## Hypothesis testing

Hypothesis	Description	Supported/Rejected
H1	Inverted U-shape relationship between PO-servitization and	Supported
	firm performance in early industry lifecycle phases	
H2a	Negative relationship between PO-servitization and firm	Supported
	performance in the mature industry lifecycle phase	
H2b	Inverted U-shape relationship between CO-servitization and	Supported
	firm performance in the mature industry lifecycle phase	
H3	Negative moderation effect by PLC-length on the relationship	Rejected
	between general servitization and firm performance	