# Telia & Mobilkörkortet

A Mobile driving license for children

September 11th 2023







## Connecting Sweden since 1853





TeliaSonera

2016 →















# Telia Company in brief

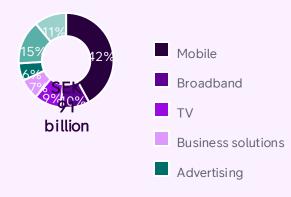


"Our ambition is to create a

Better Telia for our customers,
employees, owners and the
societies of the Nordics and
Baltics"



#### Net sales 2022:



Market positions			
	-	<u></u>	
Sweden	#1	#1	#2
Finland	#2	#3	#3
Norway	#2	#3	#3
Denmark	#3	#5	#4
Lithuania	#2	#1	#1
Estonia	#1	#1	#1
Latvia	#1		



# Telia's four strategic priorities



#### Inspiring customers

With brands and experiences that go beyond connectivity

We work relentlessly to bring our customers **better products and services** to enable them to achieve, engage and experience more.



#### Connecting everyone

Through the most trusted, reliable and efficient modern networks

Connecting everyone over **the most reliable and secure networks** is imperative to deliver better and inclusive connected living.



#### Transforming to digital

To be simpler, faster, data driven and with lower cost

We are transforming to digital to **simplify operations**, act faster and, ultimately, enable a better customer experience.

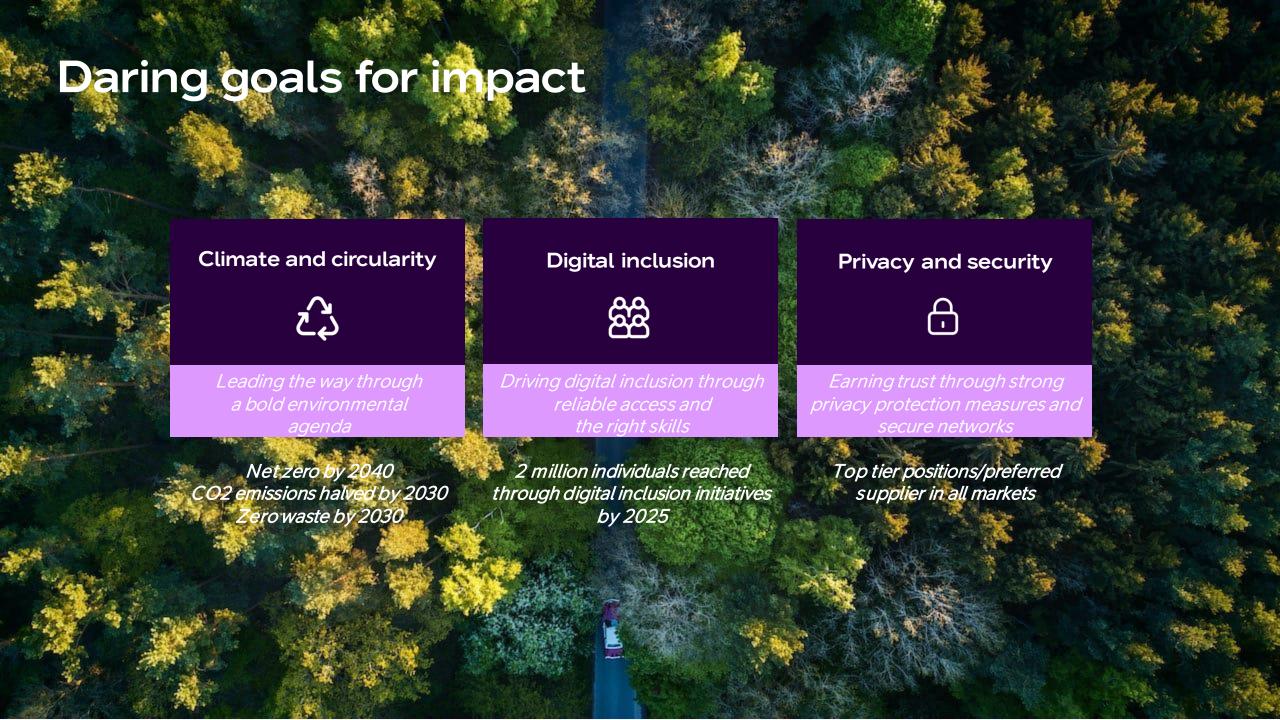


#### **Delivering sustainably**

Through an accountable and empowered organization

Creating **value for all stakeholders** and society rests on being a financially, socially and environmentally resilient company – the essence of our commitment to deliver sustainably.



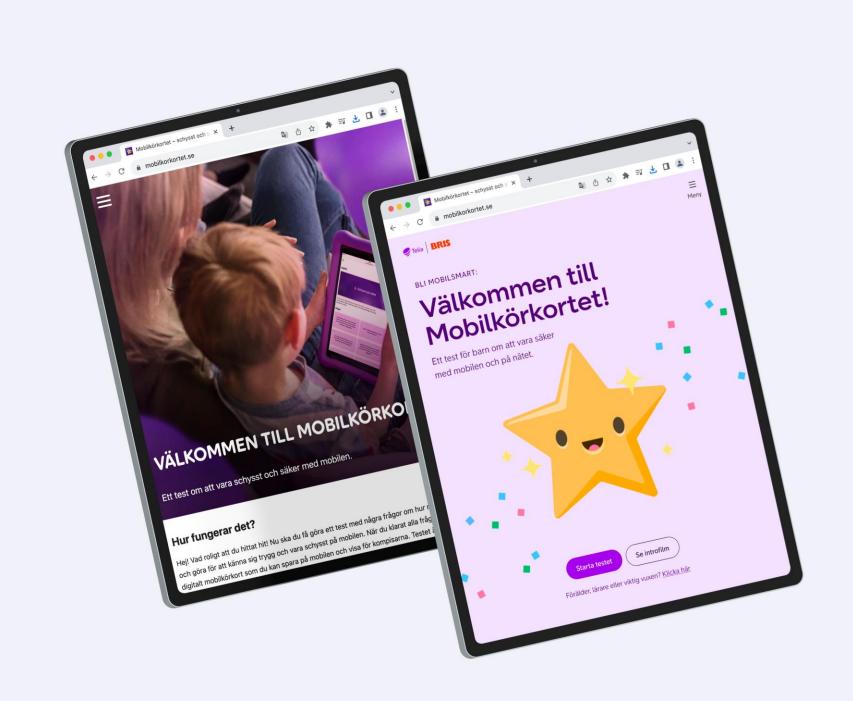


## Telia & Bris

- Bris is a Swedish children's rights organization that provides the national helpline for children and young people (call 116 111).
- Telia has supported Bris since 2020 with communications services.
- The support has enabled more children to contact (anonymously and for free) and get help from the child helpline with extended opening hours (24/7/365).
- Together we are developing a new better version of "Mobilkörkortet" (A Mobile driving license for children).



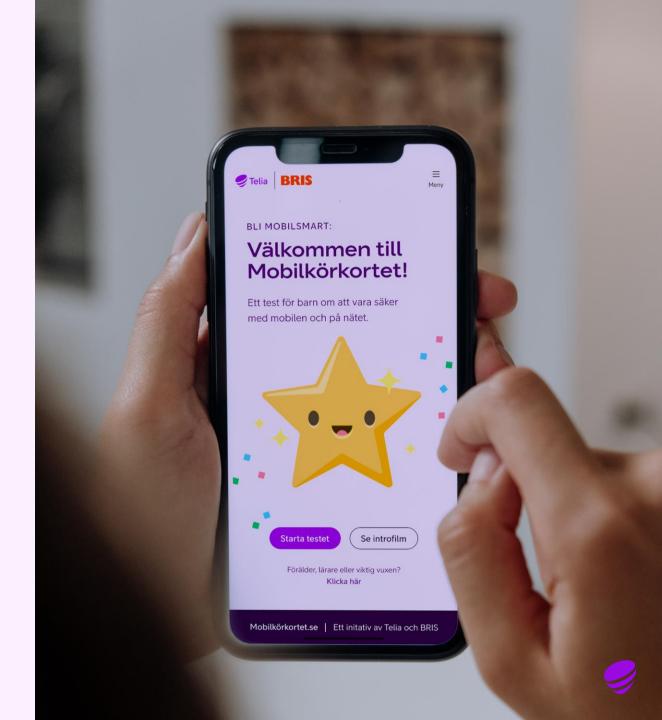




#### Mobilkörkortet

### **Background and purpose**

- Mobilkörkortet is part of Telias sustainability bets
- The first version and concept was launched in collaboration with Friends.
- Contains a quiz with 30 questions plus a knowledge part, going deeper into information and advice.
- Target group: Families with children, at 'first cellphone stage' (apx. 8-11 years of age)
- Mobilkörkortets purpose is to be a tool to start a dialogue about cell phone usage and the internet.
- —Purpose and goals:
  - To give children knowledge that creates a safer space online.
  - —Help parents support their children in the digital world.
  - To build a relation towards the Family segment.
  - —Build Telia as a brand.
  - —Create added value for Telias customers.
- First version launched in April 2021.
- Version 2.0 is work in progress with launch date during the fall of 2023, in collaboration with Bris as a new partner in the project.













## Challenges Mobilkörkortet

- Reaching the family segment, in a world with a lot of buzz.
- Staying relevant for children they want and need a fun challenge, at the same time giving an 'educational' experience.
- We want the children (and parents) to learn a new way of thinking, rather than 'living by rules'.





## Distribution



- —The age recommendation for Mobilkörkortet is 8-11 years old.
- —Mobilkörkortet.se domain would be a perfect spot for hosting a game version of Mobilkörkortet, for mobile, tablet and computer landings.
- —Distribution and campaign through:
  - —Telias organic channels (telia.se, SoMe, stores, CRM communication etc)
  - —Bris organic channels
  - —Bought media to Family segmentet targets



