



region	All
sub_zone	All
FY	2019

P & L FOR MARKETS

NOTE - ALL VALUES IN INR

CUSTOMER	Net Sales	COGS	Gross Margin	Gross Margin %
Australia	₹ 7,488,657.03	₹ 4,123,965.71	₹ 3,364,691.32	44.9%
Austria	₹ 60,559.18	₹ 44,742.36	₹ 15,816.82	26.1%
Bangladesh	₹ 1,336,221.26	₹ 834,171.62	₹ 502,049.64	37.6%
Canada	₹ 8,775,623.64	₹ 5,089,579.27	₹ 3,686,044.37	42.0%
China	₹ 3,712,623.53	₹ 2,230,029.86	₹ 1,482,593.67	39.9%
France	₹ 6,086,215.31	₹ 3,443,442.47	₹ 2,642,772.84	43.4%
Germany	₹ 3,793,019.40	₹ 2,432,187.11	₹ 1,360,832.29	35.9%
India	₹ 41,733,239.18	₹ 26,466,942.85	₹ 15,266,296.33	36.6%
Indonesia	₹ 4,275,028.04	₹ 2,448,628.40	₹ 1,826,399.65	42.7%
Italy	₹ 3,917,417.17	₹ 2,466,278.66	₹ 1,451,138.51	37.0%
Japan	₹ 914,817.88	₹ 575,912.13	₹ 338,905.75	37.0%
Netherlands	₹ 1,819,399.42	₹ 962,929.89	₹ 856,469.53	47.1%
Newzealand	₹ 981,531.76	₹ 722,260.72	₹ 259,271.04	26.4%
Norway	₹ 1,299,031.75	₹ 807,073.11	₹ 491,958.64	37.9%
Pakistan	₹ 2,574,295.94	₹ 1,494,157.13	₹ 1,080,138.81	42.0%
Philippines	₹ 10,224,560.22	₹ 5,792,146.17	₹ 4,432,414.05	43.4%
Poland	₹ 1,634,033.71	₹ 978,167.13	₹ 655,866.58	40.1%
Portugal	₹ 2,287,316.81	₹ 1,453,915.82	₹ 833,400.99	36.4%
South Korea	₹ 16,538,355.31	₹ 10,326,004.40	₹ 6,212,350.91	37.6%
Spain	₹ 865,065.91	₹ 536,344.17	₹ 328,721.74	38.0%
Sweden	₹ 143,682.83	₹ 81,800.52	₹ 61,882.31	43.1%
United Kingdom	₹ 5,328,922.62	₹ 3,492,860.81	₹ 1,836,061.81	34.5%
USA	₹ 21,336,961.49	₹ 13,402,016.28	₹ 7,934,945.21	37.2%