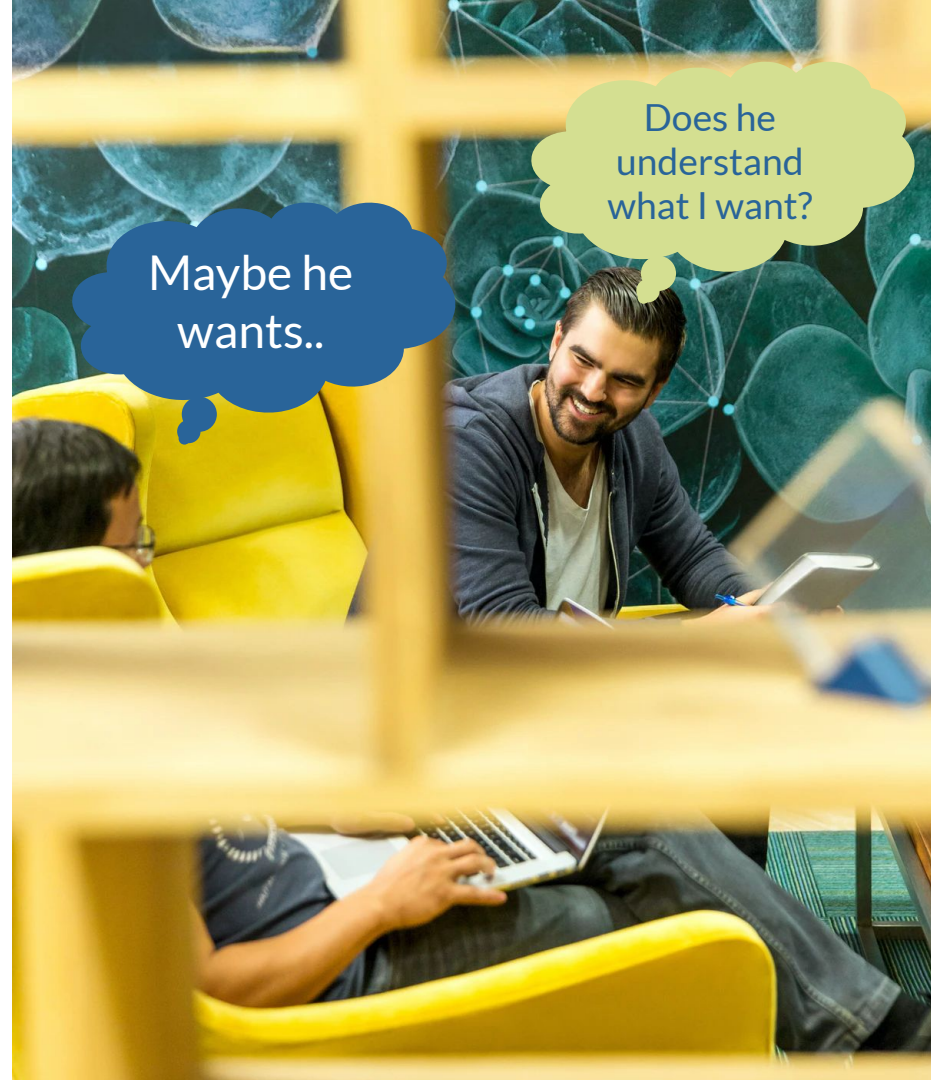


# Customer Feedback

Understanding your customer's necessities is essential.

In the next section you can find questions and expressions for effective communication.



# Customer Feedback

Make sure your initial understanding is correct...

- What exactly would you like the software to do?
- Is this what you want?



# Customer Feedback

Understanding details is essential ...

- Do you agree with this User Story?
- Are you saying that....(explain)?



# Customer Feedback

Making sure your deadline is clear

- What is our deadline for delivery?
- When precisely do you need the software?





# Customer Feedback

## Understanding additional details

- Is there anything else you want the Software to do?
- What other features would you like to get from the Software?



# Customer Feedback

Can you come up with more examples of questions you think you might ask your Customer to understand her initial requirements?

- Post them in the chat.

