p.product_name, pi.pop

from purchase p

inner join pur pi

on p.customer_id = pi.customer_id

and p.total = pi.pop)
```

```
select * from final;
```

-- 6. Which item was purchased first by the customer after they became a member?

with

cte as

```
(select s.customer_id, s.order_date, s.product_id, m.join_date,
min(order_date) over(partition by s.customer_id) as first_date

from dannys_diner.sales s

inner join dannys_diner.members m

on s.customer_id = m.customer_id

where m.join_date <= s.order_date)
```

```
select c.customer_id, order_date, first_date, product_name

from cte c

left join dannys_diner.menu m

on c.product_id = m.product_id
```

```
where order_date = first_date
```

```
order by c.customer_id;
```

```
-- 7. Which item was purchased just before the customer became a member?
```

```
-- find the product bought before customer become member
```

```
with cte
```

```
as
```

```
(select s.customer_id, s.order_date, s.product_id,
```

```
min(order_date) over(partition by s.customer_id) as first_order_date
```

```
from dannys_diner.sales s
```

```
inner join dannys_diner.members m on s.customer_id = m.customer_id
```

```
where order_date < join_date)
```

```
select customer_id, product_name
```

```
from cte c
```

```
left join dannys_diner.menu m on c.product_id = m.product_id
```

```
where order_date = first_order_date
```

```
order by c.customer_id;
```

Output:

Results

Query #1 **Execution time: 3ms**

customer_id	product_name
A	sushi
A	curry
B	curry

Customer 1 ordered sushi and curry, whereas customer 2 ordered curry before he/she became the member.

Ah ha! Sushi and curry are the favorite items in the restaurant

-- 8. What is the total items and amount spent for each member before they became a member?

with

sales_members as

(select m.customer_id, s.product_id

from dannys_diner.members m

inner join dannys_diner.sales s on m.customer_id = s.customer_id

where order_date < join_date)

select c.customer_id, count(m.product_id), sum(price)

from sales_members c

left join dannys_diner.menu m on c.product_id = m.product_id

group by c.customer_id

order by c.customer_id;

output:

Query #1 **Execution time: 13ms**

customer_id	count	sum
A	2	25
B	3	40

Customer B bought 3 items and spent 40. customer A spent less at 25 with 2 items.

Ah ha! Customer B could be a very potential customer

-- 9. If each \$1 spent equates to 10 points and sushi has a 2x points multiplier - how many points would each customer have?

-- create a case statement to compute the point

```
select s.customer_id,
       sum(case
            when m.product_name = 'sushi' then m.price * 10 * 2
            else m.price * 10
            end) as point
from dannys_diner.sales s
inner join dannys_diner.menu m on s.product_id = m.product_id
group by s.customer_id
order by customer_id;
```

Output:

We got the total point for client A is 860, client B is 940, client C is 360

Query #1 Execution time: 3ms

customer_id	point
A	860
B	940
C	360

-- 10. In the first week after a customer joins the program (including their join date) they earn 2x points on all items, not just sushi - how many points do customer A and B have at the end of January?

-- Query:

-- create a timeline table that contains join_date, and first_week(after become member)

-- left join timeline table with sales and menu

-- create a case statement to compute the point

```
with
timeline as
(select
  customer_id,
  join_date,
  join_date + 6 as first_week,
```

```

    extract(month from join_date) as month
from dannys_diner.members)

select t.customer_id,
       sum(case
            when product_name = 'sushi' then (price * 2 * 10)
            when order_date between join_date
                                and first_week then (price * 10 * 2)
            else price * 10
            end) as january_points
from timeline t
left join dannys_diner.sales s on s.customer_id = t.customer_id
left join dannys_diner.menu m on m.product_id = s.product_id
where month = 1
group by t.customer_id
order by t.customer_id;

```

output:

Query #1 Execution time: 2ms

customer_id	january_points
A	1370
B	940