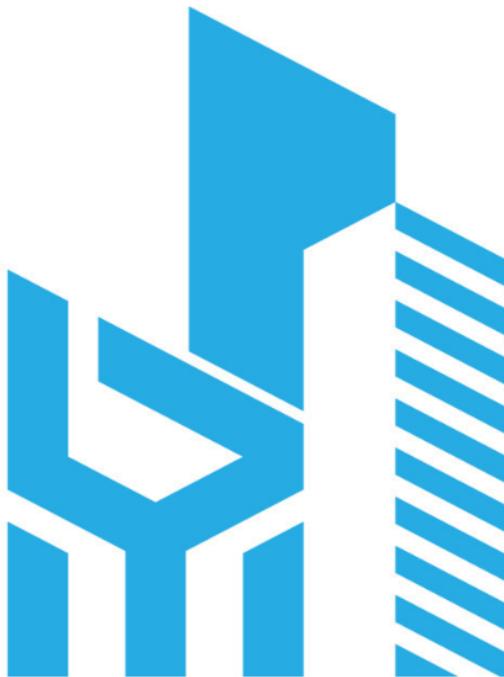


Final Report By Class group F

Group B

Name of Active Participants: Ahmed Jawad Munir. David Walcher , Barakat OgunJoun

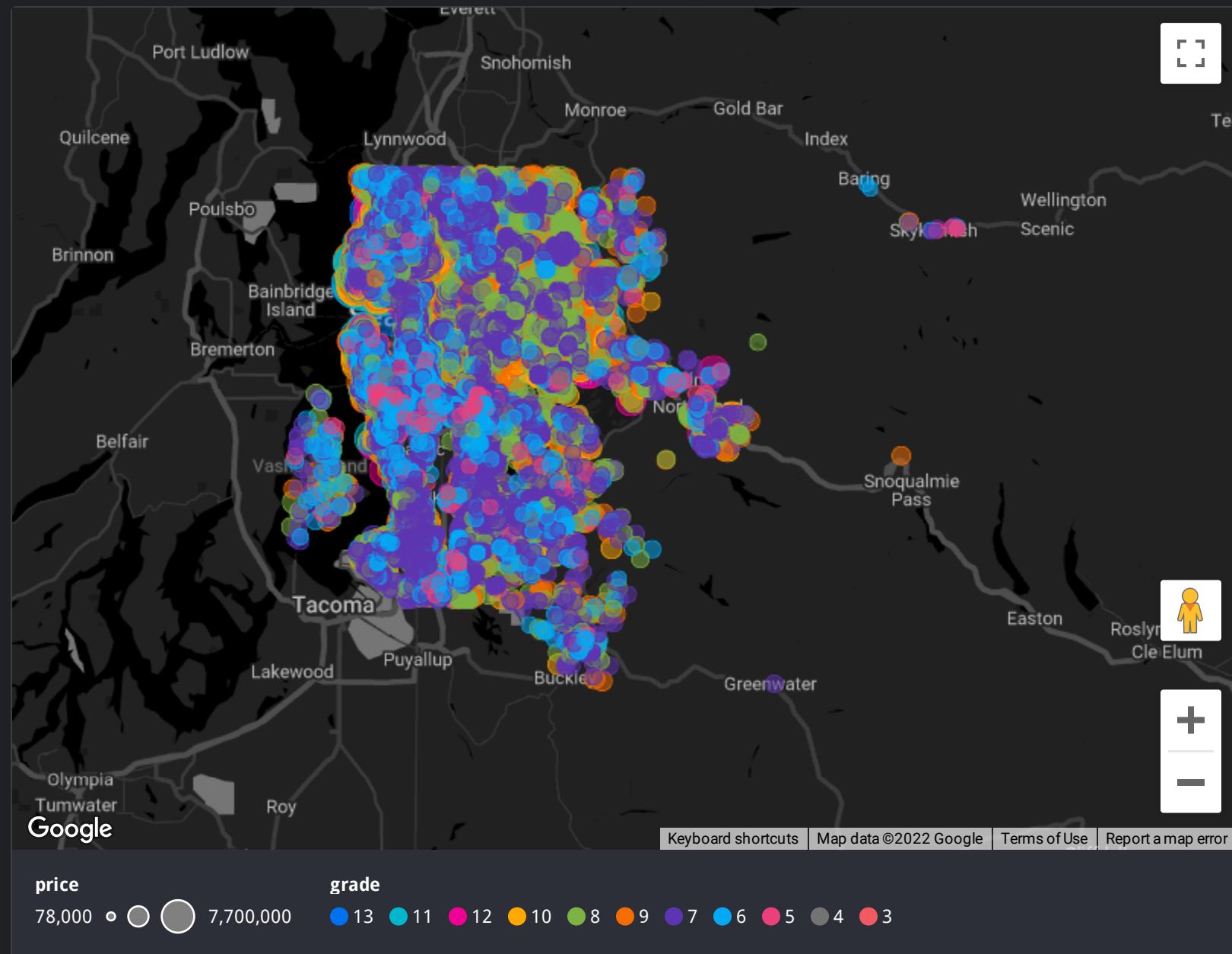
# **Seattle Real Estate Inc.**



**HOLDING**  
**INVESTMENTS**



# What's the investment?



- Real Estate in the Seattle region
- Colour indicates the grade of the property, ranging from 3-13
- Size of the bubbles illustrates the price, ranging from 78,000\$ to 7,700,000\$
- Map can be adjusted by using the filters on the right

Year built

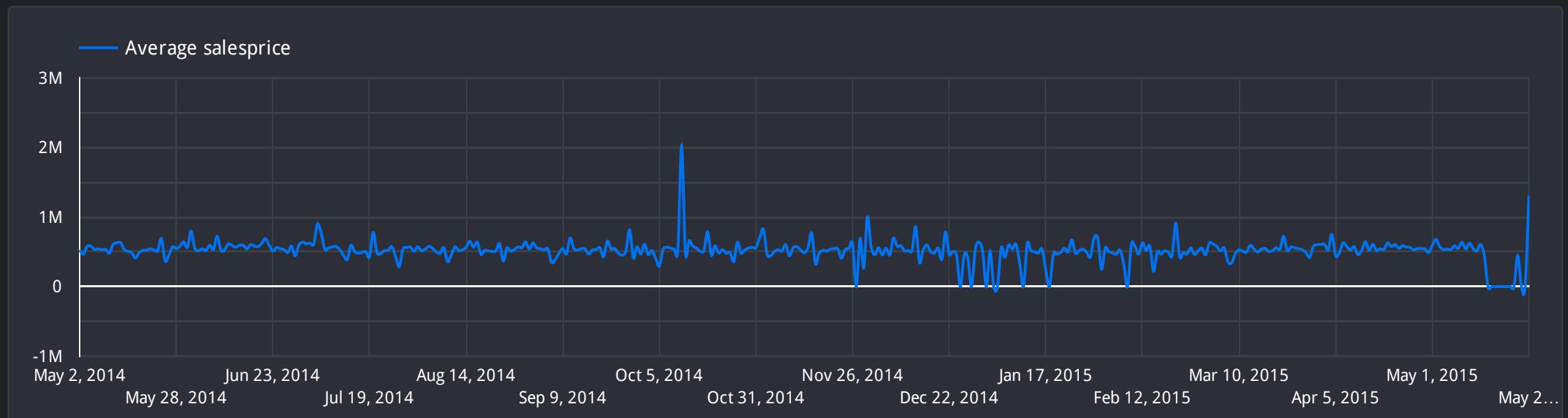
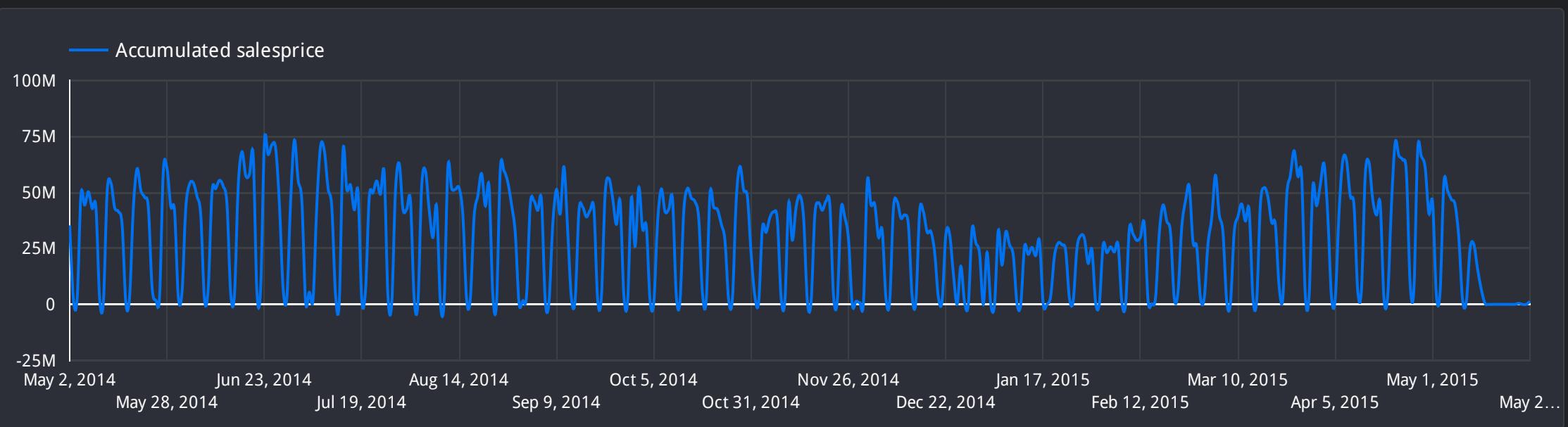
Grade

Price in \$

Living space in square-feet

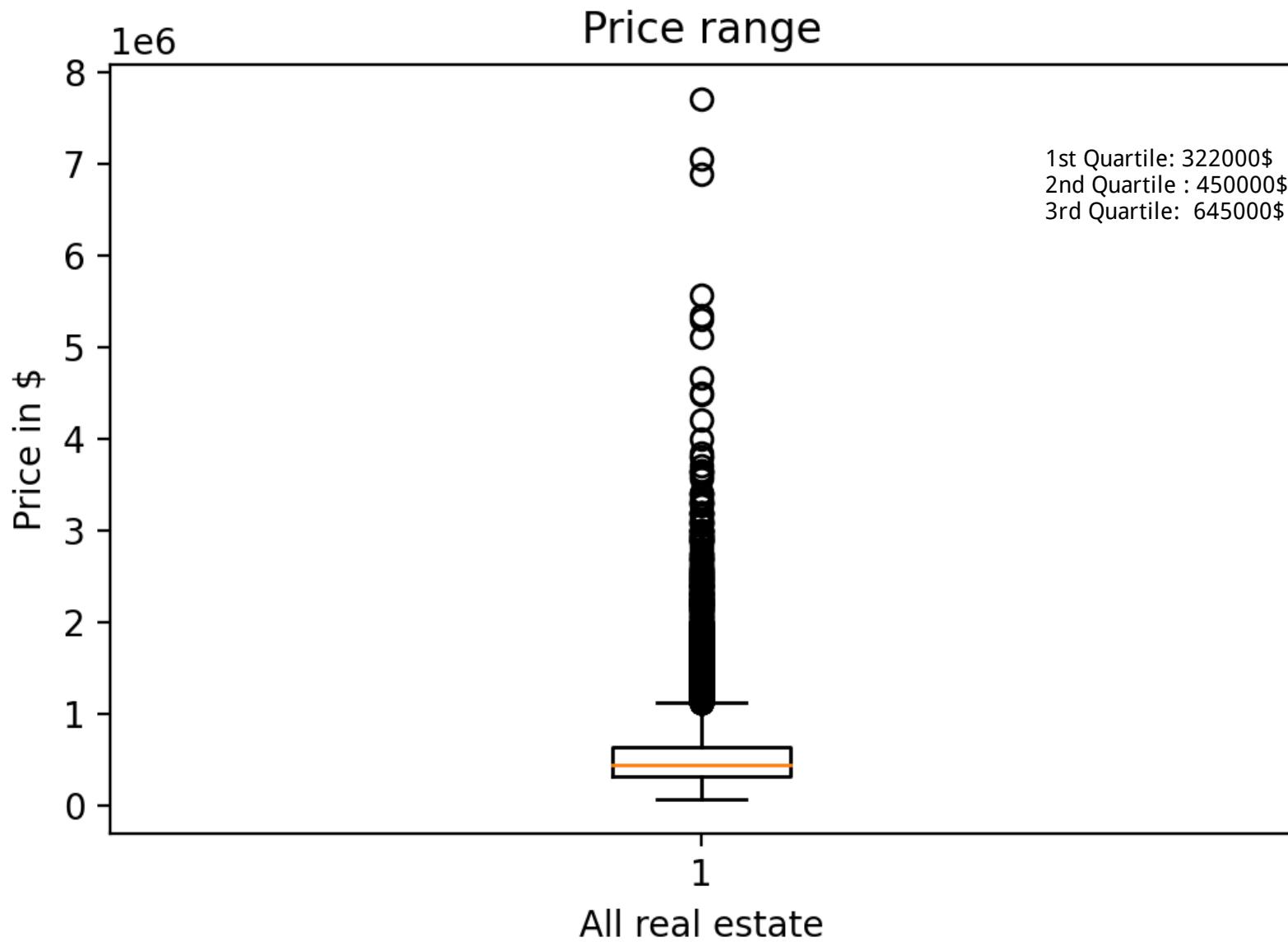
Waterfront

# What's the investment?



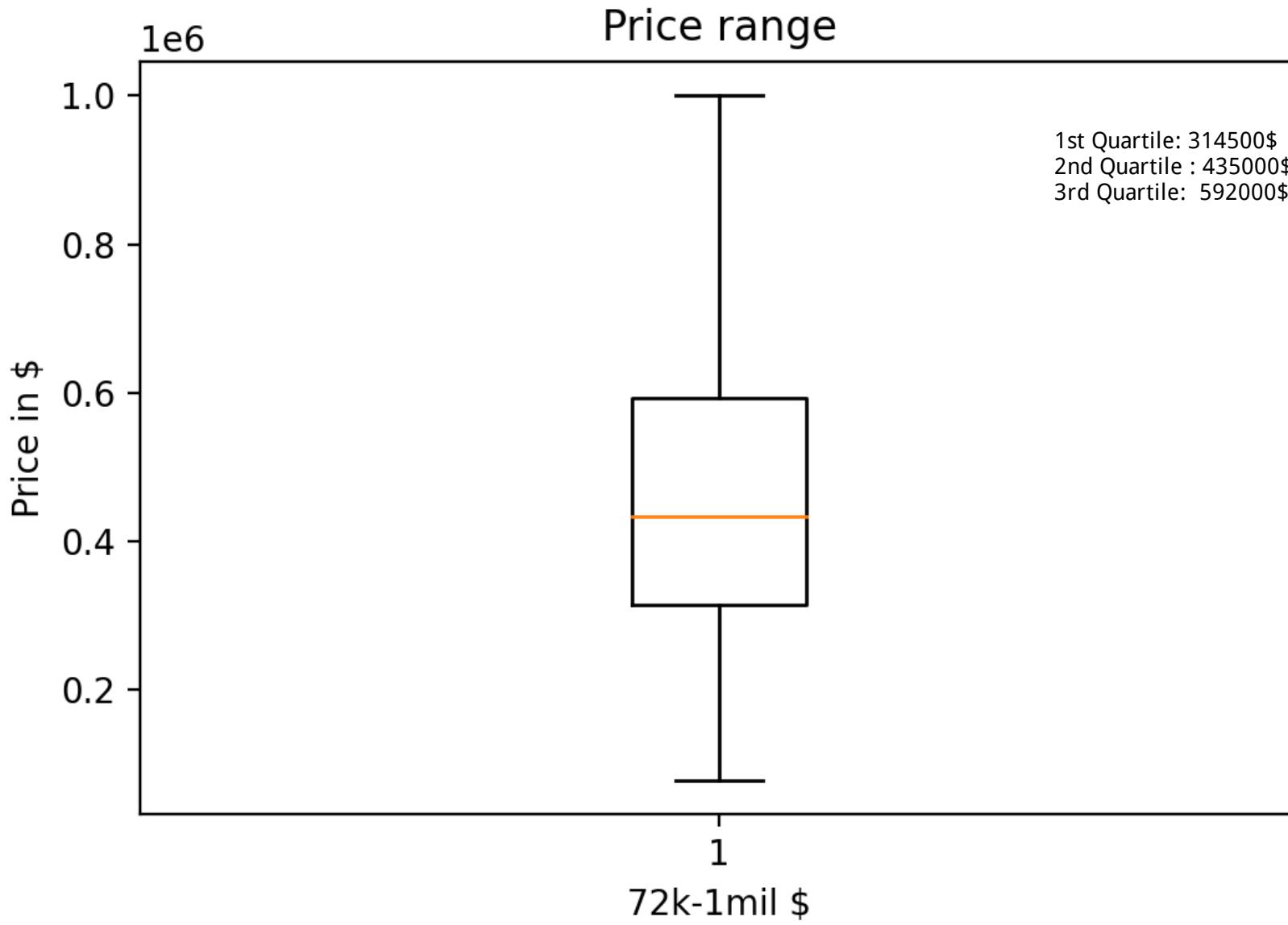
- Less sales in the winter and autumn season
- Average price also decreases in these months
- Possible investment strategy?: Buy in ~January and sell in around May for a 10% profit

# Price ranges



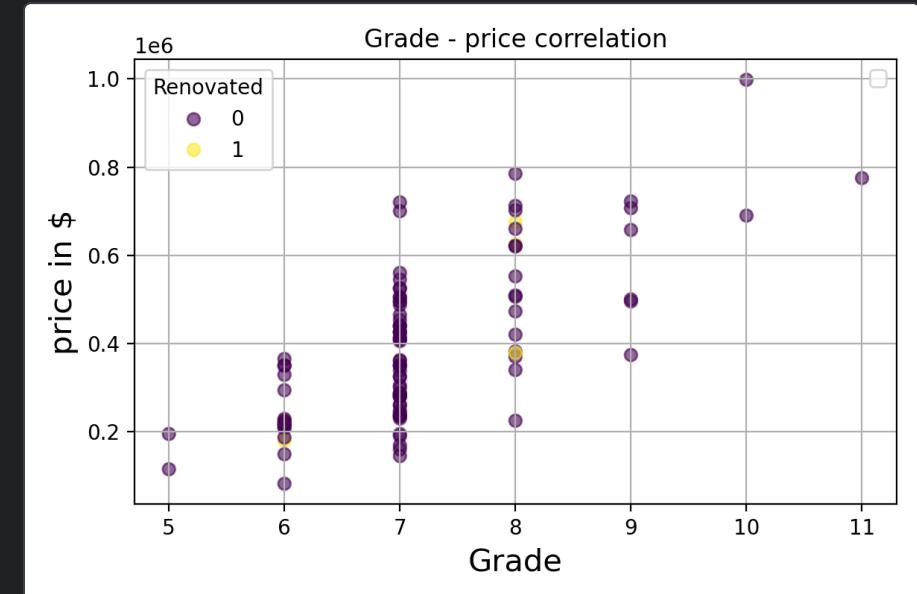
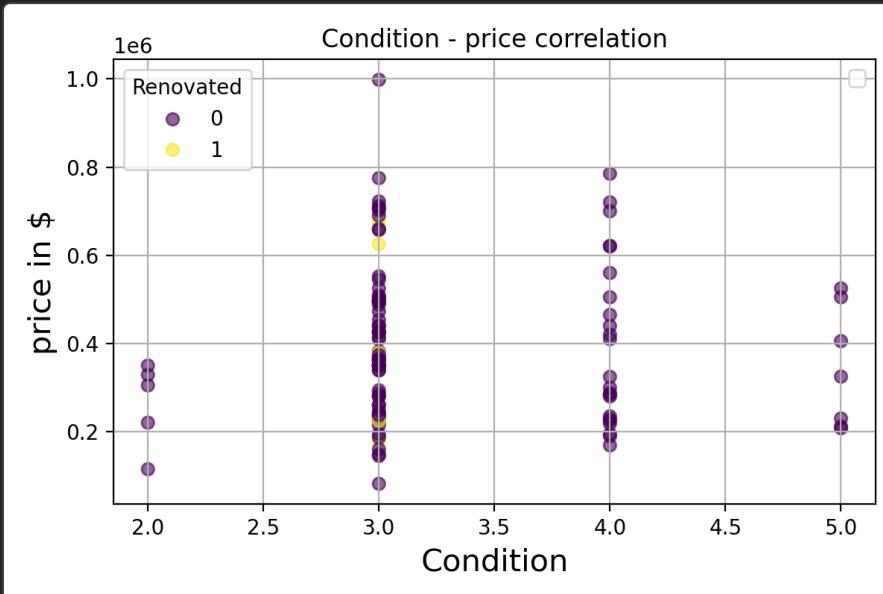
- Most sales from 1.000.000\$ onwards can be considered as outliers

# Price ranges

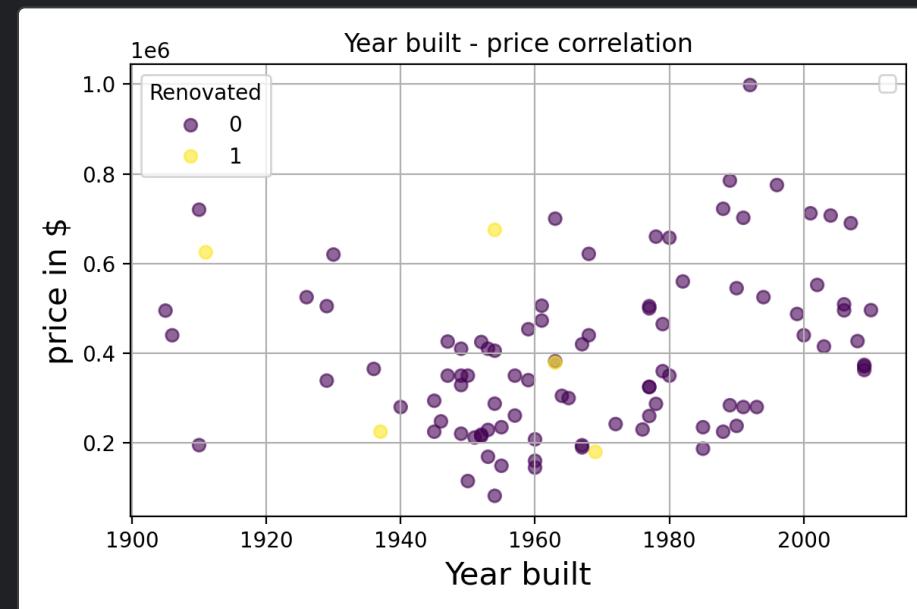
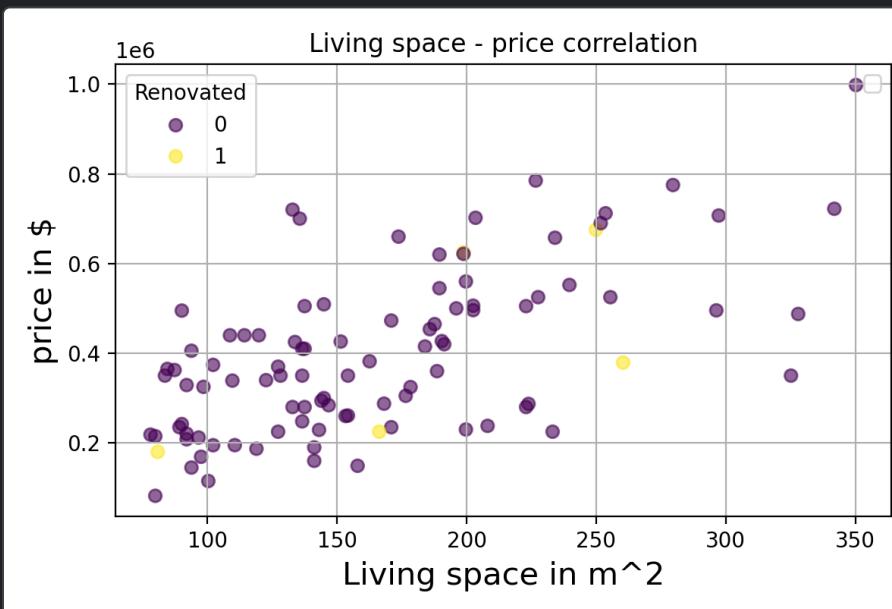


- Slightly skewed price distribution towards the cheaper end of the spectrum

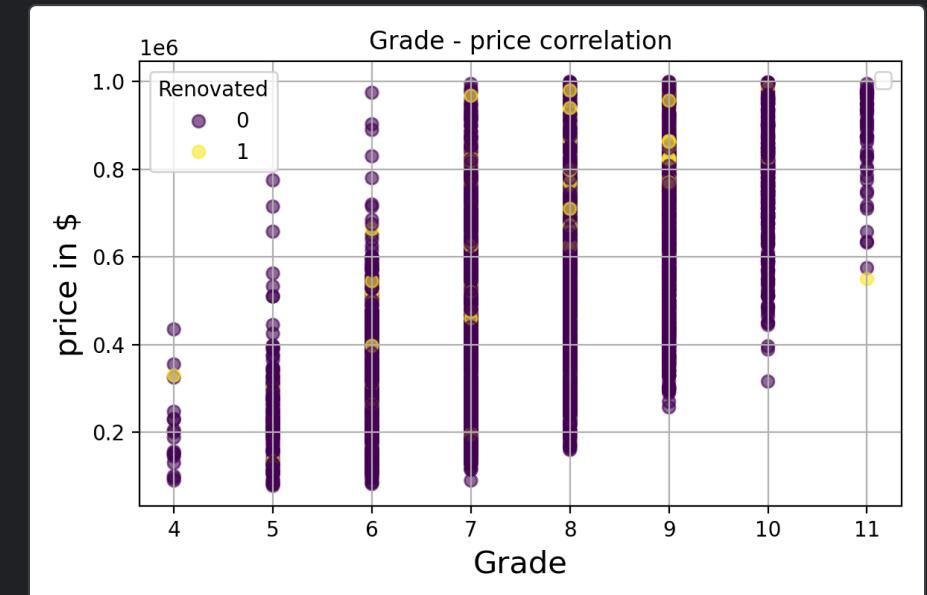
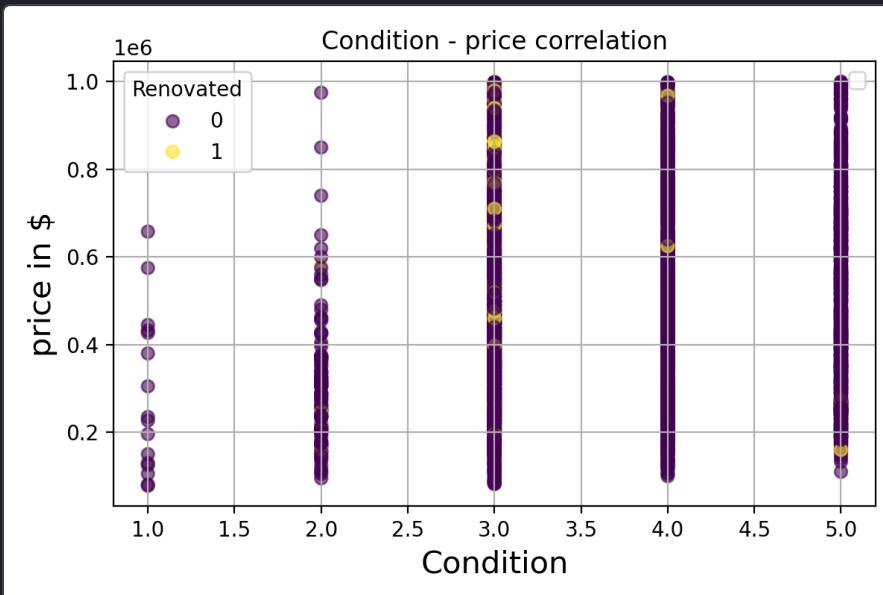
# What decides the price?



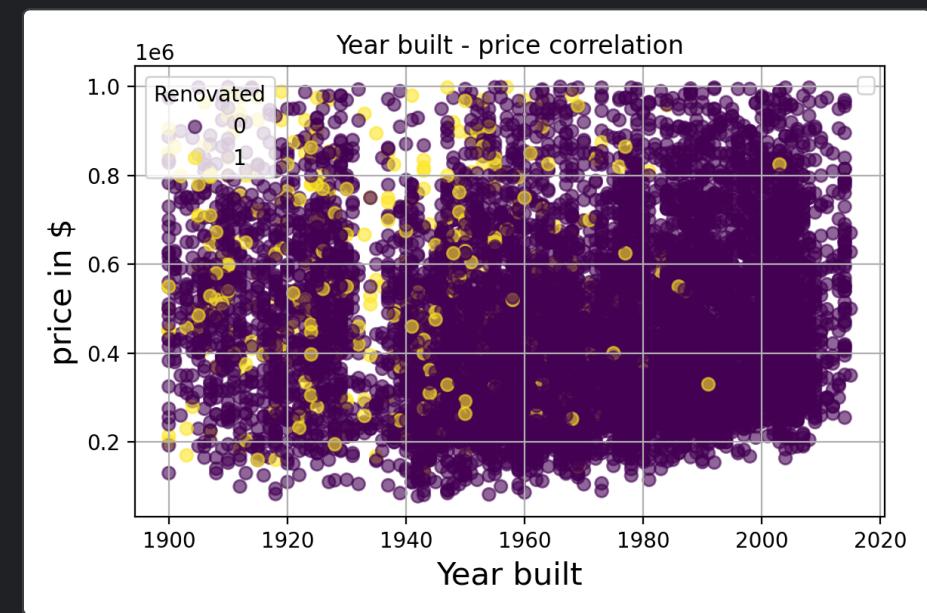
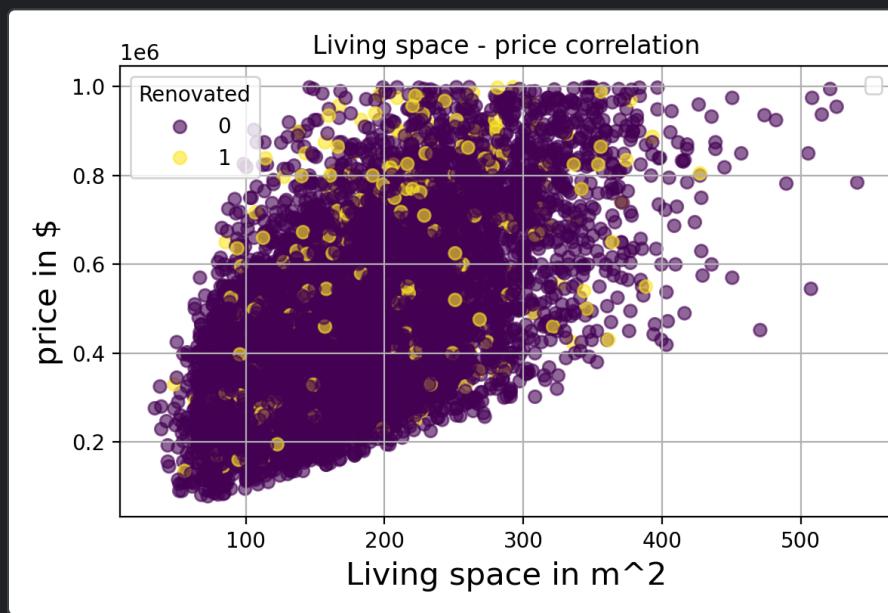
Sample of only 100 random data points - price range {0-1mil\$}



# What decides the price?



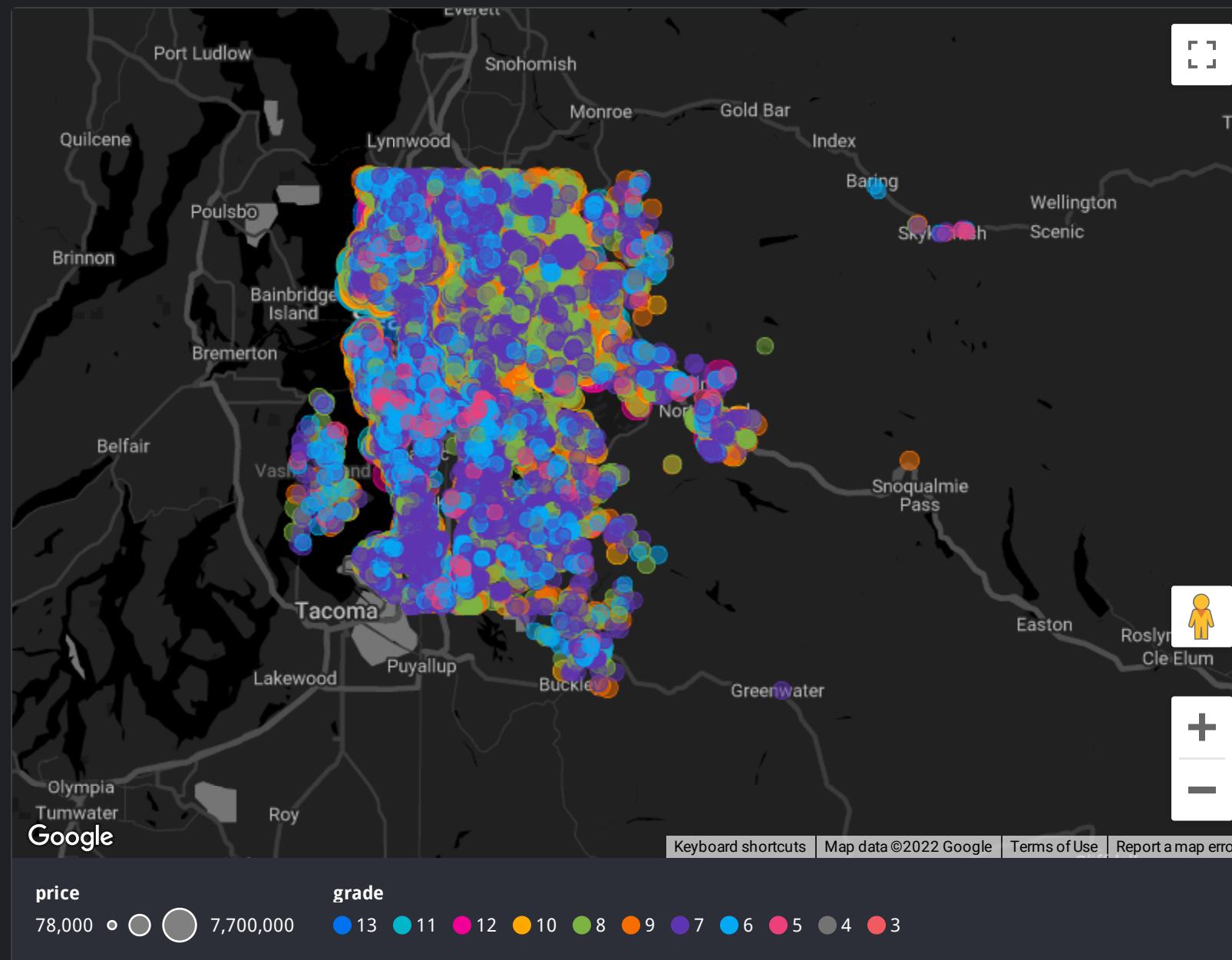
Sample of only all data points - price range {0-1mil\$}



- No clear dependency on the price is visible e.g Very high variance for the same attribute (A house with best condition 5 can have a price which covers the whole spectrum)



# Location decides the price!



Price in \$

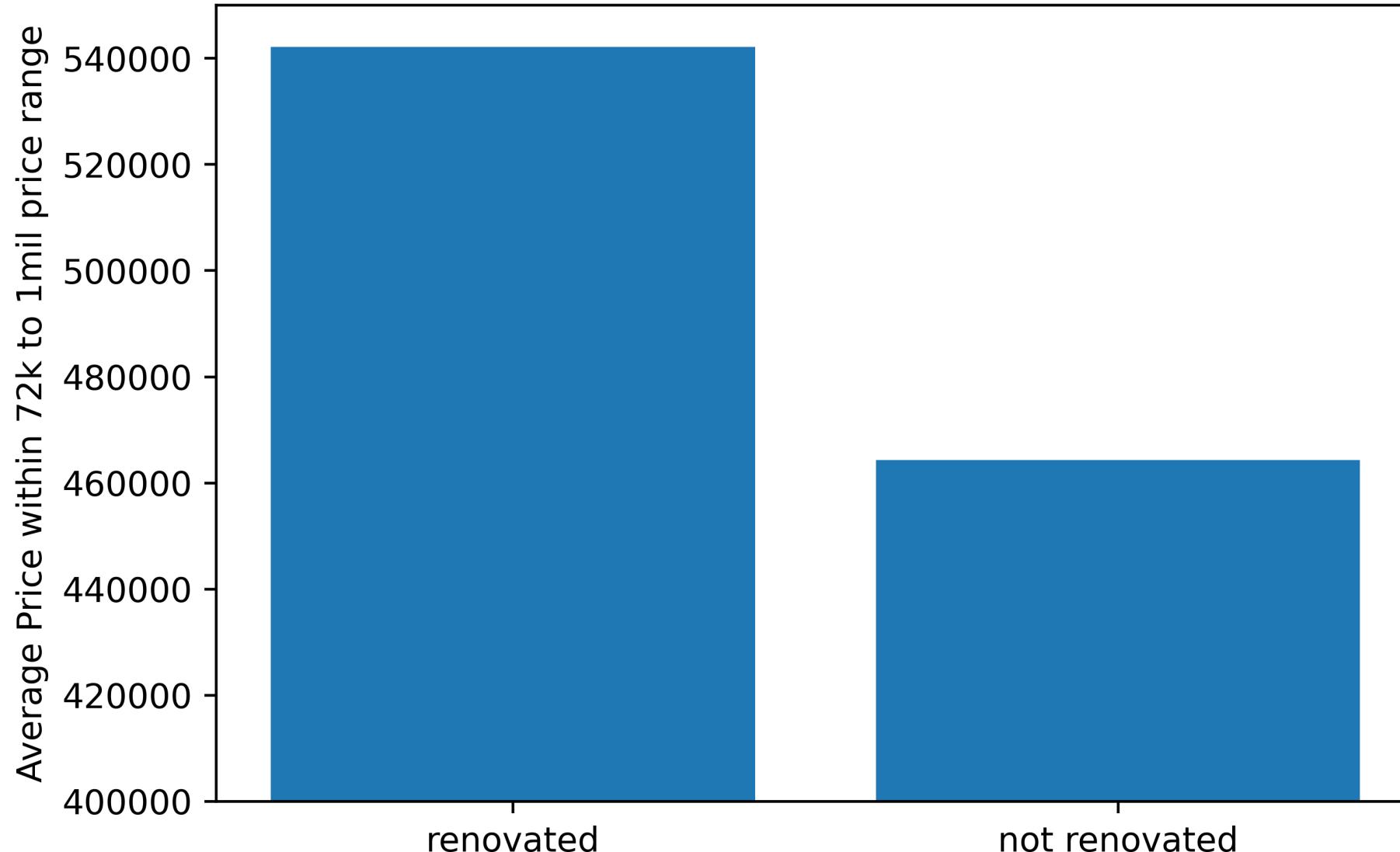
78,000

7,700,000

- Set price range from 1.000.000\$ to 7.700.000\$
- We can clearly see one massive cluster in the Downtown region of Seattle
- City regions are way more expensive than the suburbs or country side

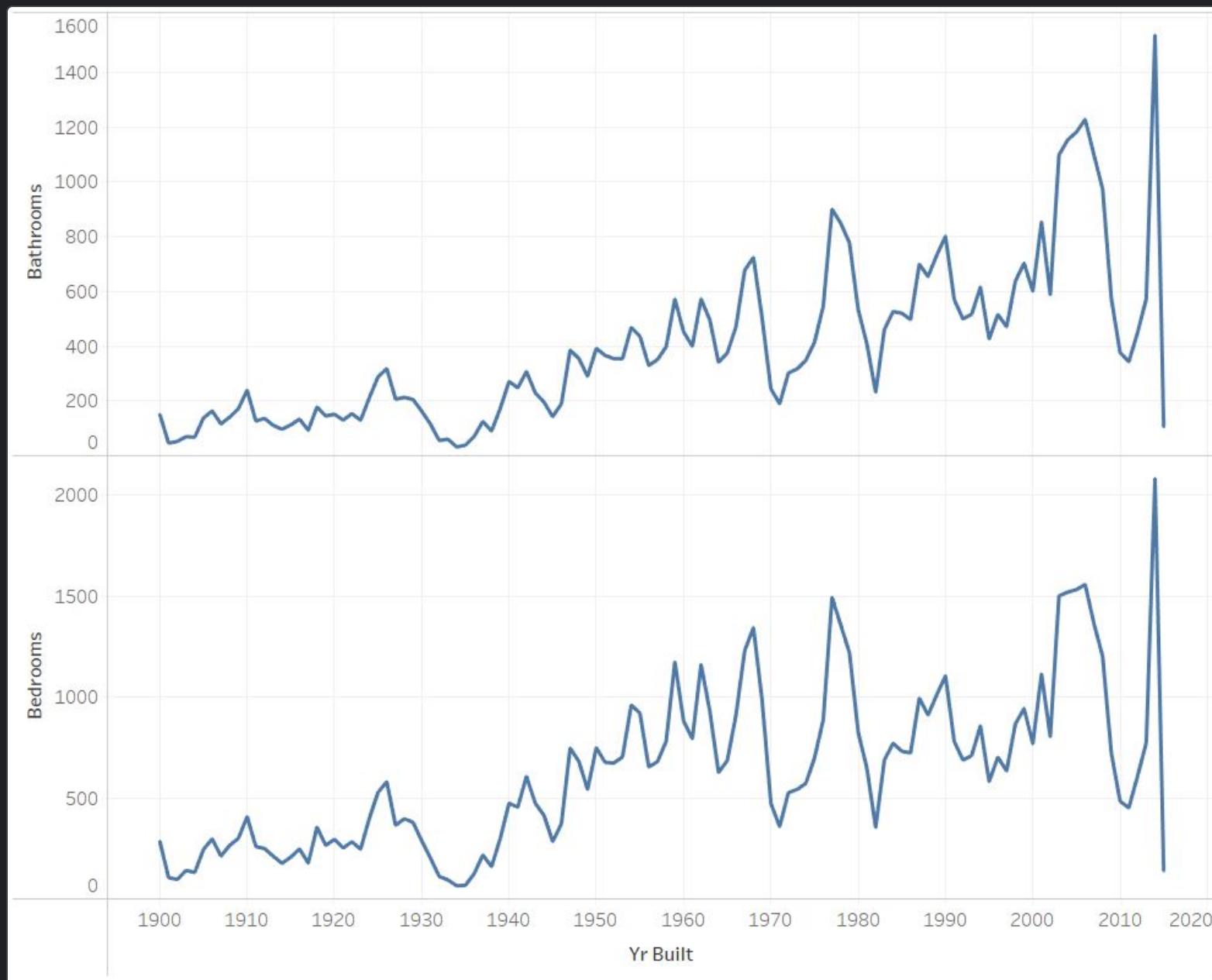
# Renovation - reasonable?

Is a renovation financially reasonable?



- Price difference may be interpreted as a possible renovation budget
- Renovate the house for less than in this case ~70k\$ and keep the rest as profit

# Bed- and Bathroom crisis?



- We can clearly see massive dips in the bed- and bathroom amount in the ~1930s, ~1970s, ~1980s and from 2007-2010
- Bed- and Bathroom crisis?
- Probably not, rather: 2nd World War, Oil crisis, 1st Gulf War and the Housing Bubble of 2008



# Thank You

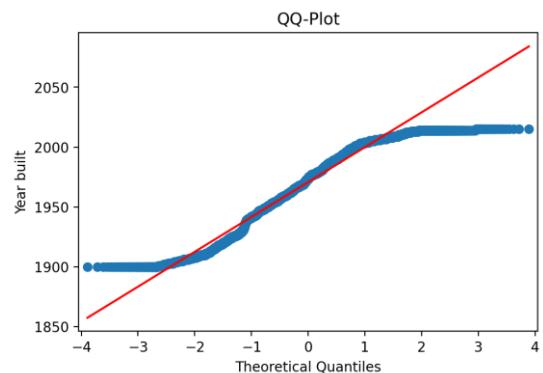
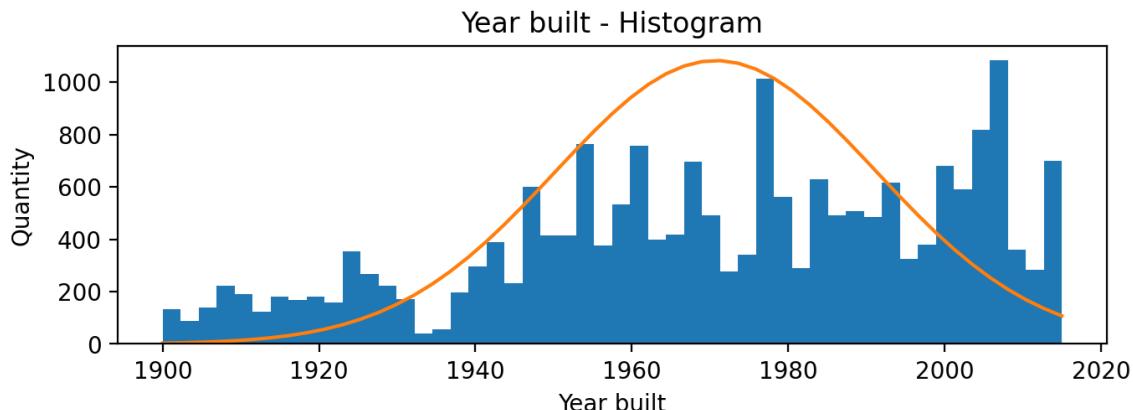
# Normality Analysis

Housing Data - Seattle

# Setup

1. Cleaned the data set for outliers (e.g Price (0-1mil\$) or Lot space (0-20000 ft<sup>2</sup> )
2. Plot Histogram with theoretical gauss curve
3. Calculate mean, standard deviation, skewness and kurtosis
4. Perform Kolmogorov Sminov and Shapiro Wilk's test (Sample size: random 5000)
5. Plot QQ-Plot
6. Transform the data

# Year built



Skewness:-0.46      Kurtosis:-0.64

Mean: 1970.76

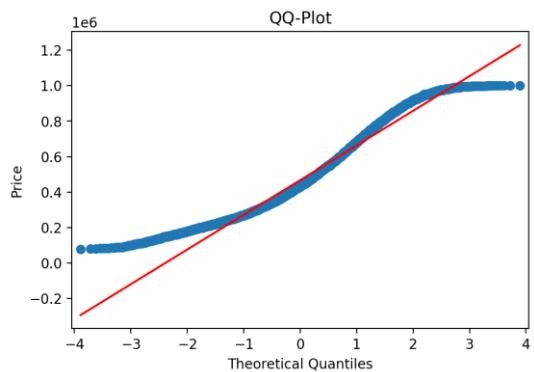
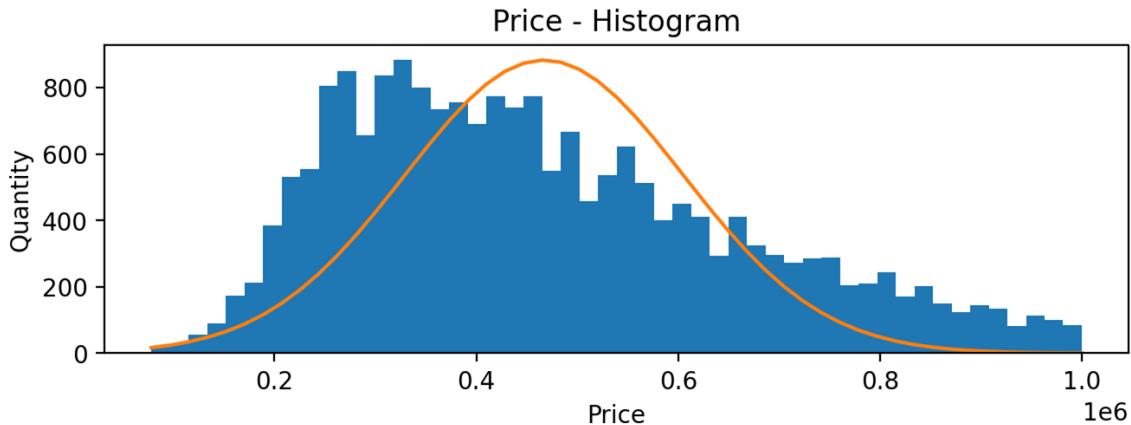
Std: 29.1

Shapiro p-value: 0.0

Kolmogorov p-value: 0.0

- The result of normality test from both Shapiro and Kolmogorov-Sminov arrive at a p-value which is less than 0.05 which shows that the variable **year built** is not normally distributed

# Price



Skewness: 0.62

Kurtosis: -0.33

Mean: 467169.75

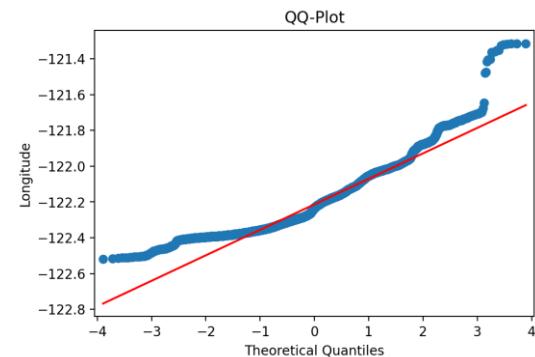
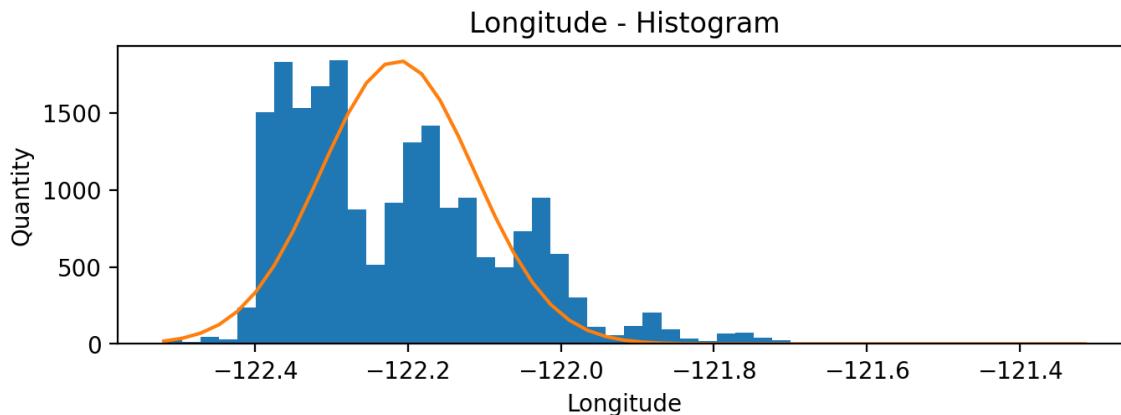
Std: 195452.45

Shapiro p-value: 0.0

Kolmogorov p-value: 0.0

- The result of normality test from both Shapiro and Kolmogorov-Sminov arrive at a p-value which is less than 0.05 which shows that the variable **price** is not normally distributed
- Since **price** is continuous and the sample is large, the variable should be transformed before further analysis

# Longitude



Skewness: 0.89      Kurtosis: 1.01

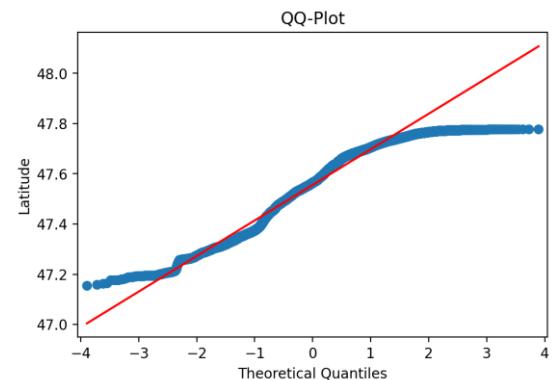
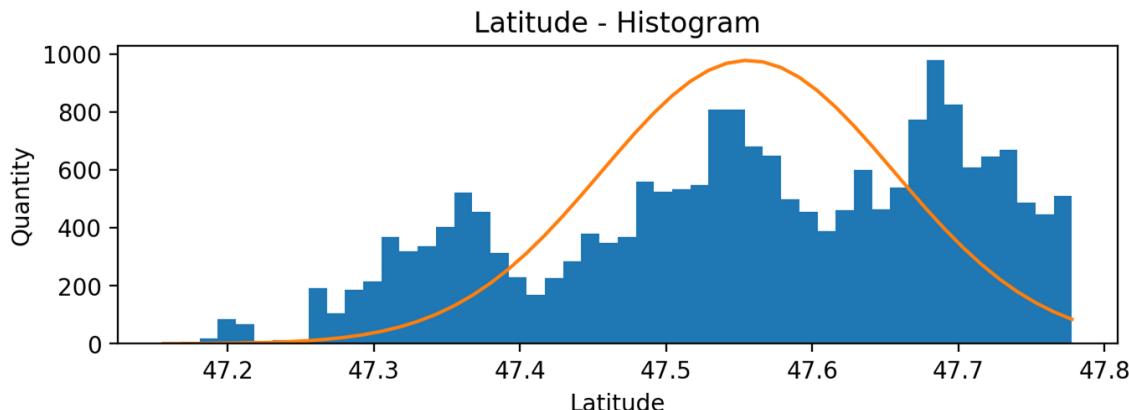
Mean: -122.21      Std: 0.14

Shapiro p-value: 0.0

Kolmogorov p-value: 0.0

- A ‘natural’ variable?
- Not connected to real estate: The dips at  $-122.3^{\circ}$  and  $-122.1^{\circ}$  correspond to two lakes which divide the Seattle city → There obviously aren’t any houses on water

# Latitude



Skewness:-0.42      Kurtosis:-0.8

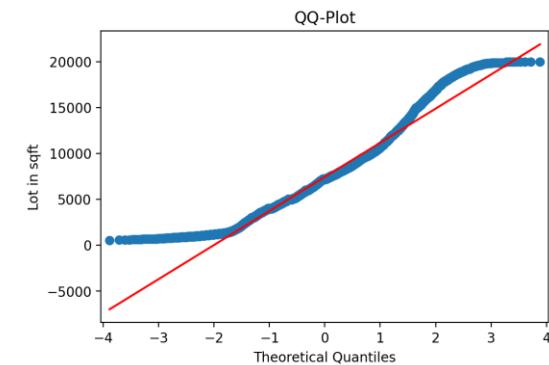
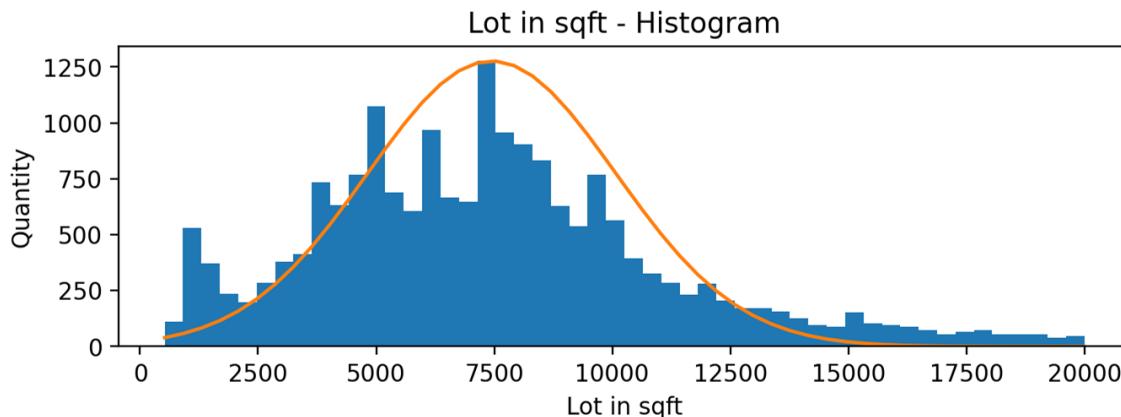
Mean: 47.56      Std: 0.14

Shapiro p-value: 0.0

Kolmogorov p-value: 0.0

- Similar conclusion to the slide before (Longitude)
- Both variables can't be normally distributed

# Lotspace



Skewness: 0.72      Kurtosis: 0.65

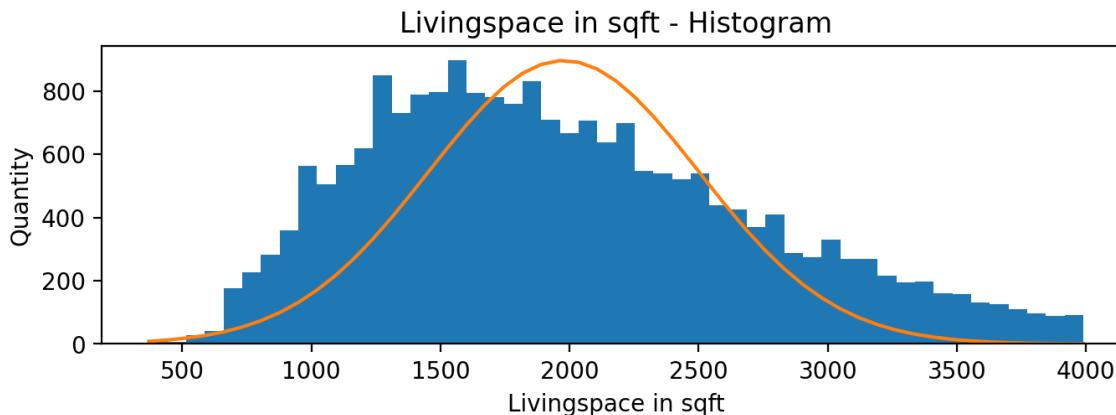
Mean: 7448.15      Std: 3717.38

Shapiro p-value: 0.0

Kolmogorov p-value: 0.0

- The result of normality test from both Shapiro and Kolmogorov-Sminov arrive at a p-value which is less than 0.05 which shows that the variable **lotspace** is not normally distributed
- Since this variable is continuous and the sample is large, it should be transformed before further analysis.

# LivingSpace



Skewness: 0.51

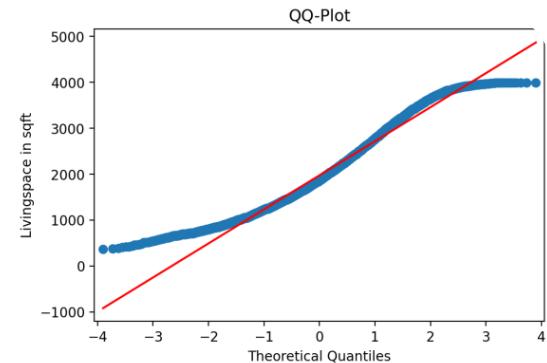
Kurtosis: -0.38

Mean: 1977.21

Std: 741.46

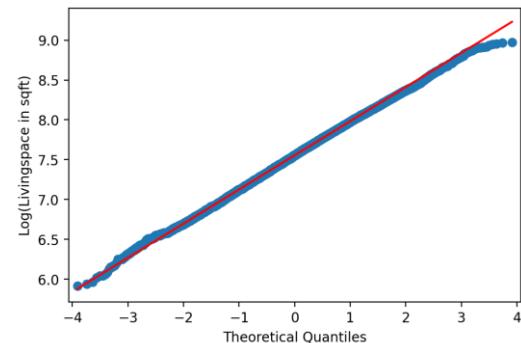
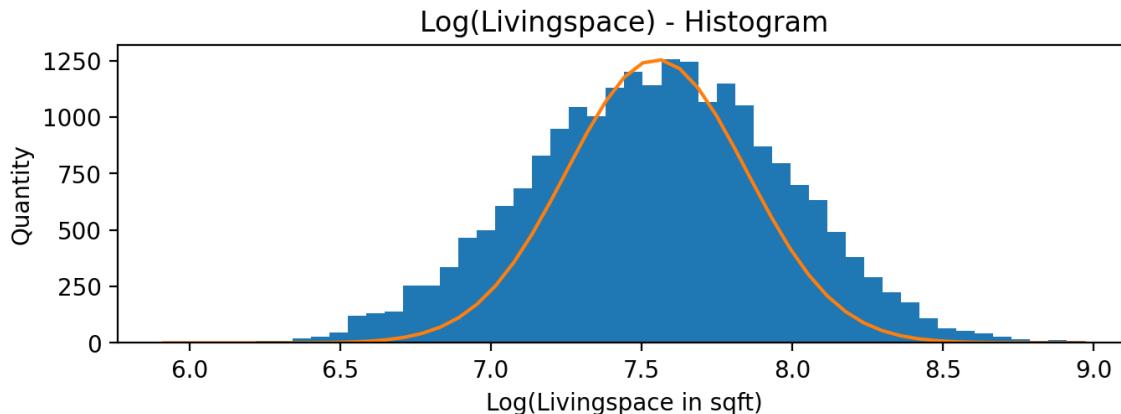
Shapiro p-value: 0.0

Kolmogorov p-value: 0.0



- **LivingSpace** is not normally distributed
- Since **livingSpace** is continuous variable and the sample is large, it should be transformed before further analysis

# What's next? - Transform Data



Skewness:-0.05      Kurtosis:-0.15

Mean: 7.55

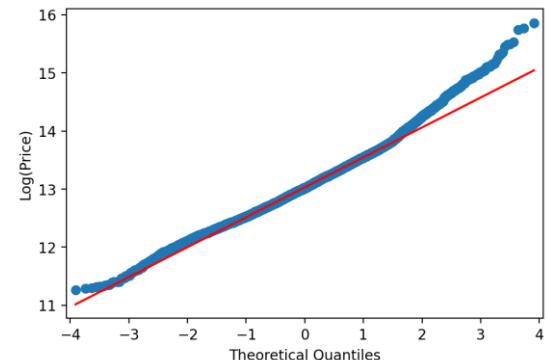
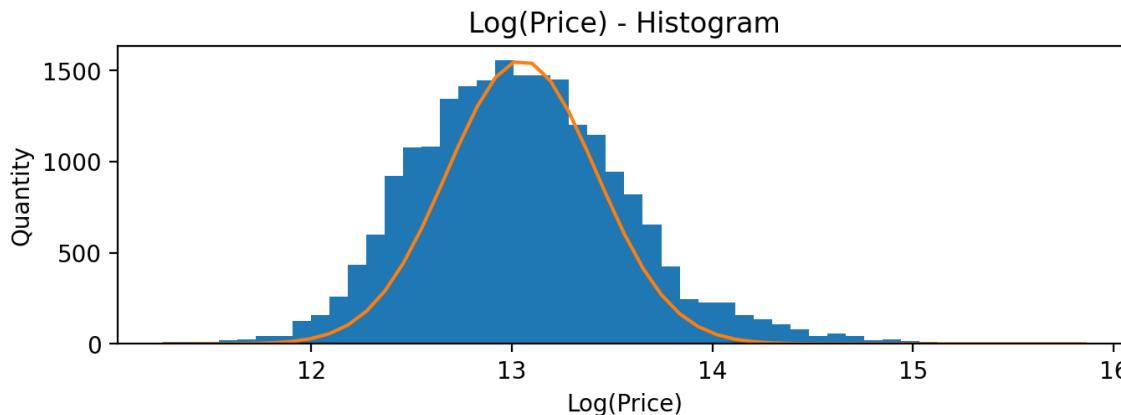
Std: 0.42

Shapiro p-value: 0.0

Kolmogorov p-value: 0.0

- Visually the data looks a lot more 'normal' now: QQ-Plot almost perfectly on the 45° degree line
- However the Shapiro and Kolmogorov test still reject the Null-Hypotheses of a normal distribution

# Price - Log transformed



Skewness: 0.43      Kurtosis: 0.69

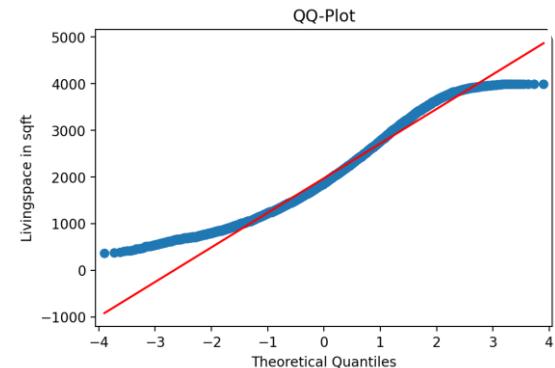
Mean: 13.05      Std: 0.53

Shapiro p-value: 0.0

Kolmogorov p-value: 0.0

- Similarly to the slide before the data looks a lot more ‘normal’ than before
- However the Shapiro and Kolmogorov test also still reject the Null-Hypotheses of a normal distribution

# Categorical Analysis



Skewness: 0.92      Kurtosis: 0.78

Mean: 381761.13      Std: 148666.94

Shapiro p-value: 0.0

Kolmogorov p-value: 0.0

- **Grade 6-7** is the median grade of all houses. More than **50%** of the houses are in this category.
- The result of normality test from both Shapiro and Kolmogorov-Sminov arrive at a p-value which is less than 0.05 which shows that the variable **price for median rated houses** is not normally distributed.

## Aim of the analysis

The aim of the analysis is to check the normality of the prices based on the number of bedrooms

# Description of variables

The variable that will be used include:

- Price: this contain continuous observations
- Bedrooms: it contain the number of bedrooms. The variable contain categorical observations

## Statement of Hypothesis

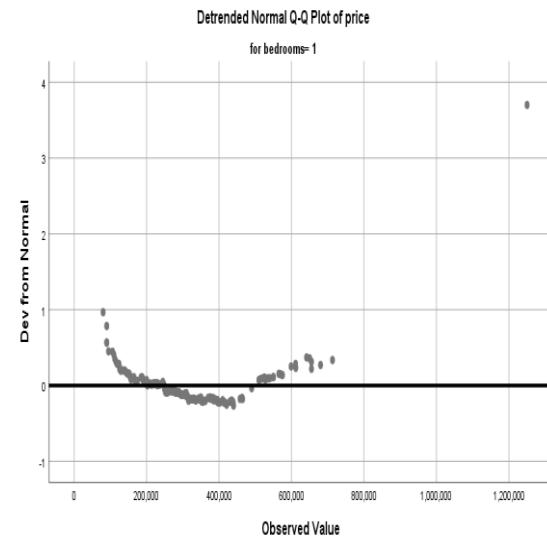
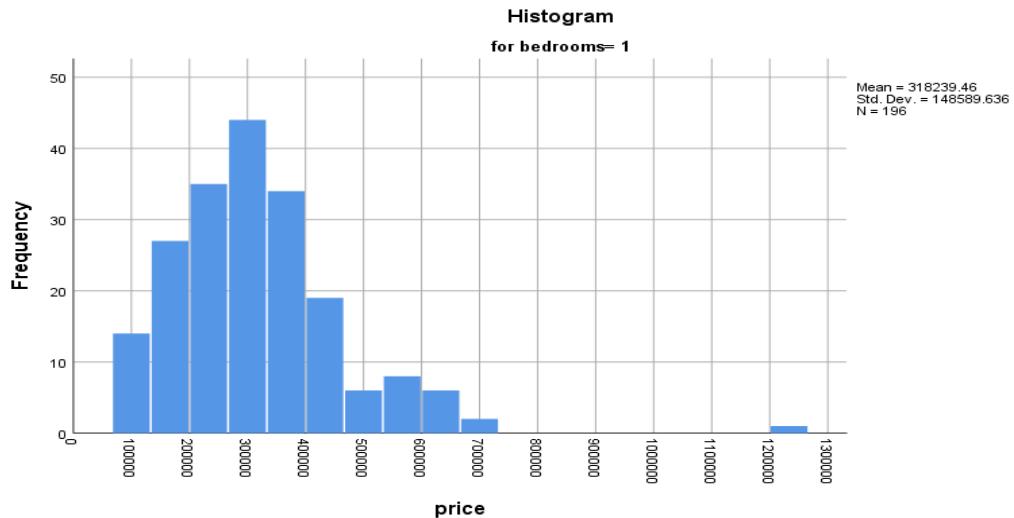
$H_0$  (null hypothesis): The data is normally distributed

$H_1$ : (alternative hypothesis): The data is not normally distributed

# Decision Rule

Reject null hypothesis ( $H_0$ ) when p-value is less than 0.05

# Normality test of Price when bedroom = 1



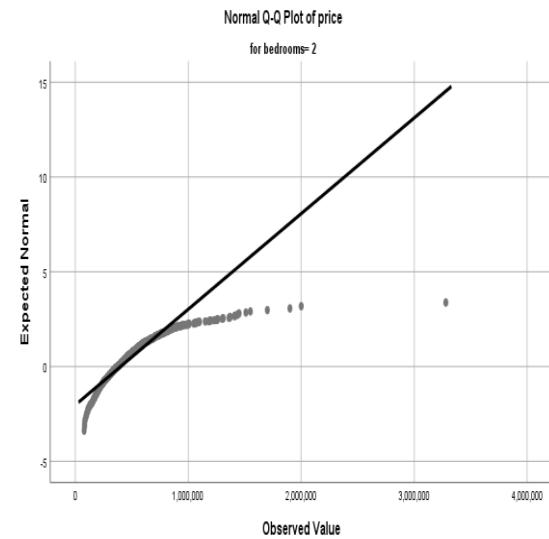
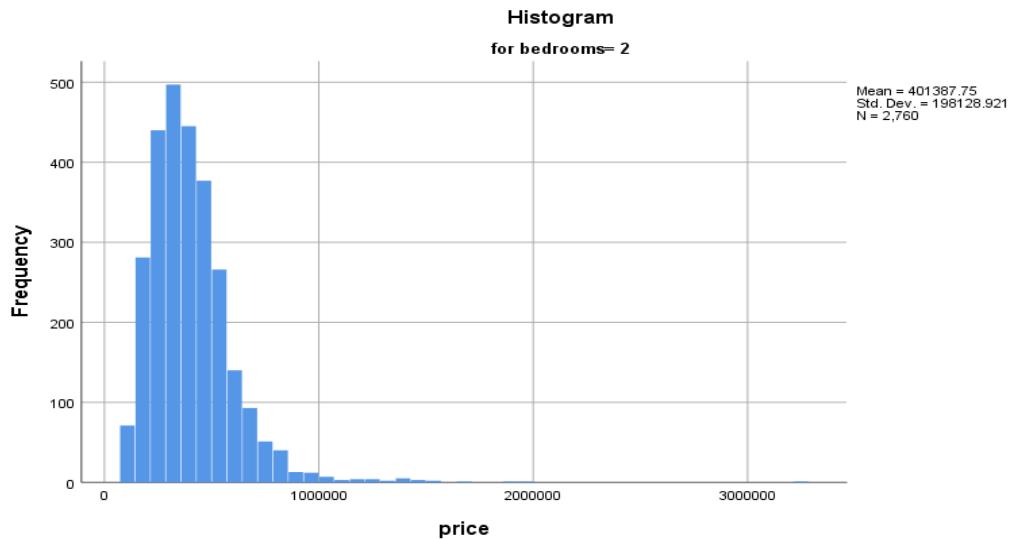
- Kolmogorov Smirnov: p-value = 0.01
- Shapiro Wilk: p-value = 0.00
- Skewness = 1.686
- Kurtosis = 7.206

## Interpretation of normality test of price when bedroom = 1

- The histogram shows the data is a bit skewed to the right
- Most of the data points on the QQ-plot does not fall on the line
- Both Shapiro Wilk and Kolmogorov Smirnov p-values is less than 0.05
- Skewness is greater than 1, this depict that the data is positively skewed
- Kurtosis is greater than 1 which depict the distribution is highly peaked

**Conclusion:** prices when bedroom = 1 is not normally distributed

# Normality test of price when bedroom = 2



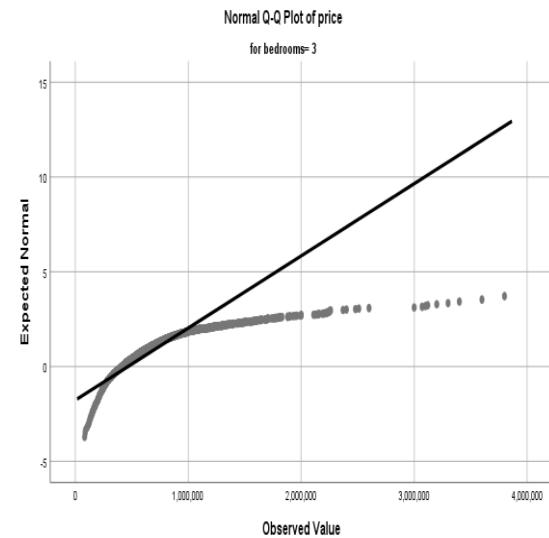
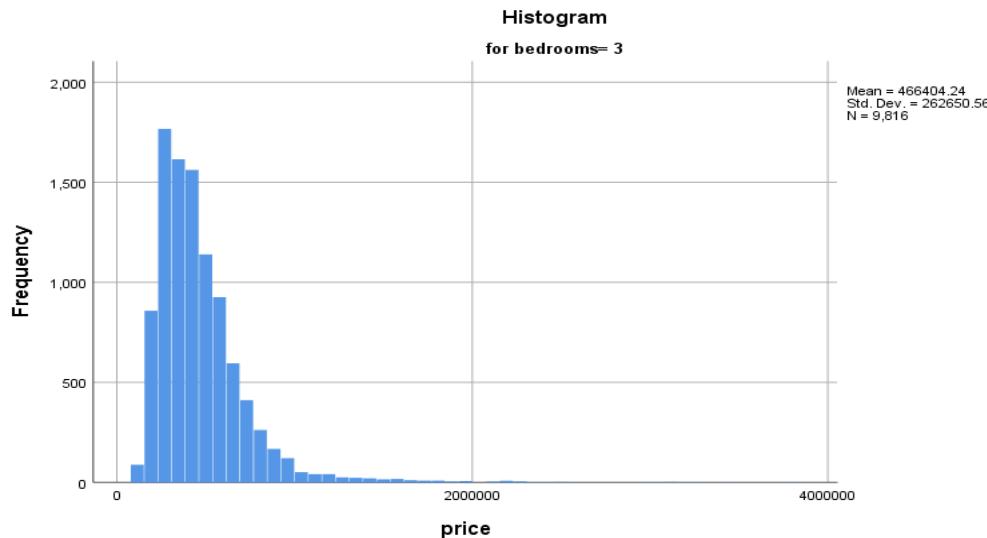
- Kolmogorov Smirnov: p-value = 0.00
- Shapiro Wilk: p-value = 0.00
- Skewness = 2.761
- Kurtosis = 22.335

# Interpretation of normality test of price when bedroom = 2

- The histogram shows the data is a bit skewed to the right
- Most of the data points on the QQ-plot does not fall on the line
- Both Shapiro Wilk and Kolmogorov Smirnov p-values is less than 0.05
- Skewness is greater than 1, this depict that the data is positively skewed
- Kurtosis is greater than 1 which depict the distribution is highly peaked

**Conclusion:** prices when bedroom = 2 is not normally distributed

# Normality test of price when bedroom = 3



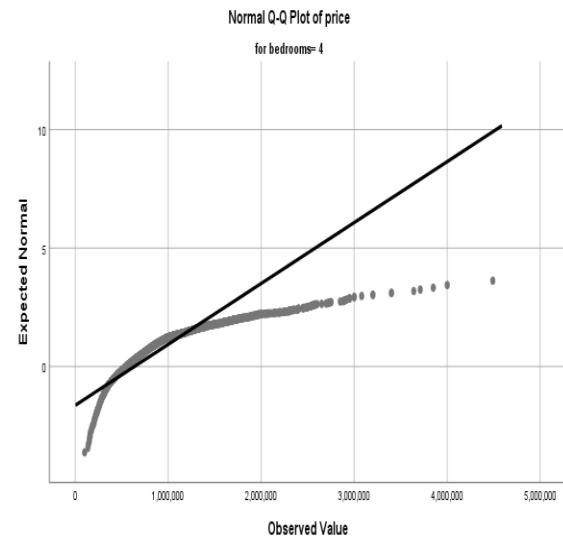
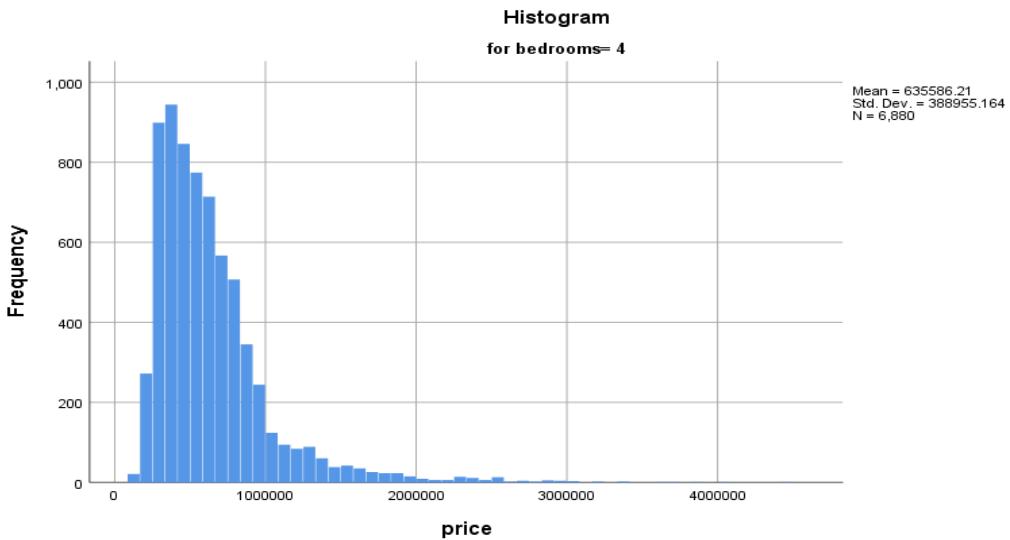
- Kolmogorov Sminov: p-value = 0.00
- Skewness = 3.198
- Kurtosis = 20.596

## Interpretation of normality test of price when bedroom = 3

- The histogram shows the data is a bit skewed to the right
- Most of the data points on the QQ-plot does not fall on the line
- Kolmogorov Smirnov p-values is less than 0.05
- Skewness is greater than 1, this depict that the data is positively skewed
- Kurtosis is greater than 1 which depict the distribution is highly peaked

**Conclusion:** prices when bedroom = 3 is not normally distributed

# Normality test of price when bedroom = 4



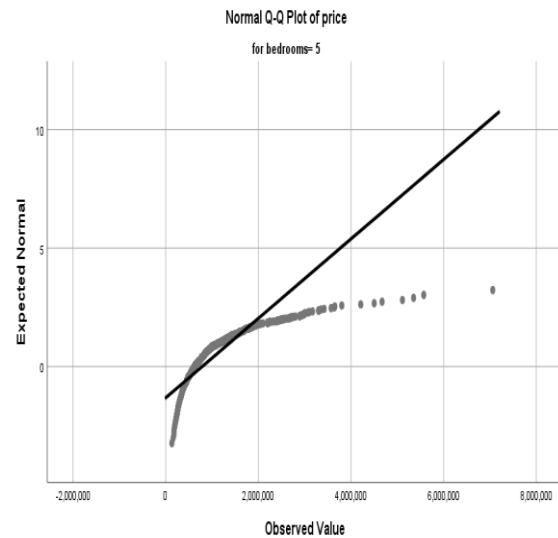
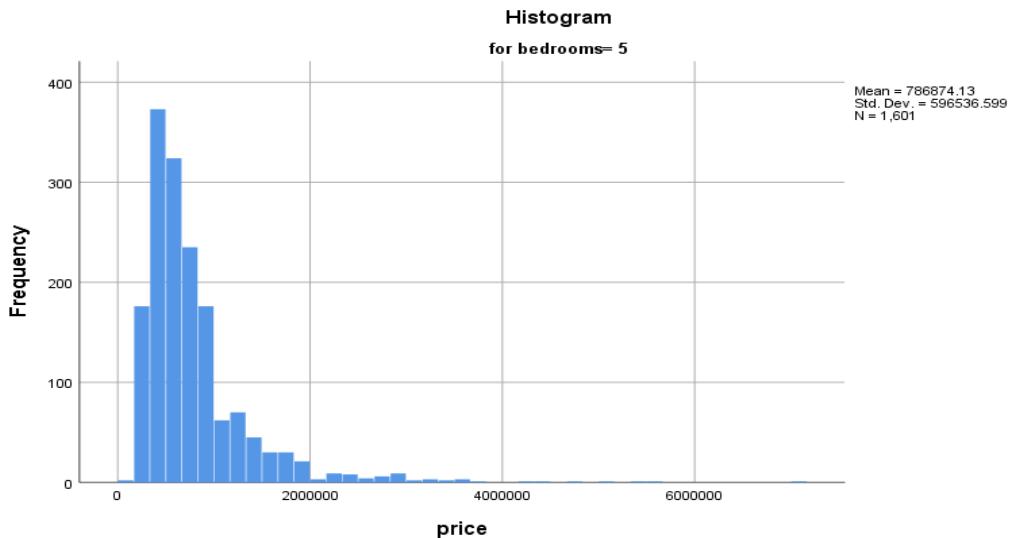
- Kolmogorov Smirnov: p-value = 0.00
- Skewness = 2.579
- Kurtosis = 10.971

## Interpretation of normality test of price when bedroom = 4

- The histogram shows the data is a bit skewed to the right
- Most of the data points on the QQ-plot does not fall on the line
- Kolmogorov Smirnov p-values is less than 0.05
- Skewness is greater than 1, this depict that the data is positively skewed
- Kurtosis is greater than 1 which depict the distribution is highly peaked

**Conclusion:** prices when bedroom = 4 is not normally distributed

# Normality test of price when bedroom = 5



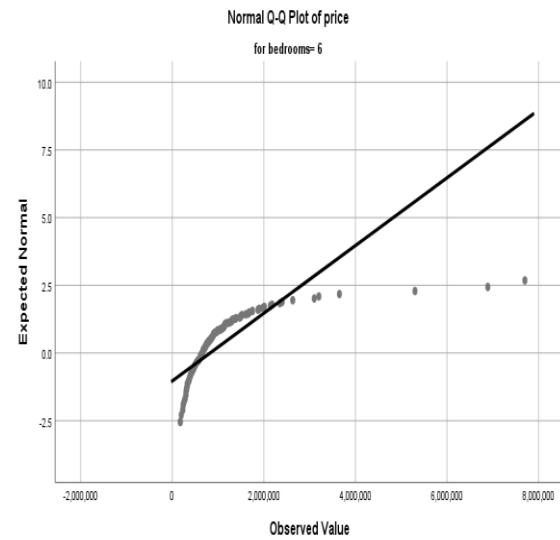
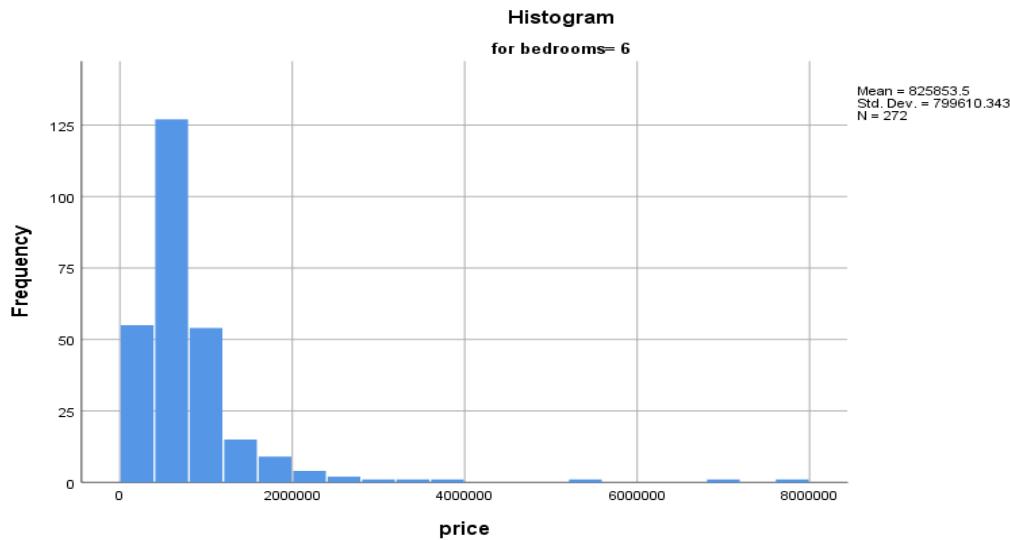
- Kolmogorov Smirnov: p-value = 0.00
- Shapiro Wilk: p-value = 0.00
- Skewness = 2.579
- Kurtosis = 10.971

## Interpretation of normality test of price when bedroom = 5

- The histogram shows the data is a bit skewed to the right
- Most of the data points on the QQ-plot does not fall on the line
- Both Shapiro Wilk and Kolmogorov Smirnov p-values is less than 0.05
- Skewness is greater than 1, this depict that the data is positively skewed
- Kurtosis is greater than 1 which depict the distribution is highly peaked

**Conclusion:** prices when bedroom = 5 is not normally distributed

# Normality test of price when bedroom = 6



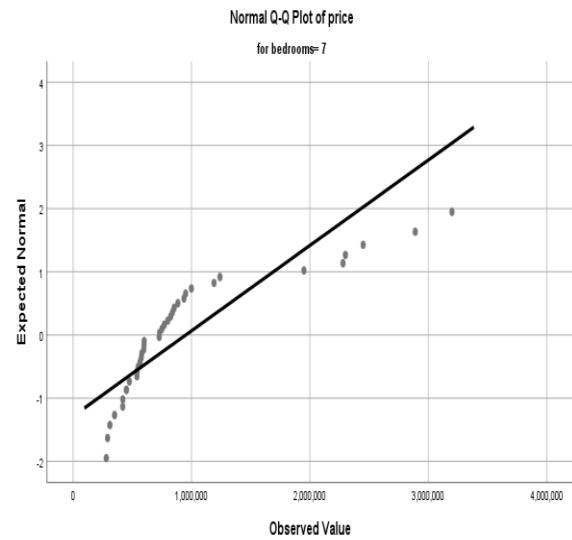
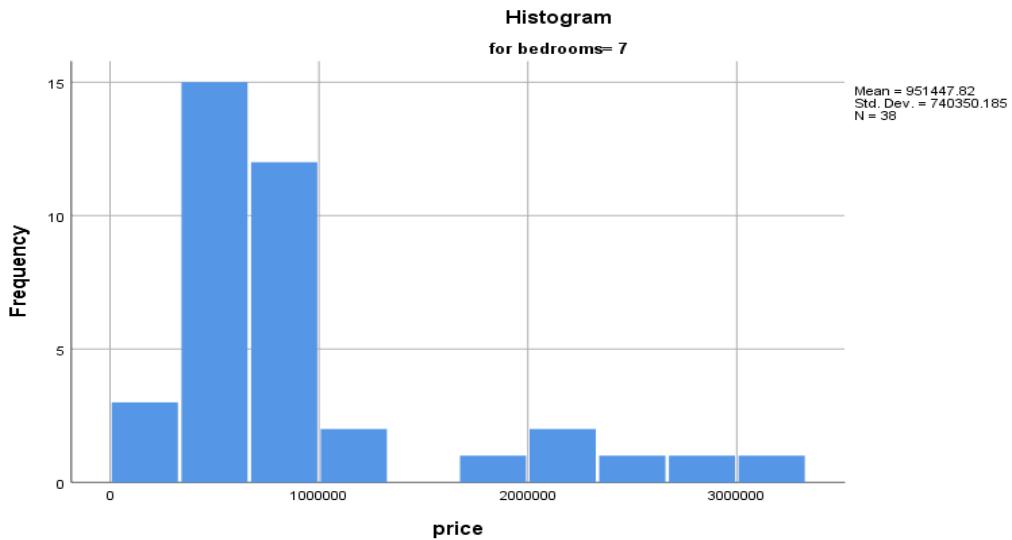
- Kolmogorov Sminov: p-value = 0.00
- Shapiro Wilk: p-value = 0.00
- Skewness = 5.128
- Kurtosis = 35.292

## Interpretation of normality test of price when bedroom = 6

- The histogram shows the data is a bit skewed to the right
- Most of the data points on the QQ-plot does not fall on the line
- Both Shapiro Wilk and Kolmogorov Smirnov p-values is less than 0.05
- Skewness is greater than 1, this depict that the data is positively skewed
- Kurtosis is greater than 1 which depict the distribution is highly peaked

**Conclusion:** prices when bedroom = 6 is not normally distributed

# Normality test of price when bedroom = 7



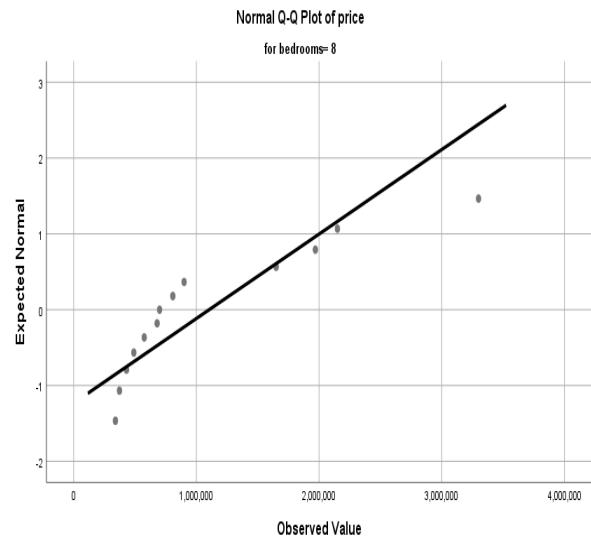
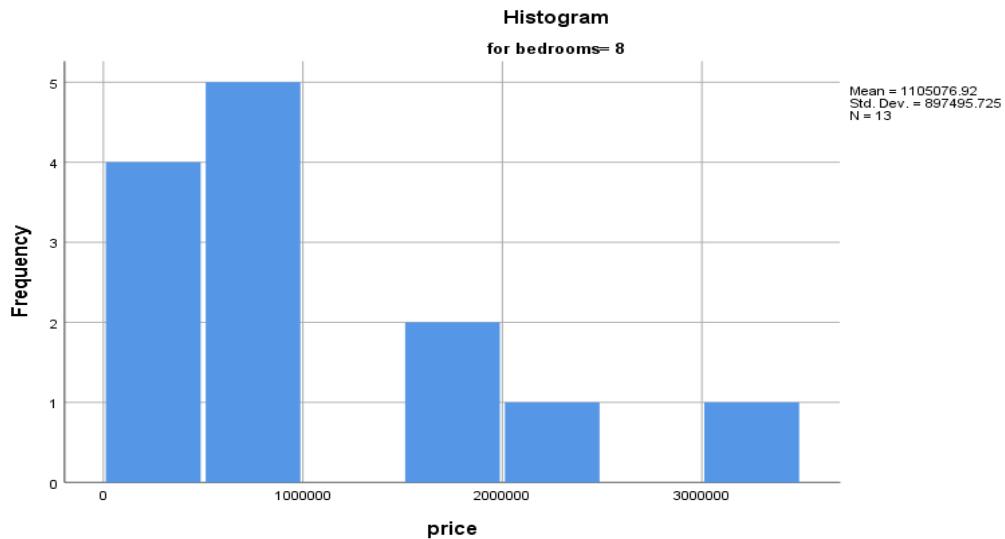
- Kolmogorov-Smirnov: p-value = 0.00
- Shapiro Wilk: p-value = 0.00
- Skewness = 1.798
- Kurtosis = 2.389

## Interpretation of normality test of price when bedroom = 7

- The histogram shows the data is not skewed
- Most of the data points on the QQ-plot does not fall on the line
- Both Shapiro Wilk and Kolmogorov Smirnov p-values is less than 0.05
- Skewness is greater than 1, this depict that the data is positively skewed
- Kurtosis is greater than 1 which depict the distribution is highly peaked

**Conclusion:** prices when bedroom = 7 is not normally distributed

# Normality test of price when bedroom = 8



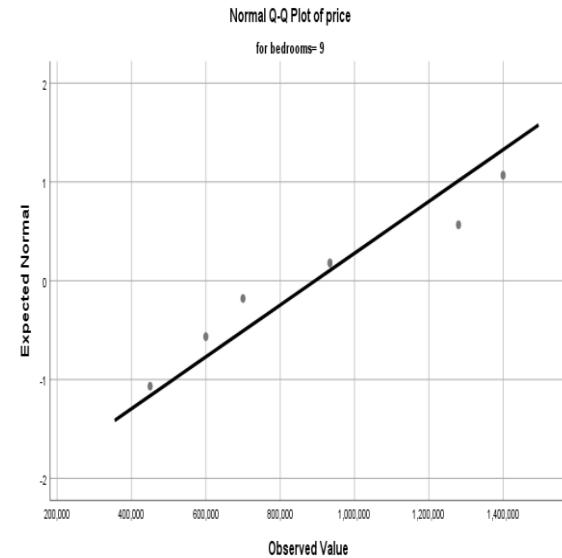
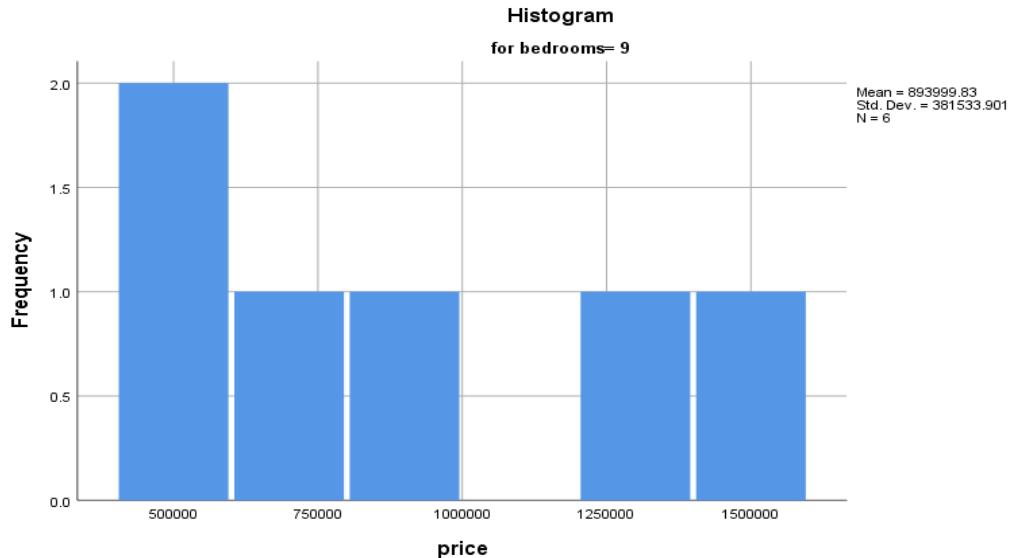
- Kolmogorov Smirnov: p-value = 0.06
- Shapiro Wilk: p-value = 0.08
- Skewness = 1.474
- Kurtosis = 1.636

# Interpretation of normality test of price when bedroom = 8

- The histogram shows the data is not skewed
- Most of the data points on the QQ-plot does not fall on the line
- Both Shapiro Wilk and Kolmogorov Smirnov p-values is greater than 0.05
- Skewness is greater than 1
- Kurtosis is greater than 1 which depict the distribution is highly peaked

**Conclusion:** the normality test for prices when bedroom = 8 is approximately normal. But the visuals show the prices are not normally distributed. Since N= 13 and plot is not the best method to test the normality of data for  $N < 30$ , we conclude that the prices of apartments with 8 bedrooms is normally distributed.

# Normality test of price when bedroom = 9



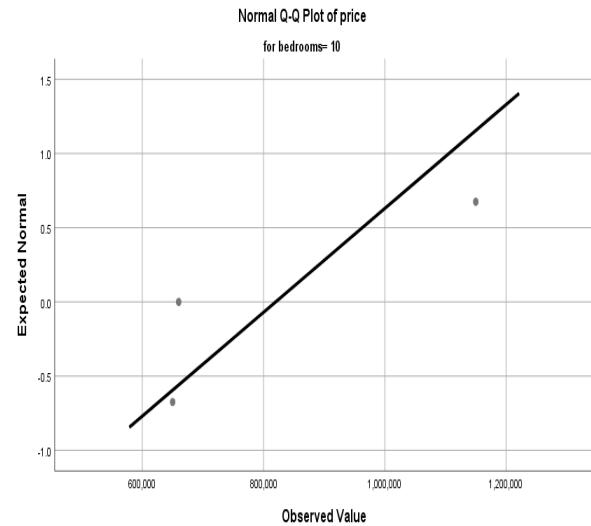
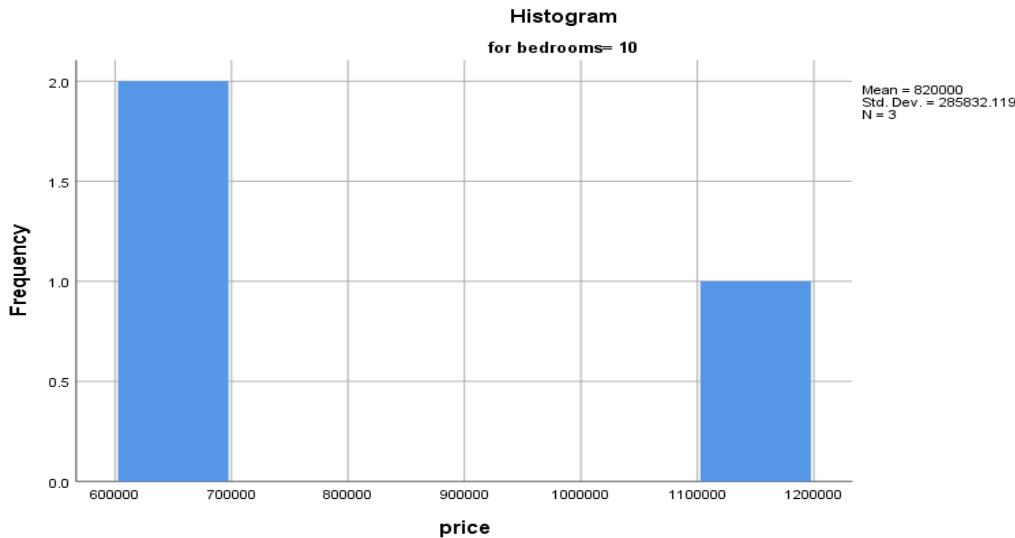
- Kolmogorov-Smirnov: p-value = 0.200
- Shapiro Wilk: p-value = 0.574
- Skewness = 0.381
- Kurtosis = -1.7774

## Interpretation of normality test of price when bedroom = 9

- The histogram shows the data is not skewed
- Most of the data points on the QQ-plot does not fall on the line
- Both Shapiro Wilk and Kolmogorov Sminov p-values is greater than 0.05
- Skewness is less than 1, this depict that the data is symmetric
- Kurtosis is greater than one shows that the distribution is too peaked

**Conclusion:** the normality test for prices when bedroom = 8 is approximately normal. But the visuals show the prices are not normally distributed. Since N = 6 and plots is not the best normality test samples N < 30, we conclude using Shapiro Wilk and Kolmogorov Sminov test that the price of apartments with 8 bedrooms are normally ditributed

# Normality test of price when bedroom = 10



- Shapiro Wilk: p-value = 0.033
- Skewness = 1.730

## Interpretation of normality test of price when bedroom = 10

- The histogram shows the data is not skewed
- Most of the data points on the QQ-plot does not fall on the line
- Shapiro Wilk p-values is less than 0.05
- Skewness is greater than 1, this depict the data is positively skewed

**Conclusion:** prices when bedroom = 10 is not normally distributed

## Summary of Findings

- Price of all the bedrooms need transformation except for price of 8 and 9 bedrooms
- All prices should be standardized before proceeding to analysis

The Housing Market doesn't  
seem to be normally distributed.

# Thank You

# T-Tests and ANOVA

Seattle - Real Estate Data

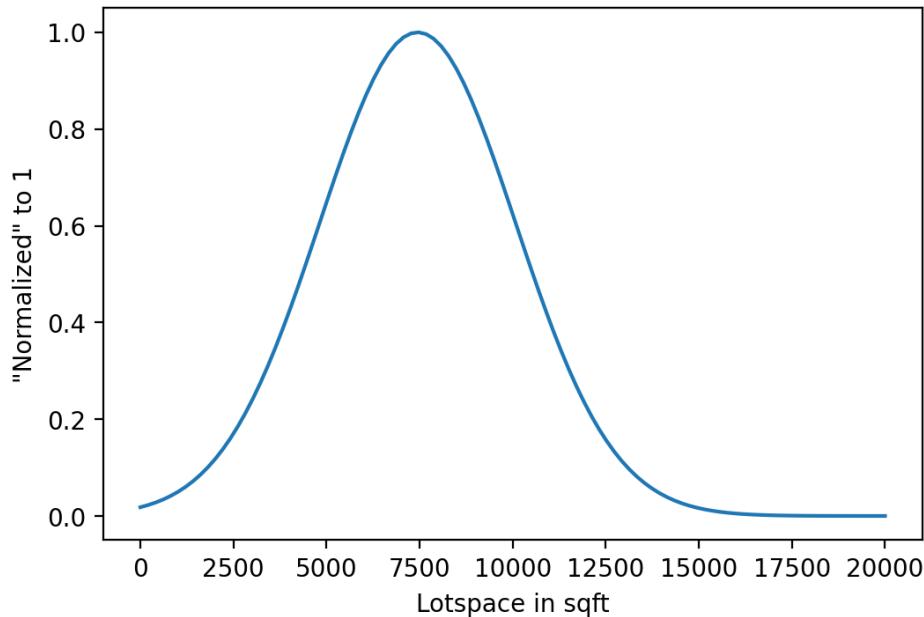


# Aim of the Analysis - Methodology

- Perform some T-Tests
- Check whether or which attributes have a distinctive effect on the price of a property
  - Is the price of real estate with different **grades, conditions**, etc. distinct in comparison to each other
- When the sample sizes were massively different from each other, we chose a random subset from the bigger sample with the size of the smaller one and ran the test multiple times



# One sample T-Test



	Hypotheses	statistic	pvalue
T-Test	$7448 ft^2$	0.0055	0.996

Table 1: T-Test: Lotspace

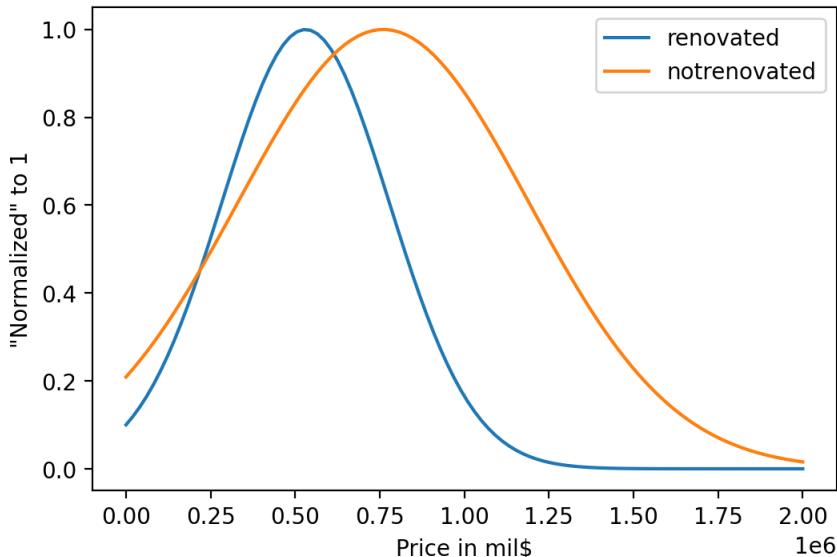
	Hypotheses	statistic	pvalue
T-Test	$7600 ft^2$	-5.67	$1.43 \cdot 10^{-8}$

Table 2: T-Test: Lotspace

- Table 1: One sample T-Test with  $H_0 = \{\text{mean} = 7448 \text{sqft}\}$
- p-val > 0.05
- Accept  $H_0$
- Table 2: One sample T-Test with  $H_0 = \{\text{mean} = 7600 \text{sqft}\}$
- p-val < 0.05
- Reject  $H_0$



# Two sample T-Test - Renovation



- ‘Price-Test’ between **Renovated** and **Not Renovated** Houses
- p-val < 0.05
- **Renovated** and **Not renovated** are distributed distinctively

	statistic	pvalue
T-Test	9.917	1.382e-22

Table 3: T-Test: Renovated vs. Not Renovated



# Same T-Test but with more information

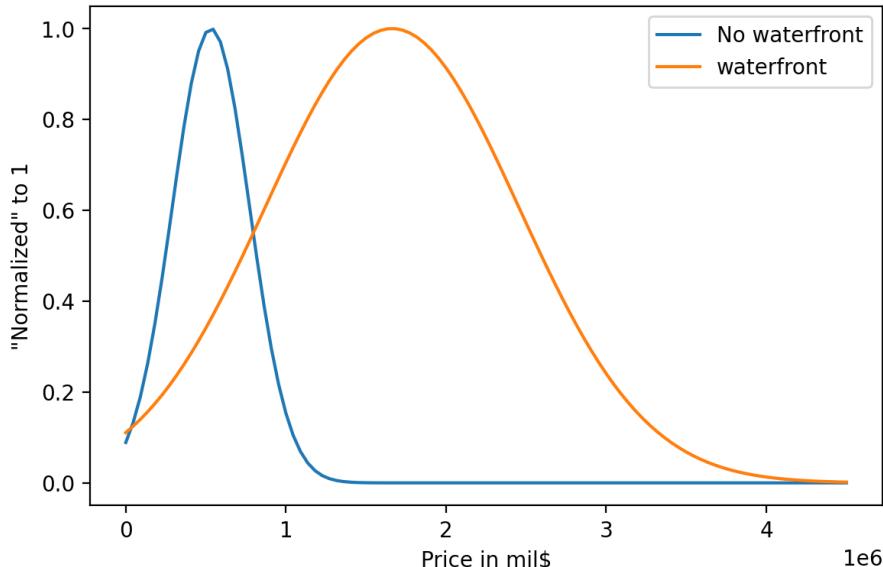
	T	dof	alternative	p-val	CI95	cohen-d	BF10	power
T-test	9.91	1477.313	two-sided	1,8e-25	[185463.41 277002.63]	0.464	2.244e+19	1.000

Table 4: T-Test: Renovated vs. Not Renovated

- Arrives at the same conclusion like the test before
- p-val < 0.05
- Reject **H0**
- Power  $\beta = 1$
- Probability to correctly reject **H0** is at ~100%



# ANOVA - Waterfront



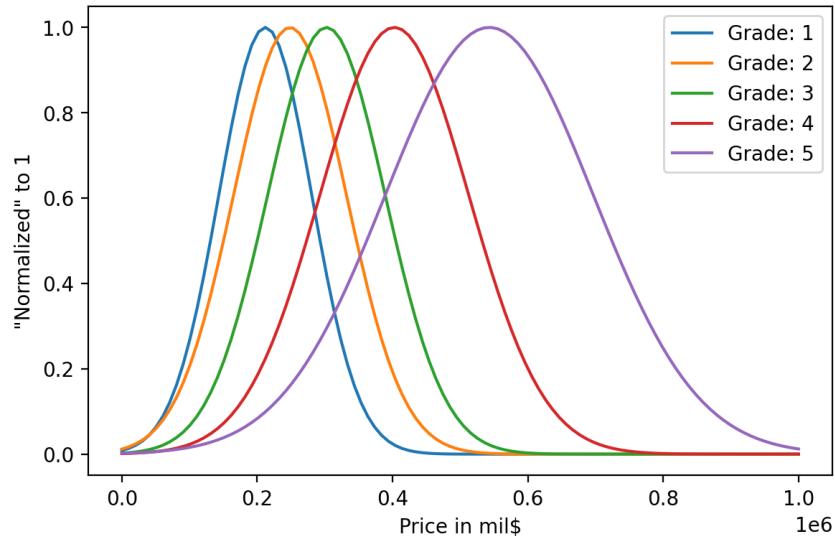
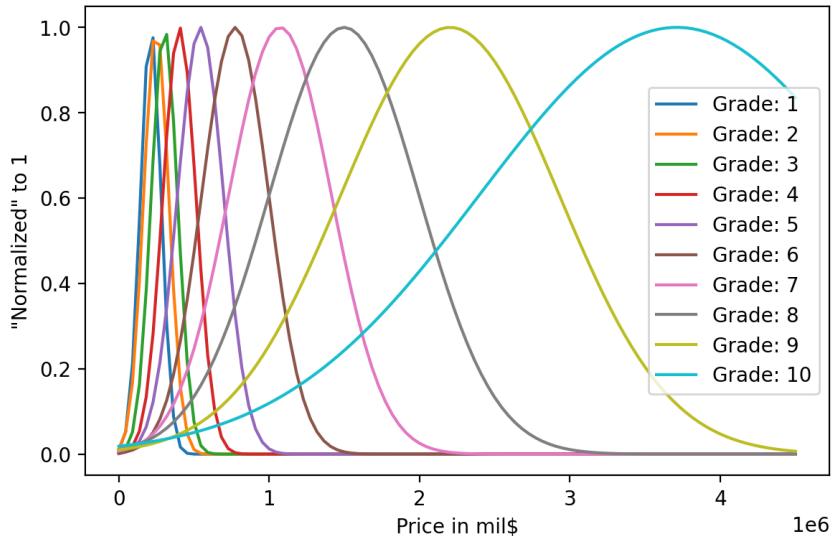
- 'Price-ANOVA' between **waterfront** and **No waterfront** Houses
- p-val < 0.05
- **waterfront** and **No waterfront** are distributed distinctively

	Source	ddof1	ddof2	F	p-unc	np2
0	waterfront	1	324	176.607134	1,7e-22	0.352786

Table 5: One way ANOVA: Waterfront



# ANOVA - Grade



	Source	ddof1	ddof2	F	p-unc	np2
0	grade	10	21585	2337.310688	2,7e-21	0.519886

Table 6: 10-way ANOVA: Grade

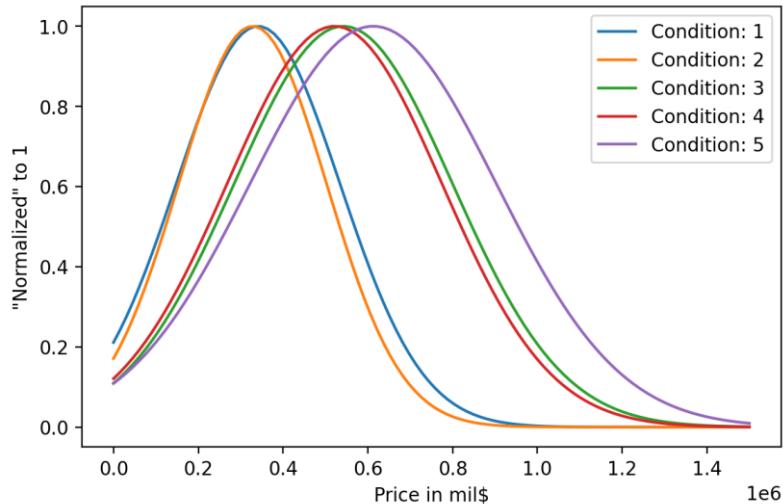


# Explanation

- ‘Price-ANOVA’ with **grade** as independent variable
- p-val < 0.05
- Different **grades** are distributed distinctively



# ANOVA - Condition



- 'Price-ANOVA' with **condition** as independent variable
- p-val < 0.05
- Different **conditions** are distributed distinctively
- Check 1-2 and 3-4 separately: Means are very close together

	Source	ddof1	ddof2	F	p-unc	np2
0	condition	4	21591	36.851461	7,7e-24	0.006781

Table 7: 5-way ANOVA: Condition



# Two sample T-Test between similar conditions

- Two sample T-Test between condition 1-2 and 3-4

	statistic	pvalue
T-Test	0.255	0.798

Table 8: T-Test: Condition 1-2

	statistic	pvalue
T-Test	2.811	0.0049

Table 9: T-Test: Condition 3-4

- p-val > 0.05 for condition 1-2: Picked from the same distribution (accept **H0**)
- No significant difference between 1-2 condition regarding price
- p-val < 0.05 for condition 3-4: Not picked from the same distribution (reject **H0**)

→ Reduce condition scale to a 4 step scale (1,2,3,4)?



# TWO WAY ANOVA OF THE EFFECT OF YEAR BUILT AND YEAR RENOVATED ON PRICE

H<sub>0</sub>: Year built has no significant effect on price

H<sub>0</sub>: Year renovated has no significant effect on price

H<sub>0</sub>: the interaction between year built and year renovated does not have significant effect on price

## Tests of Between-Subjects Effects

Dependent Variable: price

Source	Type III Sum of Squares	df	Mean Square	F	Sig.	Partial Eta Squared	Noncent. Parameter	Observed Power <sup>b</sup>
Corrected Model	4.506E+14 <sup>a</sup>	860	5.239E+11	4.408	.000	.155	3790.655	1.000
Intercept	1.741E+14	1	1.741E+14	1464.462	.000	.066	1464.462	1.000
yr_built	8.470E+13	115	7.366E+11	6.197	.000	.033	712.642	1.000
yr_renovated	6.540E+13	69	9.479E+11	7.975	.000	.026	550.251	1.000
yr_built * yr_renovated	2.167E+14	676	3.205E+11	2.697	.000	.081	1822.877	1.000
Error	2.463E+15	20721	1.189E+11					
Total	9.215E+15	21582						
Corrected Total	2.913E+15	21581						

a. R Squared = .155 (Adjusted R Squared = .120)

b. Computed using alpha = .05



# Explanation

- P-value < 0.05, the factors have significant effect on price
- Year built (0.033) has more effect on price than year renovated (0.026).
- The interaction between year built and year renovated has the highest effect size (0.081)
- The effect size shows both year built and year renovated has small effect on price (i.e. there other factors that has more effect on price)
- The power analysis shows that 1.000 for all factors. The factors might be overpowered



**Most attributes divide  
the price of a property  
into distinctive Price  
ranges.**