Stakeholder	Role (Related to project)	Involvement	Impact	Power or Influence (H/M/L)	Interest (H/M/L)	Engagement
-CEO -Steering committee -Project manager	-Financial Supporter Project Sponser	Makes high-level decisions; serves as team resource -provides strategic guidance	-Wants the project to succeed. No resistance.	H	H	Communicate regularly, but not daily. Ask questions and give updates.
-Business process owners -Functional team	-Project team members	-Provides Business processes and ensure system meets business requirements -Gather requirements, modules configuration.	-Invested in the project as a team member. Possible resistance if their roles are affected. -Alignment with Business Need reduce adjustment and delays	H	H	Communicate daily as project team member
-Customers -Governmantal parties	-Petro Power customers -External parties	-Can give feedback on the customer experience -Ensure system are alligned with regulations	-Some highly interested; others less so. Resistance only if affects main product specs. -Resistance if regulations are not met	H	M	Communicate as needed to inform and get feedback.
-Endusers -Training team -Support team	-Petro Power Employees training end-users before Go-Live	-End users for system -Delivers training programs to end-users	Little impact at present. ensure End users are ready to use the ERP system effectively	L	H	Not directly involved. Keep updated on progress and performance.
-Internal security team	-Petro Power internal Audit team	-ensure regulations are followed	-Little impact on their role. No resistance.	L	L	Not directly involved, but should be updated before launch

PETROPOWER REFINERY

Prioritizing stakeholders (Power grid)

Power

high

med

low

Interest

low — med → high

Keep satisfied (high priority)

Existing Customers

Governmantal parties

Manage closely (high effort)

CEO
Steering Committee
Business process owners

Monitor (minimum effort)

Internal security team

Show consideration

End users
Training Team
Support team