## 1. What is the form used for?

The form is intended for an applicant who wishes to become a member of the exporting company. The form is given to collect information about the applicant not just it's personal information but up to the extent of its experience in exporting products

2. What is the purpose of having this many questions in the form?

The form is used to gauge in screening the applicant and to know their preference in order for the company to decide and strategize with their whereabouts. It may serve as well as a survey to determine and categorize them based on the conclusion from the gathered information.

- 3. Group data that is being requested by the form into data groups based on their "relatedness" (meaning, there are certain data units that are more related to other data units compared to the others)
  - Industry Classification Form in relation with the ranking of PRODUCTS PRODUCED FOR DOMESTIC MARKET ONLY AS OF PREVIOUS YEAR and PRODUCTS ALREADY EXPORTED AS OF PREVIOUS YEAR.
  - Product Description and Specifications in relation with Packing Details
  - Production Technology/Patents/PSA License in relation with Technical Skills Available
  - Company Name and in relation with above entities