



Entry Level 資格

Qualification 點位升級單積分

PT-VIP ¹	Platinum VIP 白金VIP級	1680 PV
GOLD ²	Gold 金級	720 PV
SILVER ³	Silver 銀級	240 PV
Q-SILVER ⁴	Q-Silver Q-銀級	60 PV

Membership

This is an advanced and powerful compensation plan which offers greater profitability. It eliminates the pitfalls, drawback and weakness of traditional network marketing systems. It will propel you toward **Financial Freedom**.

這是一個極具優勢與競爭力，并能帶給您很高回報的獎金計劃。它改善了以往直銷體系中獎金計劃存在的弊端與缺點，它將引領您通往創富之路。

1. Performance Bonus 培育獎金 - 12% (weekly 週薪)

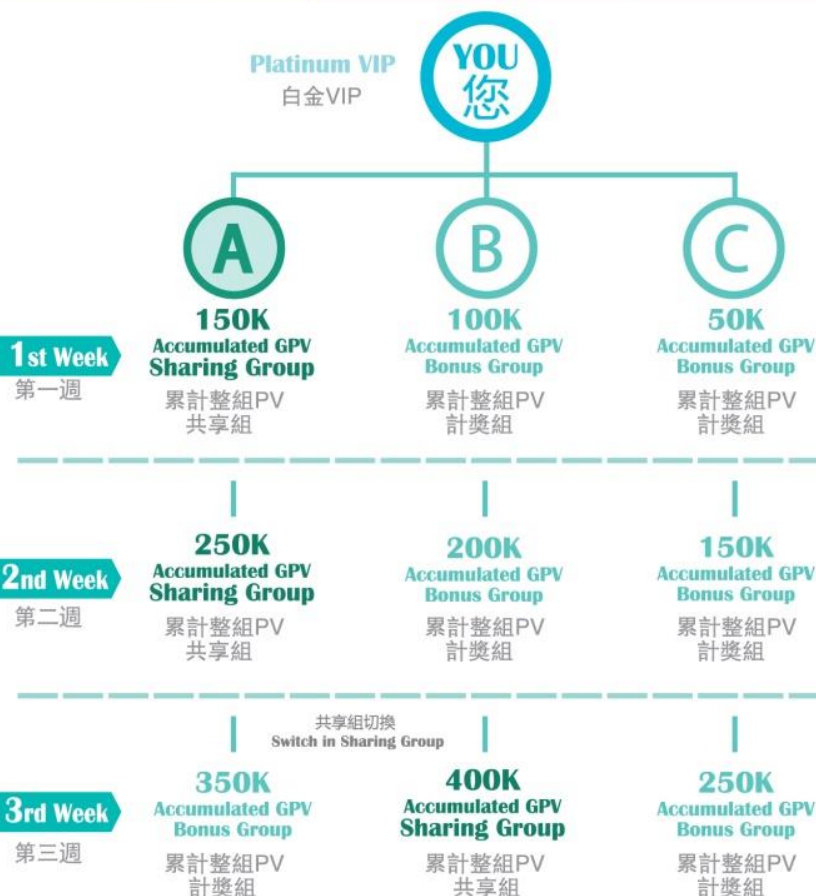
Entry Level 級別	Performance Bonus 培育獎金	Weekly Bonus Ceiling 週獎金封頂
Platinum VIP 白金VIP級	12%	USD 22500 per leg / 每部門
Gold 金級	10%	USD 7500 per leg / 每部門
Silver 銀級	8%	USD 1500 per leg / 每部門
Q-Silver Q-銀級	8%	USD 750 per leg / 每部門

★ Highlight 特點

1. Unlimited Brought Forward 無限累積
2. Unlimited Direct Group(s) 無限組織
3. Higher Return 高回報

Bonus Calculation 獎金計算 (Placement Tree 服務網)

= [Current Accumulated PV of (New) Bonus Group(s) - Last Week Accumulated PV of Bonus Group(s)] x % of PB
= 【現計獎部門累計PV-上周計獎部門累計PV】x 培育獎金比例



1. New Membership 新加盟

$$= (100K \times 12\%) + (50K \times 12\%)$$

$$= \text{USD}18,000$$

2. No Change in Sharing & Bonus Group 共享組與獎金組不切換的情況

$$= (200K - 100K) \times 12\% + (150K - 50K) \times 12\%$$

$$= \text{USD}24,000$$

3. Switch in Sharing Group 共享組切換的情況

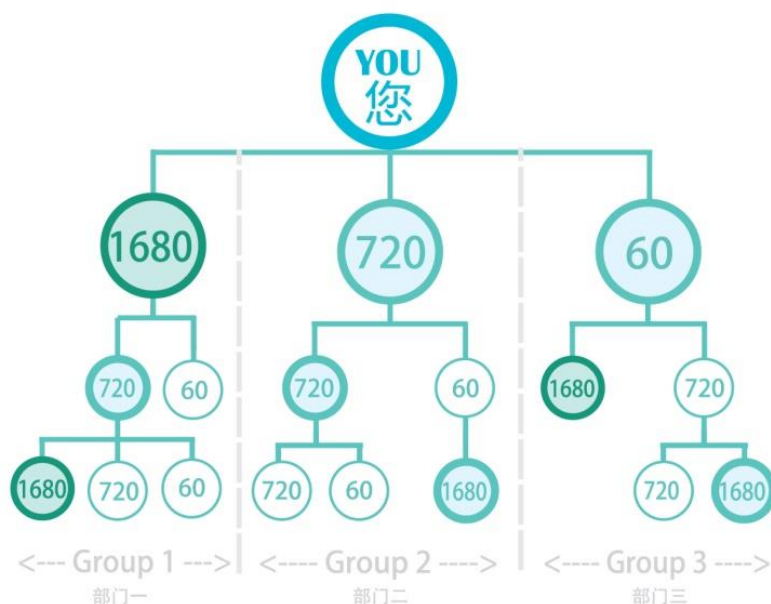
$$= (350K - 200K) \times 12\% + (250K - 150K) \times 12\%$$

$$= \text{USD}30,000$$



2. Development Bonus 拓展獎金 -10% (Weekly週薪)

Sharing Unit 共享單位 Bonus Unit 計獎單位

1st Week 第一周
Illustration 舉例講解

Bonus Calculation (Placement Tree)

獎金計算 (服務網)

60PV = 1 unit = USD6

Layer 1 第一層

$$= ([720/60] + [60/60]) \times 6$$

$$= (12 + 1) \times 6 = \text{USD78}$$

Layer 2 第二層

$$= ([720/60] + [720/60]) \times 6$$

$$= (12 + 12) \times 6 = \text{USD144}$$

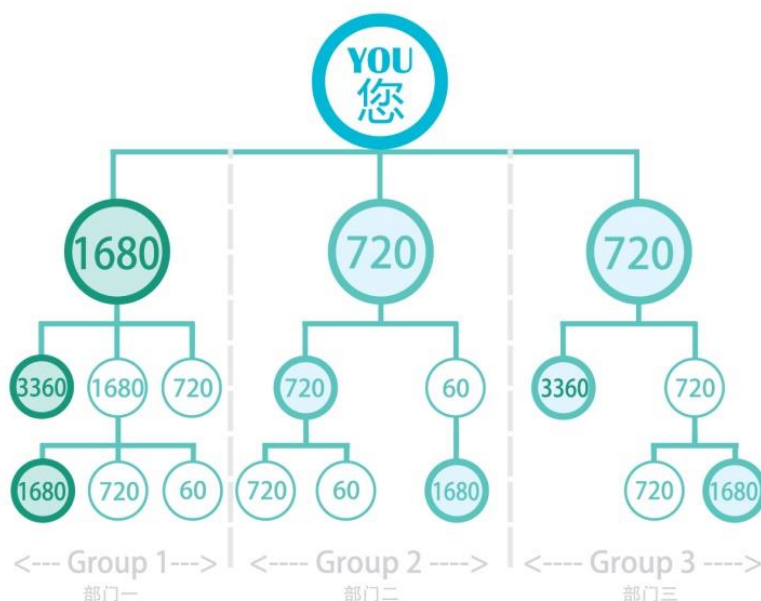
Layer 3 第三層

$$= ([1680/60] + [1680/60]) \times 6$$

$$= (28 + 28) \times 6 = \text{USD336}$$

Total bonus for this week 本周總獎金

$$\text{USD558} = (\text{USD78} + \text{USD144} + \text{USD336})$$

2nd Week 第二周
Illustration 舉例講解

Bonus Calculation (Placement Tree)

獎金計算 (服務網)

60PV = 1 unit = USD6

Layer 1 第一層

$$= ([720/60] + [720/60]) \times 6$$

$$= (12 + 12) \times 6 = \text{USD144}$$

Layer 2 第二層

$$= ([720/60] + [3360/60]) \times 6$$

$$= (12 + 56) \times 6 = \text{USD408}$$

Layer 3 第三層

$$= ([1680/60] + [1680/60]) \times 6$$

$$= (28 + 28) \times 6 = \text{USD336}$$

Total bonus for this week 本周總獎金

$$\text{USD330} = (\text{USD144} + \text{USD408} + \text{USD336}) - \text{USD558}$$

Remarks: Above bonus calculation modification starts from January 11th, 2016.

備注：以上獎金計算調整從2016年1月11日開始。



3. Leadership Bonus 管理獎金 -45% (Weekly 週薪)

Leadership Bonus entitles you to receive a percentage of Performance Bonus, up to 12 generations based on sponsor tree and ranking.

根據您的獎銜和銷售網，您可獲取高達十二代的管理獎金。

Ranking級別\ Generation代數	1	2	3	4	5	6	7	8	9	10	11	12	Total總數	Minimum GPV組織積分要求	Organization Requirement組織架構要求
5 Star Director 5星董事	10%	5%	5%	5%	5%	5%	5%	1%	1%	1%	1%	1%	45%	60,000,000PV	Minimum 3 legs, one 3 Star Director in each leg. 三個部門各有一個3星董事。
4 Star Director 4星董事	10%	5%	5%	5%	5%	5%	5%	1%	1%	1%	1%		44%	20,000,000PV	Minimum 3 legs, one 2 Star Director in each leg. 三個部門各有一個2星董事。
3 Star Director 3星董事	10%	5%	5%	5%	5%	5%	5%	1%	1%	1%			43%	9,000,000PV	Minimum 3 legs, one 1 Star Director in each leg. 三個部門各有一個1星董事。
2 Star Director 2星董事	10%	5%	5%	5%	5%	5%	5%	1%	1%				42%	3,750,000PV	Minimum 3 legs, one 7 Diamond in each leg. 三個部門各有一個7級鑽石。
1 Star Director 1星董事	10%	5%	5%	5%	5%	5%	5%	1%					41%	1,500,000PV	Minimum 3 legs, one 6 Diamond in each leg. 三個部門各有一個6級鑽石。
7 Diamond 七級鑽石	10%	5%	5%	5%	5%	5%	5%						40%	450,000PV	Minimum 3 legs, one 5 Diamond in each leg. 三個部門各有一個5級鑽石。
6 Diamond 六級鑽石	10%	5%	5%	5%	5%	5%							35%	225,000PV	Minimum 2 legs, one 5 Diamond in each leg. 兩個部門各有一個5級鑽石。
5 Diamond 五級鑽石	10%	5%	5%	5%	5%								30%	75,000PV	Minimum 2 legs, one 4 Diamond in each leg. 兩個部門各有一個4級鑽石。
4 Diamond 四級鑽石	10%	5%	5%	5%									25%	15,000PV	Minimum 2 legs, one 3 Diamond in each leg. 兩個部門各有一個3級鑽石。
3 Diamond 三級鑽石	10%	5%	5%										20%	3,600PV	Minimum 2 legs, one 2 Diamond in each leg. 兩個部門各有一個2級鑽石。
2 Diamond 二級鑽石	10%	5%											15%	1,680PV	N/A 無
1 Diamond 一級鑽石	10%												10%	720PV	N/A 無

★ Highlight 特點

- 1.Earn up to 12 Generations 高達12代獎金
- 2.Unlimited & High Payout 沒有封頂，高撥比
- 3.Never Demote Ranking 永不降級

4. Repeat/Maintenance Order Bonus 零售單/重銷單獎金 - (Cycle 期薪)

By purchasing a repeat or/and maintenance order for 30PV and above within every cycle, you are entitled for the following 4 bonuses.

Get rewarded for your efforts.

每期購買個人重消（零售）單或（零售 + 重消單）滿 30PV 及其以上的點位，可以領取以下四項零售獎金，多勞多得。

<1>.Repeat Order Bonus: 15 Levels Matrix Bonus (Placement Tree)

零售獎：15層 矩阵獎金（按服務網計算）

By purchasing a repeat or/and maintenance order for 30PV and above, you can earn 4.5% on 30PV from every qualified account within 15 layers (layer can be compressed) under your placement network. Therefore, each qualified account pays 1.35USD as your 15 Level Matrix Bonus.

達到個人零售或重消 30PV，還有個人零售 + 重消達到 30PV 的均可拿其服務網下人員 15 層（可緊縮層）的每個合格點位 30PV 的 4.5%，即每個點位 1.35 美元的獎金。

★ Highlight 特點

- 1.Unlimited & High Payout 沒有封頂，高撥比
- 2.Be Greatly Rewarded 多勞多得

Layers層數	Bonus Percentage拿獎比例
1	4.5%
2	4.5%
3	4.5%
4	4.5%
5	4.5%
6	4.5%
7	4.5%
8	4.5%
9	4.5%
10	4.5%
11	4.5%
12	4.5%
13	4.5%
14	4.5%
15	4.5%

**<2>.Repeat Order Bonus : Breakaway Bonus (Sponsor Tree)**

零售獎：級差獎金（按銷售網計算）

Bonus Calculation(結算標準):

Calculated based on the sponsor network, the combination of additional performance of repeat (maintenance) order over 30PV of every account under your tree including your account itself would let you receive the following bonus. Should Sales Performance from any Qualified Account within your sponsor network exceeds 3500PV, it will not be accumulated into your group sales bonus (Breakaway).

以銷售網為基礎，每合格點位扣除 30PV 外的每期新增重消（零售）業績之和，即可得到下列獎金。你的銷售網下，如果某點位小組業績達到 3500PV 及以上，不再累計入你小組業績。

Sales Performance Structure 業績模型	Bonus Payout Percentage 領取獎金比例
0<PV<100	21%
100≤PV<200	25%
200≤PV<400	29%
400≤PV<800	33%
800≤PV<1600	37%
1,600≤PV<3500	41%
3500≤PV	45%

Illustration 舉例講解

You directly sponsored 3 distributors, together with the 3, your Personal Group now has 4 individuals. Each of you reached 200PV on current cycle, therefore Personal Sales Bonus calculation as below:

假設您直推 3 個下線直銷商，此時您與這 3 位朋友就是您的個人小組共 4 人，當期每人都達到 200PV，那麼個人之業績獎金之計算結果如下：

Your Personal Group (4 Individuals) total sales as 800PV:

您的本人的小組（共 4 人）總業績為 800PV:

Total Group Sales Bonus (4 Individuals)

= 800 x 37% = USD296

全組之總業績獎金（4 人）= 800 x 37% = 296(美金)

A1 Group Sales Bonus = 200 x 29% = USD58

下線 A1 之業績獎金 = 200 x 29% = 58(美金)

A2 Group Sales Bonus = 200 x 29% = USD58

下線 A2 之業績獎金 = 200 x 29% = 58(美金)

A3 Group Sales Bonus = 200 x 29% = USD58

下線 A3 之業績獎金 = 200 x 29% = 58(美金)

Your Breakaway Bonus for current cycle

= Total Group Sales Bonus - All downlines Group Sales Bonus

= 296 - 58 - 58 - 58 = USD122

故最後當期屬於您自己的級差獎金

= 全組的總業績獎金 - 所有下線的業績獎金

= 296 - 58 - 58 - 58 = 122 美金

Remark: All calculations are based on the assumption that total sales accumulated is greater than 30PV

備注：此處的業績累計都是以超過 30PV 的業績計算

**<3>.Repeat Order Bonus: Horizontal S.D bonus (Sponsor Tree)**

零售獎：寬度S.D獎金（按銷售網計算）

Bonus Calculation(結算標準):**1.Qualifying terms for S.D(Super Distributor)**

S.D (超級直銷商) 的資格認定：

①After deduction of 30PV from account, the remaining accumulated PV of Personal Group Sales must reach 3500PV or above

每合格點位扣除 30PV 外，個人小組業績達到 3500PV 及以上為合格 S.D;

②After deduction of a qualified S.D within existing group, Personal Group Sales from other accounts must reach 1750PV

扣除已達到 S.D 部門，其他部門小組業績達到 1750PV 為合格的 S.D

③Having two qualified S.D from two different group within sponsor network

在合格點位下有兩個部門達到 S.D 也可為合格 S.D

2.Under your sponsor tree, at least one group achieve the highest standards of 45% (above 3500PV) and you yourself is a qualified S.D

在您的銷售網下人員，有達到 S.D 資格，且您本人也符合 S.D 資格。

Personal Group Sales 本人小組業績	Bonus Payout Percentage 領取獎金比例
≥3500PV and above ≥3500PV及以上	Total group sales from your first level that reaches 45%×10% 第一層達到45%小組之總業績×10%
<3500PV	(Your personal group sales + total group sales of all first level that reaches 45% - 3500PV) * 10% (個人小組業績+所有下線第一層達45%小組之總業績-3500)×10%

Illustration 舉例講解1

Your Personal Group Sales as 3500PV, Personal Group Sales for both your two horizontal downlines A and B are 3500 PV and 4000 PV respectively; A also has A1 as his downline with Personal Group Sales of 3500PV, calculation for Horizontal S.D Bonus as follows:

若您的個人小組業績為 3500PV，而您的二條寬度下線 A、B 的個人小組業績各為 3500PV、4000PV，而 A 同時也有下線 A1 個人小組業績為 3500PV，計算寬度 S.D 獎金：

Analyse (分析):

1、 You are a qualified S.D, both A and B (within your sponsor network) are qualified S.Ds, A1 (within A 's sponsor network) is also qualified as S.D

您本人為 S.D，您銷售關係傘下 A 和 B 兩條下線為 S.D，A 銷售關係傘下 A1 為 S.D；

2、 Based on the qualifications mentioned above, both You and A are entitled for Horizontal S.D Bonus

通過以上判定：您可以領取寬度 S.D 獎金，A 也可以領取寬度 S.D 獎金；

3、 Both you and A's Group Sales are 3500PV, bonus calculation as following:

(Total Group Sales of your first level S.D nearest to you x 10%)

You =3500PV x 10% +4000PV x 10% = USD750

A = 3500PV x 10% = USD350(From A1)

由於您和 A 的小組業績等於 3500PV，故計算如下：

您可領 $3500PV \times 10\% + 4000PV \times 10\% = 750$ 美金

A 可領 $3500PV \times 10\% = 350$ 美金

Remark: A1 is counted for your vertical S.D bonus

備注：因為 A1 算是您的深度下線 S.D 小組，故您無法領該小組之 10% 寬度 S.D 培養獎金。



Illustration 舉例講解2

Your personal Group Sales is only 2000PV (yet to reach 3500PV), but your direct downline A has personal Group Sales of 4000 PV (Qualified S.D), your Horizontal S.D Bonus as below:

假設您的個人小組業績祇有 2000PV (未達 3500PV)，而您的下線 A 的個人小組業績為 4000PV (達到 3500PV 以上 S.D 標準)，則您應領之寬度 S.D 培養獎金為多少？

Analyse (分析):

1、 You qualified as a S.D (After deduction of your network S.D, other Group Bonus must reach 1750PV), A within your Sponsor Network qualified for S.D

您本人為 S.D (扣除已達到 S.D 部門，您其他部門小組業績達到 1750PV 為合格的 S.D)，您銷售關係傘下 A 為 S.D；

2、 Based on the qualification above, you are entitled for Horizontal S.D Bonus

通過以上判定：您可以領取寬度 S.D 獎金；

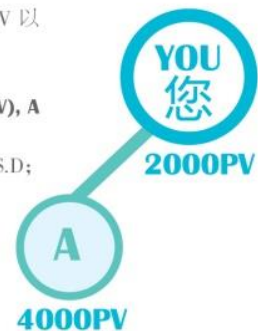
3、 Because your personal Group Sales is lesser than 3500PV, calculation for Horizontal S.D Bonus:

(Your personal group sales + total group sales of all first level S.D - 3500PV) * 10%

= (2000PV + 4000PV - 3500PV) x 10% = USD250

由於您本人的小組業績小於 3500PV，計算如下：

$(2000PV + 4000PV - 3500PV) \times 10\% = 250$ 美金



<4>.Repeat Order Bonus: Vertical S.D Bonus (Sponsor Tree)

零售獎：深度 S.D 獎金 (按銷售網計算)

Bonus Calculation(結算標準):

Every Qualified Account promoted to S.D to develop 3 or more Vertical S.D within sponsor network, each of such Vertical S.D will payout 5% Vertical S.D Bonus. If a S.D reaches 5 S.D / 7 S.D / 9 S.D qualification, bonus payout from each S.D will be paid out according to the bonus ratio assigned to each S.D Status. 每個合格點位的 S.D 在本人銷售網下有三個及以上不同銷售部門培養出深度 S.D，即可領取至少 5% 的深度 S.D 獎金。深度獎金的領取，是指領取從您的第二層 S.D 的小組業績開始，一直領到從您的第一層開始算起與您同聘級或同聘級以上聘級的下面第一層 (代) S.D 為止。

No. Of S.D Developed 培養之 S.D 線數	Bonus Payout Percentage 領取獎金比例
3S.D	5%
5S.D	3%
7S.D	2%
9S.D	1%



INCENTIVES & GLOBAL SHARING

福利分紅 全球共享

5. Platinum VIP Incentive 白金VIP分紅 -1% (Cycle 期薪)

Positioning determines your income and future. Being our honorable Platinum VIP member, you will be entitled Platinum VIP Incentive.

定位決定您的收入。作為我們尊貴的白金VIP會員，便能享受白金VIP分紅。

Note: Platinum VIP Incentive Points can be exchanged to travel, car or house points.

注：白金VIP分紅積分能自由轉換成旅遊、車獎或豪宅積分，藉此達到理想獎勵要求。

Incentive Calculation 積分計算

$$= \text{Worldwide PV} \times 1\% \times \frac{\text{Personal Income}}{\text{Total Qualified Income} \times 100}$$

$$= \text{全球總PV} \times 1\% \times \frac{\text{個人收入}}{\text{合格人數總收入} \times 100}$$

6. Worldwide Incentive 福利分紅 -2.5% (Cycle 期薪)

You will be rewarded with luxury travel, cars and even houses through Worldwide Incentive. Incentive points will be calculated every cycle based on your ranking.

透過福利分紅（以結算期計算），您可換取豪華旅遊和車房獎勵。

Incentive Calculation 積分計算

$$= \text{Worldwide PV} \times \text{Incentive \%} \times \frac{\text{Personal Income}}{\text{Total Qualified Income} \times 100}$$

$$= \text{全球總PV} \times \text{福利分紅\%} \times \frac{\text{個人收入}}{\text{合格人數總收入} \times 100}$$

Ranking 級別	Travel 旅遊獎	Car 車獎	House 豪宅獎	Total 總數
7 Diamond or above 七級鑽石或以上	1%	1%	0.5%	2.5%
6 Diamond or above 六級鑽石或以上	1%	1%		2%
4 Diamond or above 四級鑽石或以上	1%			1%

7. Star Director Worldwide Incentive(Weekly) 星級董事全球分紅(周薪)

Incentive points will be calculated based on your ranking.

星級董事分紅取決於您的獎銜

Ranking 級別	Incentive% 福利分紅%
5 Star Director 5星董事	0.05%
4 Star Director 4星董事	0.10%
3 Star Director 3星董事	0.20%
2 Star Director 2星董事	0.30%
1 Star Director 1星董事	0.35%

Incentive Calculation 積分計算

$$= \text{Worldwide PV} \times \text{Incentive \%} \times \frac{\text{Personal Income}}{\text{Total Qualified Income} \times 100}$$

$$= \text{全球總PV} \times \text{福利分紅\%} \times \frac{\text{個人收入}}{\text{合格人數總收入} \times 100}$$

Additional Information 補充資料

*For members with 2 diamond qualification or above, a 5% of their bonus income will be automatically reserved into their maintenance e-wallet on a weekly basis (Max USD300 in a cycle). Members can use these e-cash to make purchases. Maintenance bonus calculation considers total amount submitted as Maintenance Order completed by using the balance from members' maintenance e-wallet.

*2鑽以上會員，每周獎金5%存入其重銷電子錢包，每期最多存入300美金，每周提取的重銷金額報單后進入當周的重銷獎金計算。

*Members are required to complete a 30PV repeat or maintenance order each year to maintain their membership.

*會員每年必須零售或重銷30PV以保有會員資格。