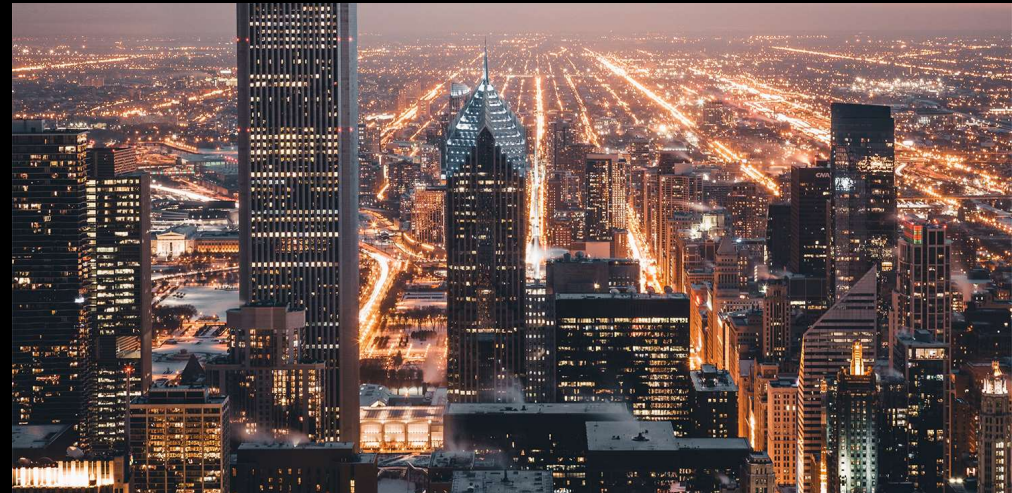


# LAUNDRY SERVICES

- OPTION 1
- SBSS is proposing that the laundry services be bundled and provided by the business, be a levied service that will be a value add to the building owners when renting out their units. The levy we propose is to be set at R300.00 per head, per month.
- OPTION 2
- The laundry proposes a service fee of R65 000.00 excluding Vat per month. This will cover an agreed upon service offering list.
- Service break down:



STIRLING BRUCE



# **LAUNDRY SERVICES CONT'**

## **SERVICE BREAK DOWN:**

**THE LEVY IS BROKEN DOWN AS FOLLOWS;**

**EACH PERSON/STUDENT WILL RECEIVE 5-7 KG LAUNDRY WASH, DRY (DETERGENTS INCLUDED) AND PACKED, VALUED AT R75**

**SERVICES LISTED BELOW ARE AD HOC AND MAY BE CHARGED SEPARATELY OR TAILORED PACKAGES MADE FOR INDIVIDUAL CUSTOMERS.**

**DRY CLEANING**

**SPECIAL ITEMS CLEANED (MINK BLANKETS, DUVETS, CURTAINS)**

**TAILORING AND ALTERATIONS**

**SPECIFIC REQUESTS**

**AFTER DOING OUR RESEARCH, WE HAVE FOUND THAT CONSUMERS WERE INTERESTED IN THE FOLLOWING SERVICES:**

**MONTHLY LAUNDRY SERVICES**

**DRY CLEANING AND SHOE REPAIR SERVICES**

**MONTHLY LAUNDRY SERVICES**

**DRY CLEANING AND SHOE REPAIRS**

**THIS SERVICE WILL BE ON OFFER TO THE CONSUMER ON A DAY TO DAY BASIS. ALTERNATIVELY IT WILL BE INCORPORATED INTO ONE OF THE ABOVE SERVICES AND OFFERED AS AN ADDITIONAL SERVICE IN ONE OF THE PACKAGES. HERE TOO, ANY DISCOUNTING WILL BE PACKAGE SPECIFIC.**

**THE ABOVE MENTIONED SERVICES HAVE BEEN BUNDLED AND CAN BE OFFERED TO THE CONSUMER AS ONE COMPREHENSIVE SERVICE OFFERING THAT CAN BE TAILOR MADE TO THE NEEDS OF EACH CLIENT AND THEIR NEEDS.**

**WE WOULD BE ABLE TO SET UP ON SITE WITH OUR OWN MACHINERY AND STAFF.**