
JOHN S. MENARD

Bilingual business professional with in-depth experience in customer service, marketing, operational planning and business development. Results-driven and detail-oriented, with the ability to work independently, or with a team.

EDUCATION

UNIVERSITY OF CENTRAL FLORIDA, Orlando, FL – B.A. in Communications, 2012

EXPERIENCE

ENTERPRISE HOLDINGS, SANFORD, FL

TRI-BRAND STATION MANAGER – 2012-2019

- Responsible for the daily operations of Enterprise, National and Alamo Rent a Car which includes reservation management, vehicle availability, rate integrity, inside sales, accounts receivables, underwriting and customer service.
- Train, develop and motivate a team of over 30 individuals to increase branch sales and to provide excellent customer service.
- Demonstrate strong leadership abilities in order to multi-task in a fast paced working environment and make crucial business decisions.
- Analyze branch income statement monthly to increase revenue by reducing costs and increasing income.

WALT DISNEY WORLD, ORLANDO, FL

BELL DISPATCHER – 2010-2012

- Directed 4-7 Bellmen
- Organized luggage deliveries and maintained luggage room.
- Greeted guests upon arrival at resort and completed service requests.

PHEONIX NETWORK, ORLANDO, FL

COMMUNICATIONS INTERN – 2012

- Assisted production in preparation for a broadcast
- Participated in promotional events
- Assisted in development of on-air segments

AMERICAN LUNG ASSOCIATION, ORLANDO, FL

INTERN TO EXECUTIVE DIRECTOR – 2011

- Assisted with various areas of nonprofit management
- Coordinated logistics for fundraising and secured donations
- Assisted with community outreach and followed up on leads with different prospects

CITY OF PEMBROKE PINES, PEMBROKE PINES, FL
RECREATIONAL SPECIALIST – 2006-2008

- Taught and coached thirty young children in various sports
- Helped plan large-scale city events
- Refereed weekly sporting events