# Group 4

## **Project name** Analysis of Supermarket Sales

### **Team members**

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- Ahmed Nabil Mohamed
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- Moustafa Mohamed Bayoumi
- Mohamed Hussein Mohamed

### **Project Planning & Management**

## 1. Project Proposal

**Project Title:** Analysis of Supermarket Sales

**Objective:** Analyze a supermarket sales dataset to extract meaningful insights, identify sales patterns across categories and regions, and provide forecasting insights. The findings will be visualized in a dashboard and presented in a final report.

## Scope:

- Data cleaning and preprocessing
- Exploratory data analysis
- Determining analytical and forecasting questions
- Building a visualization dashboard for key findings

#### 2. Project Plan

# March 1 - March 8: Build Data Model, Data Cleaning, and Preprocessing

- Tasks:
  - o Data preprocessing: Cleaning and structuring the dataset
  - Building a data model
- Deliverables:
  - Cleaned dataset ready for analysis
  - Data preprocessing notebook

## March 9 - March 15: Analysis Questions Phase

- Tasks:
  - o Identify key data analysis questions relevant to the business

#### • Deliverables:

o A set of analysis questions derived from the dataset

# March 16 - March 24: Forecasting Questions Phase

#### Tasks:

o Define forecasting questions based on trends in the dataset

### • Deliverables:

Visualization plots answering forecasting questions

# March 25 - April 10: Visualization Dashboard and Final Presentation

#### Tasks:

- o Build an interactive visualization dashboard
- o Prepare the final presentation summarizing key insights

#### Deliverables:

- Visualization dashboard
- o Final report and presentation



### 3. Task Assignment & Roles

- Data Cleaning & Preprocessing: [all the team members]
- Data Analysis & Question Formulation: [all the team members]
- Forecasting Model Development: [all the team members]
- Dashboard Development & Presentation: [all the team members]

## 4. Risk Assessment & Mitigation Plan

Risk	Impact	Mitigation Strategy
Data Quality Issues	High	Implement thorough data
		validation and cleaning
		steps.
Scope Creep	Medium	Clearly define project goals
		and stick to the timeline
Tool Limitations	Medium	Ensure familiarity with tools
		and seek alternatives if
		needed
Visualization Complexity	Medium	Keep dashboard design
		simple and user-friendly
Time Constraints	High	Stick to the planned timeline
		and allocate resources
		efficiently

# **5. KPIs (Key Performance Indicators)**

- Data Accuracy Rate: Percentage of cleaned and structured data.
- Number of Insights Derived: Total business relevant insights identified.
- Dashboard Usability: Measured via feedback
- Presentation Effectiveness: Assessed based on clarity of findings.