



# Creating value in all directions

## Annual Report

Fiscal 2022

**We delivered extraordinary financial results in fiscal 2022**, with significant market share gains, strong profitability and earnings growth, and excellent free cash flow, driving superior shareholder value. These strong financial results allow us to deliver even more 360° value for all our stakeholders.

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#### Revenues

**\$61.6B**

A record increase of **26% in local currency** and 22% in U.S. dollars from fiscal 2021

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#### New bookings

**\$71.7B**

Record bookings, an increase of **25% in local currency** and 21% in U.S. dollars

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#### Diluted earnings per share

**\$10.71**

A **22% increase** on an adjusted basis after adjusting fiscal 2021 GAAP EPS to exclude gains on an investment of \$0.36 per share

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#### Operating margin

**15.2%**

An **expansion of 10 basis points** from fiscal 2021

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#### Free cash flow

**\$8.8B**

Defined as operating cash flow of **\$9.5 billion** net of property and equipment additions of **\$718 million**

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#### Cash returned to shareholders

**\$6.6B**

Defined as cash dividends of **\$2.5 billion** plus **share repurchases of \$4.1 billion**

For 12 months ended August 31, 2022





## From our Chair and CEO

Fiscal 2022 was truly a remarkable year. We delivered extraordinary financial results while creating more 360° value for all of our stakeholders—our clients, people, shareholders, partners and communities.

With record bookings and record revenues, we continued to take market share, grow profitably and invest in our business and our incredible 721,000 people around the globe. We expanded our largest and longest client relationships, many of which include the world's leading companies and governments, while building new ones. We are proud to have achieved our highest brand value and rank to date on BrandZ's prestigious Top 100 Most Valuable Global Brands list, increasing 28% to over \$82 billion and ranking No. 26.

We promoted approximately 157,000 of our people, delivered more than 40 million training hours and added nearly 100,000 people to our global team. Today, we are 47% women with a goal of gender parity by 2025. We have set a goal to reach net-zero emissions by 2025, and now power our offices and centers worldwide with over 85% renewable electricity, on our way to our goal of 100% by 2023.


We create value for communities around the world, ranging from creating jobs to developing digital skills, supporting refugees and enabling young entrepreneurs. For example, we are leveraging our expertise in digital learning and collaboration, partnering with UNICEF's Generation Unlimited on the new Passport to Earning platform program to equip 10 million young people ages 15 to 24 across 10 countries with digital skills to prepare them for work.

We measure our success by both our financial results and the broader 360° value we create for our stakeholders. We believe transparency builds trust. To share our progress, we launched our digital 360° Value Reporting Experience last year with all of our expanded reporting and data in one place. For more information on the 360° value we are creating, please visit the Accenture 360° Value Reporting Experience, which reflects new information each quarter. In December 2022, we will also publish our progress and performance against our goals and the frameworks on which we report.

As we begin the new fiscal year, we believe the depth and breadth of our services have never been more relevant. We look forward to the future and will continue to pivot to capture new opportunities, create 360° value, operate our own business with operational excellence and deliver on the promise of technology and human ingenuity for all.







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## Our ongoing investments

# \$3.4B

Deployed across 38 acquisitions that are well-balanced across markets, services and strategic priorities

# \$1.1B

Invested in R&D in our assets, platforms, and industry and functional solutions

# \$1.1B

Invested in training and development of our people