## IP - Week 14 mod 3

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2022-06-12

#### **Defining the Question**

Our main objective is to analyze the provided data and come up with most relevant marketing strategies that will result to highest number of sales.

#### Metrics of Success

- 1. Part 1, dimentionality reduction, reduce our data set to a low dimensional dataset using the t-SNE algorithm or PCA and provide insights gained from analysis.
- 2. Part 2, Feature Selection, perform the analysis and provide the insights that most contribute to the data set.
- 3. Part 3, Association Rule, create association rules that will allow us to identify relationships between variables in the data set.
- 4. Part 4, we are to check whether there are any anomalies in the given sales dataset and provide insights on fraud detection.

#### **Understanding the Context**

Carrefour was launched in the region in 1995 by UAE-based Majid Al Futtaim, which is the exclusive franchisee to operate Carrefour in over 30 countries across the Middle East, Africa, and Asia, and fully owns the operations in the region. Today, Majid Al Futtaim operates over 320 Carrefour stores in 16 countries, serving more than 750,000 customers daily and employing over 37,000 colleagues.

Carrefour operates different store formats, as well as multiple online offerings to meet the growing needs of its diversified customer base. In line with the brand's commitment to provide the widest range of quality products and value for money, Carrefour offers an unrivalled choice of more than 500,000 food and non-food products, and a locally inspired exemplary customer experience to create great moments for everyone every day. Across Carrefour's stores, Majid Al Futtaim sources over 80% of the products offered from the region, making it a key enabler in supporting local producers, suppliers, families and economies.

As a Data analyst team, Carrefour Kenya and are currently undertaking a project that will inform the marketing department on the most relevant marketing strategies that will result in the highest no. of sales (total price including tax). Our project has been divided into four parts where we'll explore a recent marketing dataset by performing various unsupervised learning techniques and later providing recommendations based on our insights.

#### Recording the experimental design.

The following steps will be followed in conducting this study:

2

1. Define the question, the metric for success, the context, experimental design taken.

- 2. Data Sourcing
- 3. Check the Data
- 4. Perform Data Cleaning
- 5. Perform Exploratory Data Analysis (Univariate, Bivariate & Multivariate)
- 6. Implement the Solution
- 7. Challenge the Solution
- 8. Follow up Questions

#### Data Relevance

The dataset for this Independent project can be found here The dataset files for part 1, 2, 3 and 4 can be found below:

Part 1 and 2: Dataset [Link]. Part 3: Dataset [Link]. Part 4: Dataset [Link].

## Data sourcing

Loading the dataset and libraries.

```
carrefour_df <- read.csv("http://bit.ly/CarreFourDataset")
head(carrefour_df)</pre>
```

```
Invoice.ID Branch Customer.type Gender
##
                                                         Product.line Unit.price
## 1 750-67-8428
                                 Member Female
                                                    Health and beauty
                                                                            74.69
                      Α
                       C
## 2 226-31-3081
                                Normal Female Electronic accessories
                                                                            15.28
## 3 631-41-3108
                                Normal
                                          Male
                                                   Home and lifestyle
                       Α
                                                                            46.33
## 4 123-19-1176
                       Α
                                Member
                                          Male
                                                    Health and beauty
                                                                            58.22
                                                    Sports and travel
## 5 373-73-7910
                       Α
                                Normal
                                          Male
                                                                            86.31
## 6 699-14-3026
                       C
                                Normal
                                          Male Electronic accessories
                                                                            85.39
     Quantity
                  Tax
                                            Payment cogs gross.margin.percentage
##
                            Date Time
## 1
            7 26.1415
                       1/5/2019 13:08
                                            Ewallet 522.83
                                                                           4.761905
## 2
             5 3.8200
                        3/8/2019 10:29
                                               Cash 76.40
                                                                           4.761905
                       3/3/2019 13:23 Credit card 324.31
## 3
            7 16.2155
                                                                           4.761905
## 4
            8 23.2880 1/27/2019 20:33
                                            Ewallet 465.76
                                                                           4.761905
## 5
            7 30.2085 2/8/2019 10:37
                                            Ewallet 604.17
                                                                           4.761905
                                            Ewallet 597.73
## 6
            7 29.8865 3/25/2019 18:30
                                                                           4.761905
##
     gross.income Rating
                             Total
## 1
                      9.1 548.9715
          26.1415
## 2
           3.8200
                      9.6 80.2200
## 3
          16.2155
                      7.4 340.5255
## 4
          23.2880
                      8.4 489.0480
## 5
          30.2085
                      5.3 634.3785
## 6
          29.8865
                      4.1 627.6165
```

```
# finding the data summary
summary(carrefour_df)
```

#### Checking the summary and data type

```
Invoice.ID
##
                          Branch
                                          Customer.type
                                                                Gender
##
    Length:1000
                       Length:1000
                                          Length:1000
                                                             Length:1000
                                          Class :character
##
    Class :character
                       Class :character
                                                             Class :character
##
    Mode :character
                       Mode :character
                                          Mode :character
                                                             Mode :character
##
##
##
   Product.line
                         Unit.price
                                          Quantity
##
                                                            Tax
   Length:1000
                       Min. :10.08
                                       Min. : 1.00
                                                       Min. : 0.5085
##
##
    Class :character
                       1st Qu.:32.88
                                      1st Qu.: 3.00
                                                      1st Qu.: 5.9249
##
    Mode :character
                       Median :55.23
                                      Median: 5.00
                                                       Median :12.0880
##
                       Mean :55.67
                                      Mean : 5.51
                                                      Mean :15.3794
##
                       3rd Ou.:77.94
                                       3rd Qu.: 8.00
                                                       3rd Ou.:22.4453
##
                       Max. :99.96
                                             :10.00
                                      Max.
                                                       Max.
                                                             :49.6500
##
        Date
                           Time
                                            Payment
                                                                  cogs
##
                                          Length:1000
   Length:1000
                       Length:1000
                                                             Min.: 10.17
##
    Class :character
                       Class :character
                                          Class :character
                                                             1st Qu.:118.50
##
   Mode :character
                       Mode :character
                                          Mode :character
                                                             Median :241.76
##
                                                             Mean :307.59
##
                                                             3rd Qu.:448.90
##
                                                             Max.
                                                                   :993.00
##
   gross.margin.percentage
                            gross.income
                                                  Rating
                                                                   Total
##
   Min. :4.762
                            Min. : 0.5085
                                              Min. : 4.000
                                                               Min.: 10.68
   1st Qu.:4.762
                            1st Qu.: 5.9249
                                              1st Qu.: 5.500
                                                               1st Qu.: 124.42
##
## Median :4.762
                            Median :12.0880
                                              Median : 7.000
                                                               Median: 253.85
  Mean :4.762
                            Mean :15.3794
                                              Mean : 6.973
                                                               Mean : 322.97
##
   3rd Qu.:4.762
                            3rd Qu.:22.4453
                                              3rd Qu.: 8.500
                                                               3rd Qu.: 471.35
   Max.
          :4.762
                            Max. :49.6500
                                              Max. :10.000
                                                                Max. :1042.65
```

# # finding the data types of each column str(carrefour df)

```
## 'data.frame':
                    1000 obs. of 16 variables:
                                    "750-67-8428" \ "226-31-3081" \ "631-41-3108" \ "123-19-1176" \ \dots
##
   $ Invoice.ID
                             : chr
                             : chr
                                     "A" "C" "A" "A" ...
   $ Branch
                                     "Member" "Normal" "Normal" "Member" ...
                             : chr
##
   $ Customer.type
                                     "Female" "Female" "Male" "Male" ...
##
   $ Gender
                             : chr
                                    "Health and beauty" "Electronic accessories" "Home and lifestyle"
##
   $ Product.line
                             : chr
                             : num 74.7 15.3 46.3 58.2 86.3 ...
##
   $ Unit.price
##
   $ Quantity
                                    7 5 7 8 7 7 6 10 2 3 ...
                             : int
##
   $ Tax
                               num 26.14 3.82 16.22 23.29 30.21 ...
                                    "1/5/2019" "3/8/2019" "3/3/2019" "1/27/2019" ...
   $ Date
##
                               chr
                                    "13:08" "10:29" "13:23" "20:33" ...
##
   $ Time
                             : chr
##
   $ Payment
                             : chr
                                    "Ewallet" "Cash" "Credit card" "Ewallet" ...
                             : num 522.8 76.4 324.3 465.8 604.2 ...
##
   $ gross.margin.percentage: num 4.76 4.76 4.76 4.76 4.76 ...
##
   $ gross.income
                             : num 26.14 3.82 16.22 23.29 30.21 ...
   $ Rating
##
                             : num 9.1 9.6 7.4 8.4 5.3 4.1 5.8 8 7.2 5.9 ...
   $ Total
                             : num 549 80.2 340.5 489 634.4 ...
```

#### Data cleaning

Dropping the irrelevant column

```
# dropping the invoice id column
carrefour_df <- subset(carrefour_df, select = -c(Invoice.ID))
```

Finding the null values

```
# Lets Identify missing data in your dataset
# by using the function is.na()
# ---
#
colSums(is.na(carrefour_df))
```

##	Branch	Customer.type	Gender
##	0	0	0
##	Product.line	Unit.price	Quantity
##	0	0	Ö
##	Tax	Date	Time
##	0	0	0
##	Payment	cogs	gross.margin.percentage
##	0	0	0
##	gross.income	Rating	Total
##	0	0	0

Checking for the duplicates

```
# duplicated_rows <- carrefour_df[duplicated(carrefour_df),]
# Lets print out the variable duplicated_rows and see these duplicated rows
duplicated_rows
```

##	[1] Branch	Customer.type	Gender			
##	[4] Product.line	Unit.price	Quantity			
##	[7] Tax	Date	Time			
##	[10] Payment	cogs	gross.margin.percentage			
##	[13] gross.income	Rating	Total			
##	## <0 rows> (or 0-length row.names)					

#### Checking foroutliers

```
#checking outliers in unit price

#boxplot(carrefour_df$Unit.price)

# checking for outliers in quantity

#boxplot(carrefour_df$Quantity)

# checking for outliers in Tax

#boxplot(carrefour_df$Tax)

# checking for outliers in cogs

#boxplot(carrefour_df$cogs)

# checking for outliers in gross margin percentage

#boxplot(carrefour_df$gross.margin.percentage)

# checking for outliers in gross income

#boxplot(carrefour_df$gross.income)

# checking for outliers in rating
```

```
#boxplot(carrefour_df$Rating)
# checking for outliers in total
#boxplot(carrefour_df$Total)
```

#### **Exploratory Data Analysis**

#### **Univariate Analysis**

Label Encoding

```
# label encoding branch column data
                        <-as.integer(as.factor(carrefour_df$Branch))</pre>
carrefour df$Branch
# label encoding customer column data
carrefour_df$Customer.type
                                  <-as.integer(as.factor(carrefour_df$Customer.type))
# label encoding gender column data
carrefour_df$Gender
                         <-as.integer(as.factor(carrefour_df$Gender))
# label encoding product line column data
carrefour_df$Product.line <-as.integer(as.factor(carrefour_df$Product.line))</pre>
# label encoding payment column data
carrefour_df$Payment
                          <-as.integer(as.factor(carrefour_df$Payment))</pre>
# label encoding date column data
carrefour_df$Date
                      <-as.integer(as.factor(carrefour_df$Date))
# label encoding customer column data
carrefour df$Time
                     <-as.integer(as.factor(carrefour_df$Time))
summary(carrefour_df)
```

```
##
        Branch
                    Customer.type
                                        Gender
                                                     Product.line
##
   Min.
          :1.000
                    Min. :1.000
                                    Min.
                                           :1.000
                                                    Min.
                                                           :1.000
##
   1st Qu.:1.000
                    1st Qu.:1.000
                                    1st Qu.:1.000
                                                    1st Qu.:2.000
   Median: 2.000
                    Median: 1.000
                                    Median :1.000
                                                     Median :3.000
##
                    Mean :1.499
   Mean :1.988
                                    Mean :1.499
                                                    Mean :3.452
##
   3rd Qu.:3.000
                    3rd Qu.:2.000
                                    3rd Qu.:2.000
                                                    3rd Qu.:5.000
##
   Max.
          :3.000
                    Max.
                           :2.000
                                    Max.
                                           :2.000
                                                    Max.
                                                           :6.000
##
      Unit.price
                       Quantity
                                         Tax
                                                           Date
##
                                    Min. : 0.5085
                    Min. : 1.00
                                                      Min. : 1.00
   Min.
          :10.08
##
   1st Qu.:32.88
                    1st Qu.: 3.00
                                    1st Qu.: 5.9249
                                                      1st Qu.:22.00
##
   Median :55.23
                    Median: 5.00
                                    Median :12.0880
                                                      Median :47.00
   Mean :55.67
                    Mean : 5.51
                                    Mean :15.3794
                                                      Mean :45.58
##
   3rd Qu.:77.94
                    3rd Qu.: 8.00
                                    3rd Qu.:22.4453
                                                      3rd Qu.:68.00
##
   Max.
          :99.96
                    Max.
                          :10.00
                                    Max.
                                           :49.6500
                                                      Max.
                                                             :89.00
##
         Time
                       Payment
                                                     gross.margin.percentage
                                         cogs
                                    Min.: 10.17
                                                     Min. :4.762
   Min. : 1.0
                    Min.
                           :1.000
##
   1st Ou.:128.0
                    1st Ou.:1.000
                                    1st Ou.:118.50
                                                     1st Ou.:4.762
##
   Median :249.0
                    Median :2.000
                                    Median :241.76
                                                     Median :4.762
##
   Mean :252.2
                    Mean :2.001
                                    Mean :307.59
                                                     Mean :4.762
##
   3rd Qu.:384.0
                    3rd Qu.:3.000
                                    3rd Qu.:448.90
                                                     3rd Qu.:4.762
##
          :506.0
                          :3.000
                                           :993.00
                                                     Max. :4.762
   Max.
                    Max.
                                    Max.
##
                                           Total
    gross.income
                          Rating
##
   Min. : 0.5085
                      Min. : 4.000
                                       Min. : 10.68
                                       1st Qu.: 124.42
##
   1st Qu.: 5.9249
                      1st Qu.: 5.500
##
   Median :12.0880
                     Median: 7.000
                                       Median: 253.85
##
   Mean :15.3794
                      Mean : 6.973
                                       Mean : 322.97
```

```
## 3rd Qu.:22.4453 3rd Qu.: 8.500 3rd Qu.: 471.35
## Max. :49.6500 Max. :10.000 Max. :1042.65
```

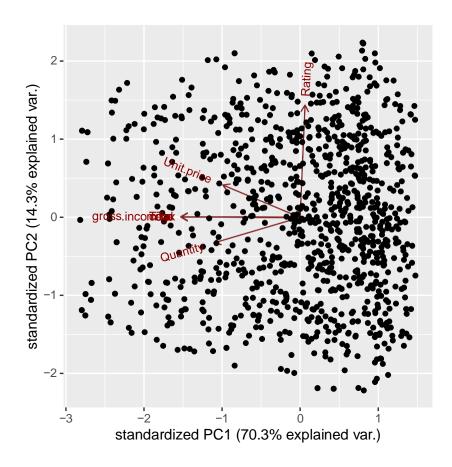
#### Implementing the solution

#### Principal Component Analysis Selecting relevant columns

```
# Selecting the numerical data.
carrefour \leftarrow carrefour_df[,c(5:7, 11, 13:15)]
head(carrefour)
##
     Unit.price Quantity
                             Tax cogs gross.income Rating
                                                                Total
                                                         9.1 548.9715
## 1
          74.69
                       7 26.1415 522.83
                                              26.1415
## 2
          15.28
                       5 3.8200 76.40
                                               3.8200
                                                         9.6 80.2200
## 3
          46.33
                       7 16.2155 324.31
                                              16.2155
                                                         7.4 340.5255
## 4
          58.22
                       8 23.2880 465.76
                                              23.2880
                                                         8.4 489.0480
## 5
          86.31
                       7 30.2085 604.17
                                              30.2085
                                                         5.3 634.3785
## 6
          85.39
                       7 29.8865 597.73
                                                         4.1 627.6165
                                              29.8865
# We then pass df to the prcomp(). We also set two arguments, center and scale,
# to be TRUE then preview our object with summary
#
carrefour_df.pca <- prcomp(carrefour_df[,c(5:7, 11, 13:15)], center = TRUE, scale. =
TRUE)
summary(carrefour_df.pca)
## Importance of components:
                                                    PC4
                             PC1
                                    PC2
                                            PC3
                                                              PC5
                          2.2185 1.0002 0.9939 0.30001 2.981e-16 1.493e-16
## Standard deviation
## Proportion of Variance 0.7031 0.1429 0.1411 0.01286 0.000e+00 0.000e+00
## Cumulative Proportion 0.7031 0.8460 0.9871 1.00000 1.000e+00 1.000e+00
##
                                PC7
## Standard deviation
                           9.831e-17
## Proportion of Variance 0.000e+00
## Cumulative Proportion 1.000e+00
# As a result we obtain 7 principal components,
# each which explain a percentate of the total variation of the dataset
# PC1 explains 70% of the total variance, which means that nearly two thirds
# of the information in the dataset (7 variables) can be encapsulated
# by just that one Principal Component. PC2 explains 14.3% and PC3 explains 14.1% of the variance.
# Calling str() to have a look at your PCA object
# ---
str(carrefour_df.pca)
```

## List of 5

```
: num [1:7] 2.22 1.00 9.94e-01 3.00e-01 2.98e-16 ...
   $ rotation: num [1:7, 1:7] -0.292 -0.325 -0.45 -0.45 -0.45 ...
    ..- attr(*, "dimnames")=List of 2
##
    .. ..$ : chr [1:7] "Unit.price" "Quantity" "Tax" "cogs" ...
    ....$: chr [1:7] "PC1" "PC2" "PC3" "PC4" ...
##
##
   $ center: Named num [1:7] 55.67 5.51 15.38 307.59 15.38 ...
    ..- attr(*, "names")= chr [1:7] "Unit.price" "Quantity" "Tax" "cogs" ...
   $ scale : Named num [1:7] 26.49 2.92 11.71 234.18 11.71 ...
   ..- attr(*, "names")= chr [1:7] "Unit.price" "Quantity" "Tax" "cogs" ...
##
             : num [1:1000, 1:7] -2.005 2.306 -0.186 -1.504 -2.8 ...
## $ x
   ..- attr(*, "dimnames")=List of 2
##
   ....$: chr [1:1000] "1" "2" "3" "4" ...
##
    ....$: chr [1:7] "PC1" "PC2" "PC3" "PC4" ...
## - attr(*, "class")= chr "prcomp"
# Here we note that our pca object: The center point ($center), scaling ($scale),
# standard deviation(sdev) of each principal component.
# The relationship (correlation or anticorrelation, etc)
# between the initial variables and the principal components ($rotation).
# The values of each sample in terms of the principal components (\$x)
# Then Loading our ggbiplot library
library(ggbiplot)
## Loading required package: ggplot2
## Loading required package: plyr
## Loading required package: scales
## Loading required package: grid
ggbiplot(carrefour_df.pca)
```

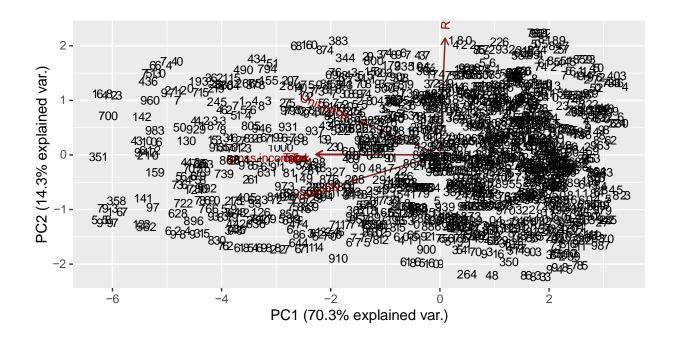


# From the graph we will see that the variables rating, unit price and Quantity contribute to PC1, # with higher values in those variables moving the samples to the right on the plot.

```
# Adding more detail to the plot, we provide arguments rownames aslabels

ggbiplot(carrefour_df.pca, labels=rownames(carrefour_df), obs.scale = 1, var.scale

= 1)
```



- # We now see which cars are similar to one another.
- # The sports cars Maserati Bora, Ferrari Dino and Ford Pantera L all cluster together at the top

#### Challenging our solution

#### t\_SNE

```
# Loading our tnse library
#
library(Rtsne)

# Curating the database for analysis
#
Quantitys<-carrefour_df$Quantity
carrefour_df$Quantity <-as.factor(carrefour_df$Quantity)
# For plotting
#
colors = rainbow(length(unique(carrefour_df$Quantity)))
names(colors) = unique(carrefour_df$Quantity)</pre>
```

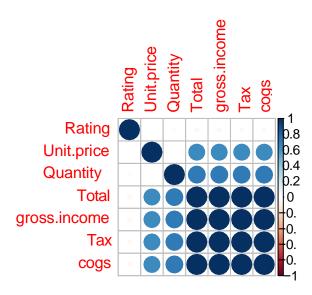
Exercuting our algorithm

```
# Executing the algorithm on curated data
#
```

```
#tsne <- Rtsne(train[,-1], dims = 2, perplexity=30, verbose=TRUE,
\#max\_iter = 500)
# Getting the duration of execution
\#exeTimeTsne \leftarrow system.time(Rtsne(train[,-1], dims = 2, perplexity=30,
#verbose=TRUE, max_iter = 500))
Ploting the graph
# Plotting our graph and closely examining the graph
#plot(tsne$Y, t='n', main="tsne")
#text(tsne$Y, labels=carrefour_df$Quantity, col=colors[carrefour_df$Quantity])
Part 2: Feature Selection
Importing Libraries
# Importing caret library
library(caret)
## Loading required package: lattice
# importing corrplot library
library(corrplot)
## Warning: package 'corrplot' was built under R version 4.0.5
## corrplot 0.84 loaded
# Importing clustvarsel library
library(clustvarsel)
## Warning: package 'clustvarsel' was built under R version 4.0.5
## Loading required package: mclust
## Warning: package 'mclust' was built under R version 4.0.5
## Package 'mclust' version 5.4.7
## Type 'citation("mclust")' for citing this R package in publications.
## Package 'clustvarsel' version 2.3.4
## Type 'citation("clustvarsel")' for citing this R package in publications.
```

```
# importing the mclust library
library(mclust)
# Selecting the numerical data.
carrefour_df$Quantity <- as.integer(as.integer(carrefour_df$Quantity))</pre>
carrefour <- carrefour_df[,c(5:7, 11, 13:15)]
head(carrefour)
##
     Unit.price Quantity
                             Tax cogs gross.income Rating
                                                                Total
## 1
          74.69
                                                         9.1 548.9715
                      7 26.1415 522.83
                                              26.1415
## 2
          15.28
                       5 3.8200 76.40
                                               3.8200
                                                          9.6 80.2200
## 3
          46.33
                       7 16.2155 324.31
                                                          7.4 340.5255
                                              16.2155
## 4
          58.22
                       8 23.2880 465.76
                                              23.2880
                                                          8.4 489.0480
## 5
                       7 30.2085 604.17
          86.31
                                              30.2085
                                                          5.3 634.3785
## 6
          85.39
                       7 29.8865 597.73
                                              29.8865
                                                          4.1 627.6165
# Calculating the correlation matrix
# ---
#
correlationMatrix <- cor(carrefour)</pre>
# Find attributes that are highly correlated
highlyCorrelated <- findCorrelation(correlationMatrix, cutoff=0.75)
# Highly correlated attributes
#
highlyCorrelated
## [1] 4 7 3
names(carrefour[,highlyCorrelated])
## [1] "cogs" "Total" "Tax"
# The highly correlated columns are cogs, total and tax
# we shall drop these highly correlated columns
# We can remove the variables with a higher correlation
# and comparing the results graphically as shown below
# ---
# Removing Redundant Features
# ---
carrefour1 <- carrefour[-highlyCorrelated]</pre>
# Performing our graphical comparison
```

```
par(mfrow = c(1, 2))
corrplot(correlationMatrix, order = "hclust")
corrplot(cor(carrefour1), order = "hclust")
```





# after droping the highly correlated columns we remain with rating, unit price, quantity and gross inc

#### Challenging our solution

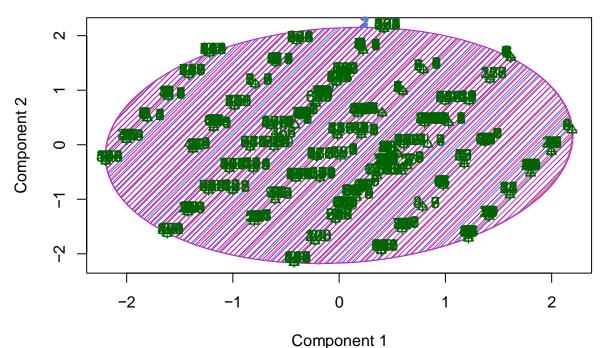
Using the Embedded Method Importing the libraries

```
# Selecting the numerical data.
# ---
#
carrefour <- carrefour_df[,c(5:7, 11, 13:15)]
head(carrefour)</pre>
```

```
##
     Unit.price Quantity
                              Tax
                                    cogs gross.income Rating
                                                                  Total
          74.69
## 1
                          26.1415 522.83
                                               26.1415
                                                           9.1 548.9715
## 2
          15.28
                           3.8200 76.40
                                                3.8200
                                                           9.6 80.2200
## 3
          46.33
                        7
                          16.2155 324.31
                                               16.2155
                                                           7.4 340.5255
## 4
          58.22
                        8 23.2880 465.76
                                                           8.4 489.0480
                                               23.2880
## 5
          86.31
                        7 30.2085 604.17
                                               30.2085
                                                           5.3 634.3785
## 6
          85.39
                        7 29.8865 597.73
                                               29.8865
                                                           4.1 627.6165
```

```
# We will use the ewkm function from the wskm package.
# This is a weighted subspace clustering algorithm that is well suited to very high dimensional data.
# We install and load our wskm package
library(wskm)
## Warning: package 'wskm' was built under R version 4.0.5
## Loading required package: latticeExtra
## Warning: package 'latticeExtra' was built under R version 4.0.5
##
## Attaching package: 'latticeExtra'
## The following object is masked from 'package:ggplot2':
##
##
       layer
## Loading required package: fpc
## Warning: package 'fpc' was built under R version 4.0.5
set.seed(2)
model <- ewkm(carrefour_df[,c(5:7, 11, 13:15)], 3, lambda=2, maxiter=1000)
# Loading and installing our cluster package
library("cluster")
# Cluster Plot against 1st 2 principal components
# ---
#
clusplot(carrefour_df[1:4], model$cluster, color=TRUE, shade=TRUE,
labels=2, lines=1, main='Cluster Analysis for carrefour dataset')
```

## **Cluster Analysis for carrefour dataset**



These two components explain 53.35 % of the point variability.

```
# Weights are calculated for each variable and cluster.

# They are a measure of the relative importance of each variable

# with regards to the membership of the observations to that cluster.

# The weights are incorporated into the distance function,

# typically reducing the distance for more important variables.

# Weights remain stored in the model and we can check them as follows:

# round(model$weights*100,2)
```

Part 3: Association Rule

Importing the library

```
# Loading the arules library
#
library(arules)
```

## Warning: package 'arules' was built under R version 4.0.5

```
## Loading required package: Matrix
## Attaching package: 'arules'
## The following objects are masked from 'package:base':
##
       abbreviate, write
Importing the dataset
# Loading our dataset
path <- "http://bit.ly/SupermarketDatasetII"</pre>
supermarket_df <- read.transactions(path, sep = ",")</pre>
## Warning in asMethod(object): removing duplicated items in transactions
supermarket df
## transactions in sparse format with
## 7501 transactions (rows) and
## 119 items (columns)
Data cleaning
duplicated_rows <- supermarket_df[!duplicated(supermarket_df),]</pre>
# Lets print out the variable duplicated_rows and see these duplicated rows
duplicated rows
## transactions in sparse format with
## 5154 transactions (rows) and
## 119 items (columns)
# Verifying the object's class
# This should show us transactions as the type of data that we will need
#
class(supermarket_df)
## [1] "transactions"
## attr(,"package")
## [1] "arules"
# Previewing our first 5 transactions
inspect(supermarket_df[1:5])
```

```
##
       items
##
   [1] {almonds,
##
        antioxydant juice,
##
        avocado,
##
        cottage cheese,
##
        energy drink,
##
        frozen smoothie,
##
        green grapes,
##
        green tea,
        honey,
##
##
        low fat yogurt,
##
        mineral water,
##
        olive oil,
##
        salad,
##
        salmon,
##
        shrimp,
##
        spinach,
##
        tomato juice,
##
        vegetables mix,
##
        whole weat flour,
##
        yams}
## [2] {burgers,
##
        eggs,
##
        meatballs}
## [3] {chutney}
## [4] {avocado,
##
        turkey}
## [5] {energy bar,
##
        green tea,
##
        milk,
##
        mineral water,
##
        whole wheat rice}
# If we wanted to preview the items that make up our dataset,
# alternatively we can do the following
# ---
#
items<-as.data.frame(itemLabels(supermarket_df))</pre>
colnames(items) <- "Item"
head(items, 10)
##
                    Item
## 1
                 almonds
## 2
      antioxydant juice
## 3
               asparagus
## 4
                 avocado
## 5
             babies food
## 6
                   bacon
         barbecue sauce
## 7
## 8
               black tea
## 9
             blueberries
```

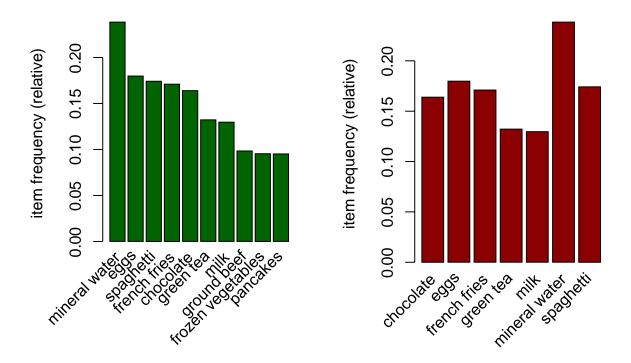
## 10

body spray

```
# Generating a summary of the transaction dataset
# ---
# This would give us some information such as the most purchased items,
# distribution of the item sets (no. of items purchased in each transaction), etc.
#
summary(supermarket_df)
## transactions as itemMatrix in sparse format with
   7501 rows (elements/itemsets/transactions) and
    119 columns (items) and a density of 0.03288973
##
## most frequent items:
## mineral water
                           eggs
                                     spaghetti
                                                french fries
                                                                  chocolate
##
            1788
                           1348
                                          1306
                                                         1282
                                                                        1229
##
         (Other)
##
           22405
##
## element (itemset/transaction) length distribution:
##
   sizes
                                                                               15
##
                      4
                           5
                                           8
                                                9
                                6
                                                    10
                                                          11
                                                               12
                                                                    13
                                                                          14
                                                                                    16
##
   1754 1358 1044
                    816
                        667
                              493
                                   391
                                         324
                                              259
                                                    139
                                                         102
                                                               67
                                                                    40
                                                                          22
                                                                               17
                                                                                     4
          19
##
     18
                20
##
      1
           2
                 1
##
##
     Min. 1st Qu. Median
                              Mean 3rd Ou.
                                                Max.
##
     1.000
              2.000
                      3.000
                               3.914
                                       5.000
                                               20.000
##
## includes extended item information - examples:
##
                labels
## 1
               almonds
## 2 antioxydant juice
             asparagus
# Exploring the frequency of some articles
# i.e. transacations ranging from 8 to 10 and performing
# some operation in percentage terms of the total transactions
itemFrequency(supermarket_df[, 8:10],type = "absolute")
##
     black tea blueberries
                             body spray
##
           107
                         69
                             86
round(itemFrequency(supermarket_df[, 8:10],type = "relative")*100,2)
##
     black tea blueberries
                             body spray
##
          1.43
                       0.92
                             1.15
# Producing a chart of frequencies and fitering
# to consider only items with a minimum percentage
\# of support/ considering a top x of items
```

```
# ---
# Displaying top 10 most common items in the transactions dataset
# and the items whose relative importance is at least 10%

#
par(mfrow = c(1, 2))
# plot the frequency of items
itemFrequencyPlot(supermarket_df, topN = 10, col="darkgreen")
itemFrequencyPlot(supermarket_df, support = 0.1,col="darkgreen")
```



```
# Building a model based on association rules
# using the apriori function
# ---
# We use Min Support as 0.001 and confidence as 0.8
rules <- apriori (supermarket_df, parameter = list(supp = 0.001, conf =
(0.8)
## Apriori
##
## Parameter specification:
    confidence minval smax arem aval originalSupport maxtime support minlen
##
           0.8
                  0.1
                          1 none FALSE
                                                   TRUE
                                                                  0.001
##
    maxlen target
                   ext
##
        10 rules TRUE
```

```
##
## Algorithmic control:
## filter tree heap memopt load sort verbose
     0.1 TRUE TRUE FALSE TRUE 2
## Absolute minimum support count: 7
## set item appearances ...[0 item(s)] done [0.00s].
## set transactions ...[119 item(s), 7501 transaction(s)] done [0.00s].
## sorting and recoding items ... [116 item(s)] done [0.00s].
## creating transaction tree ... done [0.00s].
## checking subsets of size 1 2 3 4 5 6 done [0.01s].
## writing ... [74 rule(s)] done [0.00s].
## creating S4 object ... done [0.00s].
rules
## set of 74 rules
# We use measures of significance and interest on the rules,
# determining which ones are interesting and which to discard.
# However since we built the model using 0.001 Min support
# and confidence as 0.8 we obtained 410 rules.
# However, in order to illustrate the sensitivity of the model to these two parameters,
# we will see what happens if we increase the support or lower the confidence level
# Building a apriori model with Min Support as 0.002 and confidence as 0.8.
rules1 <- apriori (supermarket df, parameter = list(supp = 0.002, conf =
(0.8)
## Apriori
## Parameter specification:
   confidence minval smax arem aval originalSupport maxtime support minlen
##
           0.8
                         1 none FALSE
                                                 TRUE
                                                                0.002
                  0.1
                                                            5
##
   maxlen target ext
        10 rules TRUE
##
##
## Algorithmic control:
## filter tree heap memopt load sort verbose
##
     0.1 TRUE TRUE FALSE TRUE 2 TRUE
##
## Absolute minimum support count: 15
## set item appearances ...[0 item(s)] done [0.00s].
## set transactions ...[119 item(s), 7501 transaction(s)] done [0.00s].
## sorting and recoding items ... [115 item(s)] done [0.00s].
## creating transaction tree ... done [0.00s].
## checking subsets of size 1 2 3 4 5 done [0.00s].
## writing ... [2 rule(s)] done [0.00s].
## creating S4 object ... done [0.00s].
```

```
# Building apriori model with Min Support as 0.002 and confidence as 0.6.
rules2 <- apriori (supermarket df, parameter = list(supp = 0.001, conf =
(0.6)
## Apriori
## Parameter specification:
   confidence minval smax arem aval originalSupport maxtime support minlen
                         1 none FALSE
                                                 TRUE
##
                                                                0.001
##
   maxlen target ext
##
        10 rules TRUE
##
## Algorithmic control:
   filter tree heap memopt load sort verbose
     0.1 TRUE TRUE FALSE TRUE
## Absolute minimum support count: 7
## set item appearances ...[0 item(s)] done [0.00s].
## set transactions ...[119 item(s), 7501 transaction(s)] done [0.00s].
## sorting and recoding items ... [116 item(s)] done [0.00s].
## creating transaction tree ... done [0.00s].
## checking subsets of size 1 2 3 4 5 6 done [0.01s].
## writing ... [545 rule(s)] done [0.00s].
## creating S4 object ... done [0.00s].
rules1
## set of 2 rules
rules2
```

## set of 545 rules

In our first example, we increased the minimum support of 0.001 to 0.002 and model rules went from 72 to only 2. This would lead us to understand that using a high level of support can make the model lose interesting rules. In the second example, we decreased the minimum confidence level to 0.6 and the number of model rules went from 72 to 545. This would mean that using a low confidence level increases the number of rules to quite an extent and many will not be useful.

```
# We can perform an exploration of our model

# through the use of the summary function as shown

# ---

# Upon running the code, the function would give us information about the model

# i.e. the size of rules, depending on the items that contain these rules.

# In our above case, most rules have 3 and 4 items though some rules do have upto 6.

# More statistical information such as support, lift and confidence is also provided.

# ---

# summary(rules)
```

```
## set of 74 rules
##
## rule length distribution (lhs + rhs):sizes
    3 4 5 6
## 15 42 16
##
##
     Min. 1st Qu. Median
                             Mean 3rd Ou.
                                               Max.
##
     3.000
             4.000
                      4.000
                              4.041
                                      4.000
                                               6.000
##
## summary of quality measures:
##
       support
                         confidence
                                            coverage
                                                                  lift
##
   Min.
          :0.001067
                       Min.
                              :0.8000
                                                :0.001067
                                                            Min.
                                                                    : 3.356
                                        Min.
   1st Qu.:0.001067
                                        1st Qu.:0.001333
                                                            1st Qu.: 3.432
##
                       1st Qu.:0.8000
                                                            Median: 3.795
   Median :0.001133
                       Median :0.8333
                                        Median :0.001333
##
    Mean
           :0.001256
                       Mean
                               :0.8504
                                        Mean
                                                :0.001479
                                                            Mean
                                                                    : 4.823
##
                                         3rd Qu.:0.001600
                                                            3rd Qu.: 4.877
    3rd Qu.:0.001333
                       3rd Qu.:0.8889
##
    Max.
           :0.002533
                       Max.
                               :1.0000
                                        Max.
                                                :0.002666
                                                            Max.
                                                                   :12.722
##
        count
   Min. : 8.000
   1st Qu.: 8.000
## Median: 8.500
## Mean : 9.419
   3rd Qu.:10.000
##
   Max. :19.000
##
## mining info:
##
              data ntransactions support confidence
    supermarket_df
                            7501
                                   0.001
                                                  0.8
# Observing rules built in our model i.e. first 5 model rules
# ---
#
inspect(rules[1:5])
##
       lhs
                                        rhs
                                                        support
                                                                     confidence
## [1] {frozen smoothie,spinach}
                                     => {mineral water} 0.001066524 0.8888889
## [2] {bacon,pancakes}
                                     => {spaghetti}
                                                        0.001733102 0.8125000
## [3] {nonfat milk,turkey}
                                     => {mineral water} 0.001199840 0.8181818
## [4] {ground beef,nonfat milk}
                                     => {mineral water} 0.001599787 0.8571429
## [5] {mushroom cream sauce,pasta}
                                     => {escalope}
                                                        0.002532996 0.9500000
##
       coverage
                   lift
                              count
## [1] 0.001199840
                    3.729058
## [2] 0.002133049
                    4.666587 13
## [3] 0.001466471
                    3.432428
## [4] 0.001866418
                   3.595877 12
## [5] 0.002666311 11.976387 19
# Interpretations:
# If someone buys frozen smoothie and spinach, they are 89% likely to buy mineral water too
```

If someone buys frozen smoothie and spinach, they are 89% likely to buy mineral water too If someone buys becon and pancakes, they are 81% likely to buy spaghetti If someone buys nonfat

milk and turkey, they are 82% likely to buy mineral water If someone buys ground beef and nonfat milk, they are 86% likely to buy mineral water If someone buys mushroom cream sauce and pasta, they are 95% likely to buy escalope

```
# Ordering these rules by a criteria such as the level of confidence
# then looking at the first five rules.
# We can also use different criteria such as: (by = "lift" or by = "support")
rules<-sort(rules, by="confidence", decreasing=TRUE)</pre>
inspect(rules[1:5])
##
       lhs
                                                     rhs
                                                                      support
## [1] {french fries,mushroom cream sauce,pasta} => {escalope}
                                                                      0.001066524
## [2] {ground beef, light cream, olive oil}
                                                   => {mineral water} 0.001199840
## [3] {cake,meatballs,mineral water}
                                                  => {milk}
                                                                      0.001066524
## [4] {cake,olive oil,shrimp}
                                                  => {mineral water} 0.001199840
## [5] {mushroom cream sauce,pasta}
                                                  => {escalope}
                                                                      0.002532996
##
       confidence coverage
                              lift
                                         count
## [1] 1.00
                   0.001066524 12.606723
## [2] 1.00
                   0.001199840 4.195190
## [3] 1.00
                   0.001066524
                                7.717078
                                          8
## [4] 1.00
                   0.001199840
                                4.195190 9
## [5] 0.95
                   0.002666311 11.976387 19
# Interpretation
# The given four rules have a confidence of 100 with only rule five having a confidence of 95%.
# If we're interested in making a promotion relating to the sale of escalope,
# we could create a subset of rules concerning these products
# This would tell us the items that the customers bought before purchasing escalope
# ---
#
escalope <- subset(rules, subset = rhs %pin% "escalope")
# Then order by confidence
escalope<-sort(escalope, by="confidence", decreasing=TRUE)
inspect(escalope[1:2])
##
       lhs
                                                     rhs
                                                                 support
## [1] {french fries,mushroom cream sauce,pasta} => {escalope} 0.001066524
## [2] {mushroom cream sauce,pasta}
                                                  => {escalope} 0.002532996
      confidence coverage
                               lift
                                       count
## [1] 1.00
                  0.001066524 12.60672 8
## [2] 0.95
                  0.002666311 11.97639 19
```

We are 100% confident that customers who bought french fries, mushroom creem sauce and pasta are likely to buy escalope. we are 95% confident that customers who bought mushroom cream sauce and pasta are likely to buy escalope in future.

```
# What if we wanted to determine items that customers might buy
# who have previously bought escalope?
#
# Subset the rules
escalope <- subset(rules, subset = lhs %pin% "escalope")</pre>
# Order by confidence
escalope<-sort(escalope, by="confidence", decreasing=TRUE)
# inspect top 5
inspect(escalope[1:2])
##
       lhs
                                             rhs
                                                                      confidence
                                                          support
## [1] {escalope,hot dogs,mineral water} => {milk}
                                                          0.001066524 0.8888889
## [2] {escalope,french fries,shrimp}
                                          => {chocolate} 0.001066524 0.8888889
##
       coverage lift
                           count
## [1] 0.00119984 6.859625 8
## [2] 0.00119984 5.425188 8
```

We are 89% confident that customers who bought escalope previously are likely to buy escalope, hot dogs, mineral water and milk in future. we are 89% confident that customers who bought escalopes are likely to buy escalope, french fries, shrimp and chocolate in future.

#### Part 4: Anomaly Detection

Loading our dataset

```
# Load tidyverse and anomalize
# ---
library(tidyverse)
## --- Attaching packages------ tidyverse 1.3.0 ---
## v tibble 3.1.0
                      v dplyr
                               1.0.5
## v tidyr
            1.1.3
                      v stringr 1.4.0
## v readr 1.4.0
                      v forcats 0.5.1
## v purrr
            0.3.4
## --- Conflicts -----
                                    ----- tidyverse_conflicts() ---
## x dplyr::arrange()
                          masks plyr::arrange()
## x readr::col factor()
                          masks scales::col factor()
## x purrr::compact()
                          masks plyr::compact()
## x dplyr::count()
                          masks plyr::count()
## x purrr::discard()
                          masks scales::discard()
## x tidyr::expand()
                          masks Matrix::expand()
## x dplyr::failwith()
                          masks plyr::failwith()
## x dplyr::filter()
                          masks stats::filter()
## x dplyr::id()
                          masks plyr::id()
## x dplyr::lag()
                          masks stats::lag()
## x latticeExtra::layer() masks ggplot2::layer()
## x purrr::lift()
                          masks caret::lift()
```

```
## x purrr::map()
                            masks mclust::map()
## x dplyr::mutate()
                            masks plyr::mutate()
## x tidyr::pack()
                            masks Matrix::pack()
## x dplyr::recode()
                            masks arules::recode()
## x dplyr::rename()
                            masks plyr::rename()
## x dplyr::summarise()
                            masks plyr::summarise()
## x dplyr::summarize()
                            masks plyr::summarize()
## x tidyr::unpack()
                            masks Matrix::unpack()
library(tibbletime)
## Warning: package 'tibbletime' was built under R version 4.0.5
## Attaching package: 'tibbletime'
## The following object is masked from 'package:stats':
##
##
       filter
library(anomalize)
## Warning: package 'anomalize' was built under R version 4.0.5
## == Use anomalize to improve your Forecasts by 50%! ======
## Business Science offers a 1-hour course - Lab #18: Time Series Anomaly Detection!
## </> Learn more at: https://university.business-science.io/p/learning-labs-pro </>
library(timetk)
## Warning: package 'timetk' was built under R version 4.0.5
sales <- "http://bit.ly/CarreFourSalesDataset"</pre>
sales_dataset <- read.csv(sales)</pre>
head(sales_dataset)
##
          Date
                   Sales
## 1 1/5/2019 548.9715
## 2 3/8/2019 80.2200
## 3 3/3/2019 340.5255
## 4 1/27/2019 489.0480
## 5 2/8/2019 634.3785
## 6 3/25/2019 627.6165
# viewing the tail of the data
tail(sales_dataset)
```

```
##
                        Sales
              Date
## 995
                      63.9975
        2/18/2019
## 996
        1/29/2019
                      42.3675
## 997
          3/2/2019 1022.4900
## 998
          2/9/2019
                      33.4320
## 999
        2/22/2019
                      69.1110
## 1000 2/18/2019
                    649.2990
Converting date column to date data type
# convert date info in format 'mm/dd/yyyy'
strDates <- c("01/05/2019", "3/31/2019")
sales_dataset$Date <- as.Date(strDates, "%m/%d/%Y")</pre>
head(sales_dataset)
##
            Date
                     Sales
## 1 2019-01-05 548.9715
## 2 2019-03-31 80.2200
## 3 2019-01-05 340.5255
## 4 2019-03-31 489.0480
## 5 2019-01-05 634.3785
## 6 2019-03-31 627.6165
Chenging the dataset to tibble
# Convert df to a tibble
sales_dataset <- as_tibble(sales_dataset)</pre>
class(sales_dataset)
## [1] "tbl_df"
                     "tbl"
                                    "data.frame"
#sales dataset anomalized <- sales dataset %>%
 # time_decompose(overall, merge = TRUE) %>%
 # anomalize(remainder) %>%
                          time_recompose()
#sales_dataset_anomalized %>% glimpse()
# Detecting our anomalies
# We now use the following functions to detect and visualize anomalies;
# We decomposed the "count" column into "observed", "season", "trend", and "remainder" columns.
# The default values for time series decompose are method = "stl",
# which is just seasonal decomposition using a Loess smoother (refer to stats::stl()).
# The frequency and trend parameters are automatically set based on the time scale (or periodicity)
# of the time series using tibbletime based function under the hood.
# time_decompose() - this function would help with time series decomposition.
# anomalize() -
# We perform anomaly detection on the decomposed data using
# the remainder column through the use of the anomalize() function
# which procides 3 new columns; "remainder_l1" (lower limit),
```

# "remainder\_l2" (upper limit), and "anomaly" (Yes/No Flag).

```
# The default method is method = "iqr", which is fast and relatively
# accurate at detecting anomalies.
# The alpha parameter is by default set to alpha = 0.05,
# but can be adjusted to increase or decrease the height of the anomaly bands,
# making it more difficult or less difficult for data to be anomalous.
# The max_anoms parameter is by default set to a maximum of max_anoms = 0.2
# for 20% of data that can be anomalous.
# time recompose()-
# We create the lower and upper bounds around the "observed" values
# through the use of the time_recompose() function, which recomposes
# the lower and upper bounds of the anomalies around the observed values.
# We create new columns created: "recomposed_l1" (lower limit)
# and "recomposed_l2" (upper limit).
# plot anomalies() -
# we now plot using plot_anomaly_decomposition() to visualize out data.
# ---
#
               %>%
#sales dataset
 # time decompose(sales) %>%
 #anomalize(remainder) %>%
 #time_recompose() %>%
 #plot_anomalies(time_recomposed = TRUE, ncol = 3, alpha_dots = 0.5)
```